# **Mangesh Patil**

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# **EDUCATION**

# Pace University,

MASTER'S IN DATA SCIENCE GPA: 3.66

May 2024 | NYC, New York

University of Mumbai,

BACHELOR'S IN ELECTRONICS ENGINEERING

June 2022 | MUMBAI, INDIA

## **EXPERIENCE**

# Maharashtra Telephone Nigam Limited | Data Analyst Intern

June 2019 - July 2020 | Thane, India

- Engineered an RFM analysis and Scoring Model, resulting in a 5% increase in targeted marketing effectiveness.
- Spearheaded Churn Prediction analysis, leading to a 3% reduction in customer churn rate through retention
- Leveraged **SQL** and **Python** to **collect, clean**, and analyze large datasets, improving data-driven decision-making.
- Collaborated with the pricing team to design **personalized offers** based on RFM segmentation.

## **PROJECTS**

# Sky Data Insights: Flight Booking Analysis and Predictive Modeling | March 2024

- Web Scraping: Extracted and stored 1000 British Airways reviews using BeautifulSoup, increasing data volume for analysis.
- Sentiment Analysis: Cleaned data and applied VADER, achieving a balanced sentiment distribution (47.6% positive, 51.9% negative).
- Feature Engineering & Modeling: Enhanced booking dataset with new features, trained Random Forest and XGBoost models, improving **predictive accuracy to 82%**.
- Data Visualization & Reporting: Created visualizations for **sentiment** and **feature importance**, effectively communicating key insights to stakeholders.

# Credit Risk Evaluation | Feb 2024

- Developed logistic regression and random forest models for credit risk evaluation, achieving ROC-AUC scores of 0.85 and 0.90.
- Identified key predictors of loan default—debt-to-income ratio, interest rate, and credit score—increasing prediction accuracy by 10%.
- Conducted **comparative analysis** demonstrating XGBoost's 15% improvement in precision-recall score over logistic regression for default prediction.
- Proposed refined feature engineering and parameter tuning, reducing false positives by 20% and enhancing model reliability in real-world lending scenarios.

# Housing Value Navigator: Predictive Property | Dec 2023

- Python Libraries: Utilized Pandas, NumPy, Matplotlib, and Seaborn for streamlined data manipulation, visualization, and statistical analysis, enhancing data processing efficiency by 20% for faster insights extraction.
- Data Preprocessing: Implemented mean imputation and **IQR outlier treatment** methods, resulting in 15% improved data quality and ensuring robust data integrity for reliable analysis.
- Predictive Modeling: Developed RandomForestRegressor and TensorFlow/Keras-based deep learning models (MLP and DNN), achieving an average 25% increase in predictive accuracy compared to baseline methods.
- Feature Analysis: Conducted comprehensive feature importance analysis, identifying **key predictors** of median house value and optimizing model performance with 30% reduction in complexity while maintaining or enhancing accuracy levels.

# **EXTRA-CURRICULAR**

# Cognizant's Artificial Intelligence Job Simulation on Forage | June 2023

Performed an Al-focused job simulation for Cognizant's Data Science team, performing exploratory data analysis using **Python** and Google Colab for Gala Groceries, achieving an MAE of 0.22 (60% accuracy), and **communicated findings** through PowerPoint.

# Tata Data Visualization: Business with Effective Insights Job Simulation on Forage | December 2023

Leveraged Tableau to complete a simulation for Tata Consultancy Services, creating impactful data visualizations, formulating meeting questions for client senior leadership, and designing visuals for data analysis to empower executives in effective decision-making.

#### **SKILLS**

## **Programming Languages:**

Python (Intermediate), SQL, R

# Data Analysis & Visualization:

Pandas, NumPy, Matplotlib, Seaborn, Tableau, Power BI

# **Database Management & Querying:**

MySQL, PostgreSQL, MongoDB

# Statistical Analysis:

Hypothesis Testing, Regression Analysis (Linear, Logistic), Time Series Analysis, ANOVA, Bayesian Methods

# Machine Learning and Deep Learning:

sci-kit-learn, TensorFlow, Keras, PyTorch, XGBoost, ARIMA, KNN, CNN, ANN, NLP

# **Cloud Technologies:**

Microsoft Azure (Al Fundamentals, Machine Learning), Google Cloud Platform (GCP)

# **COURSEWORK**

Data Mining | Machine Learning | Intro to Data Science | Mathematical Foundation of Analytics | Python for Data Science | Database Management and SQL | Scalable Database | Deep Learning | Algorithms | Analytical Capstone Project.

# **PUBLICATION**

'Sales Forecasting for Telecom Vertical Using ARIMA in R' with an impact factor of 7.57/10 at IJERT Publication.

# **CERTIFICATION**

Google Data Analytics Professional Certificate.

Microsoft Power BI Data Analytics Professional Certificate.