



Cyclistic Bike-Share

Case Study

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Last updated: 22/9/2022

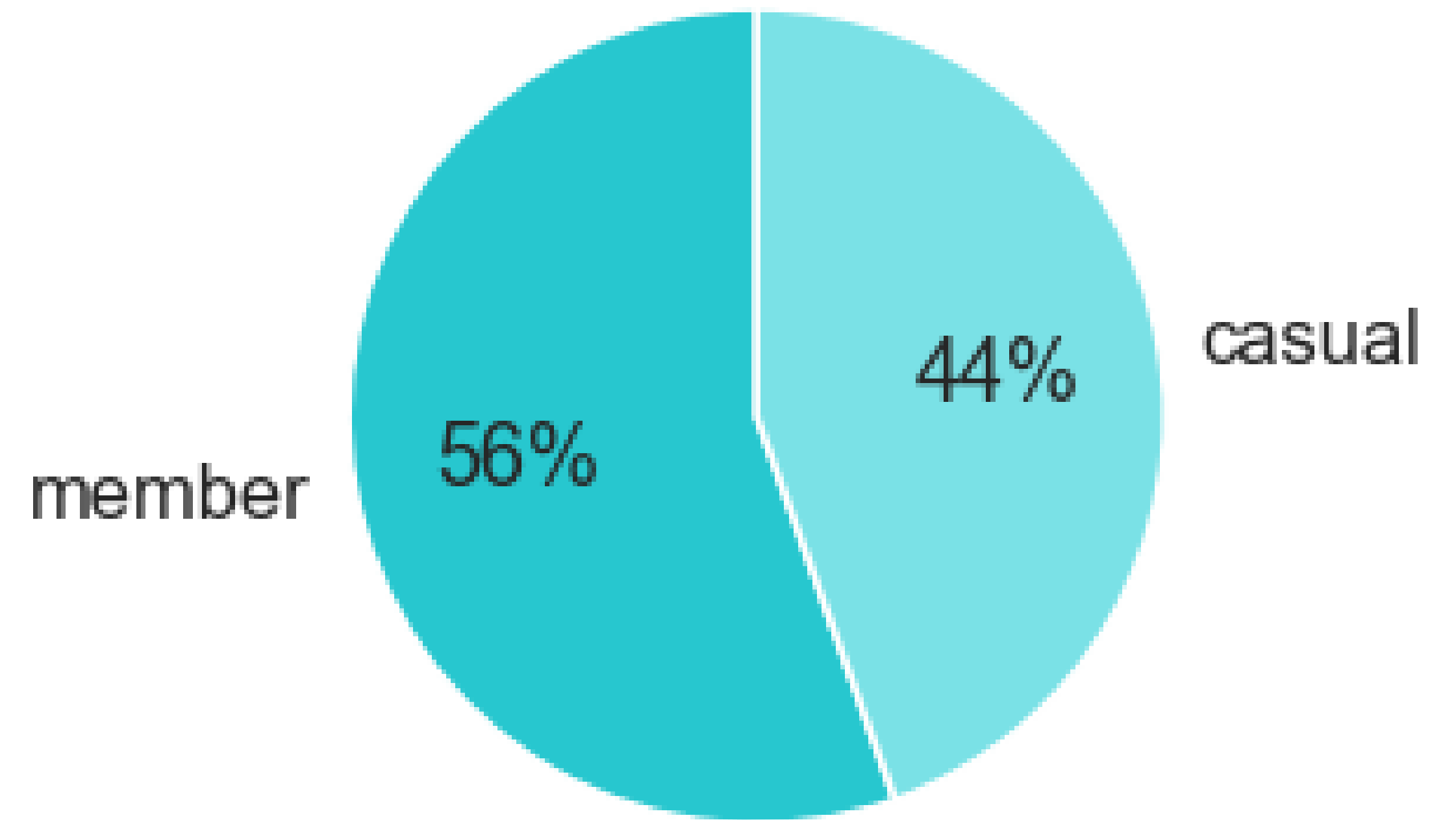
Business Objective

Pointing out the motivation to turn **casual users** into **annual members** throughout the difference in their **bike usage** and **behavior**.



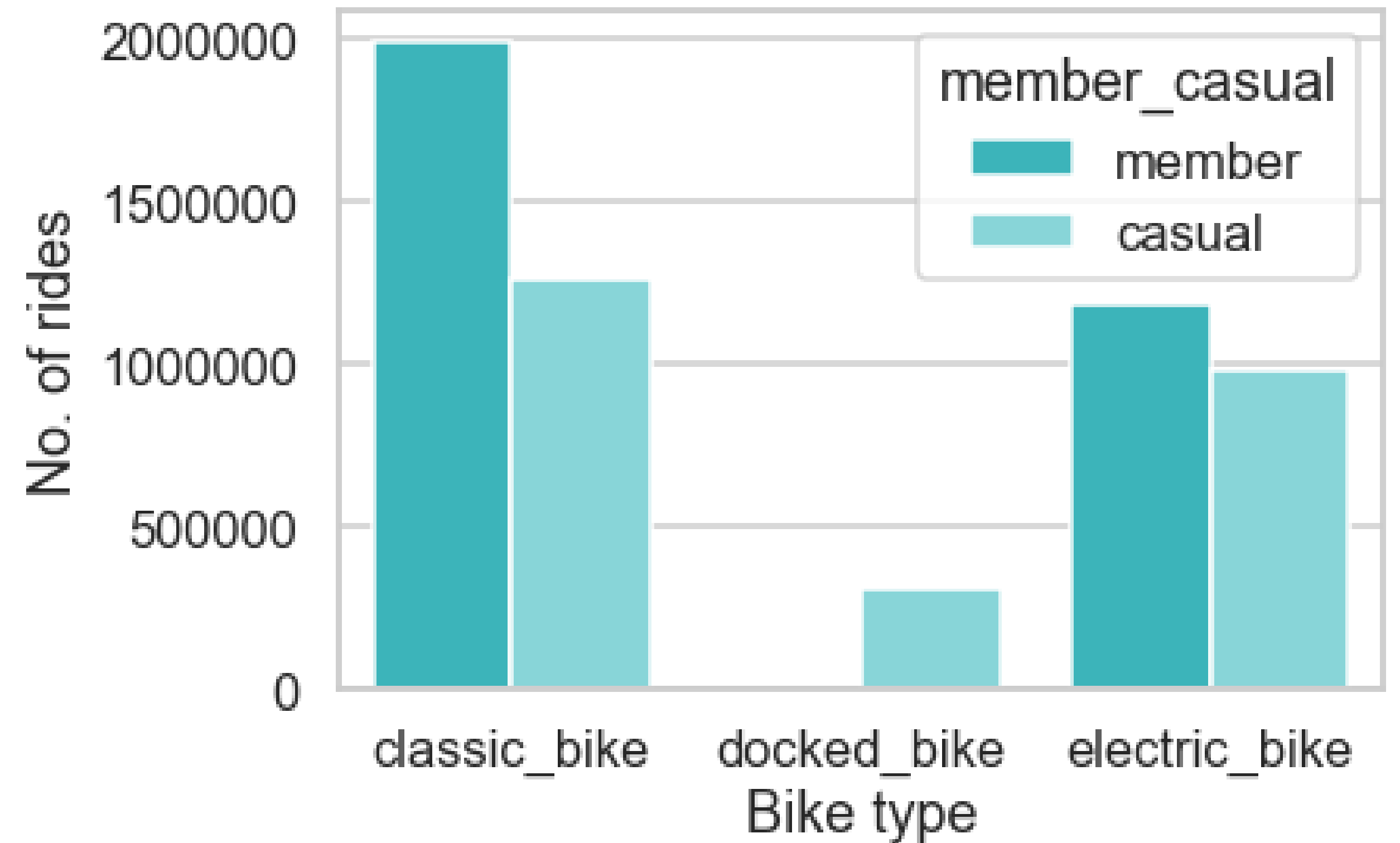
Rides % for each user type

- Past 12-month data had ~5.7m rides
- 56% were annual members
- 44% were casual users



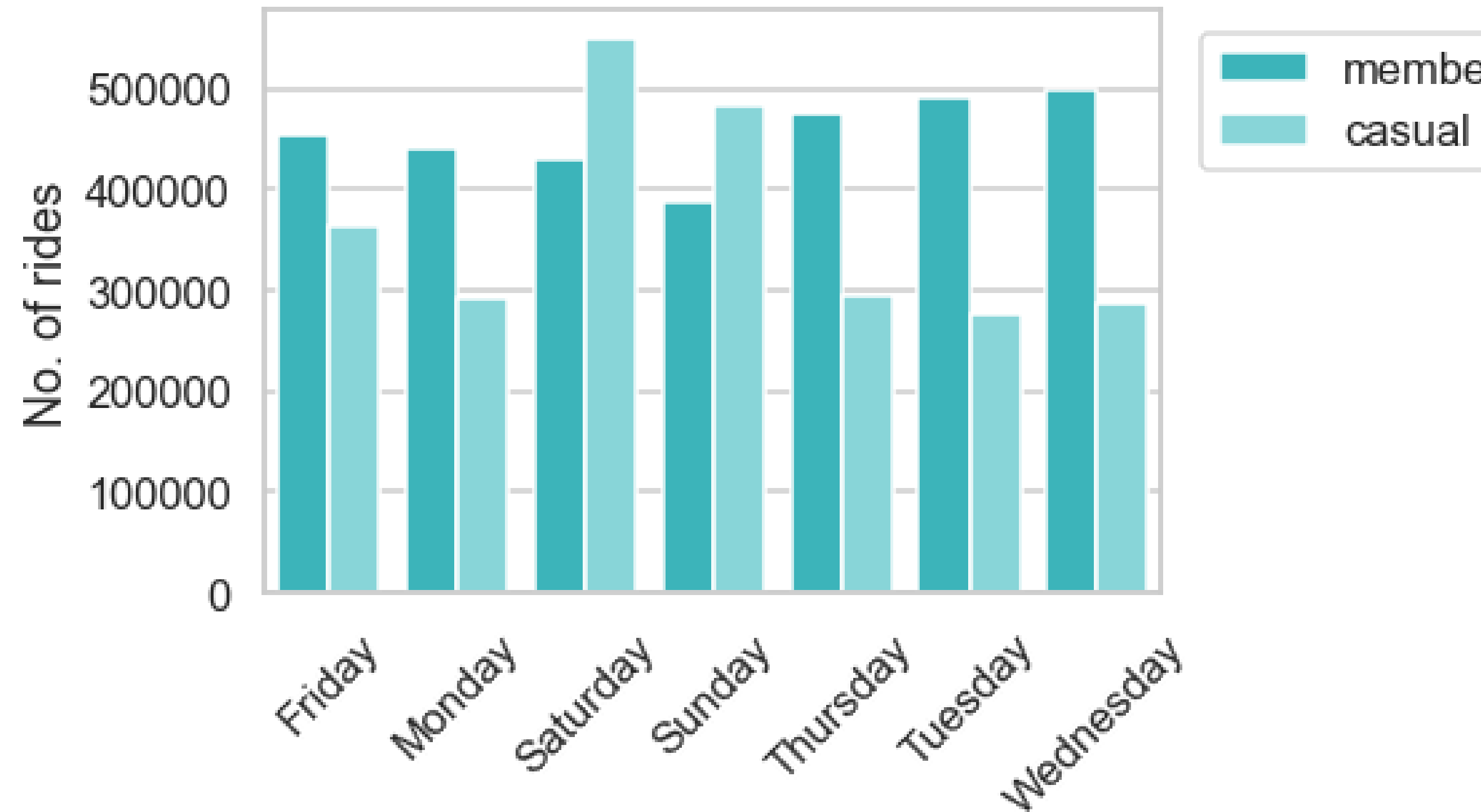
No. of rides given bike types

- 3 bike types (classic, docked, electric)
- Despite facts, **docked bikes were not used** by **members**.



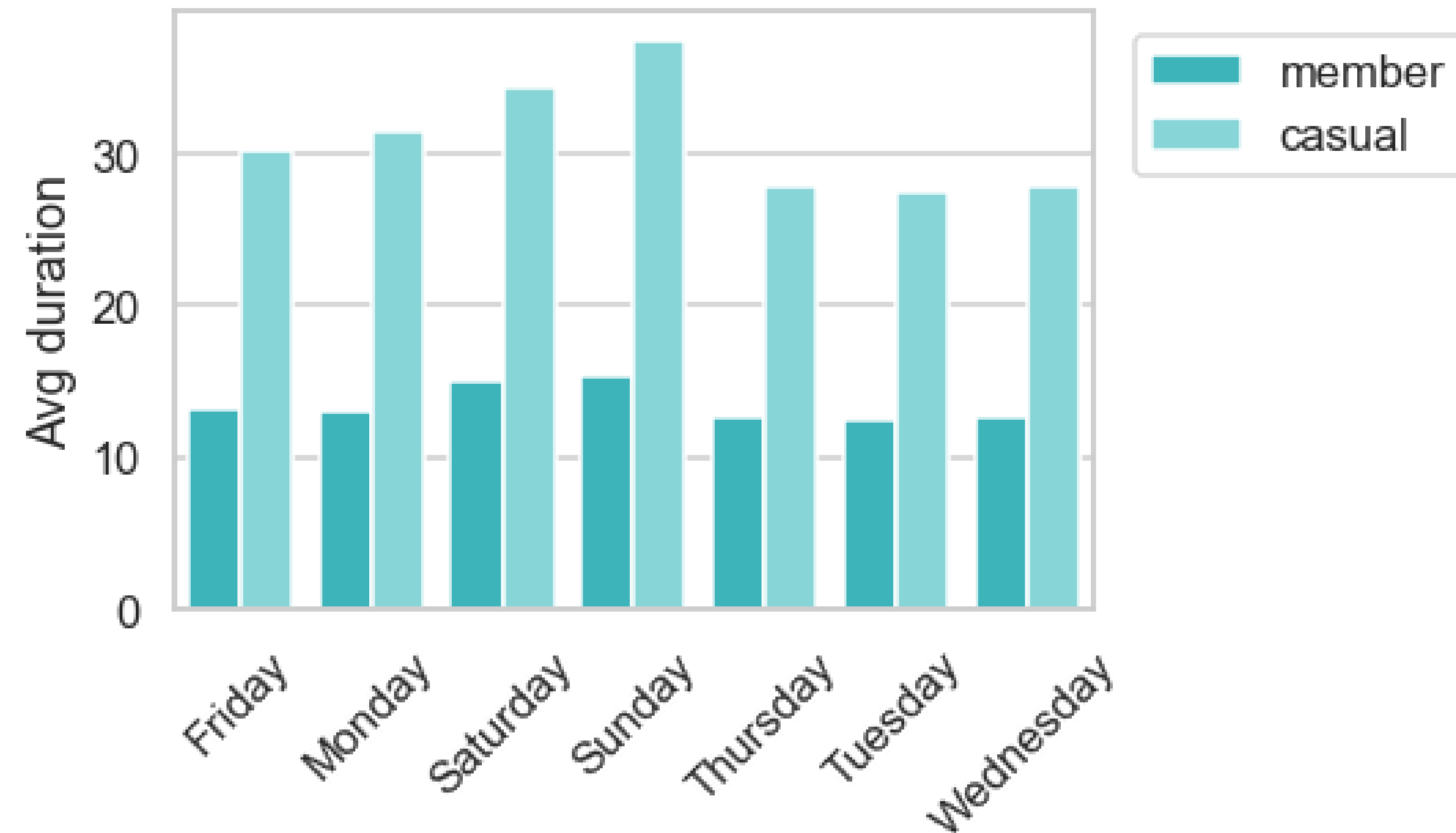
No. of rides given weekday

- Casual users are active the most during weekends
- Members are more active throughout the rest of the week.



Average ride duration given weekday

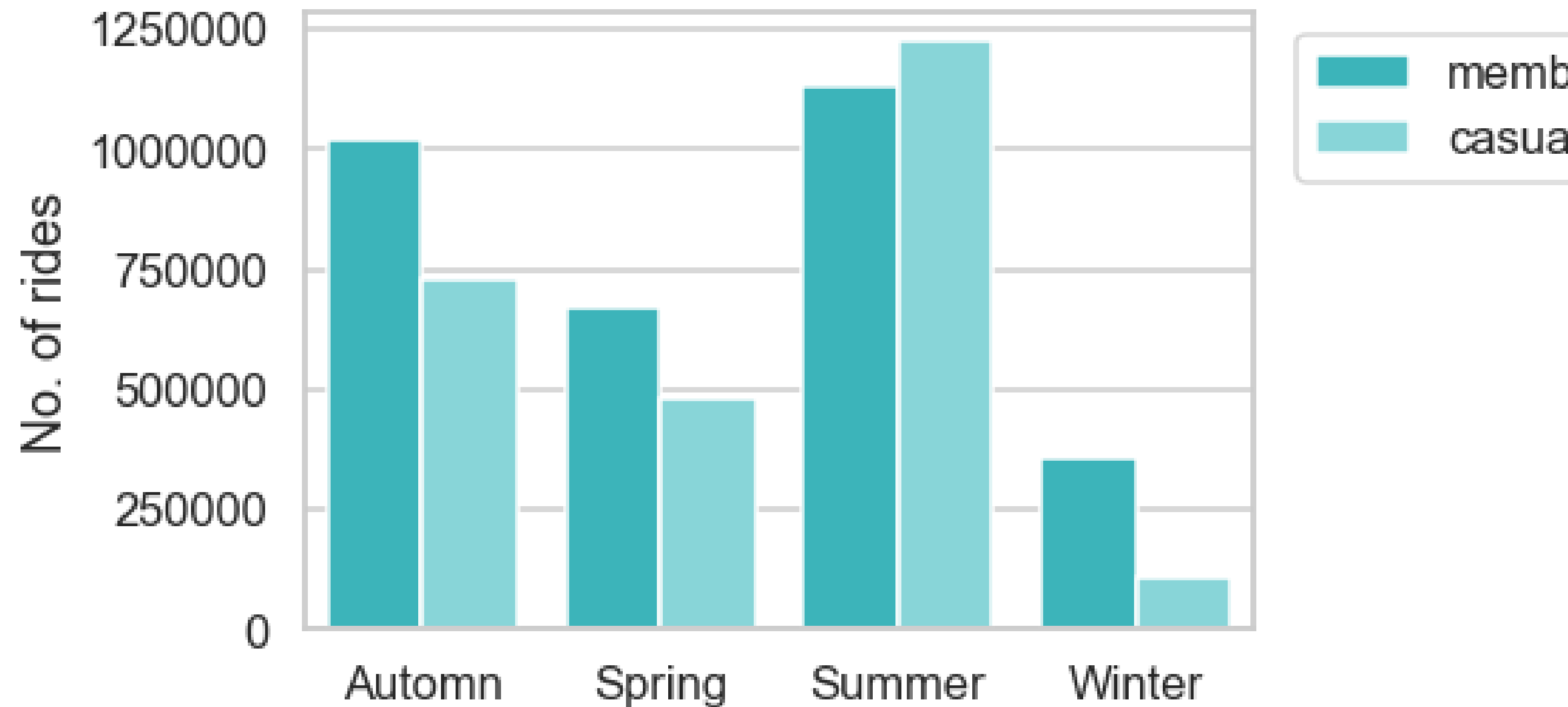
- Although, average **casuals'** rides duration go **twice** the **members'**, over the whole week.





No. of rides given season

- Casual users are active the most during summer.
- Members are more active than casuals the rest of the year.



Conclusion

Docked bikes
were not
considered in
annual
memberships

Casual users
are active the
most during
weekends

Casual users
are active the
most during
summer

Suggestions

Considering business objective and extracted insights

Offering some kind of promotion during summer, or occasionally in weekends.

Taking docked bikes into annual memberships.

About the data

The data used in this case study is a publicly available repository of monthly datasets from Motivate International Inc.

The datasets are available for download [here](#).

The datasets from the previous 12 months have been downloaded from [this](#) Kaggle dataset.





Thanks!

Any questions?

