

Marco Visin

TECHNOLOGY MANAGER | EMBA CANDIDATE 2024

Lugano - Switzerland

✉ marco@visin.ch | 🏠 www.marcovisin.com | 📞 mrc527 | 🌐 marcovisin | 📧 mrc527

Personal Profile

I am a highly passionate nerd, and results-driven technology leader with 7+ years of experience in driving strategic initiatives, implementing innovative solutions, and building high-performing Teams.

As a manager, I am always looking for combining technical excellence with an attractive and functional product, to maximise the customer satisfaction.

During my career I have been able to work not only in tech areas but also in finance, privacy and cybersecurity.

Experience

bexio AG

Rapperswil, CH

bexio is a Swiss market leader for cloud-based business software for small companies. Bexio software is now used by over 50'000 companies.

HEAD OF TECHNOLOGY

2022 - 2023

- Led SRE Team towards GitOps including taking ownership of the infrastructure used by 50K+ Customers during the first 6 months
- Introduced Quality Assurance Team to the Shift-Left concepts and helped coaching test culture across 5+ development Teams
- Created the Architecture Team from scratch, to ensure long-term platform sustainability and cost optimization
- Updated and optimised the platform stack, cutting 10% of the recurring costs
- Directed near-shoring Teams counting 10+ people in 3 different countries

e-globe solutions AG

Lugano, CH

e-globe solutions is a software company based in Bern, delivering custom IT solutions and integrations for the Fiber Optics market. Recently, it entered the SaaS world with "godoo", an orchestration tool for business workflows.

HEAD OF DEVELOPMENT

2017 - 2022

- Led the Development Team, counting 12 specialists from Junior to Senior level
- Led the whole Lugano branch office, reporting directly to the CEO
- Became Scrum Product Owner of the company's main product, worth 60% of the total revenues
- Managed internal and external stakeholders to win funds totaling 5 MCHF
- Directed feedback process, including periodical performance evaluations and salary reviews
- Migrated on site services to AWS Cloud, to get a 20% development cost reduction by December 2021
- Developed automation tools to increase the Team productivity by 15% in two years

SOLUTION ARCHITECT

2015 - 2017

- Designed and implemented a business workflow orchestration platform from scratch using React / .NET Core / Java / MySQL stack
- Implemented microservice Docker-based infrastructure, cutting the downtime by 50% over the first year
- Maintained Customer relationships, including Change Requests negotiations

JUNIOR SOFTWARE DEVELOPER

2014 - 2015

- Developed real time bidirectional platform integrations with external systems (WSG, ALEX, CRM, Customer Portals and Workforce Management Tools) using C# / .NET Framework technologies
- Designed REST Web API using both RAML and Swagger (OpenAPI) standards
- Implemented CI/CD infrastructure based on GitLab and Jenkins

Personal projects

Naviigo

Lugano - CH

A SaaS platform for innovating the boat rental process

CO-FOUNDER

2020 - PRESENT

As a co-founder, my main responsibilities are in the funding management. In particular, I take the responsibility of finding new investors and managing stakeholders expectations

Education

SDA Bocconi School of Management

EXECUTIVE MBA

Milano, IT

2022 - 2024

Politecnico di Milano

MASTER OF SCIENCE IN TELECOMUNICATION ENGINEERING

Milano, IT

2011 - 2013

Politecnico di Milano

BACHELOR OF SCIENCE IN TELECOMUNICATION ENGINEERING

Milano, IT

2008 - 2011

Accomplishments

Frankfurt School of Finance & Management
A WORLD OF FINANCE: GLOBAL ECONOMY, MARKETS AND INSTITUTIONS
Deep dive in international finance, lectured by professors from the Frankfurt School of Finance and the European Central Bank - ECB

Frankfurt - DE
2023

SDA Bocconi School of Management
SCHOLARSHIP
Selected for the SDA Bocconi School of Management scholarship, to partially cover the Executive MBA tuition fee.

Milano - IT
2022

SDA Bocconi School of Management
CLASS LEADER
Point of reference for didactics and classroom interaction with faculty.

Milano - IT
2022 - 2023

Languages

- Italian** Native
- English** Fluent
- German** Intermediate

Programming Skills

Languages

JavaJavaScriptC#.NETPythonBash

Frameworks

AgileScrumKanbanSpring BootReactDockerAWS

Interests

Informatics

Finance

Security & Privacy

Photography

Sailing

Skiing

Hiking

Motor-sports

Cooking

Wine Tastings