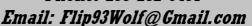


Kyle Feldman

Phone: 253-282-9431







Summary

Hello, my name is Kyle Feldman, and I am a happily married man. I had worked for 11 years at the Tacoma Mall Blvd Coin & Stamp and learned quite a bit about many varying factors of running a business and keeping the customers happy was the #1 priority. I was motivated to drive productivity, profit and efficiency goals through proactive and hands-on work. Work smarter, Not harder!

I was best at getting various items we purchased from customers up and out for sale as soon as possible, as per my drive to get work done efficiently, with quality.

I don't necessarily work well under stressful conditions, unfortunately.

I can type very fast and can work very well with a small team, as long as our goals are relatable. I am extremely easy to get along with and have an open mind for many varying factors. I do my best to make sure any/all work is completed to and above company standards

I have worked at Tacoma Mall Blvd Coin & Stamp since high school and even through the Covid-19 Pandemic.

I am currently enrolled in the University of Washington bootcamp course for Full-Stack Web Development and they are night based classes (Starting about 5pm), going through March of 2023.

Education:

Curtis High School Graduate
Of 2011
(High School Diploma)

University Of Washington
Full-Stack Web Development Bootcamp
(Certificate coming soon!)

References

Co-Worker of tacoma Mall Blvd Coin & Stamp Michael Rasmussen II Please Contact Me for Phone Number

Bookkeeper of Tacoma Mall Blvd Coin & Stamp

Karen Ducharme Please Contact Me for Phone Number

General Skills

- Project management
- Sales Techniques
- Marketing
- Extremely Organized
- Extreme Professional Customer service
- Data management
- Active listening and understanding
- Friendly, positive, and professional attitude
- Clean Driving Record and Background
- Never been to Jail/Prison (nor intend to
) or been convicted of any kind of

felonies/crimes

- Issue and conflict resolution
- Always finds a more optimal approach
- Very Productive.
- Keeps Focused on Primary Tasks
- Good Eye and Intuition for Safety

Concerns

- Excellent Technology Learning speed and skills
- Business before Pleasure is my motto!

Computer Skills (Majority of experience and Usage was during School)

- Typing Speed of about 40 wpm
- Confident in HTML and CSS
- Can apply and understand some CSS frameworks like Bootstrap or Bulma.
- JavaScript

- MySQL and Sequelize Database
- Github functionality

Tacoma Mall Blvd Coin & Stamp, Tacoma Washington, 98409

Foreign Coin &
Currency Manager/
Salesman/
Researcher / Shelf
Stocker/ Customer
Service Rep./
Asset Protection /
Janitorial

Worked from 06/2011 - 07/30/2022

Role Description

- Salesman of various coins, collectibles and investment items
- Converse with the **walk-ins** or over the **phone** about their various coins, currency and collections that they wish to sell or purchase, and advise them on the best route.
- Packaged Stock and assessed the quality for appropriate pricing.
- Advised customers on investment purchases, while providing a professional approach and delivery.
- Reviewed completed work to verify consistency, quality and conformance.
- Assessed current procedures and implemented improvements, boosting productivity by providing new ways to display goods and inform our customers of their uses.
- Completed thorough opening, closing and shift change functions to maintain operational standards each day.
- Conducted quality, timely performance feedback and performance appraisals.
- Delegated work to staff, setting priorities and goals.
- Remained calm and professional in stressful circumstances and can generally diffuse tense situations.
- Entered Customer data into Leadsonline Database in accordance to regulations
- Frequently cleaned surfaces and floors.
- Customers Happiness is the #1 Priority.

Hobbies

- Building, Creating and painting terrain and figurines for tabletop games
- Video Games and Modding of Video Games (PC)
- Playing with Computer Code (JavaScript, Html and CSS mainly)
- Spending quality time with my Wife.

Medical Conditions:

- I have been diagnosed with Anxiety (Panic Attacks) and Hyperhidrosis (Excessive Sweating within all extremities (Hands, Feet, Etc). I wear cotton gloves and replace them multiple times a day to keep a sanitary approach on all fronts (along with washing my hands frequently)
- Stressful situations (E.G.. Very Argumentative Customers, Freeways,) can rarely induce a Panic Attack, but if it does happen, the Hyperhidrosis can make it much worse.

Thank You for Your Time and Consideration!