

INTERNATIONAL INTELLECTUAL PROPERTY ALLIANCE®



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Edward Gresser
Acting Chair, Trade Policy Staff Committee
Office of the United States Trade Representative
1724 F Street, NW
Washington, DC 20508

Re: **China's WTO Compliance** – Notice of Intent to Testify, Summary of Testimony, and Testimony regarding “Request for Comments and Notice of Public Hearing concerning China’s Compliance with its WTO Commitments” (80 Fed. Reg. 47985, August 10, 2015)

To the Trade Policy Staff Committee:

This written notification responds to the TPSC’s “Request for Comments and Notice of Public Hearing Concerning China’s Compliance With WTO Commitments.” The request requires persons wishing to testify orally at a hearing that will be held in Washington, DC on Wednesday, October 7, 2015, to provide written notification of their intention, a summary of the testimony, and written comments, the latter of which is attached hereto.

Notice of Request to Testify

We hereby notify the TPSC that the following person wishes to testify orally at the above-referenced hearing on behalf of the International Intellectual Property Alliance (IIPA):

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International Intellectual Property Alliance
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Summary of Testimony

There are some signs of improvement in the Chinese market for U.S. copyright works. Within the past year, successful enforcement actions have been brought against leading online piracy services, such as *QVOD*, *shooter.cn*, *Yyets*, and *DY161*. There are a variety of licensed online music streaming and download services, and a similar trend is beginning to appear in the burgeoning online video streaming space. Some U.S. film producers are enjoying greater access to the booming Chinese theatrical exhibition market, with corresponding increases in revenues, but U.S. producers are still not able to fully access this promising marketplace. Many of these

trends reflect a higher level of Chinese compliance with the copyright, enforcement and market access obligations the country took on 14 years ago, when it joined the World Trade Organization (WTO). Some of these obligations were further clarified in two WTO dispute settlement cases that culminated in 2009; however, the extent of China's implementation of the outcomes of these cases has been limited.

At the same time, the huge and growing Chinese market still remains far too closed to the U.S. copyright industries; and the causes of this closure are closely linked to inadequate, incomplete, or delayed implementation of China's WTO obligations (and of the outcomes of the 2009 WTO dispute settlement decisions). This statement spells out some of these problems, with particular focus on the following:

(1) Shortfalls in development of a robust Chinese licensing marketplace for U.S. copyright works online. Among the contributing factors are deficiencies in the current enforcement regime; the unaddressed legacies of years of minimal compliance with TRIPS obligations; rules of access to the Chinese online marketplace that remain obscure and in some cases clearly discriminatory against foreign right holders; and inadequate adaptation to the challenges of new technological forms of piracy.

(2) Continued market access barriers to theatrical distribution of films including shortfalls in implementation of the landmark U.S. – China film agreement.

(3) Continued gaps and deficiencies in China's legal regime, including both copyright law and applicable criminal law provisions.

(4) Continued high levels of piracy of printed books and other hard goods.

IIPA believes that a focus on these issues is crucial to a successful U.S. trade and economic policy with China. As far back as the 2012 round of the U.S.-China Strategic and Economic Dialogue (S&ED), the Chinese government recognized the importance of increasing sales of legitimate IP-intensive products and services in line with China's status as a globally significant consumer of these goods. It follows from this recognition that real progress on copyright protection and enforcement, as well as on market access for copyright-dependent products and services, must be measured based on whether there have been significant increases in sales and licensing of those copyright-intensive products and services. For IIPA members, this has yet to be realized. We urge that progress in China continue to be measured based on results related to legitimate industry sales and licensing in the country. We appreciate the efforts already underway by the U.S. Government to develop appropriate metrics to measure progress on key commitments, and to ensure they translate into tangible results for U.S. industries and U.S. economic and job growth.

Respectfully submitted,



Steven J. Metalitz, Counsel
International Intellectual Property Alliance

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TESTIMONY OF
STEVEN J. METALITZ
INTERNATIONAL INTELLECTUAL PROPERTY ALLIANCE (IIPA)

PUBLIC HEARING CONCERNING
CHINA'S COMPLIANCE WITH ITS WTO COMMITMENTS

TO BE DELIVERED WEDNESDAY, OCTOBER 7, 2015
BEFORE THE TRADE POLICY STAFF COMMITTEE
WASHINGTON, DC

INTERNATIONAL INTELLECTUAL PROPERTY ALLIANCE®



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Good morning. My name is Steve Metalitz, and I appreciate the opportunity to appear on behalf of the International Intellectual Property Alliance (IIPA) – a coalition of five member associations, each of which represents a significant segment of the U.S. copyright industries.¹

Summary of Testimony

There are some signs of improvement in the Chinese market for U.S. copyright works. Within the past year, successful enforcement actions have been brought against leading online piracy services, such as *QVOD*, *shooter.cn*, *Yyets*, and *DY161*. There are a variety of licensed online music streaming and download services, and a similar trend is beginning to appear in the burgeoning online video streaming space. Some U.S. film producers are enjoying greater access to the booming Chinese theatrical exhibition market, with corresponding increases in revenues, but U.S. producers are still not able to fully access this promising marketplace. Many of these trends reflect a higher level of Chinese compliance with the copyright, enforcement and market access obligations the country took on 14 years ago, when it joined the World Trade Organization (WTO). Some of these obligations were further clarified in two WTO dispute settlement cases that culminated in 2009; however, the extent of China's implementation of the outcomes of these cases has been limited.

At the same time, the huge and growing Chinese market still remains far too closed to the U.S. copyright industries; and the causes of this closure are closely linked to inadequate, incomplete, or delayed implementation of China's WTO obligations (and of the outcomes of the 2009 WTO dispute settlement decisions). This statement spells out some of these problems, with particular focus on the following:

¹ The IIPA is a private sector coalition, formed in 1984, of trade associations representing U.S. copyright-based industries in bilateral and multilateral efforts working to improve international protection and enforcement of copyrighted materials, and to open up foreign markets closed by piracy and other market access barriers. IIPA's five member associations represent over 3,200 U.S. companies producing and distributing materials protected by copyright laws throughout the world—all types of computer and video games for video game consoles, personal computers, and the Internet; theatrical films, television programs, DVDs and home video and digital representations of audiovisual works; music, records, CDs, and audiocassettes; and fiction and non-fiction books, education instructional and assessment materials, and professional and scholarly journals, databases and software in all formats. Visit www.iipa.com. Members of the IIPA include [Association of American Publishers](#), [Entertainment Software Association](#), [Independent Film & Television Alliance](#), [Motion Picture Association of America](#), and [Recording Industry Association of America](#). In December 2014, IIPA released the latest update of the comprehensive economic report, *Copyright Industries in the U.S. Economy: The 2014 Report*, prepared by Stephen Siwek of Economists Inc. The study, which tracks the economic impact and contributions of U.S. industries creating, producing, distributing, broadcasting or exhibiting copyright materials, including videogames, books, newspapers, periodicals and journals, motion pictures, music, and radio and television programming, found that the "core" copyright industries (those whose primary purpose is to create, produce, distribute, or exhibit copyright materials) added over \$1.1 trillion in value to the U.S. economy in a single year. This accounts for almost 6.71% of the total U.S. gross domestic product (GDP) and nearly 5.5 million U.S. workers with jobs paying an average of 34% more than the rest of the workforce. They also grew at an aggregate annual rate of 3.9% between 2009 and 2013, more than 70% higher than that of the remainder of the U.S. economy. The core copyright industries accounted for \$156.3 billion in foreign sales and exports, far more than sectors such as aerospace, agriculture, food, and pharmaceuticals and medicines. See Stephen E. Siwek, *Copyright Industries in the U.S. Economy: The 2014 Report*, December 17, 2014. The report, summary, and infographic can be accessed at http://www.iipa.com/copyright_us_economy.html.

(1) Shortfalls in development of a robust Chinese licensing marketplace for U.S. copyright works online. Among the contributing factors are deficiencies in the current enforcement regime; the unaddressed legacies of years of minimal compliance with TRIPS obligations; rules of access to the Chinese online marketplace that remain obscure and in some cases clearly discriminatory against foreign right holders; and inadequate adaptation to the challenges of new technological forms of piracy.

(2) Continued market access barriers to theatrical distribution of films, including shortfalls in implementation of the landmark U.S. – China film agreement.

(3) Continued gaps and deficiencies in China's legal regime, including both copyright law and applicable criminal law provisions.

(4) Continued high levels of piracy of printed books and other hard goods.

IIPA believes that a focus on these issues is crucial to a successful U.S. trade and economic policy with China. As far back as the 2012 round of the U.S.-China Strategic and Economic Dialogue (S&ED), the Chinese government recognized the importance of increasing sales of legitimate IP-intensive products and services in line with China's status as a globally significant consumer of these goods. It follows from this recognition that real progress on copyright protection and enforcement, as well as on market access for copyright-dependent products and services, must be measured based on whether there have been significant increases in sales and licensing of those copyright-intensive products and services. For IIPA members, this has yet to be realized. We urge that progress in China continue to be measured based on results related to legitimate industry sales and licensing in the country. We appreciate the efforts already underway by the U.S. Government to develop appropriate metrics to measure progress on key commitments, and to ensure they translate into tangible results for U.S. industries and U.S. economic and job growth.

Previous testimony has well documented the challenges faced by the movie, music, publishing, and entertainment software industries, and the 2015 IIPA Special 301 report survey on China (which appears as an appendix to our testimony for the record) provides details on the situation as it stood in February 2015. The following discussion highlights both potential WTO compliance issues in China, and how addressing the four key areas of change noted above can secure positive commercial gains for the creative industries going forward, which remains the ultimate goal of IIPA members' efforts in China.

1. Legitimate licensing marketplace online

A. Non-discriminatory access to online markets

The goal of developing a robust online marketplace for copyright works in China requires that U.S. and other foreign right holders have the legal right to enter that market on a non-discriminatory basis. Some recent measures in the audio-visual field, and some long-standing policies in other sectors, stand as significant impediments to that goal.

The Draft SAPPRFT *Measures for the Administration of the Distribution of Audiovisual Programs over the Internet and Other Information Networks*² were published for public comment by the State Administration of Press and Publications, Radio, Film, and Television (SAPPRFT) in June 2015. The Draft Measures describe the application process and eligibility criteria for service providers to show audiovisual content on the Internet and mobile platforms, following on the September 2014 SAPPRFT *Notice on Further Implementation of Provisions Concerning the Administration of Online Foreign Films and TV Dramas*. That September 2014 Notice required online distributors of foreign films and TV dramas to obtain permits, submit content to SAPPRFT for censorship review, and register and upload relevant information on SAPPRFT's official registration platform. The Notice also capped foreign content at 30%. Under the September 2014 Notice, foreign films and TV dramas not registered by April 1, 2015 were not to be allowed for online transmission.

The Notice has had a damaging effect on Chinese websites and the licensing of audiovisual content.³ Chinese distributors are delaying or decreasing licensing activity, pointing to the uncertainty of the new Notice, and have cited conflicting reports on the corresponding requirements. There is great concern that delays in clearing legitimate content will inadvertently result in a resurrection of rogue sites providing uncensored content. The Notice also imposes a new formality – a registration requirement – which will be difficult and costly to meet; creates censorship delays, which will undoubtedly lead to increases in online piracy; and imposes an unwelcome new quota that will do nothing but stifle the industry. Introducing new market access barriers for online distribution of films and television programming impairs legitimate licensing relationships and revenue streams, and further limits opportunities in what is already an opaque marketplace that imposes burdens on U.S. productions.

These SAPPRFT Draft Measures could have a detrimental effect on China's audiovisual market, depending on how they are finally issued and implemented. For example, one of the basic conditions for a work unit to engage in online radio and television services is that it is an exclusively State-owned or State-held work unit. As another example, there are other provisions which appear to invite or even require approved work units to engage in all kinds of content review or censorship (for example, Draft Measures Articles 5, 21). It also appears (but is unclear) that foreign news organizations may be excluded by virtue of Draft Measures Article 22. Other aspects of the Draft Measures seem fairly positive, such as the ability to enforce against one who, without permission, retransmits, links to, compiles, integrates (Draft Measures Article 23), or inserts content into, withholds or modifies (Article 17) audiovisual programming.

Even before the initiation of these new regulations regarding video streaming services, many core activities of copyright industries remained restricted or prohibited to foreigners in the online arena. For example, the *Negative Investment List* in the Shanghai Free Trade Zone (FTZ) expressly prohibits investment in “online audio and video programs,” as well as so-called

² See <http://www.chinalaw.gov.cn/article/cazjgg/201506/20150600399159.shtml>.

³ See <http://english.eastday.com/auto/eastday/nation/u1ai8478466.html> (noting House of Cards Season 3 was “downloaded to 60,538 unique devices in China within a day of becoming available” because of the uncertainty created by the new SAPPRFT rules).

“Internet cultural business,” while the rules also indicate, “Foreign investors are forbidden to be engaged or involved in operation of online video games directly or indirectly.” Other rules of the Ministry of Culture also appear to create conflict with respect to foreign-invested entity involvement in Internet distribution of music.⁴

B. Overcoming the legacy of years of non-enforcement

Levels of effective enforcement against copyright piracy in China were very low for many years, even after the country acceded to the WTO. Generations of Chinese consumers have grown up expecting ready access to the output of the U.S. (and Chinese) creative industries for free. Even now, when a growing number of services in China for online delivery of music, movies, TV programming and other works are licensed, this overwhelming legacy of piracy continues to distort the market, and has driven down the market value of creative works, until that value is literally approaching zero. Although China is gradually becoming more of a licensed market, it is still far from being a market that produces licensing revenue on anywhere near the scale needed to sustain legitimate and innovative services.

The music industry numbers tell the tale. According to RIAA, in 2014, total music industry revenue in China was \$105.2 million. Although China is the most populous country in the world, and by most measures boasts the world's second largest economy, its overall recorded music market ranks only 19th in the world. The Chinese music market is smaller than that of Switzerland, Belgium or Austria. On a per capita basis, Chinese consumers spend only 7.8 cents each on recorded music. This is the lowest figure of any major market anywhere in the world, lower even than India (8.1 cents per capita), Indonesia (10.4 cents), or the Philippines (11.9 cents), all of which are much poorer than China, with GDP per capita figures about half as large or less than China's. The music markets in India and Indonesia are two and one-half times bigger than China's in terms of the percentage of GDP per capita devoted to recorded music. The Asian market with a per capita GDP closest to China's is Thailand. Thailand's per capita music spending is more than eight times China's.

A narrower focus on digital delivery of music paints a picture that is scarcely any rosier. China, of course, has far more Internet users than any other country (627 million), and almost as many mobile phone subscribers as people (1.3 billion). Not surprisingly, digital delivery counts for a larger percentage of the market in China (87%) than in any other country. But the digital

⁴For example, at least according to Ministry of Culture permit rules, it appears foreign entities remain largely barred from engaging in online music distribution in China. Internet music services are considered Internet cultural activities over which the MOC has jurisdiction. Any “Operating Entity” which provides Internet music service in China must obtain and maintain an “Internet Culture Operation Permit” issued by MOC; but the ICOP is expressly not available to any Operating Entity which is a foreign-invested enterprise. In other words, if any foreign individual/entity directly or indirectly holds 25% or more of any equity interest in the Operating Entity, such Operating Entity will not be permitted to apply for or obtain the ICOP. Similarly, where music files are stored on the servers of the Operating Entity for the purpose of being downloaded or streamed by consumers, such services will be considered as “dissemination of audio-video over Internet” services (“IP-TV Service”) and an IP-TV Permit must be issued by SAPPRFT. Similar to the ICOP, an IP-TV Permit is not available to any Operating Entity which is a foreign-invested enterprise. For imported music files, the relevant license holder also needs to obtain an import-related approval from MOC.

music market in China is only the 11th largest in the world, much smaller than Sweden, barely larger than Norway or the Netherlands. Digital music revenue per Internet user in China is 14.6 cents. The comparable figure in Thailand (a comparably wealthy but much less wired market) is \$1.24 – more than eight times higher.

While similarly detailed figures may not be available for other copyright sectors, the overall picture appears the same. Licensed services for the online and mobile delivery of copyright material to Chinese consumers are gaining a foothold; but years without effective copyright enforcement, and specifically without fulfilling China's WTO obligations for effective copyright enforcement, continue to cast a pall over that market. Exceptionally low licensing revenue figures are not the only negative result; the knock-on effect of this market failure is that compensatory damages are calculated at inordinately low levels, and it is more difficult than it should be to reach monetary thresholds that may apply to whether criminal liability attaches to a pattern of infringing behavior, for example.

C. Continuing need for enforcement against online and mobile piracy

i. Existing forms of piracy

Licensed services may be gaining a foothold, but hundreds of Chinese services disseminating copyright material without licenses from copyright owners⁵ remain in operation. Ubiquitous access to infringing materials has a dramatic negative impact on the ability of licensed services to transition to paid platforms, and this undermines the ability of U.S. copyright owners to license Chinese distribution on free market terms free of the distortions resulting from piracy. Combating copyright infringement on the Internet must remain a top priority for the Chinese Government.⁶

While some of the sites that USTR listed in its “notorious markets” out-of-cycle review last year have been the subject of enforcement actions in the Chinese courts (e.g., *QVOD*, *Yyets* and *shooter.cn*), others that were removed remain problematic. For instance, piracy concerns over the Xunlei video-on-demand service were thought to have been addressed in a Content Protection Agreement entered into between Xunlei and the Motion Picture Association of America in June 2014, designed to “promote legitimate access to film and television shows online”, and such agreements were cited by USTR in deciding to remove Xunlei from the notorious markets list. However, because of continued concerns over various acts of copyright infringement, motion picture studios filed civil actions in January 2015 against the operators of

⁵ Or with insufficient licenses, e.g., providing downloads under a license restricted to streaming, or disseminating material outside China when the license is restricted to the Chinese market.

⁶ As noted below, full and proper implementation of the 2012 *Network Rules* is critical to hold liable websites and online and mobile services that encourage infringement.

Shenzhen Xunlei Networking Technology Co. Ltd., the proprietors of Xunlei, seeking damages, orders to stop the infringing activity, a public apology, and costs.⁷

As of September 2015, the music industry is monitoring more than 500 Chinese sites and has issued almost 460,000 notices for infringing music links.⁸ Ninety-nine percent of these notices were sent to audio and audio-visual streaming sites; cyberlockers comprised the remainder. Earlier data from the video game industry indicates that approximately 60% of its online piracy problems in China were from cyberlockers. Infringing mobile applications have also grown as a problem, with the music industry reporting to authorities 212 such infringing apps during the first three quarters of CY 2015.

No satisfactory resolution has emerged to the problem of online piracy of scientific, technical and medical (STM) medical journal articles in China. While the *KJ Med* entity, which illegally offered STM journal articles for purchase and delivery by e-mail, is no longer operational, the law enforcement investigation into the operations of the site remains pending, many years after the original complaint. Until there is a final resolution to the matter and the service is permanently dismantled, other similar services will not be deterred; and indeed, several new sites have been identified as engaging in infringing activity very similar to *KJ Med* (i.e., providing unauthorized access to, or unauthorized copies of, STM journal articles), at least one brazenly marketing itself as the successor to *KJ Med*. Publishers are also concerned about “sharing services,” open online platforms where users can upload and share documents. These services, such as *Baidu Wenku*, *Sina*, and *Docin*, employ “digital coin” systems, whereby coins earned through uploading documents may be used to “purchase” English language and Chinese translations of trade books, textbooks, and journals for download. These sharing services have ineffective notice and takedown processes for reporting and addressing infringements, and take no proactive steps to prevent even the most obvious infringement. Other online entities sell login credentials that are used to gain unauthorized access to proprietary online journal databases.

The Chinese government should be encouraged to expand enforcement resources and capability, commensurate with the scale of the online piracy problem. Given the ongoing prohibition on foreign right holder investigations into piracy, it becomes even more incumbent upon the Chinese government to enhance its own resources.

ii. Adapting enforcement to new technologies

Although legal structures are in place that offer the potential for effective enforcement against infringing online and mobile services such as those described above, the same may not be true of other forms of infringement that contribute directly to online and mobile piracy, and that therefore have a suppressive effect on the development of legitimate markets for copyright

⁷Motion Picture Association, *MPAA Studios File Civil Actions Against Xunlei for Mass Infringement of Copyright*, January 20, 2015, at <http://www.mpa-i.org/wp-content/uploads/2015/01/MPAA-Studios-File-Civil-Actions-Against-Xunlei-For-Mass-Infringement-of-Copyright.pdf>.

⁸ This figure includes first and subsequent notices. The number of unique infringing links involved is almost 250,000.

materials. Unauthorized camcording of movies in theaters – a key source for online audiovisual infringements – is one of the most damaging problems in China for the motion picture industry. The problem is particularly acute in Guangdong and Hebei, and in third-tier cities. The motion picture industry has raised this issue with relevant Chinese Government agencies, e.g., NCAC, NAPP, and SAPPRFT, and with the China Film Distribution and Exhibition Association. While the November 2014 criminal conviction of a Hefei camcording broker is a very positive sign, a more comprehensive solution requires enactment of a criminal law against using, or attempting to use, an audiovisual recording device to make or transmit a copy, in whole or in part, of a cinematographic/audiovisual work, from a performance in an exhibition facility. In addition, the Chinese government, theater owners, and others associated with the chain of theatrical distribution of films should take stronger efforts to deter unauthorized camcording under current law.

Another relatively new form of piracy that contributes to the proliferation of infringing material accessible to Internet and mobile users involves so-called “media boxes.” Shenzhen, China is an epicenter for manufacture of these devices, sometimes referred to as pirate set-top boxes (STB). Efforts have been made to crack down on the distribution of these boxes within China, but exports to other Asian markets and beyond remain a huge problem. The devices are often manufactured or promoted and advertised to enable infringement of copyright, such as by (1) enabling users to decrypt without authorization encrypted pay television programming; 2) facilitating easy access to remote online sources of unauthorized entertainment content including music, music videos, karaoke, movies, video games, published materials and TV dramas; and/or (3) pre-loading the devices with hundreds of high definition (HD) motion pictures prior to shipment or allowing vendors to load content upon import and prior to sale or as an “after sale” service. The “over-the-top” (OTT) piracy and other infringements enabled by these devices clearly harms legitimate distribution channels, including legitimate pay-TV services. Signal theft is a growing concern, especially in China’s second and third-tier markets, and increasingly takes the form of services providing unauthorized retransmission (including over the Internet) of digital pay-TV services. The emergence of these new techniques for enabling piracy in the online and mobile environments requires a vigorous enforcement response.

2. *Needed legal reforms*

A. *Copyright Law*

It is critical that China move swiftly to enact and implement amendments to the Copyright Law. The draft currently sits with the State Council Legislative Affairs Office (SCLAO), which received further public comments in July 2014. IIPA commented on the SCLAO draft, noting numerous improvements in the draft compared with prior efforts, and believes that time is of the essence to adopt the Bill.

The current draft would establish a framework for cooperation to remove online infringements, specifically, by adopting principles of potential joint liability of service providers that knowingly and actively encourage infringement, including the creation of aiding and abetting-type liability for services that abet or instigate infringements (presumably including non-hosted infringements) of third parties. In so doing, the law may make it possible to halt

people from engaging in massive infringements; but much will depend on the implementation of these measures.⁹ Many other important topics are taken up in the draft Copyright Law revision. Some of the current proposals may require minor revisions before enactment to avoid conflicts with China's WTO obligations (for example, regarding the scope of exceptions or limitations to copyright), or inconsistencies with current international or best commercial practices.

The collective management provisions of the latest Draft Copyright Law remain concerning. First, they appear to allow collective management organizations (CMOs) to assert the authority to manage "the entire body of right owners to exercise the copyright and related rights with respect to public dissemination of works of music or audiovisual works or other use of works through self-assisted Karaoke systems" on a nationwide level, unless the right holder opts out in writing. Such extended collective management has only been adopted in a few jurisdictions that have significant and lengthy experience with CMOs. The presumption should be reversed by requiring right holders to opt in if they wish to have their rights managed by the CMO. Second, these draft provisions appear to mandate a joint "unified standard of royalty fee." CMOs acting on behalf of different categories of right holders should remain free to collect their remuneration separately. Finally, the draft appears to limit the damages which can be awarded to right holders for rights administered by CMOs but in which the right holder has not chosen to use a CMO. To the extent compensation to such a right holder is limited to "the fee standard of the relevant collective copyright management," this would impinge on the ability of right holders not employing a CMO to exercise and enjoy their rights.

Copyright law revisions also provides an opportunity for improvement of civil compensation rules. Where actual loss cannot be established, the Law provides an alternative statutory damage award of up to RMB500,000 (Article 49). There are, however, a number of uncertainties that arise from this provision. It should be made clear that the Article 49 remedy may be elected by the right holder, in addition to proving all or part of the losses, and that damages may still be awarded with respect to each individual act of infringement as opposed to one award for a series of infringements committed by the same defendant. If these principles are not adhered to, civil damages under Article 49 will not be adequate to compensate the right holder for the harm caused, because the maximum under that article is too low, and also because the provision does not include a mandatory minimum award.

B. Criminal law

According to the latest reports, the intellectual property provisions of the Criminal Law (e.g., Articles 217 and 218 and accompanying Judicial Interpretations, or JIs) and other related provisions are not set to be considered in China's Criminal Law reform process. This would be a major missed opportunity, and we urge the Chinese Government to reconsider this decision. Remaining gaps include:

⁹The latest draft has deleted the reference to "blocking" which was in previous drafts, but retains the request that ISPs "delete, disconnect the links, etc." to infringing content. It is believed the concept may still be included, both in the terminology that remains, and the fact that the list of measures is non-exhaustive (with reference to the word "etc.").

- Thresholds that are too high (in the case of illegal income) or unclear (e.g., in the case of the copy threshold).¹⁰
- Leaving some critical commercial scale infringements without a criminal remedy because of the requirement to show that the infringement is carried out “for the purpose of making profits,” an undefined phrase. It is often difficult for law enforcement authorities or right holders to prove that the infringer is operating for the purpose of making profits in cases of Internet piracy.
- Failure to separately define criminal violations related to the WIPO Internet Treaties, for example, circumvention of technological protection measures, or trafficking in circumvention technologies, software, devices, components, and services.
- Limited criminal accomplice liability with respect to imports and exports (with lower penalties available).
- Uncertainties with respect to increased penalties against repeat offenders.
- The jurisdictional bar limiting foreign right holders from commencing a private “civil claim” against those being prosecuted for copyright crimes in local district courts.

C. Other instruments

The amended *Criminal Transfer Regulations* are well intentioned, but do not adequately address existing challenges to the effective transfer of administrative cases to criminal investigation and prosecution. The *Regulations* should make it clear that transfers are required upon “reasonable suspicion” that the criminal thresholds have been met, and that proof of illegal proceeds is not necessarily required at this stage of the case.

On November 26, 2012, the Supreme People’s Court (SPC) issued long-awaited Judicial Rules on Several Issues concerning the application of Law in Hearing Civil Dispute Cases Involving Infringement of the Right to Network Dissemination of Information (Network II), which went into force January 1, 2013. The Network II provides relatively clear guidance for courts as to how to deal with ISP liability issues in civil cases. Full implementation of the Network II is necessary for ensuring that service providers are: 1) subject to clear secondary liability rules, including in cases of willful blindness; 2) obligated to respond in a timely manner to takedown notices; and 3) incentivized to take action against repeat infringers.

¹⁰The Supreme People’s Procuratorate has expressed interest in prosecuting online piracy cases, and is exploring issues related to the evidence needed to meet the thresholds for criminal liability. There may be a need to address thresholds so that non-hosted online services such as P2P streaming services can no longer escape liability.

3. *Audiovisual market access*

A. The U.S.–China Film Agreement

The U.S.-China Film Agreement was executed in February 2012, after nearly 7 years of activity before the WTO to settle disputes involving copyright law deficiencies and market access barriers. With only 15 months to go before review begins¹¹, and despite the efforts of the U.S. Trade Representative's Office, China has erected new and informal barriers that defeat its promise to increase the number of imported films, and has failed to act meaningfully on some of its other obligations. IIPA urges the U.S. government to act at the highest levels and as a matter of priority to ensure that China fulfills its commitments under the U.S. – China Film Agreement immediately.

The Agreement has had the positive impact of increasing the box office revenue sharing participation from 13-17.5% to 25% and raising the formal quota for imported box office revenue-sharing films from 20 to 34 films (14 of which enter the Chinese market in enhanced formats). However, China has yet to implement key provisions of the Agreement that would bring broad reforms and introduce competition to the distribution marketplace benefitting all producers. Until the U.S.-China Film Agreement is robustly and fully implemented, and national theatrical distribution of foreign titles can be officially licensed to private Chinese enterprises so they can compete with the two dominant SOE incumbents, many film producers will have very limited export opportunities in China.¹² The commitment in the Agreement to transparent and prompt content review must also be fully and consistently implemented.

In addition, China should immediately begin to actively promote and approve Chinese companies to engage in national distribution of theatrical films. This includes promulgating business practices in which incumbents work transparently with private Chinese enterprise to coordinate importation of films (both revenue sharing and non-revenue sharing films) so that those private companies can engage unfettered in the national distribution of imported films as envisioned in Paragraphs 4 through 8 of the Agreement. Another helpful step would be the elimination of arbitrarily declared special periods of protection for domestic films that interfere with the marketing and distribution of imported and local films alike.

In combination with the introduction of new barriers to authorized online distribution of imported films and TV programming (as summarized in section 1-A of this statement), the shortfalls in implementation of the Agreement create a fertile ground for widespread piracy of

¹¹ Under the terms of the Agreement itself, this review will begin in 2017.

¹² The independent film industry, which produces the majority of U.S. films, continues to experience limited access to the Chinese marketplace, and is only able to secure a very limited number of revenue sharing quota slots. Most independent films are still imported and theatrically distributed in China on a non-revenue share basis, and suffer from lack of distribution options and below-market commercial terms. Both the financial return and the license fees for the underlying films are massively eroded by the lack of qualified theatrical distributors who can adequately support a nationwide theatrical release, and by a relatively non-competitive and non-transparent marketplace. The lack of legitimate distribution opportunities for independent films make these films particularly vulnerable to piracy as Chinese consumers struggle or are unable to find the content they want through legitimate channels.

U.S. films sought by Chinese viewers. China's full compliance with the Agreement, which is a critical element of commercially meaningful implementation of the WTO market access case, should be a top priority, as well as preparations for the review of the Agreement, and of the implementation of the film-related provisions of the WTO market access decision.

B. Recommitments in the S&ED

In the recent U.S.-China Strategic and Economic Dialogue (S&ED), the Chinese government essentially agreed to do now what it had agreed to do in 2012 regarding theatrical film distribution: "licensed distributors are to be able to contract directly with foreign flat-fee film producers or their authorized representatives, without SAPPRFT, China Film Group or any other state-owned enterprise directly or indirectly influencing the negotiation, terms, amount of compensation, or execution of any distribution contract between licensed distributors and U.S. flat-fee film producers or their authorized representatives."¹³ However, it is too early to predict how quickly China's policy recommitment will result in lowered trade barriers and increased opportunities for all American producers, including independents. One thing is certain: the recommitment made in the S&ED was not publicized within China, and thus has had no positive impact yet. Chinese private sector distributors remain unsure as to if and how they may distribute imported films.

4. Book/hard goods piracy

Piracy of hard goods continues to harm both the Chinese market and export markets, and requires a more effective enforcement response. In the publishing industry in particular, the most substantial problem is print piracy of trade books, largely consumer and religious titles, that are showing up in overseas markets including Africa. While university-sanctioned piracy has declined over the years, the Ministry of Education should be more involved in fighting piracy on campuses and educating librarians and students. The Ministry of Science & Technology should also become more proactive to address pirate document delivery services, and the Chinese Academy of Sciences should do more to educate information officers/librarians of the 100 research institutes in China. China remains a major export center for pirate DVDs of movies and music CDs as well, feeding the global market with an onslaught of illegal copies of foreign and Chinese movies and music products.

¹³ See <http://www.treasury.gov/press-center/press-releases/Pages/jl0092.aspx> for the full text of S&ED outcomes.

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APPENDIX

2015 IIPA Special 301 Report Survey on China

CHINA (PRC)

INTERNATIONAL INTELLECTUAL PROPERTY ALLIANCE (IIPA)

2015 SPECIAL 301 REPORT ON COPYRIGHT PROTECTION AND ENFORCEMENT

Special 301 Recommendation: IIPA recommends that USTR maintain China on the Priority Watch List and that China be monitored under Section 306 of the Trade Act.¹

Executive Summary: Creative industries in China witnessed some positive changes in 2014, including effective enforcement actions against major online piracy targets and important market-opening measures. For example, strong enforcement measures were taken in China against key online piracy services (including QVOD, Baidu (video player), SiluHD, HDstar, DY161, and FunShion), and incentives introduced for more film co-productions in the country. These and other developments translated into commercial gains for some right holders, but more needs to be done to combat piracy and to further open markets for all creative sectors.²

China's long history of unauthorized use of music has completely distorted the country's music market, greatly prejudicing the ability of record companies to generate revenue through licensed platforms. Hundreds of unlicensed music services disturb the online marketplace, even though in 2014, China partially opened the music distribution market to foreign entities, agreed to allow them to choose their licensees, and allowed foreign entities to engage in content self-review for the first time. Media box/set-top box (STB) piracy continues to threaten the legitimate film and television industry in China and in other important markets in Asia. Unauthorized camcording worsened in Chinese cinemas, notwithstanding the first criminal conviction in China against a camcording broker and rogue website operator DY161; and signal theft of pay-TV content remains a threat. Though progress has been slow, cooperation has continued in the enforcement effort against the piracy of online journals of scientific, technical, and medical (STM) materials. In the meantime, new copycat services facilitating unauthorized access to STM materials threaten the professional publishing market.

Positive market access developments in China included the opening in late 2013 of the market in the Shanghai Free Trade Zone (FTZ) to foreign investment, allowing the introduction of video game consoles into China for the first time and easing restrictions on the distribution of foreign audio and audiovisual materials. Positive changes appear to be forthcoming to the *Foreign Investment Catalog*. However, much more needs to be done to open the Chinese market so that foreign entities may release movies; produce, promote, and distribute music; and participate in the publishing market. In September 2014, a new measure was introduced that imposes registration requirements, onerous censorship, and strict quotas on foreign films and "television dramas" for online distribution. This measure is already having a direct negative impact on Chinese video websites and all foreign content providers' licensing businesses. Further, implementing regulations concerning foreign investment in online music services have not yet been issued, and many basic production activities in the music sector remain on the prohibited investments list.

IIPA seeks further reforms to allow distribution of more imported films on fairer terms, and to encourage more private Chinese enterprises to be licensed by the Chinese government to engage in the distribution of films. In this regard, the 2012 U.S.-China Film Agreement must be fully implemented immediately. While partial implementation created 14 more theatrical slots for imported films on an increased revenue sharing basis, there remains substantial and crucial work to be done to introduce the broader market reforms the Agreement was meant

¹For more details on China's Special 301 and Section 306 monitoring history, see previous years' reports at <http://www.iipa.com/countryreports.html>. For the history of China's Special 301 placement, see <http://www.iipa.com/pdf/2015SPEC301HISTORICALCHART.pdf>.

²A May 2011 United States International Trade Commission (USITC) report found that overall IP infringement (of which copyright infringement was found to be the largest part) in China costs the U.S. economy as much as \$107 billion in exports and upwards of 2.1 million jobs. USITC, *China: Effects of Intellectual Property Infringement and Indigenous Innovation Policies on the U.S. Economy*, Investigation No. 332-519, USITC Publication 4226, May 2011, available at www.usitc.gov/publications/332/pub4226.pdf.



to achieve. The failure to fully implement the Agreement, and the introduction of new barriers with respect to all types of distribution of imported films and TV programming, create a fertile environment for pre-release and mass piracy of the films sought by the Chinese people. The Agreement will be reviewed in 2017, and we urge USTR to press for full compliance.

PRIORITY ACTIONS REQUESTED IN 2015

Enforcement:

- Take further action against websites offering infringing content and/or those deploying non-hosted platforms such as *Xunlei* (recently sued over video piracy), *Tgbus*, *Duowan* and *Baidu* (video). Implement *2012 Network Rules* with regard to liability, and have State Administration of Press, Publication, Radio, Film and Television (SAPPRFT), the Ministry of Culture (MOC), and the Ministry of Industry and Information Technology (MIIT) revoke business licenses and stop enterprises from providing access to infringing content.
- Bring more targeted and deterrent actions, with transparency, against camcording, media box/STB piracy cases, and pay-TV piracy.
- Facilitate more efficient transfer of copyright cases between administrative and criminal authorities, ensure that the Economic Crimes Division of the PSB (not the Public Security Division) is assigned to such cases, and make clear that such transfers are required upon “reasonable suspicion” that the criminal thresholds are met.
- Allow right holders as victims the right to file collateral civil claims for compensation during criminal IPR trials.
- Follow through on JCCT commitments for transparent, comprehensive, and verifiable progress for strengthening IP protection for published materials and other copyrights in university (including library) settings.
- Ensure that SAPPRFT, theater owners, and others associated with the chain of theatrical distribution of films, make efforts to prohibit (including criminal penalties) and deter unauthorized camcording.
- Establish a central authority to compile statistics of civil, administrative, or criminal cases involving copyright; and fully implement the *Opinions on Disclosure of Information on Administrative Sanctions Against IP Piracy* (2013).
- Enhance “pre-release” administrative enforcement for motion pictures, sound recordings, and other works, e.g., by establishing a voluntary government-backed online copyright bulletin board.
- Expand resources at National Copyright Administration of China (NCAC), local Copyright Administrations (CAs), and Law and Cultural Enforcement Administrations (LCEAs), commensurate with the scale and technical complexity of piracy problems.
- Allow foreign right holder associations to increase staff and conduct anti-piracy investigations.

Legislation:

- Enact comprehensive copyright law reform as “first tier” legislation, incorporating changes recommended by IIPA and member associations in various past filings (including, e.g., the adoption of rights of communication to the public and broadcasting for sound recordings).
- Include intellectual property provisions in the ongoing Criminal Law reform process, including: 1) lowering thresholds; and 2) ensuring criminalization of Internet piracy, including infringements undertaken for purposes other than commercial gain, as well as circumvention of technological protection measures (TPMs) and trafficking in circumvention technologies, software, devices, components, and services.
- Enact a criminal prohibition on the use, or attempted use, of an audiovisual recording device to make or transmit a copy, in whole or in part, of a cinematographic/audiovisual work, from a performance in an exhibition facility.

Market Access:

- Ensure full implementation of all commitments contained in the U.S.-China Film Agreement, due to be reviewed in 2017, including the crucial step to ensure the promotion and licensing of private Chinese enterprises to engage in national distribution of imported films in competition with China Film Group and Huaxia.
- Revoke the *Notice* imposing registration requirement, onerous censorship, and strict quotas on foreign films and television programming for online and television distribution in China.

- Complete revisions to the *Catalogue of Industries for Guiding Foreign Investment* to open the possibility of foreign co-investment in audio and audiovisual production and distribution activities, among others; issue relevant implementing rules.
- Formally revoke the requirement to appoint an exclusive licensee for online music distribution, consistent with verbal assurances of the same.

PIRACY AND ENFORCEMENT UPDATES IN CHINA

Prior IIPA submissions in the Special 301 docket, as well as IIPA filings in WTO compliance reviews and other fora, have provided detailed accounts of the many piracy and enforcement challenges and issues in China. This year's filing serves as a supplement to those, and is not meant as an exhaustive review of all issues.³

Addressing Online/Mobile Piracy in China: As of June 2014, China had the largest Internet user base in the world, estimated at 632 million users, including 532 million mobile web users. This creates the potential for enormous market opportunities for right holders. With increased enforcement actions in 2014, and some market-opening measures, the overall situation in China is improving for some creative sectors. However, online piracy, and its impact on licensing negotiations between rightholders and licensed platforms, remains the dominant issue in China, including illegal download sites, P2P piracy sites, deep linking sites, cyberlockers, BitTorrent indexes or trackers, forums, streaming sites, and auction sites selling pirated goods and high quality counterfeits. Of the 400 sites being monitored by the music industry and their 225,000 infringing music links detected as of December 2014, approximately 33% were from cyberlockers. The video game industry identifies that approximately 60% of its online piracy problems in China were from cyberlockers. Infringing mobile applications have also grown as a problem, with the music industry reporting to authorities 200 such infringing apps in 2014.

2014 witnessed some significant and targeted enforcement activity. The following key enforcement actions taken in late 2013 and 2014 against Internet piracy, some of which were carried out in conjunction with "Operation Sword Net" activities in 2014 conducted by NCAC, PSB, and MIIT, have started to have an impact on online piracy and to foster a more robust legitimate market online.⁴

- In December 2013, NCAC, together with State Internet Information Office, MIIT, and MPS, jointly held a press conference to announce the results of the "2013 Special Campaign for the Crackdown on Internet Piracy." *Baidu* (*Baidu Player - v.baidu.com*) and *QVOD* were ordered to immediately cease facilitation of copyright infringement, and penalties of RMB250,000 (US\$41,000), the maximum administrative fine under the law, were assessed to each service.
- In May 2014, the Beijing No. 1 Intermediate People's Court issued a decision holding liable P2P streaming video network and video on demand (VOD) company Beijing Funshion Online Technology Co., Ltd., owners of the website *Funshion.com*. This site has caused significant harm throughout Greater China, including Taiwan, as well as Hong Kong and Singapore. The total award was RMB995,535 (US\$161,348) in respect of 23 civil actions filed.
- In November 2014, NCAC meted out administrative remedies against website operators of *Yyets*, and *Shooter.cn*, which were engaged in the flagrant mass dissemination of unauthorized copies of foreign films and TV shows with Chinese subtitles. *Yyets* is still accessible, but only maintains a front webpage indicating countdown to its transformation, presumably the launch of a new service (which it says will take place on

³See, e.g., IIPA, *China*, 2014 Special 301 Report, February 7, 2014, at <http://www.iipa.com/rbc/2014/2014SPEC301CHINA.PDF>; IIPA, *China's WTO Compliance - Notification of Intent to Testify and Testimony Re: "Request for Comments and Notice of Public Hearing Concerning China's Compliance With WTO Commitments"* (79 Fed. Reg. 48291, August 15, 2014), September 17, 2014, at http://www.iipa.com/pdf/2014_Sep17_ChinaWTO.PDF.

⁴Reportedly, during the six-month campaign in 2014, 750 websites with unlicensed content were shut down and fined 3.52 million yuan (\$562,345). Music industry fights online piracy, calls for paid services, ECNS, February 4, 2015, at <http://www.ecns.cn/business/2015/02-04/153610.shtml> (also reporting the establishment of a new alliance against online piracy, including nearly 30 companies and organizations, including Chinese and foreign stakeholders and legitimate online services).

February 6, 2015). *Shooter.cn* shut down its operations and was fined RMB100,000 (US\$16,207) by the Shanghai Cultural Task Force in November 2014.

- In June 2014, the Shenzhen Market Supervision Administration issued an administrative fine of RMB260 million (about US\$42 million) against QVOD. In August 2014, the CEO of QVOD was arrested in South Korea, and later extradited back to China for criminal prosecution.
- In May 2014, the Beijing Haidian District People's Court handed down a criminal conviction against the CEO of the websites *siluHD.com* and *HDstar.org* for providing downloads of pirated high-definition content on a pay-per-view subscription basis. The CEO was sentenced to five years' imprisonment and a fine of RMB1,000,000 (approximately US\$160,000).⁵
- In November 2014, the District Court in Hefei City (Anhui Province) issued the first-ever criminal conviction against a camcording broker who also operated the rogue web site *DY161.com*. The defendant was sentenced to seven months' imprisonment and a fine of RMB200,000 (about US\$24,500).

Self-help actions had some effect over the past twelve months, and content providers have been generally more responsive to notices or cease and desist (C&D) letters. The music industry reports an increasing number of cease-and-desist (C&D) actions targeting online piracy, almost quadrupling in three years (from 8,943 in 2011, 13,233 in 2012, and 15,055 in 2013, to 33,782 as of December 2014). As to the 200 infringing mobile apps noted above, mostly from the Apple Store, the takedown rate upon notice to the mobile providers was over 92%.⁶

These actions, while helpful and indicative of a more cooperative attitude among key players in the Internet ecosystem, unfortunately did not make a significant dent in the infringement of music in China over the past year or increase revenues significantly. The legitimate music market remains a small fraction of its potential. Despite having the largest number of Internet users in the world, China's music market is ranked 21st globally, with revenues in 2013 at US\$82.6 million, including US\$65.4 million in revenues from digital/online uses of music.⁷ Worse yet, online music piracy sites and hard goods exports from China are negatively affecting foreign markets, e.g., Hong Kong, Taiwan, Japan, Singapore, and Malaysia, among others. The local music industry informed the Ministry of Culture about 100 problematic websites in early 2014, and informed NCAC about additional 100 websites as part of "Operation Sword Net" in July 2014. In response to the NCAC notifications, Local Cultural Enforcement Agencies (LCEAs) from Tianjin, Qinhuangdao, Neimenggu, Shenzhen, Hangzhou, Chengdu, Fujian, Anhui, Shandong, Jiangsu, Guangzhou, Shijiazhuang, and Shanghai have contacted the industry for assistance, resulting in the closure of 38 websites, changes in business models for 8 websites (ceasing to offer music), deletion of alleged infringing tracks on 63 websites, and transfer for criminal investigation of 2 websites (*Vdisk* and *15ktv*).⁸

Recent innovative industry approaches to the problem have included China's Capital Copyright Industry Alliance (CCIA), which brought together more than 70 local organizations to strengthen copyright protection. Under its auspices, the record and motion picture industry associations have commenced a "Qingyuan Action." The action requests that the Internet Advertising Alliance (IAA) stop advertising support of pirate websites. Baidu, being an IAA member, has joined the Action, and agreed that it will stop advertisements on infringing websites on receipt of complaints. The local record industry association also signed a Memorandum of Understanding (MOU) with CCIA for an expedited method ("green channel") to mark websites infringing music, and for Baidu to halt advertisements on

⁵Six other employees were also convicted, fined, and sentenced to prison for terms ranging from one to three years.

⁶To date, China has not provided approval for market access to Google Play, but as of November 2014, reports indicated Google was working on entering the market and making its store accessible on more devices in China. See, e.g., Rolfe Winkler, Alistair Barr, Wayne Ma, *Google Looks to Get Back Into China*, The Wall Street Journal, November 20, 2014, at <http://www.wsj.com/articles/google-looks-to-get-back-into-china-1416527873>.

⁷At present, Chinese spend \$0.10 per capita on music, and if they spent the same as they spend in Thailand – a country with similar per capita GDP and fairly high piracy rates – the size of the Chinese market would be US\$1.22 billion. If spending equaled that in the U.S., however, the market size would be \$19 billion. China Mobile reportedly generates over US\$3 billion a year from value-added music services, predominantly the Caller Ringback Tone (CRBT). However, only around 2% of these revenues make their way back to right owners in China. See Ed Peto, *Glaciers Aligning: Progress In The Chinese Digital Music Industry*, March 13, 2014, at <http://www.chinamusicbusiness.com/article/china-great-digital-music-leap-forward/>.

⁸Difficulties in Internet enforcement in China include evasive techniques of the proprietors of the infringing sites. While all Chinese websites have to register with miibeian.gov.cn, and while one can search the proprietors (people or companies) by using their registration number, domain name, IP address, or "Whois" data, many infringers use fake registration information, making it much more difficult to locate the actual person or company.

such marked websites. The first stage of the action was launched in April 2014. Hundreds of links have been reported in the months since.

In the meantime, IIPA remains concerned about hundreds of unlicensed web services in China,⁹ and combating copyright infringement on the Internet must remain a top priority for the Chinese Government.¹⁰ Many websites were cited by IIPA members in their “notorious markets” Out-of-Cycle Review (OCR) filings to the U.S. Trade Representative in the fall of 2014. Sites linked to China include *Music.so.com* and *Verycd.com*. Piracy concerns over the *Xunlei* video-on-demand service were thought to have been addressed in a Content Protection Agreement entered into between *Xunlei* and the Motion Picture Association of America in June 2014, designed to “promote legitimate access to film and television shows online.”¹¹ However, after continued concerns over various acts of copyright infringement, on January 19, 2015, motion picture studios announced that they had filed civil actions against the operators of Shenzhen Xunlei Networking Technology Co. Ltd., the proprietors of *Xunlei*, seeking damages, orders to stop the infringing activity, a public apology, and costs.¹²

The problem of online journal piracy in China unfortunately continues to be without a satisfactory resolution. While the *KJ Med* entity, which offered STM journal articles for purchase and delivery by e-mail, is no longer operational, the law enforcement investigation into the operations of the site remains pending, many years after the original complaint and four years since the most recent complaint. Until there is a final resolution to the matter and the service is permanently dismantled, other similar services will not be deterred. In 2014, AAP member publishers found several new sites engaging in infringing activity very similar to *KJ Med* (i.e., providing unauthorized access to, or unauthorized copies of, STM journal articles). Publishers are also concerned about “sharing services,” open online platforms where users can upload and share documents. These services, such as *Baidu Wenku*, *Sina*, and *Docin*, employ “digital coin” systems, whereby coins earned through uploading documents may be used to “purchase” English language and Chinese translations of trade books, textbooks, and journals for download. These sharing services have ineffective notice and takedown processes for reporting and addressing infringements, and take no proactive steps to prevent even the most obvious infringement. Other online entities sell login credentials that are used to gain unauthorized access to proprietary online journal databases.

Camcording Tied to Online Piracy, Harms Audiovisual Right Holders: Unauthorized camcording of movies in theaters – a key source for online audiovisual infringements – is one of the most damaging problems in China for the audiovisual industry. The problem is particularly acute in Guangdong and Hebei, and in third-tier cities. The motion picture industry has raised this issue with relevant Chinese Government agencies, e.g., NCAC, NAPP, and SAPPRFT, and with the China Film Distribution and Exhibition Association. The November 2014 criminal conviction of a Hefei camcording broker is a very positive sign. The Chinese government should enact a criminal law which prohibits and penalizes using, or attempting to use, an audiovisual recording device to make or transmit a copy, in whole or in part, of a cinematographic/audiovisual work, from a performance in an exhibition facility. In addition, the Chinese government, theater owners, and others associated with the chain of theatrical distribution of films should take stronger efforts to deter unauthorized camcording.

Media Box/Set-Top Box (STB) Piracy Burgeoning Out of Control: Media box/set-top box (STB)/over-the-top (OTT) piracy consists of the manufacture, distribution, and use of devices which facilitate massive

⁹Many music services remain unlicensed, and even those that are licensed may not cover all rights (for example, some licenses only extend to streaming), and the licenses are restricted to the territory of China, so these sites’ availability in foreign markets is particularly damaging.

¹⁰Full and proper implementation of the 2012 *Network Rules* is critical to hold liable websites and online and mobile services that encourage infringement. Full implementation of the *Network Rules* is necessary for ensuring that service providers are: 1) subject to clear secondary liability rules, including in cases of willful blindness; 2) obligated to respond in a timely manner to takedown notices; and 3) incentivized to take action against repeat infringers. One step IIPA has noted would be helpful is the establishment of a voluntary government-backed online copyright bulletin board to enhance “pre-release” administrative enforcement for motion pictures, sound recordings, and other works.

¹¹Xunlei is extremely popular in China, being the 99th most accessed site in China. The site is also ranked 638th most accessed in the world, and ranks extremely high in Hong Kong (408th), Taiwan (481st), and Korea (637th) as well.

¹²Motion Picture Association, *MPAA Studios File Civil Actions Against Xunlei for Mass Infringement of Copyright*, January 20, 2015, at <http://www.mpa-i.org/wp-content/uploads/2015/01/MPAA-Studios-File-Civil-Actions-Against-Xunlei-For-Mass-Infringement-of-Copyright.pdf>.

infringement. These devices are generally manufactured in Shenzhen, China (although Ukraine and Spain have been cited as other hubs for manufacture and/or distribution),¹³ and exported to overseas markets, particularly throughout Asia (Hong Kong, Taiwan, Singapore, and elsewhere) where the content is not licensed. The devices are often manufactured or promoted and advertised to enable infringement of copyright or other illegal activities. Chief among these activities are: 1) enabling users to decrypt without authorization encrypted pay television programming; 2) facilitating easy access to remote online sources of unauthorized entertainment content including music, music videos, karaoke, movies, video games, published materials and TV dramas; and 3) permitting storage of unauthorized content, including pre-loading the devices by the manufacturer with hundreds of high definition (HD) motion pictures prior to shipment; allowing vendors to load content upon import and prior to sale or as an “after sale” service; or allowing users to employ direct download sites or torrents to download materials onto the devices. Since China is the main source of this problem spreading across Asia, the Chinese government should take immediate actions against identified manufacturers and key distribution points for these boxes that are being used illegally.

Pirate Books and Hard Goods, Including for Export, Remain Problematic: The industries continue to report piracy of hard goods which harm both the domestic Chinese market and those outside of China. Some companies report physical piracy, for example, in the form of English language textbooks, but this is not as substantial a problem as print piracy of trade books. Reports indicate that pirated (largely consumer and religious) books printed in and exported from China are showing up in parts of Africa. While university-sanctioned piracy has declined over the years, the Ministry of Education should be more involved in fighting piracy on campuses and educating librarians and students. The Ministry of Science & Technology should also become more proactive to address pirate document delivery services, and the Chinese Academy of Sciences should do more to educate information officers/librarians of the 100 research institutes in China. China remains a major export center for pirate DVDs of movies and music CDs as well, feeding the global market with an onslaught of illegal copies of foreign and Chinese movies and music products.

Next-Generation Pay-TV Signal Theft: Pay-TV piracy is a growing concern in China, as well as China's role in the worldwide manufacture and export/distribution of pay-TV circumvention devices. It is believed that signal theft has widened in China's second and third tier markets in recent years. In addition, concerns have been raised about the deployment of services providing unauthorized retransmission (including over the Internet) of digital pay-TV services. The film and TV industries are still learning about the size and scope of the problem, but the emergence of this next-generation digital pay-TV is certainly a cause for concern.

Continued Need for Enhanced Chinese Government Resources to Tackle Piracy: The disproportionately small amount of resources devoted to fighting piracy in China, when compared for example, with those deployed to stop counterfeiting, creates a recipe for failure. Many of the most serious copyright infringing activities also occur online, and the lack of capability amongst administrative enforcement officers – in their knowledge of both the technical details of the law and the technological complexities of the online environment – further limit the efficacy of the administrative system. Civil enforcement efforts are plagued by non-deterrent remedies (e.g., low damages and limited injunctive relief) and overly burdensome procedures (e.g., extensive documentation and legalization requirements). As such, the Chinese government should be encouraged to expand resources and capability at NCAC, local CAs, and LCEAs, commensurate with the scale of the piracy problem. Given the ongoing prohibition on foreign right holder investigations into piracy, it becomes even more incumbent upon the Chinese government to enhance its own resources.

¹³According to the Audiovisual Anti-Piracy Alliance (AAPA), “Irdeto's investigations have shown that Spain is now an important hub for the sale and distribution of pirate OTT streaming content and services.” Audiovisual Anti-Piracy Alliance (AAPA), *Infringement of Intellectual Property Rights on the Internet: AAPA speaks at OHIM-Europol-Eurojust Conference*, November 6, 2014, at http://www.casbaa.com/images/stories/casbaa/regulatory/copyright/AAPA_speaks_at_OHIM-Europol-Eurojust_conference_.pdf.

COPYRIGHT AND RELATED LAWS AND REGULATIONS UPDATE

Prior IIPA filings have documented in detail developments in the Chinese legal system for the protection of copyright, including copyright and criminal law reform efforts.¹⁴ These revision processes provide important opportunities to update the legal regime in China for more effective copyright protection and enforcement.¹⁵

Copyright Law Reform: It is critical that China move swiftly to enact and implement amendments to the Copyright Law. The draft currently sits with the State Council Legislative Affairs Office (SCLAO), which received further public comments in July 2014. IIPA commented on the SCLAO draft, noting numerous improvements in the draft compared with prior efforts, and believes that time is of the essence to adopt the Bill.

The current draft would establish a framework for cooperation to remove online infringements, specifically, by adopting principles of potential joint liability of service providers that knowingly and actively encourage infringement, including the creation of aiding and abetting-type liability for services that abet or instigate infringements (presumably including non-hosted infringements) of third parties. In so doing, the law may make it possible to efficiently remove infringing materials from the Internet as well as to halt people from engaging in massive infringements, but much will depend on the implementation of these measures.¹⁶ Many other important topics are taken up in the draft Copyright Law revision. Some of the current proposals may require minor revisions before enactment to avoid conflicts with China's WTO obligations, or inconsistencies with current international or best commercial practices. IIPA has identified the following areas worthy of attention in the current proposal.

- Ensuring the law retains flexibility to provide effective administrative and criminal remedies (beyond the express prohibitions in Articles 217 and 218 of the Criminal Law), including TPMs and rights management information (RMI) violations, pay-TV signal theft, and unauthorized camcording (the use of an audiovisual recording device in a cinema to make or transmit part or whole of an audiovisual work).
- Ensuring TPMs protections cover all access controls, cover TPM "technologies" and prohibit circumvention "technologies," contain a seizure remedy, and do not create overly broad exceptions.
- Confirming WCT- and WPPT-compatible communication to the public and "making available" rights, including exclusive "making available" rights as to related rights, and rights of remuneration as to broadcasts and public performances of sound recordings.
- Confirming expressly the protection of temporary reproductions.
- Confirming rights in original live broadcasts as audiovisual works.
- Extending copyright term to life of the author plus 70 years, or 95 years for works and sound recordings whose term is calculated from publication.
- Ensuring that relevant, clear and effective presumptions of ownership and subsistence of copyright are afforded.
- Ensuring collective management structures do not entail mandated state controls and retain voluntary (opt-in), open and transparent, and inclusive operating structures (see discussion below).
- Permitting authorities to use evidence obtained in administrative enforcement, ensuring right holders have a right to information and to appeal administrative decisions, and ensuring investigative authority is not used to harass the injured right holder.
- Ensuring the availability of *ex parte* relief, preservation orders issued within 48 hours of application, and appealable written decisions from applications for such relief or order.

¹⁴Last year's major development was the entry into force on January 1, 2013 of *Network Rules* to address online infringements. *Judicial Rules on Several Issues concerning the application of Law in Hearing Civil Dispute Cases Involving Infringement of the Right to Network Dissemination of Information*, Approved at No. 1561 Meeting of the Supreme People's Court Adjudication Commission held on November 26, 2012. These *Rules* replaced the 2006 *Regulations on the Protection of the Right of Communication through Information Networks*.

¹⁵IIPA also notes the commencement of official operations of the National Leading Group (NLG) in July 2013, which has been helpful in mobilizing greater resources to address copyright infringements throughout the country.

¹⁶The latest draft has deleted the reference to "blocking" which was in previous drafts, but retains the request that ISPs "delete, disconnect the links, etc." to infringing content. It is believed the concept may still be included, both in the terminology that remains, and the fact that the list of measures is non-exhaustive (with reference to the word "etc.").

- Ensuring that costs of litigation and attorney's fees are fully recoverable.
- Prohibiting trafficking in encrypted satellite or cable signals, receipt and use of unauthorized decrypted signals, and further unauthorized distribution of decrypted signals.
- Narrowing the software "decompilation" exception to only that part indispensable to achieving compatibility (interoperability).
- Harmonizing remedies available against unauthorized use of computer programs.
- Ensuring the draft "orphan works" proposal preserves injunctive relief and reasonable compensation, requires "diligent search in good faith" for the owner, specifies the range of permissible uses, and specifies the remedies available to a copyright owner that comes forward.
- Ensuring that proposed exceptions to and limitations on copyright are adequately defined and appropriately narrow in scope, and are otherwise consistent with all three steps of the three-step test.
- Re-inserting the word "written" to appropriately narrow the personal study and research exception; ensuring that any private or personal use, in particular research, must be for a non-commercial purpose; and ensuring that any such private or personal use, whether reproduction or otherwise, must be undertaken by that user only.
- Ensuring that the education exception is limited to reproduction of a limited portion of the work only done by a person teaching or receiving the lesson in the classroom setting, and is for a non-commercial purpose.
- Ensuring that the scientific research exception is limited to personal research for a non-commercial purpose.
- Ensuring that the requirement to register a license is not enforced to create a prohibited formality.

The collective management provisions of the latest Draft Copyright Law remain concerning. First, they appear to allow CMOs to assert the authority to manage "the entire body of right owners to exercise the copyright and related rights with respect to public dissemination of works of music or audiovisual works or other use of works through self-assisted Karaoke systems" on a nationwide level, unless the right holder opts out in writing. Such extended collective management has only been adopted in a few jurisdictions that have significant and lengthy experience with CMOs. The current draft language does not specify how many right holders must authorize it or provide any criteria for determining whether a particular organization can "represent nationwide the interests of the right owners." The presumption should be reversed by requiring right holders to opt in if they wish. Second, these draft provisions appear to mandate a joint "unified standard of royalty fee." CMOs acting on behalf of different categories of right holders should remain free to collect their remuneration separately. Draft Article 65 creates a default presumption that the "unified standard of royalty fee" will be collected by a joint CMO, which is not in line with current best practice. Finally, the draft appears to limit the damages which can be awarded to right holders for rights administered by CMOs but in which the right holder has not chosen to use a CMO. To the extent compensation to such a right holder is limited to "the fee standard of the relevant collective copyright management," this would impinge on the ability of right holders not employing a CMO to exercise and enjoy their rights.

Civil Compensation Rules Should be Strengthened: The current Copyright Law includes general provisions on the availability of civil remedies such as cessation of infringements, eliminating the effects of the act, making a public apology, or paying compensation for damages in infringement cases where the right holder suffered loss from the infringing activity. Where actual loss cannot be established, the Law provides an alternative statutory damage award of up to RMB500,000 (Article 49). There are, however, a number of uncertainties that arise from this provision. It should be made clear that the Article 49 remedy may be elected by the right holder, in addition to proving all or part of the losses, and that damages may still be awarded with respect to each individual act of infringement as opposed to one award for a series of infringements committed by the same defendant. If these principles are not adhered to, civil damages under Article 49 will not be adequate to compensate the right holder for the harm caused, because the maximum under that article is too low, and also because the provision does not include a mandatory minimum award.

Criminal Code Reform Should Include Intellectual Property: According to the latest reports, the intellectual property provisions of the Criminal Law (e.g., Articles 217 and 218 and accompanying JIs) and other related provisions are not set to be considered in China's Criminal Law reform process. This would be a major missed opportunity, and we urge the Chinese Government to reconsider this decision. Remaining gaps include:

- Thresholds that are too high (in the case of illegal income) or unclear (e.g., in the case of the copy threshold).¹⁷
- Leaving some critical commercial scale infringements without a criminal remedy because of the requirement to show that the infringement is carried out “for the purpose of making profits,” an undefined phrase. It is often difficult for law enforcement authorities or right holders to prove that the infringer is operating for the purpose of making profits in cases of Internet piracy.
- Failure to separately define criminal violations related to the WCT and WPPT, for example, circumvention of technological protection measures, or trafficking in circumvention technologies, software, devices, components, and services.
- Limited criminal accomplice liability with respect to imports and exports (with lower penalties available).
- Uncertainties with respect to increased penalties against repeat offenders.
- Lifting the jurisdictional bar limiting foreign right holders from commencing a private “civil claim” against those being prosecuted for copyright crimes in local district courts.

Establishment of IP Courts: On August 31, 2014, the National People's Congress passed legislation establishing specialized IP courts in Beijing, Shanghai and Guangzhou. The IP court in Beijing opened on November 6, 2014, has four hearing rooms, and as of December 2014 had selected 22 of its 30 judges. These IP courts will handle civil and administrative cases related to patents, computer software, technology secrets, trademarks and some copyrights (when cases meet certain thresholds), according to the Supreme People's Court (SPC). The IP courts in Shanghai and Guangdong opened in December 2014. It is unclear how the opening of these courts will affect copyright cases, which thus far, and particularly in recent years, have received fairly favorable treatment in the key courts in the major first tier cities.

Administrative Criminal Transfer Regulations Need Significant Improvements: The amended *Criminal Transfer Regulations* are well intentioned, but do not adequately address existing challenges to the effective transfer of administrative cases to criminal investigation and prosecution. The *Regulations* leave unclear whether transfers are required upon “reasonable suspicion” that the criminal thresholds have been met, and thus, some enforcement authorities believe “reasonable suspicion” is insufficient to result in a transfer, requiring proof of illegal proceeds. However, administrative authorities do not employ investigative powers to ascertain such proof. The “reasonable suspicion” rule should be expressly included in amended transfer regulations.

MARKET ACCESS UPDATES AND RELATED ISSUES

IIPA has consistently stressed the direct relationship between the fight against piracy in China and the need for liberalized market access to supply legitimate product, both foreign and domestic, to Chinese consumers. When legitimately licensed content is blocked from the marketplace, a vacuum for piracy is instantly created. This was a motivating factor when several IIPA members, believing that China was not living up to its WTO obligations, urged the United States to bring a case against China regarding many market access barriers in music, audiovisual products, and publications. The United States prevailed in that case, which concluded in 2009.

Since the WTO case, some sectors have experienced a gradual positive shift in the market access situation in China, including some easing of investment restrictions in amendments to the *Catalogue of Industries for Guiding*

¹⁷The Supreme People's Procuratorate has expressed interest in prosecuting online piracy cases, and is exploring issues related to the evidence needed to meet the thresholds for criminal liability. There may be a need to address thresholds so that non-hosted online services such as P2P streaming services can no longer escape liability.

Foreign Investment. In late 2013, the Shanghai Free Trade Zone (FTZ) was opened to foreign investment, allowing the introduction of game consoles into China for the first time, and easing restrictions on foreign audio and audiovisual product distribution.¹⁸ China also agreed to allow foreign entities to choose their licensees, and allowed foreign entities to engage in content self-review of music for the first time. New incentives were introduced for more film co-productions in China. In November 2014, the National Development and Reform Commission (“NDRC”) launched a public consultation on a new draft *Catalogue of Industries for Guiding Foreign Investment* which contains further easing of investment restrictions. For example, the restriction on foreign investment for the service of distribution and sale of audiovisual products has been removed, so foreign-invested entities would be allowed to operate such services through their wholly owned companies in China. The Draft *Catalogue* also proposes to move the “production business of audio-visual products” from “Prohibited” list to the “Restricted” list. These would be positive steps, if adopted.

Unfortunately, many core activities of copyright industries remain restricted or prohibited. For example, the *Negative Investment List* in the Shanghai FTZ expressly prohibits investment in “online audio and video programs,” as well as so-called “Internet cultural business,” while the rules also indicate, “Foreign investors are forbidden to be engaged or involved in operation of online video games directly or indirectly.” Other rules of the Ministry of Culture also appear to create conflict with respect to foreign-invested entity involvement in Internet distribution of music.¹⁹ In addition, the U.S.-China Film Agreement (discussed below) remains only partially implemented and has not introduced the broader market reforms that would increase theatrical distribution opportunities for U.S. independent film producers by allowing private Chinese distributors to engage in national distribution of imported independent films. On top of this concern, new barriers have been announced for online and television distribution that are already negatively impacting the Chinese marketplace (discussed just below).

New SAPPRFT Notice Raises Serious Concerns Over Future of Online Distribution of Foreign Films and Television Programming: In September 2014, SAPPRFT issued the *Notice on Further Implementation of Provisions Concerning the Administration of Online Foreign Films and TV Dramas*. The Notice requires online distributors of foreign films and TV dramas to obtain permits, submit content to SAPPRFT for censorship review, register and upload relevant information by March 31, 2015 on SAPPRFT’s official registration platform; and cap foreign content at 30%. Furthermore, foreign films and TV dramas that are not registered by April 1, 2015 will not be allowed for online transmission. This Notice is already having a damaging effect on Chinese websites and the licensing of audiovisual content. Chinese distributors are delaying or decreasing licensing activity, pointing to the uncertainty of the new Notice, and have cited conflicting reports on the corresponding requirements. There is great concern that delays in clearing legitimate content will inadvertently result in a resurrection of rogue sites providing uncensored content. The new Notice could also have the unintended consequence of increasing VPN usage (to obtain access to foreign content kept out due to implementation of the Notice), which is undesirable from both the creative industries’ and Chinese government’s standpoint. The Notice raises serious concerns, since it imposes a new formality – a registration requirement – which will be difficult and costly to meet; creates censorship delays, which will undoubtedly lead to increases in online piracy, puts the onus on NCAC, NAPP, and MIIT to duly enforce against anticipated upsurge in piracy activity after April 1; and imposes an unwelcome new quota that will do nothing but stifle the industry.

¹⁸For music, it remains somewhat unclear whether “music videos” are open to distribution in China, and whether a foreign-invested entity established in the Shanghai FTZ is able to distribute music throughout China. Confirmation of the inclusion of “music videos” as permissible, and the ability to make music available throughout China, would be helpful.

¹⁹For example, at least according to Ministry of Culture permit rules, it appears foreign entities remain largely barred from engaging in online music distribution in China. Internet music services are considered Internet cultural activities over which the MOC has jurisdiction. Any “Operating Entity” which provides Internet music service in China must obtain and maintain an “Internet Culture Operation Permit.” Issued by MOC, but the ICOP is expressly not available to any Operating Entity which is a foreign-invested enterprise. In other words, if any foreign individual/entity directly or indirectly holds 25% or more of any equity interest in the Operating Entity, such Operating Entity will not be permitted to apply for or obtain the ICOP. Similarly, where music files are stored on the servers of the Operating Entity for the purpose of being downloaded or streamed by consumers, such services will be considered as “dissemination of audio-video over Internet” services (“IP-TV Service”) and an IP-TV Permit must be issued by SAPPRFT. Similar to the ICOP, an IP-TV Permit is not available to any Operating Entity which is a foreign-invested enterprise. For imported music files, the relevant license holder also needs to obtain an import-related approval from MOC.

Self-Censorship of Foreign Entity Music Should be Continued: On August 12, 2013, the *Administrative Measures on Content Self-Censorship of Internet Cultural Operating Units of MOC* were issued (entering into force December 2013), allowing foreign entities to self-censor music content. This self-censorship was considered as a pilot project until November 2014, after which time MOC was to decide whether or not to extend or expand it. The Ministry of Culture has not announced whether it will be extending the project, but should do so.

Appointment of Licensees: The Chinese government verbally indicated in 2013 that it is no longer necessary to appoint an exclusive licensee for online music distribution. However, to avoid any uncertainty, it is recommended that the Chinese government formally revoke this requirement, so that foreign music companies are free to designate licensees of their choosing.

U.S.-China Film Agreement Implementation: The February 2012 U.S.-China Film Agreement has had the positive impact of increasing the box office revenue sharing participation from 14-17.5% to 25% and raising the formal quota for imported box office revenue-sharing films from 20 to 34 films (14 of which enter the Chinese market in enhanced formats). However, China has yet to implement key provisions of the Agreement that would bring broad reforms and introduce competition to the distribution marketplace benefitting all producers. Until the U.S.-China Film Agreement is robustly and fully implemented, and national theatrical distribution can be officially licensed to private Chinese enterprises so they can compete with the dominant SOE incumbents, many film producers will have very limited export opportunities in China.²⁰ The audiovisual industry strongly encourages China's full compliance with the Agreement. Under its own terms, the Agreement will be reviewed by the two countries in 2017.

²⁰The independent film industry, which produces the majority of U.S. films, continues to experience limited access to the Chinese marketplace, and is only able to secure a very limited number of revenue sharing quota slots. Most independent films are still imported and theatrically distributed in China on a non-revenue share basis, and suffer from lack of distribution options and below-market commercial terms. Both the financial return and the license fees for the underlying films are massively eroded by the lack of qualified theatrical distributors who can adequately support a nationwide theatrical release, and by a relatively non-competitive and non-transparent marketplace. The lack of legitimate distribution opportunities for independent films make these films particularly vulnerable to piracy as Chinese consumers struggle or are unable to find the content they want through legitimate channels.