LU, MING-TING

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Atlanta, USA

EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY

Master of Science in Computer Science (GPA: 3.87/4.00)

NATIONAL TAIWAN UNIVERSITY

Taipei, Taiwan

Expected Dec. 2020

Sept. 2009 - June 2013

Bachelor of Science in Chemical Engineering (GPA: 4.03/4.30)

- Program: Cloud Computing Program in the Department of Computer Science & Information Engineering
- Computational Molecular Engineering Lab: Estimation of the thermodynamic properties of clathrate by simulation

EXPERIENCE

PRECOO CO., LTD.

Taipei, Taiwan

Consultant; Software Engineering

May 2020 - Present

- Built machine learning models for clustering customer based on customers' cross-product behavior.
- Planned for R&D project for the SBIR COVID-19 program, applying for half of the yearly revenue of subsidy.
- Built ETL pipeline for daily reports about customer behavior and revenue contribution for top TW gaming company.

CTBC FINANCIAL HOLDING CO., LTD.

Taipei, Taiwan

Digital Banking Division (DBD), Project Manager

June 2017 - July 2019

- Designed and built smart speakers exhibited by CTBC DBD at 2017 WCIT, which is a highlighted item.
- Coordinated implementation projects of RPA from 2017 fall, including 5 business units from 3 subsidiaries.
- Developed Virtual Personal Assistant with the voice-user interface; responsible for primary functions.
- Cooperated a Blockchain External Confirmation Project with FISC, over 20 banks and 4 accounting firms.
- Developed mobile SDK for e-signature and introduced to 2 innovative applications with 2 subsidiaries.

UG INVESTMENT ADVISERS

Taipei and Shanghai, Taiwan

June 2016 - Apr. 2017

- **Product Manager**
- Conducted and analyzed 27 in-depth interviews to design the main product and pricing strategy of TAROBO.
- Managed marketing project of campus debate competition with 300+ attendants and USD 40,000 equivalent prizes; invited 9th legislator Ming-chung Tseng, CEO of Morgan Stanley Taiwan, and Head of UBS ADVICE Taiwan.
- Managed and optimized online marketing strategies with Facebook Advertising and Google Analytics.

FAR EASTONE TELECOMMUNICATIONS CO., LTD.

Taipei, Taiwan

Cooperate Strategy Development Office (CSDO), Business Analyst

Oct. 2014 - Apr. 2016

- Proposed loyalty enhancement program through stating issues after analyzing customer satisfaction survey.
- Designed the table schema on Teradata that suited for Tableau, used by the cross-functional task force.
- Built model for calculation of customers' lifetime value to evaluate the financial benefits of project solutions.
- Led a one-month test and learning project to figure out telemarketing performance with random outbound.
- Developed a monthly business intelligence report with Tableau to extract insights from churn-saving campaigns, improving 6 marketers' daily operation and campaign design.
- Automated data collecting from manually update to day-to-day batch execution, saving 4 working hours every week.

COMMUNITY CONSULTING PROJECT

Taipei, Taiwan

Consultant

July 2013 - Aug. 2013

Consulted a nursing home and supported 2 governmental funding applications, totaling \$8.7 million NTD; suggested the director raised funds to rooms repairing after concluding that most rooms were mal-functioned.

OTHERS

- Chief Election Officer of Mensa Taiwan in 2020. (Mensa: an international club for top 2% IQ)
- Founded Rotaract Club of Taipei Rising Star at 2015/07/01 with 30+ members; President of the year 2016
- Founded NTU Consulting Club in May 2013; hosted 3 consulting interview workshops with 250+ students
- Founded Viking Bar blog and managed 13 editors; achieved 135K of visits and 335K of browses in the first month
- Language: Chinese (native); English (fluent, TOEFL 101)
- Skills: SQL, Python, Spark, R Tableau, Power BI, MS Office and VBA, JavaScript and D3, MATLAB
- Interests: reading, Netflix, skiing, weighting training, Texas Holdem, bouldering.