

"Transforming STEM with STEMbassy"

The Problem:

Disparity in Science, Technology, Engineering and Mathematics (STEM)

Did you know?

There is a lack of encouragement for women to consider STEM career paths.

Significant amount of women are discouraged by the perception of male dominance within the industry.

Merely 16.5% of individuals employed in engineering roles are women.

In major tech companies, women are in the minority. Despite equal opportunities, there has been a decline in women's enrollment in STEM courses.

Within Europe,
women only make up
19.1% (1.7 million) of the
tech-related
workforce.

Our solution:



Debunking gender stereotypes

Challenging gender stereotypes should start with interventions starting in education.



Diminished expectations of their STEM capabilities and restricted career prospects undermine girls' aspirations for STEM careers.

Passion and inspiration are key

Establishing mentorship initiatives that link female students with STEM professionals.



Collaboration between corporations and educational institutions to ensure a steady influx of female STEM graduates into the industry.

What's special about STEMbassy?

Unique platform for encouraging women to go into STEM fields.

Mentorship matching system.

Vast resource library.

Highlighted success stories.

Strategic partnerships.

"STEMbassy - a regenerative cycle of empowerment that fosters a generation of women ready to transform the world, one breakthrough at a time."

Value Proposition





Tailored
Support and
Mentorship

2

Comprehensive Resource Hub 3

Inspiration and Role Modeling

What sets STEMbassy apart?

Personalized mentorships.

Carefully curated resources.

Inspiring stories of women to motivate other women.

Expansion of opportunities.



Empowering women, which ultimately empowers the future.

Shaping the Future of STEM.

Unlocking women's potential.

Eliminating the gender gap.

Market

Initial Market:

- Focus on empowering women and girls interested in STEM careers.
- Platform offers tailored resources, mentorship, and networking opportunities.
- Goal is to equip women with tools and confidence to succeed in STEM.

Subsequent Market:

- Expansion to target secondary and higher education institutions.
- Integration into educational programs to provide early exposure to STEM opportunities.
- Promotion of greater gender diversity in STEM education.

Competitors



A professional networking platform designed to connect individuals and businesses.



A global network offering mentorship and community for professional women.



A non-profit organization focused on inspiring girls to pursue computing careers.

SWOT Analysis

Strengths

- Regenerative approach.
- Focus on diverse STEM fields.
- User-driven knowledge base.
- Matching mentorships.

Weaknesses

- Newcomer in the market.
- Sustainability.
- Limited user base initially.

Opportunities

- Growing demand.
- Partnerships.
- Technology integration.

Threats

- Competition.
- Funding challenges.

Customer Journey



• Name: Olivia Rodrigo

• Age: 17 years old

• Gender: Female

• Occupation: High School Student

• Location: Valencia, Spain

• Passion: Astrophysics



Olivia feels isolated in her interest in STEM due to the lack of female role models in her circle.

Consideration

Olivia visits the STEMbassy as she reads testimonials from other young women and feels impressed.

Decision

Olivia explores the features of STEMbassy and matches with a mentor with valuable advice.



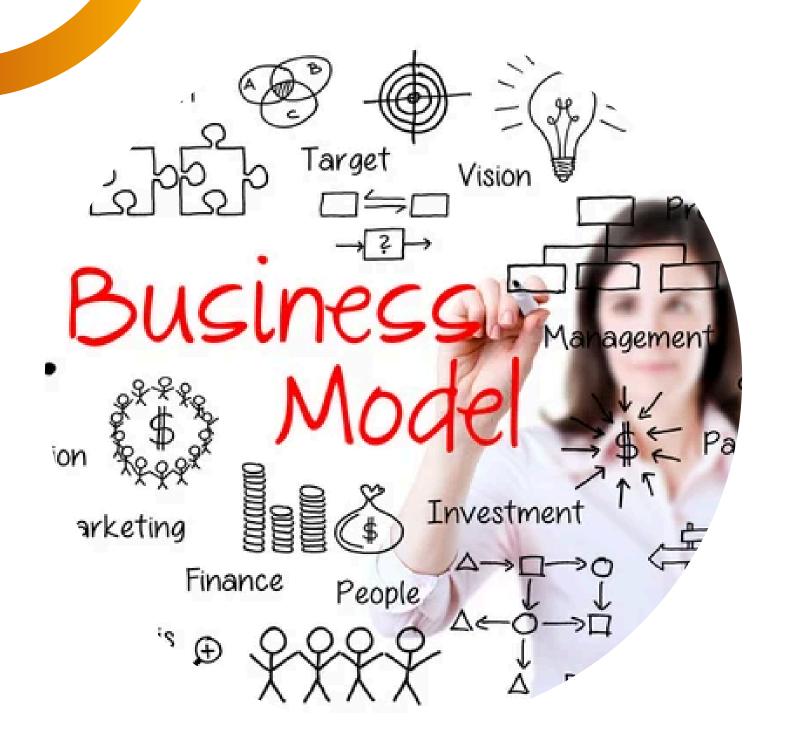
Olivia utilizes STEMbassy's personalized matching feature to navigate her college application process for astrophysics in France.

Retention

Olivia stays engaged with the STEMbassy community including participating in mentorship sessions and reviewing the knowledge hub.

Outcome

Olivia gains confidence in her abilities and feels empowered to pursue her passion. She becomes a vocal advocate for STEMbassy.



Business Model

- Path to market.
- Income sources.



Path to Market

Research

Conducted internet research.

<u>Prototype</u> <u>development</u>

Prototype of the STEMbassy platform to demonstrate its features and functionalities.

Testing

Conduct usability tests to ensure that the use of our platform is intuitive.

Path to Market

<u>Partnership</u> <u>building</u>

Partnerships with technical schools, industry associations, and corporations within STEM fields.

<u>Marketing</u>

Marketing strategy to raise awareness of STEMbassy and attract users to the platform.

Launch and scale

Launch the STEMbassy platform to the public and continue to iterate on the platform based on user feedback and market demand.



1

Subscription model

2

Corporate partnerships

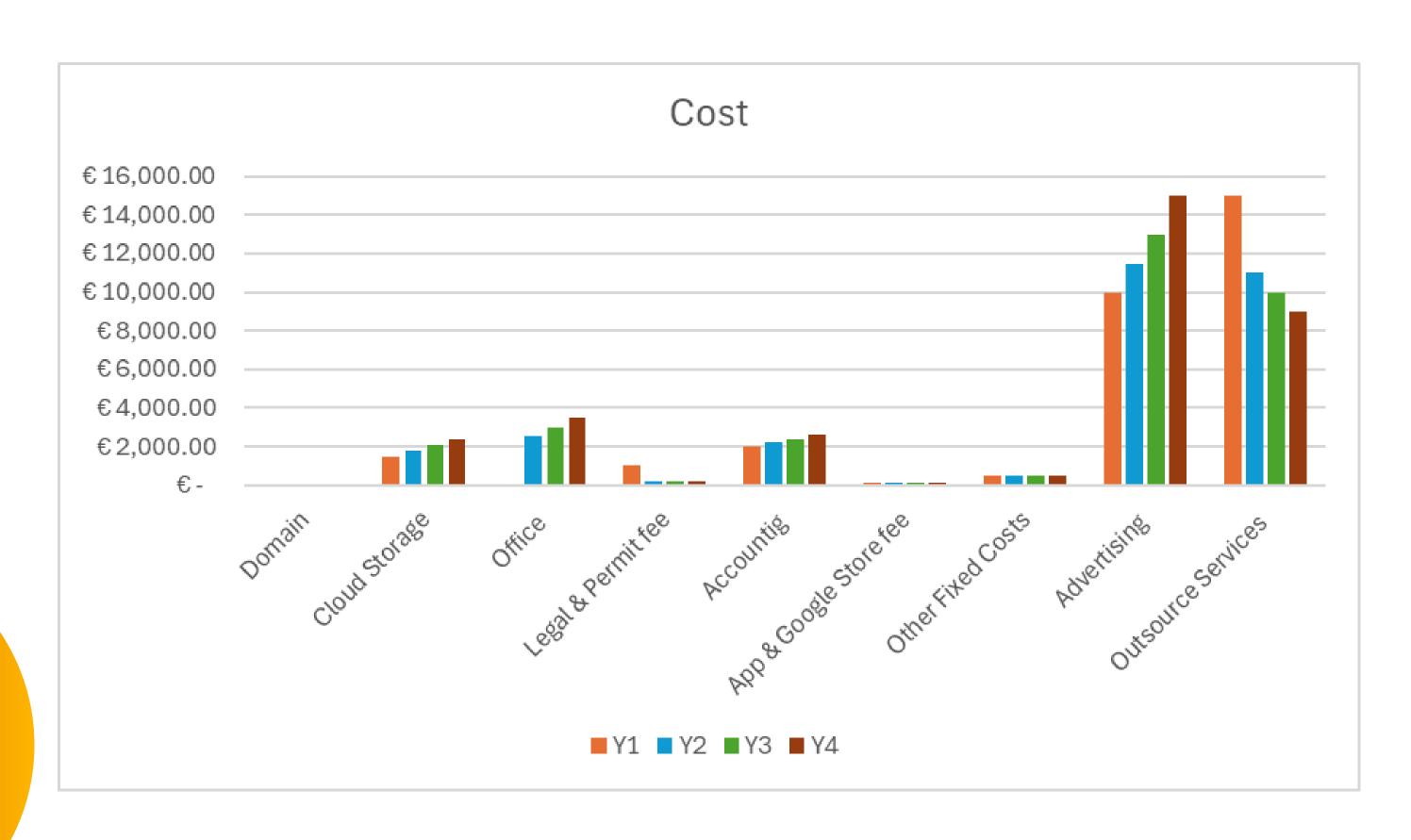
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Advertising and sponsorship

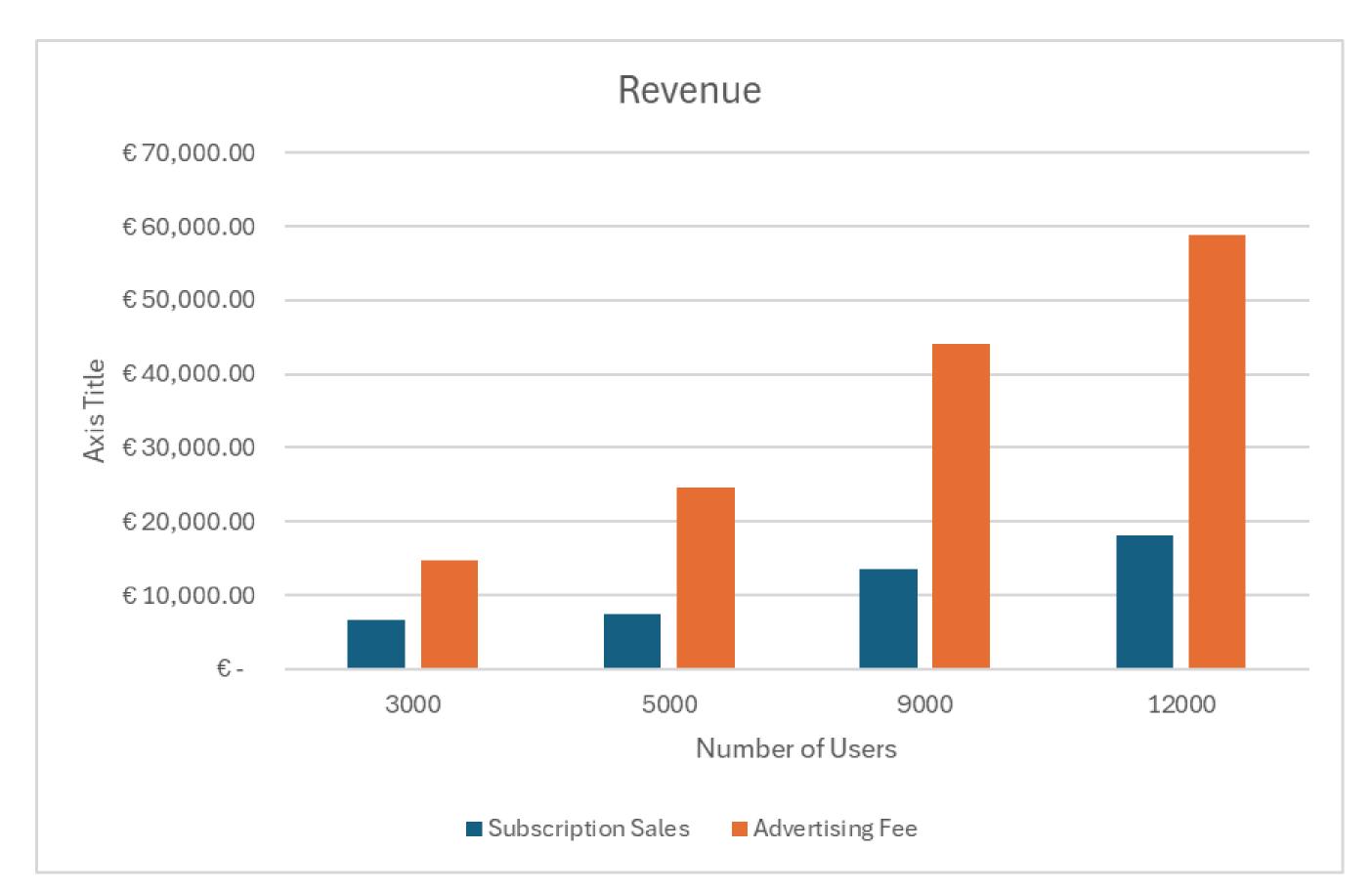
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Consulting services

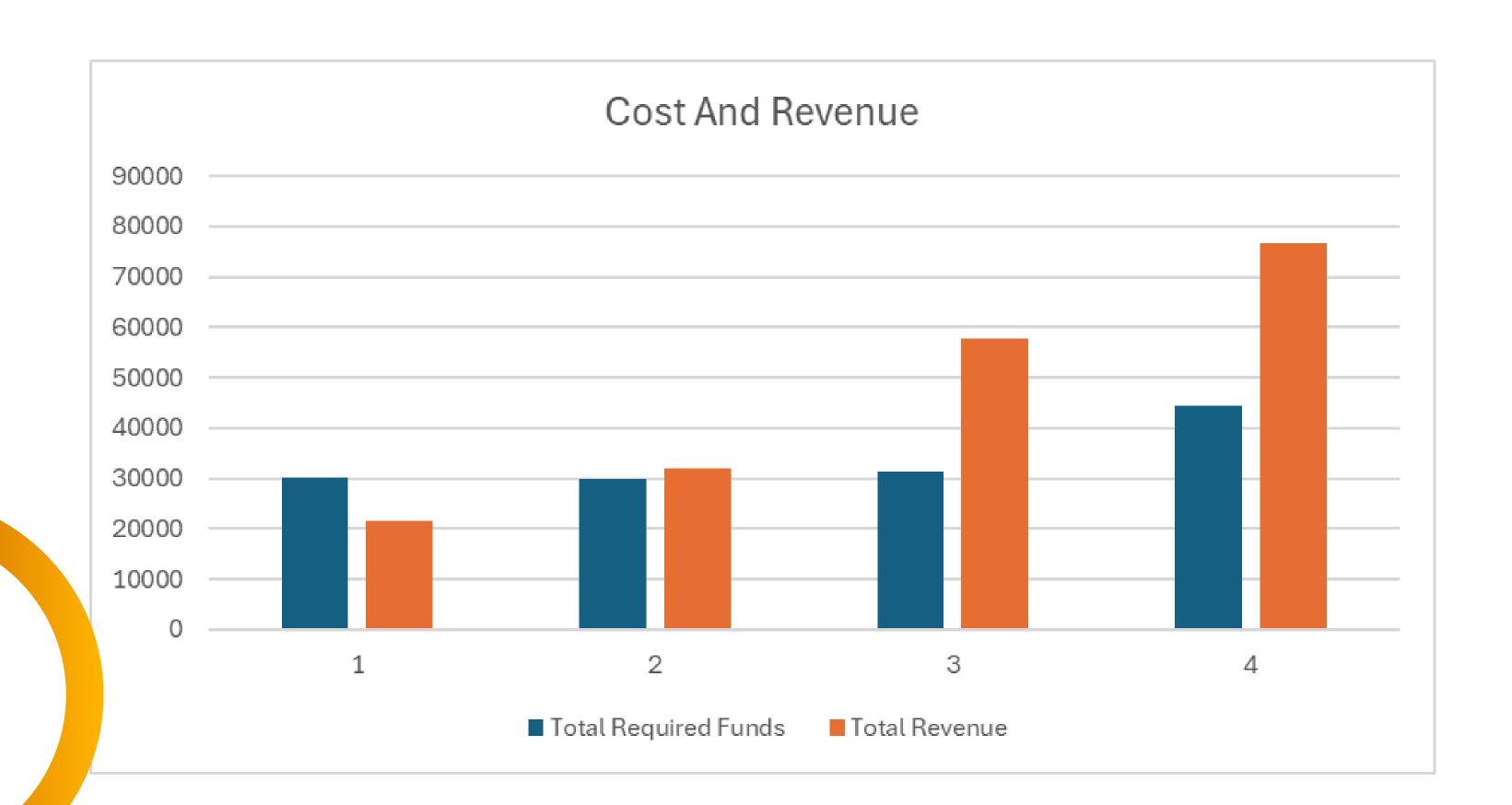
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Our Team

Ilse Córdova

Technical Architect Lead



Yasmine Boumerkas

Marketing Creative Lead

Vesethmollyka Var

Consumer Insights Lead

Kayinat Naveed **Business Solutions Lead**

Development status



- Microservice architecture with different screens.
- Backend excecuted in Amazon Web Services.
- Application APIs.
- Eventually develop an app.

Requirements

REQ-6: Host the matching quiz / personalized service that will match users with a mentor.

REQ-5: Modify the profile and information hosted on the website of the different mentors.

REQ-4: Display the most recent updated profiles of the role models and mentors on the mainpage.

REQ-1: List of the different sources available at the library.

REQ-2: Show the media related to the user's search after applying different filters.

REQ-3: Upload profiles of different role models that could serve as source of inspiration for users.

Risks and Mitigation Strategies

Major Risk 1: Limited Engagement

Despite efforts to build a supporting platform, there may be challenges such as time limits, a lack of understanding, or doubt regarding mentorship programs' effectiveness. Lower user engagement could limit the platform's capacity to build a strong community and reduce its overall impact.

Migration Strategy: STEMbassy could begin customized campaigns to increase awareness of the platform and its benefits. Collaboration with educational institutions, professional organizations, and industrial partners.

Major Risk 2: Quality and Availability of Mentors

The mentorship program's effectiveness depends on ensuring that mentees are connected with competent and supportive mentors who can provide useful assistance and insights.

Migration Strategy: STEMbassy can put together thorough screening and training procedures for mentors so that they have the skills and qualifications to effectively assist mentees.



Business Idea:

- Create STEMbassy, an online platform and app supporting women in STEM careers.
- Falls under Social Impact Initiatives, promoting diversity and societal well-being.

Key Points:

- Empower women in STEM through tailored resources and mentorship.
- Foster awareness, education, and networking for women in STEM.
- Drive innovation and diversity in the workforce.



Thank You!

"From Inspiration to Impact: Transforming STEM with STEMbassy"

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