

## **BLOCKCHAIN 101**

Demystifying the disruption beyond cryptocurrencies.

# HELLO

We are here because we love to interact with blockheads.

"

# "What the internet did for communications, Blockchain will do for trusted transactions."

-IBM Chief Executive Ginny Rometty.

## **Blockchain: Disruptive Innovation**

Distributed digital ledger containing immutable, cryptographically secure transactions added only by peer consensus and governed with auto-triggering smart contracts, eliminating the need of third party intermediaries.

Simply put, blockchain is a

Digitally protected, de-centralised, distributed ledger.

## Ledgers are everywhere

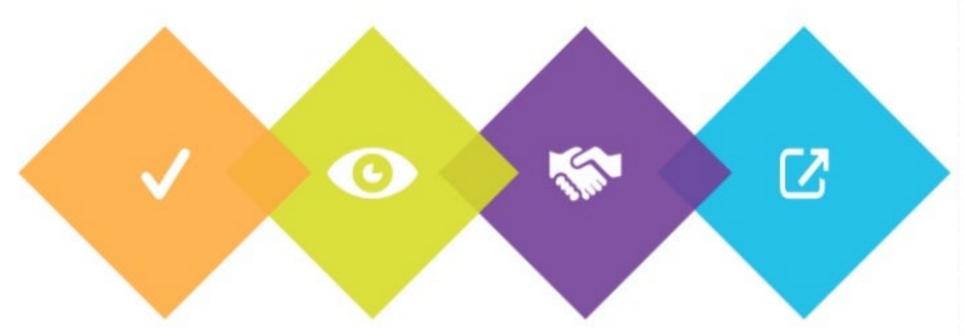
Any time we need a **consensus** about **facts**, facts underpinning the modern economy.

#### Why?

- Ledgers confirm ownership
- Ledgers confirm identity
- Ledgers confirm status
- Ledgers confirm authority



## **ADVANTAGES OF BLOCKCHAIN**



#### Efficiency

Using the "if-this-then that" logic of smart contracts can reduce error reduction and increase speed.

#### Transparency

Get real-time insights into trades and transactions rather than just receiving reports in different formats at different times from different institutions.

#### Trust

The majority of participants in a blockchain system need to approve the transactions and agree upon which data is written, altered or removed.

#### Resilience

The larger the number of blockchain participants the more robust the data is, as it can be seen as a massively replicated database.



#### Banking, Financial Services & Insurance

(Fx Settlement, Cross Border Payments, Trade Finance, OTC Derivative Contracts)



#### Technology & Media

(Media & Usage Rights, Intellectual Property)





#### Travel & Transportation

(Loyalty point program, Bookings, Records)



CPG, Retail & Manufacturing

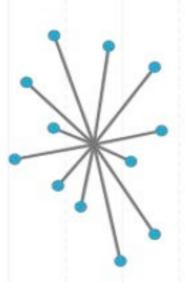
(e-commerce, Marketplace, Home Automation)

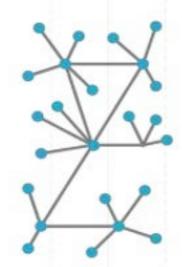
#### **Understanding Networks**

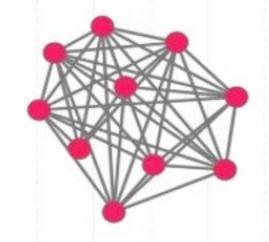
#### Centralized

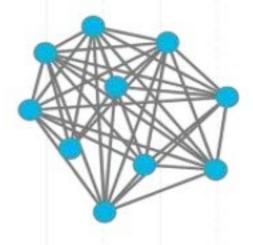
#### Decentralized

#### **Distributed Ledgers**









#### The New Networks

Distributed ledgers can be public or private and vary in their structure and size.

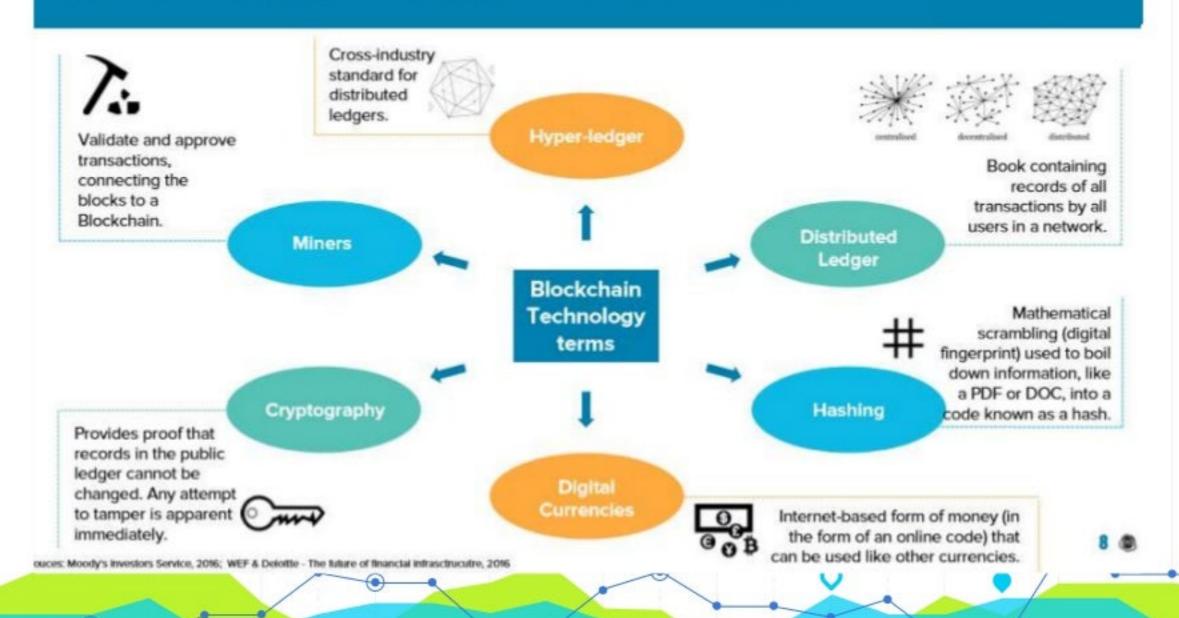
**Public blockchains** 

Require computer processing power to confirm transactions ("mining")

- Users (•) are anonymous
- Each user has a copy of the legder and partipates in confirming transactions independently
- Users (•) are not anonymous
- Permision is required for users to have a copy of the legder and participate in confirming transactions



#### MOST IMPORTANT BLOCKCHAIN-RELATED TERMS



## **Myths Busted**

Myth 1. There is a Singular Blockchain

Myth 2. Blockchain is All About Money

With every new technology, there is hype and there is reality.

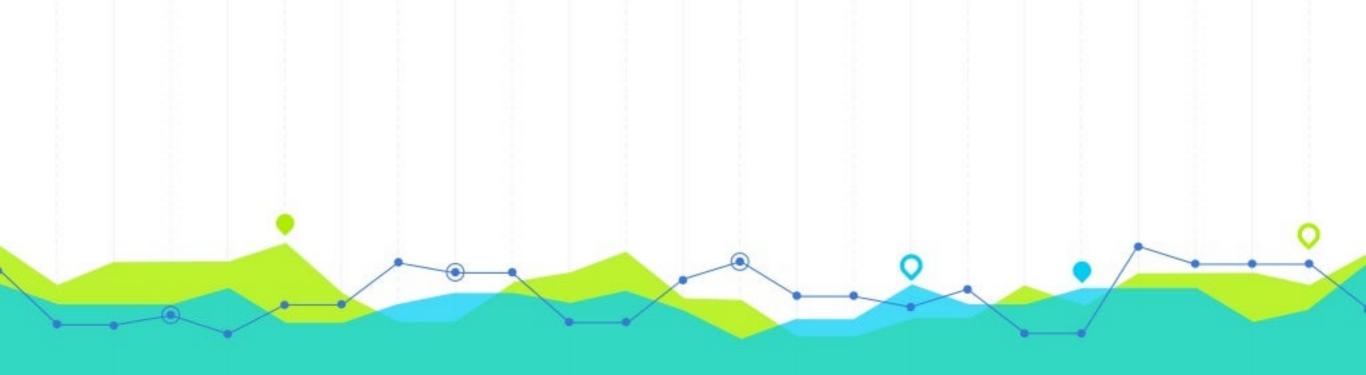
Myth 3. Blockchain and Bitcoin are the Same Thing

Myth 4. Blockchain is the Solution to Fraud

Myth 5. Blockchains are Immutable

Myth 6. Blockchain is Cost Effective and Cheap

Myth 7. Only Big Companies Can Use Blockchains



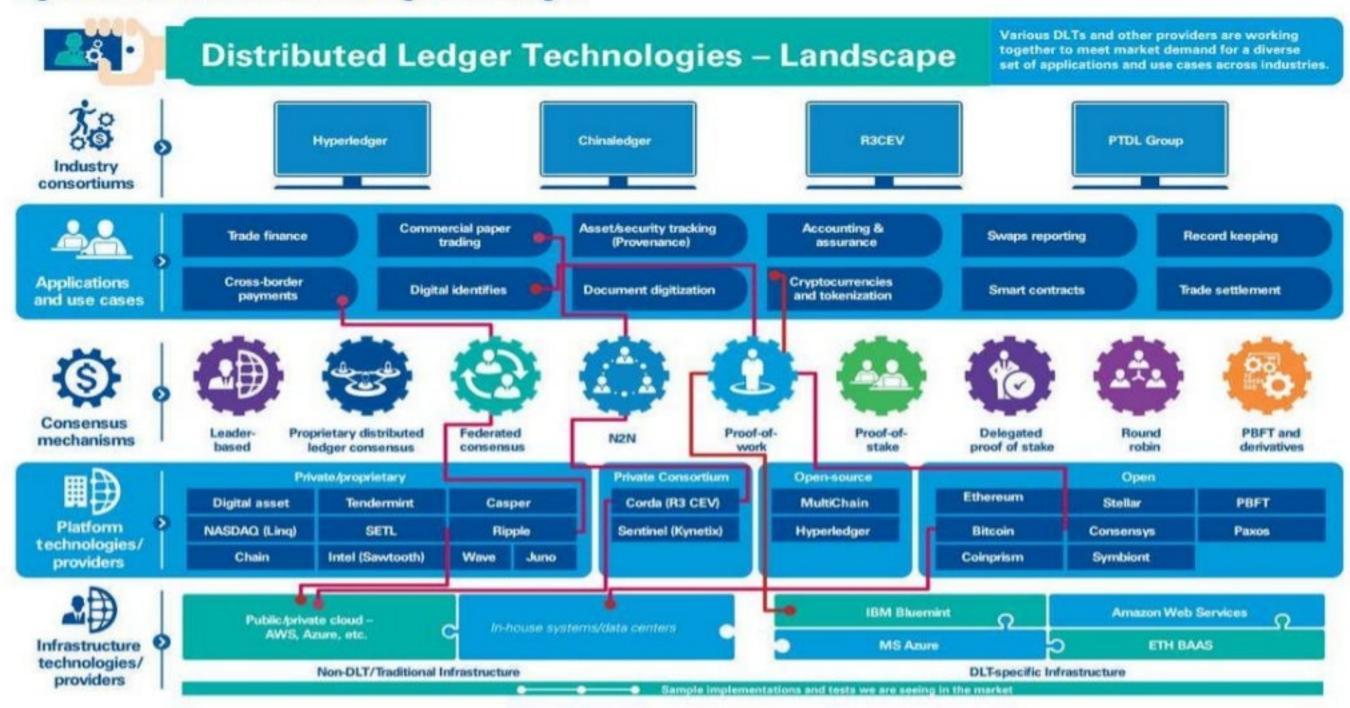
# Variations of Blockchains



## Public (open) vs. Private Blockchain (closed)

	Public	Private	
Access	Open read/write access to database	Permissioned read/write access to database	
Speed	Slower	Faster	
Security	Proof-of-Work/ Proof-of-State	Pre-approved participants	
Identity	Anonymous/Pseudon Known identities ymous		
Asset	Native Assets	Any asset	
Costs	Expensive	Cheaper	

Figure 4: Illustrative distributed ledger technologies



Features	Bitcoin Blockchain	Hdac Blockchain	Ethereum Blockchain
Main Features	Financial Transactions (Bitcoin script)	IoT friendly blockchains, Public/Private blockchains	Smart Contracts (Solidity, Serpent etc.
Consensus Algorithm	Proof of Work	ePoW, Trust-based	Current: Proof of Work Future: CASPER PoS
Transaction Speed	7 tx/sec	~160 tx/sec (public)* ~ 500tx/sec (private) 1000 tx/sec (target)	25 tx/sec
Block Time	10 minutes	3 minutes	12 seconds
Block Size	1MB	Dynamic (Max. 8 MB)	Dynamic
Extra Data	80 Byte (OP_RETURN)	Dynamic (Max. 4 Kb)	Dynamic (5 gas / byte)
Topology	Public blockchain	Private/Public blockchains, Permissioned blockchains	Public blockchain, Permissionless blockchain

## LIMITATIONS OF BLOCKCHAIN TECHNOLOGY



#### **Block size**

The limited block size of 1MB restricts the number of possible transactions per second. A larger block will, on the other hand, increase the time taken until each block is verified before it can be added to the Blockchain.



#### Scalability

More computational power and stronger hardware is needed to solve the complicated mathematical problems of every transaction. It is expensive to operate with larger blocks.



#### **Standards**

To use Blockchain on an industrial scale, there must be certain industry standards as well as legal and governance frameworks to improve robustness, overall performance and security of the technology.



#### **Diverging interest**

Replacing existing financial infrastructure will require time and investment. With competing interests between different parties, it will take time to find common ground for collective action.





# Applications & Key Players

#### Non-Financial Use Cases

Digital Content/Documents, Storage & Delivery

Authentication & Authorization

Digital Identity

Marketplace



BitProof, Blockcai, Ascribe, ArtPlus, Chainy.Link, Stampery, Blocktech (Alexandria), Bisantyum, Blockparti, The Rudimental, BlockCDN



The Real McCoy, Degree of Trust, Everpass, BlockVerify,



Sho Card, Uniquid, Onename, Trustatom



Providing premium rights & brand based coins: MyPowers

**Smart Contracts** 



Otonomos, Mirror, Symbiont, New system Technologies Real Estate



Factom

Diamonds



Everledger

Gold & Silver

0

BitShares, Real Asset Co., DigitalTangible (Serica), Bit Reserve Reviews/Endorsement



TRST.im, Asimov (recruitment services), The World Table

Blockchain in IoT



Filament, Chimera-inc.io, ken Code – ePlug App Development



Proof of ownership for modules in app development: Assembly Network Infrastructure & APIs



Ethereum, Eris, Codius, NXT, Namecoin, Colored Coins, Hello Block, Counterparty, Mastercoin, Corona, Chromaway, BlockCypher Other



VOTE



Augur
Election Voting: Follow
My Vote

Patient Records management: BitHealth

Financial Use Cases

Currency Exchange & Remittance



Coinbase (Wallet), BitPesa, Billion, Ripple, Stellar, Kraken, Fundrs.org, MeXBT, CryptoSigma P2P Transfers



BTC Jam, Codius,
BitBond,
BitnPlay
(Donation),
DeBuNe (SME's
B2B transactions)

Ride Sharing



La'zooz



Data Storage

Storj.io, Peernova Trading Platforms



equityBits, Spritzle, Secure Assets, Coins-e, DXMarkets, MUNA, Kraken,

**BitShares** 

Gaming



PlayCoin, Play(on DACx platform), Deckbound

#### Blockchain Applications by Sector (selected)

#### Economics and Markets

- Currency
- Payments & Remittance
- Banking & Finance
- Clearing & Settlement
- Insurance
- FinTech
- Trading & Derivatives
- QA & Internal Audit
- Crowdfunding

#### Government & Legal

- Transnational orgs
- Personalized governance services
- Voting, propositions
- P2P bonds
- Tele-attorney services
- IP registration and exchange
- Tax receipts
- Notary service and document registry

#### OT

- Apricultural & drone sensor networks
- Smarthome networks
- Integrated smartcity connected car.
   smarthome sensors
- Seif-driving car
- Personalized robots, robotic companions
- Personalized drones
- Digital assistants

#### Health |

- Universal EMR
- · Health databanks
- QS Data Commons
- Big health data stream analytics
- Digital health wallet
- Smart property
- Health Token
- Personal
   development
  contracts

#### Science, Art, Al

- Community supercomputing
- · Crowd analysis
- P2P resourcenets
- Film, dataviz
- Al: blockchain advocates, friendly Al, blockchain learners, digital mindfile services

#### Crucial Blockchain Properties

- Cryptoledger
- Decentralized network
- Trustless counterparties
- Independent consensus confirmed transactions
- Permanent record
- Public records repository
- Notarization timestamping hashes
- Universal format
- Accessibility

- Communication
- Large-scale coordination
- Entity regress/voress
- Transaction security

- Universal format
- Large-scale multidata-stream integration
- Privacy and security
- Real-time accessibility

- Large-scale infrastructural element for coordination
- Checks-andbalances system for 'good-player' access

July 13, 2015 Biockchain Explained http://www.amazon.com/Bitcoin-Bluqprint-New-World-Currency/dp/1491920491







thingchain











Digital Asset Holdings





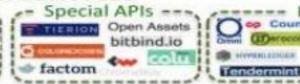


#### MIDDLEWARE & SERVICES

























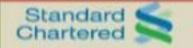


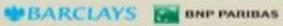


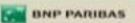




#### Banks and Other Financial Services Firms Exploring Blockchain









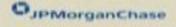










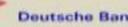




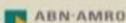


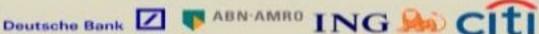












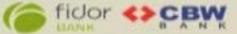








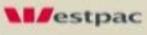


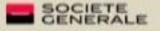








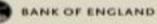






















#### Central Concept Being Explored

Private blockchain

Semi-private blockchain

#### **Application Areas**

- Asset registries, smart contracts, smart shares, smart bonds Risk management
- Cross-border payments and digital payment system
- Trade execution and settlement
- Digital security

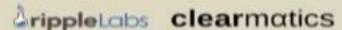
Trading

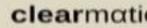
- Post-trade processing services
- Regulatory reporting, KYC, AML
- **Faster payments**

#### Source: GrowthPraxis

#### Infrastructure Providers / Partners



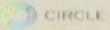










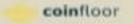


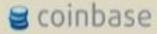


Digital Asset Holdings



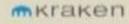




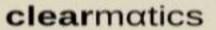












#### Countries with high density activity in blockchain







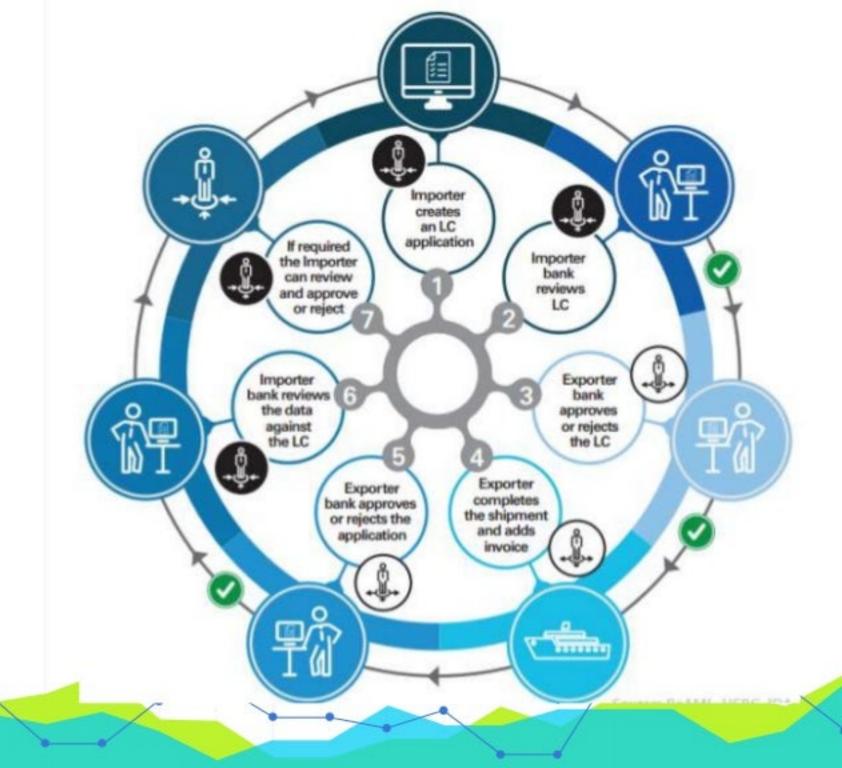








Understanding the Application of Blockchain technology in Logistics & Supply chain Management



# Six Ways Blockchain would disrupt Insurance Sector



- Automated claims
- Self-executing contracts
- Reduced fraud, improved customer experience



Increased back-end efficiency

- Decentralized, fully digital, safer markets
- Less human error, no data duplication
- Less processing delays, transaction costs



Disintermediation

- Decentralized carrier consortium
- Automatic identity validation
- Self-executed transactions



Better pricing and risk assessment

- Real-time, individualized
- Automatic data sharing for analytics and pricing
- Connected to IoT, Big Data, health trackers



New types of insurance

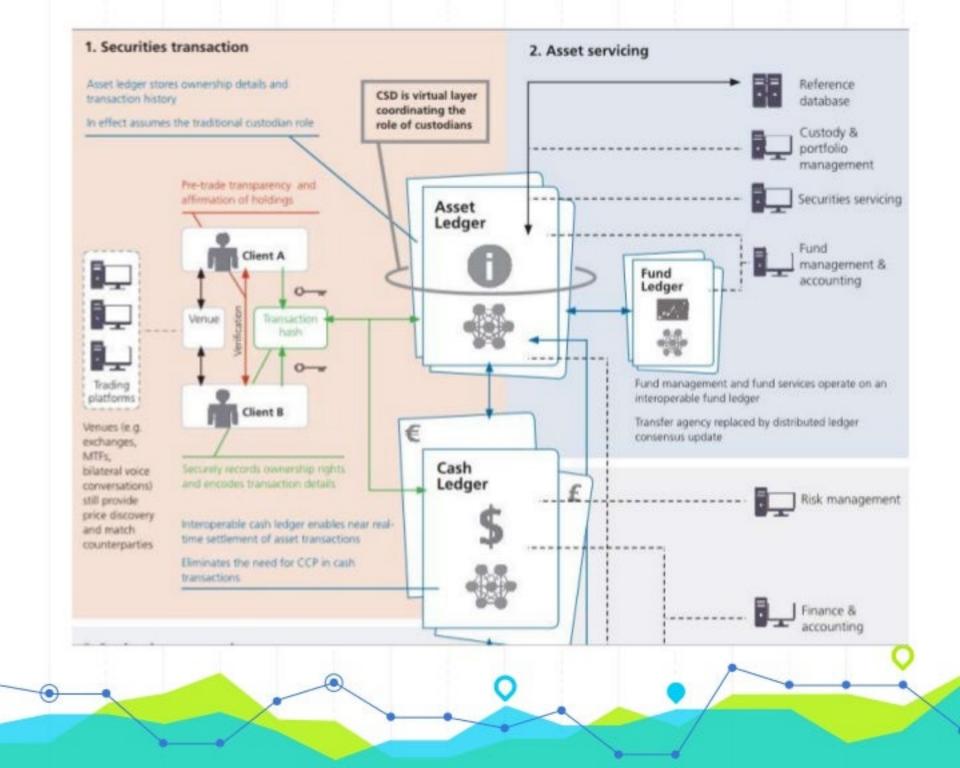
- P2P, shared economy, spot-insurance, hybrids
- More transparency, less costs
- Social media and crowdsourced oracles

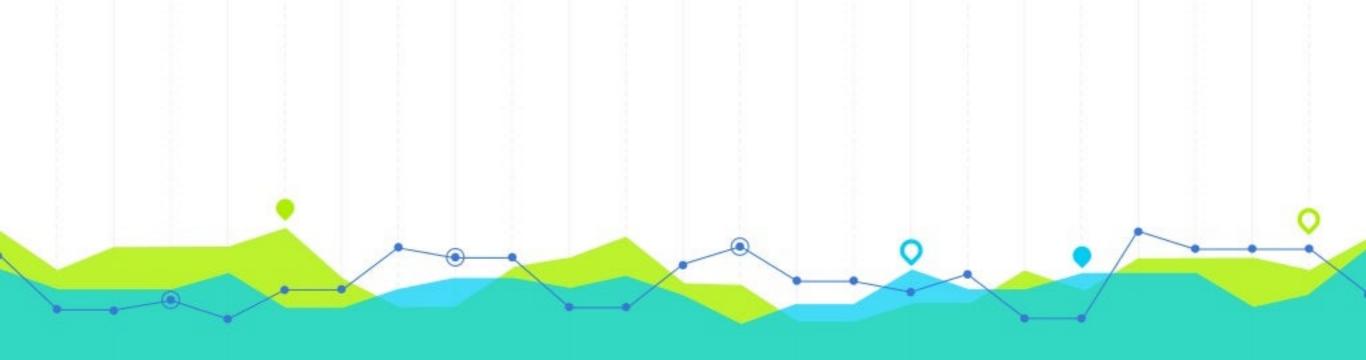


Reaching the underserved

- Solves many microinsurance challenges
- Automatic construction of distributed database
- Better prices through simplicity and efficiency

Understanding the Application of Blockchain technology in securities transactions and Asset Servicing





# The Blockchain Technology Framework

#### BLOCKCHAIN TECHNOLOGY LANDSCAPE > APRIL 2016



R8 CEV Back Consomirer

APPLICATIONS

(Products & Services

OTHER

**BITCOIN NETWORK BASED** 

PAYMENT PROCESSOR

BITPAY

CIRCLE

BITSTAMP

EXCHANGE

COINJAR

KRAKEN COINBASE

MORE

TRADING PLATFORM

HEDGY Product Gispin Tracking Platform

LodgorX Product: Bissoin Options Trading Flatform

Teralizchange roduct: Bloom Sea Troding Platform

ISSUANCE PLATFORM

LING (NASDAG) Product: Private trauance Platform

Product: Debt & Equity Dealing

NON-BITCOIN NETWORK BASED



BLOCKCHAIN TOOL **PROVIDERS** 

CHAIN

Pitonin AFFE & Tonis

SYMBIONT

Smart Contract API's & Tools

Tools:

BLOCKSTREAM

MONETAGO

Rittorin API's & Tonis

CONSENSYS

API's and Took for Ethersum, bitcoin and boyers

BLOCKAPPS

AFT's and Tools that are compatible with

ERIS. INDUSTRIES

Toels: Smart Contract apps on Eris software network using Tendermint and Ethersum

DAH (Digital Asset Holdings)

Tools: APT's & Roots for Financial Services ITBIT

API's & Tools for **Anancial Services** using Bankenah

INFRASTRUCTURE ADD-ON

> COUNTER PARTY

infrastructure: Smart Contracts ROOTSTOCK

Infrastructure: Smart Contracts

INFRASTRUCTURE

(Blockchain Networks)

NON PERMISSIONED PUBLIC LEDGER

BITCOIN BLOCKCHAIN

Currency: Diboto Rettlement Process: Proof of Work Ledger Owner:

ETHEREUM

Currency: Alter Settlement Process: PROOF OF WORK Lettiger Owner: All Users

TENDERMINT

Settlement Process: Consensus (Proof of Stake)

PERMISSIONED PUBLIC LEDGER

HYPER LEDGER

Settlement Process: Proof of Work Ledger Owner: All Users

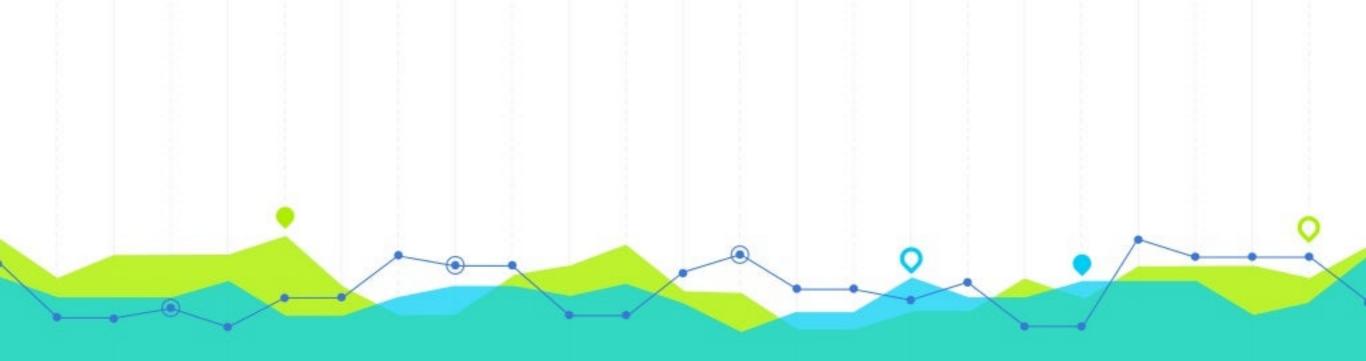
RIPPLE

Currency: XVX Settlement Process: Consensus Ledger Owner: Trusted Parties

PERMISSIONED PRIVATE LEDGER

BANKCHAIN

Consensus Ledger Owner:



## The Timelines

#### **BLOCKCHAIN TIMELINE**





#### October 2008:

Bitcoin whitepaper by the nom-de-plume Satoshi Nakamoto is published.



#### June 2014:

LHVpank starts research on Blockchain and its digital security with their app "Cuber Wallet".



#### September 2015:

Major financial companies form R3 - a consortium of over 40 institutions committed to exploring and implementing Blockchain technology.



#### September 2016:

Over 40 financial service institutions have invested in a Blockchain or Bitcoin startup since 2014.



#### May 2010:

First Bitcoin purchase: BTC 10k for a \$25 pizza. Today BTC 10k is worth \$10m! Bitcoin is known as the first use case of Blockchain technology.



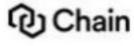
#### July 2014:

Ethereum Project - a Blockchain platform with the ability to build decentralized applications - is funded by a crowd sale.



#### September 2015:

Visa, Citi, Nasdag, Capital One and Fisery invest \$30m in the Blockchain startup Chain.com.





WEC estimates that 80% of all banks will initiate projects concerning distributed ledger technology - the underlying technology supporting Blockchain.















- Started research on blockchain with specific interest in digital security
- Developed 'Cuber Wallet', an app based on 'Colored Coins' (June 2015)
- Partnerships: Coinbase & CoinFloor

**LHV**pank

June 2014

- Areas of interest: Faster payments & banking services
- Partnership: Rabobank partnered with Ripple Labs



Dec. 2014

- Accelerator program with Safello, Atlas Card & Blocktree
- Partnered with Safello in June 2015 to test banking services on blockchain



Mar. 2015

#### Commonwealth Bank



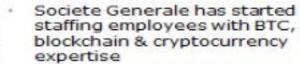
- Areas of Interest: Payment settlement
- Partnership: Ripple Labs



Research team studying Bitcoin

May 2015

#### SOCIETE GENERALE



BNP PARIBAS

 BNP Paribas is exploring faster transactions with blockchain



- 3 separate systems within Citi that deploy blockchain technology
- Developed an equivalent to Bitcoin, called 'Citicoin'

July 2015

#### Oct. 2013



- Areas of interest: Digital currency exchange (Oct. 2013), money transfer services (May 2014) & BTC trading (Feb. 2015)
- Partnerships: Karken, Bitcoin Deutschland GmbH, Ripple, Bitcoin.de

#### Sep. 2014

Risk management



- Areas of interest:
- system & cross border payments Partnership: Ripple Labs

#### Jan. 2015



 Participated in a \$75 Mn Series C funding for Coinbase (Jan. 2015)

#### Apr. 2015



- Areas of Interest: Payments, trading & settlement, Smart bonds
- Partnership: Mentoring London based FinTech startups in blockchain

#### June 2015



- Claims 20-25 use cases for blockchain and that ~GBP 12 Bn could be saved in banks infrastructure by switching to blockchain concept.
- Areas of interest: international payments and smart contracts

#### Mestpac ANZ ?

- Areas of interest: Payments and Banking services
- Partnership: Ripple Labs

2017-2020: Shared Infrastructure Emerges 2016-2018: Proof of Concept

2014-2016: Assess Blockchain's Value for Financial Assets

#### 2014-2016: Assess Blockchain's Value for Financial Assets

- Banks and other financial infrastructure intermediaries (Fits), including Central Depositories, Exchanges, & Technology Vendors, size potential efficiencies from permissioned, shared, secure distributed ledgers
- Banks and financial infrastructure intermediaries form industry groups to discuss opportunities
- Linux Hyperledger Foundation

2016-2018: Proof of Concept

- Banks and Fils tee up specific assets as a test case for Blockchain
- CDS
- Repo settlement
- Corporate syndicated loan settlement
- Trade finance
- International currency transfer
- Exchanges for post trade settlement
- POC Goal: Assess if Blockchain can scale and reduce costs
- 1) Does Tech work and scale
- Does the asset transact between buyer and seller smoothly
- Does it offer benefits beyond existing technologies on a performance, cost, speed, scale analysis
- Fails are de minimis
- Can buyer, seller, and their 3<sup>st</sup> parties (i.e., lawyers, auditors, regulators) validate the transaction with few human touch points, replacing teams of people
- Does it offer benefits beyond existing technologies on a performance, cost, speed, scale analysis
- POC Tiering: Segment into most to least important assets to address
- Focus resources on most important assets, most inefficient processes
- Engage regulators, lawyers, auditors

2017-2020: Shared Infrastructure Emerges

- Proven assets adopted well beyond initial POC group
- Develop interface for external users
- Leverage APIs
- Reduce costs with fewer heads and increased mutualization of infrastructure costs

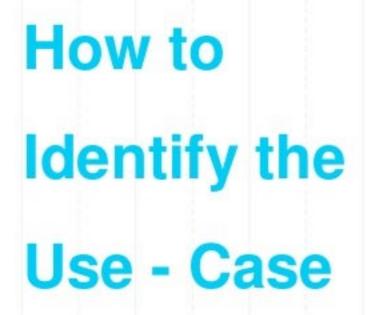
2021-2025: Assets Proliferate

 More assets move onto Blockchain as efficiencies prove out





## Use -Cases



Multiple parties use the data, want to update the data Transactions are interdependent on each other's transactions CUMBERSOME TO TRACK THE progress of the requested transactions Risk and severity of fraudulent transactions is very high Intermediaries are adding cost delays complexity Mandatory requirement for verification of transactions Manual document processing and reconciling the information

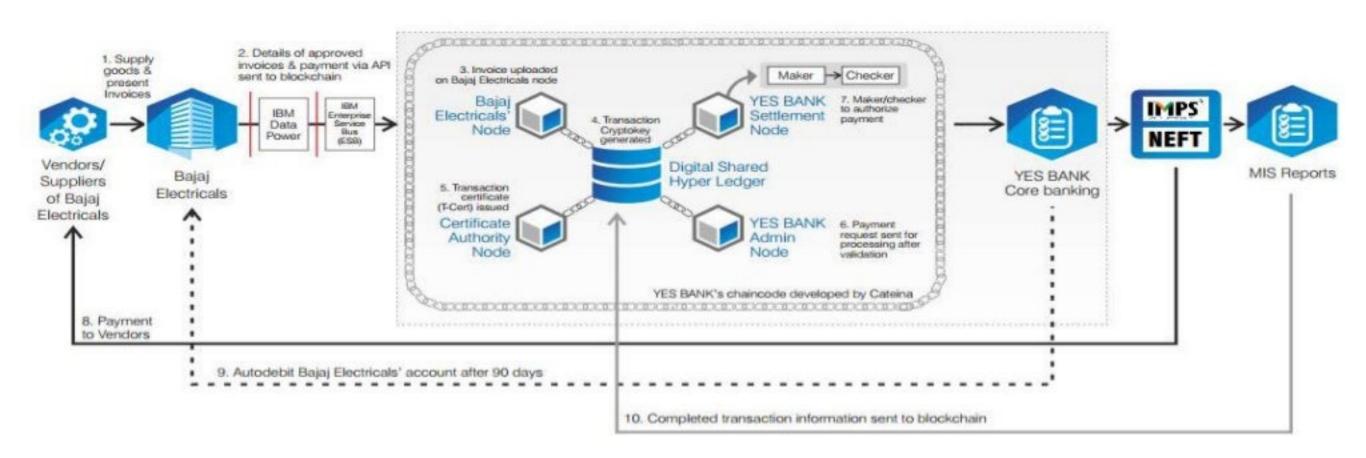
Two transaction parties only trust a third party intermediary

Assets need to be backed up in real time





#### Multi-nodal Vendor Financing on Blockchain



#### **IBM Blockchain Platform**

#### Deliver production ready service with speed and at scale with the new IBM Blockchain Platform

- Based on Hyperledger Fabric V1 runtime optimized for enterprise requirements
- Specialized compute for security, performance and resilience
- Delivered via the IBM Cloud on a global footprint with 24x7 Integrated Support
- Full lifecycle tooling to speed activation and management of your network

#### Develop

Explore and accelerate development time with tools that ensure close alignment between business leaders and developers

#### Govern

Speed activation, customization and management of your business network with democratic, multi-party governance tooling

#### Operate

Deploy and operate always-on networks with production-ready enterprise performance and security for most demanding use cases



#### Benefits Drawn by implementation of Blockchain Technology



#### NASDAQ LINQ

Trade recording reduced from 3 days to 10 mins and settlement risk exposure resdused by 99 %.



#### **Kotak Mahindra**

Cross border remittance initially taking about 2 days reduced to near real time



#### IBM Supplychain finace

Supply chain financing solution can be reduced from 12 – 16 days to less than 2 days.



#### **BNP Paribas Securities**

Is planning to adopt blockchain for \$747bn assets.



#### Barklays-Wave

Trade finance transactions brought the signoff time from 10 daysa to 4 hours. Reduced cost added trnsparency and improved customer experiance



#### **Northern Trust Bank**

Estimates saving of 6bn annually in streamlining and clearing and settlement cash securities.



## Global Average Cost of USD \$100 Remittance

Method	Commercia l Banks	Online Platforms	Blockchain
Total Average Cost (%)	10.64%	5.43%	~1.10%
Total Average Cost	\$10.64	\$5.43	\$1.10

Strengths	Weaknesses		
<ul> <li>Distributed resilience and control</li> <li>Decentralized network</li> <li>Open source</li> <li>Security and modern cryptography</li> <li>Asset provenance</li> <li>Native asset creation</li> <li>Dynamic and fluid value exchange</li> </ul>	Lack of ledger interoperability  Customer unfamiliarity and poor user experience  Lack of intraledger and interledger governance  Lack of hardened/tested technology  Limitation of smart contract code programming model  Wallet and key management  Poor tooling and poor developer user experience  Skills scarcity and cost  Immature scalability  Lack of trust in new technology suppliers		
Opportunities	Threats		
<ul> <li>Reduced transaction costs</li> <li>Business process acceleration and efficiency</li> <li>Reduced fraud</li> <li>Reduced systemic risk</li> <li>Monetary democratization</li> <li>New business-model enablement</li> <li>Application rationalization and redundancy</li> </ul>	<ul> <li>Legal jurisdictional barriers</li> <li>Politics and hostile nation-state actors</li> <li>Technology failures</li> <li>Institutional adoption barriers</li> <li>Divergent blockchains</li> <li>Ledger conflicts/competition</li> <li>Poor governance</li> </ul>		

#### Approach to Build Your Blockchain Empire

Discover

- Develop key understanding of the technology, Identify which problems need to be addressed
- Asset gaps, re-engineering processes, Re-Allign stakeholders workshops explaining intent, approach and benefits

Analyze

- Feasibility analysis Operational effectiveness
- Risk Assesment: Impact to existing system
- Regulatory compliance assessment

Define

- · Design in house
- ·Start with non-permissioned public ledgers, Go private/permissioned ledgers or consortium
- Define distributed network, roles, smart contractsSpeed, stability, scale, data limits, privacy for eyes

Implement

- Collaborate- design inoperatability and standards, Patner with fintech and build the stack
- Sandbox tests Pocs for defined processes, Test for transaction stability security scalability and BCP

Go Live

- Rollout plan identify stable geographies
- Gap assessment immediate fixes
- ·Fine tune if no cost , turn around time etc gains



## THANKS!

## Any questions?

You can find us at



## Jargons.. Just for fun

- HODL "HODL" was originally a typo for HOLD
- TO THE MOON a crypto's upward momentum
- ADDY cryptocurrency public address (or key)
- ATH All time high
- WHALE a trader with a fat account
- REKT a misspelling of "wrecked"
- FUD Fear, uncertainty, and doubt





