

Maventech Sales Performance Dashboard

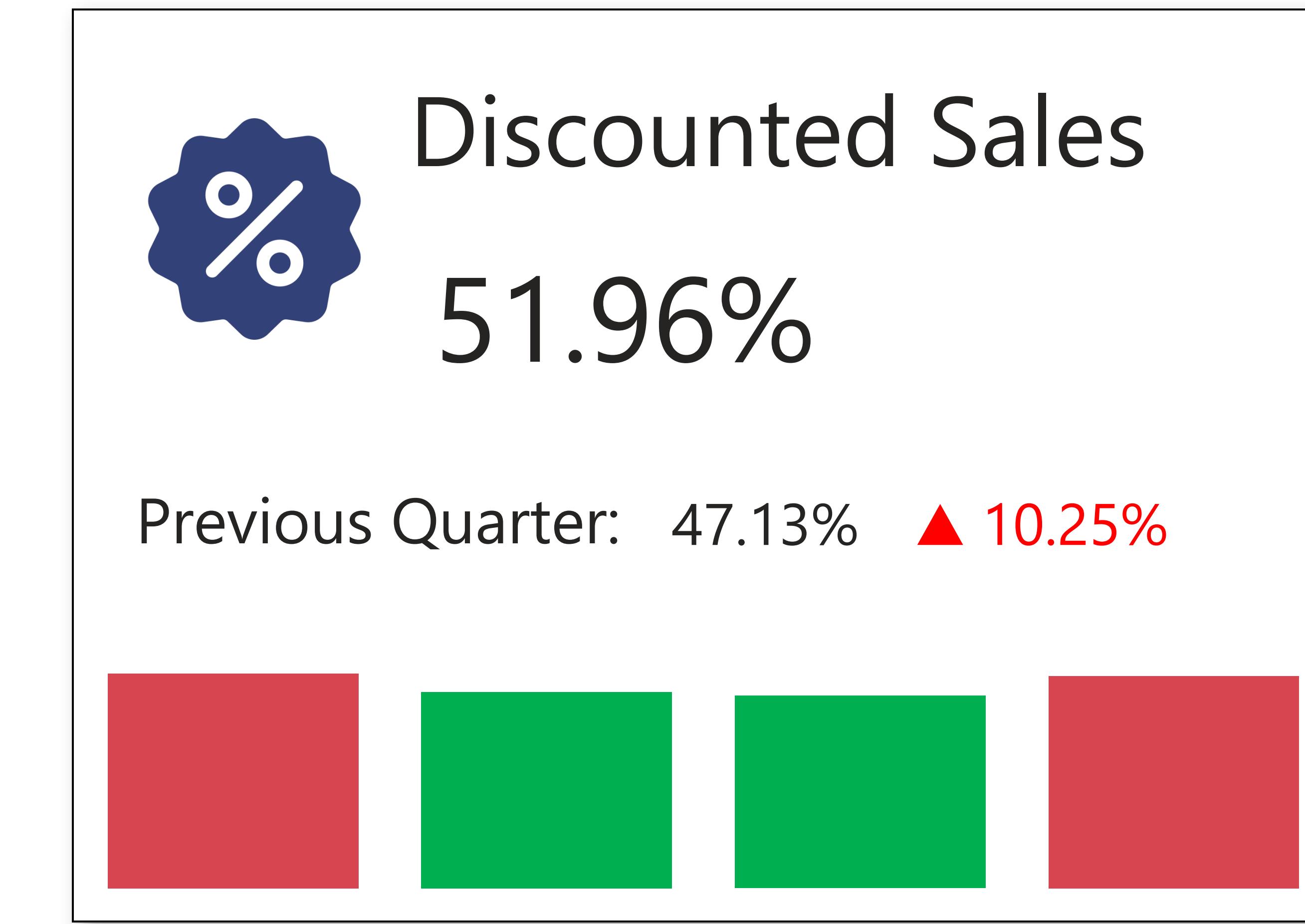
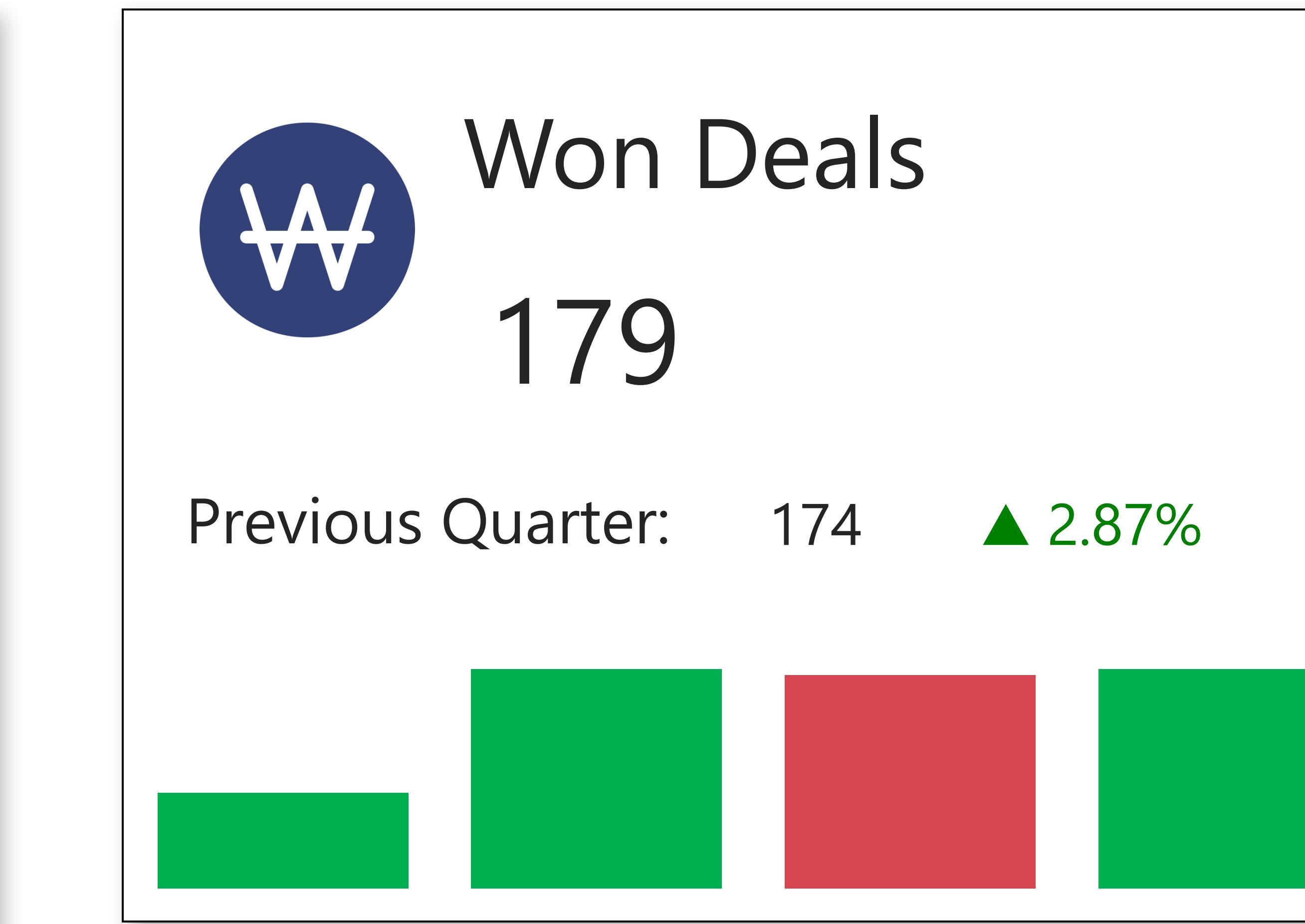
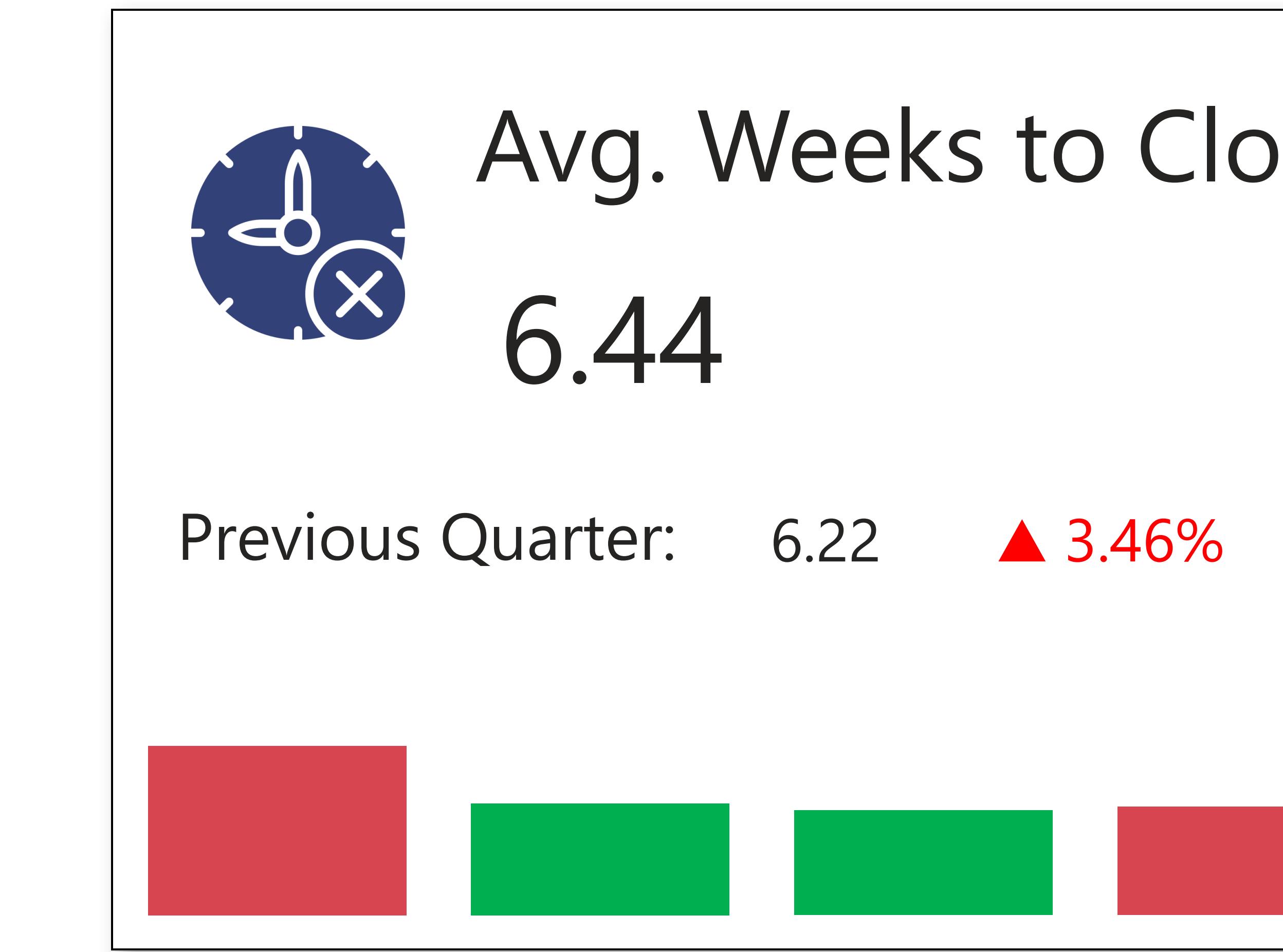
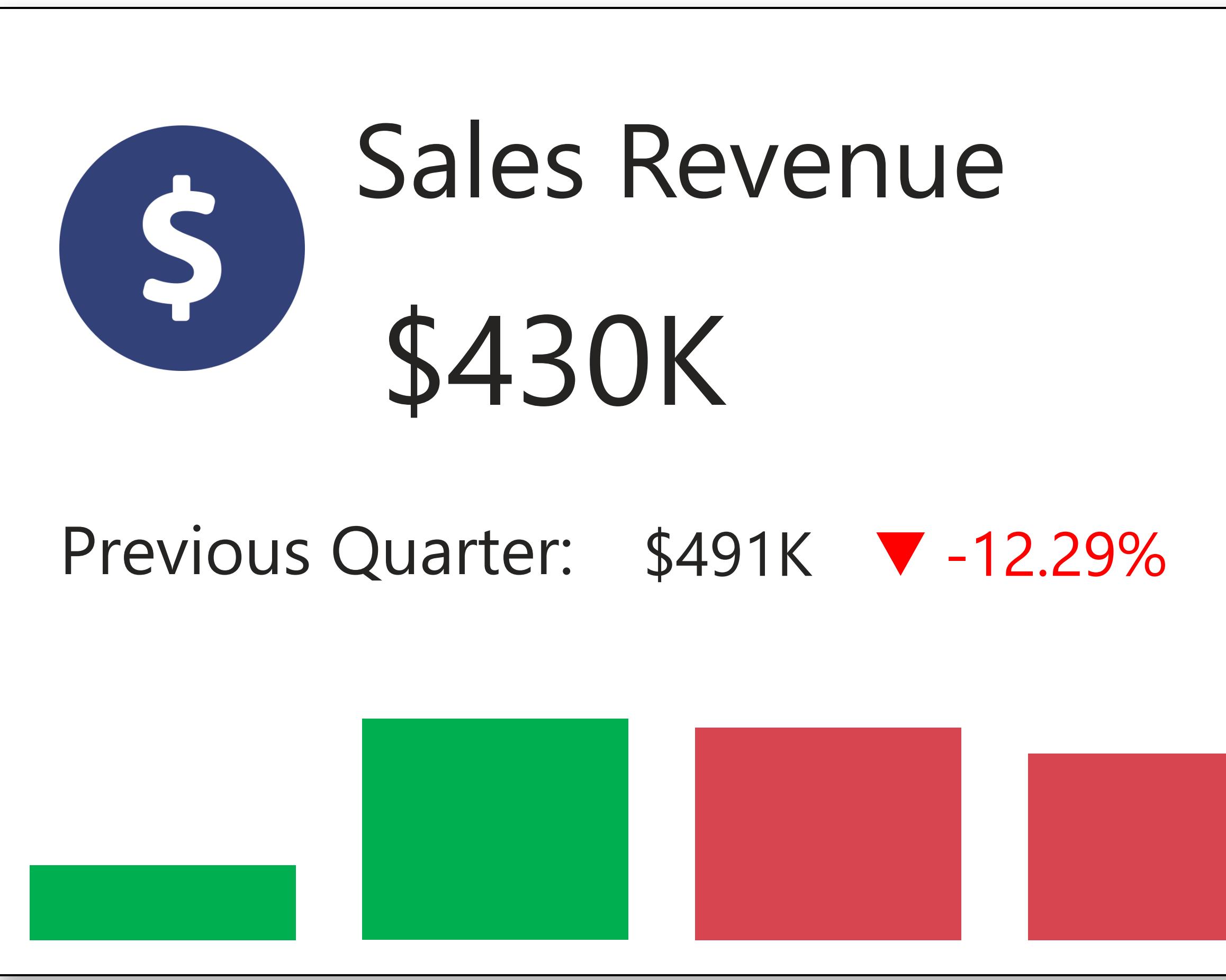
A comprehensive overview of quarterly sales performance for each manager's team, highlighting key metrics, such as sales revenue, won deals, and price variation.



Quarter Overview Performance

Welcome, Celia Rouche. View your team's real-time sales performance overview for Q4 2017:

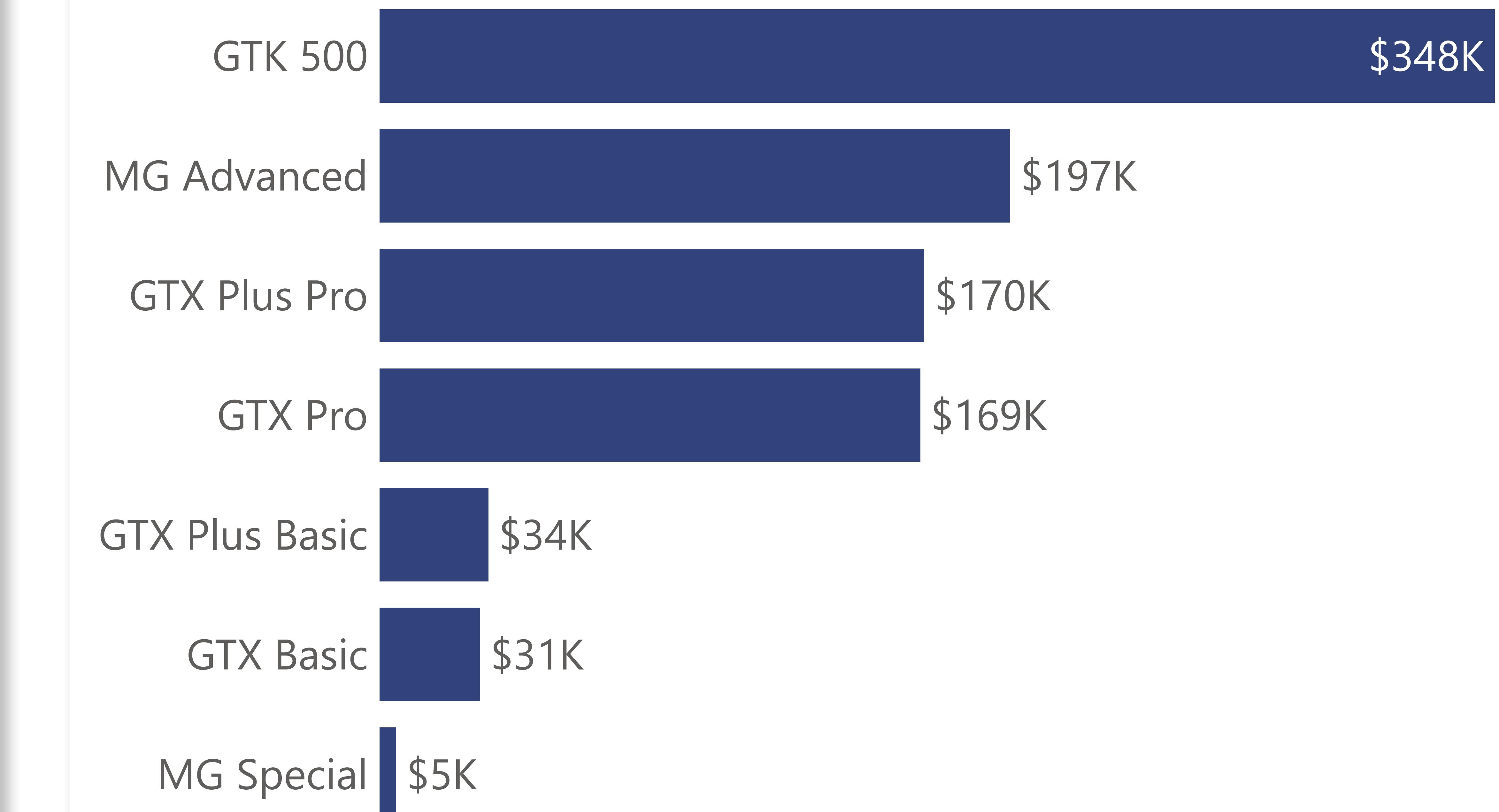
Celia Rouche



Metric Performance by Agent

Agent	Win Rate	Won	Lost	Total Sales	Avg. Sales	Discounted Sales	Avg. Weeks to Close
▼							
Vicki Laflamme	63.6%	68	39	\$139,082	\$2,045	55.9%	6.7
Hayden Neloms	68.1%	32	15	\$98,435	\$3,076	43.8%	6.9
Elease Gluck	63.9%	23	13	\$87,221	\$3,792	47.8%	5.7
Markita Hansen	50.7%	35	34	\$55,283	\$1,580	45.7%	6.7
Rosalina Dieter	67.7%	21	10	\$50,191	\$2,390	66.7%	5.1

Total Potential for Sales by Products



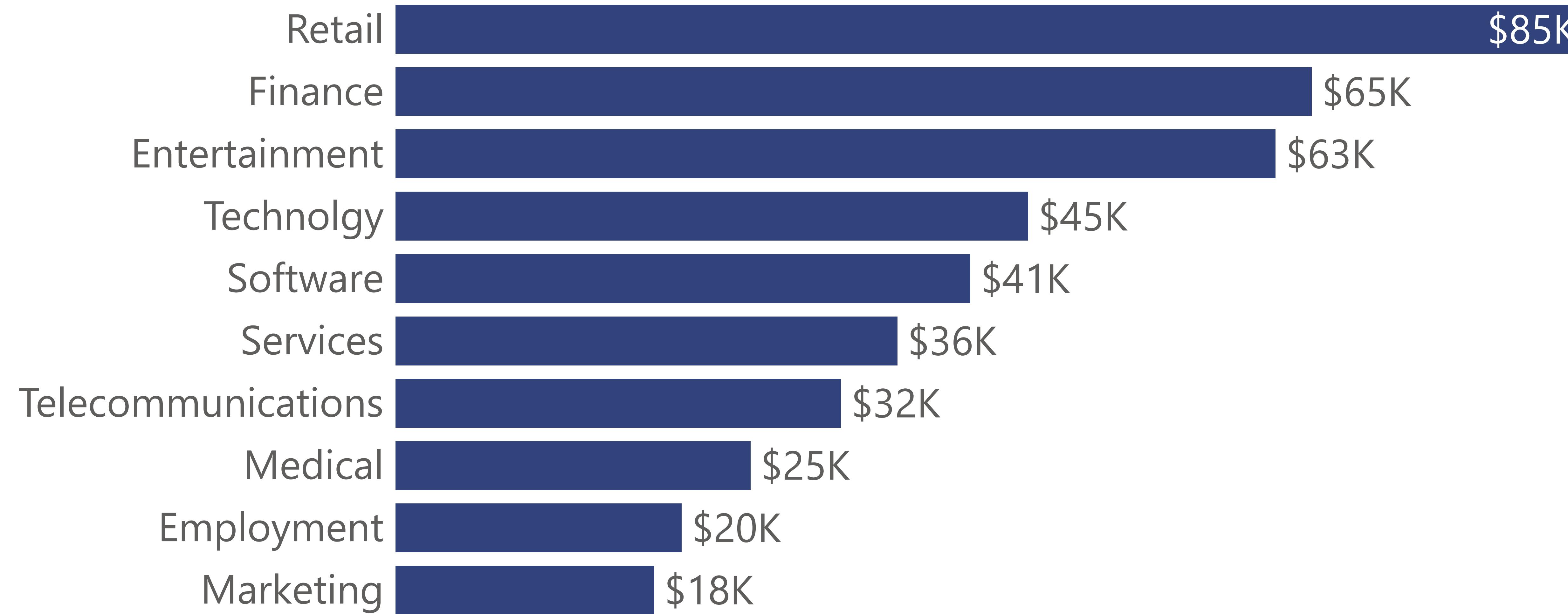
Quarter Sales Performance Analysis

View the 2017 real-time sales performance analysis by quarter for Celia Rouche's team

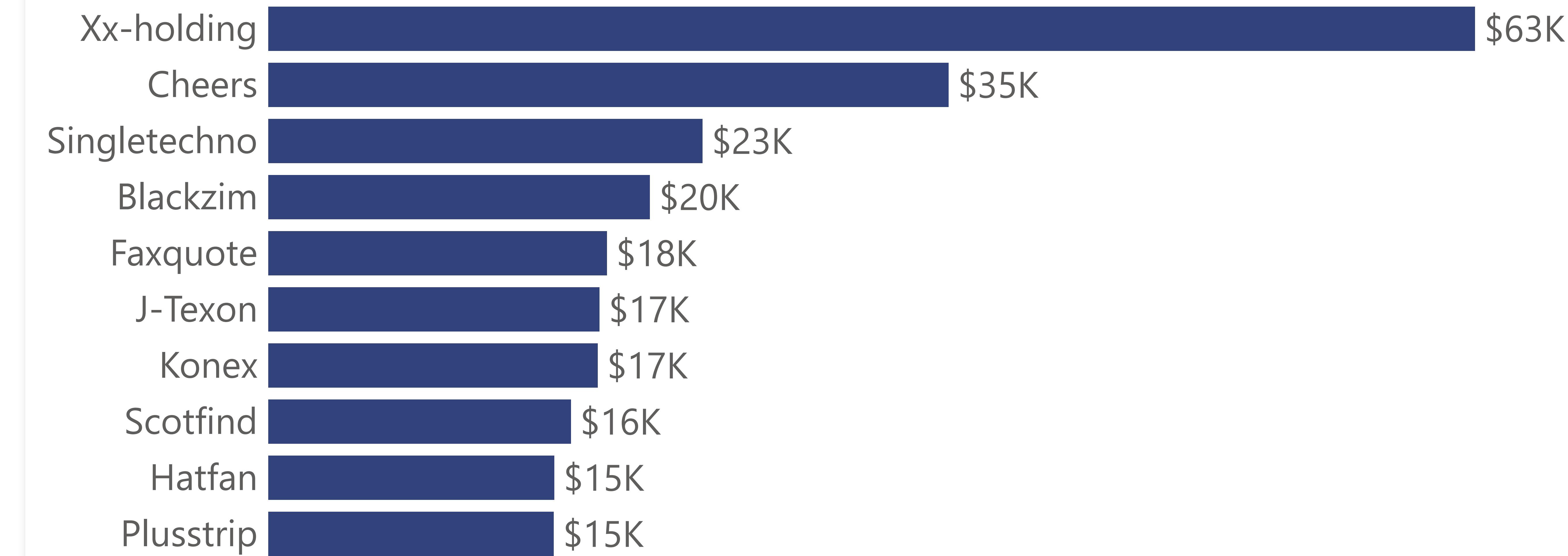
Celia Rouche



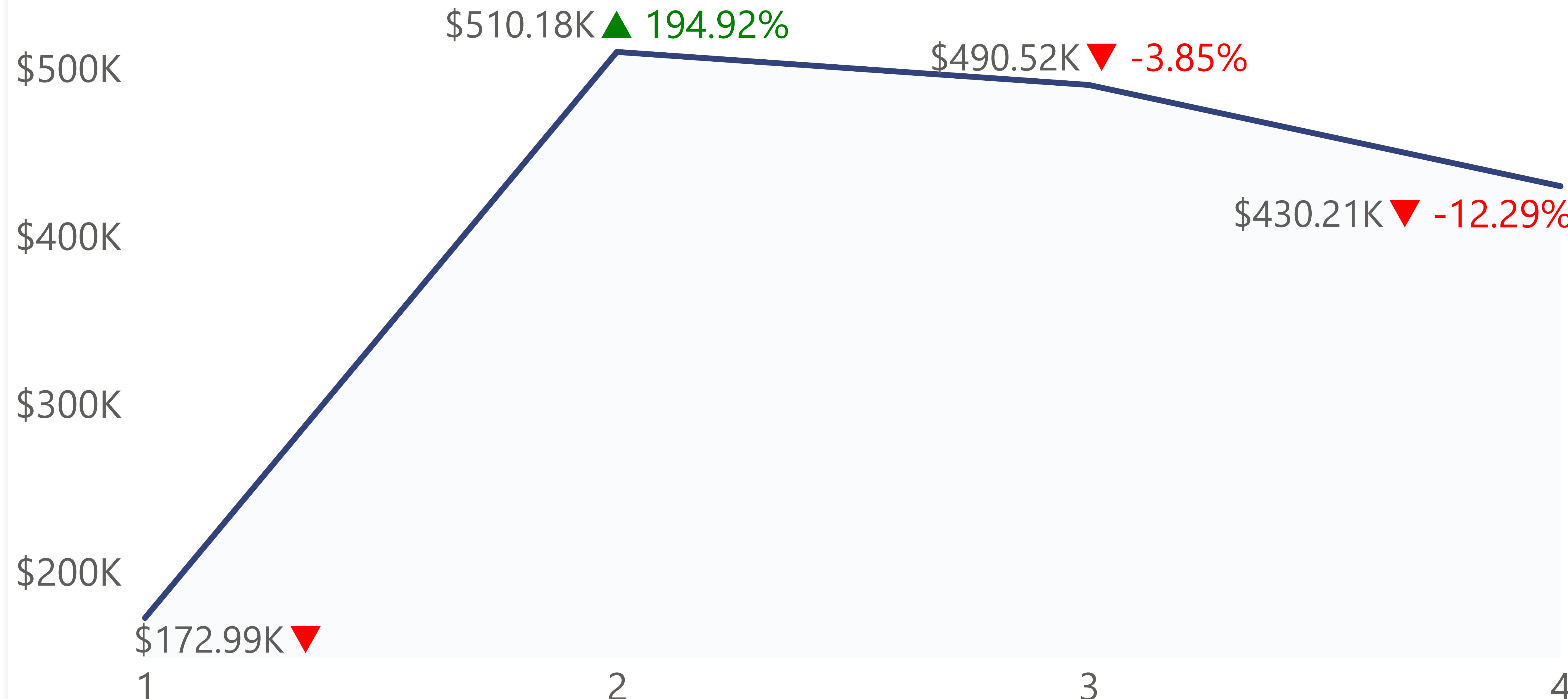
Total Sales by Sector



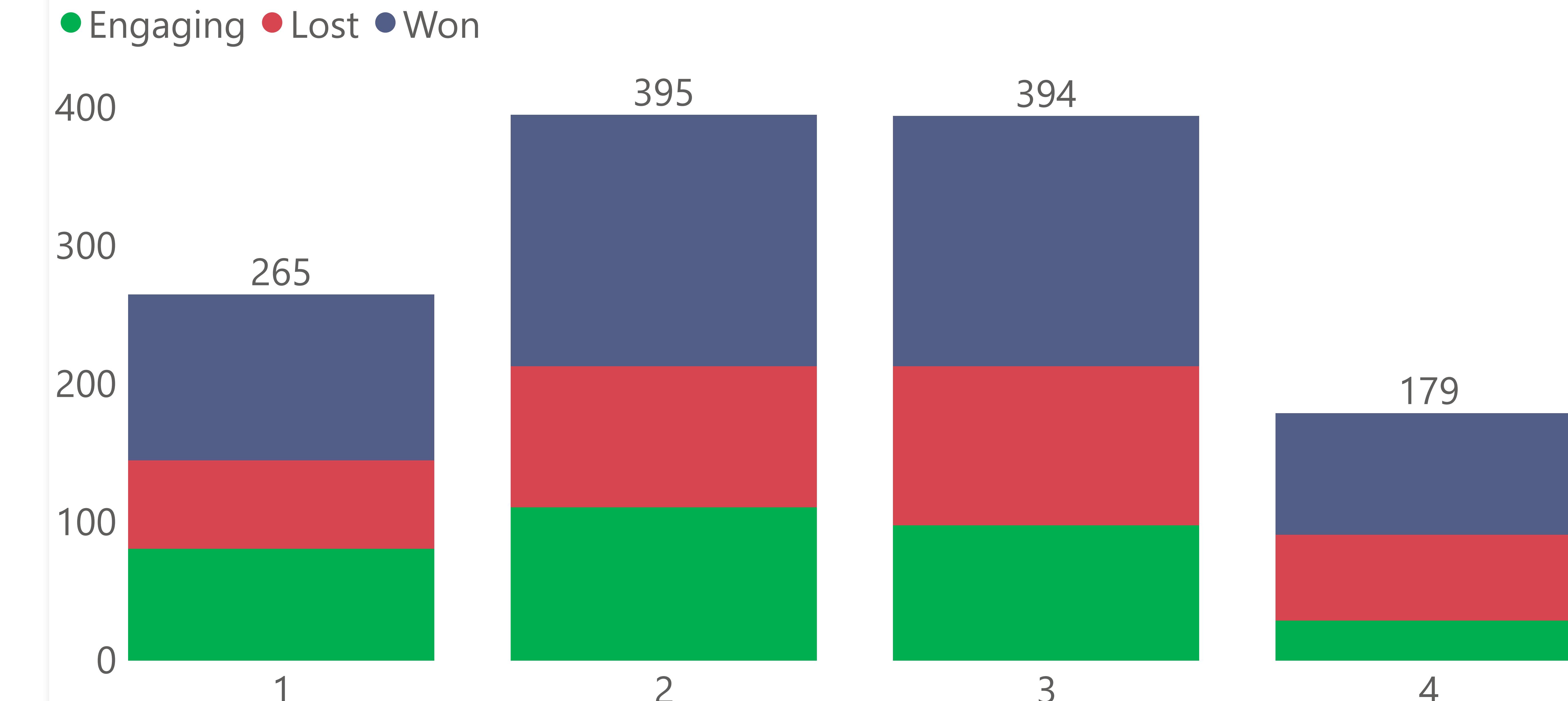
Top 10 Accounts by Sales



Total Sales by Quarter



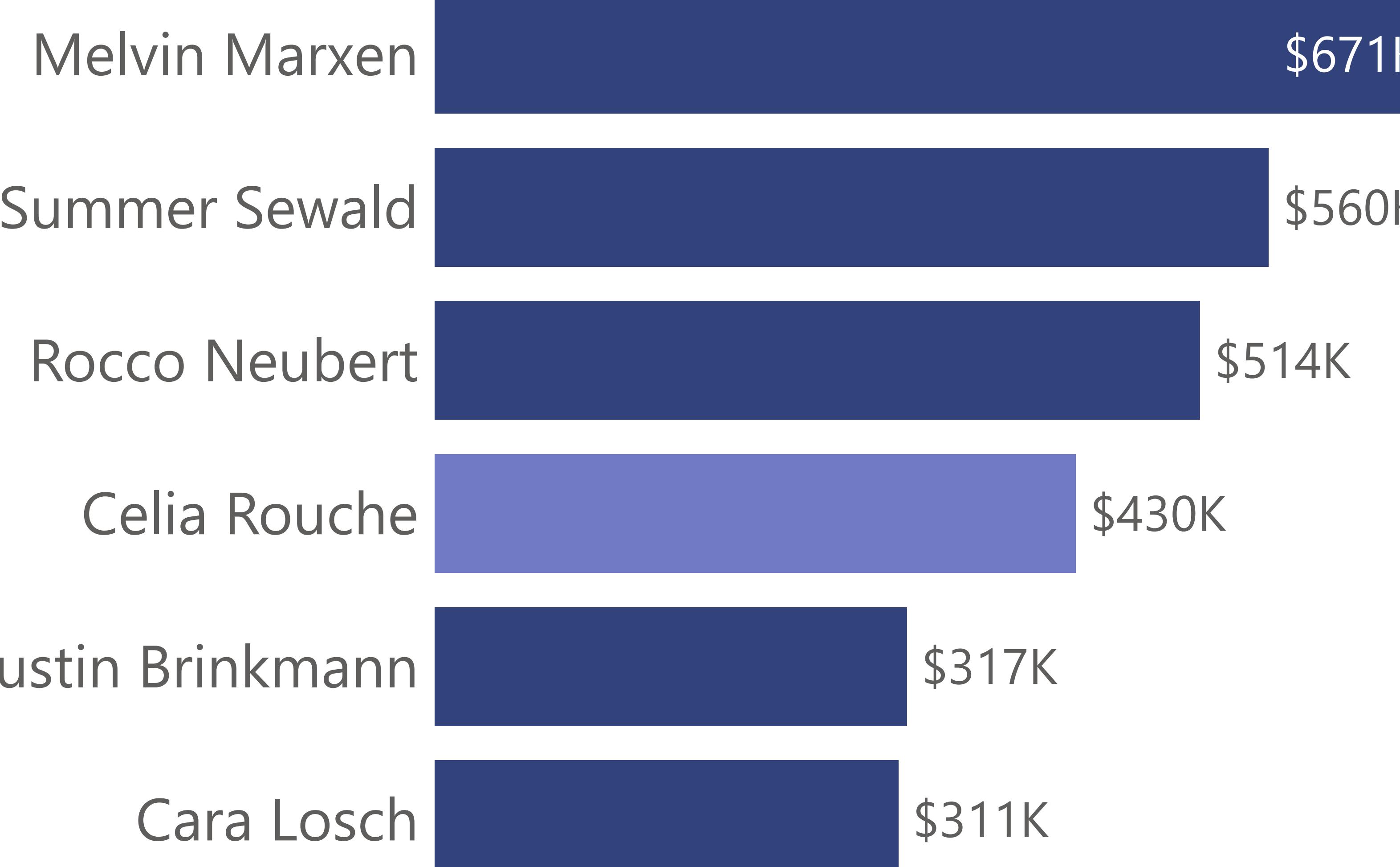
Opportunities by their current deal stage for every quarter



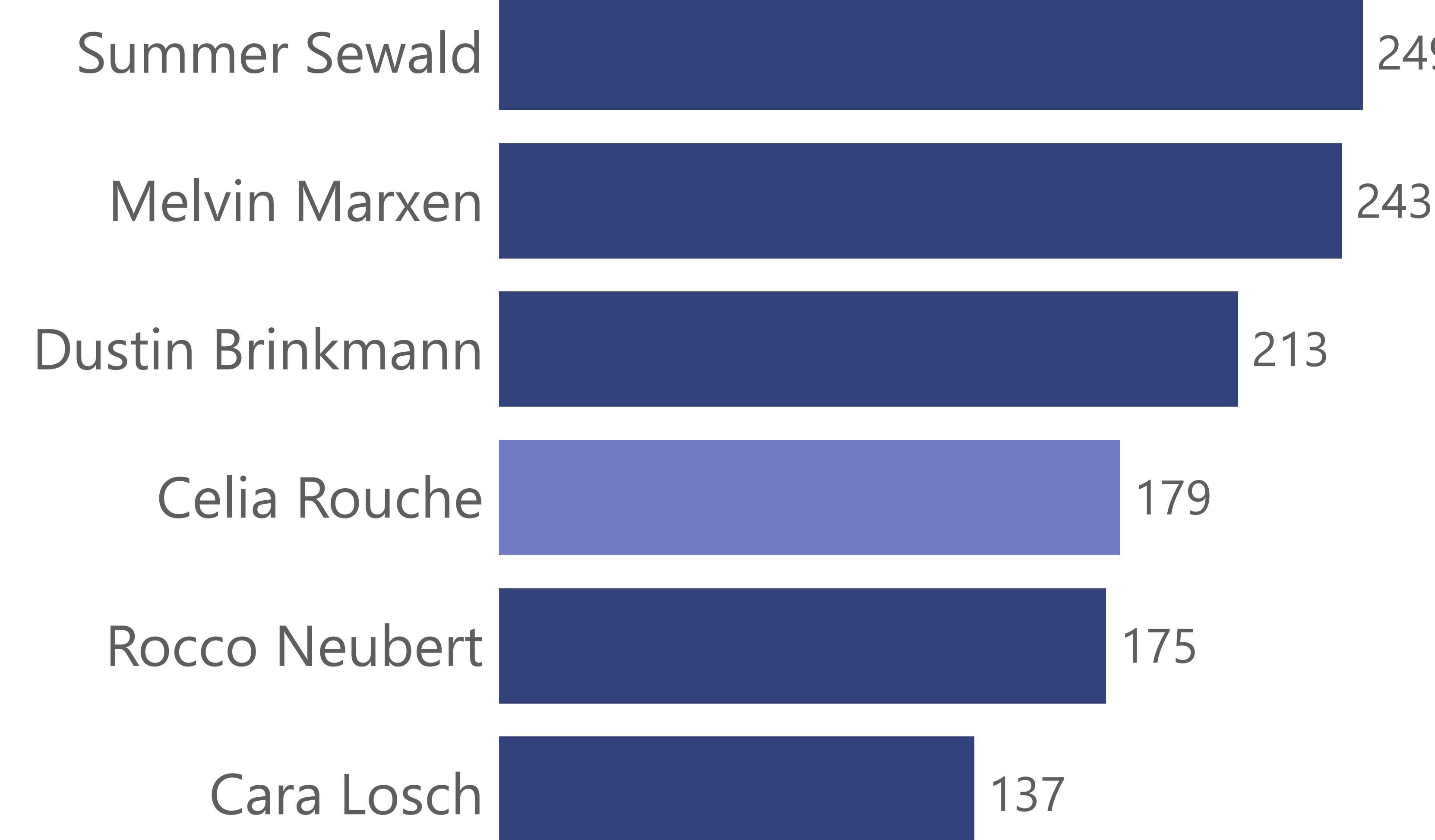
Manager Performance Analysis

View Celia Rouche's team rank in comparison with other teams for Q4 2017 real-time metric performance

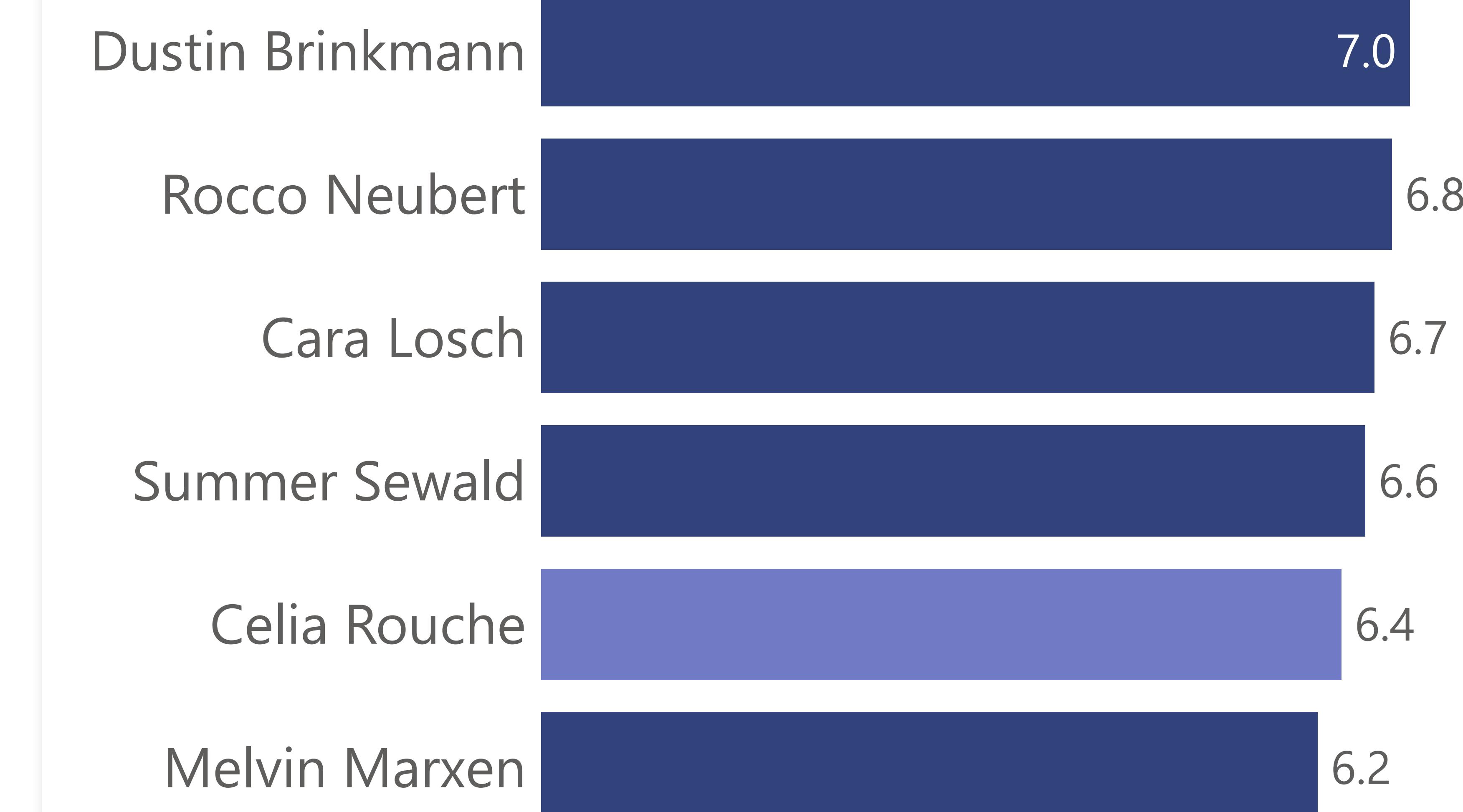
Total Sales



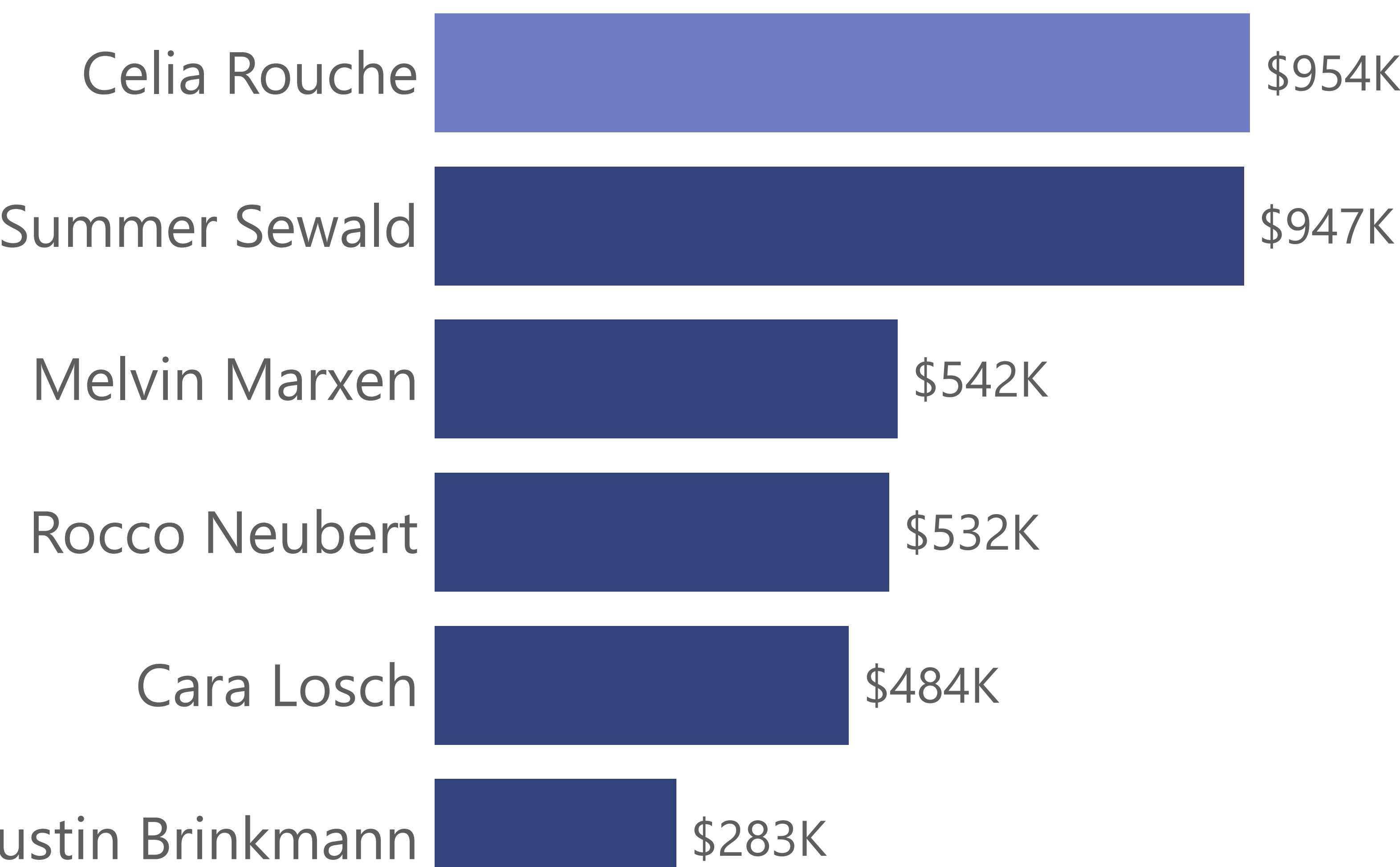
Total Won Deals



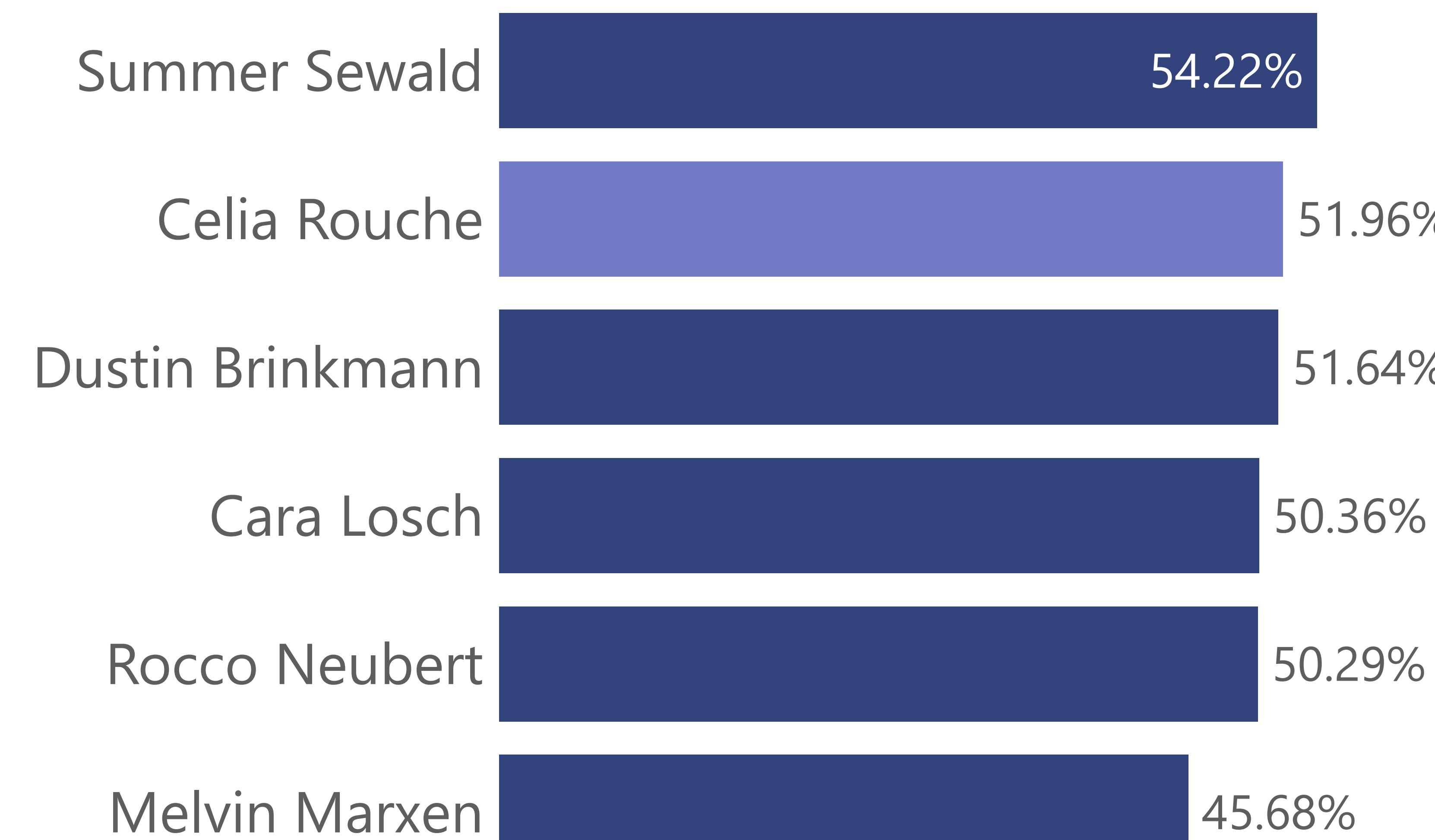
Average Weeks to Close



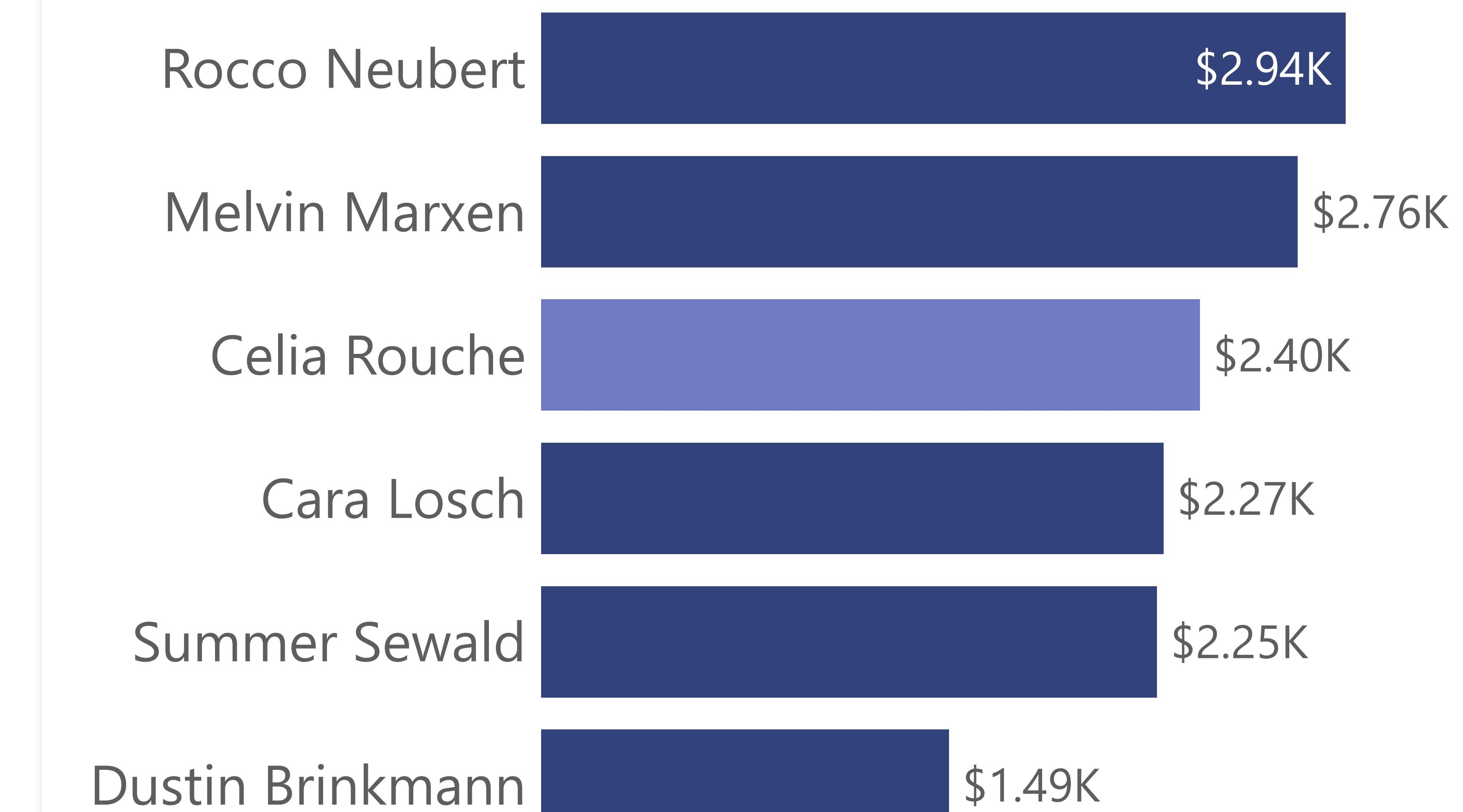
Total Engaged Sales



Discounted Sales Percent



Average Sales

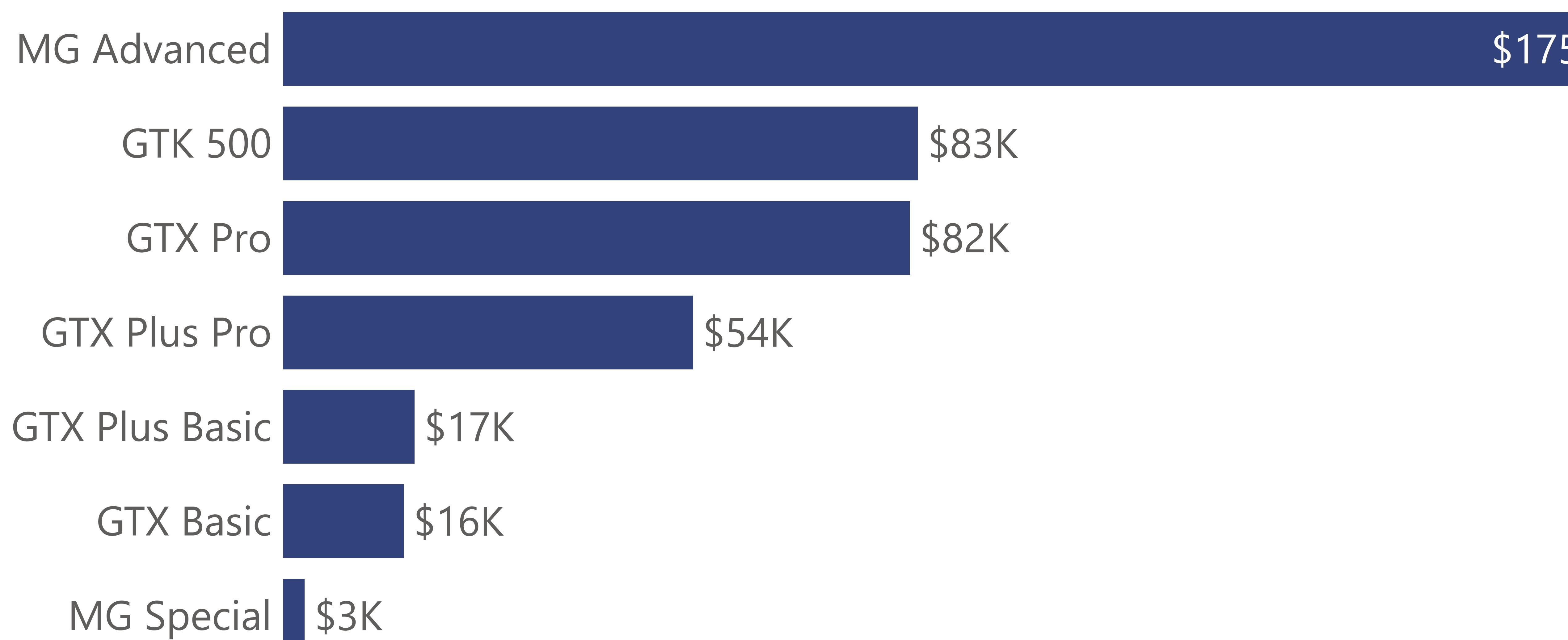


Product Performance Analysis

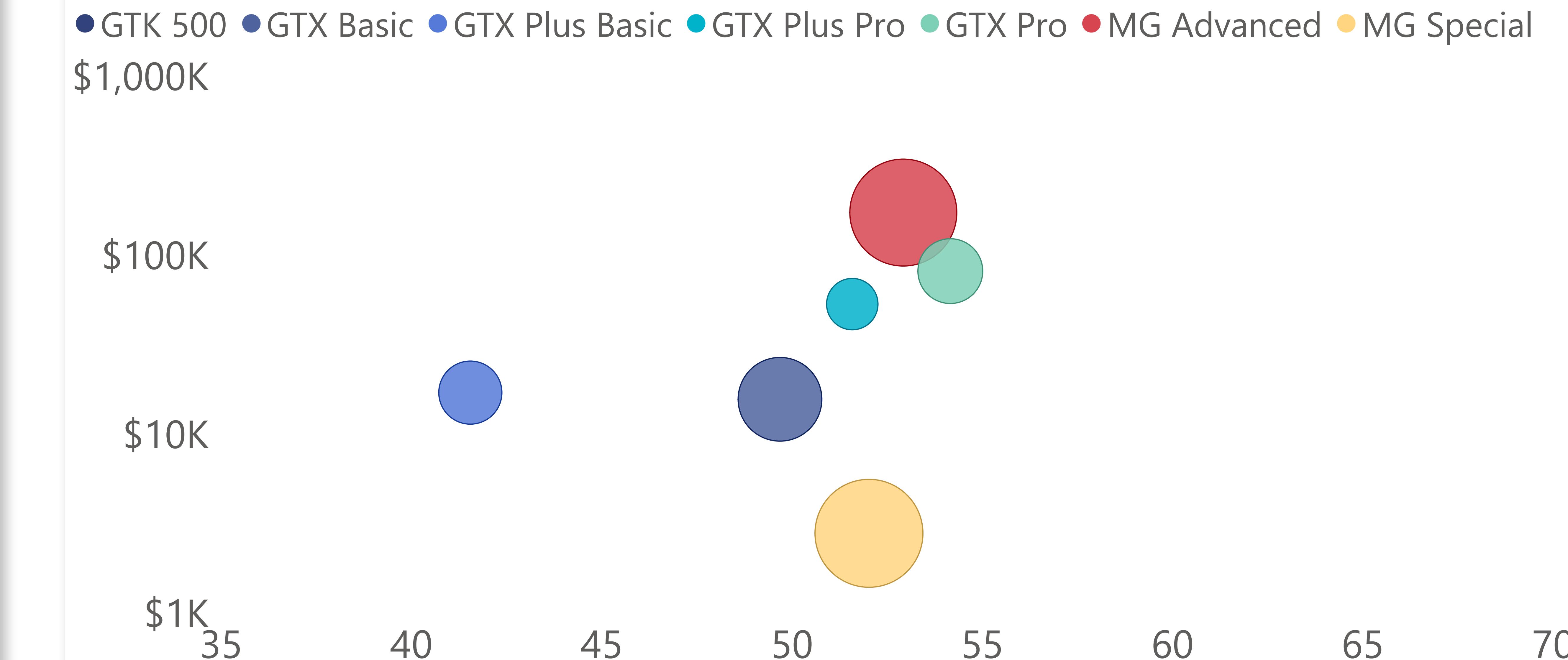
View the 2017 real-time product performance analysis by quarter for Celia Rouche's team

Celia Rouche

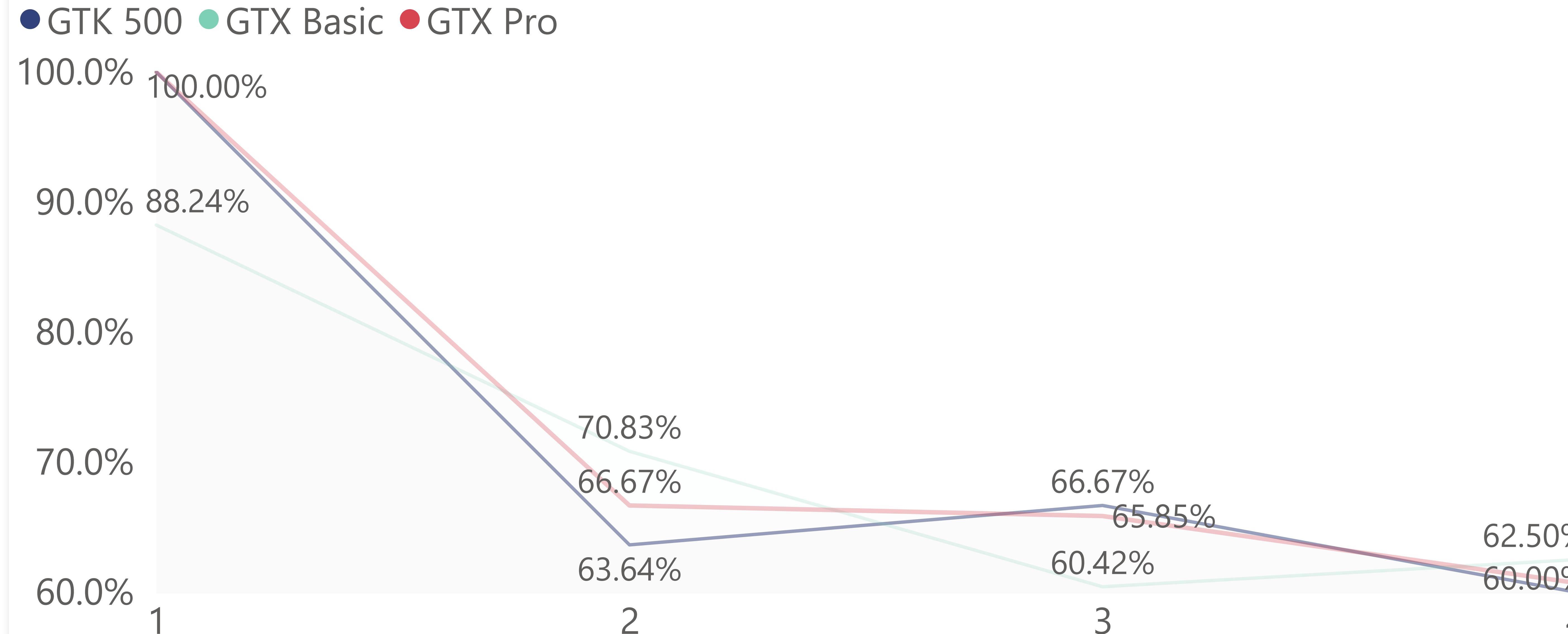
Total Sales by Product in Q4



Average days to win deals, total sales, and total won deals by Products



Top 3 Products by Win rate across the Quarter



Metric Performance by Product

Product	Avg. Sales	Avg. Weeks to Close	Win Rate Percent	Won Deals		Sales Discounted		Discounted Price Variation
				Lost Deals	Discounted Percent	Price Variation		
GTK 500	\$27,792	3.26	60.00%	3	2	33.33%	-0.43%	
GTX Plus Pro	\$5,384	7.66	50.00%	10	10	50.00%	-1.81%	
GTX Pro	\$4,841	6.58	60.71%	17	11	58.82%	-1.81%	
MG Advanced	\$3,427	6.94	70.83%	51	21	43.14%	-2.64%	
MG Special	\$54	5.96	61.90%	52	32	53.85%	-2.73%	
GTX Plus Basic	\$1,078	6.83	48.48%	16	17	50.00%	-2.88%	
GTX Basic	\$528	5.99	62.50%	30	18	63.33%	-3.92%	

Lead Performance Analysis

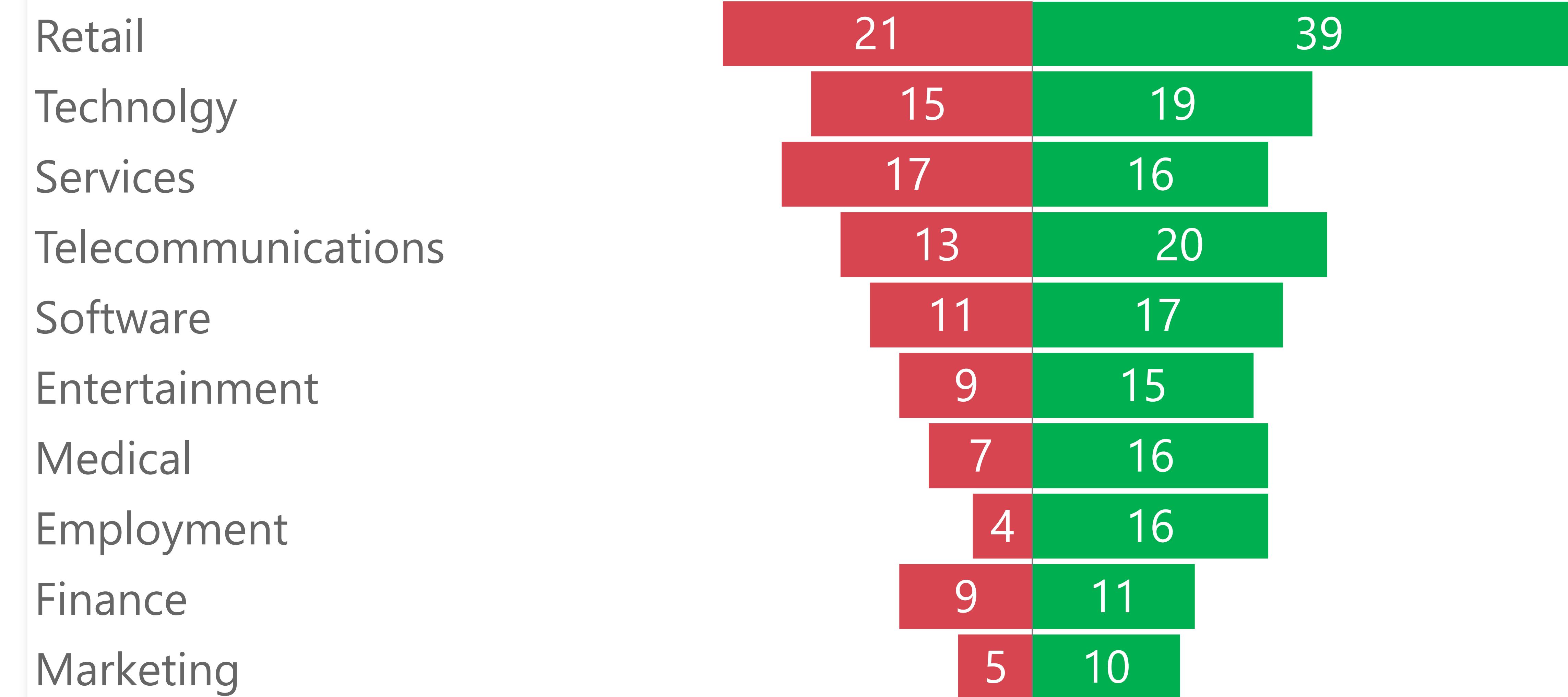
View the 2017 real-time lead performance analysis by quarter for Celia Rouche's team

Celia Rouche



Won vs Lost Deals by Sector in Q4

Closed Deals • Lost • Won



Concluded Deals

Agent	Sector	Product	Product Price	Close Date	Avg. Weeks to Stage Close	Deal Value	Close
Markita Hansen	Employment	GTX		550 Wednesday, March 01, 2017	14.00	Won	523
Hayden Neloms	Services	Basic MG	Advance d	3393 Wednesday, March 01, 2017	14.29	Lost	0
Vicki Laflamme	Retail	MG	Special GTX	55 Thursday, March 02, 2017	17.57	Won	57
Dawn	Services	GTX	Basic MG	3393 Friday, March 03, 2017	15.00	Won	625

Opportunities to make a sale

Opportunities	Agent	Sector	Account	Product	Engage Date	Potential Sales Price
021Z2J9L	Markita Hansen	Technolgy	Rundofase	GTX 500	Sunday, July 23, 2017	26768
125VIRMX	Elease Gluck	Services	Warephase	GTX 500	Monday, December 19, 2016	26768
1LY8CAXD	Rosalina Dieter	Medical	Betasoloin	GTX 500	Wednesday, September 27, 2017	26768
5URQT67R	Markita Hansen	Telecommunications	Treequote	GTX 500	Wednesday, June 14, 2017	26768
9SRD5NCR	Rosalina Dieter			GTX 500	Thursday, July 27, 2017	26768
A04V2WB3	Elease Gluck			GTX 500	Thursday, August 03, 2017	26768
A7SA2L21	Elease Gluck			GTX 500	Monday, January 30, 2017	26768
AKMV6WN5	Elease Gluck			GTX 500	Thursday, April 06, 2017	26768
DJMPI9TO	Elease Gluck	Entertainment	Xx-zobam	GTX 500	Tuesday, April 18, 2017	26768