

As a data analyst, respond to these inquiries using all necessary charts and dashboards to tell a good story on the activities outlined in the sales dataset.

1. What is the total sales revenue for a given period?
2. What is the average order quantity per order?
3. Which products have the highest sales?
4. Which country or region generates the most revenue?
5. What is the average sales per order for each customer?
6. What is the total sales per product line?
7. How do sales vary across different deal sizes (e.g., Small, Medium, Large)?
8. What is the trend of sales over time (monthly, quarterly, or yearly)?
9. Which customers place the highest-value orders?
10. What is the average price per product sold?
11. What are the most common shipping statuses and how do they affect sales?
12. How does order size correlate with total sales value?
13. What is the distribution of order quantities?
14. What is the most popular product based on quantity ordered?
15. How do order quantities vary by region (country or territory)?
16. How does the MSRP compare to actual sales?
17. What is the average discount per order (if MSRP is provided)?
18. Which customers or territories have the most delayed orders?
19. What is the relationship between deal size and product line?
20. How does the sales volume compare between regions or countries in different quarters?