# **Mangesh Patil**

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#### WORK EXPERIENCE

Extern

New York, United States

Sep 2024 - Present

Expedia Extern Digital Advertising Insights

Applying 7 key traval industry competitors' advertising strategy

Analyzed 7 key travel industry competitors' advertising strategies and revenue models, delivering recommendations
to optimize digital ad investments and maximize ROI.

## Beats by Dre Extern Consumer Insights Data Analyst

Jul 2024 - Present

• Sentiment Analysis & Data Visualization: Applied Python and advanced NLP tools like Gemini AI to analyze consumer reviews of 10 products, extracting insights for decision-making, and used EDA and data visualization to identify trends and support strategic brand initiatives.

## Extern Student Ambassador

Start Date - Finish Date

• Collaborated with Extern's team to develop data-driven marketing campaigns, increasing platform sign-ups.

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New York, United States

Data Analyst

Aug 2024 - Present

• Designed and implemented dashboards using Tableau to monitor key performance indicators (KPIs), enabling realtime decision-making and optimizing resource allocation for 2 campaigns.

Manifest Tech Media Remote, India

Data Analyst Intern

Jul 2021 - Jul 2022

• Guided end-to-end analyses on user behavior data to inform marketing strategies with Looker Studio to visualize key performance metrics for ads campaigns, like CPM, CTR, CPC & CPA leading to a 8% increase in conversion rates.

## Mahanagar Telephone Nigam Itd

Mumbai, India

Data Science Intern

Jun 2019 - Jul 2020

• Engineered an RFM analysis and Scoring Model, resulting in a 5% increase in targeted marketing effectiveness, Spearheaded Churn Prediction analysis, leading to a 3% reduction in customer churn rate through retention.

## **EDUCATION**

**Pace University** 

New York, United States

MASTER'S IN DATA SCIENCE

Graduation Date: May 2024

**University of Mumbai** 

Mumbai, India

BACHELOR'S IN ELECTRONICS ENGINEERING

Graduation Date: May 2022

#### PROJECT EXPERIENCE

## Flight Booking Analysis & Predictive Modelling

New York, United States

Predictive Modelling - Project

Feb 2024 - Feb 2024

Conducted sentiment analysis, achieving balanced sentiment distribution (47.6% positive, 51.9% negative). Enhanced booking dataset with new features, trained Random Forest and XGBoost models for 82% predictive accuracy.

## **Netflix Recommendation System**

New York, United States

Recommendation system - Project

May 2024 - May 2024

• Implemented a hybrid recommendation system integrating SVD-based collaborative filtering and content-based algorithms, resulting in personalized movie recommendations. Achieved impressive average RMSE of 0.868 and MAE of 0.700.

## **Tokyo Olympics - Microsoft Azure**

New York, United states

Data Science - Project

Jul 2024 - Jul 2024

• Created an efficient data pipeline using Azure Data Factory to integrate Tokyo Olympics data, leveraging Azure Data Lake Gen 2 for robust storage and conducting advanced SQL analysis within Databricks.

## **TECHNICAL SKILLS**

Programming Languages: Python, SQL, R | Data Analysis & Visualization: Pandas, NumPy,

Matplotlib, Seaborn, Tableau, Power BI | Database Management & Querving: MySQL, PostgreSQL |

Skills: Statistical Analysis: Hypothesis Testing, Regression Analysis (Linear, Logistic), Time Series Analysis, ANOVA,

Bayesian Methods | **Machine Learning and Deep Learning**: Sci-kit-learn, TensorFlow, Keras, PyTorch, XGBoost, KNN, CNN, NLP | **Cloud Technologies:** Microsoft Azure, Google Cloud Platform (GCP)