PROPERTY MANAGEMENT APPLICATION

1. **INTRODUCTION**

1.1 Overview

To develop an application for property management which provides discounts and loans to buyers.To know the count of loan passed create a reports on dashboard.

1.2 Purpose

We can able to sell, service, market, analyze, and connect with our customers from anywhere. Using standard products and features, we can manage relationships with prospects and customers, collaborate and engage with employees and partners and store our data securely in the cloud.
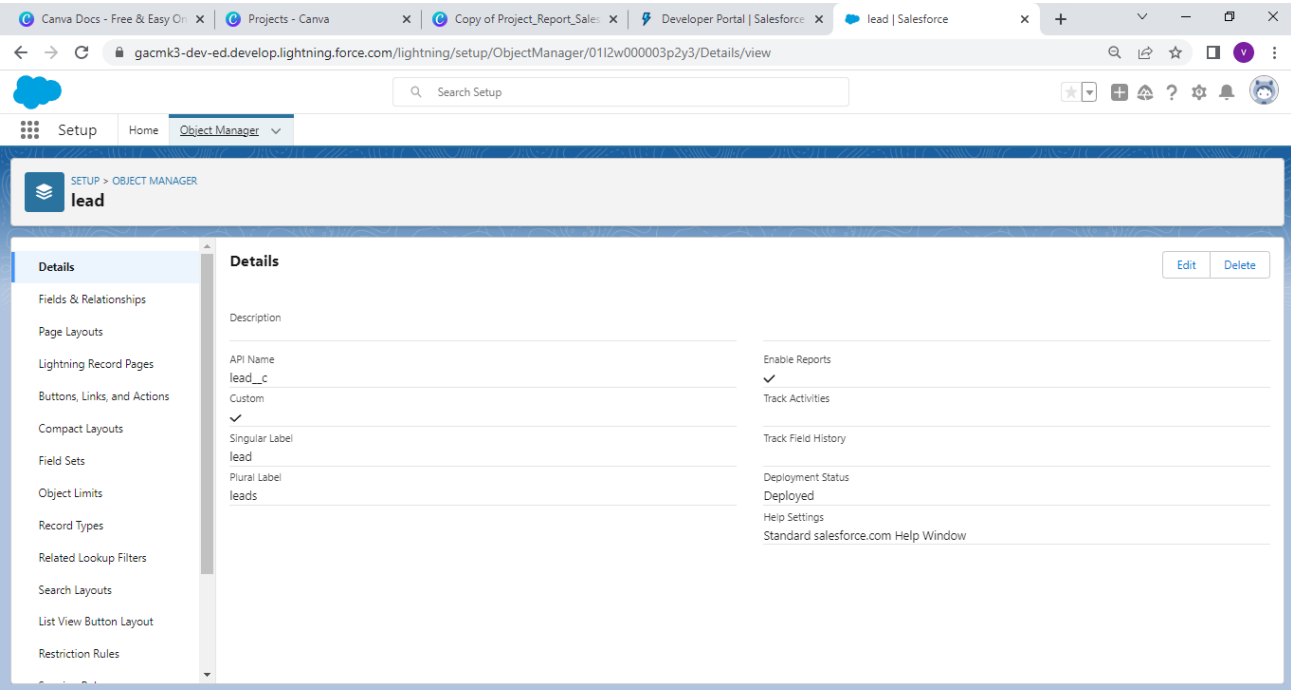
1. **Problem Definition & Design Thinking**

2.1 Empathy Map

2.2 Ideation & Brainstorming Map

1. **RESULT**

3.1 Data Model:

OBJECT NAME	FIELD AND FIELD LABEL IN THE OBJECT	DATA TYPE
Lead	1.City 2.Email 3.Phone	1.Picklist 2.Email 3.phone
Buy	1.Discount 2.Property type 3.State	1.Percentage 2.Picklist 3.Picklist
Rent	1.Rent 2.Rental city 3.BHK type	1.Auto number 2.Text 3.Picklist
Loan	1.Interest rate 2.Annual loan 3.Loan amount	1.Currency 2.Number 3.Formula

3.2 Activity & Screenshot

Milestone:02

Activity: 01- To create an object Lead

Activity: 02- To Create an object Buy.
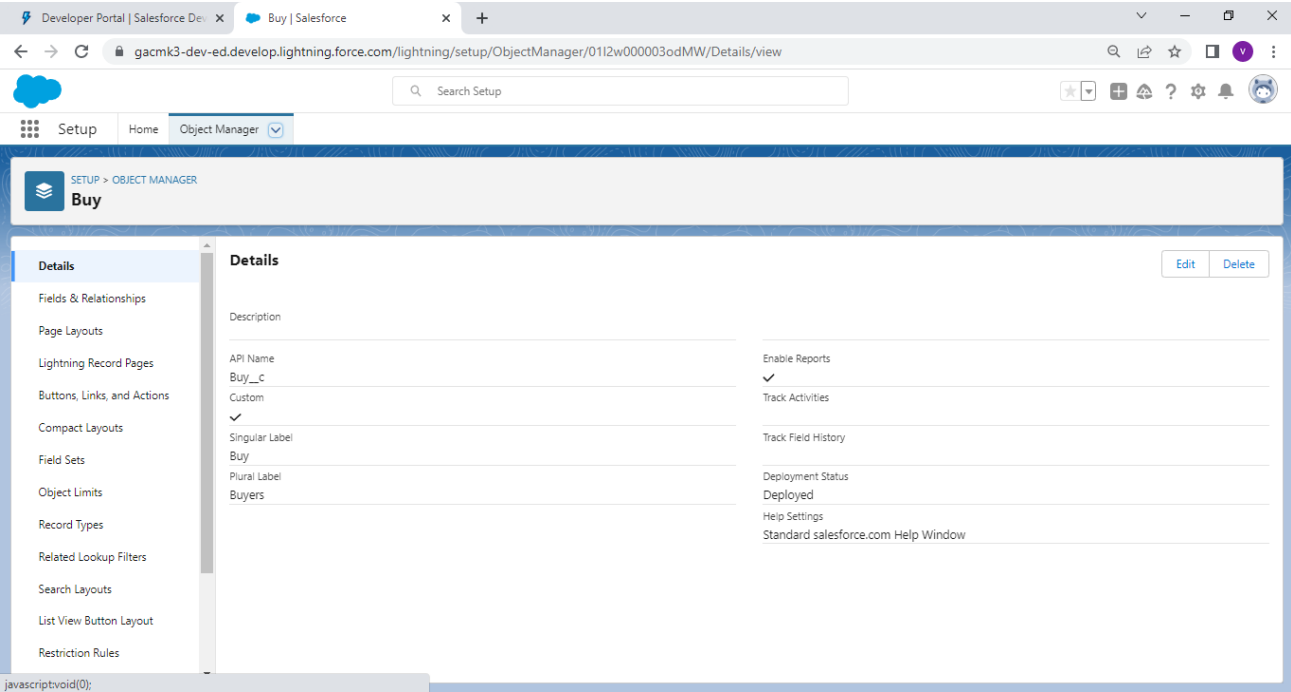
Activity:03 To create an object Loan.

Activity:04-To create an object Rent.

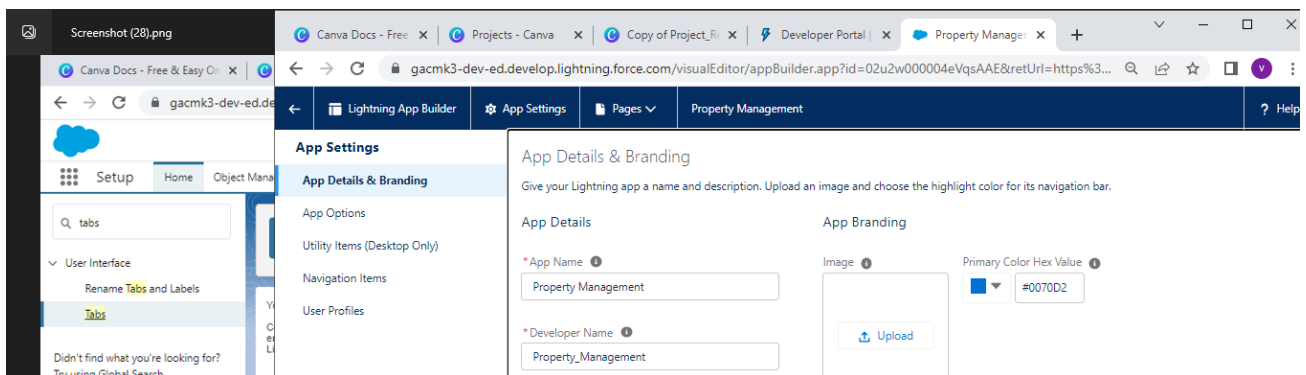# Milestone:03-Tab

Activity:To create a tab for Lead,Buy,Rent,Loan.
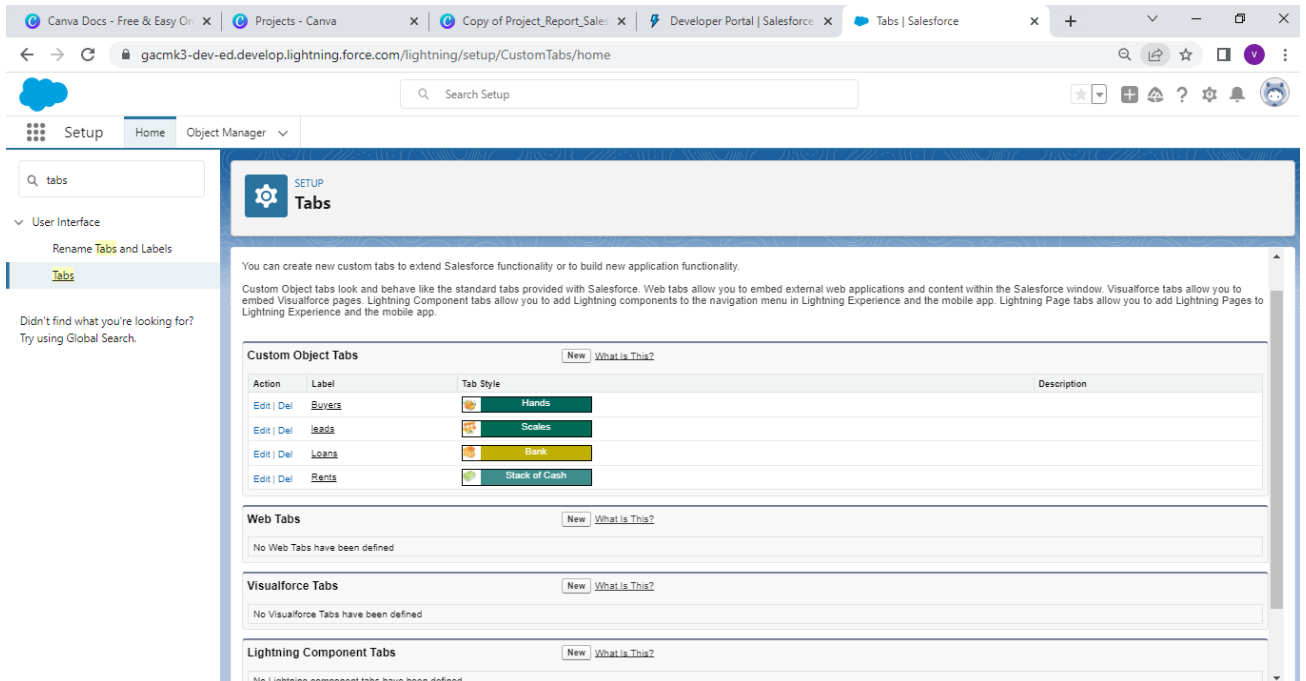
Milestone:04-The Lightning app

Activity:01-To create the lightning app

Milestone:05-Fields

Activity:01-To create Lead field

Activity:02-To create Buy field

Activity:03-To create Rent field

Milestone:06-Profiles

Activity: To create a new profile

Milestone:07-New user

Activity:To create a user

Milestone:08-Permission set

Activity:Create a permission set
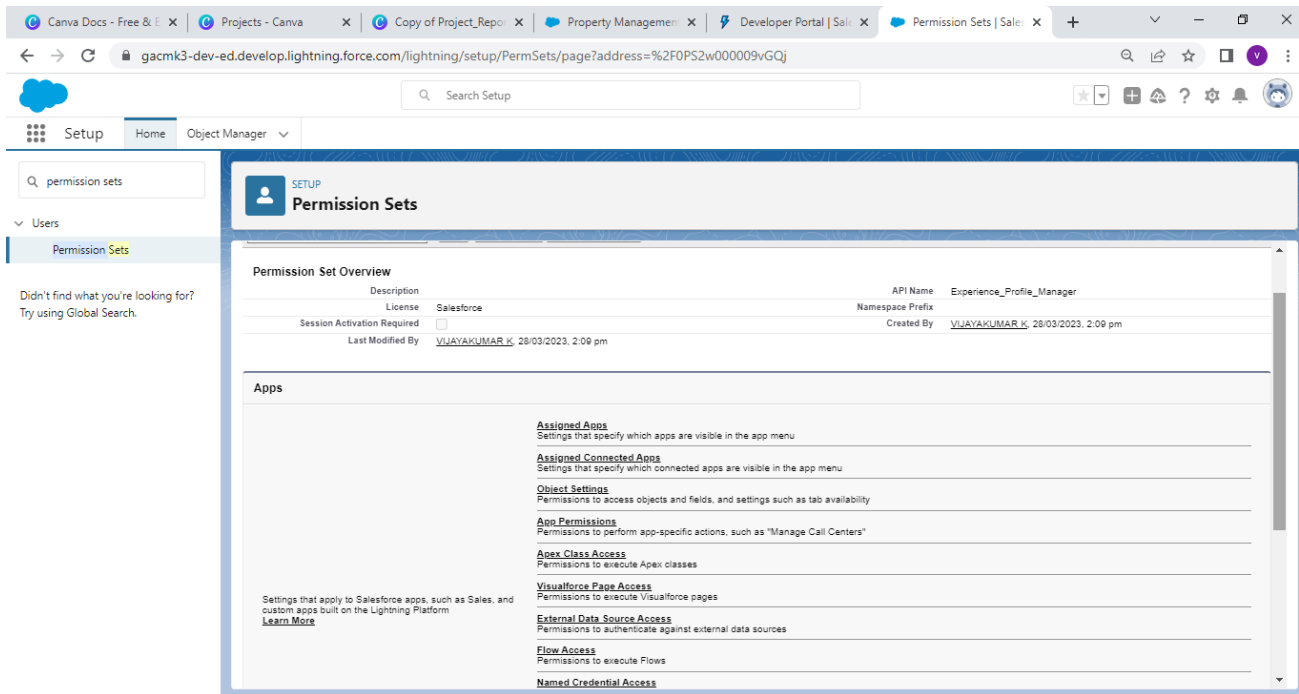
Milestone:09-Setup for OWD

Activity:Create OWD setting

Milestone:10-Report

Activity:To create a Report

Milestone:11-Dashboards

Activity:Create a dashboard

1. **Trailhead Profile Public URL**

Team Lead - https://trailblazer.me/id/vijtm

Team Member 1 -https://trailblazer.me/id/ssundharavel1

Team Member 2 -https://trailblazer.me/id/nasam8

Team Member 3 –https://trailblazer.me/id/jaraj59

Smart
Internz

Project Report Template

1. **ADVANTAGES & DISADVANTAGE**

   Advantages:

   1.Online payments

   2.Advertising and Marketing

   3.Financial management

   4.Tenant application and screening

   5.Contact management

   Disadvantages:

   1.Time consuming if you choose wrong system....

   2.Might seems expensive for small business....

   3.Traning(cost and time)

1. **APPLICATIONS**

   1.Reservation

   2.Channel management

   3.House keeping

1. **CONCLUSION**

   The customer relationship management has simplified the handling of customer in many industries.

1. **FUTURE SCOPE**

It enables in decreased demand in luxury segment and revenue and activity within industry. Now a day's hotel is providing many other facilities .

Enhancements that can be made in the future.

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