

FILTERS

region market All All All division Αll customer FY

P & L

By Fiscal Years All values in USD

Note: 21 vs 20 is not part of pivot table

Quarter

ΑII

fiscal Years				Q2				Q3			Q4			Grand Total		
Metrics	Sep	Oct	Nov		Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug			
Net Sales	68.	1M 83.	3M 1	113.8M	119.4M	68.4M	63.8M	52.5M	57.6M	60.8M	62.5M	66.6M	65.9M	883.0M		
COGS	42.	PM 52.	2M	71.7M	75.4M	42.9M	40.0M	33.1M	36.3M	38.2M	39.3M	42.0M	41.6M	555.3M		
Gross Margin	25.	5M 31.	IM	42.1M	44.0M	25.6M	23.8M	19.4M	21.4M	22.6M	23.3M	24.6M	24.3M	327.7M		
GM %	37.	3% 37.	1%	37.0%	36.9%	37.3%	37.3%	37.0%	37.1%	37.2%	37.2%	36.9%	36.9%	37.1%		

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Net Sales		68.4M	83.3M	113.8N	1 119.4M	68.4M	63.8M	52.5M	57.6M	60.8M	62.5M	66.6M	65.9M	883.0M
COGS		42.9M	52.2M	71.7N	1 75.4M	42.9M	40.0M	33.1M	36.3M	38.2M	39.3M	42.0M	41.6M	555.3M
Gross Margin		25.5M	31.1M	42.1N	1 44.0M	25.6M	23.8M	19.4M	21.4M	22.6M	23.3M	24.6M	24.3M	327.7M
GM %		37.3%	37.4%	37.0%	36.9%	37.3%	37.3%	37.0%	37.1%	37.2%	37.2%	36.9%	36.9%	37.1%

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Quarter

ΑII

fiscal Years Q2 Q3 Q4 Grand Total Nov Dec Feb Apr Aug Metrics Oct Jan Mar May Sep Jun 68.4M 52.5M 883.0M Net Sales 68.4M 83.3M 63.8M 57.6M 60.8M 62.5M 66.6M 65.9M COGS 42.9M 52.2M 71.7M 42.9M 40.0M 33.1M 36.3M 38.2M 39.3M 42.0M 41.6M 555.3M 42.1M 37.0% Gross Margin GM % 31.1M 25.5M 44.0M 19.4M 21.4M 327.7M 25.6M 23.8M 22.6M 23.3M 24.6M 24.3M 37.2% 37.2% 37.1% 36.9% 37.1% 36.9% 37.0% 36.9%