## **Shipping Costs Leakages**

2009

2010

2012

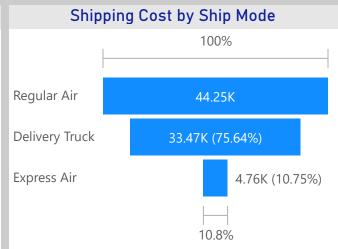
2011

Technology

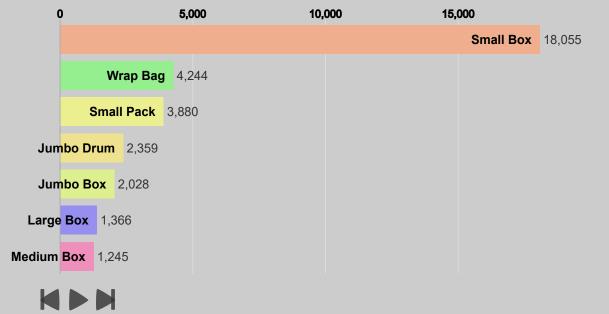
Office Supplies

Furniture





2012



| Product Sub-Category  | Consumer  | Corporate | Home Office | Small Business | Total     |
|---|-----------|-----------|-------------|----------------|-----------|
|   | 593.57    | 1,400.27  | 1,237.57    | 1,075.51       | 4,306.92  |
| <ul><li>Binders and Binder<br/>Accessories</li></ul>  | 802.06    | 1,608.11  | 1,151.80    | 774.93         | 4,336.90  |
| ⊞ Bookcases   | 1,118.66  | 1,775.01  | 1,255.35    | 1,113.23       | 5,262.25  |
|   | 2,132.65  | 4,316.74  | 2,358.12    | 2,073.21       | 10,880.72 |
|   | 4,454.57  | 1,036.14  | 648.40      | 553.59         | 6,692.70  |
|   | 183.11    | 685.84    | 367.35      | 244.92         | 1,481.22  |
|   | 193.33    | 379.02    | 166.89      | 315.18         | 1,054.42  |
|   | 24.43     | 65.15     | 31.29       | 49.60          | 170.47    |
| ⊕ Office Furnishings  | 1,137.80  | 2,068.66  | 1,408.16    | 938.07         | 5,552.69  |
| ⊕ Office Machines   | 906.40    | 1,457.33  | 995.21      | 811.51         | 4,170.45  |
| ⊞ Paper   | 776.50    | 1,744.15  | 1,229.77    | 1,077.43       | 4,827.85  |
|   | 264.65    | 477.10    | 238.93      | 238.20         | 1,218.88  |
| ⊞ Rubber Bands  | 26.56     | 44.65     | 40.41       | 30.84          | 142.46    |
| <ul><li>Scissors, Rulers and<br/>Trimmers</li></ul>   | 71.38     | 188.98    | 104.66      | 37.88          | 402.90    |
| ⊞ Storage &  Organization ■ Organization  ■ Organization  ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization  ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Organization ■ Org | 1,248.18  | 1,943.24  | 1,345.06    | 4,611.06       | 9,147.54  |
| <b>⊞</b> Tables   | 2,954.01  | 4,706.72  | 10,072.06   | 2,188.76       | 19,921.55 |
| <ul><li>Telephones and<br/>Communication</li></ul>  | 600.49    | 1,127.97  | 710.26      | 464.83         | 2,903.55  |
| Total   | 17,488.35 | 25,025.08 | 23,361.29   | 16,598.75      | 82,473.47 |

## **Shipping Costs Leakages**

2009

2010

2012

2011

Technology

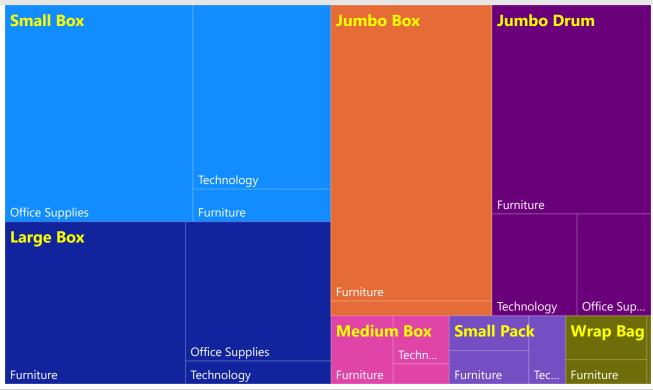
Office Supplies

Furniture





## **Shipping Cost by Product Container**



| Product Sub-Category                                 | Consumer  | Corporate | Home Office | Small Business | Total     |
|--|-----------|-----------|-------------|----------------|-----------|
|  | 593.57    | 1,400.27  | 1,237.57    | 1,075.51       | 4,306.92  |
| <ul><li>Binders and Binder<br/>Accessories</li></ul> | 802.06    | 1,608.11  | 1,151.80    | 774.93         | 4,336.90  |
| ⊞ Bookcases  | 1,118.66  | 1,775.01  | 1,255.35    | 1,113.23       | 5,262.25  |
|  | 2,132.65  | 4,316.74  | 2,358.12    | 2,073.21       | 10,880.72 |
|  | 4,454.57  | 1,036.14  | 648.40      | 553.59         | 6,692.70  |
|  | 183.11    | 685.84    | 367.35      | 244.92         | 1,481.22  |
|  | 193.33    | 379.02    | 166.89      | 315.18         | 1,054.42  |
|  | 24.43     | 65.15     | 31.29       | 49.60          | 170.47    |
| ⊕ Office Furnishings                                 | 1,137.80  | 2,068.66  | 1,408.16    | 938.07         | 5,552.69  |
| ⊕ Office Machines                                    | 906.40    | 1,457.33  | 995.21      | 811.51         | 4,170.45  |
| ⊕ Paper  | 776.50    | 1,744.15  | 1,229.77    | 1,077.43       | 4,827.85  |
|  | 264.65    | 477.10    | 238.93      | 238.20         | 1,218.88  |
| ⊞ Rubber Bands                                       | 26.56     | 44.65     | 40.41       | 30.84          | 142.46    |
| <ul><li>Scissors, Rulers and Trimmers</li></ul>      | 71.38     | 188.98    | 104.66      | 37.88          | 402.90    |
|  | 1,248.18  | 1,943.24  | 1,345.06    | 4,611.06       | 9,147.54  |
|  | 2,954.01  | 4,706.72  | 10,072.06   | 2,188.76       | 19,921.55 |
| <ul><li>Telephones and<br/>Communication</li></ul>   | 600.49    | 1,127.97  | 710.26      | 464.83         | 2,903.55  |
| Total  | 17,488.35 | 25,025.08 | 23,361.29   | 16,598.75      | 82,473.47 |