Short Pitch: Indent Solutions is full of world class engineers who specialize in enterprise network and datacenter infrastructure, ranging from small offices to large-scale datacenter deployments.

Long Pitch: Indent contains a diverse group of individuals with backgrounds ranging from low-latency trading on futures exchanges to large-scale anti-ddos mitigation platforms. This variety allows our team to accomplish any task that your business may need. Our expertise allows for us to help design the best solution to your IT needs, as well as keep costs to a minimum compared to our competitors.

Personas:

Enterprise Client 1 – medium sized business who does not have a large IT infrastructure and requires offsite compute and storage for their virtual servers.

Enterprise Client 2 – large size business looking for a consultant to assist in architecting a network design for their new datacenter.

Comps:

Next I.T. - https://next-it.net/

Michigan Network Consultants - https://4coc.com/