## **Kristin Watson**



AGE 27

EDUCATION Masters in Business

STATUS Single

OCCUPATION Sales Manager

LOCATION Mumbai

TECH LITERATE High

I am used to with online service and I usually do my online food ordering

# Personality

Foodie Better Lifestyle

Techie

Thinker

Introvert

## Bio

Kirstin Watson sometimes feels tired after office and don't want to cook food. But she has to cook because she is the only one in the home, but doesn't want to outside foe dinner because she already feels tried.

#### Core needs

- Want to get food anytime and anywhere.
- Can use any type of payment and should be clear price.
- Can easily track food and fast delivery.

## **Frustrations**

- Price is high abd concern related to quality they provide.
- Food delivery delay and delivery boy doesn't pick calss.
- Different prices on app vs restaurant.
- Time-consuming process and can't locate previous orders.

### **Brands**







## Payment medium





Cash/Cheque Digital Payment

## **Platform**





Website Mobile App