

FILTERS

region All
market All
division All
customer All
FY **2019**

P&L By Fiscal Months

All values in USD

Note: Do not modify the pivot table

Metrics	Quarters Q1			Q2		Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%

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Metrics	Quarter Q1			Q2		Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%

AtliQ Hardwares



region
market
division
customer
FY

All
All
All
All

2021

P&L
By Fiscal Months

All values in USD

Quarter

Q1

Q2

Q3

Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%

Net sales Comparison

21 vs 20

20 vs 19

162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%
164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%

Q3	Q4				Grand Total
Apr	May	Jun	Jul	Aug	
6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q3	Q4				Grand Total
Apr	May	Jun	Jul	Aug	
7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.7%	37.5%	37.3%	36.7%	36.8%	37.3%



Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
461.2%	347.0%	178.6%	173.9%	160.3%	204%
22.7%	53.1%	140.7%	148.0%	162.0%	125%