# Morgan Li

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# **SKILLS, CERTIFICATIONS & OTHERS**

- Skills: SQL, Python, R, Tableau, Excel, Microsoft office, SAP
- Certificate: AWS Certified Cloud Practitioner, AWS Solution Architect Associate (Ongoing)
- Languages: Proficient English, Native Mandarin

### PROFESSIONAL EXPERIENCES

L'Oréal - IT Project Management Intern

2022.04 - 2022.06

- Startup Collaboration & Assessment: Orchestrated a bespoke evaluation framework for startups and synchronized with them on meeting specifics; Endorsed startups based on their innovative products and technologies; Forged collaborations across MKT, R&D, and other departments to validate startup credentials; Pioneered discussions with startup emissaries, emphasizing product innovation and feasibility; Amplified startup visibility by collaborating with the PR department to promote product highlights; Spearheaded the selection of 17 toptier startups from an initial 128 through comprehensive technical evaluations.
- Operational Duties: Streamlined enterprise retrieval protocols for efficient business investigations; Cataloged weekly project meetings, ensuring clear documentation and communication between different stakeholders; Diligently tracked different departments' progress, maintaining alignment with deadlines and responsibilities; Crafted a proactive risk assessment matrix, offering at least 2 solution alternatives before task initiation.
- **Supply Chain Process Optimization:** Championed enhancements in cosmetic packaging processes via strategic business modeling; Revolutionized the cosmetic packaging paradigm, streamlining sorting, verification, and boxing procedures.

#### **IKEA** - Transport Planner Intern

2022.02 - 2022.03

- Supply Chain Enhancement: Optimized carrier selection and logistics routes through data analysis, boosting team efficiency
- Data Analysis: Utilized Excel for warehouse goods timelines in south and north China, aligning bookings with IKEA store demands and precise logistics details

#### **VOLUNTEER EXPERIENCES**

Confucius College - Tutor

2021.01 - 2021.11

- **Pedagogical Mastery:** Skillfully adjusted materials to overcome linguistic barriers, propelling 2 students to clear the Chinese Proficiency Test and join exchange programs.
- Cultural Outreach: Pioneered social media initiatives for Chinese festivals, designing impactful posters that attracted 30+ attendees, enhancing their connection to Chinese traditions.

RSPCA - Volunteer

2021.05 - 2021.07

- Streamlined Adoption: Successfully facilitated the adoption of cats for 5 clients, ensuring completion of all necessary steps, including cleaning, vaccination, and adoption agreement signing.
- Team Support: Executed tasks assigned by the manager, including cleaning cat enclosures, feeding cats, and assisting adopters with the adoption process.

# PROJECT EXPERIENCES

Alibaba GDT Global Challenge - Team Leader

2021.09 - 2021.12

Led a team to devise a media strategy for Sunon, enhancing its Australian market presence and securing a top 0.5% global finish among 2000+ teams.

- **Project Coordination:** Drafted phase-specific timelines using Google Docs, defined team roles, and facilitated progress reviews via regular video conferences, ensuring adherence to project schedules.
- Market Research: Analyzed market size, competition, and consumer demographics, including population, age, and income, using IBIS World, Statista, and the Australian Bureau of Statistics.
- Consumer Analysis: Gathered and assessed consumer behavior data from over 1000 Australians through surveys, identifying the primary target market as middle-income, 50-60 year-olds with outdoor lifestyles, and refined insights through detailed interviews focusing on preferences for material, portability, and assembly in furniture.
- Media Strategy Development: Employed Excel and Tableau for data-driven visualization, enhancing consumer spending insights.

  Executed targeted social media campaigns, produced a 30-second promotional video, and developed a brand website, significantly boosting engagement for the new product (portable backpack chair) by over 150 in one week.

## Australian Business Echallenge - Team Leader

2021.07 - 2021.11

# Led team to innovate an online fitness app for the Australian E-Challenge, earning a Distinction rating.

- **Project Management:** Utilized Google Docs to streamline project timelines, delineate roles, and facilitate progress monitoring through systematic video conferences. Documented summaries and navigated multicultural team dynamics to enhance efficiency.
- Market Analysis: Conducted thorough research via IBIS World and Google, assessing market size and online fitness app trends post-pandemic. Evaluated user feedback from Google reviews and app stores to identify prevalent app deficiencies.
- Consumer Insights: Segmented survey queries into demographics, spending tendencies, and fitness challenges through collaborative discussions. Interviewed fitness experts and enthusiasts to identify a critical gap in online fitness apps: the lack of diverse, multilingual coaching options.
- Strategic Presentation: Crafted a succinct 8-page PowerPoint for investor meetings, delivering a focused 7-minute pitch in English, addressing queries, and proposing incentives to recruit quality fitness coaches, enhancing platform appeal.

### **EDUCATION**