Customer Segmentation Project

Table of Contents

- 1. Project Overview
- 2. Technologies Used
- 3. <u>Installation</u>
- 4. Project Structure
- 5. <u>Implementation Steps</u>
- 6. Running the Project
- 7. <u>Usage Instructions</u>
- 8. Conclusion

Project Overview

The Customer Segmentation project aims to categorize customers based on their purchasing behavior using K-Means clustering. The project provides a web interface that allows users to upload their CSV data, select the clustering model, and visualize the resulting customer segments through a scatter plot.

Technologies Used

- Flask: A lightweight web framework for Python.
- Pandas: For data manipulation and analysis.
- Matplotlib: For creating static, animated, and interactive visualizations in Python.
- **Scikit-learn**: A library for machine learning in Python that provides simple and efficient tools for data mining and data analysis.

1. Ensure the directory structure includes:

- o app.py: The main Flask application file.
- o templates/: Folder containing HTML templates (e.g., index.html).
- o static/: Folder to store static files like images.

2. Project Structure

```
Customer Segmentation Project/

— app.py

— templates/

— index.html
— static/
```

Implementation Steps

1. Set up Flask App:

 Create a Flask application instance and configure the static folder for storing uploaded files and generated plots.

2. Define Routes:

- o **Home Route** (/): Renders the main page with the file upload form.
- o **Upload Route** (/upload): Handles file uploads, applies K-Means clustering, generates a plot, and displays the results.

3. Handle CSV File Upload:

o Use Pandas to read the uploaded CSV file and apply K-Means clustering using Scikit-learn.

4. Generate Cluster Plot:

 Use Matplotlib to create a scatter plot of the clustered data and save it in the static folder for later display.

5. Render Results:

 Use Jinja2 templating to pass the number of clusters and the plot URL back to the HTML page.

Running the Project

1. Open the app.py code in "visual code studio/ vs code" then in vs code open new terminal run **Run the Flask application:**

```
ズ File Edit Selection View Go Run Terminal Help
$
                                  RUN AND DEBUG

    app.py 
    ★ o index.html

    index.html

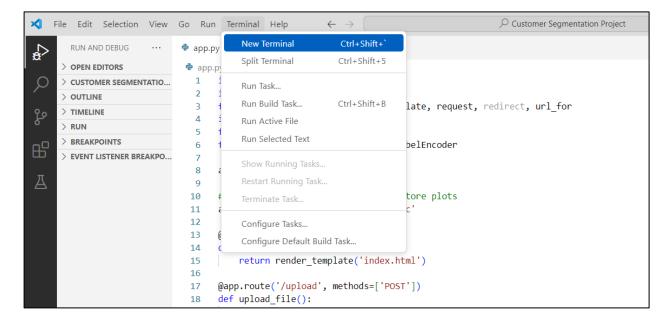
app.py > ...

import os

import pandas as pd

Clark import El
                                  OPEN EDITORS
                                CUSTOMER SEGMENTATIO...
                                                                                                                                                              Import pands map the from flask preder_template, request, redirect, url_for import matplotlib.pyplot as plt from sklearn.cluster import KVBeans from sklearn.preprocessing import LabelEncoder
                                TIMELINE
                              BREAKPOINTS
                                                                                                                                                              app = Flask( name )
                                                                                                                                                             # Define path for static folder to store plots
app.config['UPLOAD_FOLDER'] = 'static'
                                                                                                                                                              @app.route('/')
                                                                                                                                                                 def home():
    return render_template('index.html')
                                                                                                                                                              @app.route('/upload', methods=['POST'])
                                                                                                                                                                    def upload file():
                                                                                                                                                                                 uprode_lite():
    # Check if a file is uploaded
    if 'file' not in request.files:
        return "No file selected"
                                                                                                                                                                                                 file = request.files['file']
                                                                                                                                                                                                  # Ensure file is selected
if file.filename == '':
    return "No file selected"
                                                                                                                                                                                                     # Load the CSV data
                                                                                                                                                                                                  try:
data = pd.read_csv(file)
                                                                                                                                                                                                                  return f"Error reading file: {str(e)}"
                                                                                                                                                                                                   # Convert categorical variables to numeric (Label Encoding)
```

2. Open New Terminal:



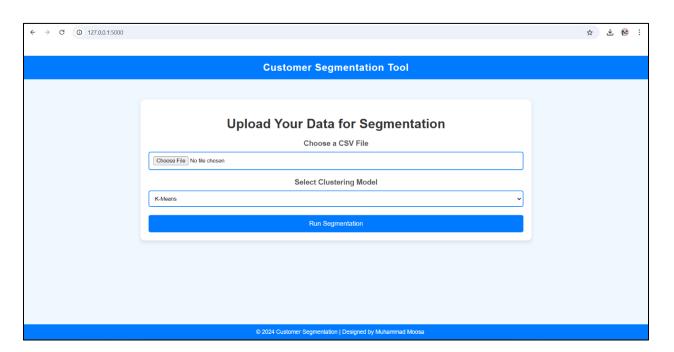
3. Run the Flask application: app.py



4. Open your web browser and navigate to

* Running on http://127.0.0.1:5000

On Web browser output:





Choose the file of the your "dataset" file then click on button On Segmentation

Usage Instructions

1. Upload Data:

 Click on the "Choose a CSV File" button to select your data file. Ensure the file is in CSV format with at least two numeric features for clustering.

2. Select Clustering Model:

o Choose the K-Means model from the dropdown menu.

3. Run Segmentation:

o Click the "Run Segmentation" button to submit the form.

4. View Results:

 After processing, the page will display the number of clusters identified and the corresponding cluster plot.

Conclusion

This Customer Segmentation project serves as a practical implementation of K-Means clustering, providing a user-friendly interface for analyzing customer behavior. Users can easily visualize segmentation results, aiding in better decision-making for marketing and sales strategies.