

# Financial Data Supplement 4Q2015

11 March 2016

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### 4Q2015 Financial Data Supplement



Due to rounding, numbers presented throughout this document may not add up precisely to the totals we provide and percentages may not precisely reflect the absolute figures.

All segment figures reflect segment composition as of 31 December 2015.

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Deutsche Bank 4Q15 Financial Data Supplement financial transparency.

# Financial summary



	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2015 vs. 4Q2014	4Q2015 vs. 3Q2015	FY2015 vs. FY2014
Key financial information	1 12010	192014	ZQZU 14	362014	46(2014	1 12014	10/2015	<u> </u>	30/2013	402010	1 12015	46(2017	30(2010	1 12017
Fully loaded CRR/CRD4 Leverage Ratio in % <sup>1</sup>	2.4 %	2.5 %	3.4 %	3.3 %	3.5 %	3.5 %	3.4 %	3.6 %	3.6 %	3.5 %	3.5 %	0.0 ppt	(0.1)ppt	0.0 ppt
CRR/CRD4 leverage exposure, in EUR bn. <sup>1</sup>	1.445	1.423	1.447	1.478	1.445	1.445	1.549	1.461	1.420	1.395	1.395	(3)%	(2)%	(3)%
Common Equity Tier 1 capital ratio <sup>2,3,4</sup>	12.8 %	9.5 %	11.5 %	11.5 %	11.7 %	11.7 %	11.1 %	11.4 %	11.5 %	11.1 %	11.1 %	(0.6)ppt	(0.4)ppt	(0.6)ppt
Risk-weighted assets, in EUR bn. 3,4	300	373	399	402	394	394	431	416	408	397	397	1 %	(3)%	1 %
Pre-tax return on average shareholders' equity <sup>2</sup>	2.6 %	12.0 %	6.3 %	1.6 %	1.5 %	5.0 %	8.2 %	6.7 %	(35.3) %	(16.8) %	(8.9) %	(18.3)ppt	18.4 ppt	(13.9)ppt
Pre-tax return on average active equity <sup>2,5</sup>	2.6 %	12.2 %	6.4 %	1.6 %	1.5 %	5.1 %	8.4 %	6.8 %	(35.6) %	(16.9) %	(9.0) %	(18.4)ppt	18.7 ppt	(14.1)ppt
Post-tax return on average shareholders' equity <sup>2</sup>	1.2 %	7.8 %	1.6 %	(0.6) %	2.6 %	2.7 %	3.1 %	4.4 %	(34.8) %	(13.2) %	(9.8) %	(15.8)ppt	21.6 ppt	(12.5)ppt
Post-tax return on average active equity <sup>2,5</sup>	1.2 %	8.0 %	1.6 %	(0.6) %	2.6 %	2.7 %	3.1 %	4.5 %	(35.2) %	(13.2) %	(9.9) %	(15.9)ppt	21.9 ppt	(12.7)ppt
Post-tax return on average tangible shareholders' equity <sup>2,5</sup>	1.6 %	10.5 %	2.1 %	(0.7) %	3.3 %	3.5 %	3.9 %	5.7 %	(43.9) %	(15.7) %	(12.3) %	(19.0)ppt	28.3 ppt	(15.8)ppt
Cost/income ratio <sup>2</sup>	89.0 %	77.0 %	85.2 %	93.2 %	92.1 %	86.7 %	83.6 %	85.0 %	180.4 %	135.0 %	115.3 %	42.9 ppt	(45.4)ppt	28.6 ppt
Compensation ratio <sup>2</sup>	38.6 %	39.9 %	38.0 %	40.6 %	38.1 %	39.2 %	33.1 %	37.6 %	45.1 %	46.7 %	39.7 %	8.7 ppt	1.6 ppt	0.5 ppt
Noncompensation ratio <sup>2</sup>	50.3 %	37.1 %	47.1 %	52.6 %	54.0 %	47.5 %	50.6 %	47.4 %	135.3 %	88.3 %	75.7 %	34.3 ppt	(47.0)ppt	28.2 ppt
Total net revenues, in EUR m.	31,915	8,392	7,860	7,864	7,832	31,949	10,376	9,177	7,330	6,642	33,525	(15)%	(9)%	5 %
Provision for credit losses, in EUR m.	2,065	246	250	269	369	1,134	218	151	207	380	956	3 %	83 %	(16)%
Total noninterest expenses, in EUR m.	28,394	6,466	6,693	7,328	7,211	27,699	8,678	7,798	13,224	8,967	38,667	24 %	(32)%	40 %
Income (loss) before income taxes, in EUR m.	1,457	1,680	917	266	253	3,116	1,479	1,228	(6,101)	(2,704)	(6,097)	N/M	(56)%	N/M
Net income (loss), in EUR m.	681	1,103	238	(92)	441	1,691	559	818	(6,024)	(2,125)	(6,772)	N/M	(65)%	N/M
Total assets, in EUR bn. <sup>3</sup>	1,611	1,637	1,665	1,709	1,709	1,709	1,955	1,694	1,719	1,629	1,629	(5)%	(5)%	(5)%
Shareholders' equity, in EUR bn.3	55	56	65	66	68	68	73	71	64	63	63	(8)%	(2)%	(8)%
Basic earnings per share	€ 0.64	€1.01	€0.21	€ (0.07)	€0.32	€1.34	€0.39	€0.41	€ (4.35)	€ (1.53)	€ (5.06)	N/M	(65)%	N/M
Diluted earnings per share <sup>6</sup>	€ 0.62	€0.98	€0.21	€ (0.07)	€0.31	€1.31	€0.38	€0.40	€ (4.35)	€ (1.53)	€ (5.06)	N/M	(65)%	N/M
Book value per basic share outstanding <sup>2</sup>	€50.80	€51.81	€ 46.62	€47.98	€49.32	€49.32	€52.67	€50.64	€46.16	€ 45.16	€45.16	(8)%	(2)%	(8)%
Tangible book value per basic share outstanding <sup>2</sup>	€37.87	€38.85	€36.45	€37.37	€38.53	€38.53	€41.26	€39.42	€38.99	€37.90	€37.90	(2)%	(3)%	(2)%
Other Information														
Branches <sup>3</sup>	2,907	2,853	2,840	2,833	2,814	2,814	2,807	2,796	2,792	2,790	2,790	(1)%	(0)%	(1)%
thereof: in Germany	1,924	1,873	1,862	1,863	1,845	1,845	1,842	1,833	1,829	1,827	1,827	(1)%	(0)%	(1)%
Employees (full-time equivalent) <sup>3</sup>	98,254	97,184	96,733	97,762	98,138	98,138	98,615	98,647	100,407	101,104	101,104	3 %	1 %	3 %
thereof: in Germany	46,377	45,477	45,442	45,614	45,392	45,392	45,803	45,807	45,921	45,757	45,757	1 %	(0)%	1 %
Share price at period end <sup>7</sup>	€33.07	€30.97	€ 25.70	€24.99	€24.99	€24.99	€32.36	€26.95	€24.07	€22.53	€22.53	(10)%	(6)%	(10)%
Share price high <sup>7</sup>	€36.94	€38.15	€ 32.05	€28.02	€28.02	€38.15	€32.90	€33.42	€32.31	€27.98	€33.42	(0)%	(13)%	(12)%
Share price low <sup>7</sup>	€28.05	€29.33	€ 25.47	€24.17	€22.66	€22.66	€23.48	€26.60	€22.95	€20.69	€20.69	(9)%	(10)%	(9)%
Long-term rating: <sup>3</sup>												(37.5		(-/
Moody's Investors Service	A2	A2	A2	A3	A3	A3	A3	A3	А3	A3	A3			
Standard & Poor's	Α	Α	Α	Α	Α	Α	Α	BBB+	BBB+	BBB+	BBB+			
Fitch Ratings	A+	A+	A+	A+	A+	A+	A+	Α	Α	A-	A-			
DBRS Ratings <sup>8</sup>				_	_	_	A (high)	A (high)	A	Δ	Δ			

#### Consolidated Statement of Income



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m.)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Interest and similar income	25,601	6,246	6,362	5,909	6,484	25,001	6,457	6,936	6,661	5,913	25,967	(9)%	(11)%	4 %
Interest expense	10,767	2,871	2,696	2,496	2,666	10,729	2,247	2,815	2,968	2,056	10,086	(23)%	(31)%	(6)%
Net interest income	14,834	3,375	3,666	3,413	3,818	14,272	4,210	4,122	3,693	3,857	15,881	1 %	4 %	11 %
Provision for credit losses	2,065	246	250	269	369	1,134	218	151	207	380	956	3 %	83 %	(16)%
Net interest income after provision for credit losses	12,769	3,129	3,417	3,144	3,449	13,138	3,992	3,971	3,486	3,477	14,925	1 %	0 %	14 %
Commissions and fee income	12,308	3,038	3,070	3,132	3,169	12,409	3,263 <sup>9</sup>	3,464	3,108	2,930	12,765	(8)%	(6)%	3 %
Net gains (losses) on financial assets/liabilities at fair value through profit or loss	3.817	1.616	1,253	830	599	4,299	2,146 9	1,433	700	(437)	3,842	N/M	N/M	(11)%
0 1	3,017	1,010	1,200	030	399	4,299	2,140	1,433	700	(437)	3,042	I N/ IVI	I N/ IVI	(11)70
Net gains (losses) on financial assets available for sale	394	73	24	82	63	242	185	52	59	(93)	203	N/M	N/M	(16)%
Net income (loss) from equity method investments	369	154	173	166	126	619	201	220	(542)	286	164	126 %	N/M	(73)%
Other income (loss)	193	136	(326)	241	57	108	370	(114)	312	101	669	77 %	(68)%	N/M
Total noninterest income	17,082	5.018	4.194	4,451	4,015	17.677	6.166	5.056	3.637	2,785	17,644	(31)%	(23)%	0 %
Compensation and benefits	12,329	3,349	2.991	3,190	2,982	12,512	3,433	3,447	3,309	3,104	13,293	4 %	(6)%	6 %
General and administrative expenses	15.126	3,010	3.566	4.049	4.030	14.654	5.069	4.335	4.171	5,056	18,632	25 %	21 %	27 %
Policyholder benefits and claims	460	52	80	77	80	289	153	10	(29)	122	256	53 %	N/M	(11)%
Impairment of goodwill and other intangible assets	79	0	0	0	111	111	0	0	5.770	6	5.776	(95)%	(100)%	N/M
Restructuring activities	399	56	57	13	7	133	23	6	3,770	678	710	N/M	N/M	N/M
Total noninterest expenses	28.394	6.466	6.693	7.328	7.211	27.699	8.678	7.798	13.224	8.967	38.667	24 %	(32)%	40 %
Income (loss) before income taxes	1,457	1.680	917	266	253	3,116	1,479	1,228	(6,101)	(2,704)	(6,097)	N/M	(56)%	N/M
Income tax expense (benefit)	775	577	679	358	(189)	1,425	920	410	(77)	(579)	675	N/M	N/M	(53)%
Net income (loss)	681	1,103	238	(92)	441	1,691	559	818	(6,024)	(2,125)	(6,772)	N/M	(65)%	N/M
Net income attributable to noncontrolling interests	15	20	1	3	4	28	16	22	(12)	(5)	21	N/M	(60)%	(23)%
Net income attributable to Deutsche Bank shareholders	10						10		(12)	(0)		14/14/	(00)70	(20)70
and additional equity components	666	1,083	237	(94)	438	1,663	544	796	(6,013)	(2,120)	(6,794)	N/M	(65)%	N/M
		1,000	201	(0.)		.,000	0		(0,0.0)	(2,120)	(0,101)	14111	(00)70	
Memo:														
Basic shares outstanding (average), in m.	1,045.4	1,073.3	1,121.0	1,381.6	1,385.1	1,241.9	1,384.7	1,396.7	1,383.3	1,386.8	1,387.9	0 %	0 %	12 %
Diluted shares outstanding (average), in m.	1,073.2	1,104.3	1,149.0	1,381.6	1,410.7	1,269.5	1,417.4	1,420.6	1,383.3	1,386.8	1,387.9	(2)%	0 %	9 %
Cost/income ratio <sup>2</sup>	89.0 %	77.0 %	85.2 %	93.2 %	92.1 %	86.7 %	83.6 %	85.0 %	180.4 %	135.0 %	115.3 %	42.9 ppt	(45.4)ppt	28.6 ppt
Compensation ratio <sup>2</sup>	38.6 %	39.9 %	38.0 %	40.6 %	38.1 %	39.2 %	33.1 %	37.6 %	45.1 %	46.7 %	39.7 %	8.7 ppt	1.6 ppt	0.5 ppt
Noncompensation ratio <sup>2</sup>	50.3 %	37.1 %	47.1 %	52.6 %	54.0 %	47.5 %	50.6 %	47.4 %	135.3 %	88.3 %	75.7 %	34.3 ppt	(47.0)ppt	28.2 ppt

# Net revenues - Segment view 10



(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2015 vs. 4Q2014	4Q2015 vs. 3Q2015	FY2015 vs. FY2014
Corporate Banking & Securities:		10(2011	202011	002011	10,2011		142010		002010	142010	112010	102011	042010	
Origination (equity)	732	160	265	175	161	761	206	253	77	122	658	(25)%	57 %	(14)%
Origination (debt)	1,557	357	415	360	390	1,522	431	456	378	184	1,449	(53)%	(51)%	(5)%
Origination	2,290	517	680	535	551	2,283	637	709	455	306	2,107	(45)%	(33)%	(8)%
Sales & Trading (equity)	2,719	767	698	726	725	2,917	1,009	975	587	520	3,091	(28)%	(11)%	6 %
Sales & Trading (debt and other products)	6,709	2,406	1,804	1,411	1,125	6,747	2,617	2,113	1,714	947	7,391	(16)%	(45)%	10 %
Sales & Trading	9,429	3,173	2,502	2,138	1,851	9,664	3,626	3,088	2,301	1,467	10,482	(21)%	(36)%	8 %
Advisory	478	106	130	155	187	578	145	145	181	116	586	(38)%	(36)%	1 %
Loan products	1,222	252	253	338	345	1,189	274	283	253	284	1,094	(18)%	12 %	(8)%
Other products	(18)	(7)	(57)	(47)	26	(84)	(28)	89	(17)	(93)	(50)	N/M	N/M	(41)%
Total Corporate Banking & Securities	13,400	4,041	3,509	3,119	2,961	13,629	4,654	4,313	3,172	2,079	14,219	(30)%	(34)%	4 %
Private & Business Clients:														
Credit Products	3,345	845	858	866	853	3,423	930	914	946	926	3,715	8 %	(2)%	9 %
Deposits	3,009	757	749	742	728	2,975	694	685	665	652	2,696	(10)%	(2)%	(9)%
Payments, Cards & Accounts	1,017	247	246	249	240	982	235	239	244	234	952	(2)%	(4)%	(3)%
Investment & Insurance Products	1,220	348	308	306	343	1,305	406	355	332	299	1,392	(13)%	(10)%	7 %
Postal and supplementary Postbank Services	433	104	103	103	105	416	61	61	60	65	247	(38)%	9 %	(41)%
Other Revenues	371	146	88	109	120	463	144	105	(396)	57	(91)	(53)%	N/M	N/M
Total Private & Business Clients	9,395	2,449	2,353	2,375	2,389	9,565	2,470	2,358	1,851	2,232	8,911	(7)%	21 %	(7)%
Global Transaction Banking:								<u> </u>			,			
Trade Finance & Cash Management Corporates	2,547	630	630	639	638	2,537	689	663	693	705	2,750	11 %	2 %	8 %
Institutional Cash & Securities Services	1,481	388	398	395	405	1,587	435	468	478	490	1,870	21 %	3 %	18 %
Other products	(2)	1	1	(2)	(4)	(5)	9	14	(6)	(20)	(4)	N/M	N/M	(20)%
Total Global Transaction Banking	4,025	1,019	1,029	1,032	1,039	4,119	1,133	1,144	1,164	1,175	4,616	13 %	1 %	12 %
Deutsche Asset & Wealth Management:														
Management fees and other recurring revenues	2,380	601	629	648	674	2,551	777	785	761	760	3,083	13 %	(0)%	21 %
Performance and trans. fees and other	924	183	159	250	235	826	185	225	160	207	777	(12)%	29 %	(6)%
Net interest revenues	560	148	151	144	164	607	192	191	178	184	745	12 %	3 %	23 %
Mark-to-market movements on policyholder										·				
positions in Abbey Life	494	49	80	80	82	291	176	1	(47)	127	258	56 %	N/M	(12)%
Other product revenues	360	84	115	145	87	429	49	213	146	138	546	59 %	(5)%	27 %
Total Deutsche Asset & Wealth Management	4,718	1,065	1,133	1,266	1,240	4,704	1,379	1,415	1,198	1,416	5,408	14 %	18 %	15 %
Non-Core Operations Unit	896	62	(53)	11	152	172	336	201	169	(304)	401	N/M	N/M	133 %
Consolidation & Adjustments	(519)	(242)	(111)	61	52	(240)	404	(254)	(224)	44	(30)	(15)%	N/M	(87)%
Net revenues	31,915	8,392	7,860	7,864	7,832	31,949	10,376	9,177	7,330	6,642	33,525	(15)%	(9)%	5 %

# Corporate Banking & Securities



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Origination (equity)	732	160	265	175	161	761	206	253	77	122	658	(25)%	57 %	(14)%
Origination (debt)	1,557	357	415	360	390	1,522	431	456	378	184	1,449	(53)%	(51)%	(5)%
Origination	2,290	517	680	535	551	2,283	637	709	455	306	2,107	(45)%	(33)%	(8)%
Sales & Trading (equity)	2,719	767	698	726	725	2,917	1,009	975	587	520	3,091	(28)%	(11)%	6 %
Sales & Trading (debt and other products)	6,709	2,406	1,804	1,411	1,125	6,747	2,617	2,113	1,714	947	7,391	(16)%	(45)%	10 %
Sales & Trading	9,429	3,173	2,502	2,138	1,851	9,664	3,626	3,088	2,301	1,467	10,482	(21)%	(36)%	8 %
Advisory	478	106	130	155	187	578	145	145	181	116	586	(38)%	(36)%	1 %
Loan products	1,222	252	253	338	345	1,189	274	283	253	284	1,094	(18)%	12 %	(8)%
Other products	(18)	(7)	(57)	(47)	26	(84)	(28)	89	(17)	(93)	(50)	N/M	N/M	(41)%
Total net revenues	13,400	4,041	3,509	3,119	2,961	13,629	4,654	4,313	3,172	2,079	14,219	(30)%	(34)%	4 %
Provision for credit losses	189	16	44	33	9	103	37	57	56	115	265	N/M	105 %	158 %
Compensation and benefits	3,591	1,089	893	909	820	3,712	1,040	1,023	919	758	3,739	(8)%	(18)%	1 %
General and administrative expenses	6,583	1,432	1,706	1,850	1,781	6,769	2,896	2,004	2,766	2,266	9,932	27 %	(18)%	47 %
Policyholder benefits and claims	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Impairment of goodwill and other intangible assets	0	0	0	0	0	0	0	0	2,168	(0)	2,168	N/M	N/M	N/M
Restructuring activities	130	44	37	6	26	112	22	7	1	93	124	N/M	N/M	11 %
Total noninterest expenses	10,303	2,565	2,635	2,765	2,627	10,593	3,958	3,034	5,854	3,117	15,963	19 %	(47)%	51 %
Noncontrolling interests	16	21	1	2	2	25	16	22	(13)	1	26	(68)%	N/M	1 %
Income (loss) before income taxes	2,891	1,439	829	319	323	2,909	644	1,200	(2,726)	(1,153)	(2,035)	N/M	(58)%	N/M
Resources														
Employees (front office full-time equivalent, at														
period end)	8,354	8,211	8,113	8,384	8,204	8,204	8,027	7,895	8,072	7,958	7,958	(3)%	(1)%	(3)%
Total employees (full-time equivalent, at														
period end) <sup>11</sup>	25,113	25,367	25,354	25,696	25,844	25,844	26,879	27,079	27,901	28,280	28,280	9 %	1 %	9 %
Assets (at period end) <sup>12</sup>	1,102,007	1,133,139	1,158,803	1,204,717	1,213,612	1,213,612	1,440,056	1,184,557	1,220,293	1,145,004	1,145,004	(6)%	(6)%	(6)%
Risk-weighted assets (at period end) <sup>4</sup>	114,729	165,432	185,691	183,502	175,575	175,575	213,582	201,972	201,017	195,096	195,096	11 %	(3)%	11 %
CRR/CRD4 leverage exposure (at period end) <sup>1</sup>	826,258	806,525	821,311	842,035	830,798	830,798	919,097	843,169	802,207	807,474	807,474	(3)%	1 %	(3)%
Average active equity	20,161	20,937	23,733	28,588	28,979	25,445	30,595	32,511	31,054	29,520	30,948	2 %	(5)%	22 %
Efficiency Ratios <sup>2</sup>														
Cost/income ratio	76.9 %	63.5 %	75.1 %	88.6 %	88.7 %	77.7 %	85.0 %	70.3 %	184.6 %	149.9 %	112.3 %	61.2 ppt	(34.6)ppt	34.6 ppt
Pre-tax return on average active equity	14.3 %	27.5 %	14.0 %	4.5 %	4.5 %	11.4 %	8.4 %	14.8 %	(35.1) %	(15.6) %	(6.6) %	(20.1)ppt	19.5 ppt	(18.0)ppt
Post-tax return on average active equity	9.8 %	17.9 %	9.1 %	2.9 %	2.9 %	7.4 %	5.4 %	9.5 %	(22.7) %	(10.1) %	(4.2) %	(13.0)ppt	12.6 ppt	(11.7)ppt
Post-tax return on average tangible shareholders' equity	12.5 %	21.6 %	10.7 %	3.3 %	3.4 %	8.7 %	6.3 %	11.1 %	(26.6) %	(11.2) %	(4.9) %	(14.5)ppt	15.4 ppt	(13.6)ppt
1 ost-tax return on average tangible snareholders equity	12.5 70	21.0 /0								(11.2) /0	(4.3) /0		13.4 ppt	

#### **Private & Business Clients**



												4Q2015 vs.	4Q2015 vs.	FY2015 vs
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY201
Credit products	3,345	845	858	866	853	3,423	930	914	946	926	3,715	8 %	(2)%	9 %
Deposit products	3,009	757	749	742	728	2,975	694	685	665	652	2,696	(10)%	(2)%	(9)%
Payments, cards & account products	1,017	247	246	249	240	982	235	239	244	234	952	(2)%	(4)%	(3)%
Investment & insurance products	1,220	348	308	306	343	1,305	406	355	332	299	1,392	(13)%	(10)%	7 %
Postal and supplementary Postbank Services	433	104	103	103	105	416	61	61	60	65	247	(38)%	9 %	(41)%
Other products	371	146	88	109	120	463	144	105	(396)	57	(91)	(53)%	N/M	N/N
Total net revenues	9,395	2,449	2,353	2,375	2,389	9,565	2,470	2,358	1,851	2,232	8,911	(7)%	21 %	(7)%
Provision for credit losses	719	140	145	150	187	622	135	100	116	150	501	(20)%	29 %	(20)%
Memo: Impact of releases of certain Postbank allowances <sup>13</sup>	86	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/N
Compensation and benefits	2,955	738	673	716	735	2,863	702	695	699	751	2,847	2 %	7 %	(1)%
General and administrative expenses	4,329	1,093	1,152	1,180	1,456	4,880	1,096	1,082	1,068	1,417	4,664	(3)%	33 %	(4)%
Policyholder benefits and claims	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/N
Impairment of goodwill and other intangible assets	7	0	0	0	0	0	0	0	3,603	0	3,603	N/M	(100)%	N/N
Restructuring activities	22	3	3	1	2	9	1	(2)	(1)	589	587	N/M	N/M	N/N
Total noninterest expenses	7,312	1,834	1,828	1,897	2,194	7,753	1,799	1,775	5,369	2,757	11,700	26 %	(49)%	51 %
Noncontrolling interests	0	0	0	0	0	11	0	0	0	0	1	48 %	N/M	(17)%
Income (loss) before income taxes	1,363	474	379	328	8	1,189	536	483	(3,634)	(675)	(3,291)	N/M	(81)%	N/N
Resources														
Employees (front office full-time equivalent, at period end)	37.885	38.223	38.217	38.401	38.064	38.064	38.351	38.279	38.096	37.799	37.799	(1)%	(1)%	(1)9
Total employees (full-time equivalent, at period end) <sup>11</sup>	46,781	47.104	47.165	47,891	47.613	47.613	48.911	48,782	49.231	49,196	49,196	3 %	(0)%	3 %
Assets (at period end) 12	265,360	261,106	262,326	261,206	258,381	258,381	259,407	260,873	255,345	257,121	257,121	(0)%	1 %	(0)%
Risk-weighted assets (at period end) <sup>4</sup>	73.001	79.613	79.654	79.983	79.571	79.571	76,704	78.629	79.434	80.016	80.016	1 %	1 %	1 9
CRR/CRD4 leverage exposure (at period end) <sup>1</sup>	266,158	265,733	262.144	260,539	263,634	263,634	264,533	266,271	263,856	264,916	264.916	0 %	0 %	0 9
Average active equity	13.976	14.357	14.383	15.338	15.514	14.853	16.293	15.952	15.795	12.882	15.099	(17)%	(18)%	
Invested Assets (at period end, in EUR bn.)		284	286	289	291	291		295						2 %
	282				291		303		283	288	288	(1)%	2 %	(1)9
Net new money (in EUR bn.)	(15)	2	0	3	11	6	0	(2)	(2)	(1)	(4)	N/M	(45)%	N/N
Efficiency Ratios <sup>2</sup>														
Cost/income ratio	77.8 %	74.9 %	77.7 %	79.9 %	91.8 %	81.1 %	72.8 %	75.3 %	N/M	123.5 %	131.3 %	31.7 ppt	N/M	50.2 pp
Pre-tax return on average active equity	9.8 %	13.2 %	10.5 %	8.6 %	0.2 %	8.0 %	13.2 %	12.1 %	(92.0) %	(21.0) %	(21.8) %	(21.2)ppt	71.1 ppt	(29.8)pp
Post-tax return on average active equity	6.7 %	8.6 %	6.9 %	5.6 %	0.1 %	5.2 %	8.5 %	7.8 %	(59.5) %	(13.5) %	(14.1) %	(13.7)ppt	45.9 ppt	(19.3)pp
Post-tax return on average tangible shareholders' equity	9.1 %	12.2 %	9.6 %	7.6 %	0.2 %	7.2 %	11.4 %	10.6 %	(80.9) %	(15.6) %	(18.2) %	(15.8)ppt	65.3 ppt	(25.4)pp
Breakdown of PBC by business unit <sup>14</sup>														
Private & Commercial Banking <sup>15</sup>														
Total net revenues	3,685	1,026	923	932	963	3,845	954	919	1,027	894	3,794	(7)%	(13)%	(1)%
Provision for credit losses	128	20	19	20	20	79	14	15	8	16	53	(19)%	109 %	(33)9
Total noninterest expenses	3,234	804	809	871	1,036	3,520	816	768	1,395	1,536	4,514	48 %	10 %	28 9
Income (loss) before income taxes	323	201	96	41	(93)	245	124	137	(376)	(659)	(774)	N/M	75 %	N/N
Advisory Banking International							•							
Total net revenues	1,966	520	531	530	520	2,100	583	601	(94)	465	1,556	(10)%	N/M	(26)%
Provision for credit losses	248	66	63	57	85	272	60	57	44	69	229	(19)%	56 %	(16)%
Total noninterest expenses	1.181	349	322	313	266	1.250	317	320	493	375	1.505	41 %	(24)%	20 %
Income (loss) before income taxes	538	105	146	160	168	579	206	224	(630)	22	(179)	(87)%	N/M	N/M
	330	100	140	100	100	319	200	224	(030)		(113)	(07)70	TWIVI	TWIV
Postbank <sup>16</sup>														
Total net revenues	3,744	903	898	913	906	3,620	933	838	918	874	3,562	(4)%	(5)%	(2)%
Provision for credit losses	343	54	64	73	81	271	60	29	64	65	218	(20)%	1 %	(20)9
Total noninterest expenses	2,898	681	697	713	891	2,982	666	687	3,481	847	5,682	(5)%	(76)%	90 %
Noncontrolling interests	0	0	0	0	0	11	0	0	0	0	1	79 %	123 %	(13)%
Income (loss) before income taxes	502	168	137	127	(67)	365	206	122	(2,628)	(38)	(2,338)	(42)%	(99)%	N/N

# **Global Transaction Banking**



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Trade Finance & Cash Management Corporates	2,547	630	630	639	638	2,537	689	663	693	705	2,750	11 %	2 %	8 %
Institutional Cash & Securities Services	1,481	388	398	395	405	1,587	435	468	478	490	1,870	21 %	3 %	18 %
Other products	(2)	1	1	(2)	(4)	(5)	9	14	(6)	(20)	(4)	N/M	N/M	(20)%
Total net revenues	4,025	1,019	1,029	1,032	1,039	4,119	1,133	1,144	1,164	1,175	4,616	13 %	1 %	12 %
Provision for credit losses	315	24	47	43	42	156	15	(12)	34	91	127	118 %	169 %	(18)%
Compensation and benefits	614	160	155	159	160	634	175	177	169	159	679	(1)%	(6)%	7 %
General and administrative expenses	1,932	477	601	502	587	2,166	535	700	558	574	2,368	(2)%	3 %	9 %
Policyholder benefits and claims	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Impairment of goodwill and other intangible assets	57	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Restructuring activities	54	2	6	(1)	3	10	0	(2)	2	4	3	44 %	146 %	(68)%
Total noninterest expenses	2,657	639	762	660	750	2,811	710	875	728	737	3,050	(2)%	1 %	9 %
Noncontrolling interests	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Income (loss) before income taxes	1,053	356	220	329	247	1,152	408	282	402	347	1,439	40 %	(14)%	25 %
Resources														
Employees (front office full-time equivalent, at														
period end)	4,095	4,083	4,035	4,131	4,146	4,146	4,123	4,109	4,187	4,290	4,290	3 %	2 %	3 %
Total employees (full-time equivalent, at														
period end) <sup>11</sup>	11,501	11,468	11,190	11,064	11,283	11,283	10,490	10,537	10,585	10,791	10,791	(4)%	2 %	(4)%
Assets (at period end) <sup>12</sup>	97,240	108,130	111,054	109,764	106,252	106,252	117,368	113,621	110,134	99,953	99,953	(6)%	(9)%	(6)%
Risk-weighted assets (at period end) <sup>4</sup>	36,811	41,523	42,019	42,829	43,265	43,265	51,638	51,668	54,084	52,062	52,062	20 %	(4)%	20 %
CRR/CRD4 leverage exposure (at period end) <sup>1</sup>	172,802	184,938	200,088	209,369	171,536	171,536	191,608	188,071	214,126	197,478	197,478	15 %	(8)%	15 %
Average active equity	5,136	5,327	5,597	6,525	6,725	6,033	7,159	7,673	7,633	7,752	7,607	15 %	2 %	26 %
Efficiency Ratios <sup>2</sup>														
Cost/income ratio	66.0 %	62.7 %	74.1 %	64.0 %	72.2 %	68.2 %	62.7 %	76.5 %	62.6 %	62.7 %	66.1 %	(9.4)ppt	0.2 ppt	(2.2)ppt
Pre-tax return on average active equity	20.5 %	26.7 %	15.7 %	20.2 %	14.7 %	19.1 %	22.8 %	14.7 %	21.1 %	17.9 %	18.9 %	3.2 ppt	(3.2)ppt	(0.2)ppt
Post-tax return on average active equity	14.0 %	17.4 %	10.2 %	13.1 %	9.6 %	12.4 %	14.7 %	9.5 %	13.6 %	11.6 %	12.2 %	2.0 ppt	(2.1)ppt	(0.2)ppt
Post-tax return on average tangible shareholders' equity	16.5 %	20.8 %	12.1 %	15.1 %	11.1 %	14.5 %	17.1 %	11.0 %	15.9 %	13.4 %	14.2 %	2.3 ppt	(2.5)ppt	(0.4)ppt
	10.0 /0	20.0 /0	12.1 /0	10.1 /0	11.1 /0	17.0 /0	17.1 /0	11.0 /0	10.0 /0	10.7 /0	17.2 /0	2.0 ppt	(∠.υ,ρρι	(υ. τ, ρρι

### Deutsche Asset & Wealth Management



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Management fees and other recurring revenues	2,380	601	629	648	674	2,551	777	785	761	760	3,083	13 %	(0)%	21 %
Performance and trans. fees and other														
non recurring revenues	924	183	159	250	235	826	185	225	160	207	777	(12)%	29 %	(6)%
Net interest revenues	560	148	151	144	164	607	192	191	178	184	745	12 %	3 %	23 %
Mark-to-market movements on policyholder														
positions in Abbey Life	494	49	80	80	82	291	176	1	(47)	127	258	56 %	N/M	(12)%
Other product revenues	360	84	115	145	87	429	49	213	146	138	546	59 %	(5)%	27 %
Total net revenues	4,718	1,065	1,133	1,266	1,240	4,704	1,379	1,415	1,198	1,416	5,408	14 %	18 %	15 %
Provision for credit losses	23	(1)	(6)	1	(0)	(7)	4	1	0	4	9	N/M	N/M	N/M
Compensation and benefits	1,291	343	335	375	346	1,398	411	406	426	362	1,605	4 %	(15)%	15 %
General and administrative expenses	1,997	501	511	519	558	2,090	520	577	538	651	2,286	17 %	21 %	9 %
Policyholder benefits and claims	460	52	80	77	80	289	153	10	(29)	122	256	53 %	N/M	(11)%
Impairment of goodwill and other intangible assets	14	0	0	0	(83)	(83)	0	0	0	6	6	N/M	N/M	N/M
Restructuring activities	170	4	10	6	(23)	(3)	(0)	(0)	0	(4)	(4)	(84)%	N/M	13 %
Total noninterest expenses	3,932	899	936	977	878	3,691	1,084	993	935	1,137	4,149	30 %	22 %	12 %
Noncontrolling interests	1	0	0	0	4	4	0	0	0	0	0	N/M	N/M	N/M
Income (loss) before income taxes	762	167	204	287	358	1,016	291	422	263	274	1,250	(23)%	4 %	23 %
Resources														
Employees (front office full-time equivalent, at														
period end)	6,136	6,009	5,934	5,945	5,997	5,997	5,923	5,893	6,088	6,154	6,154	3 %	1 %	3 %
Total employees (full-time equivalent, at														
period end) <sup>11</sup>	11,464	11,513	11,334	11,434	11,635	11,635	10,793	10,730	11,141	11,299	11,299	(3)%	1 %	(3)%
Assets (at period end) <sup>12</sup>	72,613	73,184	75,473	78,438	81,132	81,132	89,599	90,925	90,505	89,001	89,001	10 %	(2)%	10 %
Risk-weighted assets (at period end) <sup>4</sup>	12,553	13,791	15,480	15,823	16,597	16,597	21,949	20,559	19,887	23,795	23,795	43 %	20 %	43 %
CRR/CRD4 leverage exposure (at period end) <sup>1</sup>	71,454	72,458	74,306	79,887	62,262	62,262	68,614	71,572	75,557	77,957	77,957	25 %	3 %	25 %
Average active equity	5,864	6,181	6,263	6,716	6,951	6,532	7,509	8,151	8,095	8,256	8,023	19 %	2 %	23 %
Gross Margin (in bps) <sup>17</sup>	46.8	43.5	44.7	48.2	45.1	45.4	42.7	49.3	44.6	45.5	45.6	0.4 bps	0.9 bps	0.2 bps
Net Margin (in bps) <sup>18</sup>	8.4	7.1	8.6	11.7	14.0	10.5	10.4	14.7	9.4	9.7	11.1	(4.3)bps	0.3 bps	0.6 bps
Invested assets (at period end, in EUR bn.)	923	934	955	1,006	1,039	1,039	1,159	1,135	1,089	1,114	1,114	7 %	2 %	7 %
Net new money (in EUR bn.)	(13)	3	11	17	10	40	17	15	1	(9)	24	N/M	N/M	(42)%
Efficiency Ratios <sup>2</sup>														
Cost/income ratio	83.3 %	84.5 %	82.6 %	77.2 %	70.8 %	78.5 %	78.6 %	70.1 %	78.1 %	80.3 %	76.7 %	9.5 ppt	2.2 ppt	(1.7)ppt
Pre-tax return on average active equity	13.0 %	10.8 %	13.0 %	17.1 %	20.6 %	15.6 %	15.5 %	20.7 %	13.0 %	13.3 %	15.6 %	(7.3)ppt	0.3 ppt	0.0 ppt
Post-tax return on average active equity									8.4 %					
. Social Control and a gold a control oquity	89%	/ () %	8.5 %	1111%	1.3 4 %	10.1%	100%	1.3 4 %	8 4 %	86%	10.1 %	(4 SIDDI	() / DDT	
Post-tax return on average tangible shareholders' equity	8.9 % 43.1 %	7.0 % 27.3 %	8.5 % 31.6 %	11.1 % 36.4 %	13.4 % 44.1 %	10.1 % 35.6 %	10.0 % 32.0 %	13.4 % 40.2 %	25.6 %	8.6 % 25.2 %	10.1 % 30.3 %	(4.8)ppt (18.9)ppt	0.2 ppt (0.4)ppt	(0.0)ppt (5.3)ppt

# Non-Core Operations Unit



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Total net revenues	896	62	(53)	11	152	172	336	201	169	(304)	401	N/M	N/M	133 %
Provision for credit losses	818	67	19	42	131	259	28	5	2	19	54	(86)%	N/M	(79)%
Compensation and benefits	234	46	20	22	19	107	32	21	18	22	94	14 %	19 %	(12)%
General and administrative expenses	3,299	490	497	1,003	518	2,508	658	1,081	426	822	2,986	59 %	93 %	19 %
Policyholder benefits and claims	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Impairment of goodwill and other intangible assets	0	0	0	0	194	194	0	0	0	0	0	N/M	N/M	N/M
Restructuring activities	25	2	1	1	0	4	0	3	(0)	(4)	(1)	N/M	N/M	N/M
Total noninterest expenses	3,558	538	518	1,026	731	2,813	690	1,104	444	840	3,079	15 %	89 %	9 %
Noncontrolling interests	(3)	(1)	0	0	(2)	(2)	0	(0)	1	(0)	1	(81)%	N/M	N/M
Income (loss) before income taxes	(3,478)	(543)	(590)	(1,058)	(709)	(2,899)	(381)	(909)	(278)	(1,163)	(2,732)	64 %	N/M	(6)%
Resources														
Employees (front office full-time equivalent, at														
period end)	1,544	318	288	269	254	254	250	220	210	196	196	(23)%	(7)%	(23)%
Total employees (full-time equivalent, at														
period end) <sup>11</sup>	3,396	1,732	1,690	1,679	1,763	1,763	1,542	1,518	1,548	1,538	1,538	(13)%	(1)%	(13)%
Assets (at period end) <sup>12</sup>	63,810	50,996	48,457	44,933	38,853	38,853	38,759	34,756	33,518	27,172	27,172	(30)%	(19)%	(30)%
Risk-weighted assets (at period end) <sup>4</sup>	52,443	57,990	56,663	59,944	58,524	58,524	46,327	43,924	41,447	34,463	34,463	(41)%	(17)%	(41)%
CRR/CRD4 leverage exposure (at period end) <sup>1</sup>	89,265	73,483	65,985	61,476	90,652	90,652	80,016	68,107	59,052	40,737	40,737	(55)%	(31)%	(55)%
Average active equity	10.296	7.684	7,446	7.763	8.155	7.762	8,410	6,673	5.837	5.693	6,674	(30)%	(2)%	(14)%

# Consolidation & Adjustments



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Total net revenues	(519)	(242)	(111)	61	52	(240)	404	(254)	(224)	44	(30)	(15)%	N/M	(87)%
Provision for credit losses	0	1	0	(0)	(0)	1	1	0	(1)	1	1	N/M	N/M	18 %
Compensation and benefits	3,644	973	915	1,010	900	3,798	1,072	1,126	1,079	1,052	4,329	17 %	(2)%	14 %
General and administrative expenses	(3,013)	(982)	(901)	(1,006)	(869)	(3,759)	(634)	(1,109)	(1,186)	(675)	(3,604)	(22)%	(43)%	(4)%
Policyholder benefits and claims	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Impairment of goodwill and other intangible assets	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Restructuring activities	(0)	(0)	(0)	0	(0)	(0)	0	0	(0)	(0)	0	(100)%	(92)%	N/M
Total noninterest expenses	631	(9)	14	3	31	39	437	17	(107)	377	724	N/M	N/M	N/M
Noncontrolling interests	(15)	(20)	(1)	(3)	(4)	(28)	(16)	(22)	12	(1)	(27)	(85)%	N/M	(4)%
Income (loss) before income taxes	(1,136)	(213)	(124)	61	25	(251)	(18)	(250)	(127)	(333)	(729)	N/M	161 %	190 %
Resources														
Employees (full-time equivalent, at period end)	40,241	40,340	40,146	40,632	41,473	41,473	41,941	42,251	43,753	44,706	44,706	8 %	2 %	8 %
Assets (at period end) <sup>12</sup>	10,371	10,020	9,297	10,132	10,474	10,474	10,277	9,444	9,579	10,880	10,880	4 %	14 %	4 %
Risk-weighted assets (at period end) <sup>4</sup>	10,832	14,963	19,166	19,425	20,437	20,437	21,189	19,028	11,757	11,283	11,283	(45)%	(4)%	(45)%
CRR/CRD4 leverage exposure (at period end) <sup>1</sup>	18,664	19,784	23,319	24,504	26,299	26,299	25,100	23,845	5,479	6,626	6,626	(75)%	21 %	(75)%
Average active equity	(0)	0	0	0	0	0	24	0	0	0	7	N/M	56 %	N/M

#### Credit risk



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise) Allowance for loan losses	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
Balance, beginning of period Provision for loan losses	<b>4,692</b> 2,060	5,589 241	<b>5,208</b> 233	5,216 268	5,152 388	<b>5,589</b> 1,129	<b>5,212</b> 211	5,315 133	5,039 169	<b>4,897</b> 370	<b>5,212</b> 883	(5)% (5)%	(3)% 119 %	<b>(7)%</b> (22)%
Net charge-offs	(1,053)	(603)	(220)	(364)	(322)	(1,509)	(202)	(347)	(305)	(240)	(1,094)	(25)%	(21)%	(27)%
Charge-offs	(1,215)	(634)	(258)	(404)	(354)	(1,650)	(233)	(404)	(346)	(272)	(1,255)	(23)%	(21)%	(24)%
Recoveries	162	31	38	40	32	141	31	57	40	32	160	1 %	(20)%	14 %
Changes in the group of consolidated companies	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Exchange rate changes/other	(110)	(18)	(4)	31	(5)	3	94	(62)	(5)	1	28	N/M	N/M	N/M
Balance, end of period	5,589	5,208	5,216	5,152	5,212	5,212	5,315	5,039	4,897	5,028	5,028	(4)%	3 %	(4)%
Allowance for off-balance sheet positions														
Balance, beginning of period	215	216	221	238	246	216	226	249	263	300	226	22 %	14 %	5 %
Provision for off-balance sheet positions	5	5	17	1	(19)	4	7	18	38	10	73	N/M	(74)%	N/M
Usage	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Changes in the group of consolidated companies	0	0	0	0	0	0	0	0	0	0	0	N/M	N/M	N/M
Exchange rate changes	(4)	0	0	6	(1)	6	15	(4)	(2)	3	11	N/M	N/M	86 %
Balance, end of period	216	221	238	246	226	226	249	263	300	312	311	38 %	4 %	37 %
Provision for credit losses <sup>19</sup>	2,065	246	250	269	369	1,134	218	151	207	380	956	3 %	83 %	(16)%
Impaired loans (at period end)														
Total impaired loans (at period end)	10,143	10,269	10,033	9,529	9,350	9,350	9,363	8,654	8,113	8,151	8,151	(13)%	0 %	(13)%
Impaired loan coverage ratio <sup>20</sup>	55 %	51 %	52 %	52 %	56 %	56 %	57 %	58 %	60 %	62 %	62 %	6 ppt	1 ppt	6 ppt
Loans														
Total loans	382,171	386,162	393,117	400,994	410,825	410,825	433,863	430,057	433,234	432,777	432,777	5 %	(0)%	5 %
Deduct														
Allowance for loan losses	5,589	5,208	5,216	5,152	5,212	5,212	5,315	5,039	4,897	5,028	5,028	(4)%	3 %	(4)%
Total loans net	376,582	380,954	387,901	395,842	405,612	405,612	428,548	425,019	428,337	427,749	427,749	5 %	(0)%	5 %
Memo:														
Net charge offs / average loans	(0.3)%	(0.2)%	(0.1)%	(0.1)%	(0.1)%	(0.4)%	0.0 %	(0.1)%	(0.1)%	(0.1)%	(0.3)%	0.0 ppt	0.0 ppt	0.1 ppt

# Regulatory capital and market risk



										Dec 31, 2015 vs.
(In EUR m., unless stated otherwise)	Dec 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015	Jun 30, 2015	Sep 30, 2015	Dec 31, 2015	Dec 31, 2014
		CRR/CRD 4								
Regulatory capital	Basel 2.5	fully loaded								
Common Equity Tier 1 capital <sup>21</sup>	38,534	35,331	45,990	46,006	46,076	47,843	47,361	46,918	44,101	(4)%
Tier 1 capital <sup>21</sup>	50,717	35,331	49,440	49,474	50,695	52,507	51,912	51,469	48,651	(4)%
Tier 2 capital	4,747	13,333	13,112	13,111	12,377	11,151	12,399	12,276	12,325	(0)%
Available Tier 3 capital	0	0	0	0	0	0	0	0	0	N/M
Total capital <sup>21</sup>	55,464	48,664	62,552	62,585	63,072	63,658	64,311	63,745	60,976	(3)%
		CRR/CRD 4								
Risk-weighted assets and capital adequacy ratios <sup>21</sup>	Basel 2.5	fully loaded								
Risk-weighted assets	300,369	373,313	398,674	401,505	393,969	431,390	415,780	407,626	396,714	1 %
Common Equity Tier 1 capital ratio	12.8 %	9.5 %	11.5 %	11.5 %	11.7 %	11.1 %	11.4 %	11.5 %	11.1%	(0.6)ppt
Tier 1 capital ratio	16.9 %	9.5 %	12.4 %	12.3 %	12.9 %	12.2 %	12.5 %	12.6 %	12.3%	(0.6)ppt
Total capital ratio	18.5 %	13.0 %	15.7 %	15.6 %	16.0 %	14.8 %	15.5 %	15.6 %	15.4%	(0.6)ppt
		CRR/CRD 4								
Regulatory capital	Basel 2.5	phase-in								
Common Equity Tier 1 capital <sup>21</sup>	38,534	49,746	58,816	59,636	60,103	59,728	59,094	54,632	52,429	(13)%
Tier 1 capital <sup>21</sup>	50,717	49,755	62,302	62,666	63,898	62,983	62,200	61,318	58,222	(9)%
Tier 2 capital	4,747	4,802	5,026	5,170	4,395	5,184	6,632	6,731	6,299	43 %
Available Tier 3 capital	0	0	0	0	0	0	0	0	0	N/M
Total capital <sup>21</sup>	55,464	54,557	67,328	67,836	68,293	68,167	68,832	68,049	64,522	(6)%
		CRR/CRD 4								
Risk-weighted assets and capital adequacy ratios <sup>21</sup>	Basel 2.5	phase-in								
Risk-weighted assets	300,369	376,091	401,211	404,432	396,648	432,142	416,594	407,860	397,382	0 %
Common Equity Tier 1 capital ratio	12.8 %	13.2 %	14.7 %	14.7 %	15.2 %	13.8 %	14.2 %	13.4 %	13.2%	(2.0)ppt
Tier 1 capital ratio	16.9 %	13.2 %	15.5 %	15.5 %	16.1 %	14.6 %	14.9 %	15.0 %	14.7%	(1.4)ppt
Total capital ratio	18.5 %	14.5 %	16.8 %	16.8 %	17.2 %	15.8 %	16.5 %	16.7 %	16.2%	(1.0)ppt

#### Consolidated Balance Sheet - Assets



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Dec 31, 2015 vs. (In EUR m., unless stated otherwise) Dec 31, 2013 Mar 31, 2014 Jun 30, 2014 Sep 30, 2014 Dec 31, 2014 Mar 31, 2015 Jun 30, 2015 Sep 30, 2015 Dec 31, 2015 Dec 31, 2014 Assets: Cash and central bank balances 81,926 80,527 100,506 91,890 74,482 82,777 80,499 91,221 96,940 30 % Interbank balances without central banks 13,212 9.599 4,666 8,176 9,090 9,527 9,523 12,842 41 % 11,341 Central bank funds sold and securities purchased under 27,363 26,514 28,827 25,910 17,796 23,393 27,785 23,720 22,456 26 % resale agreements Securities borrowed 20,870 26.697 25,147 28.092 25,834 34,515 28,593 33,109 33,557 30 % Trading assets 210,070 199,842 210,991 196,360 195,681 212.185 206,382 196,998 196,035 0 % Positive market values from derivative financial instruments 504,590 481,936 484,769 555,767 629,958 746,084 539,665 571,611 515,594 (18)%Financial assets designated at fair value through profit or loss 184,597 180.441 176,139 142,914 117,285 125,810 115,655 113,098 109,253 (7)%Total financial assets at fair value through profit or loss 899,257 862,219 871,899 895,041 942,924 1,084,079 861,702 881,707 820,883 (13)% Financial assets available for sale 48.326 51.204 0 64.297 72.336 71.768 71.088 73.583 14 % 55.013 Equity method investments 3,581 3,675 3,584 3,906 4,143 4,916 4,950 4,082 1,013 (76)%376.582 380.954 387.901 395.842 405.612 428.548 425.019 428.337 427.749 5 % Loans, net Property and equipment 4,420 4.318 2.937 2,858 2,909 2,914 2.891 2.894 2.846 (2)%Goodwill and other intangible assets 13.932 13,951 14.112 14.672 14,951 15,802 15,689 9.932 10.078 (33)%Other assets 112,539 168,189 162,628 234,407 137,980 187,558 157,432 153,544 118,137 (14)% Income tax assets 9,393 8,727 8,190 8,394 8,684 9,100 8,324 8,398 9,046 4 % 1,636,574 1,629,130 (5)% Total assets 1,611,400 1,665,410 1,709,189 1,708,703 1,955,465 1,694,176 1,719,374

### Consolidated Balance Sheet - Liabilities and total equity



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Dec 31, 2015 vs.

(In EUR m., unless stated otherwise)	Dec 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015	Jun 30, 2015	Sep 30, 2015	Dec 31, 2015	Dec 31, 2014
Liabilities and equity:										
Non-interest bearing deposits	149,471	158,674	163,509	179,951	160,733	176,660	184,605	190,917	192,010	19 %
Demand deposits	140,813	130,112	137,979	132,570	144,172	157,304	161,125	159,961	153,559	7 %
Time deposits	127,787	125,328	134,422	125,670	124,347	135,934	126,834	121,130	124,196	(0)%
Savings deposits	109,679	102,450	101,400	104,962	103,679	103,024	100,672	98,215	97,210	(6)%
Interest-bearing deposits	378,279	357,890	373,801	363,202	372,198	396,262	388,630	379,306	374,964	1 %
Deposits	527,750	516,565	537,309	543,153	532,931	572,921	573,236	570,223	566,974	6 %
Central bank funds purchased and securities sold under										
repurchase agreements	13,381	12,815	13,426	9,924	10,887	17,078	7,917	7,086	9,803	(10)%
Securities loaned	2,304	3,432	3,957	2,685	2,339	2,816	2,979	3,344	3,270	40 %
Trading liabilities	55,804	59,784	51,989	48,102	41,843	54,231	50,664	55,995	52,304	25 %
Negative market values from derivative financial										
instruments	483,428	467,329	471,922	539,461	610,202	724,120	513,442	544,440	494,076	(19)%
Financial liabilities designated at fair value through										
profit or loss	90,104	95,541	97,561	58,844	37,131	41,340	41,894	38,687	44,852	21 %
Investment contract liabilities	8,067	7,974	8,253	8,476	8,523	9,654	9,359	8,268	8,522	(0)%
Financial liabilities at fair value through profit or loss	637,404	630,628	629,725	654,883	697,699	829,345	615,359	647,390	599,754	(14)%
Other short-term borrowings	59,767	55,175	56,623	50,471	42,931	39,260	32,543	30,194	28,010	(35)%
Other liabilities	163,595	211,598	197,291	211,901	183,823	238,723	209,090	213,437	175,005	(5)%
Provisions	4,524	4,614	5,184	6,383	6,677	8,824	7,406	8,122	9,207	38 %
Income tax liabilities	2,701	2,589	2,842	2,957	2,783	3,068	2,703	2,581	2,445	(12)%
Long-term debt	133,082	132,895	140,536	146,166	144,837	157,519	160,255	161,187	160,016	10 %
Trust preferred securities	11,926	10,249	10,118	10,559	10,573	7,979	6,952	6,931	7,020	(34)%
Obligation to purchase common shares	0	0	0	0	0	0	0	0	0	N/M
Total liabilities	1,556,434	1,580,557	1,597,009	1,639,083	1,635,481	1,877,533	1,618,440	1,650,495	1,561,506	(5)%
Common shares, no par value, nominal value of €2.56	2,610	2,610	3,531	3,531	3,531	3,531	3,531	3,531	3,531	0 %
Additional paid-in capital	26,204	25,993	33,696	33,370	33,626	33,607	33,805	33,447	33,572	(0)%
Retained earnings	28,376	29,574	29,126	28,930	29,279	29,863	29,185	23,170	21,182	(28)%
Common shares in treasury, at cost	(13)	(9)	(5)	(17)	(8)	(12)	(9)	(30)	(10)	38 %
Equity classified as obligation to purchase common										
shares	0	0	0	0	0	0	0	0	0	N/M
Accumulated other comprehensive income (loss), net of										
tax <sup>22</sup>	(2,457)	(2,415)	(1,661)	539	1,923	5,989	4,249	3,831	4,404	129 %
Total shareholders' equity	54,719	55,753	64,686	66,353	68,351	72,979	70,762	63,949	62,678	(8)%
Additional equity components <sup>23</sup>	0	0	3,452	3,468	4,619	4,665	4,675	4,674	4,675	1 %
Noncontrolling interests	247	264	263	286	253	288	300	256	270	7 %
Total equity	54,966	56,017	68,401	70,106	73,223	77,932	75,736	68,879	67,624	(8)%
Total liabilities and equity	1,611,400	1,636,574	1,665,410	1,709,189	1,708,703	1,955,465	1,694,176	1,719,374	1,629,130	(5)%

# Leverage ratio measures



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Dec 31, 2015 vs.

										DC0 01, 2010 V3.	
(In EUR bn., unless stated otherwise)	Dec 31, 2013	Mar 31, 2014	Jun 30, 2014	Sep 30, 2014	Dec 31, 2014	Mar 31, 2015	Jun 30, 2015	Sep 30, 2015	Dec 31, 2015	Dec 31, 2014	
Total assets	1,611	1,637	1,665	1,709	1,709	1,955	1,694	1,719	1,629	(5)%	
Changes from IFRS to CRR/CRD4 <sup>1</sup>	(167)	(214)	(218)	(231)	(264)	(407)	(233)	(299)	(234)	(11)%	
Derivatives netting <sup>1</sup>	(401)	(387)	(391)	(458)	(562)	(668)	(480)	(508)	(460)	(18)%	
Derivatives add-on <sup>1</sup>	266	257	241	234	221	227	198	177	166	(25)%	
Written credit derivatives <sup>1</sup>	0	0	0	0	65	58	45	42	30	(53)%	
Securities Financing Transactions <sup>1</sup>	(163)	(161)	(161)	(132)	16	20	21	22	25	50 %	
Off-balance sheet exposure after application of credit											
conversion factors <sup>1</sup>	199	194	200	230	127	134	131	109	109	(14)%	
Consolidation, regulatory and other adjustments <sup>1</sup>	(68)	(117)	(106)	(106)	(131)	(177)	(148)	(140)	(104)	(20)%	
CRR/CRD4 leverage exposure measure (spot value at											
reporting date) <sup>1</sup>	1,445	1,423	1,447	1,478	1,445	1,549	1,461	1,420	1,395	(3)%	
Total equity	55.0	56.0	68.4	70.1	73.2	77.9	75.7	68.9	67.6	(8)%	
Fully Loaded CRR/CRD4 Tier 1 capital <sup>4</sup>	34.0	35.3	49.4	49.5	50.7	52.5	51.9	51.5	48.7	(4)%	
Fully loaded CRR/CRD4 Leverage Ratio in % <sup>1</sup>	2.4	2.5	3.4	3.3	3.5	3.4	3.6	3.6	3.5	0.0 ppt	

#### Non-GAAP financial measures



												4Q2015 vs.	4Q2015 vs.	FY2015 vs.
(In EUR m., unless stated otherwise)	FY2013	1Q2014	2Q2014	3Q2014	4Q2014	FY2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015	4Q2014	3Q2015	FY2014
IBIT attributable to Deutsche Bank shareholders		4.000					4.470	1.000	(0.101)	(0.70.1)	(0.007)		(50)0/	
Income (loss) before income taxes	1,457	1,680	917	266	253	3,116	1,479	1,228	(6,101)	(2,704)	(6,097)	N/M	(56)%	N/M
Less income (loss) before income taxes attributable to														
noncontrolling interests	(15)	(20)	(1)	(3)	(4)	(28)	(16)	(22)	12	(1)	(27)	(85)%	N/M	(4)%
IBIT attributable to Deutsche Bank shareholders	1,441	1,660	916	264	249	3,088	1,464	1,206	(6,089)	(2,705)	(6,124)	N/M	(56)%	N/M
Average shareholders' equity / Average active equity														
Average shareholders' equity	56,080	55,348	58,125	65,577	67,229	61,410	71,153	71,865	69,061	64,298	69,055	(4)%	(7)%	12 %
Add (deduct):														
Average dividend accruals	(646)	(860)	(703)	(647)	(905)	(785)	(1,164)	(905)	(647)	(194)	(696)	(79)%	(70)%	(11)%
Average active equity	55,434	54,488	57,422	64,930	66,324	60,624	69,990	70,960	68,415	64,104	68,359	(3)%	(6)%	13 %
Pre-tax return on equity <sup>24</sup>														
Pre-tax return on average shareholders' equity	2.6 %	12.0 %	6.3 %	1.6 %	1.5 %	5.0 %	8.2 %	6.7 %	(35.3)%	(16.8)%	(8.9)%	(18.3)ppt	18.4 ppt	(13.9)ppt
Pre-tax return on average active equity	2.6 %	12.2 %	6.4 %	1.6 %	1.5 %	5.1 %	8.4 %	6.8 %	(35.6)%	(16.9)%	(9.0)%	(18.4)ppt	18.7 ppt	(14.1)ppt
Post-tax return on equity <sup>24</sup>														
Post-tax return on average shareholders' equity	1.2 %	7.8 %	1.6 %	(0.6)%	2.6 %	2.7 %	3.1 %	4.4 %	(34.8)%	(13.2)%	(9.8)%	(15.8)ppt	21.6 ppt	(12.5)ppt
Post-tax return on average active equity	1.2 %	8.0 %	1.6 %	(0.6)%	2.6 %	2.7 %	3.1 %	4.5 %	(35.2)%	(13.2)%	(9.9)%	(15.9)ppt	21.9 ppt	(12.7)ppt
Shareholders' equity / Tangible shareholders' equity														
Total shareholders' equity	54,719	55,753	64,686	66,353	68,351	68,351	72,979	70,762	63,949	62,678	62,678	(8)%	(2)%	(8)%
Less:	04,710	00,700	04,000	00,000	00,001	00,001	12,010	10,102	00,040	02,010	02,010	(0)70	(2)70	(0)70
Goodwill and other intangible assets	13,932	13,951	14.112	14,672	14,951	14,951	15,802	15,689	9,932	10,078	10,078	(33)%	1 %	(33)%
Tangible shareholders' equity (Tangible book value)	40,786	41,802	50,574	51,681	53,400	53,400	57,177	55,073	54,016	52,600	52,600	(1)%	(3)%	(1)%
Average shareholders' equity / Average tangible														
shareholders' equity  Average shareholders' equity	56.080	55.348	58.125	65,577	67,229	61,410	71,153	71,865	69,061	64,298	69,055	(4)%	(7)%	12 %
Add (deduct):	56,060	33,346	36,123	05,577	67,229	61,410	71,155	71,000	69,061	64,296	69,055	(4)%	(7)%	12 %
Average goodwill and other intangible assets	(14,149)	(13,963)	(14.030)	(14,354)	(14,808)	(14,299)	(15,462)	(15,697)	(14,268)	(10,132)	(13,909)	(32)%	(29)%	(3)%
Average tangible shareholders' equity	41.931	41.385	44.096	51.223	52.422	47,111	55,691	56,168	54,793	54,166	55,146	3 %	(29)%	17 %
Average tangible shareholders equity	41,831	41,303	44,090	31,223	32,422	41,111	00,081	30,100	54,783	34,100	33,140	3 %	(1)%	11 70
Post-tax return on average tangible shareholders'		·	·				<del></del> -			·			·	
equity <sup>24</sup>	1.6 %	10.5 %	2.1 %	(0.7)%	3.3 %	3.5 %	3.9 %	5.7 %	(43.9)%	(15.7)%	(12.3)%	(19.0)ppt	28.3 ppt	(15.8)ppt

#### **Definition of certain financial measures**



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#### **Profitability ratios**

The post-tax return on average shareholders' equity, average active equity and average tangible shareholders' equity, at the Group level reflects the reported effective tax rate for the Group, which was 21 % for the three months ended December 31, 2015, and (75) % for the prior year's quarter. The tax rate was (11) % for the year ended December 31, 2015, and 46 % for the prior year's comparative period. For the post-tax return on average active equity of the segments, the applied tax rate was 35 % for the current quarter and 35 % for the prior year's quarter. The tax rate was 35 % for the year ended December 31, 2015, and 35 % for the prior year's comparative period.

**Post-tax return on average shareholders' equity:** Net income (loss) attributable to Deutsche Bank shareholders (annualized), which is defined as Net income (loss) excluding post-tax income (loss) attributable to noncontrolling interests as a percentage of average shareholders' equity.

**Post-tax return on average active equity**: Net income (loss) attributable to Deutsche Bank shareholders (annualized), which is defined as Net income (loss) excluding post-tax income (loss) attributable to noncontrolling interests, as a percentage of average active equity.

Post-tax return on average tangible shareholders' equity: Post-tax return on average tangible shareholders' equity is calculated as net income (loss) attributable to Deutsche Bank shareholders as a percentage of average tangible shareholders' equity. Net income (loss) attributable to Deutsche Bank shareholders is defined as net income (loss) excluding post-tax income (loss) attributable to noncontrolling interests. At the Group level, tangible shareholders' equity is the shareholders' equity per balance sheet excluding goodwill and other intangible assets. Tangible shareholders' equity for the segments is calculated by deducting average goodwill and other intangible assets from average active equity as allocated to the segments.

**Pre-tax return on average shareholders' equity:** Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average shareholders' equity.

**Pre-tax return on average active equity:** Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average active equity.

**Average Active Equity:** The Group calculates active equity to make comparisons to its competitors easier and refers to active equity in several ratios. However, active equity is not a measure provided for in IFRS and the Group's ratios based on average active equity should not be compared to other companies' ratios without considering differences in the calculations. The Group adjusts the average shareholders' equity for average dividends, for which a proposal is accrued on a quarterly basis and which are paid after the approval at the Annual General Meeting each year.

The total amount of average active equity allocated is determined based on the higher of the Group's overall economic risk exposure or regulatory capital demand. Starting 2015, the Group refined its allocation of average active equity to the business segments to reflect the communicated capital and leverage targets. Under the new methodology, the internal demand for regulatory capital is based on a Common Equity Tier 1 target ratio of 10 % (11 % from June 2015 and 12.5% from December 2015) and on a CRD 4 leverage target ratio of 3.5 % (5 % from June 2015 and 4.5% from December 2015) both at a Group level and assuming full implementation of CRR/CRD 4 rules. If the Group exceeds the Common Equity Tier 1 target ratio and the CRD 4 leverage target ratio, excess average equity is assigned to C&A. Average Active Equity is a blend of the aforementioned different targets.

#### **Definition of certain financial measures (cont.)**



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#### **Cost ratios**

**Cost/income ratio**: Noninterest expenses as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

**Compensation ratio:** Compensation and benefits as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

**Noncompensation ratio**: Noncompensation noninterest expenses, which are defined as total noninterest expenses less compensation and benefits, as a percentage of total net revenues, which are defined as net interest income before provision for credit losses plus noninterest income.

#### Other key ratios

**Diluted earnings per share**: Net income (loss) attributable to Deutsche Bank shareholders, which is defined as net income (loss) excluding noncontrolling interests, divided by the weighted-average number of diluted shares outstanding. Diluted earnings per share assume the conversion into common shares of outstanding securities or other contracts to issue common stock, such as share options, convertible debt, unvested deferred share awards and forward contracts.

**Book value per basic share outstanding**: Book value per basic share outstanding is defined as shareholders' equity divided by the number of basic shares outstanding (both at period end).

**Tangible book value per basic share outstanding:** Tangible book value per basic share outstanding is defined as shareholders' equity less goodwill and other intangible assets, divided by the number of basic shares outstanding (both at period-end).

**Tier 1 capital ratio**: Tier 1 capital, as a percentage of the risk-weighted assets for credit, market and operational risk.

**Common Equity Tier 1 capital ratio**: Common Equity Tier 1 capital, as a percentage of the risk-weighted assets for credit, market and operational risk.

**Fully loaded CRR/CRD4 Leverage Ratio:** Tier 1 capital (CRR/CRD4 fully loaded), as a percentage of the CRR/CRD4 leverage ratio exposure measure.

#### **Footnotes**



- From 4Q14 based on current CRR/CRD 4 rules (including amendments with regard to leverage ratio of Commission Delegated Regulation (EU) 2015/62 published in the Official Journal of the European Union on January 17, 2015), 1Q14-3Q14 is based on CRR/CRD 4 (not considering amendments introduced by Commission Delegated Regulation (EU) 2015/62), FY2013 is based on CRR/CRD 4 pro-forma figures. Additionally Group neutral reallocation of Central Liquidity Reserves to business divisions implemented in 3Q15, majority re-allocation from CB&S to GTB and AWM.
- 2. Definitions of ratios are provided on pages 15 and 16 of this document.
- 3. At period end.
- Regulatory capital amounts, risk weighted assets and capital ratios are based upon Basel 2.5 rules for Dec 31, 2013 and upon CRR/CRD 4 fully-loaded from Mar 31, 2014 onwards.
- 5. The reconciliation of average active equity and average tangible shareholders' equity are provided on page 14 of this document.
- 6. Including numerator effect of assumed conversions.
- Source for share price information: Bloomberg, based on XETRA; high and low based on intraday prices. To reflect the capital increase 2014 the historical share prices until and incl. June 5, 2014 [last trading day cum rights] have been adjusted with retroactive effect (multiplied by the correcting factor of 0.9538).
- 8. DBRS initiated rating coverage for Deutsche Bank on February 27, 2015.
- Amount has been restated. €349 million were reclassified from net gains (losses) on financial assets/liabilities at fair value through profit or loss to commissions and fee income.
- Includes net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss, net fee and commission income and remaining revenues.
- 11. Reflects front office employees and related Infrastructure employees (allocated on a pro forma basis).
- Segment assets represent consolidated view, i.e. the amounts do not include intersegment balances (except for Central Liquidity Reserve implemented 3Q 15, Shorts Coverage, Liquidity Portfolio and Repack reallocations from CB&S to GTB, AWM and NCOU, regarding assets consumed by other segments but managed by CB&S)

- 13. The impact of releases of certain allowances relates to loan loss allowances which were established by Postbank prior to change of control. Releases of such allowances reduce provision for credit losses in Postbank's stand-alone financial statements. At the consolidated level of DB Group / PBC, these releases lead to an increase in interest income (because the underlying loans were consolidated at their respective fair value at change of control).
- 14. Effective 1 January 2015, PBC has refined its internal cost allocation among the Business Units Private & Commercial Banking and Advisory Banking International. Prior periods have been restated accordingly.
- 15. Includes costs related to Postbank integration.
- Contains the major core business activities of Postbank AG as well as BHW and norisbank.
- Total net revenues excluding the revenue impact from Mark-to-market movements on policyholder benefits and claims (annualized) as a percentage of average invested assets.
- 18. Income (loss) before income taxes attributable to Deutsche Bank shareholders (annualized), which is defined as IBIT excluding pre-tax noncontrolling interests, as a percentage of average invested assets.
- 19. Includes provision for loan losses and provision for off-balance sheet positions.
- 20. Impaired loan coverage ratio: balance of the allowance for loan losses as a percentage of impaired loans (both at period end).
- 21. Basel 2.5 figures: excludes transitional items pursuant to section 64h (3) German Banking Act.
- 22. Excluding actuarial gains (losses) related to defined benefit plans, net of tax.
- 23. Includes Additional Tier 1 Notes, which constitute unsecured and subordinated notes of Deutsche Bank and are classified as equity in accordance with IFRS.
- 24. Based on IBIT attributable to Deutsche Bank shareholders (Pre-tax) / Net income (loss) attributable to Deutsche Bank shareholders (Post-tax), definitions of ratios are provided on pages 17 and 18 of this document.