Abanoub Morkos

Frontend Developer

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Bold Profile

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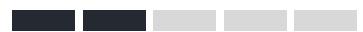
Skills

Skill	Level
Micros system	5/5
1C	2/5
Photoshop	3/5
Wondershare Filmora	4/5
Adobe Premiere Pro	3/5
SEO Youtube	3/5
SEO Facebook	3/5
Google Adwords	3/5
CRM system	4/5
Client Relationship Building	4/5
Sales Support	4/5
Customer Retention	4/5
Account Management	4/5
Lead Generation	3/5
Staff Training	4/5
Client Surveys	4/5
Problem-Solving	4/5
Team Leadership	4/5
Decision-Making	4/5
Adaptability	4/5
Javascript	
CSS	
HTML	
Front End Web Development	
React.js experience	

💼 Work History

2021-03 - Current

Client Services Manager

BEIN MARKETS, Kyiv, Ukraine

- Company Overview: (Kuwait)
- Work with a hot base of clients who are interested in the company's services;
- Providing information about cooperation with the company and involving the client in cooperation with us;
- Verification of documents and preparation for cooperation;
- Full information support, customer consultation by phone and support the client throughout the partnership;
- Reporting on work done
- (Kuwait)

2020-11 - 2021-02

Medical travel manager

BOOKING HEALTH GMBH, Kyiv, Ukraine

- Providing information, consulting and accompanying patients throughout the entire work with them (from arrival in the country to departure back);
- Checking documents and preparing for the clinic;
- Creation of medical programs for patients;
- Working with CRM system;
- Communication with clinics and control over the implementation of assigned tasks;
- Organization of the transfer of patients to clinics around the world;
- Correction of all problems during the entire trip;
- Formation of medical reports about the client;
- Marketing for the company's website;
- Search and negotiate with new hospitals to join the company's website

2020-01 - 2020-09

Supplier Manager

COMPANY ROAD BUILDING MACHINES-SERVICE, Kyiv, Ukraine

- Company Overview: LLC
- Search for new suppliers, interaction with existing suppliers;
- Negotiating with suppliers on terms of work (discounts, terms, payment);
- Analysis of the existing supplier base;
- Providing favorable terms of purchases;
- Monitoring of purchase prices;
- Compliance with reporting and job duties on time
- LLC

2016-01 - 2019-01

Bars manager

REEF OASIS SENTIDO RESORT AND REEF OASIS BEACH RESORT, Sharm El Sheikh, Egypt

- Company Overview: multinational
- Manager for 5 bars;
- Deputy manager for 11 bars;

- Management of 50 employees;
- Organization and control of the uninterrupted operation of bars 24/7;
- Formation of orders, procurement of goods, control of supplies and prices for all food and drinks for two hotels (11 bars and 7 restaurants) and timely interaction with suppliers;
- Quality control of the supplied products;
- Development, compilation and implementation of a bar menu, seasonal offers, technological cards;
- Workflow optimization;
- Control of employees' compliance with service standards;
- Staff training;
- Accompanying guests and solving internal problems;
- Work with documentation, reports;
- Work with Micros system (accounting program);
- Schedule: 12-14 hours 60 days without days off
- Multinational

2014-01 - 2016-01	**Bar manager**

REEF OASIS BEACH RESORT, Sharm El Sheikh, Egypt

- Company Overview: multinational
- Multinational

2012-01 - 2014-01	**Waiter**

REEF OASIS SENTIDO RESORT, Sharm El Sheikh, Egypt

- Company Overview: multinational
- Multinational

🎓 Education

2009-04 - 2012-01	**Hotel Management**

Egyptian Higher Institute For Tourism And Hotels - Cairo, Egypt

2022-01	**Diploma: Professional Full Stack Developer**

IT Company YAT Learning Solutions - Tanta, Egypt
Course Details: HTML5, PHP Fundamentals, CSS3 Fundamentals, Laravel PHP Framework, UI/UX Design Fundamental, MySQL Fundamental, Java Script Fundamental, Ajax Basics, J Query Basics, Bootstrap,React.

📌 Personal Information

- Date of Birth: 07/02/91
- Nationality: Egyptian

🚩 Languages

Arabic	Proficient (C2)
English	Upper intermediate (B2)
Ukrainian	Elementary (A2)
Russian	Elementary (A2)