

Nonlinear instances format

!-----General data -----;

!Periods number;

$T \sim$

!Number of prices (number of prices for each channel/period);

$|\Omega_{mt}| = 15 \sim$

- Ω_{mt} is the discrete set of prices in channel m and period t .

!Channels; (o: online website, b: brick and mortar, m: mobile application, c: catalog, sm: social media)

set of channels $M \sim$

!-----Logistics data -----;

!Used capacity; (vector of T values)

$1, \dots, 1 \sim$

- Normalized to one since capacity constraints are given by $X_t \leq b_t$.

!Capacity per period;

$b_1, \dots, b_T \sim$

!Production costs;

$c_1, \dots, c_T \sim$

!Holding costs;

$h_1, \dots, h_T \sim$

!Setup costs;

$a_1, \dots, a_T \sim$

!Big M;

$S \sim$ (Available production capacity for all the horizon)

!-----Market data -----;

!Market length per period;

$\tau_1, \dots, \tau_T \sim$

!Minimum presence per channel;

$\eta^{ch_1}, \dots, \eta^{ch_{|M|}} \sim$

!Pmti; ($|M| \cdot T \cdot |\Omega_{mt}|$ matrix)

Example with $M = \{o, b\}$, $T = 3$ and $|\Omega_{mt}| = 5$:

$m = o$

$t = 1: P_{o11}, P_{o12}, P_{o13}, P_{o14}, P_{o15}$

$$t = 2: P_{o21}, P_{o22}, P_{o23}, P_{o24}, P_{o25}$$

$$t = 3: P_{o31}, P_{o32}, P_{o33}, P_{o34}, P_{o35}$$

$m = b$

$$t = 1: P_{b11}, P_{b12}, P_{b13}, P_{b14}, P_{b15}$$

$$t = 2: P_{b21}, P_{b22}, P_{b23}, P_{b24}, P_{b25}$$

$$t = 3: P_{b31}, P_{b32}, P_{b33}, P_{b34}, P_{b35}$$

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!Demand parameters (A); ($|M|.T$ matrix)

Example with $M = \{o,b\}$ and $T = 3$:

$$m = o: \alpha_{o1}, \alpha_{o2}, \alpha_{o3}, \alpha_{o4}, \alpha_{o5}$$

$$m = b: \alpha_{b1}, \alpha_{b2}, \alpha_{b3}, \alpha_{b4}, \alpha_{b5}$$

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!Demand parameters (B); ($|M|.T$ matrix)

Example with $M = \{o,b\}$ and $T = 3$:

$$m = o: \beta_{o1}, \beta_{o2}, \beta_{o3}, \beta_{o4}, \beta_{o5}$$

$$m = b: \beta_{b1}, \beta_{b2}, \beta_{b3}, \beta_{b4}, \beta_{b5}$$

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