

# **NovaTech Solutions Ltd.**

## **1. Company Overview**

NovaTech Solutions Ltd. is a Private Limited Company founded in 2018 and headquartered in San Francisco, California, USA.

The company specializes in AI Software Development and Cloud Infrastructure Consulting services.

## **2. Vision & Mission**

Vision: To become a global leader in AI-driven enterprise solutions.

Mission: Deliver innovative, scalable, and secure technology solutions that empower businesses.

## **3. Business Registration Details**

Registration Number: NT-4587219

Tax ID: TAX-99384756

Industry: Information Technology Services

## **4. Products & Services**

Primary Service: AI Software Development

Secondary Service: Cloud Infrastructure Consulting

Average Project Value: \$35,000

Target Market: Mid-size Enterprises

Operating Regions: North America and Europe

## **5. Organizational Structure**

CEO: Sarah Mitchell

Total Employees: 42

Departments:

- Software Engineering

- AI Research

- Cloud Operations
- Sales & Marketing
- Customer Support
- Finance & HR

## 6. Financial Overview

Annual Revenue: \$4,750,000  
Primary Revenue Stream: Enterprise AI Projects  
Payment Terms: Net 30  
Business Bank: First National Bank

## 7. Marketing Strategy

- Digital Marketing Campaigns
- LinkedIn B2B Outreach
- Industry Conferences
- Strategic Partnerships
- Client Referral Programs

## 8. Technology Stack

- Python
- FastAPI
- React
- PostgreSQL
- AWS Cloud
- Docker & Kubernetes

## 9. Client Engagement Process

1. Requirement Gathering
2. Technical Proposal & Quotation
3. Contract Signing
4. Development & Testing
5. Deployment
6. Maintenance & Support

## **10. Contact Information**

Website: [www.novatechsolutions.com](http://www.novatechsolutions.com)

Email: [contact@novatechsolutions.com](mailto:contact@novatechsolutions.com)

Phone: +1-415-555-7823

Address: 245 Market Street, Suite 1200, San Francisco, CA 94105, USA