## Does the MLM company earn the same profits compared to other company (VMC) from Construction Material Industry?

This diagrams indicate total revenues gained by the companies from Construction Materials Industry in years 2012-2015.

Both distributions are left-skewed. That means, that mean for each is lower than the median.

The mean revenue for MLM is \$2 671 243 250,00 and for VMC \$2 938 592 250,00. Median for MLM is \$2 556 751 000 and for VMC \$2 882 439 000.

The standard deviation value for MLM (\$ 614 591 264,18) is almost double of VMC standard deviation value

(\$ 317 404 374,99). That means that variability of revenues for MLM is 51,6% higher compare to VMC.

Range of Total Revenue for MLM  $\,$  \$ 1 507 669 000 which is 43% wider than for VMC (\$ 854 871 000).





## Does the MLM company earn the same profits compared to other company (VMC) from Construction Material Industry?

Line graph depicts that the mean total revenue from 2012 to 2014 was higher for VMC company, in 2014 both companies had similar total revenue VMC \$ 2 994 169 000 and MLM \$ 2 957 951 000. After 2014 MLM had higher total revenue.



# Does the MLM company earn the same profits compared to other company (VMC) from Construction Material Industry?

Here are the diagrams indicate operating income gained by the companies from Construction Materials Industry in years 2012-2015.

Both distributions are left-skewed. That means, that mean for each is lower than the median.

The mean of operating income for MLM is \$ 313 903 250 and for VMC \$ 254 652 250. Median for MLM is \$288 211 500 and for VMC \$ 223 943 500 .

The standard deviation value for MLM (\$ 118 629 936,18) is much lower than for VMC (\$ 192 737 900,81). That means that variability of operating income for VMC is 61,54% higher compare to MLM.

Range of operating income for MLM \$ 296 570 000 which is 43% narrower than for VMC (\$ 518 956 000 ).





### Does the MLM company earn the same profits compared to other company (VMC) from Construction Material Industry?

Line graph depicts that the operating income from 2012 to period between 2014 and 2015 was higher for MLM company, between 2014 and 2015 both companies had similar operating income, and after that VMC started to have higher operating income than MLM.



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#### MLM VS OTHER COMPANY FROM THE SAME INDUSTRY (VMC)

Mean Total Revenue : -10,0% Mean Operating Income: +18,88 %