

# Linear Regression

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Lecture 02: Simple and Multiple Linear Regression

30 October 2018



Terminology

Advertisement

Simple Linear  
Regression

Multiple Linear  
Regression

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# Equivalent terminologies

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- $y$ : dependent variable, response variable, output variable
- $x$ : independent variable, explanatory variable, input variable, feature.

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- Regression:  $y$  is continuous
- Classification:  $y$  is discrete

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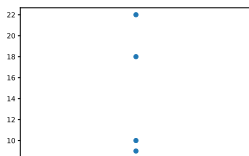
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$$y_1 = 22, \quad y_2 = 10, \quad y_3 = 9, \quad y_4 = 18$$

$$y_i = \beta_0 + \varepsilon_i$$

- What is  $\hat{y}_i$ ?
- What is  $\hat{\beta}_0$ ?
- Least squares:  $\min \frac{1}{5} \{ (22 - \beta_0)^2 + \dots + (18 - \beta_0)^2 \}$
- $\hat{\beta}_0 = \frac{1}{5} (22 + \dots + 18)$



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Suppose we have a fixed budget of advertisement to increase sales.

**Problem:**

How do you distribute advertisement budget between different advertisement methods?

Suppose we have a fixed budget of advertisement to increase sales.

## Problem:

How do you distribute advertisement budget between different advertisement methods?

TV, Radio, Newspaper, Online, etc.

## Question:

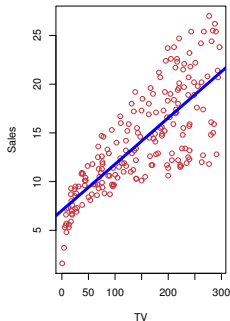
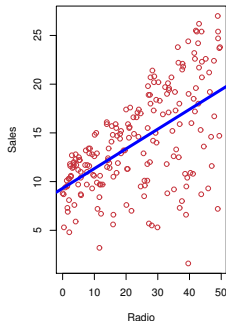
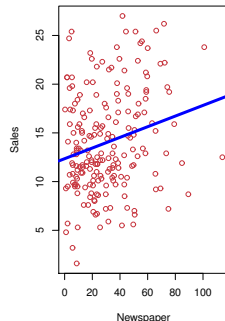
- Does advertisement affect sale?
- How do we predict sale?
- What is  $y$  what is  $x$ ?
- Is it a regression or a classification?

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Sales:  $y$ TV:  $x_1$ Radio:  $x_2$ Newspaper:  $x_3$ Learning: Sales  $\approx f(\text{TV}, \text{Radio}, \text{Newspaper}) + \varepsilon$



# Sale prediction simplification

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$$\text{Sales} \approx f(\text{TV}, \text{Radio}, \text{Newspaper})$$

$$\Downarrow$$

$$\text{Sales} \approx f_1(\text{TV}) + f_2(\text{Radio}) + f_3(\text{Newspaper})$$

$$\Downarrow$$

$$\text{Sales} \approx f_1(\text{TV})$$

$$\Downarrow$$

$$y \approx \beta_0 + \beta_1 \text{TV}$$

$$\Downarrow$$

$$y \approx \beta_0$$

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## Step 1

- Load “Advertising.csv”
  - `path='/Users/Desktop/datafiles/'`
  - `filename=path+'Advertising.csv'`
- `import pandas as pd`
- `import numpy as np`
- Take the mean of “sales”

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```
import pandas as pd
path='data/'
filename = path+'Advertising.csv'
advertising = pd.read_csv(filename)
```

```
import numpy as np
np.mean(advertising['sales '])
```

# Simple linear regression

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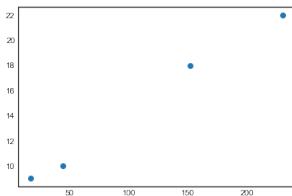
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$$\begin{array}{cccc} y_1 = 22 & y_2 = 10 & y_3 = 9 & y_4 = 18 \\ x_{11} = 230 & x_{12} = 44 & x_{13} = 17 & x_{14} = 151 \end{array}$$



$$y_i = \beta_0 + \beta_1 x_{1i} + \varepsilon_i$$

What is  $\hat{y}_i$ ?

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## Step 2: Predict Sales using TV

- Load “LinearRegression” from sklearn
- Initialize the model
- Feed the data
- Scatter plot Sales versus TV
- Add the predicted line

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```
from sklearn.linear_model import LinearRegression  
lr = LinearRegression()
```

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```
from sklearn.linear_model import LinearRegression
lr = LinearRegression()

lr.fit(X = advertising[ ['TV'] ], y = advertising['sales '])
print(lr.intercept_, lr.coef_)
```

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```
from sklearn.linear_model import LinearRegression
lr = LinearRegression()

lr.fit(X = advertising[ ['TV'] ], y = advertising['sales'])
print(lr.intercept_, lr.coef_)

import matplotlib.pyplot as plt
%matplotlib inline

plt.plot(advertising.TV, advertising.sales, 'or', mfc='none');
plt.plot(advertising.TV, lr.intercept_+lr.coef_*advertising.TV, '-b');

plt.xlabel('TV');
plt.ylabel('sales');
```



# Combine models

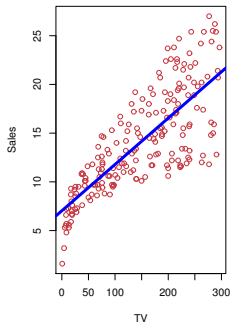
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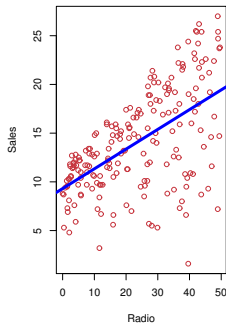
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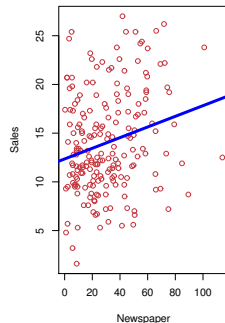
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TV:  $x_1$



Radio:  $x_2$



Newspaper:  $x_3$

$$\text{Sales} = \beta_0 + \beta_1 \text{TV} + \beta_2 \text{Radio} + \beta_3 \text{Newspaper} + \varepsilon$$

# Combine models

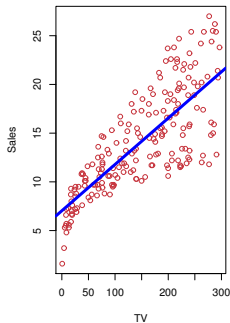
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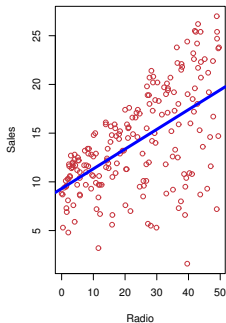
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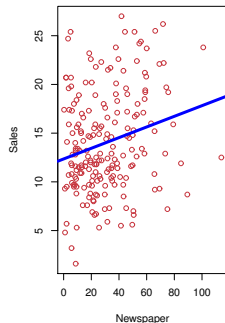
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TV:  $x_1$



Radio:  $x_2$



Newspaper:  $x_3$

$$\text{Sales} = \beta_0 + \beta_1 \text{TV} + \beta_2 \text{Radio} + \beta_3 \text{Newspaper} + \varepsilon$$

Predict for TV = 250, Radio = 30, Newspaper = 20

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```
lr = LinearRegression()
```

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```
lr = LinearRegression()
```

```
lr.fit(X = advertising[ ['TV', 'radio', 'newspaper'] ],  
       y = advertising['sales'])
```

```
x = np.array([250, 30, 20] )  
lr.predict(x.reshape(1,3))
```

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```
lr = LinearRegression()
```

```
lr.fit(X = advertising[ ['TV', 'radio', 'newspaper'] ],  
       y = advertising['sales'])
```

```
x = np.array([250, 30, 20] )  
lr.predict(x.reshape(1,3))
```

```
x = np.array([250, 30, 20, 249, 29, 19] )  
lr.predict(x.reshape(2,3))
```

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```
import statsmodels.formula.api as smf
model = smf.ols(formula='sales ~ TV + radio + newspaper',
                 data = advertising)
lr = model.fit()
lr.summary()
```

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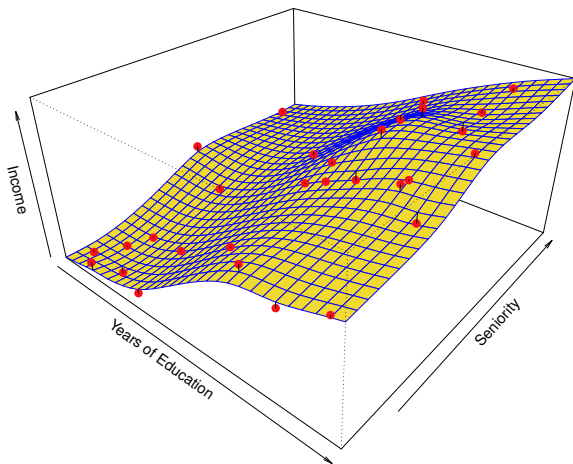
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<b>Dep. Variable:</b>	sales	<b>R-squared:</b>	0.897
<b>Model:</b>	OLS	<b>Adj. R-squared:</b>	0.896
<b>Method:</b>	Least Squares	<b>F-statistic:</b>	570.3
<b>Date:</b>	Sat, 31 Mar 2018	<b>Prob (F-statistic):</b>	1.58e-96
<b>Time:</b>	17:41:29	<b>Log-Likelihood:</b>	-386.18
<b>No. Observations:</b>	200	<b>AIC:</b>	780.4
<b>Df Residuals:</b>	196	<b>BIC:</b>	793.6
<b>Df Model:</b>	3		
<b>Covariance Type:</b>	nonrobust		

	coef	std err	t	P> t	[0.025	0.975]
<b>Intercept</b>	2.9389	0.312	9.422	0.000	2.324	3.554
<b>TV</b>	0.0458	0.001	32.809	0.000	0.043	0.049
<b>radio</b>	0.1885	0.009	21.893	0.000	0.172	0.206
<b>newspaper</b>	-0.0010	0.006	-0.177	0.860	-0.013	0.011

<b>Omnibus:</b>	60.414	<b>Durbin-Watson:</b>	2.084
<b>Prob(Omnibus):</b>	0.000	<b>Jarque-Bera (JB):</b>	151.241
<b>Skew:</b>	-1.327	<b>Prob(JB):</b>	1.44e-33
<b>Kurtosis:</b>	6.332	<b>Cond. No.</b>	454.

Income:  $y$



Years of Education:  $x_1$

Seniority:  $x_2$

$$y \approx f(x_1, x_2)$$



# Income: $y$

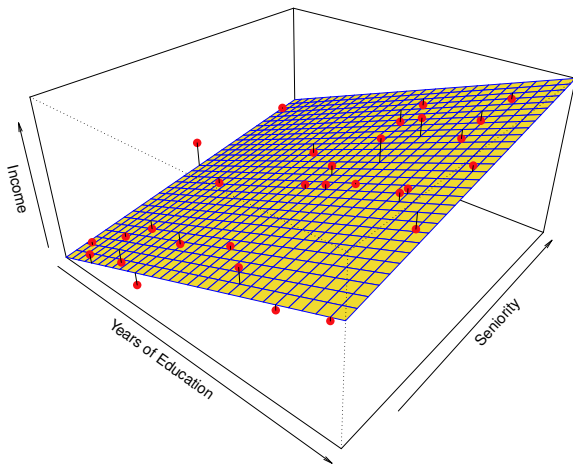
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$$y \approx f_1(x_1) + f_2(x_2)$$

$$y \approx \beta_0 + \beta_1 x_1 + \beta_2 x_2$$