

From: Peta

To: Deanna

Subject: Request to analyze and approve the tablet contract update

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Hi Deanna,

I just got an update from Sedoyu about the new contract update from Terrific Tablets. As per our initial contract the transaction between Saucy Spoon and Terrific Tablets was one time. As per new updates they have stopped this service and are now moved to the subscription model. This is a huge change and can impact two of our OKRs and need your intervention.

As per my understanding this can be a positive change. Previously we were going to pay \$8000 for 40 Tablets. It included menu software but updates were not covered. Any update could have an additional cost. Now as per their monthly subscription model we would have to bear a cost of \$300 per month i.e \$3600 for a year. This includes many additional services and maintenance.

However this is a recurrent cost and gets added into operational expenses which can affect our OKR of keeping operating expenses below 65%. Any investment above \$100K needs to go through analysis.

I would request you to consider this and discuss it with OMAR and let me know if we can accept this change. After your confirmation I can ask Sedoyu to proceed with contract change. Till then Tablet rollout work will be halted.

Best,  
Peta