



FINANCIAL MODELING & VALUATION REPORT

Eicher Motors Limited

BSE Code: 505200 | NSE Code: EICHERMOT



Prepared by: MOHD YASIR

TABLE OF CONTENTS

No	Contents	Page No
1	One Page Profile	1
2	Financial Statements	2-3
3	Common Size Statements	4
4	Ratio Analysis	5
5	Forecasting	6
6	Beta Regression	7
7	WACC	8
8	Intrinsic Growth	9
9	DCF Valuation	10
10	Relative Valuation	11
11	Football Field Analysis	12
12	Value At Risk (VAR)	13
13	Dupont Analysis	14-15
14	Altman's Z Score Analysis	16
15	Summary	17
16	Conclusion	18

EICHER MOTORS LTD - One Page Profile



Eicher Motors Limited, incorporated in 1982, is the listed company of the Eicher Group in India and a leading player in the Indian automobile industry and the global leader in middleweight motorcycles. Eicher has a joint venture with Sweden's AB Volvo to create Volvo Eicher Commercial Vehicles Limited (VECV). VECV is engaged in truck and bus operations, auto components business, and technical consulting services business

INR (Cr)

Key Financial Metrics	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Total Sales	8,720	10,298	14,442	16,536	18,870
Sales Growth (Y-O-Y)	18.09%	40.24%	14.50%	14.12%	3.44%
Gross Profit Margins(%)	33.15%	35.48%	38.97%	40.38%	40.77%
EBITDA Margins (%)	20.45%	21.15%	23.86%	26.18%	25.03%
EBIT Margins (%)	15.28%	16.76%	20.22%	22.57%	21.16%
Net Profit Margins (%)	15.45%	16.28%	20.18%	24.20%	25.09%
Earnings Per Shares (In Rs)	49.28	61.32	106.54	146.13	172.66
EPS Growth (y-o-y)	-26.35%	24.43%	73.74%	37.16%	18.16%
Divident Per Shares (In Rs)	17.00	21.00	37.00	51.00	70.00
DPS Growth (y-o-y)	36.05%	23.53%	76.19%	37.84%	37.25%

Key Financial Ratio	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Price to Earnings	52.84x	40.07x	27.68x	27.51x	30.97x
EV/EBITDA	36.76x	29.65x	23.27x	25.48x	31.09x
EV/Sales	7.52x	6.27x	5.55x	6.67x	7.78x
Price to Book Value	6.22x	5.33x	5.38x	6.10x	6.89x
Return on Equity(%)	11.78%	13.30%	19.44%	22.17%	22.23%
Return on Capital Employed (%)	16.58%	18.23%	27.35%	31.13%	29.77%

Shareholder's Name	No.Shares (in Crs)	Holding (%)	Market Value (In Crs)
THE SIMRAN SIDDHARTHA TARA BENEFIT TRUST	12.03	43.86%	82,876
Sbi Large Cap Fund	1.02	3.72%	7,033
Hdfc Trustee Company Limited-Hdfc Flexi Cap Fund	0.69	2.52%	4,763
New World Fund Inc	0.49	1.79%	3,390
THE BRINDA LAL TRUST (Mrs Anita Lal Mr. Vikram Lal & M	0.49	1.77%	3,346
Amansa Holdings Private Limited	0.36	1.30%	2,457
Government Of Singapore	0.34	1.23%	2,324
TARA LAL	0.31	1.15%	2,170
Simran Lal	0.32	1.15%	2,172
Uti Nifty 50 Etf	0.32	1.15%	2,170

Managerial Remuneration	Designation	Remuneration (Crs)	X of median
Mr. S Sandilya	Chairman	NA	9.1x
Mr. Siddhartha Lal	Executive Chairman	5.3	358.4x
Mr. Govindarajan Balakrishnan	Managing Director	20.6	211.8x
Mr. Atul Sharma	Company Secretary	11.5	NA

Note:-

- 1) Remuneration of Directors/Key Managerial Personnel (KMP) who held their respective positions for a part of thee year in either FY 2023-24 or in FY 2024-25 has not been annualised.
- 2) The total remuneration of ` 19.34 Crores of Mr. Govindarajan Balakrishnan considered for calculating percentage increase in remuneration includes ` 10.97 Crores as perquisite value from exercise of employees' stock options during the financial year under review.
- 3) Percentage increase in the median remuneration of the employees in the financial year: 13.6%.

Recent Update

- 1-The 2025 model lineup was launched with enhanced features such as LED headlamps, a Tripper pod, and a USB Type-C charging port.
- 2-A new assembly plant with an annual capacity of 30,000 units was inaugurated in Thailand.
- 3-The joint venture announced plans to manufacture Volvo Group's automated manual transmissions for the Indian and select Asia-Oceania markets.
- 4-The company reported a 15% year-over-year increase in consolidated net sales to ₹5,041.84 crore and a 9% increase in net profit to ₹1,205 crore.
- 5-Plans to launch new products on existing platforms and introduce new models within the electric vehicle segment under the "Flying Flea" brand expected by early 2026.

Data Source

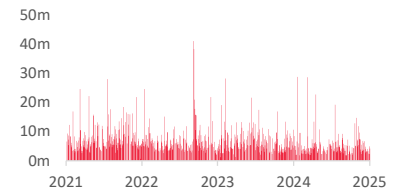
Sources: Screener.in, EquityPandit, EquityMaster, Annual Report FY25, Wikipedia, Various News Agencies

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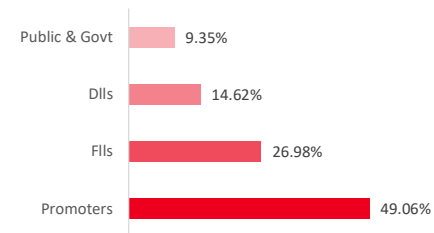
Share Price - 5Y



Share Price - 5Y



Shareholding Pattern



Capital Structure

Share Price as on 30 th October 25	6,889
Number of Share	27.43
Market Capitalization	1,88,943
Less:Cash & Equivalents	(263)
Add:Debt	458
Add:Minority Interest	0.62
Enterprise Value	196

Historical Financial Statement-EICHER MOTORS LTD

Years	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Income Statement										
Sales	₹ 6,173.5	₹ 7,033.4	₹ 8,965.0	₹ 9,797.1	₹ 9,153.6	₹ 8,720.4	₹ 10,297.8	₹ 14,442.2	₹ 16,535.8	₹ 18,870.4
Sales Growth	-	13.93%	27.46%	9.28%	-6.57%	-4.73%	18.09%	40.24%	14.50%	14.12%
COGS	₹ 4,005.8	₹ 4,351.5	₹ 5,482.1	₹ 6,092.4	₹ 6,113.9	₹ 6,261.0	₹ 7,167.9	₹ 9,689.9	₹ 10,701.0	₹ 12,241.1
COGS % Sales	64.89%	61.87%	61.15%	62.19%	66.79%	71.80%	69.61%	67.09%	64.71%	64.87%
Gross Profit	₹ 2,167.63	₹ 2,681.86	₹ 3,482.91	₹ 3,704.69	₹ 3,039.69	₹ 2,459.34	₹ 3,129.93	₹ 4,752.28	₹ 5,834.80	₹ 6,629.24
Gross Margins	35.11%	38.13%	38.85%	37.81%	33.21%	28.20%	30.39%	32.91%	35.29%	35.13%
Selling & General Expenses	₹ 477.90	₹ 507.55	₹ 674.28	₹ 800.45	₹ 856.80	₹ 676.11	₹ 952.36	₹ 1,306.56	₹ 1,505.43	₹ 1,906.67
S&G Exp% Sales	7.74%	7.22%	7.52%	8.17%	9.36%	7.75%	9.25%	9.05%	9.10%	10.10%
EBITDA	₹ 1,689.73	₹ 2,174.31	₹ 2,808.63	₹ 2,904.24	₹ 2,182.89	₹ 1,783.23	₹ 2,177.57	₹ 3,445.72	₹ 4,329.37	₹ 4,722.57
EBITDA Margins	27.37%	30.91%	31.33%	29.64%	23.85%	20.45%	21.15%	23.86%	26.18%	25.03%
Interest	₹ 2.12	₹ 3.56	₹ 5.34	₹ 7.33	₹ 18.88	₹ 16.45	₹ 18.78	₹ 28.02	₹ 50.88	₹ 54.34
Interest % Sales	0.03%	0.05%	0.06%	0.07%	0.21%	0.19%	0.18%	0.19%	0.31%	0.29%
Depreciation	₹ 136.60	₹ 153.81	₹ 223.30	₹ 300.28	₹ 381.54	₹ 450.73	₹ 451.93	₹ 526.21	₹ 597.60	₹ 729.33
Depreciation % Sales	2.21%	2.19%	2.49%	3.07%	4.17%	5.17%	4.39%	3.64%	3.61%	3.86%
EBT	₹ 1,551.01	₹ 2,016.94	₹ 2,579.99	₹ 2,596.63	₹ 1,782.5	₹ 1,316.1	₹ 1,706.9	₹ 2,891.5	₹ 3,680.9	₹ 3,938.9
EBT % Sales	25.12%	28.68%	28.78%	26.50%	19.47%	15.09%	16.57%	20.02%	22.26%	20.87%
Tax	₹ 538.88	₹ 720.30	₹ 935.93	₹ 1,077.04	₹ 527.5	₹ 451.5	₹ 525.9	₹ 885.7	₹ 1,201.0	₹ 1,198.6
Effective Tax Rate	34.74%	35.71%	36.28%	41.48%	29.59%	34.31%	30.81%	30.63%	32.63%	30.43%
Net Profit	₹ 1,012.1	₹ 1,296.6	₹ 1,644.1	₹ 1,519.6	₹ 1,255.0	₹ 864.6	₹ 1,181.0	₹ 2,005.8	₹ 2,479.9	₹ 2,740.3
Net Margins	16.39%	18.44%	18.34%	15.51%	13.71%	9.91%	11.47%	13.89%	15.00%	14.52%
No Of Equity Shares	27.16	27.21	27.26	27.28	27.31	27.33	27.34	27.35	27.38	27.42
EPS	₹ 37.3	₹ 47.7	₹ 60.3	₹ 55.7	₹ 46.0	₹ 31.6	₹ 43.2	₹ 73.3	₹ 90.6	₹ 99.9
EPS Growth %		27.87%	26.56%	-7.64%	-17.50%	-31.16%	36.55%	69.78%	23.50%	10.34%
Divident Per Share	₹ 10.0	₹ 10.0	₹ 11.0	₹ 12.5	₹ 12.5	₹ 17.0	₹ 21.0	₹ 37.0	₹ 51.0	₹ 70.0
Divident Payout Ratio	26.83%	20.99%	18.24%	22.44%	27.19%	53.74%	48.62%	50.45%	56.31%	70.04%
Retained Earnings		79.01%	81.76%	77.56%	72.81%	46.26%	51.38%	49.55%	43.69%	29.96%
Balance Sheet										
Equity Share Capital	₹ 27.2	₹ 27.2	₹ 27.3	₹ 27.3	₹ 27.3	₹ 27.3	₹ 27.3	₹ 27.4	₹ 27.4	₹ 27.4
Reserves	₹ 3,625.9	₹ 5,317.9	₹ 7,002.8	₹ 8,891.4	₹ 9,953.6	₹ 11,410.8	₹ 12,580.7	₹ 14,962.9	₹ 18,018.2	₹ 21,269.1
Borrowings	₹ 22.6	₹ 111.9	₹ 150.8	₹ 186.8	₹ 249.0	₹ 219.3	₹ 107.7	₹ 288.4	₹ 419.4	₹ 458.1
Other Liabilities	₹ 1,263.4	₹ 1,552.2	₹ 2,341.3	₹ 2,281.4	₹ 2,219.8	₹ 2,901.3	₹ 3,424.1	₹ 3,919.0	₹ 4,650.2	₹ 5,419.8
Total Liabilities	₹ 4,939.0	₹ 7,009.1	₹ 9,522.2	₹ 11,386.8	₹ 12,449.7	₹ 14,558.6	₹ 16,139.8	₹ 19,197.6	₹ 23,115.1	₹ 27,174.4
Fixed Assets Net Block	₹ 789.6	₹ 872.8	₹ 1,501.7	₹ 1,874.6	₹ 2,377.5	₹ 2,433.3	₹ 2,424.3	₹ 2,690.0	₹ 2,914.4	₹ 3,473.5
Capital Work in Progress	₹ 94.5	₹ 373.8	₹ 333.2	₹ 449.7	₹ 312.2	₹ 314.3	₹ 504.8	₹ 472.1	₹ 555.1	₹ 491.5
Investments	₹ 3,388.2	₹ 4,987.1	₹ 5,580.8	₹ 4,922.5	₹ 5,748.8	₹ 3,902.1	₹ 7,720.6	₹ 12,320.7	₹ 13,527.0	₹ 14,790.9
Other Assets	₹ 276.5	₹ 364.4	₹ 431.9	₹ 457.0	₹ 401.6	₹ 1,045.8	₹ 1,333.3	₹ 1,302.0	₹ 4,189.0	₹ 6,042.2
Total Non Current Assets	₹ 4,548.8	₹ 6,598.1	₹ 7,847.6	₹ 7,703.9	₹ 8,840.0	₹ 7,695.5	₹ 11,982.9	₹ 16,784.7	₹ 21,185.4	₹ 24,798.0
Receivables	₹ 32.6	₹ 50.0	₹ 68.0	₹ 84.3	₹ 86.8	₹ 158.2	₹ 302.0	₹ 368.9	₹ 373.8	₹ 549.6
Inventory	₹ 308.4	₹ 335.9	₹ 394.6	₹ 633.4	₹ 572.4	₹ 874.6	₹ 1,132.4	₹ 1,278.4	₹ 1,409.6	₹ 1,563.8
Cash & Bank	₹ 49.2	₹ 25.1	₹ 1,212.0	₹ 2,965.3	₹ 2,950.6	₹ 5,830.4	₹ 2,722.5	₹ 765.6	₹ 146.3	₹ 263.0
Total Current Assets	₹ 390.2	₹ 411.0	₹ 1,674.6	₹ 3,683.0	₹ 3,609.7	₹ 6,863.1	₹ 4,156.9	₹ 2,412.9	₹ 1,929.7	₹ 2,376.4
Total Assets	₹ 4,939.0	₹ 7,009.1	₹ 9,522.2	₹ 11,386.8	₹ 12,449.7	₹ 14,558.6	₹ 16,139.8	₹ 19,197.6	₹ 23,115.1	₹ 27,174.4
Check	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE

Cash Flow Statement

Operating Activity

Profit from operations	₹ 1,719.0	₹ 2,196.0	₹ 2,851.0	₹ 2,941.0	₹ 2,236.0	₹ 1,912.0	₹ 2,172.0	₹ 3,527.0	₹ 4,404.0	₹ 4,849.0
Receivables	(₹ -22.0)	(₹ -17.0)	(₹ -18.0)	(₹ -18.0)	-	(₹ -73.0)	(₹ -147.0)	(₹ -59.0)	(₹ -5.0)	(₹ -176.0)
Inventory	(₹ -104.0)	(₹ -28.0)	(₹ -59.0)	(₹ -239.0)	₹ 61.0	(₹ -302.0)	(₹ -258.0)	(₹ -146.0)	(₹ -131.0)	(₹ -154.0)
Payables	₹ 241.0	₹ 110.0	₹ 407.0	₹ 62.0	(₹ -235.0)	₹ 495.0	₹ 283.0	₹ 22.0	₹ 304.0	₹ 440.0
Loans Advances	(₹ -12.0)	₹ 6.0	-	(₹ -1.0)	₹ 1.0	-	-	-	-	-
Other WC items	₹ 160.0	₹ 92.0	₹ 109.0	(₹ -262.0)	₹ 259.0	₹ 115.0	(₹ -10.0)	₹ 249.0	₹ 220.0	₹ 101.0
Direct taxes	(₹ -519.0)	(₹ -652.0)	(₹ -807.0)	(₹ -908.0)	(₹ -628.0)	(₹ -457.0)	(₹ -514.0)	(₹ -770.0)	(₹ -1,068.0)	(₹ -1,080.0)
Cash from Operating Activity	₹ 1,463.0	₹ 1,707.0	₹ 2,483.0	₹ 1,575.0	₹ 1,694.0	₹ 1,690.0	₹ 1,526.0	₹ 2,823.0	₹ 3,724.0	₹ 3,980.0

Investing Activity

Fixed assets purchased	(₹ 510.0)	(₹ 548.0)	(₹ 748.0)	(₹ 792.0)	(₹ 546.0)	(₹ 532.0)	(₹ 641.0)	(₹ 682.0)	(₹ 819.0)	(₹ 1,039.0)
Fixed assets sold	₹ 1.0	₹ 1.0	₹ 3.0	₹ 2.0	₹ 1.0	₹ 17.0	₹ 2.0	₹ 9.0	₹ 4.0	₹ 11.0
Investments purchased	(₹ 662.0)	(₹ 4,247.0)	(₹ 6,464.0)	(₹ 7,929.0)	(₹ 8,746.0)	(₹ 3,983.0)	(₹ 7,134.0)	(₹ 9,103.0)	(₹ 6,106.0)	(₹ 6,939.0)
Investments sold	₹ 158.0	₹ 3,051.0	₹ 6,124.0	₹ 9,051.0	₹ 8,176.0	₹ 5,971.0	₹ 3,500.0	₹ 5,080.0	₹ 5,968.0	₹ 6,826.0
Interest received	₹ 4.0	₹ 3.0	₹ 12.0	₹ 90.0	₹ 204.0	₹ 192.0	₹ 398.0	₹ 204.0	₹ 112.0	₹ 188.0
Dividends received	₹ 107.0	-	₹ 52.0	₹ 65.0	₹ 68.0	-	₹ 27.0	₹ 41.0	₹ 95.0	₹ 136.0
Investment in group cos	(₹ 109.0)	(₹ 39.0)	(₹ 16.0)	(₹ 30.0)	(₹ 1.0)	-	-	-	-	-
Other investing items	₹ 9.0	₹ 36.0	(₹ 1,106.0)	(₹ 1,117.0)	(₹ 665.0)	(₹ 3,290.0)	₹ 2,864.0	₹ 2,055.0	(₹ 2,089.0)	(₹ 1,643.0)
Cash from Investing Activity	(₹ 1,002.0)	(₹ 1,743.0)	(₹ 2,143.0)	(₹ 660.0)	(₹ 1,509.0)	(₹ 1,625.0)	(₹ 984.0)	(₹ 2,396.0)	(₹ 2,835.0)	(₹ 2,460.0)

Financing Activity

Proceeds from shares	₹ 5.0	₹ 6.0	₹ 19.0	₹ 36.0	₹ 29.0	₹ 38.0	₹ 6.0	₹ 11.0	₹ 47.0	₹ 97.0
Proceeds from borrowings	-	₹ 389.0	₹ 495.0	₹ 369.0	₹ 267.0	₹ 40.0	₹ 32.0	₹ 202.0	₹ 322.0	₹ 38.0
Repayment of borrowings	-	(₹ 345.0)	(₹ 456.0)	(₹ 344.0)	(₹ 298.0)	(₹ 27.0)	(₹ 137.0)	(₹ 20.0)	(₹ 127.0)	(₹ 43.0)
Interest paid fin	(₹ 2.0)	(₹ 2.0)	(₹ 3.0)	(₹ 5.0)	(₹ 8.0)	(₹ 16.0)	(₹ 19.0)	(₹ 18.0)	(₹ 35.0)	(₹ 37.0)
Dividends paid	(₹ 407.0)	-	(₹ 272.0)	(₹ 300.0)	(₹ 682.0)	-	(₹ 465.0)	(₹ 574.0)	(₹ 1,013.0)	(₹ 1,397.0)
Financial liabilities	-	-	-	-	(₹ 40.0)	(₹ 39.0)	(₹ 17.0)	(₹ 19.0)	(₹ 37.0)	(₹ 56.0)
Other financing items	(₹ 61.0)	(₹ 23.0)	(₹ 45.0)	(₹ 48.0)	(₹ 126.0)	(₹ 11.0)	₹ 5.0	-	-	-
Cash from Financing Activity	(₹ 465.0)	₹ 25.0	(₹ 262.0)	(₹ 292.0)	(₹ 858.0)	(₹ 15.0)	(₹ 595.0)	(₹ 418.0)	(₹ 843.0)	(₹ 1,398.0)

Net Cash Flow	(₹ 4.0)	(₹ 11.0)	₹ 78.0	₹ 623.0	(₹ 673.0)	₹ 50.0	(₹ 53.0)	₹ 9.0	₹ 46.0	₹ 122.0
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EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



Common Size Income Statement - EICHER MOTORS LTD

Particulars	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Sales	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Raw Material Cost	56.66%	52.97%	52.19%	53.79%	53.69%	61.01%	59.31%	57.34%	55.56%	55.48%
Change in Inventory	1.01%	0.28%	0.38%	2.15%	-0.92%	2.36%	1.44%	0.44%	1.19%	0.87%
Power and Fuel	0.75%	0.65%	0.58%	0.68%	0.69%	0.61%	0.54%	0.51%	0.49%	0.47%
Other Mfr. Exp	2.81%	2.46%	2.35%	2.69%	2.80%	2.88%	3.23%	2.75%	2.38%	2.40%
Employee Cost	5.67%	6.06%	6.40%	7.17%	8.69%	9.67%	7.97%	6.94%	7.47%	7.37%
Selling and admin	6.44%	5.86%	6.31%	6.68%	7.29%	5.99%	7.92%	8.06%	7.82%	8.85%
Other Expenses	1.30%	1.35%	1.21%	1.49%	2.07%	1.76%	1.33%	0.98%	1.28%	1.26%
Other Income	5.28%	5.92%	5.98%	7.15%	6.25%	5.53%	4.81%	6.29%	9.20%	10.57%
Depreciation	2.21%	2.19%	2.49%	3.07%	4.17%	5.17%	4.39%	3.64%	3.61%	3.86%
Interest	0.03%	0.05%	0.06%	0.07%	0.21%	0.19%	0.18%	0.19%	0.31%	0.29%
Profit before tax	30.40%	34.60%	34.75%	33.66%	25.73%	20.62%	21.39%	26.31%	31.46%	31.44%
Tax	8.73%	10.24%	10.44%	10.99%	5.76%	5.18%	5.11%	6.13%	7.26%	6.35%
Net profit	21.67%	23.70%	21.86%	22.48%	19.96%	15.45%	16.28%	20.18%	24.20%	25.09%
Dividend Amount	4.40%	3.87%	3.34%	3.48%	3.73%	5.33%	5.58%	7.01%	8.44%	10.17%
EBITDA	32.65%	36.18%	34.85%	36.62%	30.10%	25.98%	25.96%	30.15%	35.38%	35.59%

Common Size Balance Sheet - EICHER MOTORS LTD

Particulars	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Total Liabilities	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Equity Share Capital	0.55%	0.39%	0.29%	0.24%	0.22%	0.19%	0.17%	0.14%	0.12%	0.10%
Reserves	73.41%	75.87%	73.54%	78.09%	79.95%	78.38%	77.95%	77.94%	77.95%	78.27%
Borrowings	0.46%	1.60%	1.58%	1.64%	2.00%	1.51%	0.67%	1.50%	1.81%	1.69%
Other Liabilities	25.58%	22.14%	24.59%	20.03%	17.83%	19.93%	21.22%	20.41%	20.12%	19.94%
Total Asset	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Net Block	15.99%	12.45%	15.77%	16.46%	19.10%	16.71%	15.02%	14.01%	12.61%	12.78%
Capital Work in Progress	1.91%	5.33%	3.50%	3.95%	2.51%	2.16%	3.13%	2.46%	2.40%	1.81%
Investments	68.60%	71.15%	58.61%	43.23%	46.18%	26.80%	47.84%	64.18%	58.52%	54.43%
Other Assets	5.60%	5.20%	4.54%	4.01%	3.23%	7.18%	8.26%	6.78%	18.12%	22.23%
Receivables	0.66%	0.71%	0.71%	0.74%	0.70%	1.09%	1.87%	1.92%	1.62%	2.02%
Inventory	6.24%	4.79%	4.14%	5.56%	4.60%	6.01%	7.02%	6.66%	6.10%	5.75%
Cash & Bank	1.00%	0.36%	12.73%	26.04%	23.70%	40.05%	16.87%	3.99%	0.63%	0.97%

EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



Ratio Analysis-EICHER MOTORS LTD

Years	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	Trend	Mean	Meaden
Sales Growth		13.93%	27.46%	9.28%	-6.57%	-4.73%	18.09%	40.24%	14.50%	14.12%		14.04%	14.12%
EBITDA Growth		28.68%	29.17%	3.40%	-24.84%	-18.31%	22.11%	58.24%	25.64%	9.08%		14.80%	22.11%
EBIT Growth		30.04%	27.92%	0.64%	-31.35%	-26.17%	29.70%	69.40%	27.30%	7.01%		14.94%	27.30%
Net Profit Growth		28.11%	26.79%	-7.57%	-17.41%	-31.11%	36.60%	69.85%	23.64%	10.50%		15.49%	23.64%
Dividend Growth		0.00%	10.00%	13.64%	-0.04%	36.05%	23.53%	76.19%	37.84%	37.25%		26.05%	23.53%
Gross Margin	35.11%	38.13%	38.85%	37.81%	33.21%	28.20%	30.39%	32.91%	35.29%	35.13%		34.50%	35.12%
EBITDA Margin	27.37%	30.91%	31.33%	29.64%	23.85%	20.45%	21.15%	23.86%	26.18%	25.03%		25.98%	25.60%
EBIT Margin	25.16%	28.73%	28.84%	26.58%	19.68%	15.28%	16.76%	20.22%	22.57%	21.16%		22.50%	21.86%
EBT Margin	25.12%	28.68%	28.78%	26.50%	19.47%	15.09%	16.57%	20.02%	22.26%	20.87%		22.34%	21.57%
Net Profit Margin	16.39%	18.44%	18.34%	15.51%	13.71%	9.91%	11.47%	13.89%	15.00%	14.52%		14.72%	14.76%
SalesExpenses%Sales	7.74%	7.22%	7.52%	8.17%	9.36%	7.75%	9.25%	9.05%	9.10%	10.10%		8.53%	8.61%
Depreciation%Sales	2.21%	2.19%	2.49%	3.07%	4.17%	5.17%	4.39%	3.64%	3.61%	3.86%		3.48%	3.63%
OperatingIncome%Sales	25.16%	28.73%	28.84%	26.58%	19.68%	15.28%	16.76%	20.22%	22.57%	21.16%		22.50%	21.86%
Return on Capital Employed	42.25%	37.03%	36.00%	28.60%	17.61%	11.43%	13.57%	19.11%	20.21%	18.36%		24.42%	19.66%
Retained Earnings%		79.01%	81.76%	77.56%	72.81%	46.26%	51.38%	49.55%	43.69%	29.96%		59.11%	51.38%
Return on Equity%	27.71%	24.26%	23.39%	17.04%	12.57%	7.56%	9.37%	13.38%	13.74%	12.87%		16.19%	13.56%
Self Sustained Growth Rate	0.00%	19.17%	19.12%	13.21%	9.16%	3.50%	4.81%	6.63%	6.00%	3.85%		8.55%	6.32%
Intrest Coverage Ratio	732.61x	567.56x	484.14x	355.25x	95.41x	81.00x	91.89x	104.19x	73.34x	73.49x		265.89x	99.80x
Debtor turnover Ratio	189.14x	140.55x	131.84x	116.23x	105.50x	55.14x	34.09x	39.15x	44.24x	34.33x		89.02x	80.32x
Creditor Turnover Ratio	4.89x	4.53x	3.83x	4.29x	4.12x	3.01x	3.01x	3.69x	3.56x	3.48x		3.84x	3.76x
Inventory Turnover	20.02x	20.94x	22.72x	15.47x	15.99x	9.97x	9.09x	11.30x	11.73x	12.07x		14.93x	13.77x
Fixed Asset Turnover	7.82x	8.06x	5.97x	5.23x	3.85x	3.58x	4.25x	5.37x	5.67x	5.43x		5.52x	5.40x
Capital Turnover Ratio	1.69x	1.32x	1.28x	1.10x	0.92x	0.76x	0.82x	0.96x	0.92x	0.89x		1.06x	0.94x
(In Days)													
Debtor Days	2	3	3	3	3	7	11	9	8	11		6	5
Payable Days	75	81	95	85	89	121	121	99	103	105		97	97
Inventory Days	18	17	16	24	23	37	40	32	31	30		27	27
Cash Conversion Cycle	-55	-61	-76	-58	-62	-78	-71	-57	-63	-64		-65	-63
CFO/Sales	23.70%	24.27%	27.70%	16.08%	18.51%	19.38%	14.82%	19.55%	22.52%	21.09%		20.76%	20.32%
CFO/Total Assets	29.62%	24.35%	26.08%	13.83%	13.61%	11.61%	9.45%	14.70%	16.11%	14.65%		17.40%	14.68%
CFO/Total Debt	-2060.26%	22.35%	-173.69%	-156.35%	-344.58%	-6.84%	-552.41%	-144.93%	-200.98%	-305.15%		-392.28%	-187.34%

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FORECASTING - EICHER MOTORS LTD

EICHER MOTORS LTD - Sales Forecasting

Year Weight	Year	Sales	Sales Growth
1	2016A	6,173.5	
2	2017A	7,033.4	13.93%
3	2018A	8,965.0	27.46%
4	2019A	9,797.1	9.28%
5	2020A	9,153.6	-6.57%
6	2021A	8,720.4	-4.73%
7	2022A	10,297.8	18.09%
8	2023A	14,442.2	40.24%
9	2024A	16,535.8	14.50%
10	2025A	18,870.4	14.12%
11	2026E	17,973.7	-4.75%
12	2027E	19,241.8	7.06%
13	2028E	20,510.0	6.59%
14	2029E	21,778.1	6.18%
15	2030E	23,046.3	5.82%

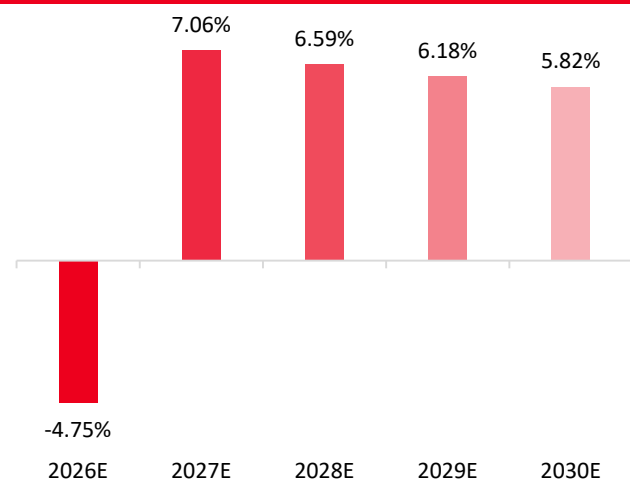
EICHER MOTORS LTD - EBITDA Forecasting

Year Weight	Year	Sales	Sales Growth
1	2016A	2,015.6	
2	2017A	2,544.8	26.25%
3	2018A	3,124.2	22.77%
4	2019A	3,587.4	14.82%
5	2020A	2,755.3	-23.19%
6	2021A	2,265.6	-17.77%
7	2022A	2,673.2	17.99%
8	2023A	4,353.9	62.87%
9	2024A	5,850.5	34.38%
10	2025A	6,716.7	14.81%
11	2026E	5,867.6	-12.64%
12	2027E	6,281.9	7.06%
13	2028E	6,696.3	6.60%
14	2029E	7,110.6	6.19%
15	2030E	7,524.9	5.83%

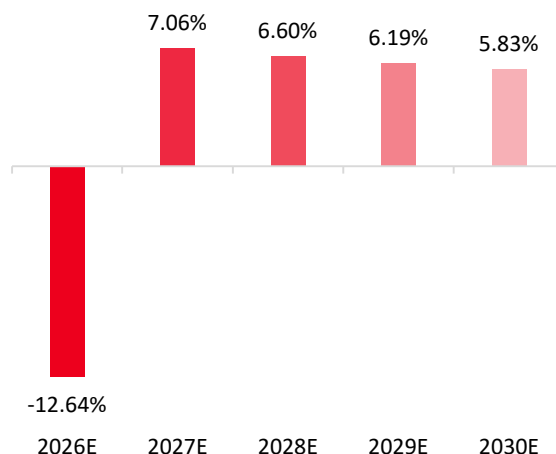
EICHER MOTORS LTD - EPS Forecasting

Year Weight	Year	Sales	Sales Growth
1	2016A	37.3	
2	2017A	47.7	27.87%
3	2018A	60.3	26.56%
4	2019A	55.7	-7.64%
5	2020A	46.0	-17.50%
6	2021A	31.6	-31.16%
7	2022A	43.2	36.55%
8	2023A	73.3	69.78%
9	2024A	90.6	23.50%
10	2025A	99.9	10.34%
11	2026E	87.8	-12.13%
12	2027E	93.1	6.06%
13	2028E	98.5	5.71%
14	2029E	103.8	5.40%
15	2030E	109.1	5.13%

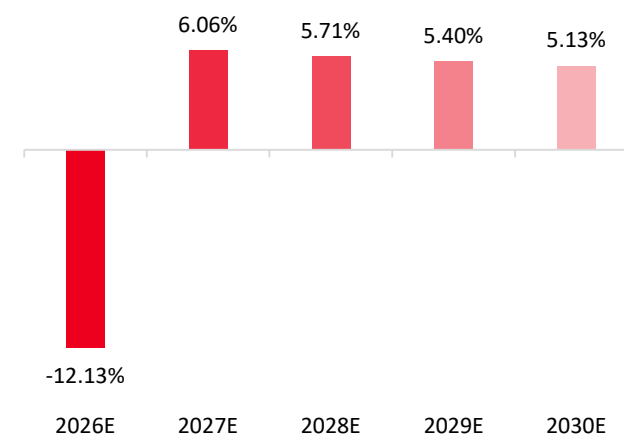
Forecasted Sales Growth



Forecasted EBITDA Growth



Forecasted EPS Growth



EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



Regression Beta-2 years Weekly

TATA MOTORS Weekly Returns

Date	Closing Price	Return
05-11-2023	3,540.75	
12-11-2023	3,865.30	9.17%
19-11-2023	3,849.05	-0.42%
26-11-2023	3,891.20	1.10%
03-12-2023	4,055.00	4.21%
10-12-2023	4,059.90	0.12%
17-12-2023	4,006.05	-1.33%
24-12-2023	4,143.50	3.43%
31-12-2023	3,877.05	-6.43%
07-01-2024	3,870.85	-0.16%
14-01-2024	3,699.45	-4.43%
21-01-2024	3,616.45	-2.24%
28-01-2024	3,825.55	5.78%
04-02-2024	3,840.95	0.40%
11-02-2024	3,928.65	2.28%
18-02-2024	3,927.05	-0.04%
25-02-2024	3,843.55	-2.13%
03-03-2024	3,785.25	-1.52%
10-03-2024	3,745.65	-1.05%
17-03-2024	3,988.40	6.48%
24-03-2024	4,019.30	0.77%
31-03-2024	4,031.25	0.30%
07-04-2024	4,302.25	6.72%
14-04-2024	4,344.15	0.97%
21-04-2024	4,601.00	5.91%
28-04-2024	4,599.25	-0.04%
05-05-2024	4,657.85	1.27%
12-05-2024	4,693.90	0.77%
19-05-2024	4,880.95	3.98%
26-05-2024	4,733.45	-3.02%
02-06-2024	4,762.00	0.60%
09-06-2024	4,935.10	3.64%
16-06-2024	4,845.50	-1.82%
23-06-2024	4,672.95	-3.56%
30-06-2024	4,737.30	1.38%
07-07-2024	4,860.70	2.60%
14-07-2024	4,850.70	-0.21%
21-07-2024	5,012.50	3.34%
28-07-2024	4,726.70	-5.70%
04-08-2024	4,830.60	2.20%
11-08-2024	4,818.00	-0.26%
18-08-2024	4,898.10	1.66%
25-08-2024	4,960.50	1.27%
01-09-2024	4,752.50	-4.19%
08-09-2024	4,858.30	2.23%
15-09-2024	4,963.15	2.16%
22-09-2024	5,062.60	2.00%
29-09-2024	4,706.80	-7.03%
06-10-2024	4,728.05	0.45%
13-10-2024	4,765.65	0.80%
20-10-2024	4,591.60	-3.65%
27-10-2024	4,953.60	7.88%

NIFTY Returns

Date	Closing Price	Return
05-11-2023	19,425.35	
12-11-2023	19,731.80	1.58%
19-11-2023	19,794.70	0.32%
26-11-2023	20,267.90	2.39%
03-12-2023	20,969.40	3.46%
10-12-2023	21,456.65	2.32%
17-12-2023	21,349.40	-0.50%
24-12-2023	21,731.40	1.79%
31-12-2023	21,710.80	-0.09%
07-01-2024	21,894.55	0.85%
14-01-2024	21,622.40	-1.24%
21-01-2024	21,352.60	-1.25%
28-01-2024	21,853.80	2.35%
04-02-2024	21,782.50	-0.33%
11-02-2024	22,040.70	1.19%
18-02-2024	22,212.70	0.78%
25-02-2024	22,338.75	0.57%
03-03-2024	22,493.55	0.69%
10-03-2024	22,023.35	-2.09%
17-03-2024	22,096.75	0.33%
24-03-2024	22,326.90	1.04%
31-03-2024	22,513.70	0.84%
07-04-2024	22,519.40	0.03%
14-04-2024	22,147.00	-1.65%
21-04-2024	22,419.95	1.23%
28-04-2024	22,475.85	0.25%
05-05-2024	22,055.20	-1.87%
12-05-2024	22,466.10	1.86%
19-05-2024	22,957.10	2.19%
26-05-2024	22,530.70	-1.86%
02-06-2024	23,290.15	3.37%
09-06-2024	23,465.60	0.75%
16-06-2024	23,501.10	0.15%
23-06-2024	24,010.60	2.17%
30-06-2024	24,323.85	1.30%
07-07-2024	24,502.15	0.73%
14-07-2024	24,530.90	0.12%
21-07-2024	24,834.85	1.24%
28-07-2024	24,717.70	-0.47%
04-08-2024	24,367.50	-1.42%
11-08-2024	24,541.15	0.71%
18-08-2024	24,823.15	1.15%
25-08-2024	25,235.90	1.66%
01-09-2024	24,852.15	-1.52%
08-09-2024	25,356.50	2.03%
15-09-2024	25,790.95	1.71%
22-09-2024	26,178.95	1.50%
29-09-2024	25,014.60	-4.45%
06-10-2024	24,964.25	-0.20%
13-10-2024	24,854.05	-0.44%
20-10-2024	24,180.80	-2.71%
27-10-2024	24,304.35	0.51%

Beta Regression

Levered Raw Beta	2.01
Raw Beta Weight	75.00%
Market Beta	1.00
Market Beta Weight	25.00%

Adjusted Beta	1.76
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SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.365752376
R Square	0.133774801
Adjusted R Square	0.125282397
Standard Error	0.089638962
Observations	104

ANOVA		
	df	SS
Regression	1	0.126572
Residual	102	0.819585
Total	103	0.946157

	Coefficients	Standard Error
Intercept	-0.006863443	0.008888
X Variable 1	2.012112737	0.506968

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(EICHERMOT | BSE Code: 505200)



Weighted Average Cost of Capital

All figures are INR unless stated otherwise.

Peer Comps

Name of the Comp	Country	Total Debt	Total Equity	Tax rate ¹	Debt/Equity	Debt/Capital	Levered Beta ²	Unlevered Beta ³
Bajaj Auto	India	9,364.2	2,49,034.5	25.00%	3.76%	3.62%	0.98	0.96
Eicher Motors	India	458.1	1,88,878.1	25.00%	0.24%	0.24%	1.76	1.76
TVS Motor Co.	India	16,861.9	1,65,748.7	25.00%	10.17%	9.23%	1.07	0.99
Hero Motocorp	India	699.9	1,10,299.0	25.00%	0.63%	0.63%	0.99	0.99
Mahindra & Mahindra Ltd	India	1,29,024.6	4,35,254.7	25.00%	29.64%	22.87%	1.47	1.20
Average				25.00%	8.89%	7.32%	1.26	1.18
Median				25.00%	3.76%	3.62%	1.07	0.99

Cost of Debt

Pre Tax Cost of Debt	1.50%
Tax rate	25.00%
Post tax Cost of Debt	1.13%

Capital Structure

		Current	Target
Total Debt	16,861.9	6.34%	7.32%
Market Capitalization	2,49,034.5	93.66%	92.68%
Total Capital	2,65,896.4	100.00%	100.00%
Debt/Equity		6.77%	7.90%

Notes:

- 1.Tax Rate considered as Marginal Tax Rate for the country
- 2.Levered beta is based on 2 year Weekly data
- 3.Unlevered Beta=Levered Beta/(1+(1-Tax Rate)*Debt/Equity)
- 4.Levered Beta=unlevered Beta/(1+(1-Tax Rate)*Debt/Equity)

Cost of Debt

Risk Free Rate	6.56%
Equity Risk Premium	8.77%
Levered Beta ⁴	1.22
Cost of Equity	17.29%

Levered Beta

Comps Median Unlevered Beta	0.99
Target Debt/Equity	7.90%
Tax Rate	25.00%
Levered Beta	1.22

Weighted Average Cost of Capital

Cost of Equity	17.29%
Equity Weight	92.68%
Cost of Debt	1.13%
Debt Weight	7.32%

WACC	16.11%
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EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



INTRINSIC GROWTH

Calculation of ROIC	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Current Assets					
Inventories	875.0	1,132.0	1,278.0	1,410.0	1,564.0
Trade receivables	158.0	302.0	369.0	374.0	550.0
Loans n Advances	594.0	867.0	835.0	680.0	725.0
Other asset items	452.0	466.0	467.0	3,509.0	5,317.0
Total Curent Assets	2,079.0	2,767.0	2,949.0	5,973.0	8,156.0
Current Liabilities					
Trade Payables	1,513.0	1,788.0	1,810.0	2,090.0	2,530.0
Advance from Customers	137.0	148.0	126.0	-	-
Other liability items	1,251.0	1,488.0	1,982.0	2,560.0	2,890.0
Total Curent Assets	2,901.0	3,424.0	3,918.0	4,650.0	5,420.0
Net Woarking Capital	(822.0)	(657.0)	(969.0)	1,323.0	2,736.0
Non Current Assets					
Land	232.0	230.0	230.0	227.0	226.0
Building	866.0	867.0	1,051.0	1,086.0	1,396.0
Plant Machinery	2,088.0	2,336.0	2,598.0	2,744.0	3,055.0
Equipments	204.0	226.0	266.0	231.0	273.0
Computers	-	-	-	-	-
Furniture n fittings	38.0	37.0	39.0	42.0	44.0
Vehicles	97.0	122.0	137.0	180.0	224.0
Intangible Assets	-	-	-	-	-
Other fixed assets	523.0	588.0	820.0	1,177.0	1,501.0
Gross Block	4,048.0	4,406.0	5,141.0	5,687.0	6,719.0
Accumulated Depreciation	(1,616.0)	(1,981.0)	(2,452.0)	(2,772.0)	(3,245.0)
Net Non Current Assets	2,432.0	2,425.0	2,689.0	2,915.0	3,474.0
Invested Capital	1,610.0	1,768.0	1,720.0	4,238.0	6,210.0
EBIT	1,332.5	1,725.6	2,919.5	3,731.8	3,993.2
ROIC	82.76%	97.60%	169.74%	88.05%	64.30%
Calculation Of Reinvestment Rate	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Capex	515.0	639.0	673.0	815.0	1,028.0
Change in Working Capital		165.0	(312.0)	2,292.0	1,413.0
EBIT	1,332.5	1,725.6	2,919.5	3,731.8	3,993.2
Marginal Tax Rate	30.00%	25.00%	25.00%	25.00%	25.00%
EBIT(1-T)	932.8	1,294.2	2,189.6	2,798.8	2,994.9
Reinvestment		804.0	361.0	3,107.0	2,441.0
Reinvestment Rate		62.12%	16.49%	111.01%	81.50%
			4 Year Average	67.78%	
			4 year Median	71.81%	
Calculation Of Growth Rate	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Reinvestment Rate		62.12%	16.49%	111.01%	81.50%
ROIC		97.60%	169.74%	88.05%	64.30%
Intrinsic Growth		60.63%	27.98%	97.75%	52.41%
			4 Year Average	59.69%	
			4 year Median	56.52%	

EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



DCF VALUATION

Calculation of PV of FCFF	Mar-25A	Mar-26F	Mar-27F	Mar-28F	Mar-29F	Mar-30F
EBIT	1,607.89	1,672.21	1,739.09	1,808.66	1,881.00	1,956.24
Tax Rate	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%
EBIT(1-T)	1,205.92	1,254.15	1,304.32	1,356.49	1,410.75	1,467.18
Less:Reinvestment Rate	71.81%	60.25%	48.68%	37.12%	25.55%	25.55%
Free Cash Flow to Firm (FCFF)	339.91	498.56	669.36	853.02	1,050.31	1,092.32
Mid Year Convention		0.5	1.5	2.5	3.5	4.5
Discounting Factor		0.928	0.799	0.688	0.593	0.511
PV of FCFF		462.68	535.01	587.21	622.71	557.77

Expected Growth	56.52%
Terminal Growth	4.00%
WACC	16.11%

Calculation of Tarminal Value

FCff(n+1)	617.40
WACC	16.11%
Terminal Growth Rate	4.00%
Terminal Value	5,098.66

Sensitivity Analysis

	13.00%	14.00%	15.12%	16.00%
1.00%	5,392.54	5,190.45	4,998.09	4,867.10
2.00%	5,631.37	5,392.54	5,168.27	5,017.23
3.00%	5,917.97	5,631.37	5,366.53	5,190.45
4.00%	6,268.26	5,917.97	5,600.44	5,392.54
5.00%	6,706.12	6,268.26	5,880.59	5,631.37

Calculation of Equity Value per share

PV of FCFF	2,765.38
PV of Terminal Value	2,603.51
Enterprise Value	5,368.88
Add:Cash	263.01
Less:Debt	266.00
Value of Equity	5,365.89
No of Shares	27.43
Equity Value Per Share	195.64

Sensitivity Analysis

	13.00%	14.00%	15.12%	16.00%
1.00%	196.50	189.13	182.12	177.34
2.00%	205.21	196.50	188.32	182.82
3.00%	215.66	205.21	195.55	189.13
4.00%	228.43	215.66	204.08	196.50
5.00%	244.39	228.43	214.29	205.21

Share Price	6888.75
Discount/Premium	35.21x

EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



COMPARABLE COMPANY VALUATION

Amount in Crores

Company	Ticker	Market Data					Financials			Valuation		
		Share Price	Shares Outstanding	Equity Value	Net Debt	Enterprise Value	Revenue	EBITDA	Net Income	EV/Revenue	EV/EBITDA	P/E
Eicher Motors	EICHERMOT	6,889	27	1,88,958	195	1,89,154	19,519	6,903	4,838	9.7X	27.4X	39.1X
Bajaj Auto	BAJAJAUTO	8,917	28	2,49,038	6,517	2,55,554	52,196	11,621	7,593	4.9X	22.0X	32.8X
TVS Motor Co.	TVSMOTOR	3,491	48	1,65,857	12,476	1,78,333	48,838	7,487	2,782	3.7X	23.8X	59.6X
Hero Motocorp	HEROMOTOCO	5,510	20	1,10,255	126	1,10,381	40,440	7,545	5,049	2.7X	14.6X	21.8X
Mahindra & Mahindra Ltd	M&M	3,501	124	4,35,337	1,08,410	5,43,747	1,67,522	35,885	14,904	3.2X	15.2X	29.2X
High										9.7X	27.4X	59.6X
75th Percentile										4.9X	23.8X	39.1X
Average										4.8X	20.6X	36.5X
Medain										3.7X	22.0X	32.8X
25th Percentile										3.2X	15.2X	29.2X
Low										2.7X	14.6X	21.8X

Tata Motors Comparable Valuation										EV/Revenue	EV/EBITDA	P/E
Implied Enterprise Value										71,274	1,51,806	1,58,872
Net Debt										195	195	195
Implied Market Value										71,079	1,51,611	1,58,677
Shares Outstanding										27.43	27.43	27.43
Implied Value per Share										2591.30	5527.19	5784.80

Source: Screener.in

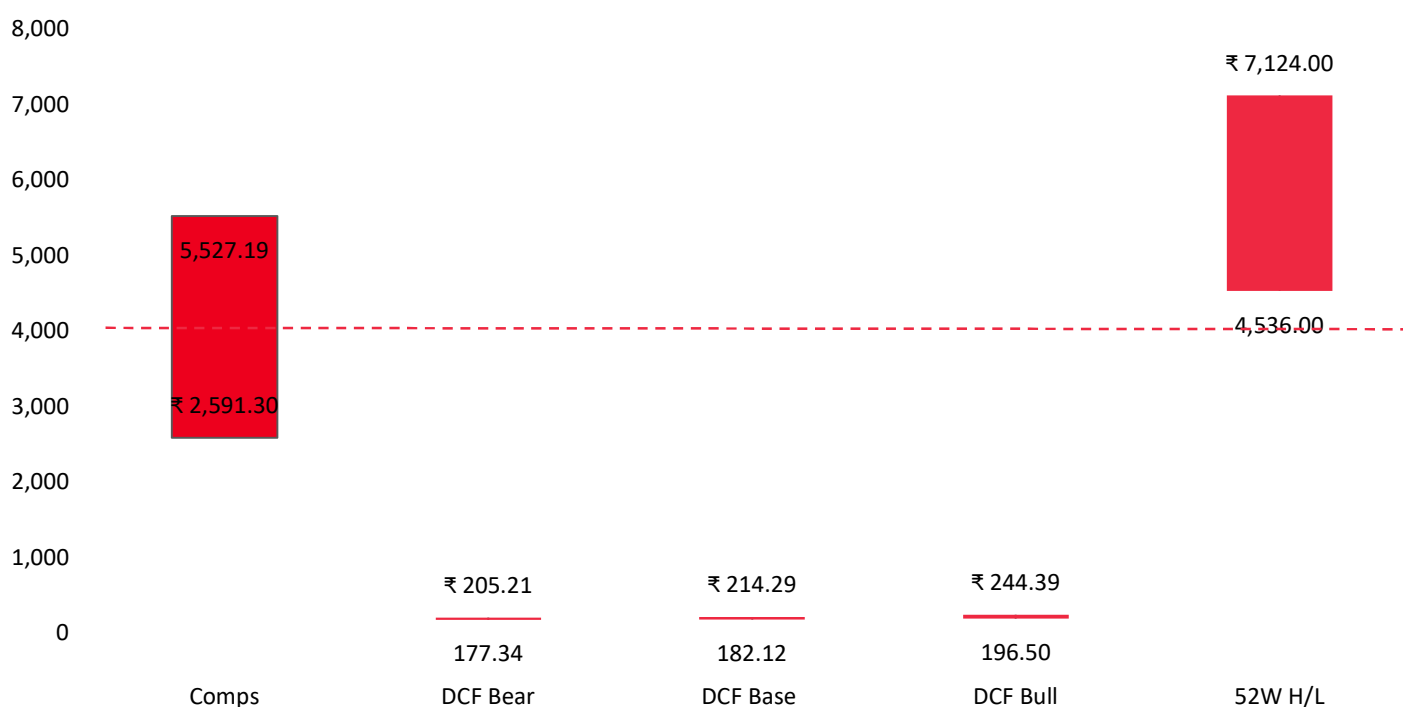
Overvalued Overvalued Overvalued

Football Field Analysis

Football Field Analysis-Data

	OpenLow	Low	OpenHigh	High
Comps	5,527.19	5,527.19	2,591.30	2,591.30
DCF Bear	177.34	177.34	205.21	205.21
DCF Base	182.12	182.12	214.29	214.29
DCF Bull	196.50	196.50	244.39	244.39
52W H/L	4,536.00	4,536.00	7,124.00	7,124.00

Football Field Analysis-Valuation Summary(Rs.)



SUMMARY:

- The image shows a Football Field Analysis for Eicher Motors Ltd, summarizing the valuation range based on different modeling approaches, including Comparable Companies and Discounted Cash Flow in Bear, Base, Bull and 52-week High/Low range.
- This method compares Eicher Motors Ltd to peer companies in terms of valuation multiples. The results suggest that the company's value (per basis used) could lie between 5,527.19 and 2,591.30 based on industry comparables.
- The Bear scenario for DCF analysis reflects a more pessimistic outlook on cash flow projections, resulting in a lower valuation range.
- The Base DCF scenario is the most likely or realistic projection. It provides valuations ranging from 175.04 to 205.64.
- The Bull case assumes optimistic growth and performance, leading to a higher valuation estimate of 188.72 to 234.26.
- The market's historical price range for the last year serves as a reference for valuation, with a lower bound of 4,536.00 and an upper bound of 7,124.00.
- The graph visually demonstrates the spread and overlap between different valuation approaches, showing that while DCF Bear produces the lowest value range, the comparable company analysis and 52-week price range suggest much higher potential value.
- The dotted red line appears to indicate the current market price, helping to compare all approaches visually.
- Bars are aligned for each valuation method, clearly segregating the low and high points for each.

EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



Value at Risk(VAR) & Monte Carlo Simulation

Date	Price	Return	Sorted Returns	Replication	Simulated Returns
27-08-2024	1077.25	0.34995426	59.69014085	1	-0.244115206
23-01-2024	797.99	-0.21492449	40.86726128	2	-2.468921732
05-08-2024	1016.45	0.55064836	37.56031866	3	1.718938032
13-03-2025	655.50	0.42530985	36.65077542	4	1.070253596
22-03-2017	459.90	-0.43441474	28.49967928	5	0.325996924
11-01-2024	813.14	0.614654488	27.71257062	6	4.613247336
08-10-2014	503.60	-0.29767799	27.54875283	7	-2.827544711
05-02-2025	717.05	0.719132103	25.9365139	8	0.716966558
28-06-2022	417.10	-0.35369406	22.60498019	9	-3.748971075
23-10-2023	645.36	0.423221965	22.59634369	10	0.802802324
21-07-2022	453.45	0.011262266	22.13520408	11	4.342261233
14-06-2016	448.40	0.025852208	21.94779939	12	-1.809174438
03-03-2022	437.10	0.159416446	21.8369906	13	-0.329077723
23-03-2016	377.00	0.242584047	19.61235648	14	1.315745519
24-09-2015	303.40	-0.33652606	16.74269006	15	0.144914544
11-04-2023	457.29	0.620331656	16.27578391	16	2.164537412
22-04-2013	282.22	-0.35558854	15.28505482	17	2.184408495
18-05-2017	437.95	0.520606923	15.1664821	18	2.130465403
15-03-2013	288.01	0.00812069	14.80735456	19	0.201594315
20-06-2013	285.69	-0.32556657	14.80143805	20	-1.316300505
10-10-2017	423.60	-0.59632153	14.43731778	21	1.957905727
06-09-2024	1049.35	1.427309107	13.67827668	22	-0.339065297
21-05-2014	432.31	-0.02364605	13.36245847	23	-0.034218438
15-02-2023	442.78	0.147247053	13.31092437	24	0.71850386
14-07-2015	385.95	0.674185572	12.94328035	25	1.709780624
31-05-2012	230.53	-0.32897686	12.81246255	26	-1.297518547
07-01-2016	343.55	-0.06972651	12.75851021	27	-3.874200606
20-02-2018	369.30	0.426474564	12.69299221	28	-1.353892563
31-12-2010	258.89	-0.39914591	12.49791449	29	0.839549989
09-03-2023	430.87	0.311429006	12.4185612	30	2.480614832
21-01-2016	328.55	-0.05180375	11.69513138	31	3.202606195
06-03-2018	346.50	0.517075306	11.62295082	32	3.353455352
02-11-2010	228.40	-0.58547342	11.48087432	33	2.578315419
16-03-2015	550.99	0.563979563	10.96763684	34	-2.032217868
14-10-2015	352.30	-0.62423738	10.43459916	35	-3.952989765
20-03-2024	937.56	0.012811926	10.38506375	36	-0.217018413
03-10-2024	925.70	-0.03330235	10.34019356	37	2.754503963
24-05-2024	957.59	0.036913914	10.28302109	38	-1.773187105
20-02-2024	923.50	2.227553909	10.12650602	39	-0.091765083
10-05-2012	286.13	-0.26007241	9.946059679	40	0.527642193
25-03-2014	386.70	0.296780684	9.856260528	41	-0.42059583
25-02-2016	298.20	-0.01535414	9.816104461	42	1.577266115
04-06-2013	302.85	-0.7167376	9.789098682	43	1.326503267
05-09-2024	1069.15	2.706406434	9.682953637	44	1.053634134
16-07-2013	288.46	0.660488142	9.581804842	45	1.343019997
21-03-2006	173.72	-0.35009353	9.547662417	46	3.614841365
11-09-2018	267.30	-0.72956293	9.502946955	47	0.749587946
16-09-2024	988.40	0.002932492	9.278702163	48	-0.298707811
07-05-2024	985.51	2.172412683	9.24545171	49	-1.948998894
09-02-2016	310.65	-0.01972231	9.122189638	50	2.389625962
06-07-2021	316.90	-0.31138635	9.034832172	51	-0.841506457
26-11-2021	460.20	1.479525862	9.002173441	52	-0.813368346
22-01-2020	185.60	-0.3431716	9	53	1.572603095
03-05-2013	282.57	-0.61507969	8.935654008	54	3.141432072
24-01-2025	734.10	0.037303942	8.90554581	55	-3.169161942
13-05-2025	707.70	-0.2565005	8.70781893	56	0.828055385
26-06-2024	951.85	4.291583278	8.589462019	57	-1.371599117
27-04-2006	179.88	-0.35026187	8.57827476	58	4.305865179

Calculation of Value at Risk(VAR)	
Historical Approach	
Mean	52.15%
Std Deviation	231.03%
Min	-99.52%
Max	5969.01%
CMP	6888.8

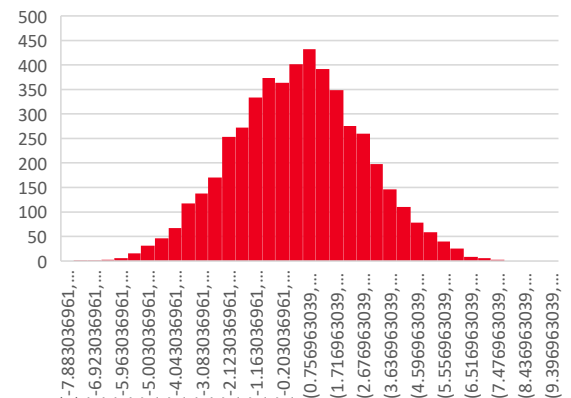
Percentile	Confidence	Var% Stock Price	VAR(INR)
5.0%	95.0%	-76.88%	12185.0
1.0%	99.0%	-90.77%	13141.6
0.5%	99.5%	-94.83%	13421.4
10.0%	90.0%	-66.39%	11462.5

Calculation of Monte Carlo Simulation

Monte Carlo Simulation Approach	
Mean	60.18%
Std Deviation	232.73%
Min	-788.30%
Max	981.81%
CMP	649.0

Percentile	Confidence	Var% Stock Price	VAR(INR)
5.0%	95.0%	-324.99%	29276.2
1.0%	99.0%	-463.46%	38815.5
0.5%	99.5%	-521.66%	42824.8
10.0%	90.0%	-239.85%	23411.6

Daily Returns Distribution



EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)

INR - 6888.75

52 Week(High - 7,124 & Low - 4,536)



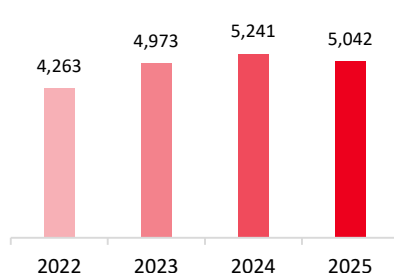
About the company

Eicher Motors Limited, incorporated in 1982, is the listed company of the Eicher Group in India and a leading player in the Indian automobile industry and the global leader in middleweight motorcycles.

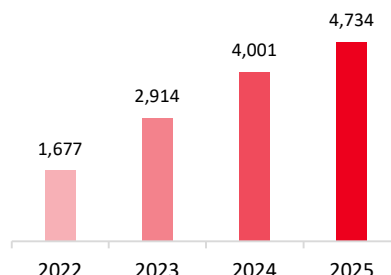
Eicher has a joint venture with Sweden's AB Volvo to create Volvo Eicher Commercial Vehicles Limited (VECV). VECV is engaged in truck and bus operations, auto components business, and technical consulting services business

Financial Summary

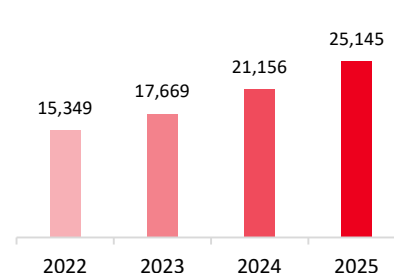
Revenues (INR Crs.)



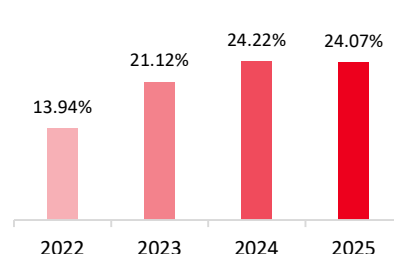
Net Profit (INR Crs.)



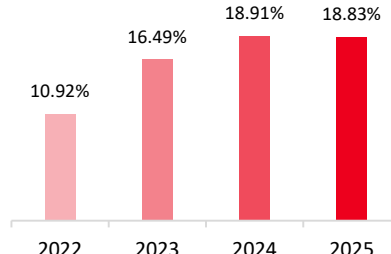
Average Total Assets (INR Crs.)



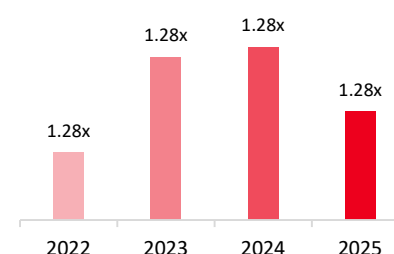
Return on Equity (%)



Return on Assets (%)



Financial Leverage



Recent Update

- Eicher Motors has reported 13% jump in total motorcycle sales to 124,951 units in October 2025 from 110,574 units in October 2024.
- Eicher Motors further informed that its unlisted subsidiary VE Commercial Vehicles (VECV) has recorded 13.2% rise in total commercial vehicle (CV) sales to 8,050 units in October 2025 from 7,112 units sold in October 2024.
- VECV plans to invest ₹544 crore in a new facility near Ujjain, Madhya Pradesh, to manufacture Volvo Group's 12-speed Automated Manual Transmissions (AMT). This plant will initially have an annual capacity of 40,000 units and will supply transmissions for Volvo Group and Eicher heavy-duty trucks.
- The company reported a 27% year-on-year increase in consolidated net profit to ₹1,362 crore for the fourth quarter of FY25. Total revenue from operations for the quarter was up 23% to ₹5,150 crore.
- In September 2025, Eicher Trucks and Buses announced a strategic partnership with Pickup to deploy 100 electric Pro X EV small trucks in Delhi-NCR and Bengaluru for deliveries in retail and e-commerce.

Dupont Analysis - Return on Equity & Return on Asset

Return on Equity (ROE)							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	2,202.7	1,827.4	1,346.9	1,676.6	2,913.9	4,001.0	4,734.4
Average Shareholder Equity	7,974.4	9,449.8	10,709.5	12,023.0	13,799.1	16,517.9	19,671.0
Return on Equity	27.62%	19.34%	12.58%	13.94%	21.12%	24.22%	24.07%

ROE - Dupont Equation							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	2,202.7	1,827.4	1,346.9	1,676.6	2,913.9	4,001.0	4,734.4
Revenue	4,178.8	4,256.0	4,393.1	4,263.1	4,973.1	5,241.1	5,041.8
Net Profit Margin (A)	52.71%	42.94%	30.66%	39.33%	58.59%	76.34%	93.90%

Revenue	4,178.8	4,256.0	4,393.1	4,263.1	4,973.1	5,241.1	5,041.8
Average Total Asset	10,454.5	11,918.3	13,504.2	15,349.2	17,668.7	21,156.4	25,144.8
Asset Turnover Ratio (B)	0.4x	0.4x	0.3x	0.3x	0.3x	0.2x	0.2x

Average Total Asset	10,454.5	11,918.3	13,504.2	15,349.2	17,668.7	21,156.4	25,144.8
Average Shareholder Equity	7,974.4	9,449.8	10,709.5	12,023.0	13,799.1	16,517.9	19,671.0
Equity Multiplier (C)	1.31x	1.26x	1.26x	1.28x	1.28x	1.28x	1.28x

Return of Equity (A*B*C)	27.62%	19.34%	12.58%	13.94%	21.12%	24.22%	24.07%
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Return on Asset (ROA)							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	2,202.7	1,827.4	1,346.9	1,676.6	2,913.9	4,001.0	4,734.4
Average Total Asset	10,454.5	11,918.3	13,504.2	15,349.2	17,668.7	21,156.4	25,144.8
Return on Asset	21.07%	15.33%	9.97%	10.92%	16.49%	18.91%	18.83%

ROA - Dupont Equation							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	2,202.7	1,827.4	1,346.9	1,676.6	2,913.9	4,001.0	4,734.4
Revenue	4,178.8	4,256.0	4,393.1	4,263.1	4,973.1	5,241.1	5,041.8
Net Profit Margin (A)	52.71%	42.94%	30.66%	39.33%	58.59%	76.34%	93.90%

Revenue	4,178.8	4,256.0	4,393.1	4,263.1	4,973.1	5,241.1	5,041.8
Average Total Asset	10,454.5	11,918.3	13,504.2	15,349.2	17,668.7	21,156.4	25,144.8
Asset Turnover Ratio (B)	0.4x	0.4x	0.3x	0.3x	0.3x	0.2x	0.2x

Return of Asset (A*B)	21.07%	15.33%	9.97%	10.92%	16.49%	18.91%	18.83%
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Duopoint Summary

- ROE of Eicher Motors has been decreased to 19.34% during COVID and made a low of 12.58% in FY2021 which now has been rose to precovid levels and currently at 24.07% as of 31 March 2025.
- The main driver of this recovery was a sharp rise in Net Profit Margin, which increased from 39.3% in FY2022 to 93.9% in FY2025. The Equity Multiplier remained stable around 1.28x, indicating limited reliance on financial leverage, while Asset Turnover gradually declined, reflecting slower asset efficiency as the asset base expanded.
- ROA declined from 21.07% in FY2019 to 9.97% in FY2021 due to weaker profitability but improved consistently afterward, reaching 18.83% in FY2025. The recovery was mainly driven by a sharp rise in net profit margins, while asset turnover slightly declined as the company's asset base expanded.

Disclaimer : This report is made as part of educational assignment and is meant for educational purpose only. The author of the report is not liable for any losses due to actions taken basis this report. It is advisable to consult SEBI registered reasearch analyst before making any investments

EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)

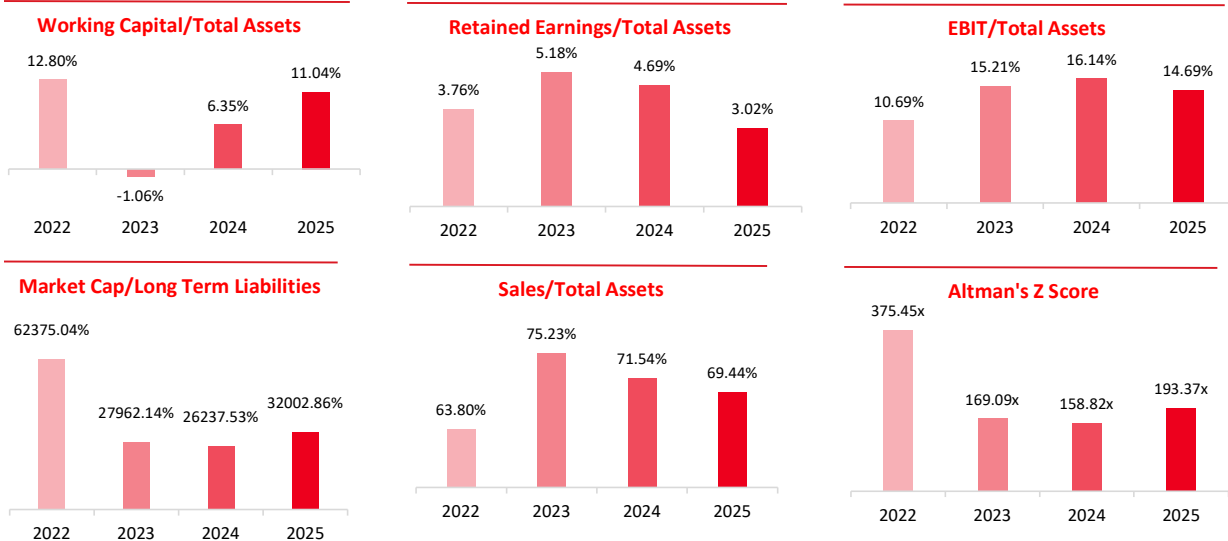
INR - 6888.75

52 Week(High - 7,124 & Low - 4,536)



Altman's Z Score Analysis

Financial Summary



Altman's Z Score Analysis Calculation

Working Capital/Total Assets							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Working Capital	1,858.6	1,791.5	5,007.6	2,066.1	-204.0	1,468.5	2,998.8
Total Assets	11,386.8	12,449.7	14,558.6	16,139.8	19,197.6	23,115.1	27,174.4
Working Capital/Total Assets (A)	16.32%	14.39%	34.40%	12.80%	-1.06%	6.35%	11.04%

Retained Earnings/Total Assets							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Retained Earnings	1,178.6	913.8	399.9	606.8	993.9	1,083.5	820.9
Total Assets	11,386.8	12,449.7	14,558.6	16,139.8	19,197.6	23,115.1	27,174.4
Retained Earnings/Total Assets (B)	10.35%	7.34%	2.75%	3.76%	5.18%	4.69%	3.02%

EBIT/Total Assets							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
EBIT	2,604.0	1,801.4	1,332.5	1,725.6	2,919.5	3,731.8	3,993.2
Total Assets	11,386.8	12,449.7	14,558.6	16,139.8	19,197.6	23,115.1	27,174.4
EBIT/Total Assets (C)	22.87%	14.47%	9.15%	10.69%	15.21%	16.14%	14.69%

Market Cap/Long Term Liabilities							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Market Cap	5,605.9	3,575.8	71,175.3	67,184.2	80,645.6	1,10,050.7	1,46,614.7
Long Term Liabilities	186.8	249.0	219.3	107.7	288.4	419.4	458.1
Market Cap/Long Term Liabilities (D)	3001.7%	1436.1%	32463.1%	62375.0%	27962.1%	26237.5%	32002.9%

Sales/Total Assets							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Total Sales	9,797.1	9,153.6	8,720.4	10,297.8	14,442.2	16,535.8	18,870.4
Total Assets	11,386.8	12,449.7	14,558.6	16,139.8	19,197.6	23,115.1	27,174.4
Sales/Total Assets (E)	86.04%	73.52%	59.90%	63.80%	75.23%	71.54%	69.44%

Altman's Z Score							
	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Final Score	19.97	10.10	196.13	375.45	169.09	158.82	193.37
Financial Stability	Strong	Strong	Strong	Strong	Strong	Strong	Strong

Disclaimer : This report is made as part of educational assignment and is meant for educational purpose only. The author of the report is not liable for any losses due to actions taken basis this report. It is advisable to consult SEBI registered reasearch analyst before making any investments

EICHER MOTORS LTD

(EICHERMOT | BSE Code: 505200)



SUMMARY

This valuation of Eicher Motors Ltd. Makes use of both Discounted Cash Flow (DCF) and Relative Valuation methodologies. Include in the research are actual and forecasted operating performance, sensitivity assumptions, reinvestment trends, and a comparison to benchmark peers based on market data.

Key Assumptions

Risk Free Rate

The Risk Free Rate has been assumed to be **6.56%**, which is derived from the yield on long term government securities i.e. 10 year Indian government bond.

Terminal Growth Rate

A terminal growth rate of **4%** has been assumed, reflecting the long-term sustainable nominal GDP growth of India. This rate is considered appropriate for Eicher Motors, given its mature business model and alignment with the overall economic growth outlook.

Beta Calculation

The Levered Raw Beta of **2.01** has been estimated using Regression analysis, based on the historical relationship between Eicher Motors' stock returns and the market index returns.

Tax Rate

A statutory tax rate has been applied in the calculation of the Weighted Average Cost of Capital (WACC), intrinsic growth rate, and FCFF forecasts, in line with the company's historical tax trends.

Valuation Outcomes

Discounted Cash Flow (DCF) Analysis

WACC: 16.11%

Expected Growth Rate: **56.52%**

Enterprise Value: **5,368.88 Cr.**

Value of Equity: **5,365.89 Cr.**

Value of Equity per share: **195.64 Cr.**

At the current market price of **₹6888.75** the DCF-derived value of **₹195.64** suggests that Eicher Motors Ltd is trading at a premium of **35.21** times the current market price, which can be due to the entire sector trading at a premium or investors paying for future expectations, brand premium or momentum.

Relative Valuation

Implied Values per share

EV/Revenue: **2591.30**

EV/EBITDA: **5527.19**

P/E: **5784.80**

Relative Valuation suggests that the stock is **Overvalued**.

EICHER MOTORS LTD

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INR - 6888.75

52 Week(High - 7,124 & Low - 4,536)



CONCLUSION

The valuation of Eicher Motors Ltd., Utilizing both **Discounted Cash Flow (DCF)** and **Relative Valuation** methodologies, yields compelling yet cautionary results.

The DCF Analysis establishes an intrinsic value of **₹195.64 Cr.** per share, significantly lower than the current market price of **₹6,888.75**. This vast difference suggests that Eicher Motors is currently trading at an exceptional premium of **35.21 times** its DCF-derived value. This high valuation may be justified by strong market momentum, a positive sector outlook, or investor expectations for future growth, especially given the strength of the Royal Enfield brand.

The Relative Valuation analysis, which compares Eicher Motors to its industry peers across key metrics (EV/Revenue, EV/EBITDA, and P/E), strongly indicates that the stock is **Overvalued**.

Strategic View:

Form a pure valuation lens - Avoid / Overvalued.

Form a market reality lens - Possible justification for premium due to Eicher Motors's structural moat, stable margins, cash flow and risk-averse investor appetite.

Disclaimer:

This report has been developed as part of an academic project and is solely intended for educational and learning purposes. The financial model, valuation framework, and all related commentary are derived from publicly accessible information, reasonable assumptions, and standard analytical methods, and are meant to illustrate financial analysis in a classroom setting.

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