

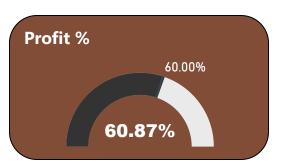


Total Boxes
1 M

Total Cost \$7M







	Cost	Boxes	Shipn	nent	Sales	profit
ofit by 6M	Month	\$1.45M		\$	1.46M \$1.5	57M \$1.46M
4M 2M \$1.14	\$1.33M M \$1.03	\$1.40	\$1.33M \$1.28	\$1.33M		\$1.31M
	Mar 2023	May 2023	Jul 2023	Sep 2023	\$0.99M Nov 2023	Jan 2024
ey influen	ces Sales to Increase	~ ?				4 5
nen Product is 99	9% Dark & Pure ——		the average of Sales ncreases by	← Sales is more otherwise (o	e likely to increase when Produ n average).	ct is 99% Dark & Pure than
				OK Orange of Sales	choco hut bars choco sainfed Choco hut bars choco caramel stuffed hoco caramel stuffed hoc	Mint Chip Choco
					Produc	

<u>Picture</u>	Sales person	<u>Sales</u>	<u>profit</u>	<u>Profit %</u> ▼		<u>•••</u>
	Brien Boise	\$7,26,869	\$5,02,373		69.11%	
	Marney O'Breen	\$6,59,975	\$4,44,957		67.42%	
	Roddy Speechley	\$6,91,927	\$4,65,015		67.21%	
	Rafaelita Blaksland	\$7,59,123	\$5,01,665		66.08%	
	Kelci Walkden	\$7,52,119	\$4,95,107		65.83%	
	Husein Augar	\$7,10,906	\$4,58,251		64.46%	
	Gunar Cockshoot	\$6,93,815	\$4,46,647		64.38%	
	Jehu Rudeforth	\$7,09,992	\$4,54,506		64.02%	
	Kaine Padly	\$7,06,336	\$4,51,375		63.90%	
	Karlen McCaffrey	\$7,19,303	\$4,53,872		63.10%	
	Dennison Crosswaite	\$6,64,477	\$4,11,321		61.90%	
	Van Tuxwell	\$6,74,190	\$4,15,868		61.68%	
	Camilla Castle	\$6,85,503	\$4,20,184		61.30%	
	Barr Faughny	\$6,95,831	\$4,26,088		61.23%	
	Wilone O'Kielt	\$6,11,003	\$3,72,614		60.98%	
	Curtice Advani	\$6,93,907	\$4,12,173		59.40%	
	Oby Sorrel	\$7,22,012	\$4,25,717		58.96%	
1	Dotty Strutley	\$6,66,032	\$3,85,927		57.94%	
	Jan Morforth	\$6,82,358	\$3,94,408		57.80%	
	Gigi Bohling	\$6,66,812	\$3,78,200		56.72%	
	Andria Kimpton	\$6,74,399	\$3,76,130		55.77%	
	Mallorie Waber	\$6,07,781	\$3,34,410		55.02%	
	Beverie Moffet	\$6,67,409	\$3,48,793		52.26%	











Geo ▼	Total Cost	Total Sales	Total profit	Profit %
USA	\$22,23,664	\$56,17,463	\$33,93,799	60.42%
UK	\$23,39,443	\$54,71,935	\$31,32,492	57.25%
New Zealand	\$22,58,013	\$58,75,218	\$36,17,205	61.57%
India	\$21,80,480	\$56,48,465	\$34,67,985	61.40%
Canada	\$23,71,919	\$57,25,895	\$33,53,976	58.58%
Australia	\$21,44,923	\$57,03,536	\$35,58,614	62.39%
Total	\$1,35,18,441	\$3,40,42,511	\$2,05,24,070	60.29%

Geography × ♀ Product

4,19,942.25

Organic Choco Syrup

Manuka Honey Choco **3,51,825.75**

Peanut Butter Cubes **3,38,415.75**

Fruit & Nut Bars **3,11,649.75**

99% Dark & Pure **3,11,472.00**

Orange Choco **2,99,535.75**

After Nines **2,88,524.25**

Smooth Silky Salty **2,70,371.25**

Almond Choco **2,63,484.00**

Baker's Choco Chips **2,61,990.00**

Drinking Coco **2,50,112.25**

Choco Coated Almonds **2,49,196.50**

Caramel Stuffed Bars **2,44,696.50**

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Canada **57,25,894.50**

Sum of Sales 3,40,42,511.25

56,48,465.25

57,03,536.25

New Zealand **58,75,218.00**

Australia

USA **E6 17 462 E**6

56,17,462.50

JK

54,71,934.75