

## Chapter-1

| SL | Question   | Correct Answer                        |
|----|--|---------------------------------------|
| 1  | The word Monetization comes from                                 | Moneta                                |
| 2  | Monetization Comes from _____ Word                               | Latin                                 |
| 3  | Earn Revenue from _____  | Both a & b                            |
| 4  | Full form of DFP is  | Double Click for Publishers           |
| 5  | What is the full meaning of SDK?                                 | Software Development Kit              |
| 6  | What is the full meaning of API?                                 | Application Programming Interface     |
| 7  | First modern coinage was appeared in _____                       | Lydia                                 |
| 8  | Which country first introduces leather money?                    | China                                 |
| 9  | Which company first introduces wireless email?                   | Research in Motion Limited            |
| 10 | The first Android Smartphone name was _____                      | HTC Dream                             |
| 11 | Which Ads is originally designed for Desktop?                    | Banner Ads                            |
| 12 | Right form of eCPM is  | Effective cost per mile               |
| 13 | Right form of IAP is   | In App Purchase                       |
| 14 | Who Says "Nothing is as powerful as an idea whose time has come" | Victor Hugo                           |
| 15 | Which is the best method for App Monetization in Android?        | In App Advertising                    |
| 16 | Which is the common format for downloading data for Ad Partner?  | .xls                                  |
| 17 | Which is the effective ways to monetize mobile Apps?             | Sponsor & Partnership                 |
| 18 | Which is the dating website?                                     | Tinderplus                            |
| 19 | Which Company first introduces SMS marketing?                    | BLUE LION                             |
| 20 | Apple phone release iOS 2.0 in                                   | 2008                                  |
| 21 | The benefit of Subscription model is?                            | You can estimate revenue at beginning |
| 22 | Which platform is used to mobile ads by Google?                  | AdMob                                 |
| 23 | Right form of CTR is   | Click through rate                    |
| 24 | Right form of GUI is   | Graphical user interface              |
| 25 | Which ads is more visually?                                      | Native Ads                            |
| 26 | What is the full meaning of KPIs?                                | Key Performance Indicators            |
| 27 | Moneta Means _____   | Money                                 |
| 28 | Which is the most widely & longest used currency in the history? | Cowrie Shells                         |
| 29 | cowries have been used in some parts of _____                    | Africa                                |
| 30 | Bronze and Copper cowrie manufactured by _____                   | China                                 |
| 31 | Bronze and Copper cowrie first used in                           | China                                 |
| 32 | Lydia is part of _____   | Turkey                                |
| 33 | Leather money was used in _____                                  | China                                 |
| 34 | The phrase "To pay through the nose" comes from                  | Ireland                               |
| 35 | paper currency is known as                                       | Banknote                              |
| 36 | paper currency appeared in                                       | China                                 |
| 37 | "Potlatch" comes from a  | Chinook Indian                        |
| 38 | wampum comes from _____ Word                                     | Indian                                |
| 39 | wampum means   | White                                 |
| 40 | Gold standard start from   | England                               |
| 41 | Banknotes had been used  | England                               |
| 42 | The BlackBerry Smartphone released in                            | 2002                                  |
| 43 | BlackBerry Limited formerly known as                             | Research in Motion Limited            |
| 44 | Full form of IBM is  | International Business Machines       |
| 45 | Apple Computer launched the _____                                | iPhone                                |

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| 46 | iPhone launched in_____  | 2007   |
| 47 | The name of Apple's CEO is-                                      | Steve Jobs   |
| 48 | iPhone release OS 2.0 Version in                                 | July,2008  |
| 49 | iPhone apps are subject to a review by _____                     | Apple staff  |
| 50 | The first Android Smartphone name was_____                       | HTC Dream  |
| 51 | The first Android Smartphone launched in _____                   | September,2008                                     |
| 52 | iOS Means_____   | iPhone Operating System                            |
| 53 | The most known revenue model is_____                             | In-App Advertising                                 |
| 54 | Which model is frequently seen in apps?                          | In-App Advertising                                 |
| 55 | Full Form of R&D   | Research & Development                             |
| 56 | Freemium apps are offered for_____                               | Free   |
| 57 | The subscription model is basically a                            | Both a & b   |
| 58 | Advertisers provide users with rewards in which model?           | Sponsorship  |
| 59 | Native advertising uses _____                                    | All of These                                       |
| 60 | Native Ad providing _____ Content.                               | Relevant   |
| 61 | Banner Ads are also known as _____                               | Display Ads  |
| 62 | Reward Ads are also known as _____                               | Native Ads   |
| 63 | Which Ads are popular form of online advertising?                | Banner Ads   |
| 64 | The purpose of banner advertising is _____                       | to promote a brand                                 |
| 65 | Which Ads originally designed for Desktop?                       | Banner Ads   |
| 66 | Which Ads capture more eye attention?                            | Native Ads   |
| 67 | Which Ads are sold in fixed rectangular formats?                 | Banner Ads   |
| 68 | Which Ads placement is equally predictable?                      | Banner Ads   |
| 69 | Which Ads format is rectangular?                                 | Banner Ads   |
| 70 | Which Ads are more flexible?                                     | Native Ads   |
| 71 | What is the full meaning of API?                                 | application program interface                      |
| 72 | Right form of SDK?   | Software Development Kit                           |
| 73 | What is the full meaning of CTR?                                 | click through rate                                 |
| 74 | What is the full meaning of CPC?                                 | <b>Cost-per-click</b>                              |
| 75 | What is the full meaning of RPM?                                 | revenue per thousand impressions                   |
| 76 | Which formula is correct for CTR?                                | Both a & b   |
| 77 | Which formula is correct for RPM?                                | (Estimated earnings / Number of page views) * 1000 |
| 78 | Native Ads_____% CTRs higher than conventional banner ads.       | 406  |
| 79 | 'Fat finger' banner clicks as high as _____ percent.             | 50   |
| 80 | Which ads provide more engaging content?                         | Native Ads   |
| 81 | Which ads are the wave of the future of advertising?             | Native Ads   |
| 82 | What is the full meaning of eCPM?                                | Effective cost per mile                            |
| 83 | Which formula is correct for eCPM?                               | (Total Revenue/Total Impression)*1000              |
| 84 | Which is the common format for downloading data for Ads Partner? | csv  |
| 85 | Which is the common format for downloading data for Ads Partner? | All of These                                       |
| 86 | Fill rate means_____   | Advertisement success rate                         |
| 87 | Which formula is correct for Fill Rate?                          | impressions / ad requests                          |
| 88 | In payment option, which is important?                           | Cash Flow  |
| 89 | Analytics & reporting tools are used for                         | Both a & b   |
| 90 | What is the full meaning of GUI ?                                | Graphical User Interface                           |
| 91 | Right form of IP_____  | Internet Protocol                                  |
| 92 | Most app downloads are_____                                      | unpaid   |

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| 93  | What's the best technique for Mobile App business?   | Social Media                                       |
| 94  | CTR for advertising apps through ad networks is around ____  | 1%   |
| 95  | What's the best technique for Mobile App business?   | Organic Marketing                                  |
| 96  | Organic rankings work within the ____  | Both a & b   |
| 97  | Apple's App Store rankings can be improved by ____   | ad-driven links                                    |
| 98  | Google Play rankings are based upon ____   | app usage  |
| 99  | What's the best technique for Mobile App business?   | Maintaining Loyal Users                            |
| 100 | Right form of SDK ____   | software development kit                           |
| 101 | Right form of CPM ____   | Cost Per Mile                                      |
| 102 | Right form of JAR ____   | Java Archive                                       |
| 103 | Monetization means earn ____ from an asset.  | Both a & b   |
| 104 | Paper currency would reappear in ____  | Europe   |
| 105 | Digital cash in the form of ____   | Both a & b   |
| 106 | BlackBerry Limited formerly known as ____  | Research in Motion Limited                         |
| 107 | The innovative concept of wireless email started by ____   | Research in Motion Limited                         |
| 108 | Who was the founder and CEO of Apple?  | Steve Jobs   |
| 109 | The release of iPhone OS 2.0 in ____   | 2008   |
| 110 | BlackBerry's App World launched in ____  | 2009   |
| 111 | Macintosh computers operated by ____   | Mac Os   |
| 112 | How many ways to Effectively Monetize Your Mobile App are described in your Book?                                    | 10   |
| 113 | Which is a fantastic way to get more engagement from your customers in Monetization Technique?                       | E-mail   |
| 114 | Why Email is a fantastic way to get more engagement from your customers ?  | Because people rarely change their email addresses |
| 115 | An email marketing campaign an easy way to make sure users actually see your ____                                    | content and engage with it.                        |
| 116 | Regular emails also keep your brand at the ____ of a customer's mind   | forefront  |
| 117 | Regular emails help to change customer's mind to making them more likely to ____?                                    | buy  |
| 118 | Facebook post lifespan is only ____  | a few hours  |
| 119 | Which keep your brand at the forefront of a customer's mind?   | Regular emails                                     |
| 120 | A Tweet's lifespan is ____   | just over an hour.                                 |
| 121 | The lifespan of a E-mail is?   | 12 days.   |
| 122 | Which lifespan is larger?  | E-mail   |
| 123 | An ____ form will give your app a real boost by prompting users to enter their emails.                               | in-app subscription                                |
| 124 | Promotions or deals can access easily by ____  | Email  |
| 125 | Which is the best tools for regular newsletter?  | Email  |
| 126 | Which are called marketing Gold?   | Email List   |
| 127 | Without including ads in your app, you might be missing out on a phenomenal opportunity for ____?                    | monetization                                       |
| 128 | Which can create an opportunity for monetization by Apps?  | including ads in your app                          |
| 129 | Which advertising through mobile apps has improved the communication between advertisers and consumers dramatically. | Digital  |
| 130 | Digital advertising through mobile apps has improved the communication between advertisers and ____?                 | Consumer   |
| 131 | Digital advertising has improved the communication between advertisers and consumers dramatically through ____?      | mobile apps  |
| 132 | Digital advertising through mobile apps has improved because ____  | people spend crazy amount of time on their phones. |

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| 133 | We're talking at least  | 90 minutes a day                                   |
| 134 | We're talking about   | 23 days a year.                                    |
| 135 | People simply _____ for the apps they spend all that time on.                                 | don't want to pay                                  |
| 136 | What percent of all app downloads were unpaid in 2013?  | 91%  |
| 137 | What is the best technique in App monetization?   | in-app advertising                                 |
| 138 | Who realize the value of mobile apps?   | Advertisers  |
| 139 | Advertisers create _____ types of ads.  | 5  |
| 140 | Another name of Interstitial Ads is?  | full screen ads                                    |
| 141 | Which ads are usually placed at natural pause points?   | full screen ads                                    |
| 142 | Which Ads are more likely to generate clicks without causing frustration?                     | full screen ads                                    |
| 143 | Which Ads pop up in the mobile device's status bar?   | Notification ads                                   |
| 144 | Notification Ads pop up in the mobile device's _____?   | status bar   |
| 145 | Which is not a Ads format?  | SMS Ads  |
| 146 | Which Ads offer incentives (like points or tokens) for users who enter their email addresses? | Capture form                                       |
| 147 | Advanced overlay Ads is the _____   | mixture of capture form and full screen ads.       |
| 148 | Which is the Ads format?  | Advanced overlay                                   |
| 149 | Which ads are usually found at the top or bottom of the screen?                               | Banner ads   |
| 150 | Banner Ads are usually found at the   | top or bottom of the screen                        |
| 151 | Which Ads irritate the users?   | Banner ads   |
| 152 | The user are irritate by  | Banner ads   |
| 153 | The main purpose of ads are need to entice the user, not _____ them.                          | frustrate  |
| 154 | When you plan to incorporate an advertisement into your app you must think that               | What sort of ads would the target audience prefer  |
| 155 | According to Gartner Research, mobile advertising is reach                                    | \$18 billion annually                              |
| 156 | If you can secure a partnership with another brand, you can significantly step up your        | monetization                                       |
| 157 | What can significantly step up your monetization ?  | partnership  |
| 158 | A partner or a network of partners can seriously benefit by                                   | Partnerships                                       |
| 159 | What is the full form of CTR?   | click-through rate                                 |
| 160 | In a partnership one can add partners _____   | Ads in own Apps                                    |
| 161 | Which can strengthen your brand outreach?   | partnership  |
| 162 | By licensing your code to other developers, you can make money                                | without disrupting your users' experiences         |
| 163 | Which game was re-skinned?  | Temple Run   |
| 164 | Temple Run was re-skinned as _____  | Temple Run Oz                                      |
| 165 | Another thing to consider with code-sharing is  | your app's endgame                                 |
| 166 | You can sell a Apps to a buyer who wants to use your existing framework by creating           | Strong Code  |
| 167 | Apptopia is a   | popular marketplace                                |
| 168 | Which is a popular Markerplace?   | Apptopia   |
| 169 | Where you can buy and sell mobile apps.   | Apptopia   |
| 170 | "White labeling" your code is similar it from the ground up                                   | without actually selling off your IP.              |
| 171 | By selling code to another developer one can  | saving other developers from having to create code |
| 172 | Most of the apps are  | Unpaid   |
| 173 | In-app purchases help you make as much money as possible                                      | with your Apps                                     |

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| 174 | Which allow customers to actually interact directly with your product?                        | In-App Purchases  |
| 175 | “freemium” apps typically used in   | mobile games  |
| 176 | “freemium” apps where users pay no upfront cost but pay for                                   | gated features  |
| 177 | In App Purchase provide users with the opportunity to purchase your products                  | directly from the app                                   |
| 178 | The downside of in-app purchases is   | too many options for free and offering too few features |
| 179 | Which is the most effective ways to drives users back to your app                             | SMS Marketing   |
| 180 | Which is the most effective ways to strengthen your brand?                                    | SMS Marketing   |
| 181 | Which is the largest mobile social discovery platforms in Germany?                            | Qeep  |
| 182 | Who created the app Qeep?   | BLUE LION mobile GmbH                                   |
| 183 | BLUE LION mobile GmbH is a  | German company  |
| 184 | Which is a German Company?  | BLUE LION mobile GmbH                                   |
| 185 | Qeep a mobile social discovery platforms created by   | German company  |
| 186 | Who used SMS messaging to reach and retain their high-value users?                            | Qeep  |
| 187 | BLUE LION’s targeted process for reaching and reactivating app users who                      | hadn’t used the app for days or weeks                   |
| 188 | BLUE LION achieve an impressive response rate of  | “slightly above 10 percent.”                            |
| 189 | Who first started the SMS marketing in the world?   | Qeep  |
| 190 | If you’re looking to enhance customer engagement you should try                               | SMS Marketing   |
| 191 | Freemium apps cost nothing to download, but they typically include in-app purchases that make | money for the developer                                 |
| 192 | Having a free/cheaper version allows users to get a sense of what                             | your app can do for them                                |
| 193 | Freemium Apps are   | like a teaser.  |
| 194 | The customer might be willing to pay for the premium version after                            | Free version  |
| 195 | What is a dating website  | Tinder Plus   |
| 196 | By which method you can figure out who is spending the most time and money on your app?       | Data-Driven Strategies                                  |
| 197 | What is the full form of ROI?   | Return on investment                                    |
| 198 | To get the highest ROI you should always know the successful of                               | target audience   |
| 199 | Mobile marketers are able to reach audiences  | In real time  |
| 200 | Mobile marketing to-date is most successful among   | Younger consumers                                       |
| 201 | A white label apps also become a way to make  | extra money   |
| 202 | What type of Tips for Marketing Your Mobile App Business are described in your Books?         | 5   |
| 203 | It is difficult to achieve app success for app developers because                             | Competition is high                                     |
| 204 | What is the Tips for Marketing Your Mobile App Business?                                      | Social Media  |
| 205 | Every organization should have a  | social media  |
| 206 | Social media can benefit your app business in   | many ways   |
| 207 | Social media can increases  | brand awareness   |
| 208 | Which is a powerful communication tool for both the app developer and the app user?           | social media  |
| 209 | Social media is a powerful communication tool for   | Both A & B  |
| 210 | Which can help you raise revenue?   | an affiliate ad company                                 |
| 211 | Which can work for you and promote your app through other apps and banners?                   | an affiliate ad company                                 |

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| 212 | An Affiliate company can also work for you and promote your app through  | apps and banners  |
| 213 | The click-through rate for advertising apps through ad networks is around  | 1%  |
| 214 | The click-through rate for advertising apps through ad networks is   | not sound high  |
| 215 | Which can boost your ratings in the Apple store  | ad networks   |
| 216 | Which can push up your organic rankings  | The click-through rate  |
| 217 | Organic rankings work within the Apple App Store and Google Play is  | differ from one another   |
| 218 | Apple's App Store rankings can be improved by  | ad-driven links   |
| 219 | Google Play rankings are based upon  | app usage   |
| 220 | The higher your usage ratio per download   | the higher Google Play will rank your app                           |
| 221 | Send push notifications to your users offering them various benefits is a trick of   | Maintaining Loyal Users   |
| 222 | Every company, mobile or not, needs to ensure that their audience members  | are kept feeling special  |
| 223 | The most common and free way of self-marketing is  | ads through your own app empire.                                    |
| 224 | What is The most common and free way of self-marketing?  | ads through your own app empire.                                    |
| 225 | You can introduce users to the different apps by   | your existing app   |
| 226 | By allowing your existing users to click through and try your other apps, you are  | increasing your app downloads                                       |
| 227 | Which is the mobile advertisement platform?  | Both A & B  |
| 228 | Google Mobile Ads is a   | mobile advertisement platform                                       |
| 229 | Google Mobile Ads is a mobile advertisement platform owned by  | Google  |
| 230 | Google Mobile Ads is a   | American Company  |
| 231 | Which is a global mobile advertising and discovery platform  | InMobi  |
| 232 | Where the headquarters of InMobi situated?   | India   |
| 233 | Full form of SDK is  | Software Development Kit  |
| 234 | Which ads format is supported by InMobi?   | Both A & B  |
| 235 | What is the character limit for a post on twitter?   | 140   |
| 236 | Internet advertising has some weaknesses because   | It is not emotive   |
| 237 | The funnel metaphor in the consumer decision-making process is fading because  | It fails to account for consumer engagement in digital media        |
| 238 | Firm providing marketing services such as assisting different companies in preparing, planning, implementing and evaluating advertising programs is called | advertising agency  |
| 239 | Paid advertising based on a per-click model is called  | Sponsored search-engine advertising                                 |
| 240 | What feature does LinkedIn offer for pay accounts?   | Increased abilities to connect directly and send messages to people |
| 241 | Emerging technologies will continue to influence consumer behaviour in the future by enabling  | Consumer-centricity   |
| 242 | Which of the following is not a standard in online advertising?  | Signal  |
| 243 | Which of the following are online advertising methods through which advertisers attempt to drive traffic to Internet sites                                 | SEM   |
| 244 | What was an early version of YouTube called?   | Tune In Hook Up   |

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| 245              | When was Twitter launched?  | 2006                             |
| 246              | Which service is called “the SMS of the internet”?  | Twitter                          |
| 247              | What is the minimum age to join Facebook?   | 13                               |
| 248              | Which is the home city of twitter?  | San Francisco                    |
| 249              | Who were the first members of Facebook?   | Students of Harvard              |
| 250              | What is the motto of YouTube?   | Broadcast yourself               |
| 251              | What is the title of the first ever YouTube video?  | Me at the zoo                    |
| 252              | Which company developed android?  | Android Inc.                     |
| 253              | Which company bought android?   | Google                           |
| 254              | Web browser available in android is based on  | Open-source Webkit               |
| 255              | Android is based on which kernel?   | Linux kernel                     |
| 256              | Android is based on which language.   | Java                             |
| 257              | Eclipse is an _____   | IDE                              |
| 258              | What is android?  | Mobile Operating System          |
| 259              | What is mean by ANR?  | Application Not Responding       |
| 260              | Android supports which features.  | All of the above                 |
| 261              | Which is the inputs element for project resources in PM Theory?                                   | activity list                    |
| 262              | Which is the inputs element for project resources in PM Theory?                                   | activity attributes              |
| 263              | Which input element is necessary for project resources in PM theory?                              | Activity cost estimates          |
| 264              | Which is the tools and techniques elements for PM theory?   | bottom up estimating             |
| 265              | Which option is output elements for project resources in PM theory?                               | resource breakdown structure     |
| 266              | Who has ultimate responsibility for project risk?   | Project sponsor                  |
| 267              | A review undertaken to decide whether a project should proceed into its next phase is known as a: | gate review.                     |
| 268              | What is a visual representation of a project’s planned activities against a calendar called?      | A Gantt chart                    |
| 269              | What is the full form of PMP?   | Project Management Plan          |
| 270              | Who are project team members primarily accountable to?  | The project manager.             |
| 271              | Chances for successful completion of a multidisciplinary project are?                             | High                             |
| 272              | Projects provide an excellent growth environment for future executives and for developing_____    | Managerial skills                |
| 273              | Most of people needed for a project must be "borrowed." by PM from_____                           | Functional departments           |
| 274              | PM should adopt a systems approach to_____  | Project Management               |
| 275              | PMP stands for?   | Project Management Professionals |
| 276              | A Code of Ethics for project managers was created by the_____                                     | PMI                              |
| 277              | Planned progress is the part of _____   | project reporting                |
| 278              | Which issues when they cannot be resolved by the project team?                                    | project sponsor                  |
| 279              | Short Duration project reporting time is_____   | weekly                           |
| 280              | Which software used for planning a project in your book?  | microsoft project 2016 software  |
| <b>Chapter-2</b> |   |                                  |
| SL               | <b>Question</b>   | <b>Correct Answer</b>            |
| 1                | "Evaluating the scope of business areas" is the responsibility of-                                | a business analyst               |
| 2                | The first step of collecting, analyzing and documenting business requirements is to-              | identify key stakeholders        |

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| 3  | What requirements describe how a solution should function from user's perspective?  | Functional requirements            |
| 4  | Appendix is the part of-  | business plan                      |
| 5  | Non-functional requirements describe-   | the operational characteristics    |
| 6  | Operational characteristics of a system is relate to-   | all                                |
| 7  | Operational characteristics of a system describes in the-   | Non-functional requirements        |
| 8  | "Functions of the system required by the users" describes in the  | Functional requirements            |
| 9  | There are ..... steps in collecting,analyzing and documenting business requirements.four  | five                               |
| 10 | what is the final step of documenting business requirements?  | validated requirements             |
| 11 | Capture requirements include:   | stakeholder interview              |
| 12 | Business plan should be-  | short                              |
| 13 | Business plan is needed to-   | all of these                       |
| 14 | Quick overview of business is described in the -  | executive summary                  |
| 15 | Which one is not a part of a business plan-   | past performance                   |
| 16 | Marketing strategy means the strategy-  | for reaching your target market    |
| 17 | A particular group of consumers at which a product or service is aimed. Called-   | target market                      |
| 18 | A business is run by a-   | management team                    |
| 19 | Which one is not a part of digital marketing strategy?  | print media                        |
| 20 | The company history is described in the -..... section.   | executive summary                  |
| 21 | Which rules are used for writing a Business plan?   | all of them                        |
| 22 | Which one is the core skills of an business analyst?  | leadership skill                   |
| 23 | "User's acceptance test" is the role of a-  | business analyst                   |
| 24 | Capture requirements include:   | all of them                        |
| 25 | Mr. XX wants to develop a Men's Life Style app. Then his target market will be-   | 16-35 years old Men's age group    |
| 26 | Responsibilities of an analyst are-   | all of them                        |
| 27 | In the year 2018, Mr. Salam earned 400 USD revenue from his app. And total expense of this year was 120 USD. So, the net income of this year will be- | 280 USD                            |
| 28 | Analyze and priorities is the.....step for conducting business requirements analysis.   | 4th                                |
| 29 | Generic sub-heading is the approach of.....   | record and categories requirements |
| 30 | Which one is the responsibility of an analyst?  | ii & iii                           |
| 31 | Which one is the free and most effective marketing strategies?  | Word of mouth                      |
| 32 | Business idea comes from-   | all of them                        |
| 33 | Executive summary includes----- of your business.   | quick overview                     |
| 34 | Executive summary of a business plan should be-   | maximum 2 pages                    |
| 35 | Which helps to put your product in front of your potential customers within short time?effective financial plan                                       | creative marketing strategies      |
| 36 | Competitor analysis means-  | all of them                        |
| 37 | Before making marketing strategies, we have to select--   | target market                      |
| 38 | Target market can be-   | all of them                        |
| 39 | Project don't fail at the .....   | end                                |
| 40 | Duties and responsibilities of workers describe in the..... Section of business plan.   | management team                    |
| 41 | BA is used by organizations to take data driven-  | decision making                    |



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| 42 | BA core skills-   | all of them                     |
| 43 | Which one is not a BA responsibility?   | making income statement         |
| 44 | What was the main element of British Airway's "Know Me" project?  | Customer insight Data           |
| 45 | What was the main goal of British Airway's "Know Me" project?   | To understand customers         |
| 46 | Which process helps us to understand which solutions meet our highest priority requirement?                     | Priorities                      |
| 47 | Organizations develop their own culture to-   | all of them                     |
| 48 | The market section of a business plan includes-   | market description              |
| 49 | Percentage of market capture includes in the.....section.   | market section                  |
| 50 | What should be the first page of our business plan?   | Persuasive summary              |
| 51 | The management team section of a business plan includes-  | all of them                     |
| 52 | once requirements have been collected they need to be..... .  | organized                       |
| 53 | The final step is the ..... Of your draft requirements.   | validation                      |
| 54 | Which one is not a part of typical prioritisation categories?   | high priority vs low priority   |
| 55 | Prioritisation process helps to identify those requirements that are most critical to meet your business..... . | needs                           |
| 56 | Functional requirements describe how a solution should function from ..... User's perspective.                  | an end                          |
| 57 | In non-functional requirements, operational characteristics include-  | all of them                     |
| 58 | Consumer means-   | who uses                        |
| 59 | The role of a project sponsor is to provide support and governance to the ..... .                               | project manager                 |
| 60 | Providing support and governance to a project manager is the role of a..... .                                   | Project sponsor                 |
| 61 | Which one is not a social media marketing strategie?  | TVC                             |
| 62 | BA means-   | Business analytics              |
| 63 | There are five -step approach for conducting ..... .  | business requirements analysis  |
| 64 | For conducting business requirements analysis, step two is the process of ..... .                               | gathering requirements          |
| 65 | Marketing is a process which aims at-   | Satisfaction of customers needs |
| 66 | Whose things to do include in a business plan?  | All of them                     |
| 67 | Executive summary is a part of-   | business plan                   |
| 68 | Executive summary means-  | overview of business and plan   |
| 69 | The executive summary should not exceed ..... in length.  | two pages                       |
| 70 | How many areas should address in management team??  | five                            |
| 71 | Why is competitor analysis important?   | All of them                     |
| 72 | What is basic rules of writing a business plan?   | All of them                     |
| 73 | What is the first and foremost rule of writing a business plan?   | keep it short                   |
| 74 | Medias of marketing strategy-   | all                             |
| 75 | Why Appendix is used?   | for displaying product images   |
| 76 | Which is not a functional requirement?  | performance                     |
| 77 | Which is a non-functional requirement?  | scalability                     |
| 78 | Where company's objective is included:  | executive summary               |
| 79 | Business Analyst Responsibility/s?  | all of them                     |

|    |   |                                |
|----|---|--------------------------------|
| 80 | Who actually prepares business requirements-  | analyst                        |
| 81 | What Should be must ensure while talking to Stakeholders?   | all of them                    |
| 82 | Things not to include In a Business Plan-   | Past Performance               |
| 83 | Opportunity is the part of-   | business plan                  |
| 84 | ..... is used by organizations to take data drive decision making.                                    | Business analytics             |
| 85 | BA responsibility-  | Analyse and model requirements |
| 86 | For better understanding about the market..... is imprtant.   | competitor analysis            |
| 87 | What is business analyst's primary objective?   | helping in business implement  |
| 88 | The main objective of interviewing stakeholders to have a clear cut idea about the..... of a project. | All                            |
| 89 | There are ..... reasons for interviewing a sponsor.   | Three                          |
| 90 | What is the reason for interviewing a sponsor?  | senior mangers are busy        |
| 91 | Who are actually the target market of Mobile app business?  | who uses smartphone            |
| 92 | ROI means-  | Return on investment           |
| 93 | Where BA is applied?  | all of them                    |
| 94 | Which is not a functional requirement ?   | performance                    |
| 95 | Including marketing research data in business plan is an wise choice.                                 | TRUE                           |
| 96 | Marketing strategy means-   | promotional strategies         |
| 97 | Which one is not a marketing strategy?  | market analysis                |

### Chapter-3

| SL | Question  | Correct Answer              |
|----|---|-----------------------------|
| 1  | Labour are estimated in-                                  | Hours                       |
| 2  | In PM Theory Expert judgement is described in-            | Tools and Techniques        |
| 3  | Which is not the role of Project Manager?                 | Authoritarian               |
| 4  | How many process are there in Management?                 | 4                           |
| 5  | In following which is the Advantage of Proect Management? | Assigning tasks             |
| 6  | Which tool is fine for final versions of calenders?       | Excel spreadsheet           |
| 7  | In Which tool data have to be consoldated later?          | Excel spreadsheet           |
| 8  | Forklifts is described in-                                | Tools and Equipment         |
| 9  | Whom does Project Manager Escalets at Last?               | Steering Committee          |
| 10 | Who Monitors Project Progress and report regularly?       | Project Manager             |
| 11 | The Project less than six Months should report-           | Weekly                      |
| 12 | Who receives the Most benefit from the Project?           | Proect Sponsor              |
| 13 | Total investment is a Part of-                            | Working Capital             |
| 14 | Whom does Periodically reviews the Project Status report? | Project Management office   |
| 15 | Whom does PMO follows up for clarification?               | Project Manager             |
| 16 | Who represents the business area?                         | Senior Manager              |
| 17 | Prime Location is important for which Key drivers?        | Sales                       |
| 18 | Benchmarking performance is-                              | Compare budget year on year |
| 19 | Who Monitors the project physically?                      | Project Manager             |
| 20 | Whom does Project Manager Escalets at first level?        | Proect Sponsor              |
| 21 | Who can review a visible record of the Project?           | Both a and b                |
| 22 | In Project Rental of building cost is part of-            | Facilities                  |
| 23 | In following which is the Primary cost?                   | Labor cost                  |
| 24 | Production cost is directly related to-                   | Direct cost                 |
| 25 | When an employee does more then his fixed duties then-    | He will be paid more        |
| 26 | Security cost is a-                                       | Indirect Cost               |

|    |   |                                   |
|----|---|-----------------------------------|
| 27 | Total unit cost is Estimated in-                                | Parametric Estimating             |
| 28 | What is more efficient Estimating Techniques?                   | Parametric Estimating             |
| 29 | What is the meaning of "a" in Three point Estimating?           | The best case Estimate            |
| 30 | Which method is used for simplifying the Project execution?     | WBS                               |
| 31 | Nitty gritty details appear on-                                 | Google calender                   |
| 32 | To minimize cost Project manager must adapt in-                 | Accounting                        |
| 33 | Ongoing Maintenance cost described in-                          | Tools and Equipment               |
| 34 | In Project uniformed optimism should be-                        | Avoided                           |
| 35 | Who takes ownership of the whole Project?                       | Project Manager                   |
| 36 | Coming up with a new solution is a part of-                     | Innovation                        |
| 37 | A Project Managers chain of Commend must be-                    | Followed                          |
| 38 | Ongoing Project Checking is a Part of-                          | Monitoring                        |
| 39 | Making arrangements is a part of-                               | Organizing                        |
| 40 | In following what factors affect project Management?            | All of these                      |
| 41 | Preempting Unnecessary activity means-                          | Take action to reduce cost        |
| 42 | Which cost does not have direct Project involvement?            | Overhead cost                     |
| 43 | Production supervision is a-                                    | Indirect Cost                     |
| 44 | Quality Assurance is a-   | Indirect Cost                     |
| 45 | Project Management sotware is a part of-                        | Tools and Techniques              |
| 46 | Sales Commissions cost is a-                                    | Direct cost                       |
| 47 | Electricity cost is a-  | Indirect Cost                     |
| 48 | Shipping cost is a-   | Direct cost                       |
| 49 | Insurance cost is a-  | Overhead cost                     |
| 50 | Administrative Expences is a-                                   | Overhead cost                     |
| 51 | CCTV footage cost is a-   | Indirect Cost                     |
| 52 | In a WBS diagram the project scope is-                          | Graphically expressed             |
| 53 | One can detail a high level task into-                          | All of these                      |
| 54 | What is the meaning of "b" in Three point Estimating?           | Worst case scenario               |
| 55 | If $a=6, m=8, b=10$ , then what is the beta distribution value? | 8                                 |
| 56 | The cost per square foot is a Techniques of-                    | Parametric Estimating             |
| 57 | Project team members can take some time to get used to-         | Gantt chart                       |
| 58 | Several Projects can be viewed in-                              | Gantt chart                       |
| 59 | Members upcoming deadlines is described in-                     | By Assignee                       |
| 60 | Software is a part of-  | Tools and EqiPMENT                |
| 61 | Subcontractors is a part of-                                    | Others Resources                  |
| 62 | Head start is derived in-                                       | Analogous Estimating              |
| 63 | Project Milestones and control points can be indicated from-    | Work Breakdown Structure          |
| 64 | Which is called the top down Estimating techniques?             | Analogous Estimating              |
| 65 | The loan interest cost is derived in-                           | Financial costs                   |
| 66 | A Project Manager must have-                                    | Both a and b                      |
| 67 | Project Management is important because-                        | Optimize the uses of time         |
| 68 | 5th Edition is a part of-                                       | PM theory                         |
| 69 | Section 6.4 is a part of-                                       | PM theory                         |
| 70 | Complexity of a Project is a Part of-                           | Contingencies                     |
| 71 | What are the advantages of Excel Spreadsheet?                   | All of these                      |
| 72 | What are the disadvantages of Excel Spreadsheet?                | Decentralized desktop application |
| 73 | In following which skill project manager should not have?       | Reactive                          |
| 74 | In following which skill project manager should not have?       | Unethical standards               |
| 75 | Which is the last stage of project life cycle?                  | Proect closure                    |
| 76 | What are the characteristics of Project team?                   | Both a and c                      |
| 77 | For Project manager take decission in a critical situation is-  | Decisive                          |

|     |  |   |
|-----|--|---|
| 78  | Who monitors labor's work progress-                            | Supervisor                                |
| 79  | In following what is the reason for project failure?           | Lack of leadership                        |
| 80  | In following what are the reasons for project failure?         | Both a and c                              |
| 81  | Estimate Activity Resources is derived in-                     | PM theory                                 |
| 82  | What is the full meaning of PMBOK?                             | Project Management Body of Knowledge      |
| 83  | Project documents updates is derived in-                       | Outputs                                   |
| 84  | Organizational process assets is a part of-                    | Inputs                                    |
| 85  | Bottom up Estimating is a part of-                             | Tools and Techniques                      |
| 86  | Overtime Services by Employees are-                            | Better for Project                        |
| 87  | What is the full form of EMI?                                  | Equated monthly installment               |
| 88  | Barriers of Project are-                                       | All of these                              |
| 89  | In following which are the barriers of Proect?                 | Both a and c                              |
| 90  | A Project Manager should be-                                   | Technologically advanced                  |
| 91  | What is negative working capital?                              | Current liabilities exceed current assets |
| 92  | Different between business current asset and liabilities is-   | Working Capital                           |
| 93  | Reactive characteristics of Project Manager should be-         | Avoided                                   |
| 94  | Proactive characteristics of Project Manager should be-        | Accepted                                  |
| 95  | What is Assigning task?  | Employees Work distribution               |
| 96  | Oil and concrete derives in-                                   | Materials                                 |
| 97  | Gravel is described in-  | Materials and suppllies                   |
| 98  | The term "resources" typically refers to-                      | People                                    |
| 99  | If Rocky is already MS Project user than he can-               | Both a and b                              |
| 100 | Who provides guidance and direction?                           | Steering Committee                        |
| 101 | Input for Gantt chart is-                                      | WBS                                       |
| 102 | Which is the second most efficient method?                     | Google Calender                           |
| 103 | In which method Versioning is described?                       | Excel Spreadsheet                         |
| 104 | Google Calender is-  | Online calender                           |
| 105 | Published estimating data is derived in-                       | Tools and Techniques                      |
| 106 | Risk register is a part of-                                    | Inputs                                    |
| 107 | In following Which is one of the way of WBS-                   | Tree structure                            |
| 108 | In following Which is not the way of WBS-                      | PMBOK                                     |
| 109 | Project must be completed within the approved-                 | budget                                    |
| 110 | Analogous Estimating uses-                                     | Analogy                                   |
| 111 | Which Techniques generally not accurate as others-             | Analogous Estimating                      |
| 112 | Which Estimation Uses a relationship between variables?        | Parametric Estimating                     |
| 113 | The finished product is a part of-                             | Materials and suppllies                   |
| 114 | Project milestones can be indicated from-                      | WBS                                       |
| 115 | Assigning the work is a responsibility for-                    | Project Manager                           |
| 116 | Better and Agile communication skill is a must for-            | Project Manager                           |
| 117 | Project manager must know-                                     | Both a and b                              |
| 118 | What is favourable Working capital?                            | Positive Working capital                  |
| 119 | In Business drivers sales have to be-                          | Exceeding                                 |
| 120 | In Business drivers costs have to be-                          | Minimized                                 |
| 121 | If a Project gets Loan from Bank then Project has-             | Liabilities towards bank                  |
| 122 | For a longer Project what type of report is suitable?          | Monthly                                   |
| 123 | Which is the direct cost?                                      | Direct materials and supplies             |
| 124 | Assume in a Project Generator needs to be serviced and it's a- | Direct cost                               |
| 125 | In a Electrical Power plant Project Boiler cost is a-          | Direct cost                               |
| 126 | "When" is derived in-  | Business Intelligence                     |

|     |  |   |
|-----|--|---|
| 127 | British Airways Project take action against Consumers complain is- | Recovery                                  |
| 128 | Cost Estimation is a Part of-                                      | Measuring                                 |
| 129 | In below Which is the bad characteristics of project Manager?      | Lack of communication                     |
| 130 | Characteristics of being a bad Project Manager is-                 | Over the top Optimist                     |
| 131 | Full meaning of PM is-   | Project Management                        |
| 132 | With Microsoft Project Schedule task can be done-                  | both a and b                              |
| 133 | What is the full meaning of RFP?                                   | Request for proposal                      |
| 134 | What is the full abbreviation of MAC-                              | Media access control                      |
| 135 | In following which is External stakeholder?                        | The government                            |
| 136 | Sellers also Known as-   | Vendors                                   |
| 137 | Benchmarking performance usually measures-                         | Cost                                      |
| 138 | In following which are the terms benchmark performance measures?   | All of these                              |
| 139 | What is competitive benchmarking?                                  | Comparing performance against competitors |
| 140 | Project Manager will escalate when he fails to-                    | All of these                              |
| 141 | Budget related escalated issues will be solved by-                 | Steering Committee                        |
| 142 | Scope related escalated issues will be solved by-                  | Steering Committee                        |
| 143 | Resources related escalated issues will be solved by-              | Steering Committee                        |
| 144 | Work is completed in Project with due time derived in-             | Schedule                                  |
| 145 | Who address issues when Project Team cannot resolved a problem-    | Project Sponsor                           |
| 146 | Microsoft Project 2016 you can schedule tasks ?                    | manually or automatically                 |
| 147 | Mean of RFP?   | Request For Proposal                      |
| 148 | What is the full meaning of SDLC ?                                 | Software Development Life Cycle           |
| 149 | Which is the part of Management?                                   | Organizing                                |
| 150 | Which is the least efficient Estimating Techniques?                | Analogous Estimating                      |
| 151 | Which is the most efficient Estimating Techniques?                 | Three Point Estimating                    |
| 152 | What is the smallest task to determine WBS?                        | Two Weeks                                 |
| 153 | Which one is the least familiar tool ?                             | Gantt Chart                               |
| 154 | Which one is the familiar tool ?                                   | Google Calendar                           |
| 155 | Which one is the most familiar tool ?                              | Excel spreadsheet                         |
| 156 | which one is the least efficient method ?                          | Excel spreadsheet                         |
| 157 | which one is the somewhat efficient method ?                       | Google Calendar                           |
| 158 | which one is the most efficient method ?                           | Gantt Chart                               |
| 159 | What is the types of resources ?                                   | Labor                                     |
| 160 | which one is the types of resources ?                              | Tools & Equipment                         |
| 161 | which one is the types of resources ?                              | Material & supplies                       |
| 162 | In Project which category labors are described?                    | Contractual                               |
| 163 | In following what are the materials and supplies?                  | Timber and Concrete                       |
| 164 | What is the full meaning of SME?                                   | Small to medium Enterprise                |
| 165 | Alternative Analysis is part of –                                  | Tools & Techniques                        |
| 166 | Bottom up estimating is part of –                                  | Tools & Techniques                        |
| 167 | Whom does Project manager escalates at first level?                | Steering Committee                        |
| 168 | Enterprise environmental factors is part of –                      | Inputs                                    |
| 169 | Project management Software is part of –                           | Tools & Techniques                        |
| 170 | Who Provides guidance and level support?                           | Steering Committee                        |
| 171 | Online with built in automation uses in?                           | Gantt chart                               |
| 172 | Who owns the Project Management Plan (PMP)?                        | The project manager                       |
| 173 | Sales is the part of-  | Key Performance Indicators                |

|     |  |                                  |
|-----|--|----------------------------------|
| 174 | Who has ultimate responsibility for project risk?  | Project sponsor                  |
| 175 | What is a visual representation of a project's planned activities against a calendar called?               | A Gantt chart                    |
| 176 | Who are project team members primarily accountable to?   | The project manager              |
| 177 | Cause of change that cannot be managed by PM is  | Change in environment            |
| 178 | Which of the following is not a Project Cost Estimation Stage?   | Estimation Stage                 |
| 179 | Which of these is not a component of the Feasibility Report?   | Profit Margin                    |
| 180 | Which of these is a variable cost in the cost of Generation?   | Fuel Price                       |
| 181 | Variance Analysis is carried out for all of these except:-   | scope change                     |
| 182 | Projects provide an excellent growth environment for future executives and for developing                  | Managerial skills                |
| 183 | Which of the following is a route, or mechanism, by which messages are delivered to the target audience?   | Channel                          |
| 184 | People typically have what reaction to hazards they can imagine or remember?                               | They are more afraid             |
| 185 | Which of the following states that people tend to fear what they hear about repetitively or constantly?    | Availability heuristic           |
| 186 | The first step in the hazard assessment process is:  | Hazard identification            |
| 187 | The risk matrix tells us:  | Neither of the above             |
| 188 | Which the project managers use this method for simplifying the project execution.                          | WBS                              |
| 189 | Which This methodology can be used for any type of project management                                      | WBS                              |
| 190 | Quality planning is the process of developing a quality plan for   | project                          |
| 191 | Management is ?  | All oof above                    |
| 192 | Advantages of Project Management rules   | Eight item                       |
| 193 | Which one is right for your team Project?  | Gantt chart                      |
| 194 | Which one is digital Project for Parfect team work Calender?   | Gantt chart                      |
| 195 | Microsoft Office is  | Software                         |
| 196 | which Calender share email ?   | Google Calendar                  |
| 197 | which the items is finished product  | All of above                     |
| 198 | Every tools and equipment will be used   | multiple projects                |
| 199 | A good planning system must consider   | All of the above                 |
| 200 | CEO's salary is  | Direct Cost                      |
| 201 | At project completion phase, high-priority goal is   | Schedule                         |
| 202 | PM should adopt a systems approach to  | Project Management               |
| 203 | PMP stands for   | Project Management Professionals |
| 204 | An ability to put many pieces of a task together to form a coherent whole, is job of                       | Project Manager                  |
| 205 | Best person to select as PM is one who will get the  | Job done                         |
| 206 | Functional manager should be more skilled at   | Analysis                         |
| 207 | Project success is dependent on support from parent organization's   | Senior management                |
| 208 | Responsibility to parent organization is also a key role of  | Project manager                  |
| 209 | A project can be subdivided into which of the following?   | Work Packages                    |
| 210 | The following tools can be used to generate the project schedule:  | All of the above                 |
| 211 | What project tools should be used to determine the use of external contractors and consultants?            | The Gantt Chart                  |
| 212 | Which of these is not one of the constraints of a project?   | Team                             |
| 213 | The person who ensures that systems are developed on time, within budget, and with acceptable quality is a | project manager                  |
| 214 | A Project is a group of__  | Milestones                       |

|     |  |                           |
|-----|--|---------------------------|
| 215 | What is process of project management?                                   | planning                  |
| 216 | Which process is include Project management?                             | organizing                |
| 217 | Which option is relevant of project management process?                  | Controlling               |
| 218 | Project Management Concept is accomplish to goal within a?               | time frame                |
| 219 | Why project management is used ?   | Track the progress        |
| 220 | Why project management is necessary?                                     | measure the progress      |
| 221 | Which option is advantages of project management?                        | activity based costing    |
| 222 | The advantage of project management is _____                             | expenditure               |
| 223 | what is the advantage of project management?                             | timely completion         |
| 224 | A good project manager role ?  | is proactive              |
| 225 | What is the project manager role?  | is authoritative          |
| 226 | The project manager role is?   | Good communicator         |
| 227 | What is the role of good project manager?                                | has a sound judgement     |
| 228 | Motivator option is relevant for _____                                   | A Good Project Manager    |
| 229 | Diplomatic option is perfect for _____                                   | A Good Project Manager    |
| 230 | If you have a plan for next month you can use _____                      | project calender          |
| 231 | Which Calender Discussed in your book?                                   | project calender          |
| 232 | One of the first Programs new computer user learn about _____            | Microsoft office suite    |
| 233 | What is Most familiar tool of project calender?                          | Excel spreadsheet         |
| 234 | Which is least efficient method of project calender?                     | excel spreadsheet         |
| 235 | Which Project Calender is Offline tool?                                  | Excel spreadsheet         |
| 236 | Which project Calender is least efficient method collaborating?          | excel spreadsheet         |
| 237 | Which is the familiar tool?  | google calender           |
| 238 | Which calender is somewhat efficient method?                             | google calender           |
| 239 | Which calender Team manager can look each member?                        | google calender           |
| 240 | Google Calender Characteristics is?                                      | familiar tool             |
| 241 | Google Calender Characteristics is?                                      | Somewhat efficient method |
| 242 | Which calender team manager can look each multiple team members?         | google calender           |
| 243 | By Assignee is the way of?   | google calender           |
| 244 | Which Calender is least familiar tool?                                   | Gantt Chart               |
| 245 | Which Calender is the most efficient method?                             | Gantt Chart               |
| 246 | The most efficient Gantt Chart are _____                                 | online                    |
| 247 | The most efficient Gantt Chart are built in _____                        | automation                |
| 248 | The most efficient way to plan your project is _____                     | gantt Chart               |
| 249 | Which is the most important elements of small project resources?         | all of the above          |
| 250 | Which element is used for small project?                                 | labor                     |
| 251 | Which element is used for small project?                                 | tools and supplies        |
| 252 | Which element is used for identify for define a labor?                   | Type                      |
| 253 | Labor is estimated in your book _____                                    | hours                     |
| 254 | How many budget for a megaprojects?                                      | 1 billion                 |
| 255 | What is the example for tools and equipment?                             | forklifts                 |
| 256 | Which element is used for the rate increase after certain point in time? | overtime pay              |
| 257 | What is the full form of CEO   | Chief Executive Officer   |
| 258 | The hourly unit rate of a laborer is an example for _____                | direct cost               |
| 259 | Gantt chart Characteristics is _____                                     | least familiar tool       |
| 260 | Gantt chart Characteristics is _____                                     | most efficient method     |
| 261 | Which is the inputs element for project resources in PM Theory?          | activity list             |
| 262 | Which is the inputs element for project resources in PM Theory?          | activity attributes       |

|     |   |                                  |
|-----|---|----------------------------------|
| 263 | Which input element is necessary for project resources in PM theory?                              | Activity cost estimates          |
| 264 | Which is the tools and techniques elements for PM theory?   | bottom up estimating             |
| 265 | Which option is output elements for project resources in PM theory?                               | resource breakdown structure     |
| 266 | Who has ultimate responsibility for project risk?   | Project sponsor                  |
| 267 | A review undertaken to decide whether a project should proceed into its next phase is known as a: | gate review.                     |
| 268 | What is a visual representation of a project's planned activities against a calendar called?      | A Gantt chart                    |
| 269 | What is the full form of PMP?   | Project Management Plan          |
| 270 | Who are project team members primarily accountable to?  | The project manager.             |
| 271 | Chances for successful completion of a multidisciplinary project are?                             | High                             |
| 272 | Projects provide an excellent growth environment for future executives and for developing_____    | Managerial skills                |
| 273 | Most of people needed for a project must be "borrowed." by PM from_____                           | Functional departments           |
| 274 | PM should adopt a systems approach to_____  | Project Management               |
| 275 | PMP stands for?   | Project Management Professionals |
| 276 | A Code of Ethics for project managers was created by the_____                                     | PMI                              |
| 277 | Planned progress is the part of _____   | project reporting                |
| 278 | Which issues when they cannot be resolved by the project team?                                    | project sponsor                  |
| 279 | Short Duration project reporting time is_____   | weekly                           |
| 280 | Which software used for planning a project in your book?  | microsoft project 2016 software  |

#### Chapter-4

| SL | Question   | Correct Answer                        |
|----|--|---------------------------------------|
| 1  | _____ is a Google Play service that lets you sell digital content from inside your applications.                                     | In-app Billing                        |
| 2  | Google Play handles all checkout details so your application never has to _____ process any financial transactions                   | directly                              |
| 3  | Any application that you publish through Google Play can implement _____   | In-app Billing                        |
| 4  | _____ Google Play In-app Billing into an Android Application involve several steps.  | None of these                         |
| 5  | Installing the Google Play Billing Library is one of the steps of integrating Google Play In-app Billing into an _____               | Android Application                   |
| 6  | Integrating _____ In-app Billing into an Android Application, need to Add Billing Permission to the Manifest file                    | None of these                         |
| 7  | AIDL stands for-   | Android Interface Definition Language |
| 8  | Adding the _____ .aidl File to the Project is one of the steps of integrating Google Play In-app Billing into an Android Application | None of these                         |
| 9  | Adding the Utility Classes to the _____ is one of the steps of integrating Google Play In-app Billing into an Android Application    | Project                               |



|    |  |  |
|----|--|--|
| 10 | Must need to obtain the Public License _____ for your Application  | Key  |
| 11 | You define your products using the _____   | None of these  |
| 12 | If an in-app product is not owned by the user, you can initiate a _____ for it   | purchase   |
| 13 | You can use the consumption mechanism _____ the user's ownership of managed products   | to track   |
| 14 | Local Caching included   | isBillingSupported   |
| 15 | _____ frees you from processing financial transactions, but you still need to perform a few administrative tasks                                 | In-app Billing   |
| 16 | Billing period include-  | Introductory price   |
| 17 | Administrative tasks include-  | All of above   |
| 18 | The Google Play Console provides a product list for each of your published _____.  | Apps   |
| 19 | _____ relies on the Google Play application, which handles all of the communication between your application and the Google Play server          | In-app Billing   |
| 20 | An example of a _____ managed product is a premium upgrade or a level pack   | None of above  |
| 21 | You define your products using the Google Play Console, including product type,SKU, price, description, and so on                                | None of these  |
| 22 | Which of the following is true -   | Manifest   |
| 23 | In-app billing frees you from processing financial transactions, but you still need to perform a few administrative tasks which included-.       | All of above   |
| 24 | the user's in-game character might gain life points or gain extra gold coins in their inventory-Its an example of ???                            | Consumable products  |
| 25 | Descriptions can be up to 80 characters in _____   | length   |
| 26 | To add a batch of products to a product list using a CSV file, you first need to create your _____ file  | None of above  |
| 27 | Adding Billing Permission to the Manifest File- included with which of the following???  | Integrating Google Play In-app Billing into an Android Application |
| 28 | Creating the Example In-app Billing Project- included with which of the following???   | None of above  |
| 29 | Implementing the onActivityResult Method- included with which of the following???  | Integrating Google Play In-app Billing into an Android Application |
| 30 | Modifying the Security.java File- included with which of the following???  | None of above  |
| 31 | Local Caching- included with which of the following???   | None of above  |
| 32 | Adding a batch of products to a product list- included with which of the following???  | In-app billing administration                                      |
| 33 | You can link the prices of up to _____ apps and in-app products to a single pricing template.  | 1000   |
| 34 | To establish a connection with the In-app Billing service on _____, implement a ServiceConnection to bind your activity to IInAppBillingService. | Google Play  |
| 35 | In-app Billing is a _____ that lets you sell digital content from inside your applications.  | Google Play service  |
| 36 | Google Play handles all checkout details so your _____ never has to directly process any financial transactions                                  | Applications   |

|    |  |                                       |
|----|--|---------------------------------------|
| 37 | Any _____ that you publish through Google Play can implement In-app Billing  | application                           |
| 38 | _____ Google Play In-app Billing into an Android Application involve several steps.  | Integrating                           |
| 39 | Installing the Google Play _____ is one of the steps integrating Google Play In-app Billing into an Android Application                          | Billing Library                       |
| 40 | Integrating _____ In-app Billing into an Android Application, need to Add Billing Permission to the Manifest file                                | Google Play                           |
| 41 | AIDL stands for-   | Android Interface Definition Language |
| 42 | Must need to obtain the Public License Key for your _____  | None of these                         |
| 43 | If an in-app product is not owned by the user, you can initiate a _____ for it   | None of these                         |
| 44 | You can use the _____ to track the user's ownership of managed products  | consumption mechanism                 |
| 45 | Billing period include-  | All of above                          |
| 46 | Administrative tasks include-  | None of above                         |
| 47 | How many limitations in test account?  | None of above                         |
| 48 | For optimum appearance, titles should be no longer than 25 characters however, titles can be up to 55 characters in length.                      | 55                                    |
| 49 | The Google Play Console provides a product list for each of your _____ apps.   | None of above                         |
| 50 | In-app billing relies on the _____ application, which handles all of the communication between your application and the Google Play server       | Google Play                           |
| 51 | An example of a non-consumable _____ is a premium upgrade or a level pack  | managed product                       |
| 52 | You define your products using the Google Play Console, including product type,SKU, price, _____ and so on                                       | description                           |
| 53 | Which of the following is true -   | Manifest                              |
| 54 | In-app billing frees you from processing financial transactions, but you still need to perform a few administrative tasks which included-.       | None of above                         |
| 55 | To retrieve the list of products owned by the user, your application sends a getPurchases call to _____  | Google Play                           |
| 56 | Descriptions can be up to 80 characters in length  | characters                            |
| 57 | Pricing Templates included with-   | In-app billing administration         |
| 58 | Adding Billing Permission to the Manifest File- included with which of the following???  | None of above                         |
| 59 | Non-consumable and Consumable Managed Products- included with which of the following???  | In-app billing API                    |
| 60 | Adding a batch of products to a product list- included with which of the following???  | None of above                         |
| 61 | You can link the prices of up to _____ apps and in-app products to a single pricing template.  | None of above                         |
| 62 | To establish a connection with the In-app Billing service on _____, implement a ServiceConnection to bind your activity to IInAppBillingService. | Google Play                           |
| 63 | In-app Billing is a Google Play service that lets you _____ digital content from inside your applications.                                       | sell                                  |

|    |  |                                       |
|----|--|---------------------------------------|
| 64 | Google Play handles all checkout details so your _____ never has to directly process any financial transactions                          | None of these                         |
| 65 | Any _____ that you publish through Google Play can implement In-app Billing  | None of these                         |
| 66 | Integrating Google Play In-app Billing into an _____ involve several steps.  | Android Application                   |
| 67 | Installing the Google Play Billing Library is one of the steps of integrating Google Play _____ into an Android Application              | None of these                         |
| 68 | Integrating Google Play In-app Billing into an Android Application, need to Add Billing Permission to the _____ file                     | Manifest                              |
| 69 | AIDL stands for-   | Android Interface Definition Language |
| 70 | You define your products using the _____   | Google Play Console                   |
| 71 | If an in-app product is not owned by _____, you can initiate a purchase for it   | the user                              |
| 72 | You can use the consumption mechanism _____ the user's ownership of managed products   | to track                              |
| 73 | Local Caching included   | getPurchases                          |
| 74 | In Billing period we can have-   | Grace period                          |
| 75 | Administrative tasks include-  | Product ID                            |
| 76 | _____ account users do not have access to your publisher account and cannot upload apps to your publisher account                        | Test                                  |
| 77 | For optimum appearance, _____ should be no longer than 25 characters however, titles can be up to 55 characters in length.               | titles                                |
| 78 | The Google Play Console provides a product list for each of your _____ apps.   | published                             |
| 79 | In-app billing relies on the Google Play application, which handles all of the _____ between your application and the Google Play server | communication                         |
| 80 | An example of a _____ managed product is a premium upgrade or a level pack   | non-consumable                        |
| 81 | You define your products using the Google Play Console, including product type, _____, price, description, and so on                     | SKU                                   |
| 82 | Which of the following is true -   | Manifest                              |
| 83 | To retrieve the list of _____ owned by the user, your application sends a getPurchases call to Google Play.                              | Products                              |
| 84 | Modifying the Security. _____ is an important activity Integrating Google Play In-app Billing into an Android Application.               | Java file                             |
| 85 | To add a batch of products to a product list using a _____, you first need to create your CSV file                                       | CSV file                              |
| 86 | Local Caching- included with which of the following???   | In-app billing API                    |
| 87 | Querying for items available for purchase- included with which of the following???   | In-app billing API                    |
| 88 | You can link the prices of up to 1000 _____ and in-app products to a single pricing template.  | Apps                                  |
| 89 | To establish a connection with the In-app Billing service on Google Play, implement a ServiceConnection to bind your activity to _____   | IInAppBillingService                  |
| 90 | In-app Billing is a Google Play service that lets you sell digital content from _____ your applications.                                 | inside                                |

|     |  |                        |
|-----|--|------------------------|
| 91  | Google Play handles all checkout details so your application never has to directly process any _____   | financial transactions |
| 92  | Any application that you _____ through Google Play can implement In-app Billing  | publish                |
| 93  | Integrating Google Play In-app Billing into an _____ involve several steps.  | None of these          |
| 94  | Installing the Google Play Billing Library is one of the steps integrating Google Play In-app Billing into an _____                          | Android Application    |
| 95  | Integrating Google Play In-app Billing into an Android Application, need to Add Billing Permission to the _____ file                         | None of these          |
| 96  | Adding the IInAppBillingService.aidl File to the _____ is one of the steps ntegrating Google Play In-app Billing into an Android Application | None of these          |
| 97  | is Adding the Utility Classes to the Project is included as an step of integrating Google Play In-app Billing into an Android Application??  | Yes                    |
| 98  | Must need to obtain the _____ License Key for your Application   | Public                 |
| 99  | To define your products ,you need to use _____   | Google Play Console    |
| 100 | How many basic sequence we can find for a consumption request?   | None of these          |
| 101 | "StartIntentSenderForResults()" can be included with -   | Purchase request       |
| 102 | If an _____ is not owned by the user, you can initiate a purchase for it   | in-app product         |
| 103 | You can use the consumption mechanism to track the user's ownership of _____   | None of these          |
| 104 | Local Caching included   | getPurchaseset         |
| 105 | In-app billing frees you from processing financial transactions, but you still need to perform a few _____ tasks                             | administrative         |
| 106 | Free trial period can be included in -   | All of above           |
| 107 | _____ accounts can only be used to purchase items that are listed (and published) in an app's product list.                                  | Test                   |
| 108 | For optimum appearance, ____ should be no longer than 25 characters however, titles can be up to 55 characters in length.                    | None of these          |
| 109 | To retrieve the list of products owned by the user, your _____ sends a getPurchases call to Google Play.                                     | application            |
| 110 | To add a batch of products to a product list using a CSV file, you first need to create your _____ file                                      | CSV file               |
| 111 | You can link the prices of up to 1000 apps and _____ to a single pricing template.   | In-app products        |
| 112 | To establish a connection with the In-app Billing service on Google Play, implement a ServiceConnection to bind your activity to _____       | Publishing newly       |
| 113 | _____ handles all checkout details so your application never has to directly process any financial transactions                              | Google Play            |
| 114 | Any application that you publish through _____ can implement In-app Billing  | Google Play            |
| 115 | Integrating _____ In-app Billing into an Android Application involve several steps.  | Google Play            |
| 116 | Installing the Google Play Billing Library is one of the steps of integrating Google Play _____ into an Android Application                  | In-app Billing         |

|     |  |                                       |
|-----|--|---------------------------------------|
| 117 | Which of the following is true -   | Android Interface Definition Language |
| 118 | Adding the _____ to the Project is one of the steps of integrating Google Play In-app Billing into an Android Application                    | None of these                         |
| 119 | You define your _____ using the Google Play Console  | None of these                         |
| 120 | If an in-app product is not owned by the user, you can initiate a purchase for it  | None of these                         |
| 121 | You can use the _____ to track the user's ownership of managed products  | None of these                         |
| 122 | In-app billing frees you from processing financial transactions, but you still need to perform a few administrative _____                    | Tasks                                 |
| 123 | Billing period include-  | Add Prorated Price                    |
| 124 | Administrative tasks include-  | Publish State                         |
| 125 | _____ account users can make purchase requests only within apps that are already uploaded to your publisher account                          | Test                                  |
| 126 | For optimum appearance, titles should be no longer than 25 _____ however, titles can be up to 55 characters in length.                       | characters                            |
| 127 | Who provides a product list for each of your published apps.   | Google Play Console                   |
| 128 | In-app billing relies on the Google Play application, which handles all of the communication between your application and the _____          | Google Play server                    |
| 129 | You define your products using the Google Play Console, including product type, _____, price, description, and so on                         | None of these                         |
| 130 | the user's in-game character might gain life points or gain extra gold coins in their inventory-Its an example of ???                        | None of above                         |
| 131 | Linking a pricing template to in-app products and paid apps - included with which of the following???  | None of above                         |
| 132 | You can link the prices of up to 1000 _____ and in-app products to a single pricing template.  | None of above                         |
| 133 | To establish a connection with the _____ service on Google Play, implement a ServiceConnection to bind your activity to IInAppBillingService | In-app Billing                        |

#### Chapter-5

| SL | Question  | Correct Answer     |
|----|---|--------------------|
| 1  | What types of market are available ?            | a & b              |
| 2  | Online market place is ?                        | a & b              |
| 3  | Where is amazon HQ ?                            | USA                |
| 4  | How many amazon market available in the world   | 10                 |
| 5  | What is amazon?                                 | E commerce site    |
| 6  | What types of product you can get from amazon   | a & c              |
| 7  | Is delivery charge is mandatory on Amazon       | Depends on Product |
| 8  | If you won't buy at now but want to buy later ? | Wishlist           |
| 9  | Can amazon recommend you about your product     | Yes                |
| 10 | Can you sell something at amazon?               | Charge applicable  |
| 11 | What is ebay?                                   | E commerce site    |
| 12 | What types of product are available in ebay     | millions           |
| 13 | ebay is available on ?                          | 190 countries      |
| 14 | What is paypal ?                                | Online Payment     |
| 15 | MercadoLibre is a ?                             | Online Market      |
| 16 | MercadoLibre is a _____ company                 | Shop               |

|    |   |                            |
|----|---|----------------------------|
| 17 | When MercadoLibre is founded ?                        | asian                      |
| 18 | Who is MercadoLibre's CEO                             | gates                      |
| 19 | Who is co founder of HM capital ?                     | Robert                     |
| 20 | Where ebay opened MercadoLibre's shop ?               | Chille                     |
| 21 | Which is the Japan's top online marketplace ?         | Rakuten                    |
| 22 | When Rakuten is founded ?                             | 1997                       |
| 23 | Who is the founder of Rakuten?                        | Hiroshi Mikitani           |
| 24 | Which is the amazon of Japan?                         | Rakuten                    |
| 25 | How much revenue generate from Rakuten in 2016        | 7.2 b                      |
| 26 | What is the numbers of employees at Rakuten?          | 14,826                     |
| 27 | When Rakuten announced a €220 million deal for global | 2016                       |
| 28 | Which is the official communication channel of FC     | Rakuten's Viber            |
| 29 | Tmall is a subsodory of ?                             | Alibaba                    |
| 30 | What is appbajar ?                                    | Bangladeshi E market place |
| 31 | What is appbajar main role ?                          | All of these               |
| 32 | What is appbajar sologan ?                            | Value the creativity       |
| 33 | Appbajar is a ___ marketpalce ?                       | B2C                        |
| 34 | characterestics of appbajar ?                         | All of these               |
| 35 | How many apps hosted by appbajar?                     | 2100                       |
| 36 | How many members are registered in appbajar?          | 13135                      |
| 37 | Appbajar like as ?                                    | Play store                 |
| 38 | What price is start from appbajar ?                   | 1                          |
| 39 | How many foloowers follow appbajar ?                  | 40k                        |
| 40 | How many people trained from appbajar ?               | 50k                        |
| 41 | What is google play ?                                 | app market                 |
| 42 | What is Itune?  | Apple app market           |

#### Chapter-6

| SL | Question  | Correct Answer        |
|----|---|-----------------------|
| 1  | Google Play Licensing is a _____ that lets an application query a trusted Google Play licensing server to determine whether the application is licensed to the current device user. | network-based service |
| 2  | _____ Verification Library (LVL) is a library you can add to your application that handles all of the licensing-related communication with the Google Play licensing service        | License               |
| 3  | Your _____ initiates a license check through the License Verification Library and the Google Play client, which handles communication with the Google Play server.                  | Application           |
| 4  | To complete a license check, the licensing server must be accessible over _____.  | None of above         |
| 5  | _____ Licensing is a flexible, secure mechanism for controlling access to your applications   | Google Play           |
| 6  | _____ users can query the licensing server only for applications that are already uploaded to the publisher account.  | Test account          |
| 7  | Use _____ for Mobile Apps to measure and optimize user acquisition and engagement with mobile apps.   | Google Analytics      |
| 8  | Which of the following can be related with Google Analytics for Mobile Apps???  | All of above          |
| 9  | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?   | All of above          |
| 10 | License Responses Are Secure -- included with which of the following???   | Google Play Licensing |

|    |  |                                       |
|----|--|---------------------------------------|
| 11 | Google Analytics for Mobile Apps enables you to ____ what actions your users are taking  | Measure                               |
| 12 | Google Analytics for Mobile Apps enables you to Leverage ____ data in other Google products  | Google Analytics                      |
| 13 | Which of the following included with Google Analytics for Mobile Apps???   | Log custom data                       |
| 14 | The ____ starts when your application makes a request to a service hosted by the Google Play client application.   | request                               |
| 15 | License Verification _____ (LVL) is a library you can add to your application that handles all of the licensing-related communication with the Google Play licensing service | Library                               |
| 16 | Which of the following is not included with Google Analytics for Mobile Apps???  | Android Interface Definition Language |
| 17 | An application can use the service only if the Google Play client is installed on its _____ and the device is running Android 1.5 (API level 3) or higher.                   | host device                           |
| 18 | To complete a license check, the licensing server must be accessible over _____.   | the network                           |
| 19 | Google Play _____ is a flexible, secure mechanism for controlling access to your applications  | Licensing                             |
| 20 | Moving the library sources to a _____  | new location                          |
| 21 | Test account users can query the _____ only for applications that are already uploaded to the publisher account.   | licensing server                      |
| 22 | Use Google Analytics for _____ to measure and optimize user acquisition and engagement with mobile apps.   | Mobile Apps                           |
| 23 | Unlimited app reporting on up to _____ distinct events   | 500                                   |
| 24 | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?  | Audience Segmentation                 |
| 25 | LicenseCheckerCallback -- included with which of the following???  | LVL                                   |
| 26 | Google Analytics for Mobile Apps enables you to ____ what actions your users are taking  | Measure                               |
| 27 | Which of the following included with Google Analytics for Mobile Apps???   | Create audiences                      |
| 28 | License _____ Library (LVL) is a library you can add to your application that handles all of the licensing-related communication with the Google Play licensing service      | None of these                         |
| 29 | Your application initiates a _____ check through the License Verification Library and the Google Play client, which handles communication with the Google Play server.       | License                               |
| 30 | Which of the following is not included with Google Analytics for Mobile Apps???  | Introductory price                    |
| 31 | An application can use the service only if the Google Play client is installed on its host device and the device is running Android 1.5 (API level _____) or higher.         | 3                                     |
| 32 | Creating the LVL as a library _____.   | project                               |
| 33 | Test account users can query the licensing server only for _____ that are already uploaded to the publisher account.   | applications                          |
| 34 | Which of the following can be related with Google Analytics for Mobile Apps???   | Visualize user navigation paths.      |

|    |   |   |
|----|---|---|
| 35 | To ensure the integrity of each _____ query, the server signs the license response data using an RSA key pair that is shared exclusively between the Google Play server and you | license                                     |
| 36 | App reporting in _____ is natively integrated with Firebase, Google's app developer platform, to provide you with unlimited reporting for up to 500 distinct events.            | Google Analytics                            |
| 37 | Google Analytics for Mobile Apps enables you to Leverage Google Analytics data in other _____   | Google products                             |
| 38 | The request starts when your _____ makes a request to a service hosted by the Google Play client application.   | application                                 |
| 39 | License _____ Library (LVL) is a library you can add to your application that handles all of the licensing-related communication with the Google Play licensing service         | Verification                                |
| 40 | Which of the following is not included with Google Analytics for Mobile Apps???   | Local Caching                               |
| 41 | To complete a _____ check, the licensing server must be accessible over the network.  | license                                     |
| 42 | Google Play _____ is a flexible, secure mechanism for controlling access to your applications   | None of these                               |
| 43 | Moving the _____ sources to a new location  | library                                     |
| 44 | Test account users can query the licensing server only for applications that are already uploaded to the _____ account.   | Publisher                                   |
| 45 | Use Google Analytics for Mobile Apps to measure and _____ user acquisition and engagement with mobile apps.   | optimize                                    |
| 46 | Which of the following can be related with Google Analytics for Mobile Apps???  | Measure what actions your users are taking. |
| 47 | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?   | Firebase Notifications                      |
| 48 | To ensure the integrity of each _____ query, the server signs the license response data using an RSA key pair that is shared exclusively between the Google Play server and you | None of these                               |
| 49 | LicenseCheckerCallback -- included with which of the following???   | None of these                               |
| 50 | App reporting in _____ is natively integrated with Firebase, Google's app developer platform, to provide you with unlimited reporting for up to 500 distinct events.            | None of these                               |
| 51 | Google Analytics for Mobile Apps enables you to Customize _____ specific to your business   | reports                                     |
| 52 | Google Analytics for Mobile Apps enables you to Leverage Google Analytics data in other _____   | None of these                               |
| 53 | Which of the following included with Google Analytics for Mobile Apps???  | Firebase Remote Config                      |
| 54 | The request starts when your application makes a request to a service hosted by the Google Play client _____.   | application                                 |
| 55 | _____ is a library you can add to your application that handles all of the licensing-related _____ with the Google Play licensing service                                       | None of these                               |
| 56 | Your application initiates a license check through the _____ and the Google Play client, which handles communication with the Google Play server.                               | LVL   |
| 57 | Which of the following is not included with Google Analytics for Mobile Apps???   | Manifest file                               |



|    |   |                          |
|----|---|--------------------------|
| 58 | An application can use the service only if the Google Play client is installed on its host device and the device is running Android 1.5 or _____.   | None of these            |
| 59 | You can implement license caching behaviors to manage access to your application when there is no _____.  | None of these            |
| 60 | Google Play Licensing is a flexible, _____ for controlling access to your applications  | secure mechanism         |
| 61 | Moving the _____ sources to a new location  | None of these            |
| 62 | Test account users can query the licensing server only for applications that are already uploaded to the publisher _____.   | Account                  |
| 63 | Use Google Analytics for Mobile Apps to measure and optimize _____ and engagement with mobile apps.   | user acquisition         |
| 64 | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?   | BigQuery                 |
| 65 | Google Analytics for Mobile Apps enables you to _____ reports specific to your business   | Customize                |
| 66 | Google Analytics for Mobile Apps enables you to Understand the number of users in your _____, their characteristics, and where they come from   | app                      |
| 67 | Which of the following included with Google Analytics for Mobile Apps???  | Firebase Notifications   |
| 68 | Google Play Licensing is a network-based service that lets an _____ query a trusted Google Play licensing server to determine whether the application is licensed to the current device user. | application              |
| 69 | is a library you can add to your application that handles all of the licensing-related _____ with the Google Play licensing service   | communication            |
| 70 | Which of the following is not included with Google Analytics for Mobile Apps???   | WBS                      |
| 71 | You can implement license caching behaviors to manage access to your application when there is no _____.  | network connectivity     |
| 72 | which of the following Can check license before upload?   | Publisher account        |
| 73 | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?   | Firebase Crash Reporting |
| 74 | To ensure the integrity of each license query, the server signs the license response data using an RSA key pair that is shared exclusively between the _____ and you                          | Google Play server       |
| 75 | Using the Google Play Console, you can-   | all of above             |
| 76 | App reporting in Google Analytics is natively integrated with _____, Google's app developer platform, to provide you with unlimited reporting for up to 500 distinct events.                  | Firebase                 |
| 77 | Google Analytics for Mobile Apps enables you to Measure _____ and revenue   | in-app payments          |
| 78 | Google Analytics for Mobile Apps enables you to Understand the number of users in your _____, their characteristics, and where they come from   | None of these            |
| 79 | Google Play Licensing is a network-based service that lets an application query a trusted _____ server to determine whether the application is licensed to the current device user.           | Google Play Licensing    |
| 80 | The Google Play application then sends a _____ to the licensing server and receives the result.   | request                  |

|     |  |                          |
|-----|--|--------------------------|
| 81  | LVL is a library you can add to your application that handles all of the licensing-related communication with the _____ licensing service.                       | None of these            |
| 82  | Your application initiates a license check through the License Verification Library and the Google Play client, which handles _____ with the Google Play server. | communication            |
| 83  | Which of the following is not included with Google Analytics for Mobile Apps???  | Publish State            |
| 84  | An application can use the service only if the _____ client is installed on its host device and the device is running Android 1.5 (API level 3) or higher.       | Google Play              |
| 85  | The _____ of your application's licensing controls ultimately relies on the design of your implementation itself   | None of these            |
| 86  | Google Play Licensing is a flexible, secure mechanism for controlling access to your _____   | applications             |
| 87  | which of the following Can set test response?  | Publisher account        |
| 88  | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?  | Firebase Crash Reporting |
| 89  | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?  | all of above             |
| 90  | Setting Up the Development Environment -- included with which of the following???  | Setting up Licensing     |
| 91  | _____ reporting in Google Analytics helps you understand how people use your iOS or Android app.   | Mobile app               |
| 92  | Google Analytics for Mobile Apps enables you to Understand the number of users in your app their _____, and where they come from                                 | characteristics          |
| 93  | Which of the following included with Google Analytics for Mobile Apps???   | Audience Segmentation    |
| 94  | LVL is a library you can add to your application that handles all of the licensing-related communication with the _____ licensing service.                       | Google Play              |
| 95  | Which of the following is not included with Google Analytics for Mobile Apps???  | RGB                      |
| 96  | The _____ of your application's licensing controls ultimately relies on the design of your implementation itself   | security                 |
| 97  | Use Google Analytics for Mobile Apps to measure and optimize user acquisition and engagement with _____  | Mobile Apps              |
| 98  | Mobile app reporting in Google Analytics helps you understand how people use your _____ or Android app.  | iOS                      |
| 99  | Google Analytics for Mobile Apps enables you to _____ what actions your users are taking   | Measure                  |
| 100 | The Google Play application then sends a request to the _____ and receives the result.   | licensing server         |
| 101 | Which of the following is not included with Google Analytics for Mobile Apps???  | LVL                      |
| 102 | An application can use the service only if the Google Play client is installed on its host device and the device is running Android 1.5 or _____.                | higher                   |
| 103 | Test account users can query the _____ only for applications that are already uploaded to the publisher account.   | None of these            |

|     |  |  |
|-----|--|--|
| 104 | Use Google Analytics for _____ to measure and optimize user acquisition and engagement with mobile apps.   | None of these                                    |
| 105 | Which of the following is/are can be included with Mobile App Reporting in Google Analytics ? Android ?  | Log custom data                                  |
| 106 | Mobile App Reporting in Google Analytics ? Android -- included with which of the following???  | Monitoring your app with Google Mobile Analytics |
| 107 | Google Analytics for Mobile Apps enables you to in-app payments and _____  | Revenue  |
| 108 | _____ is a library you can add to your application that handles all of the licensing-related communication with the Google Play licensing service. | LVL  |
| 109 | Which of the following is not included with Google Analytics for Mobile Apps???  | PNG file   |
| 110 | An application can use the service only if the Google Play client is installed on its host device and the device is running Android 1.5 or higher. | Android 1.5                                      |
| 111 | You can implement licensing controls for a free app, but only if you're using the service to provide _____ expansion files                         | APK  |
| 112 | To help you add licensing to your application, the _____ provides a downloadable set of library sources.   | Android SDK                                      |

#### Chapter-7

| SL | Question  | Correct Answer             |
|----|---|----------------------------|
| 1  | What Is ASO?  | app store optimization     |
| 2  | What is app marketing?                              | all of them                |
| 3  | what is paid marketing                              | paid advertisement         |
| 4  | what is AdWords                                     | Google paid advertisement  |
| 5  | what is apps rating                                 | user feedback rating       |
| 6  | what is eCPI?                                       | estimated cost per install |
| 7  | What is MMS?  | multimedia message server  |
| 8  | Facebook is _____ website                           | social media               |
| 9  | iPhone launching in _____                           | 2007                       |
| 10 | What is OS?   | Operating System           |
| 11 | what is SEO?  | Social Engine optimization |
| 12 | Organic download is one get without _____ them      | paying                     |
| 13 | SEO technique increases the visibility of _____?    | web page                   |
| 14 | FIKSU survey showed _____ of apps download          | 75%                        |
| 15 | What is apps tools?                                 | Rankmyapp                  |
| 16 | Rating and review are important as _____            | Social proof               |
| 17 | What is organic download                            | search download            |
| 18 | What is CPM?  | Cost per Munit             |
| 19 | what is LTV?  | Life time value            |
| 20 | 300% growth in rewarded video advertising in _____? | 2015                       |
| 21 | App title should contain the _____ keyword          | Focus                      |
| 22 | What is not apps ranking factor?                    | apps location              |
| 23 | What is eCPI?                                       | Estimate cost per install  |
| 24 | What is CPI?  | Cost per install           |
| 25 | What is CAC?  | customer acquisition cost  |
| 26 | What is ARPU?                                       | Average revenue per user   |
| 27 | _____ % search using brand name                     | 40                         |
| 28 | what is paid marketing                              | paid advertisement         |
| 29 | what is AdWords                                     | Google paid advertisement  |
| 30 | what is apps rating                                 | user feedback rating       |

|    |  |                            |
|----|--|----------------------------|
| 31 | what is eCPI?                                    | estimated cost per install |
| 32 | What is SMS?                                     | short message service      |
| 33 | What is MMS?                                     | multimedia message server  |
| 34 | Facebook is _____ website                        | social media               |
| 35 | iPhone launching in _____                        | 2007                       |
| 36 | What is OS?                                      | Operating System           |
| 37 | what is SEO?                                     | Social Engine optimization |
| 38 | Organic download is one get without ____ them    | paying                     |
| 39 | SEO technique increases the visibility of _____? | web page                   |
| 40 | FIKSU survey showed ____ of apps download        | 75%                        |
| 41 | positive reviews _____                           | 4 to 5                     |
| 42 | _____ % search using brand name                  | 50                         |
| 43 | What is apps tools?                              | Rankmyapp                  |
| 44 | Rating and review are important as _____         | Social proof               |

#### Chapter-8

| SL | Question   | Correct Answer                |
|----|--|-------------------------------|
| 1  | What you need to have first for publishing your app on Google Play Store?                  | Google Account                |
| 2  | How much you have to pay as as a registration fee for publishing App on Google Play Store? | 25 USD                        |
| 3  | For publishing your Android App on Google play store, where you find "Upload APK" button?  | Google Play developer console |
| 4  | Which of the software you need for developing An Android App?                              | Android Studio                |
| 5  | What is one of the prerequisites for publishing an IOS app?                                | All of them above             |
| 6  | Do you need License Key for the Application?   | Yes                           |
| 7  | Can we use the iOS simulator to generate our App's screenshots?                            | Yes                           |
| 8  | If the app reviewer needs to contact you, they'll reach you with _____ information.        | Contact information           |
| 9  | <b>DO you need to choose whether or not your App will be Paid or Free?</b>                 | Yes                           |
| 10 | App Icon minimum resolution is -   | 72 DPI                        |
| 11 | With which of the following you separate keywords?   | Comma                         |
| 12 | The app's screenshots cannot contain -   | transparency                  |
| 13 | Android is licensed under which open source licensing license?                             | Apache/MIT                    |
| 14 | Android component that manages appearance and format on screen is called                   | layout                        |
| 15 | What is JSON in android?   | Java Script Object Notation   |
| 16 | Android component that controls external elements of file is called                        | resource                      |
| 17 | Multiple inheritance concept is indirectly used by using                                   | sub class                     |
| 18 | Required Java environment for development is called  | JDK                           |
| 19 | Underlying operating system for android is   | Linux                         |
| 20 | Android is actually using whole bunch of   | Java code                     |
| 21 | How much you have to pay as as a registration fee for publishing App on Google Play Store? | 25 USD                        |
| 22 | For publishing your Android App on Google play store, where you find "Upload APK" button?  | Google Play developer console |
| 23 | For preventng your Game from getting rejected, you have to follow Google Play's -          | Policy Guidelines             |
| 24 | Where can you select if your App is "Paid" or "Free"?                                      | Store listing                 |