

## **Mowlesar Kathiramalanathan**

Phone: 647-960-4712

Email: Mowlesar.kathir@gmail.com

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### **EDUCATION**

#### **CODING BOOTCAMP**

**June 2023 - Present**

*University of Toronto, Toronto, ON*

- Specialization: **Full Stack Developer**

#### **BACHELOR OF COMMERCE HONOURS**

**2017 - 2021**

*Ted Rogers School of Business Management, Ryerson University, Toronto, ON*

- Specialization: **Law and Business**
  - Dean's List
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### **EMPLOYMENT EXPERIENCE**

#### **CORPORATE ACCOUNT MANAGER TEAM LEAD**

**July. 2021- March 2023**

*The Knowledge Academy, Toronto, ON*

- Initially managed over 600 accounts and clients from a wide range of companies via HubSpot.
- Generate a minimum of 50 leads per day by crafting and delivering detailed email sequences.
- Assisted an average of 20 clients weekly with a variety of customer service issues.
- Run meetings with high profile clients such as the Governor of New Mexico.
- Promoted to Team Lead for American clients within the banking industry.
- Currently running a team of 4 junior sales associates.

#### **PHARMACY ASSISTANT**

**Aug. 2020-Present**

*Costco Wholesale, Markham, ON*

- Efficiently organize and process a minimum of 200 prescription deliveries daily.
- Verify and handle sensitive identifying information of patients during prescription pick up.
- Compile over 300 prescription receipts into the pharmacy database during closing.
- Reduced preparation time for opening the pharmacy by an average of 30 minutes.
- Given increased responsibilities within the first month such as contacting patients and inputting orders.

#### **HEAD COACH**

**June 2017- August 2017 & June 2018- August 2018**

*Connaught Cadet Training Centre, Ottawa, ON*

- Led a team of 6 coaches in training 60 cadets in basic level Air Rifle Marksmanship.
- Provided administrative support for my subordinates (scheduled training hours, time off and performance reviews).
- Trusted to handle highly dangerous munitions with intense care and diligence.
- Conducted inventory management and assigned trainees with all the necessary training and safety equipment.
- Introduced a personal one on one training style in safety and marksmanship technique to better assist struggling trainees.
- All cadets under my tutelage successfully obtained the "Distinguished Marksman" badge which is the highest possible achievement for marksmanship within the Cadet program.
- Awarded "Top Staff Cadet" at the end of training program.

#### **MARKETING ASSISTANT**

**Sep. 2016-June. 2016**

*Derma Sciences, Toronto, ON*

- Prepared over 50 sample products to be shipped out to potential buyers.
  - Conducted inventory of over 100 sample products in company warehouse.
  - Organized and restored client database of over 200 clients.
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### **EXTRA-CURRICULAR EXPERIENCE**

#### **MODEL UNITED NATIONS**

**Sep. 2017- Apr. 2021**

*Ryerson University, Toronto, ON*

- Optimized internal conferences by recruiting and training new delegates.
  - Assisted in running and hosting Ryerson's own official conference that hosted over 50 delegates from several other schools.
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**OTHER SKILLS: Language** – Fluent in conversational Tamil