

# NovaTech Solutions Ltd.

## 1. Company Overview

NovaTech Solutions Ltd. is a Private Limited Company founded in 2018 and headquartered in San Francisco, California, USA.

The company specializes in AI Software Development and Cloud Infrastructure Consulting services.

## 2. Vision & Mission

Vision: To become a global leader in AI-driven enterprise solutions.

Mission: Deliver innovative, scalable, and secure technology solutions that empower businesses.

## 3. Business Registration Details

Registration Number: NT-4587219

Tax ID: TAX-99384756

Industry: Information Technology Services

## 4. Products & Services

Primary Service: AI Software Development

Secondary Service: Cloud Infrastructure Consulting

Average Project Value: \$35,000

Target Market: Mid-size Enterprises

Operating Regions: North America and Europe

## 5. Organizational Structure

CEO: Sarah Mitchell

Total Employees: 42

Departments:

- Software Engineering
- AI Research



- Cloud Operations
- Sales & Marketing
- Customer Support
- Finance & HR

## **6. Financial Overview**

Annual Revenue: \$4,750,000

Primary Revenue Stream: Enterprise AI Projects

Payment Terms: Net 30

Business Bank: First National Bank

## **7. Marketing Strategy**

- Digital Marketing Campaigns
- LinkedIn B2B Outreach
- Industry Conferences
- Strategic Partnerships
- Client Referral Programs

## **8. Technology Stack**

- Python
- FastAPI
- React
- PostgreSQL
- AWS Cloud
- Docker & Kubernetes

## **9. Client Engagement Process**

1. Requirement Gathering
2. Technical Proposal & Quotation
3. Contract Signing
4. Development & Testing
5. Deployment
6. Maintenance & Support



## **10. Contact Information**

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