

Sales Presentation



Table of Contents

- Introduction
- Methodology
- Results
- Discussion
- Conclusion
- Appendix



Stock ID: 47857043



Introduction

Introduction

This presentation aims to identify and analyze sales performance and growth across various stores and cities. The goal is to determine which stores in which cities are performing better and quantify the differences in performance. Once we establish the top-performing locations, we delve deeper into product-level analysis to identify star performers. This ensures optimal inventory management, helping us maintain adequate stock in high-demand cities. Avoiding stockouts is crucial, as they can lead to a shift in customer demand toward competitors' products—something we must prevent. Furthermore, consistently high-performing products can be considered for upgrades or improvements to further boost sales and profitability.



Adobe Stock | #35465317



Methodology

Data Details

Methodologies Followed in each module is listed below:-

1st Module – In this module we used Excel for cleaning and organizing data in the presentable manner, so that it could be used for next module or steps.

2nd Module – In this module we used PostgreSQL to create Database and store data in it, so that it can be used as and when needed.

3rd Module – In this Module we visualized data in the form of various charts so that the stakeholders understand the point easily and we also did some statistical work to know various factors and relations between different variables present in the data.

4th Module – In this Module we used Tableau for advanced data visualizations and generating meaningful dashboards for easy understanding.

Module 1 Data Cleaning and Preparation and Pivot Table

- In the First Module we used the software MS Excel to clean, organize and prepare the raw uncleaned data in such form that is useful and can be used for the further studies and analysis.
- Data cleaning and preparation are essential because they ensure the accuracy, consistency, and reliability of data before analysis. Raw data often contains errors, duplicates, missing values, or inconsistencies that can lead to incorrect conclusions. Proper preparation improves data quality, enhances model performance, and enables better decision-making.

Module 2 : Data Querying Using PostgreSQL

- Data querying using PostgreSQL refers to the process of retrieving specific data from a PostgreSQL database using SQL (Structured Query Language). PostgreSQL is a powerful open-source relational database system that supports advanced querying features.
- It is used to extract meaningful insights, generate reports, or support application logic based on the data stored in the PostgreSQL database.
- We used, Joining tables: Combining data from related tables using JOIN.
- Aggregations: Using functions like SUM(), AVG(), COUNT() with GROUP BY.

Module 3 : Data Visualization Using Excel

- Data Visualization using Excel refers to the process of creating visual representations (charts, graphs, etc.) of data to make it easier to understand, analyze, and communicate insights.
- Key Features: Charts and Graphs: Column/Bar Charts: Compare values across categories. Line Charts: Show trends over time. Pie Charts: Display proportions of a whole. Scatter Plots: Show relationships between variables. Pivot Charts: Dynamic charts based on PivotTables.
- Purpose: To make data more accessible and insightful for decision-making by presenting it visually instead of in raw tabular form.

Module 4: Data Visualization and Dashboards Using Tableau

- Data Visualization and Dashboards using Tableau involves creating interactive, visual representations of data to uncover insights and support decision-making.
- Key Features: Drag-and-Drop Interface: Easily build visuals without coding. Visualizations: Bar, line, pie, and Sunburst charts, scatter plots, column charts and geographical maps.
- Calculated Fields: Perform custom calculations on data. Filters and Parameters: Allow users to interactively filter or change views. Real-Time Dashboards: Combine multiple visualizations into one screen for a comprehensive overview. Data Connectivity: Connects to various sources like Excel, SQL, cloud services, etc.
- Dashboards in Tableau: Combine multiple charts, KPIs, and filters into one view. Interactive elements like dropdowns, sliders, and buttons enhance user experience. Automatically update when underlying data changes.
- Purpose: To make data exploration intuitive, enable interactive storytelling, and support real-time business insights through dynamic visual dashboards.



Results

Module 1: Data Cleaning and Preparation Using Excel

A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	product_id	store_id	date	sales	revenue	stock	price	promo_typ	promo_bin	promo_typ	promo_bin	promo_disc	promo_discount_ty
2	P0001	S0002	#####	0	0	8	6.25	PR14		PRO3			
3	P0001	S0012	#####	1	5.3	0	6.25	PR14		PRO3			
4	P0001	S0013	#####	2	10.59	0	6.25	PR14		PRO3			
5	P0001	S0023	#####	0	0	6	6.25	PR14		PRO3			
6	P0001	S0025	#####	0	0	1	6.25	PR14		PRO3			
7	P0001	S0027	#####	0	0	7	6.25	PR14		PRO3			
8	P0001	S0040	#####	0	0	19	6.25	PR14		PRO3			
9	P0001	S0049	#####	0	0	8	6.25	PR14		PRO3			
10	P0001	S0050	#####	0	0	5	6.25	PR14		PRO3			
11	P0001	S0051	#####	0	0	6	6.25	PR14		PRO3			
12	P0001	S0055	#####	0	0	6	6.25	PR14		PRO3			
13	P0001	S0056	#####	1	5.3	6	6.25	PR14		PRO3			
14	P0001	S0062	#####	0	0	2	6.25	PR14		PRO3			
15	P0001	S0063	#####	0	0	7	6.25	PR14		PRO3			
16	P0001	S0066	#####	0	0	1	6.25	PR14		PRO3			
17	P0001	S0078	#####	0	0	6	6.25	PR14		PRO3			
18	P0001	S0082	#####	0	0	4	6.25	PR14		PRO3			
19	P0001	S0083	#####	0	0	10	6.25	PR14		PRO3			
20	P0001	S0087	#####	0	0	10	6.25	PR14		PRO3			
21	P0001	S0094	#####	0	0	6	6.25	PR14		PRO3			

A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	Product Id	Store Id	Date	Sales	Revenue	Stock	Price	Promo_Type_1	Promo_Bin_1	Promo_Type_2			
2	P0015	S0012	05/01/2017	4	7.96	14	2.6	PR10	Low	PRO3			
3	P0015	S0085	05/01/2017	3	5.56	45	2	PR03	Very Low	PRO3			
4	P0015	S0031	05/01/2017	2	4.26	13	2.6	PR10	Low	PRO3			
5	P0015	S0043	05/01/2017	2	3.7	1	2.6	PR10	Low	PRO3			
6	P0015	S0135	05/01/2017	2	3.7	8	2.6	PR10	Low	PRO3			
7	P0015	S0002	05/01/2017	1	1.85	18	2.6	PR10	Low	PRO3			
8	P0015	S0009	05/01/2017	1	1.85	19	2.6	PR10	Low	PRO3			
9	P0015	S0014	05/01/2017	1	2.41	10	2.6	PR10	Low	PRO3			
10	P0015	S0024	05/01/2017	1	1.85	14	2.6	PR10	Low	PRO3			
11	P0015	S0026	05/01/2017	1	1.85	10	2.6	PR10	Low	PRO3			
12	P0015	S0038	05/01/2017	1	1.85	17	2	PR03	Very Low	PRO3			
13	P0015	S0039	05/01/2017	1	1.85	5	2.6	PR10	Low	PRO3			
14	P0015	S0054	05/01/2017	1	1.85	7	2.6	PR10	Low	PRO3			
15	P0015	S0066	05/01/2017	1	2.41	20	2.6	PR10	Low	PRO3			
16	P0015	S0082	05/01/2017	1	1.85	2	2.6	PR10	Low	PRO3			
17	P0015	S0097	05/01/2017	1	1.85	22	2.6	PR10	Low	PRO3			
18	P0015	S0124	05/01/2017	1	1.85	15	2.6	PR10	Low	PRO3			
19	P0015	S0130	05/01/2017	1	2.41	9	2.6	PR10	Low	PRO3			
20	P0015	S0140	05/01/2017	1	1.85	5	2.6	PR10	Low	PRO3			
21	P0015	S0001	05/01/2017	0	0	21	2.6	PR10	Low	PRO3			
22	P0015	S0003	05/01/2017	0	0	4	2.6	PR10	Low	PRO3			
23	P0015	S0004	05/01/2017	0	0	10	2.6	PR10	Low	PRO3			

We can witness the difference between both the images, cleaning data is really very important before using it for work purposes as the Date column in the first image was not in the right format, there were empty and useless columns in the data which were hindering analysis so we removed it to make it look better and no empty column is left. After that I cleaned, trimmed and made the data in the proper format where there should not be any kind of upper case lower case issue. With the help of
“ =trim(clean(proper(\$A\$1:\$J\$30000)))” this formula helped to clean the data quickly.

Module 1 Lesson 2 Basic Analysis Using Pivot Tables

Row Labels	Sum of sales	Sum of stock	Sum of revenue	Average of sales
Currys (National Chain)	389	31473	1055.21	0.152429467
Darty	1900.615	45375.05	5080.29	0.644494744
DIGI	5537.989	133535.99	18146.5	0.675117518
Electro World (National Chain)	3674.995	153521.285	17880.98	0.382453429
Elettrodomestici Rossi	1247	71470	4545.47	0.245859621
Euronics Lisboa (National Chain)	398	30929	658.68	0.246592317
Grand Total	13147.599	466304.325	47367.13	0.438267909

With the help of sales by store analysis we can easily identify which store is doing how much sales, having stock and generating how much revenue and what's the average sales per store.

Row Labels	Sum of sales	Sum of revenue	Sum of stock	Average of sales
Edinburgh	5537.989	18146.5	133535.99	0.675117518
Helsinki	3674.995	17880.98	153521.285	0.382453429
London	1900.615	5080.29	45375.05	0.644494744
Saint Petersburg	1247	4545.47	71470	0.245859621
Vienna	787	1713.89	62402	0.188910226
Grand Total	13147.599	47367.13	466304.325	0.438267909

With the help of sales by city analysis we can easily identify which city is doing how much sales, having stock and generating how much revenue and what's the average sales per city.

Product ID & Names		Sum of sales	Sum of revenue	Average of sales
P0001	Bottom Freezer Refrigerator	9	48.95	0.1875
P0004	Beverage Center	2	7.62	0.043478261
P0005	Wine Cooler	2	57.46	0.018348624
P0011	Induction Cooktop	0	0	0
P0015	Convection Oven	93	201.1	0.462686567
P0017	Pizza Oven	160	147.35	1.032258065
P0018	Toaster Oven	66	118.09	0.267206478
P0024	Stackable Washer and Dryer	10	18.09	0.108695652
P0035	Immersion Blender	151	397.54	1.027210884
P0046	Smart Doorbells (with video)	1	29.24	0.006451613
P0051	Smart Speakers (with voice assistants)	700	440.13	2.834008097
P0054	Robot Vacuums	21	76.81	0.177966102
P0055	Upright Vacuums	44	139.97	0.218905473
P0057	Smart TVs	5	52.97	0.04587156
P0060	Steam Mops	7	93.46	0.076086957
P0062	Hardwood Floor Cleaners	27	455.31	0.296703297
P0066	Electric Grills	0	0	0
P0067		5	69.05	0.032258065

After Compiling the product names and Product hierarchy files we can easily identify the total Sales , total revenue and average sales of the product with their respective names and id

Module 2: Data Querying and Analysis Using PostgreSQL

The screenshot displays three main windows from the pgAdmin interface:

- Database Browser (Left):** Shows the schema of the `public` schema, including tables like `city_names`, `product_hierarchy`, and `store_names`.
- Query History (Middle):** Shows a query to select all columns from `store_names` with a limit of 5.
- Data Output (Right):** Shows the results of the query, which are the names of the stores along with their store IDs.

Written SQL Query (Top Right):

```
1 SELECT * FROM store_names LIMIT 5;
```

Analysis SQL Query (Bottom Right):

```
1 SELECT
2     p.product_id,
3     c.store_id,
4     c.city_id,
5     SUM (sl.sales) AS total_sales,
6     SUM (sl.revenue) AS total_revenue,
7     AVG (sl.price) AS average_price
8 FROM sales sl
9 INNER JOIN product_hierarchy p ON sl.product_id = p.product_id
10 INNER JOIN store_cities c ON sl.store_id = c.store_id
11 GROUP BY p.product_id, c.store_id, c.city_id;
```

	product_id character varying	store_id character varying	city_id character varying	total_sales double precision	total_revenue double precision	average_price double precision
1	P0001	S0002	C007	0	0	6.25
2	P0001	S0012	C005	1	5.3	6.25
3	P0001	S0013	C026	2	10.59	6.25
4	P0001	S0023	C008	0	0	6.25
5	P0001	S0025	C024	0	0	6.25
6	P0001	S0027	C022	0	0	6.25
7	P0001	S0040	C017	0	0	6.25
8	P0001	S0049	C031	0	0	6.25
9	P0001	S0050	C014	0	0	6.25
10	P0001	S0051	C027	0	0	6.25
11	P0001	S0055	C014	0	0	6.25

Above are the tables in the BICapstone database

After running the sql query we got the name of the stores along with their Store ID's with LIMIT as 5

A written SQL query that performs the sales performance analysis and the results of running the query.

Module 2 Lesson 2: Data Analysis Using PostgreSQL

The screenshot shows a PostgreSQL client interface. On the left, a sidebar lists database objects: Materialized Views, Operators, Procedures, Sequences, Tables (6), city_names, product_hierarchy, product_names, and sales. Under sales, there are 13 columns listed. The main area displays a SQL query:

```
1
2 v SELECT store_id,
3      TO_CHAR(date, 'YYYY-MM') AS sales_month,
4      SUM(sales) AS Total_Sales
5      FROM sales
6      GROUP BY ROLLUP (store_id,
7      TO_CHAR(date, 'YYYY-MM'));
```

The results show sales data grouped by store ID and month, with a final row for all stores and months.

store_id	sales_month	total_sales
S0073	2017-03	16
S0083	2017-02	26
S0012	2017-03	22
S0019	2017-03	2
S0119	2017-02	5
S0063	2017-02	15
S0131	2017-03	23
S0086	2017-02	19.84
S0001	2017-02	67.695
S0044	2017-03	7
S0041	2017-02	18
S0040	2017-03	44
S0074	2017-02	25.91
S0003	2017-02	32
S0132	2017-03	23
S0054	2017-02	27
S0051	2017-03	32
S0135	2017-03	5

Total rows: 352 of 352 Query complete 00:00:00.672 Ln 7, Col 38

Here we used the GROUP BY clause with ROLLUP to analyze sales trends over time for each store and accumulate grand totals.

The screenshot shows a PostgreSQL client interface. On the left, a sidebar lists database objects: product_length, product_depth, product_width, cluster_id, hierarchy1_id, hierarchy2_id, hierarchy3_id, hierarchy4_id, and hierarchy5_id. Under hierarchy5_id, there are 13 columns listed. The main area displays a SQL query:

```
1 v SELECT ph.hierarchy1_id,
2      ph.hierarchy2_id,
3      SUM(s.sales) AS total_sales
4      FROM sales s
5      JOIN product_hierarchy ph
6      ON s.product_id = ph.product_id
7      GROUP BY ROLLUP (ph.hierarchy1_id,ph.hierarchy2_id);
```

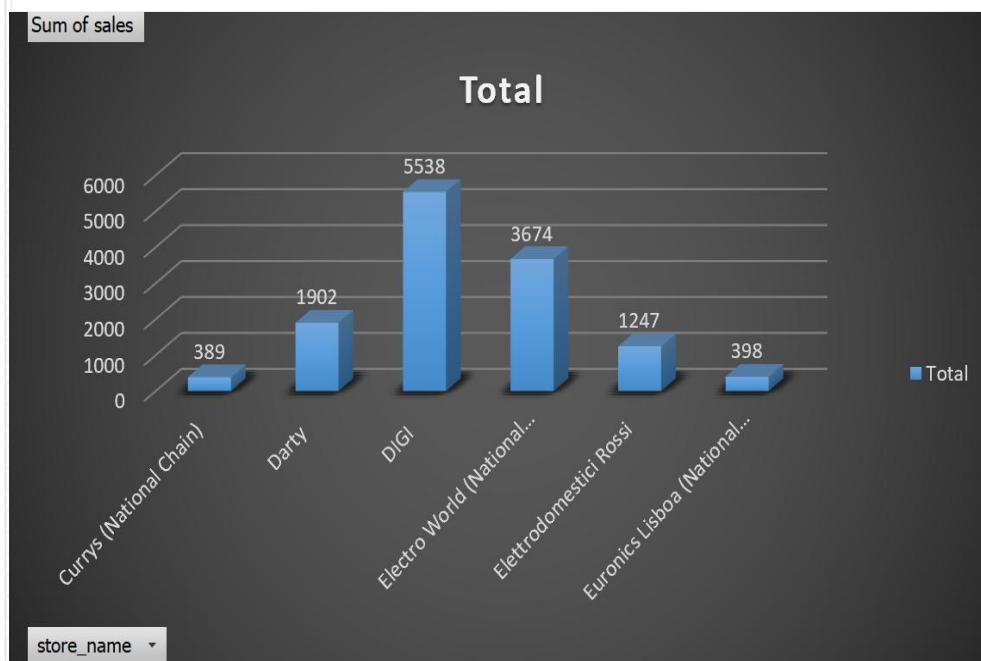
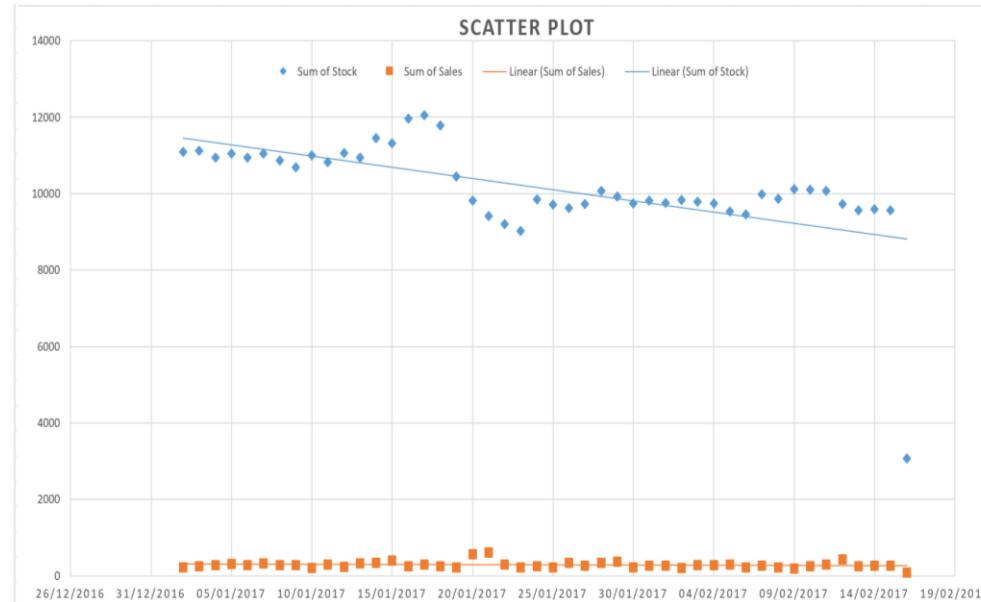
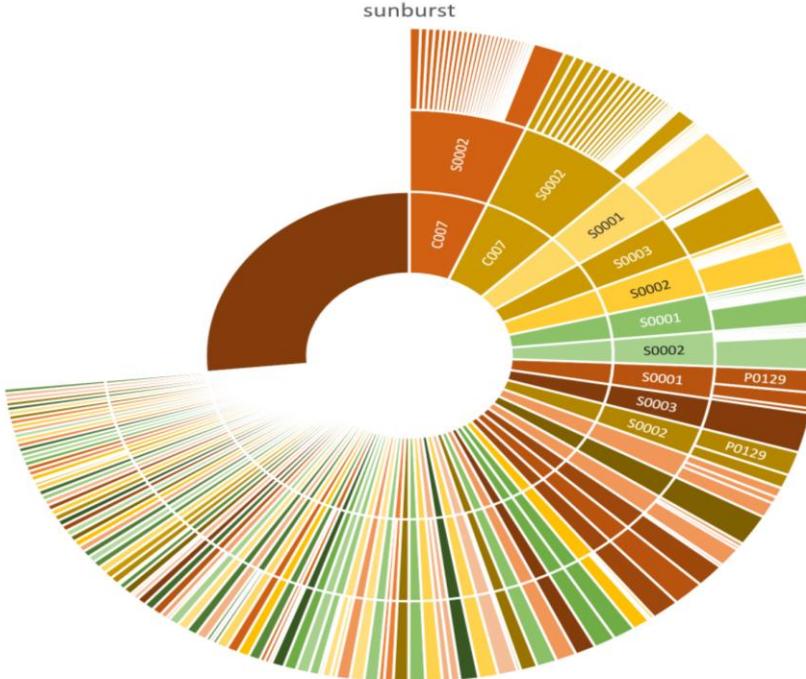
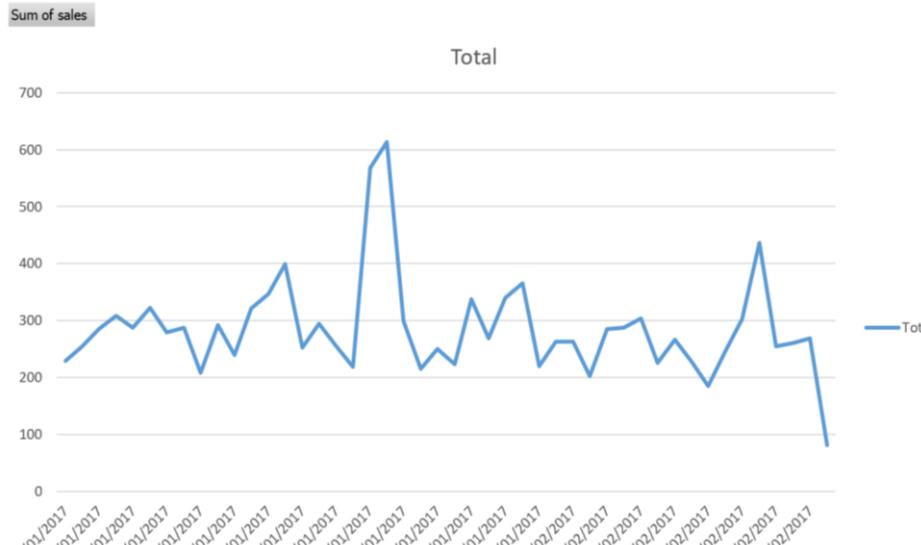
The results show sales data grouped by product hierarchy levels.

hierarchy1_id	hierarchy2_id	total_sales
[null]	[null]	9856.880999999998
H03	H0317	2
H00	H0001	617
H03	H0316	0
H03	H0314	190
H01	H0107	374
H00	H0004	613.366
H00	H0002	849
H01	H0106	166
H03	H0312	222
H03	H0315	5
H03	H0313	581
H00	H0000	1380
H03	H0311	17
H01	H0108	172
H01	H0105	175
H02	H0209	43.20999999999994
H00	H0003	4268

Total rows: 23 of 23 Query complete 00:00:00.752 Ln 7, Col 38

Here we Utilized the product hierarchy table to perform a rolled-up summary of sales data across product hierarchy levels.

Module 3: Data Visualization



These Charts are used to visualize the data in the form of different types of charts and presentations so that it becomes easy for the stakeholders to acknowledge the key insights from the big and lengthy data.

Module 3 Lesson 2: Statistical Analysis

SUMMARY OUTPUT						
Regression Statistics						
Multiple R	0.00254041					
R Square	6.45369E-06					
Adjusted R Square	-4.3556E-05					
Standard Error	2.805781343					
Observations	19998					
ANOVA						
	df	SS	MS	F	Significance F	
Regression	1	1.01592435	1.01592435	0.12904873	0.71942419	
Residual	19996	157416.689	7.87240894			
Total	19997	157417.705				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	-23.11970663	65.8405556	-0.3511469	0.72548178	-152.17263	105.933219
date	0.000553157	0.00153983	0.35923353	0.71942427	-0.002465	0.00357134

SUMMARY OUTPUT						
Regression Statistics						
Multiple R	0.68633865					
R Square	0.471060742					
Adjusted R Square	0.471007837					
Standard Error	2.040602559					
Observations	19999					
ANOVA						
	df	SS	MS	F	Significance F	
Regression	2	74153.404	37076.702	8903.98137	0	
Residual	19996	83264.5198	4.1640588			
Total	19998	157417.924				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	-26.86817995	47.8838886	-0.5611111	0.57472805	-120.72456	66.9881956
date	0.000638639	0.00111987	0.57027928	0.56849464	-0.0015564	0.00283368
revenue	0.046651658	0.00034959	133.445559	0	0.04596643	0.04733689

For Co-efficient interpretation :-

Revenue - 0.0467 For every 1-unit increase in revenue, sales increase by 0.0467 units, holding date constant. This is meaningful and statistically significant.

Significance Levels (P-values) Highly significant ($p < 0.05$). Revenue has a strong and statistically significant impact on sales.

1. Interpretation of Coefficients

Variable Coefficient Interpretation

Intercept -23.12 Baseline sales when the date is 0 (not meaningful by itself)

Date 0.000553 For each one-unit increase in date (i.e., one day), sales are expected to increase by 0.00055 units

Interpretation:

- The slope (0.000553) is extremely small — it implies a **tiny positive relationship**, but practically, it's **negligible**. For example, over 100 days, sales would increase by only about **0.055 units**, which is not meaningful in most contexts.

2. Significance Levels (P-values)

Variable P-value Significance?

Intercept 0.725 --- Not statistically significant

Date 0.719 --- Not statistically significant

Interpretation:

- A p-value > 0.05 means the result is **not statistically significant**.
- So, **date has no significant predictive power** over sales — any relationship might be due to chance.

3. R-Squared Value

Metric Value Interpretation

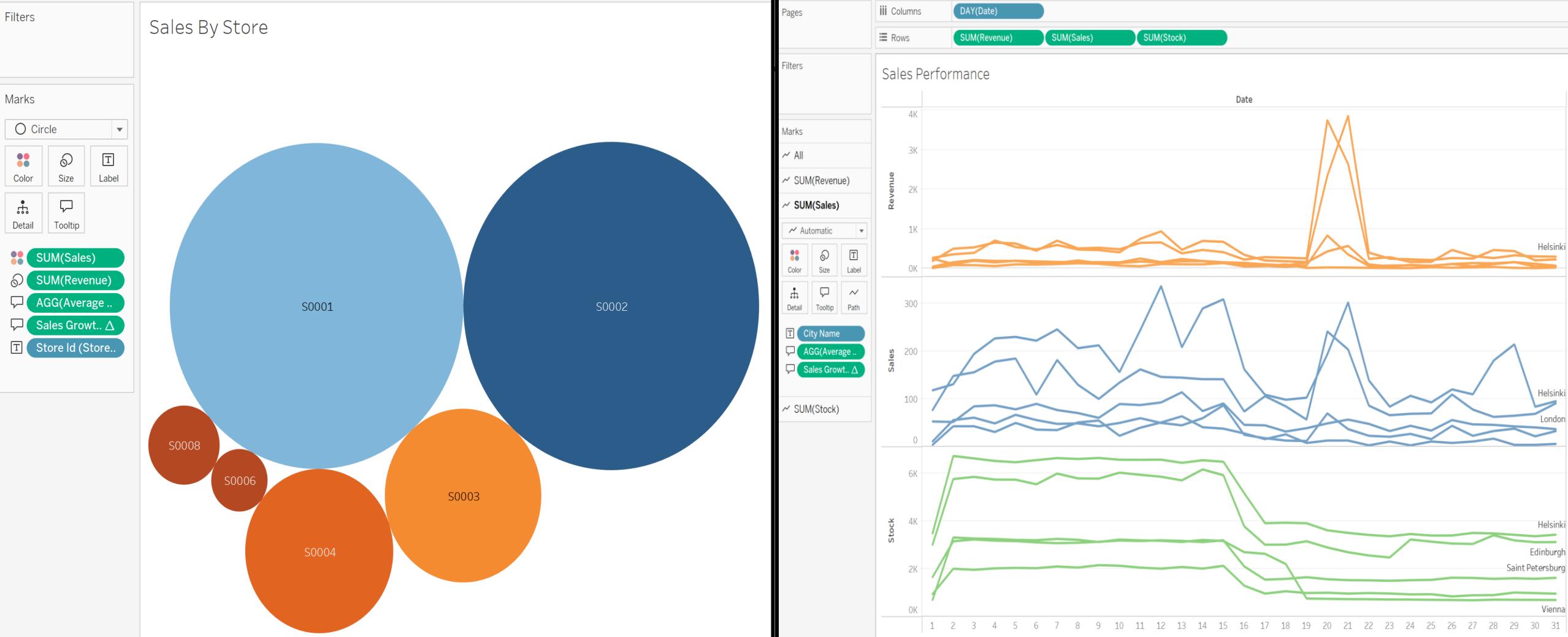
R Square 0.00000645 Only **0.0006% of sales variation** is explained by the date

Adjusted R² -0.000043 Adjusts for number of predictors (even worse)

Interpretation:

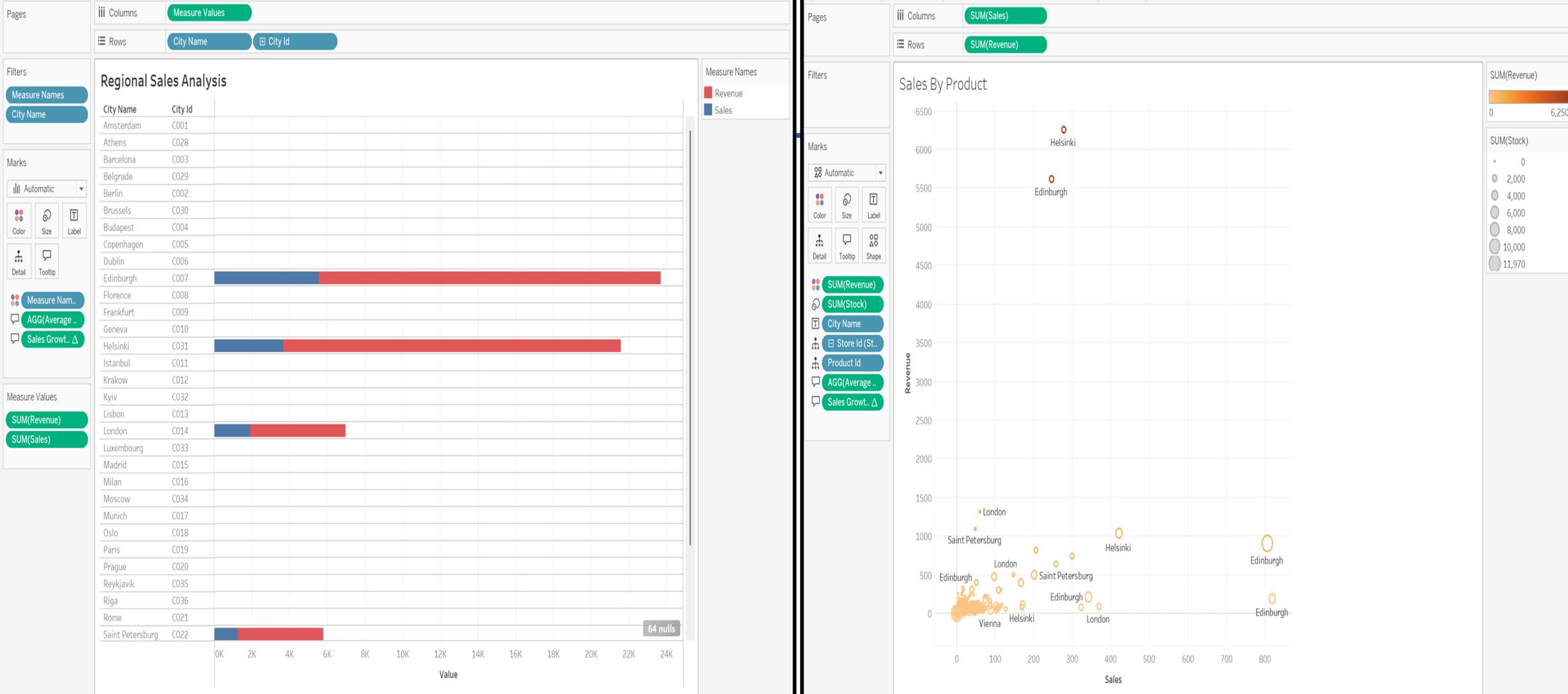
- This R² value is **effectively zero**, indicating that the **model explains almost none** of the variation in sales.
- The negative adjusted R² suggests the model fits **worse than a horizontal line (just using the average)**.

Module 4, Lesson 1: Basic Tableau Visualizations



This Chart Visualization is used to present the sales by store. where, the bubbles represent the Store ID by the and the size of it represents the revenue.

This Chart Visualization represents three different charts i) Revenue ii) Sales iii) Stock by date in day format. The lines in the graph represents different cities.

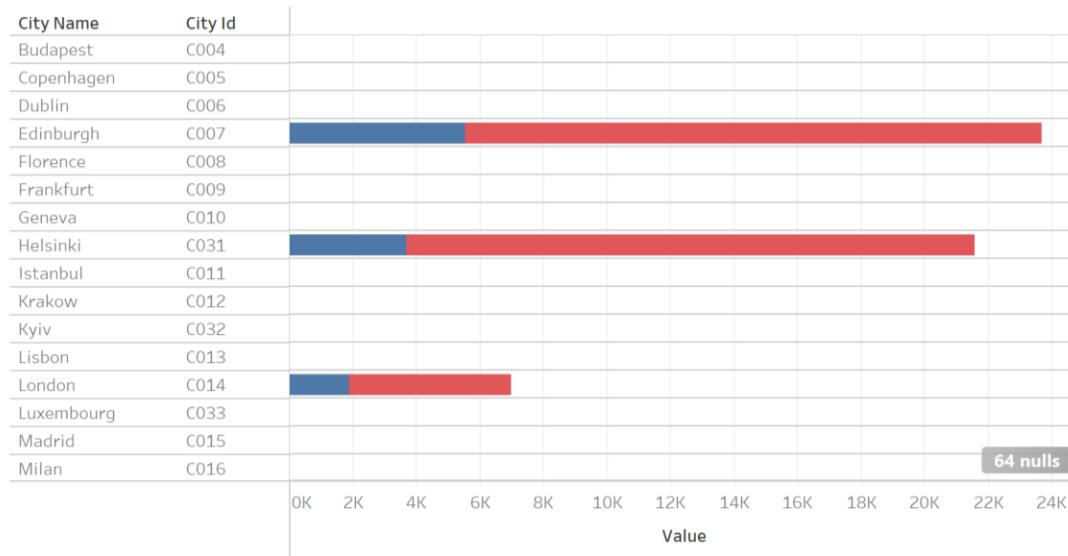


This is the Regional Sales analysis horizontal chart where it shows the Sum of Sales and Revenue by the City names and ID's.

Sales by product chart represents sales and revenue by the product in different cities with respect to the stock as size of the circles.

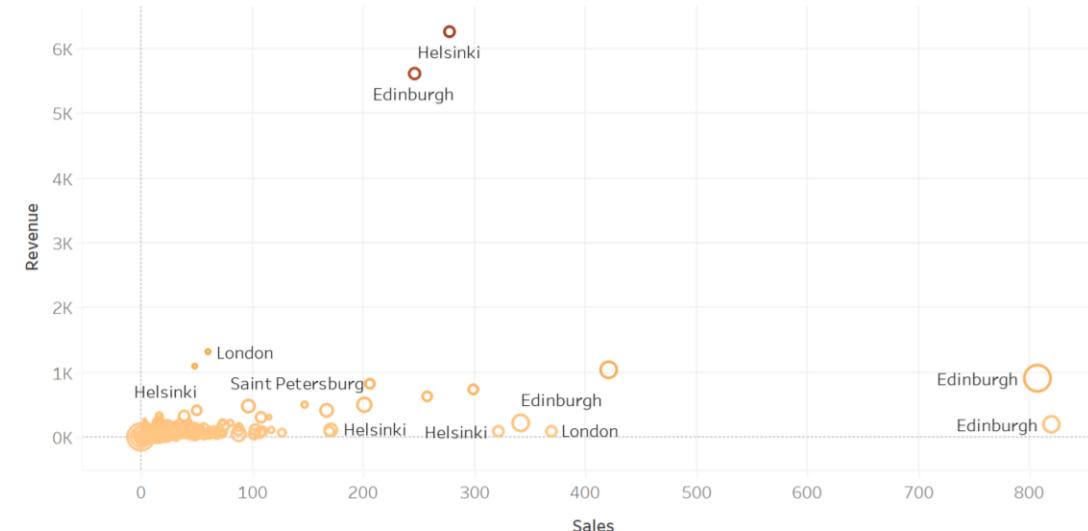
Module 4, Lesson 2: Advanced Visualizations Using Tableau

Regional Sales Analysis

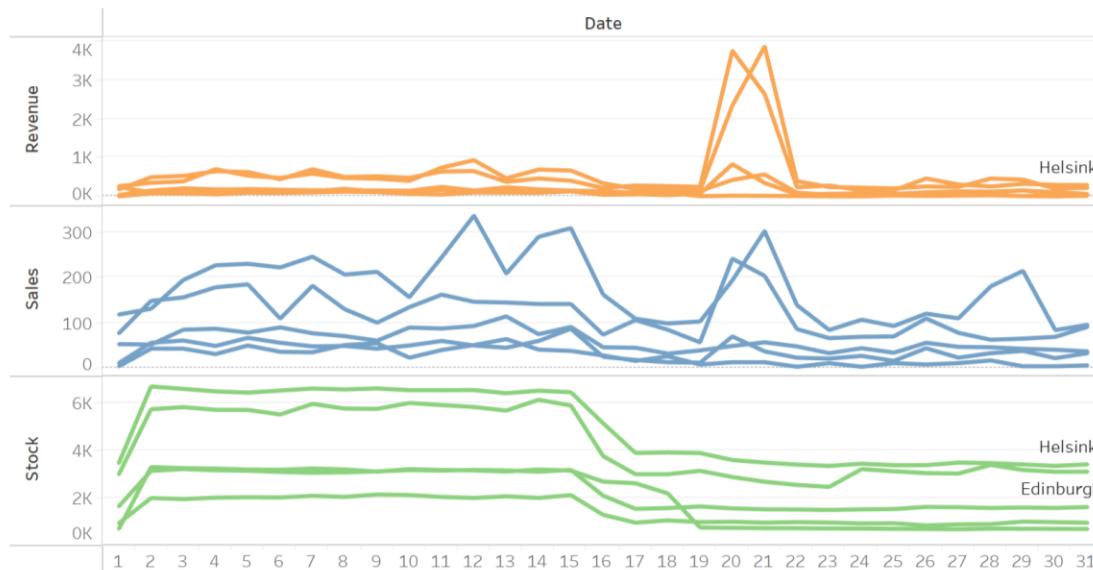


Measure Names
Sales Revenue

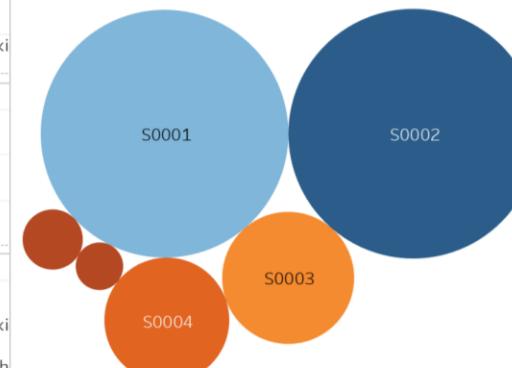
Sales By Product



Sales Performance

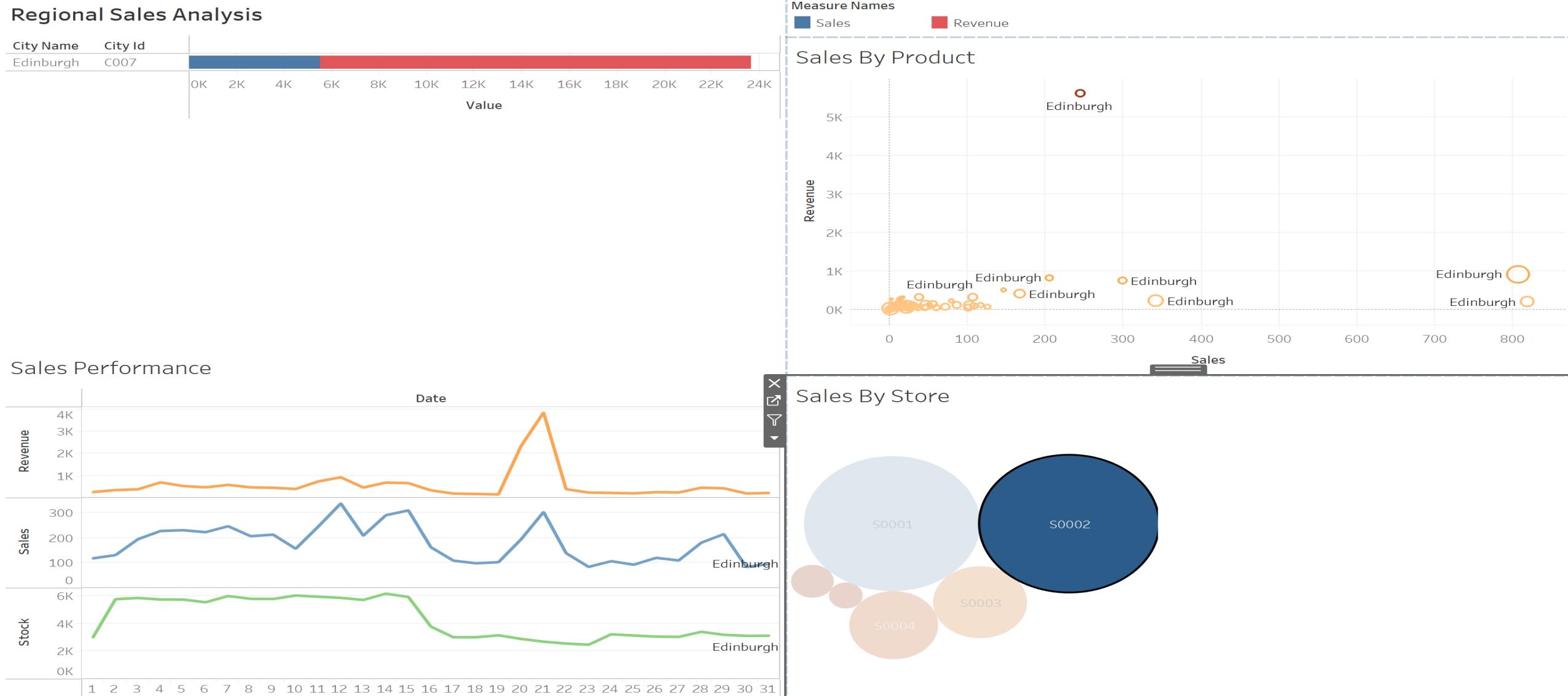


Sales By Store



This Dashboard contains all the Visualizations to make the information and charts interactive and save time by providing all at once.

Module 4, Lesson 2: Advanced Visualizations Using Tableau



This Dashboard represents the sales by store S0002 or any other element which we select, with the help of dashboard filter action which brings interactivity between different visualizations in the dashboard.



Discussion

Insights and Recommendations

- Top-Performing Stores and Cities Identified : Cities and stores with the highest revenue and sales volumes were highlighted using pivot tables and Tableau dashboards.
- Product-Level Sales Patterns : High-performing products were identified, enabling focused inventory management and sales strategies.
- SQL queries using Group by Rollup and date-level visualizations helped spot patterns over time, example- peak sales periods.
- Stock Optimization: Allocate higher inventory to top-performing stores and products to prevent stockouts.
- Product Promotion: Focus marketing on high-revenue-generating products and underperformers in high-sales regions for better ROI.
- Continue using Tableau dashboards for up-to-date tracking and quicker decision-making. Perform quarterly updates to ensure strategies remain aligned with market trends.



Conclusion

Summary

- This project analyzes sales performance across stores and cities to identify top-performing locations and products. The goal is to optimize inventory, avoid stockouts, and improve profitability. The analysis was carried out in four modules:
 - 1) Data Cleaning & Pivoting (Excel): Organized raw data, removed inconsistencies, and performed basic pivot-based analysis.
 - 2) Data Querying (PostgreSQL): Structured data into a database, ran SQL queries for deeper insights and aggregations.
 - 3) Data Visualization (Excel): Created basic charts to make data more comprehensible.
 - 4) Advanced Visualization & Dashboards (Tableau): Built interactive dashboards for easy stakeholder consumption.



Appendix

Appendix

⌚ sales.csv+ (Multiple Connections)





Get Data	From Text/CSV	From Web	From Table/Range	Recent Sources	Existing Connections	Refresh All	Queries & Connections	Properties	Sort	Filter	Clear	Reapply	Text to Columns	Flash Fill	Remove Duplicates	Data Validation	Consolidate	Data Model	What-If Analysis	Forecast Sheet	Group	Ungroup	Subtotal		
Get & Transform Data					Queries & Connections					Sort & Filter					Data Tools					Forecast			Outline		

A2

1	product_id	store_id	date	sales	revenue	stock	price	promo_type_1	promo_bin_1	promo_type_2	names.product_name	product_length	product_depth	product_width	hierarchy1_id	hierarchy2_id	hierarchy3_id	hierarchy4_id	hierarchy5_id	store_name	storetype_id	store_size	city_id	city_name
2	P0001	S0001	09/02/2017	1	5.51	0	6.5	PR14		PRO3	Bottom Freezer Refrigerator	5	20	12	H00	H0004	H000401	H00040105	H0004010534	Electro World (National Chain)	ST04	41	C031	Helsinki
3	P0001	S0001	11/02/2017	1	5.51	0	6.5	PR14		PRO3	Bottom Freezer Refrigerator	5	20	12	H00	H0004	H000401	H00040105	H0004010534	Electro World (National Chain)	ST04	41	C031	Helsinki
4	P0005	S0001	02/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
5	P0005	S0001	03/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
6	P0005	S0001	04/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
7	P0005	S0001	05/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
8	P0005	S0001	06/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
9	P0005	S0001	07/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
10	P0005	S0001	08/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
11	P0005	S0001	09/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
12	P0005	S0001	10/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
13	P0005	S0001	11/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
14	P0005	S0001	12/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
15	P0005	S0001	13/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
16	P0005	S0001	14/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
17	P0005	S0001	15/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
18	P0005	S0001	16/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
19	P0005	S0001	17/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
20	P0005	S0001	18/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
21	P0005	S0001	19/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
22	P0005	S0001	20/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
23	P0005	S0001	21/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
24	P0005	S0001	22/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
25	P0005	S0001	23/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
26	P0005	S0001	24/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
27	P0005	S0001	25/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
28	P0005	S0001	26/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
29	P0005	S0001	27/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
30	P0005	S0001	28/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
31	P0005	S0001	29/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
32	P0005	S0001	30/01/2017	0	0	7	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
33	P0005	S0001	31/01/2017	1	28.73	6	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
34	P0005	S0001	01/02/2017	0	0	6	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
35	P0005	S0001	02/02/2017	0	0	6	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
36	P0005	S0001	03/02/2017	0	0	6	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
37	P0005	S0001	04/02/2017	1	28.73	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
38	P0005	S0001	05/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
39	P0005	S0001	06/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
40	P0005	S0001	07/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
41	P0005	S0001	08/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
42	P0005	S0001	09/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
43	P0005	S0001	10/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
44	P0005	S0001	11/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki
45	P0005	S0001	12/02/2017	0	0	5	33.9	PR14		PRO3	Wine Cooler	16	30	16	H03	H0312	H031211	H03121109	H0312110917	Electro World (National Chain)	ST04	41	C031	Helsinki

all in1 pivot +

Ready Accessibility: Investigate

75%