

# MOHIT PHULWANI

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## Professional Summary

Data Analyst with **2+ years of experience using SQL, Python, Power BI, and Tableau** to generate business insights and automate reporting workflows. Proven record of reducing operational costs, streamlining reporting pipelines, and building data-driven dashboards that drive decision-making. Seeking to apply strong technical and analytical skills in a full-time analyst role at a growth-focused organization.

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## Education

**Sacred Heart University**, Connecticut, United States

*Master of Science – Business Analytics* (GPA: 3.9)

Sep 2024 – Dec 2025

Relevant: Data Mining, Machine Learning, Predictive Modeling, SQL, Python, Data Visualization

**University of Mumbai**, Mumbai, India

*Bachelor of Arts – Economics*

Jan 2021 – Feb 2024

Relevant: Econometrics, Statistical Modeling, Behavioral Economics

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## Experience

### Data Analyst Graduate Assistant

**Sacred Heart University**, Institutional Research Office, Fairfield, Connecticut

Oct 2024 – Present

- Automated **15+ institutional and federal reports (IPEDS, US News)** using **SQL, SSRS**, reducing reporting cycle by **30%**.
- Created stored procedures and views for high-volume data tables, improving **data refresh speed by 22%**.
- Built 6+ interactive **Tableau dashboards** tracking retention and course outcomes for 200+ faculty and students.
- Partnered with leadership to redesign survey pipelines, improving compliance and reporting accuracy.

### Business Data Analyst

**Bharti Lining Pvt. Ltd**, Mumbai, India

Jun 2022 – Jul 2024

- Led vendor cost analysis using **T-SQL**, resulting in a **25% cut in procurement expenses**.
  - Designed Power BI dashboards** for inventory tracking; drove **\$10K/month in additional revenue** through stock optimization.
  - Developed Python scripts using **BeautifulSoup** for data extraction and cleansing, saving 10+ hours/month.
  - Collaborated cross-functionally in Agile sprints to reduce order processing delays by **20%**.
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## Projects

### U.S. Flight Delay Dashboard – Python, Plotly, Dash

- Built a real-time dashboard with filterable charts showing delay patterns by airport, airline, and weather.
- Integrated callbacks for live updates and deployed on Streamlit.

### Housing Price Prediction App – Scikit-Learn, Python

- Engineered a Ridge regression model to predict housing prices in King County with **15% higher R<sup>2</sup>** than baseline.
- Feature engineering, polynomial features, and model validation included.

### Auto Sales Analytics Dashboard – Dash, Python

- Built an interactive tool to explore car sales trends across time, geography, and drivetrain types.
  - Enabled drilldowns and filtering for business decision-makers.
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## Technical Skills

- Languages:** SQL, Python, R
- Tools:** Power BI, Tableau, Dash, SSRS, Excel (Pivot, Power Query), Git, Alteryx, DBT
- Databases:** MySQL, Snowflake, Hive, MS SQL Server
- Methods:** Regression, Classification, Clustering, Time Series, A/B Testing
- Certifications:**
  - IBM Data Science Professional Certificate
  - Bloomberg Market Concepts (BMC)