

984.81M

Revenue

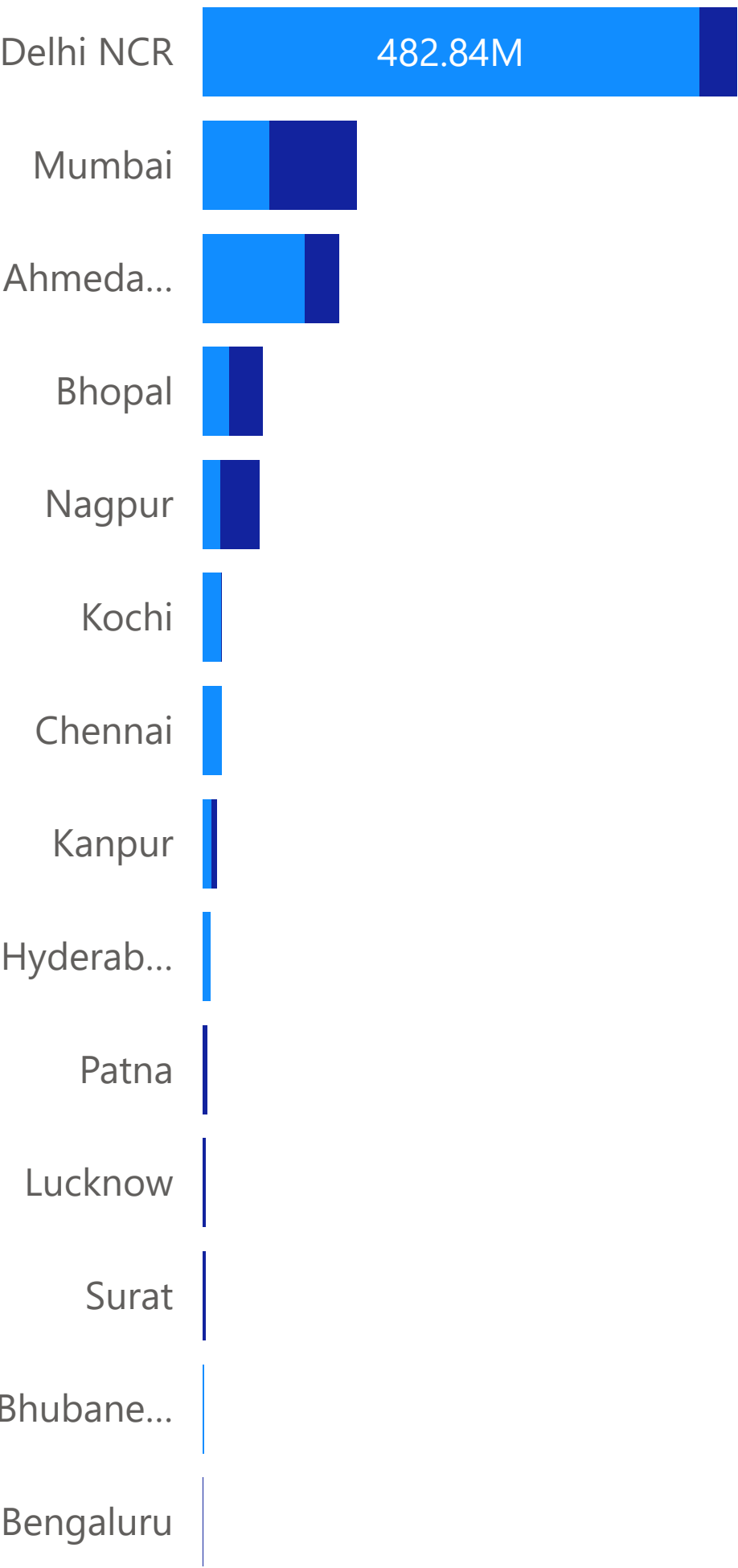
2M

Sales_Qty

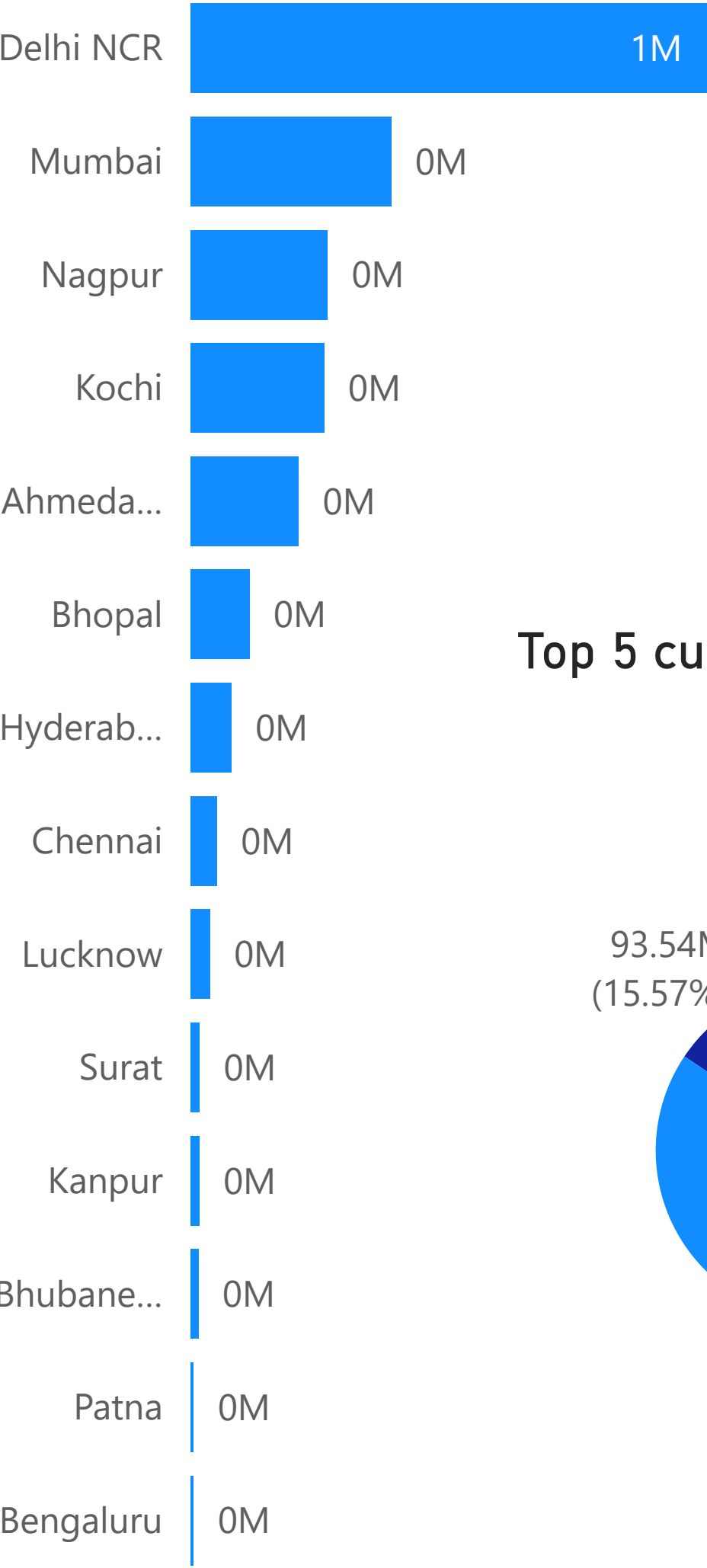
Jun17	Jul17	Aug17	Sep17	Oct17	>	2017	2018	2019	2020
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Revenue by markets

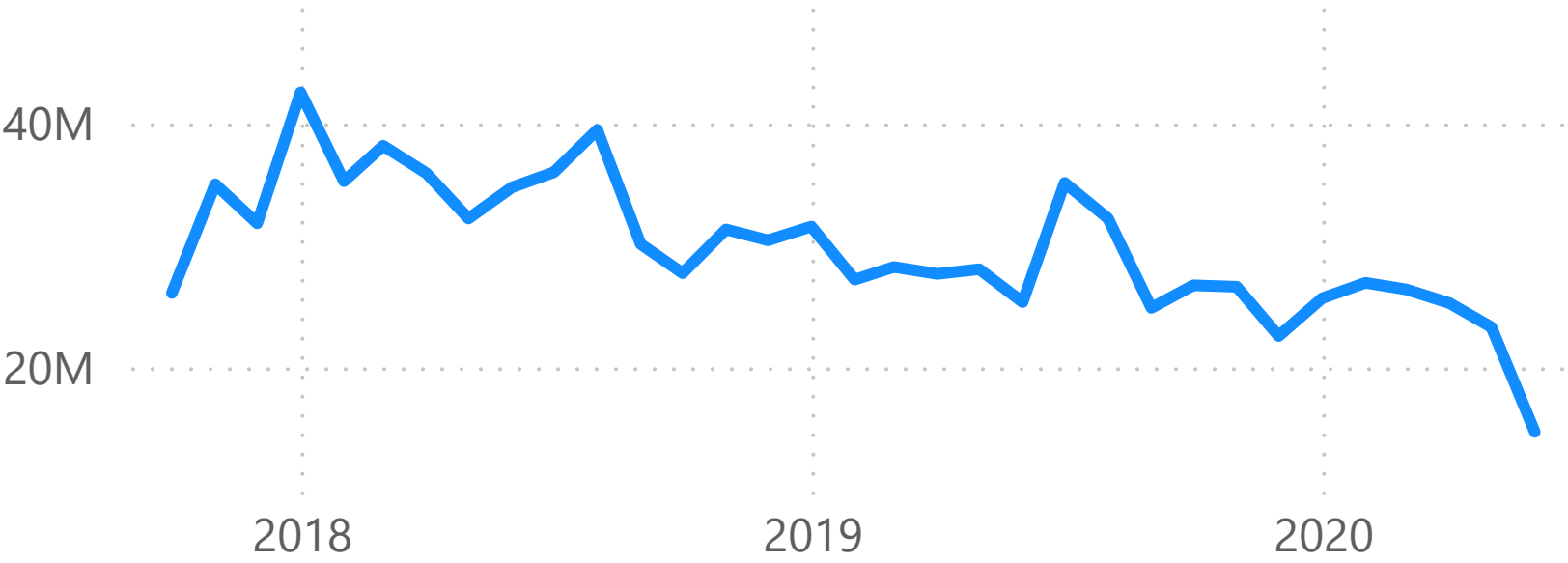
custom... Brick & Mortar E-Commerce



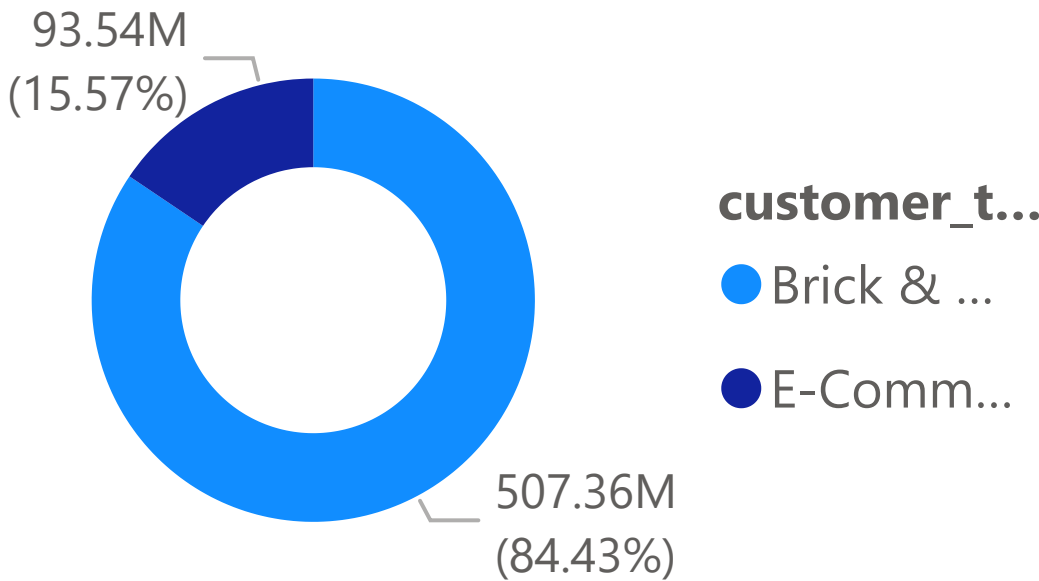
Sales_Qty by markets



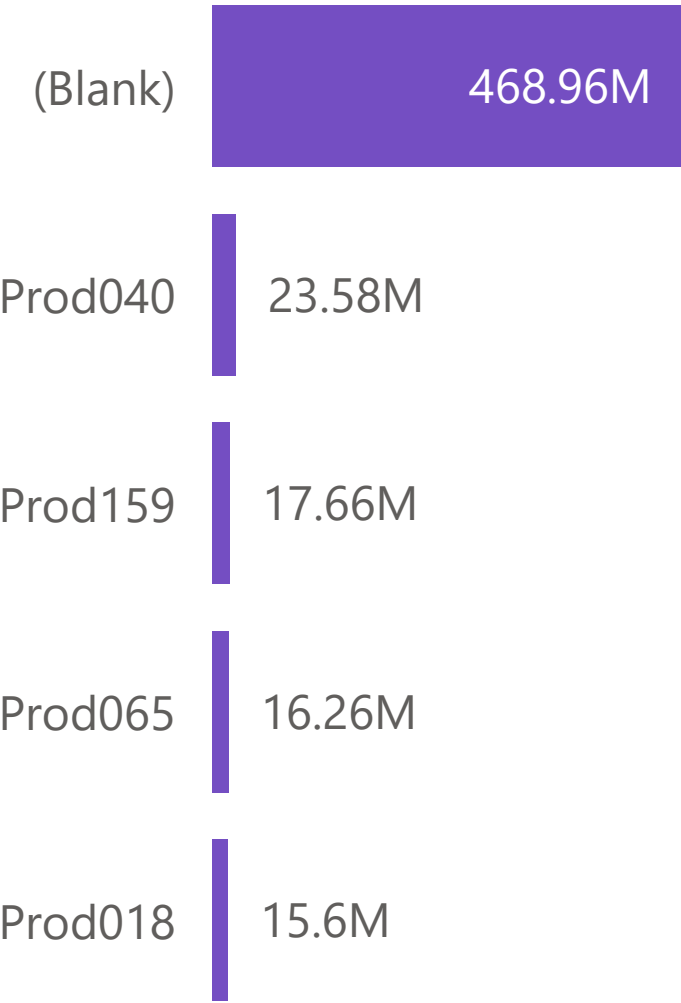
Revenue Trend



Top 5 customers



Top 5 products by revenue



142M

Revenue

350K

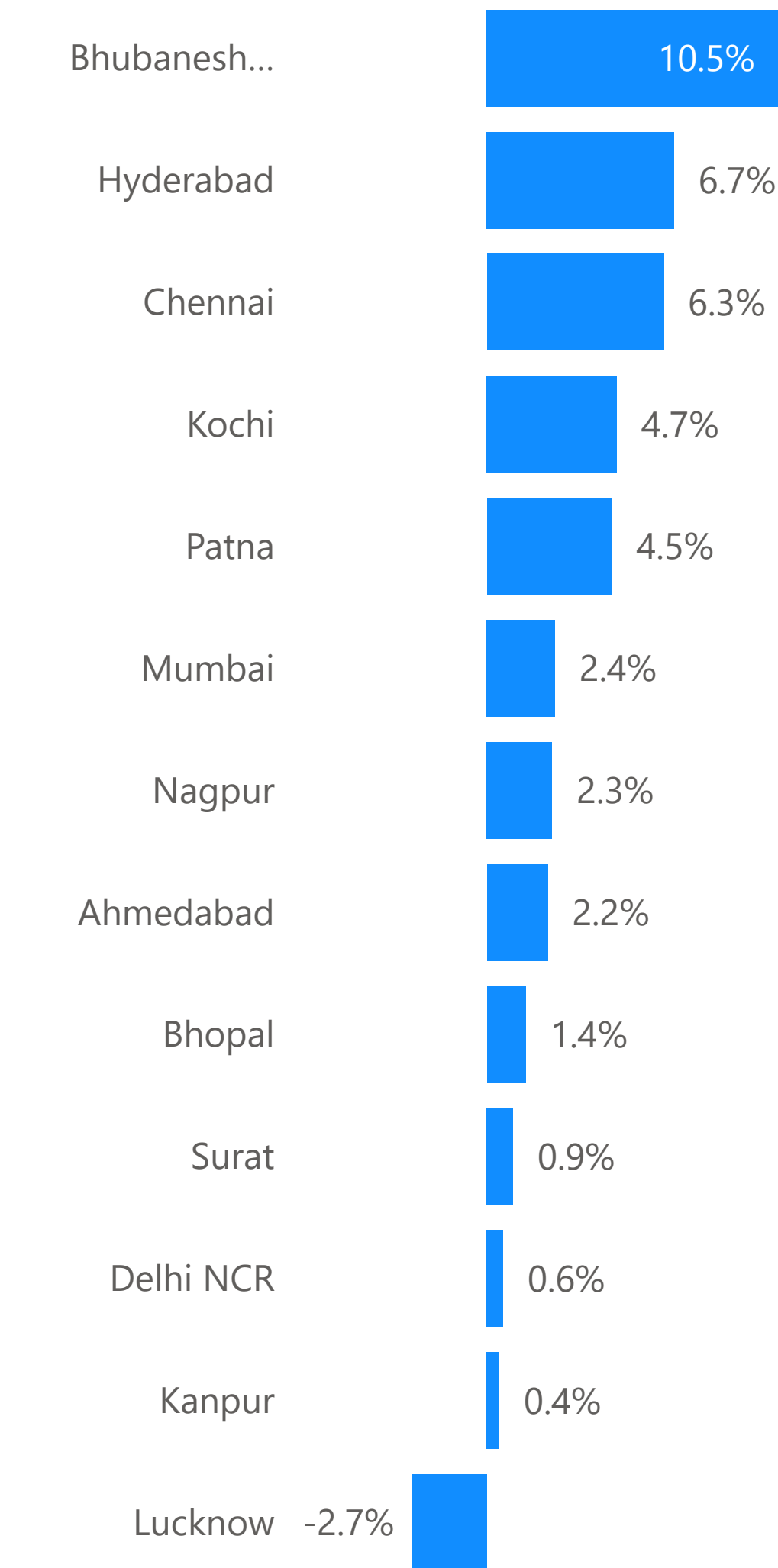
Sales_Qty

₹2.1M

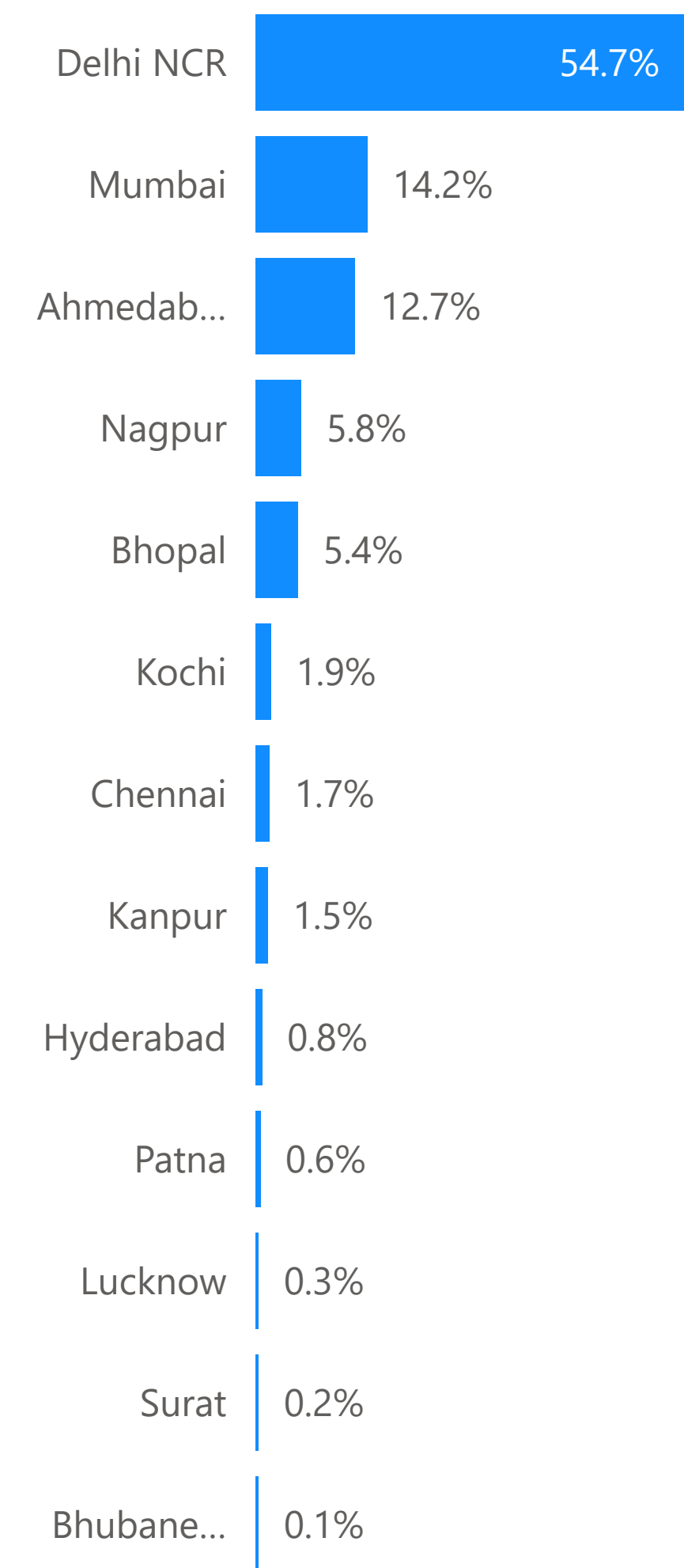
Total Profit Margin

Jan20	Feb20	Mar20	Apr20	May20	>	2017	2018	2019	2020
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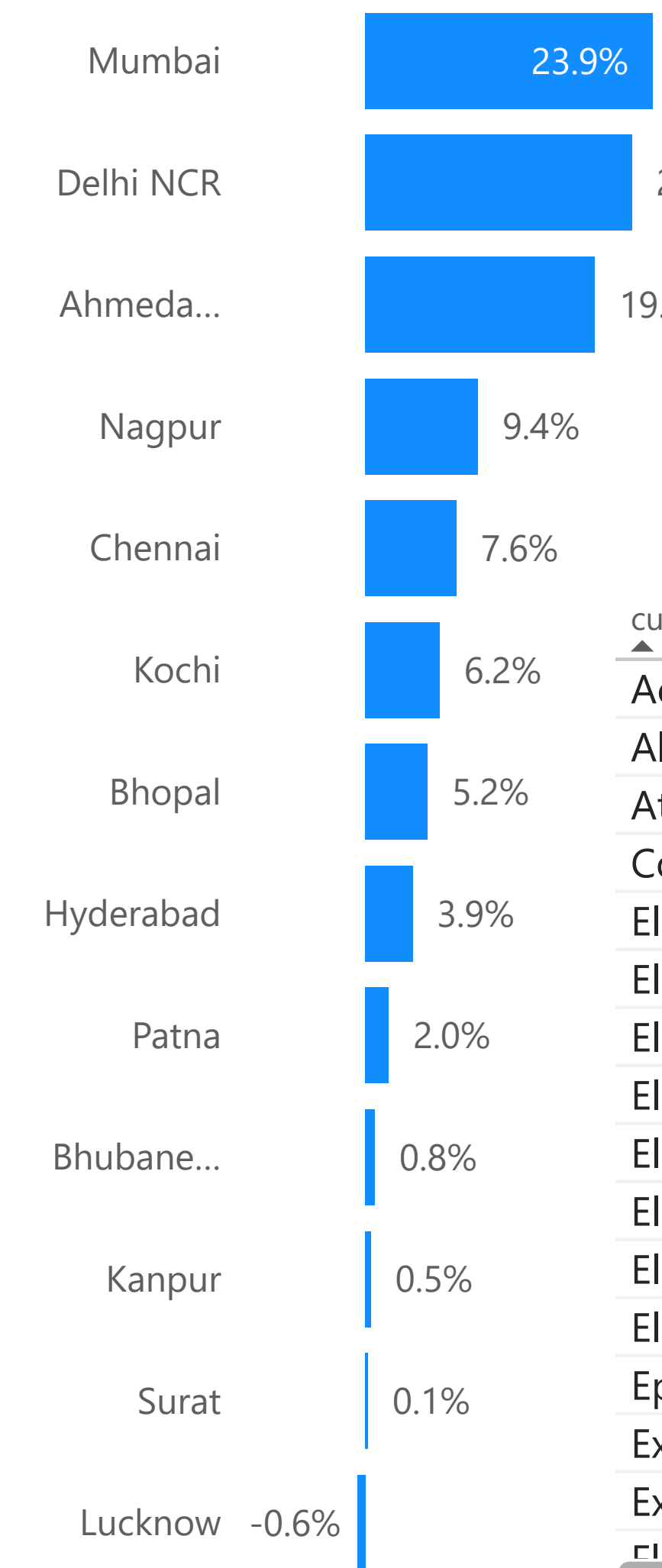
Profit % by market



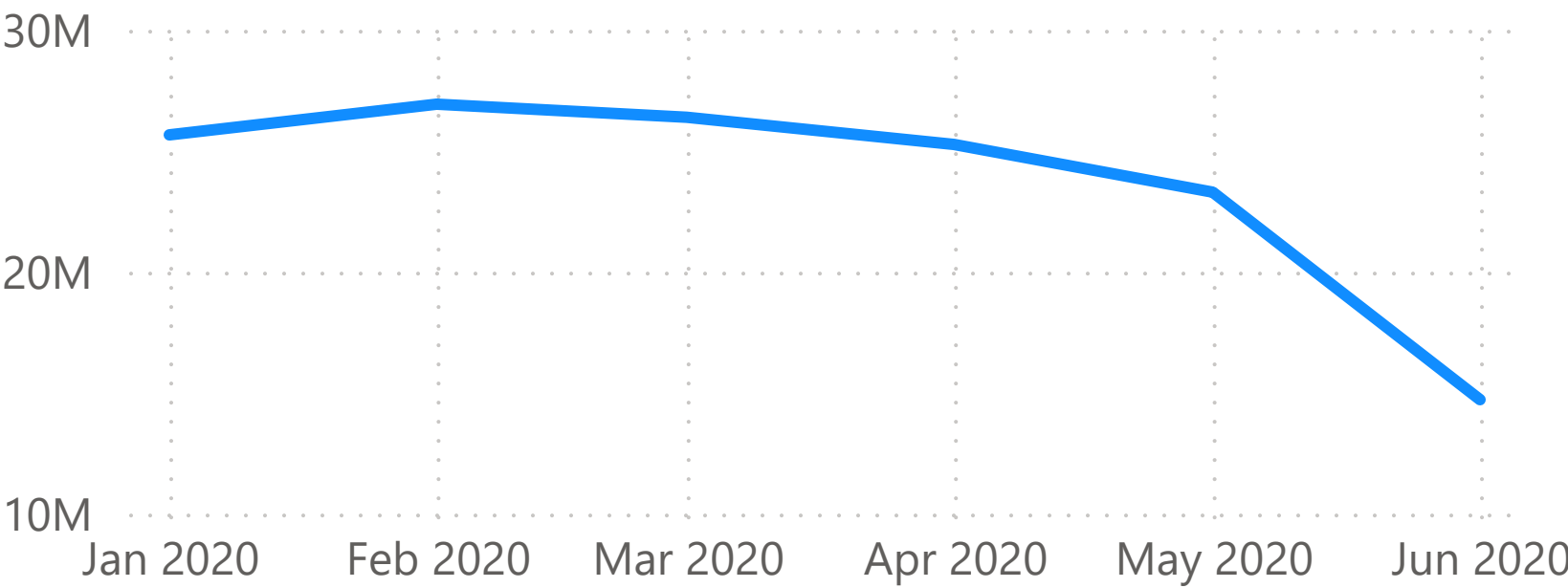
Revenue Contribution % by market



Profit Contribution % by market



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profi
Acclaimed Stores	3,116,384.00	2.19%	6.12%	
All-Out	713,953.00	0.50%	1.57%	
Atlas Stores	2,189,613.00	1.54%	2.10%	
Control	4,182,662.00	2.94%	2.52%	
Electricalsara Stores	65,641,977.00	46.15%	11.92%	
Electricalsbea Stores	50,940.00	0.04%	0.39%	
Electricalslance Stores	142,742.00	0.10%	0.25%	
Electricalslytical	5,537,904.00	3.89%	1.31%	
Electricalsocity	2,520,938.00	1.77%	3.29%	
Electricalsopedia Stores	995,764.00	0.70%	2.86%	
Electricalsquipo Stores	86,908.00	0.06%	-0.48%	
Elite	1,247,785.00	0.88%	3.19%	
Epic Stores	3,002,834.00	2.11%	-6.83%	
Excel Stores	7,928,385.00	5.57%	12.54%	
Expression	82,845.00	0.06%	-0.17%	
Flawless Stores	1,126,076.00	0.70%	1.82%	

142M

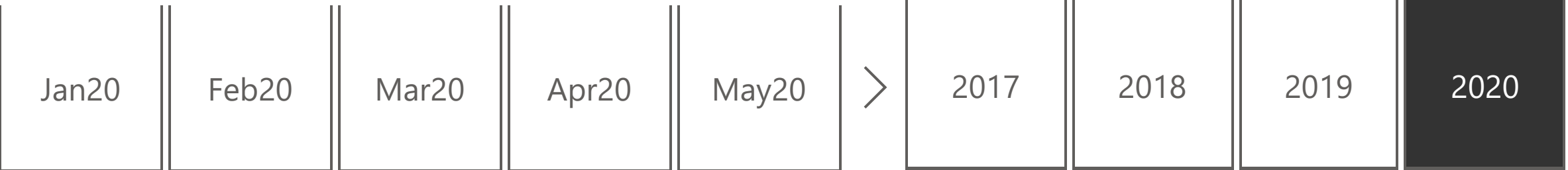
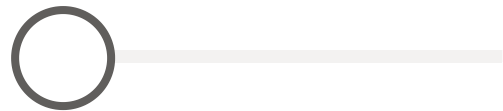
Revenue

350K

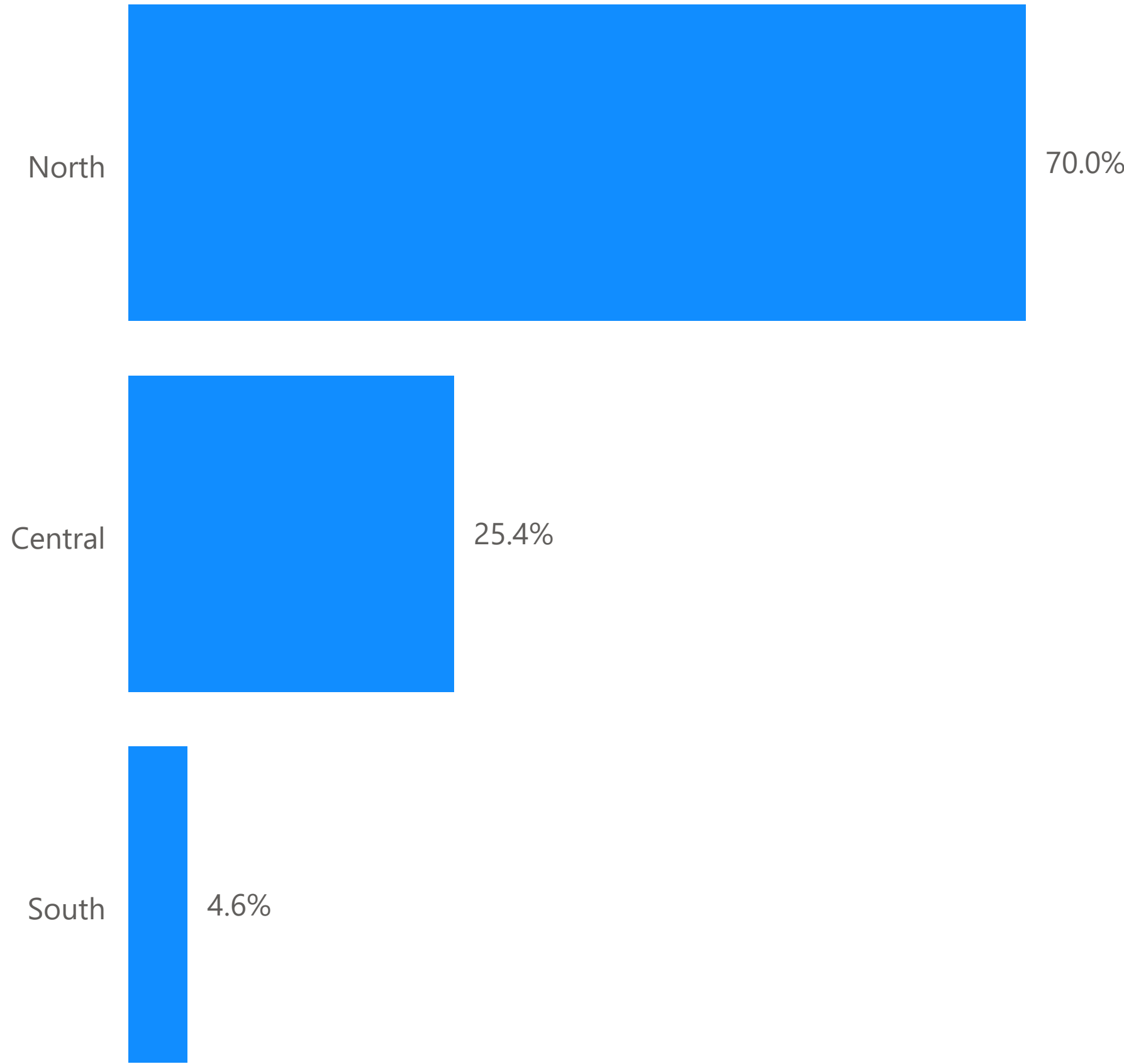
Sales_Qty

Profit target

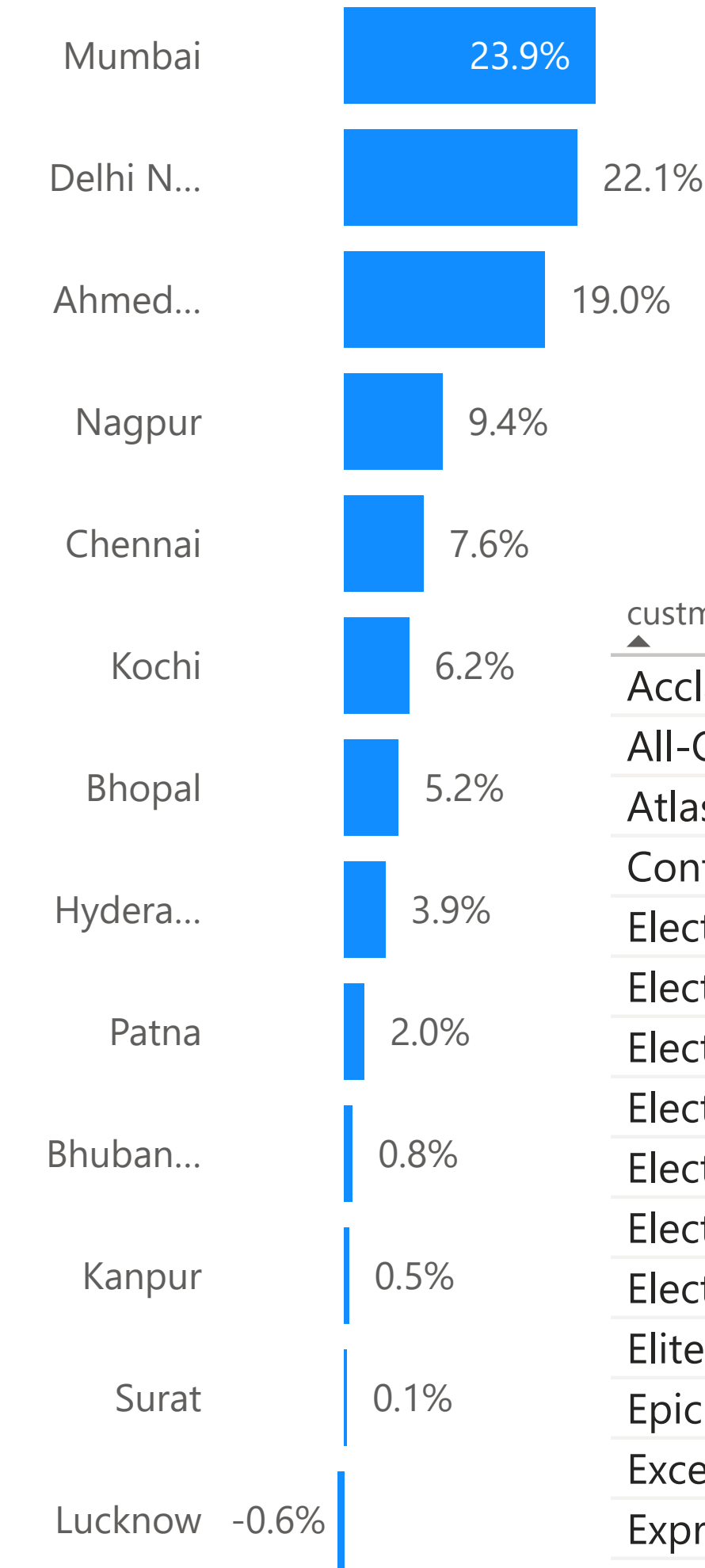
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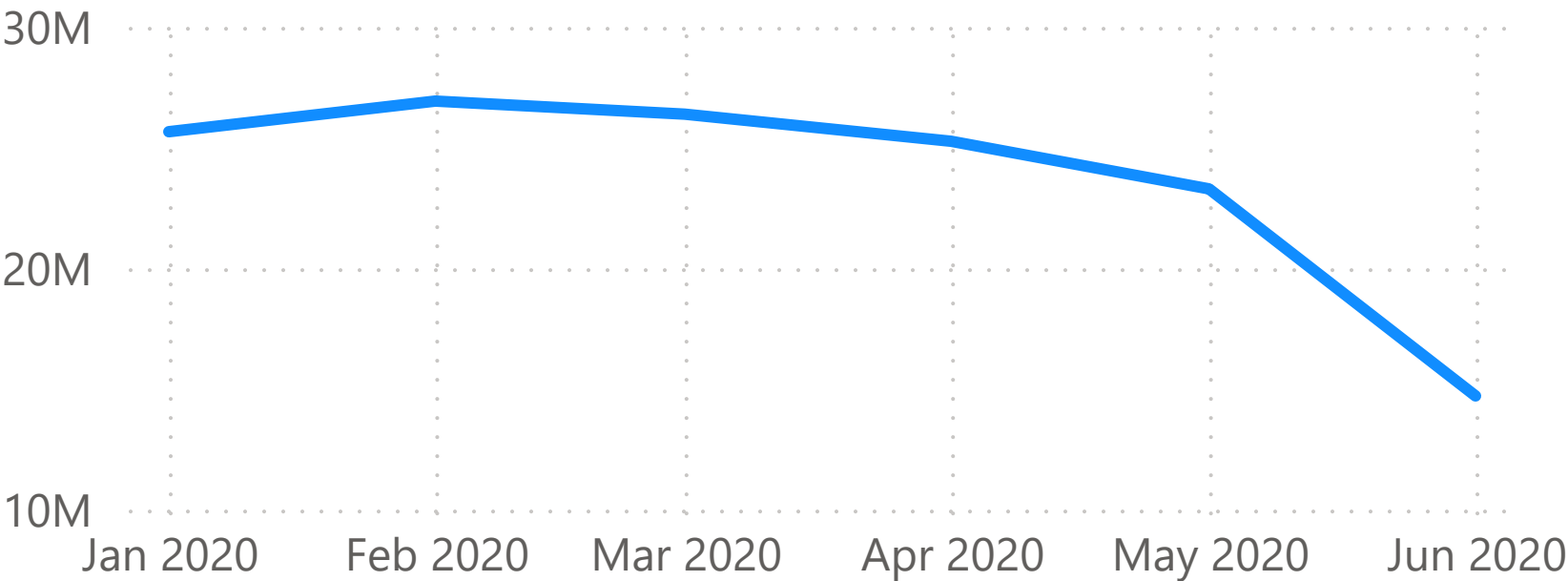
Revenue Contribution % by market



Profit Contribution % by market



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Acclaimed Stores	3,116,384.00	2.19%	6.12%	4.04%
All-Out	713,953.00	0.50%	1.57%	4.53%
Atlas Stores	2,189,613.00	1.54%	2.10%	1.98%
Control	4,182,662.00	2.94%	2.52%	1.24%
Electricalsara Stores	65,641,977.00	46.15%	11.92%	0.37%
Electricalsbea Stores	50,940.00	0.04%	0.39%	15.63%
Electricalslance Stores	142,742.00	0.10%	0.25%	3.54%
Electricalslytical	5,537,904.00	3.89%	1.31%	0.49%
Electricalsocity	2,520,938.00	1.77%	3.29%	2.69%
Electricalsopedia Stores	995,764.00	0.70%	2.86%	5.92%
Electricalsquipo Stores	86,908.00	0.06%	-0.48%	-11.49%
Elite	1,247,785.00	0.88%	3.19%	5.27%
Epic Stores	3,002,834.00	2.11%	-6.83%	-4.69%
Excel Stores	7,928,385.00	5.57%	12.54%	3.26%
Expression	82,845.00	0.06%	-0.17%	-4.16%
Flawless Stores	1,126,976.00	0.79%	1.83%	3.34%