## Sibadatta Swoyam Prakash Nayak | MBA 2023-2025



INTERNSHIP			04	Months
RUBAN MEMOI	RIAL HOSPITAL	Human Resource Intern	Apr'2024-	Jul'2024
Roles and Responsibilities	<ul> <li>joining process includes documentation, punch card activation, orientation and record main</li> <li>to improve employee engagement by organizing events, trainings and birthday parties regularized</li> <li>auditing of employee files, ensuring proper documentation and organization according to HI</li> <li>dashboard development of to visualise metrics such as gender ratio, manpower and attrition of</li> <li>employees quarry handling, survey designing, ppt, poster, org-chart making, manpower planning</li> </ul>			ılarly. R policy. a period
Projects	<ul> <li>shifting of employee database from Excel to Access for better data management and report auto</li> <li>easing of recruitment process using Google Forms for enhanced selection process and time effection</li> </ul>			
EDUCATION				
MBA	Indian Institut	te of Management, Bodh Gaya	75.90%	2025
B.Sc.	Nimapada Aut	tonomous College, Nimapada	66.03%	2021
12 <sup>th</sup>	Swadhin Res	sidential College, Nimapada	68.83%	2018
10 <sup>th</sup>	Kakatpur G	Govt High School, Kakatpur	84.33%	2016
POSITIONS OF	RESPONSIBILITY			
Event Organizer	<ul> <li>Coordinated Ministerial visit, Annual functions, and cultural events as part of a college team</li> <li>Contributed as a team in event planning in term of leadership and organizational skills</li> </ul>			2021
ACADEMIC ACH	HIEVEMENTS			
OJEE	• Secured 10th rank in Odis	sha Joint Entrance Exam for Masters in Con	mputer application	2023
EXTRACURRIC	ULAR ACTIVITIES			
Hackathon	Secured a spot in Smart In	ndia Hackathon 2023 Qualifying the college lev	vel internal hackathon	2023
National Cadet Corps	<ul> <li>Awarded with Certificate A for contributions and training under National Cadet Corps</li> <li>Led NCC unit, fostering teamwork, discipline and leadership among cadets and peers</li> </ul>			2016
State level camping	<ul> <li>Participated in NCC camp, learnt Leadership, Survival skills &amp; Discipline through training</li> <li>Participated to learn leadership and survival skills through rigorous and immersive training</li> </ul>			2015
LIVE PROJECT	- INSPLORE CONSULTAN	ICY		
Marketing & Finance	<ul> <li>Developing data-driven marketing strategies to optimize client ROI and engagement.</li> <li>Analysing financial reports to identify cost-saving opportunities and improve profitability.</li> <li>Collaborated with teams to execute successful marketing campaigns and financial initiatives.</li> </ul>			2023
CERTIFICATIO	NS		,	
Accounting	Introductions to Manage	erial Accounting, for better understanding of	any business reports	2023
Statistics	• Stanford's online Intro of <b>Statistics</b> to empower <b>data-driven decision-making</b> and analysis		2023	
Analytics	Power BI for advanced data visualization and analysis with database filtering and linking		2023	
Investment	• Financial risk analysis, portfolio optimization and America-focused investment strategies		2023	
Healthcare	Pharma professional skills	s in licensing, commercialization and medical co	ompliance strategies	2023
Economics	• Gained insights into Circular Economy's significance and methods for business integration		2023	
Operation	Proficient in Sales Targe	ets and Efficient Inventory Management for	Profit Maximization	2023
Marketing	Unique Value Proposition	Unique Value Proposition (UVP) Creation, Significance, Components, Competitor Analysis		2023
Finance	Learned Expense analys	sis, break-even points, and spreadsheet utiliz	zation proficiency	2023
SQL	Learned <b>SQL</b> fundamenta	als, database design and management in a co	ourse offered by IBM	2023
Digital Marketing	Completed 40-hour long	Google certificate course of Fundamentals of I	Digital Marketing	2023
Excel	Excel for Beginners cours	se, mastering data manipulation, formulas, ch	narts and pivot charts	2023
Python	Fundamentals of Pytho	on including Pandas for data manipulation by	grasshopper Google	2020
OTHER INTER	ESTS			
Hobbies & Skills	Book Reading	Gymnastics	Blende	er 3D