```
#!usr/bin/python
#-*-encoding:UTF-8-*-
#Date:2021/10/25
##twhor:Dasein
##twhor:D
```

```
1 | df1 = pd.read_csv("E:\\dasein_py\\Data Analysis\\Telecommunication_da\\WA_Fn-UseC_-Telco-Customer-Churn.csv")
```

```
print(df1.info())
print(df1.shape)
```

```
1 | <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 7043 entries, 0 to 7042
     Data columns (total 21 columns):
 3
      # Column Non-Null Count Dtype
 5
     0 customerID 7043 non-null object
1 gender 7043 non-null object
 6
     2 SeniorCitizen 7043 non-null int64
3 Partner 7043 non-null object
 8
 9

      3
      Partner
      7043 non-null
      object

      4
      Dependents
      7043 non-null
      object

      5
      tenure
      7043 non-null
      int64

                                                          object
10
11 5 tenure
12 6 Phoneservice 7043 non-null object
13 7 MultipleLines 7043 non-null object
14 8 InternetService 7043 non-null object
15 9 OnlineSecurity 7043 non-null object
16 10 OnlineBackup 7043 non-null object
17 11 DeviceProtection 7043 non-null object
     12 TechSupport 7043 non-null object
13 StreamingTV 7043 non-null object
18
19
20 14 StreamingMovies 7043 non-null object
21 15 Contract 7043 non-null object
     16 PaperlessBilling 7043 non-null object
     17 PaymentMethod 7043 non-null object
18 MonthlyCharges 7043 non-null float64
23
24
25 19 TotalCharges 7043 non-null object
26 20 Churn
                                   7043 non-null object
27 dtypes: float64(1), int64(2), object(18)
28
     memory usage: 1.1+ MB
29 None
30 (7043, 21)
```

```
quantative = [i for i in df1.columns if df1[i].dtype!=object]
quanlitive = [i for i in df1.columns if df1[i].dtype==object]
print("Quantative counts:{}, Quanlitive counts:{}".format(len(quantative),len(quanlitive)))
```

```
1 | Quantative counts:3, Quanlitive counts:18
```

### **Data Overall**

- Dtype: float64 & string (Quantative:3, Quanlitive:18)
- Case counts: 7043
- Variable counts: 21

```
1 | df1.describe()
```

```
.dataframe tbody tr th {
   vertical-align: top;
}

.dataframe thead th {
   text-align: right;
}
```

|       | SeniorCitizen | tenure      | MonthlyCharges |
|-------|---------------|-------------|----------------|
| count | 7043.000000   | 7043.000000 | 7043.000000    |
| mean  | 0.162147      | 32.371149   | 64.761692      |
| std   | 0.368612      | 24.559481   | 30.090047      |
| min   | 0.000000      | 0.000000    | 18.250000      |
| 25%   | 0.000000      | 9.000000    | 35.500000      |
| 50%   | 0.000000      | 29.000000   | 70.350000      |
| 75%   | 0.000000      | 55.000000   | 89.850000      |
| max   | 1.000000      | 72.000000   | 118.750000     |

#### 1 df1.columns

```
Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
    'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
    'onlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport',
    'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling',
    'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],
    dtype='object')
```

### Variable Notes

- customerID: ID
- gender
- SeniorCitizen: Whether the customer is a senior citizen or not (1, 0)
- Partner: Whether the customer has a partner or not (Yes, No)
- Dependents: Whether the customer has dependents or not (Yes, No)
- $\bullet \;\;$  tenure: Number of months the customer has stayed with the company
- PhoneService: Whether the customer has a phone service or not (Yes, No)
- MultipleLines: Whether the customer has multiple lines or not (Yes, No, No phone service)
- InternetService: Customer's internet service provider (DSL, Fiber optic, No)
- OnlineSecurity: Whether the customer has online security or not (Yes, No, No internet service)
- OnlineBackup: Whether the customer has online backup or not (Yes, No, No internet service)
- DeviceProtection: Whether the customer has device protection or not (Yes, No, No internet service)
- TechSupport: Whether the customer has tech support or not (Yes, No, No internet service)
- StreamingTV: Whether the customer has streaming TV or not (Yes, No, No internet service)
- StreamingMovies: Whether the customer has streaming movies or not (Yes, No, No internet service)
- Contract: The contract term of the customer (Month-to-month, One year, Two year)
- PaperlessBilling: Whether the customer has paperless billing or not (Yes, No)
- PaymentMethod: The customer's payment method (Electronic check, Mailed check, Bank transfer (automatic), Credit card (automatic))
- MonthlyCharges: The amount charged to the customer monthly
- TotalCharges: The total amount charged to the customer
- Churn: Whether the customer churned or not (Yes or No)

### 1 df1.head(3)

```
1   .dataframe tbody tr th {
2     vertical-align: top;
3   }
4   
5   .dataframe thead th {
6     text-align: right;
7  }
```

|   | customerID     | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines       | InternetService | OnlineSecurity |  |
|---|----------------|--------|---------------|---------|------------|--------|--------------|---------------------|-----------------|----------------|--|
| 0 | 7590-VHVEG     | Female | 0             | Yes     | No         | 1      | No           | No phone<br>service | DSL             | No             |  |
| 1 | 5575-<br>GNVDE | Male   | 0             | No      | No         | 34     | Yes          | No                  | DSL             | Yes            |  |
| 2 | 3668-QPYBK     | Male   | 0             | No      | No         | 2      | Yes          | No                  | DSL             | Yes            |  |

3 rows × 21 columns

# Insights

- customerID可以drop
- Quantative中SeniorCitizen是0-1变量
- Quanlitive数据需要重编码

```
1 df1.drop('customerID',axis=1,inplace=True) #drop colName: CustomerID
```

```
1 df1.head(3) #double check data after drop
```

```
1   .dataframe tbody tr th {
2    vertical-align: top;
3  }
4
5   .dataframe thead th {
6    text-align: right;
7  }
```

|   | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines       | InternetService | OnlineSecurity | OnlineBackup | De |
|---|--------|---------------|---------|------------|--------|--------------|---------------------|-----------------|----------------|--------------|----|
| 0 | Female | 0             | Yes     | No         | 1      | No           | No phone<br>service | DSL             | No             | Yes          | No |
| 1 | Male   | 0             | No      | No         | 34     | Yes          | No                  | DSL             | Yes            | No           | Ye |
| 2 | Male   | 0             | No      | No         | 2      | Yes          | No                  | DSL             | Yes            | Yes          | No |

```
total = df1.isnull().sum()
null_percentage = total/df1.isnull().count()
null_percentage
```

```
      1
      gender
      0.0

      2
      SeniorCitizen
      0.0

      3
      Partner
      0.0

      4
      Dependents
      0.0

      5
      tenure
      0.0

      6
      Phoneservice
      0.0

      7
      MultipleLines
      0.0

      8
      InternetService
      0.0

      9
      OnlineSecurity
      0.0

      10
      OnlineBackup
      0.0

      11
      DeviceProtection
      0.0

      12
      TechSupport
      0.0

      13
      StreamingTV
      0.0

      14
      StreamingMovies
      0.0
```

• Hypothesis: probable duplicates.

```
print(df1.duplicated().sum())
df1=df1.drop_duplicates(subset=None, keep='first',inplace=False)

1 22
```

```
1 #double check去重之后data
2 print(df1.duplicated().sum())
```

```
1 | 0
```

```
1 # TotalCharges应该是数值型,需要强制类型转换
2 # df1['TotalCharges']=df1['TotalCharges'].astype('float64')
3 df1['TotalCharges'] = df1['TotalCharges'].apply(pd.to_numeric, errors='coerce')
```

```
1 df1['TotalCharges'].dtype
```

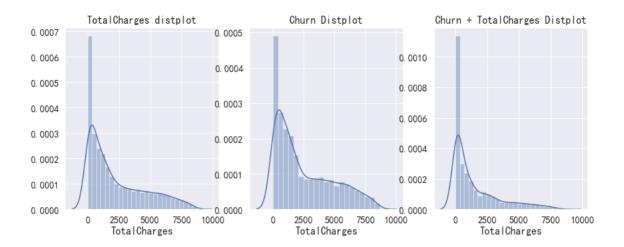
```
1 dtype('float64')
```

```
1 df1['TotalCharges'].isnull().sum() #有缺失值
```

```
1 | 11
```

```
1 | print('TotalCharges数据分布')
2
   plt.figure(figsize=(14,5))
3
   plt.plot(color='#00338D')
4 #1
5 plt.subplot(1,3,1)
6 plt.title("TotalCharges distplot")
7 sns.distplot(df1.TotalCharges)
8 #2
9 plt.subplot(1,3,2)
10 plt.title("Churn Distplot")
sns.distplot(df1[df1.Churn=='No']['TotalCharges'])
12 #2
13 plt.subplot(1,3,3)
plt.title("Churn + TotalCharges Distplot")
sns.distplot(df1[df1['Churn']=='Yes']['TotalCharges'])
16 plt.show()
```

```
1 | TotalCharges数据分布
```



- TotalCharges偏态分布,需要用中值填充缺失值。
- 1 | df1.fillna({'TotalCharges':df1.TotalCharges.median()},inplace=True)
- 1 df1.TotalCharges.isnull().sum() #已经没有缺失值

1 0

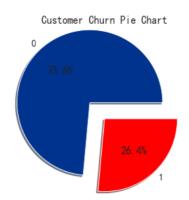
```
1#重編码 'Churn', 定性转定量的哑变量2#df1.Churn.map({'Yes':1,'No':0})3df1.Churn.replace(to_replace='Yes',value=1,inplace=True)4df1.Churn.replace(to_replace='No',value=0,inplace=True)5df1.Churn.isnull().sum()
```

1 df1.Churn.describe()

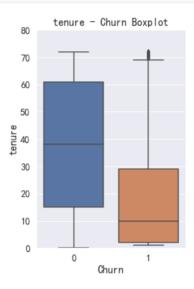
```
7021.000000
1 count
              0.264492
   mean
3
              0.441094
   std
4
   min
              0.000000
   25%
              0.000000
   50%
              0.000000
6
   75%
              1.000000
8
              1.000000
   max
9 Name: Churn, dtype: float64
```

### Insights

• 平均流失率 26.45%。



```
plt.figure(figsize=(4,6))
plt.plot(color='#00338D')
fig = sns.boxplot(x="Churn",y="tenure",data=df1)
plt.title("tenure - Churn Boxplot")
fig.axis(ymin=0,ymax=80)
plt.show()
```



# • tenure越小流失率越显著

```
1 df2 = df1.apply(lambda x:pd.factorize(x)[0]) #转换成因子
2 df2.head(5)
```

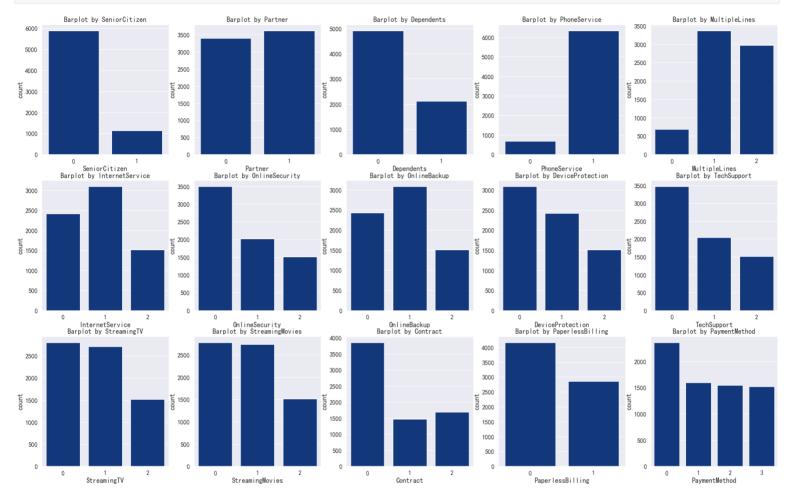
```
.dataframe tbody tr th {
   vertical-align: top;
}

.dataframe thead th {
   text-align: right;
}
```

|   | gender | SeniorCitizen | Partner | Dependents | tenure | PhoneService | MultipleLines | InternetService | OnlineSecurity | OnlineBackup | De |
|---|--------|---------------|---------|------------|--------|--------------|---------------|-----------------|----------------|--------------|----|
| 0 | 0      | 0             | 0       | 0          | 0      | 0            | 0             | 0               | 0              | 0            | 0  |
| 1 | 1      | 0             | 1       | 0          | 1      | 1            | 1             | 0               | 1              | 1            | 1  |
| 2 | 1      | 0             | 1       | 0          | 2      | 1            | 1             | 0               | 1              | 0            | 0  |
| 3 | 1      | 0             | 1       | 0          | 3      | 0            | 0             | 0               | 1              | 1            | 1  |
| 4 | 0      | 0             | 1       | 0          | 2      | 1            | 1             | 1               | 0              | 1            | 0  |

```
var = list(df2.columns)
var.remove("Churn")
var.remove("tenure")
var.remove("MonthlyCharges")
var.remove("TotalCharges")
plt.figure(figsize=(30,25))
```

```
7
    a=0
 8
    for item in var:
9
        a+=1
10
        plt.subplot(4,5,a)
        plt.title('Barplot by '+ item)
11
12
        sns.countplot(x=item,data=df2,
                     color="#00338D")
13
14
    #sns.countplot(x=None, y=None,
15
    #hue=None, data=None, order=None,
16
    #hue_order=None, orient=None, color=None,
17
    #palette=None, saturation=0.75, dodge=True, ax=None, **kwargs)
```



• gender对Churn的影响不显著

```
1 df2.drop("gender",axis=1,inplace=True)
```

```
KeyError Traceback (most recent call last)

(ipython-input-28-67322b8776aa> in <module>
    ----> 1 df2.drop("gender",axis=1,inplace=True)
```

```
D:\anaconda\lib\site-packages\pandas\core\frame.py in drop(self, labels, axis, index, columns, level, inplace, errors)

Weight 1.0 0.8

Weight 1.0 0.8

Preturn super().drop(

Japels=labels,

Japels=labels+labels,

Japels=labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labels+labe
```

```
D:\anaconda\lib\site-packages\pandas\core\generic.py in drop(self, labels, axis, index, columns, level, inplace, errors)

3934 for axis, labels in axes.items():

3935 if labels is not None:

-> 3936 obj = obj._drop_axis(labels, axis, level=level, errors=errors)

3937

3938 if inplace:
```

```
2
                        new_axis = axis.drop(labels, level=level, errors=errors)
    3968
3
     3969
   -> 3970
                        new_axis = axis.drop(labels, errors=errors)
4
5
     3971
                      result = self.reindex(**{axis_name: new_axis})
6
     3972
1 \ | \ D:\ anaconda\ lib\ site-packages\ pandas\ core\ indexes\ base.py in drop(self, labels, errors)
2
            if mask.any():
     5016
3
      5017
                     if errors != "ignore":
                         raise KeyError(f"{labels[mask]} not found in axis")
   -> 5018
4
5
      5019
                     indexer = indexer[~mask]
6
      5020
                  return self.delete(indexer)
```

```
1 df2.isnull().sum() #转换成因子之后没有缺失值,不需要fillna(TotalCharges已经填充缺失值)
```

1 | KeyError: "['gender'] not found in axis"

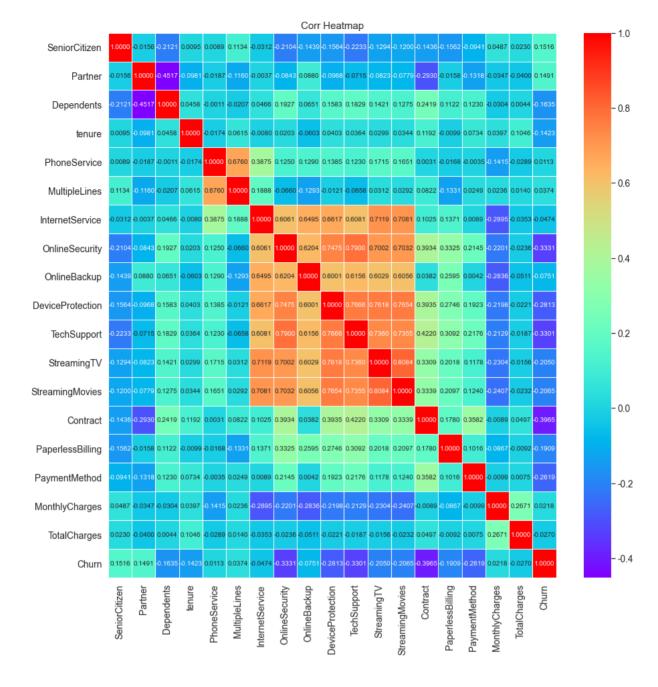
```
1 | SeniorCitizen
 2 Partner
                      0
 3 Dependents
                      0
 4 tenure
                       0
 6 MultipleLines 0
7 Interpet
 7 Internects
8 OnlineSecurity 0
 7 InternetService 0
10 DeviceProtection 0
                   0
11 TechSupport
- StreamingTV 0
13 StreamingMovies 0
14 Contract 0
15 PaperlessBilling 0
16 PaymentMethod
                      0
                       0
17 MonthlyCharges
18 TotalCharges
                      0
19 Churn
                       0
20 dtype: int64
```

```
1 | corr = df2.corr()
2 | corr
```

```
.dataframe tbody tr th {
   vertical-align: top;
}

.dataframe thead th {
   text-align: right;
}
```

|                  | SeniorCitizen | Partner   | Dependents | tenure    | PhoneService | MultipleLines | InternetService | OnlineSecurity | OnlineBac |
|------------------|---------------|-----------|------------|-----------|--------------|---------------|-----------------|----------------|-----------|
| SeniorCitizen    | 1.000000      | -0.015553 | -0.212115  | 0.009452  | 0.008909     | 0.113409      | -0.031221       | -0.210370      | -0.143900 |
| Partner          | -0.015553     | 1.000000  | -0.451659  | -0.098113 | -0.018728    | -0.115992     | -0.003667       | -0.084330      | 0.087952  |
| Dependents       | -0.212115     | -0.451659 | 1.000000   | 0.045761  | -0.001092    | -0.020715     | 0.046608        | 0.192658       | 0.065093  |
| tenure           | 0.009452      | -0.098113 | 0.045761   | 1.000000  | -0.017391    | 0.061467      | -0.007970       | 0.020317       | -0.060309 |
| PhoneService     | 0.008909      | -0.018728 | -0.001092  | -0.017391 | 1.000000     | 0.675973      | 0.387549        | 0.125042       | 0.129032  |
| MultipleLines    | 0.113409      | -0.115992 | -0.020715  | 0.061467  | 0.675973     | 1.000000      | 0.188826        | -0.065972      | -0.129333 |
| InternetService  | -0.031221     | -0.003667 | 0.046608   | -0.007970 | 0.387549     | 0.188826      | 1.000000        | 0.606107       | 0.649514  |
| OnlineSecurity   | -0.210370     | -0.084330 | 0.192658   | 0.020317  | 0.125042     | -0.065972     | 0.606107        | 1.000000       | 0.620365  |
| OnlineBackup     | -0.143900     | 0.087952  | 0.065093   | -0.060309 | 0.129032     | -0.129333     | 0.649514        | 0.620365       | 1.000000  |
| DeviceProtection | -0.156410     | -0.096813 | 0.158328   | 0.040275  | 0.138544     | -0.012102     | 0.661669        | 0.747520       | 0.600141  |
| TechSupport      | -0.223293     | -0.071483 | 0.182923   | 0.036426  | 0.123035     | -0.065817     | 0.608130        | 0.789952       | 0.615611  |
| StreamingTV      | -0.129375     | -0.082304 | 0.142145   | 0.029948  | 0.171477     | 0.031247      | 0.711946        | 0.700176       | 0.602861  |
| StreamingMovies  | -0.120015     | -0.077925 | 0.127508   | 0.034361  | 0.165127     | 0.029227      | 0.708061        | 0.703203       | 0.605631  |
| Contract         | -0.143624     | -0.293042 | 0.241912   | 0.119246  | 0.003101     | 0.082152      | 0.102456        | 0.393394       | 0.038225  |
| PaperlessBilling | -0.156196     | -0.015776 | 0.112220   | -0.009923 | -0.016824    | -0.133094     | 0.137056        | 0.332537       | 0.259546  |
| PaymentMethod    | -0.094091     | -0.131842 | 0.122957   | 0.073367  | -0.003547    | 0.024891      | 0.008899        | 0.214518       | 0.004219  |
| MonthlyCharges   | 0.048736      | -0.034681 | -0.030433  | 0.039656  | -0.141515    | 0.023609      | -0.289498       | -0.220075      | -0.283567 |
| TotalCharges     | 0.022996      | -0.040026 | 0.004450   | 0.104648  | -0.028946    | 0.013971      | -0.035305       | -0.023596      | -0.051101 |
| Churn            | 0.151619      | 0.149135  | -0.163459  | -0.142337 | 0.011323     | 0.037429      | -0.047366       | -0.333144      | -0.075052 |



- 极强相关变量
- MultipleLines PhoneService之间有很强共线性。
- 相关系数矩阵中心的变量之间具有极强的相关性 (共线性)
  - $\circ \quad \textit{OnlineSecurity / InternetService / OnlineBackup / DeviceProtection / TechSupport / StreamingTV / StreamingMovies}$
- 没有与Churn具有极强相关性的变量。
  - 。 TotalCharges / MonthlyCharges / OnlineBackup / InternetService / MultipleLines / PhoneService 与Churn相关系数极小。
  - 。 TotalCharges与其他变量相关系数均很小。

# 热力图效果不是很显著。

```
#独热编码
df_onehot = pd.get_dummies(df1.iloc[:,:])
df_onehot
```

```
definition of the control of th
```

|      | SeniorCitizen | tenure | MonthlyCharges | TotalCharges | Churn | gender_Female | gender_Male | Partner_No | Partner_Yes | Dependents_N |
|------|---------------|--------|----------------|--------------|-------|---------------|-------------|------------|-------------|--------------|
| 0    | 0             | 1      | 29.85          | 29.85        | 0     | 1             | 0           | 0          | 1           | 1            |
| 1    | 0             | 34     | 56.95          | 1889.50      | 0     | 0             | 1           | 1          | 0           | 1            |
| 2    | 0             | 2      | 53.85          | 108.15       | 1     | 0             | 1           | 1          | 0           | 1            |
| 3    | 0             | 45     | 42.30          | 1840.75      | 0     | 0             | 1           | 1          | 0           | 1            |
| 4    | 0             | 2      | 70.70          | 151.65       | 1     | 1             | 0           | 1          | 0           | 1            |
|      |               |        |                |              |       |               |             |            |             |              |
| 7038 | 0             | 24     | 84.80          | 1990.50      | 0     | 0             | 1           | 0          | 1           | 0            |
| 7039 | 0             | 72     | 103.20         | 7362.90      | 0     | 1             | 0           | 0          | 1           | 0            |
| 7040 | 0             | 11     | 29.60          | 346.45       | 0     | 1             | 0           | 0          | 1           | 0            |
| 7041 | 1             | 4      | 74.40          | 306.60       | 1     | 0             | 1           | 0          | 1           | 1            |
| 7042 | 0             | 66     | 105.65         | 6844.50      | 0     | 0             | 1           | 1          | 0           | 1            |

7021 rows × 46 columns

1 | ValueError: list.remove(x): x not in list

- 独热编码的相关系数细分将变量数值拆分成子变量,研究自变量和Churn之间的相关性大小,进一步研究变量与Churn的相关性。
- gender和phoneservice不相关,所以继续drop phoneservice,用drop之后的var进行卡方检验频数比较。

```
1 kf_var与Churn的进行交叉分析
2
 3 -----Churn by SeniorCitizen-----
4 SeniorCitizen 0 1
5 Churn
6 0 0.871030 0.128970
7 1 0.744211 0.255789
9 -----Churn by Partner-----
10 Partner 0 1
11 Churn
12 0 0.529241 0.470759
13 1 0.360258 0.639742
15 -----Churn by Dependents-----
16 Dependents 0 1
17 Churn

    18
    0
    0.654531
    0.345469

    19
    1
    0.824448
    0.175552

20
21 -----Churn by MultipleLines-----
22 MultipleLines 0 1 2
23 Churn
24 0 0.099148 0.490124 0.410728
25 1 0.091546 0.450727 0.457728
```

```
26
27 -----Churn by InternetService-----
28 InternetService 0 1
30 0
              0.379938 0.348373 0.271689
               0.246096 0.695207 0.058697
31 1
32
33 -----Churn by OnlineSecurity-----
34 OnlineSecurity 0 1 2
35 Churn
36 0
             0.394462 0.333850 0.271689
             0.782445 0.158858 0.058697
37 1
39 -----Churn by OnlineBackup-----
40 OnlineBackup 0 1
41 Churn
           0.369094 0.359218 0.271689
42 0
43 1
           0.281637 0.659666 0.058697
44
  -----Churn by DeviceProtection-----
45
46 DeviceProtection 0 1 2
47 Churn
              0.364833 0.363478 0.271689
48 0
49 1
               0.647819 0.293484 0.058697
50
51 -----Churn by TechSupport-----
52 TechSupport 0 1 2
53 Churn
            0.392525 0.335786 0.271689
54 0
           0.774367 0.166936 0.058697
55 1
56
57 -----Churn by StreamingTV-----
58 StreamingTV 0 1
59 Churn
60 0
           0.361735 0.366576 0.271689
          0.502962 0.438341 0.058697
61 1
62
63 -----Churn by StreamingMovies-----
                       1 2
64 StreamingMovies 0
65 Churn
             0.357668 0.370643 0.271689
66 0
67 1
             0.500808 0.440495 0.058697
68
69 -----Churn by Contract-----
70 Contract 0 1
71 Churn
72 0
         0.427963 0.253098 0.318939
         0.884760 0.089391 0.025848
73 1
74
75 -----Churn by PaperlessBilling-----
76 PaperlessBilling 0 1
77 Churn
78 0
               0.536406 0.463594
              0.749058 0.250942
79 1
81 -----Churn by PaymentMethod-----
82 PaymentMethod 0 1 2
83 Churn
84 0
            0.250581 0.250581 0.249032 0.249806
85 1
            0.573506 0.162628 0.138934 0.124933
```

• Crosstab中若变量取值对应的Churn - Yes的百分比差异越大,说明该变量对Churn - Yes的影响越显著。

o SeniorCitizen: 在年轻用户流失、留存的占比都很高。

o Partner: 单身越流失。

o Dependents: 经济不独立越流失。

。 StreamingMovies/StreamTvs/Multiplelines: 不显著。

○ InternetService: Fiber Optic更易流失。

。 OnlineSecurity/OnlineBackup/DeviceProtection/TechSupport: 没开通容易流失。

Contract:逐月订阅易流失。Check:电子支票易流失。

```
from scipy import stats
def ANOVA(x):
    index_list = list(df2['churn'].value_counts().keys())
    args=[]
for i in index_list:
```

```
args.append(df2[df2['Churn']==i][x])
6
7
       w,p=stats.levene(*args) #齐性检验
8
      if p < 0.05:
9
         print('Churn By {}, p值是{:.2f}, 小于0.05, 表明方差齐性检验不通过, 不可做方差分析。'.format(x,p),'\n')
10
     else:
11
          f,p_value = stats.f_oneway(*args)#方差检验
          print('Churn By {},f值是{:.2f}, p值是{:.2f}。'.format(x,f,p_value),'\n')
12
          if p_value <0.05:
13
             print("Churn by {}有显著性差异,可进行均值比较。".format(x),'\n')
14
15
          else:
16
              print("Churn by {}没有显著性差异,不可进行均值比较。".format(x),'\n')
17
```

```
      1
      print("MonthlyCharges和TotalCharges齐性检验和方差分析,如下:",'\n')

      2
      ANOVA('MonthlyCharges')

      3
      ANOVA('TotalCharges')
```

```
MonthlyCharges和TotalCharges齐性检验和方差分析,如下:

Churn By MonthlyCharges,f值是3.34,p值是0.07。

Churn by MonthlyCharges没有显著性差异,不可进行均值比较。

Churn By TotalCharges,f值是5.13,p值是0.02。

Churn by TotalCharges有显著性差异,可进行均值比较。
```

```
1 df1[["MonthlyCharges","TotalCharges"]]
```

```
1   .dataframe tbody tr th {
2    vertical-align: top;
3  }
4    .dataframe thead th {
5    cdataframe thead th {
6     text-align: right;
7  }
```

|      | MonthlyCharges | TotalCharges |
|------|----------------|--------------|
| 0    | 29.85          | 29.85        |
| 1    | 56.95          | 1889.50      |
| 2    | 53.85          | 108.15       |
| 3    | 42.30          | 1840.75      |
| 4    | 70.70          | 151.65       |
|      |                |              |
| 7038 | 84.80          | 1990.50      |
| 7039 | 103.20         | 7362.90      |
| 7040 | 29.60          | 346.45       |
| 7041 | 74.40          | 306.60       |
| 7042 | 105.65         | 6844.50      |

7021 rows × 2 columns

- MonthlyCharges & TotalCharges 量纲差异大。
- gender, id, PhoneService对Churn影响不显著,应该drop。

```
#标准化
from sklearn.preprocessing import StandardScaler

#sklearn.preprocessing.StandardScaler(copy=True, with_mean=True, with_std=True)

scaler = StandardScaler(copy=False)

scaler.fit_transform(df1[['MonthlyCharges','TotalCharges']]) #拟合数据

df1[['MonthlyCharges','TotalCharges']]=scaler.transform(df1[['MonthlyCharges','TotalCharges']]) #数据标准化

df1[['MonthlyCharges','TotalCharges']].head()
```

```
definition of the control of th
```

|   | MonthlyCharges | TotalCharges |
|---|----------------|--------------|
| 0 | -1.164135      | -0.997334    |
| 1 | -0.262811      | -0.176352    |
| 2 | -0.365914      | -0.962766    |
| 3 | -0.750058      | -0.197874    |
| 4 | 0.194503       | -0.943562    |

```
1 # 将分类数据转化成整数编码
2 # 获取分类变量的标签值
3 def Labs(x):
4 print(x,"--",df1[x].unique())
5 df_obj = df1.select_dtypes(['object'])
6 print(list(map(Labs,df_obj)))
```

```
1 gender -- ['Female' 'Male']
2 Partner -- ['Yes' 'No']
3 Dependents -- ['No' 'Yes']
4 MultipleLines -- ['No phone service' 'No' 'Yes']
5 InternetService -- ['DSL' 'Fiber optic' 'No']
6 OnlineSecurity -- ['No' 'Yes' 'No internet service']
7 OnlineBackup -- ['Yes' 'No' 'No internet service']
8 DeviceProtection -- ['No' 'Yes' 'No internet service']
9 TechSupport -- ['No' 'Yes' 'No internet service']
10 | StreamingTV -- ['No' 'Yes' 'No internet service']
11 | StreamingMovies -- ['No' 'Yes' 'No internet service']
12 | Contract -- ['Month-to-month' 'One year' 'Two year']
13 PaperlessBilling -- ['Yes' 'No']
14 PaymentMethod -- ['Electronic check' 'Mailed check' 'Bank transfer (automatic)'
15
    'Credit card (automatic)'l
[None, None, None]
```

• 将No xxx serice合并进No

```
df1.replace(to_replace='No internet service',value = 'No',inplace=True)
df1.replace(to_replace='No phone service',value='No',inplace=True)
df_obj = df1.select_dtypes(['object'])
print(list(map(Labs,df_obj)))
```

```
1 gender -- ['Female' 'Male']
2 Partner -- ['Yes' 'No']
3 Dependents -- ['No' 'Yes']
4 MultipleLines -- ['No' 'Yes']
5 InternetService -- ['DSL' 'Fiber optic' 'No']
6 OnlineSecurity -- ['No' 'Yes']
7 OnlineBackup -- ['Yes' 'No']
8 DeviceProtection -- ['No' 'Yes']
9 TechSupport -- ['No' 'Yes']
10 | StreamingTV -- ['No' 'Yes']
11 StreamingMovies -- ['No' 'Yes']
12 | Contract -- ['Month-to-month' 'One year' 'Two year']
13 PaperlessBilling -- ['Yes' 'No']
14 PaymentMethod -- ['Electronic check' 'Mailed check' 'Bank transfer (automatic)'
15
    'Credit card (automatic)']
[None, None, None]
```

```
import sklearn #特征工程
from sklearn import preprocessing #数据预处理
from sklearn.preprocessing import LabelEncoder #編码转换

def labelencoder(x):
    df1[x]=LabelEncoder().fit_transform(df1[x])
for i in range (len(df_obj.columns)):
    labelencoder(df_obj.columns[i])
print(list(map(Labs,df_obj.columns)))
```

```
gender -- [0 1]
partner -- [1 0]
pependents -- [0 1]

MultipleLines -- [0 1]

InternetService -- [0 1 2]
onlineSecurity -- [0 1]

peviceProtection -- [0 1]

prechsupport -- [0 1]

streamingTv -- [0 1]

streamingTv -- [0 1]

contract -- [0 1 2]

paperlessBilling -- [1 0]

paymentMethod -- [2 3 0 1]

[None, None, None]
```

### 1 list(map(Labs,df1.columns))

```
1 gender -- [0 1]
2 SeniorCitizen -- [0 1]
   Partner -- [1 0]
4 Dependents -- [0 1]
5 tenure -- [ 1 34  2 45  8 22 10 28 62 13 16 58 49 25 69 52 71 21 12 30 47 72 17 27
    5 46 11 70 63 43 15 60 18 66 9 3 31 50 64 56 7 42 35 48 29 65 38 68
6
    32 55 37 36 41 6 4 33 67 23 57 61 14 20 53 40 59 24 44 19 54 51 26 0
8
    391
9 MultipleLines -- [0 1]
10 InternetService -- [0 1 2]
11 OnlineSecurity -- [0 1]
12 OnlineBackup -- [1 0]
13 DeviceProtection -- [0 1]
14 TechSupport -- [0 1]
15 | StreamingTV -- [0 1]
16 StreamingMovies -- [0 1]
17 | Contract -- [0 1 2]
18 PaperlessBilling -- [1 0]
19 PaymentMethod -- [2 3 0 1]
20 MonthlyCharges -- [-1.16413536 -0.26281076 -0.36591432 ... -0.05826662 -0.68686569
21
     0.46057706]
22 TotalCharges -- [-0.99733366 -0.17635202 -0.96276648 ... -0.85756393 -0.87515655
23
    2.01113704]
24 | Churn -- [0 1]
```

```
1 \mid [None,
 3
    None.
    None,
     None,
 6
     None.
8
    None.
9
10
    None,
11
     None,
12
     None,
13
    None,
14
    None,
15
    None.
16
     None,
17
    None.
18
     None,
19
    None]
```

```
# df1.drop("PhoneService",axis=1,inplace=True)

x=df1[var]
y=df1['Churn'].values
x
```

```
1   .dataframe tbody tr th {
2     vertical-align: top;
3  }
4     .dataframe thead th {
6     text-align: right;
7  }
```

|      | SeniorCitizen | Partner | Dependents | MultipleLines | InternetService | OnlineSecurity | OnlineBackup | DeviceProtection | TechSupport |
|------|---------------|---------|------------|---------------|-----------------|----------------|--------------|------------------|-------------|
| 0    | 0             | 1       | 0          | 0             | 0               | 0              | 1            | 0                | 0 0         |
| 1    | 0             | 0       | 0          | 0             | 0               | 1              | 0            | 1                | 0 (         |
| 2    | 0             | 0       | 0          | 0             | 0               | 1              | 1            | 0                | 0 0         |
| 3    | 0             | 0       | 0          | 0             | 0               | 1              | 0            | 1                | 1 (         |
| 4    | 0             | 0       | 0          | 0             | 1               | 0              | 0            | 0                | 0 (         |
|      |               |         |            |               |                 |                |              |                  |             |
| 7038 | 0             | 1       | 1          | 1             | 0               | 1              | 0            | 1                | 1 1         |
| 7039 | 0             | 1       | 1          | 1             | 1               | 0              | 1            | 1                | 0           |
| 7040 | 0             | 1       | 1          | 0             | 0               | 1              | 0            | 0                | 0 (         |
| 7041 | 1             | 1       | 0          | 1             | 1               | 0              | 0            | 0                | 0 (         |
| 7042 | 0             | 0       | 0          | 0             | 1               | 1              | 0            | 1                | 1 .         |

7021 rows × 14 columns

1 # #处理样本不平衡,分拆变量

2 # df1.drop("gender",axis=1,inplace=True)

```
from sklearn.model_selection import StratifiedShuffleSplit #分层抽样 from sklearn.model_selection import train_test_split #数据集训练集划分
```

```
    1
    #分层抽样stratified random sampling、过抽样、欠抽样,抽样上面多试错

    2
    sss=StratifiedShuffleSplit(n_splits=5,test_size=.2,random_state=0)

    3
    print(sss)

    4
    print(sss.split(x,y))
```

```
print("训练数据和测试数据被分成的份数: ",sss.get_n_splits(x,y))

#拆分训练集和测试集
for train_index,test_index,in sss.split(x,y):
print("train:",train_index,"test:",test_index)
x_train,x_test=x.iloc[train_index],x.iloc[test_index]
y_train,y_test= y[train_index],y[test_index]
```

```
1 训练数据和测试数据被分成的份数: 5
2 train: [5297 5907 3429 ... 4096 6084 3612] test: [4979 2569 5247 ... 1572 4876 4997]
3 train: [4203 5971 767 ... 1505 230 4637] test: [3201 692 688 ... 4736 3769 5207]
4 train: [5070 2818 1921 ... 4575 6509 1607] test: [1213 3852 1396 ... 1855 2852 1846]
5 train: [1468 2332 1900 ... 6038 5207 943] test: [5733 3682 4429 ... 6390 944 6816]
6 train: [5861 1463 4124 ... 4026 6659 4286] test: [6811 5731 3968 ... 2 4805 6708]
```

```
print("分层抽样数据特征: ",x.shape,"train特征:",x_train_.shape,"test特征: ",x_test_.shape)
print("分层抽样数据特征: ",y.shape,"train特征:",y_train_.shape,"test特征: ",y_test_.shape)
```

```
      1
      分层抽样数据特征: (7021, 14) train特征: (5616, 14) test特征: (1405, 14)

      2
      分层抽样数据特征: (7021,) train特征: (5616,) test特征: (1405,)
```

```
# sklearn.linear_model.RidgeCV(alphas=(0.1, 1.0, 10.0), fit_intercept=True, normalize=False, scoring=None, cv=None, gcv_mode=None, store_cv_values=False)
from sklearn.linear_model import RidgeClassifier, RidgeCV # 岭回归
from sklearn.metrics import accuracy_score
rcv = RidgeClassifier()
rcv.fit(x_train,y_train)
pred = rcv.predict(x_test)
print(accuracy_score(y_test,pred))
```

```
from sklearn.model_selection import train_test_split #数据集训练集划分
z_train,x_test,y_train,y_test=train_test_split(x,y,test_size=.2,random_state=22)
```

```
1 # 训练分类模型
2 from sklearn import metrics
   from sklearn.metrics import recall_score
   from sklearn.metrics import accuracy_score
   from sklearn.metrics import precision score
   from sklearn.metrics import f1_score
   from sklearn.ensemble import RandomForestClassifier #随机森林
   from sklearn.svm import SVC#支持向量机
9
   from sklearn.linear_model import LogisticRegression #逻辑回归
   from sklearn.neighbors import KNeighborsClassifier #k邻近算法
11 from sklearn.naive_bayes import GaussianNB #朴素贝叶斯
12 from sklearn.tree import DecisionTreeClassifier #决策树
13 from sklearn.ensemble import AdaBoostClassifier #分类器算法
14 from sklearn.ensemble import GradientBoostingClassifier #梯度提升
   from xgboost import XGBClassifier
16 | from catboost import CatBoostClassifier
17 from sklearn.linear_model import RidgeClassifier # 岭
18 from sklearn.neural_network import MLPClassifier #神经网络
19
   from sklearn.linear_model import SGDClassifier
20 from sklearn.ensemble import BaggingClassifier
21 from sklearn.ensemble import ExtraTreesClassifier
22 from xgboost import XGBClassifier
23 import time
```

```
1 | Classifiers = [["Random Forest",RandomForestClassifier()],
                 ["Support Vector Machine", SVC()],
3
                 ["LogisticRegression", LogisticRegression()],
 4
                 ["KNeighbor".KNeighborsClassifier(n neighbors=5)].
                  ["Naive Bayes", GaussianNB()],
                 ["Decision Tree",DecisionTreeClassifier()],
 6
                 ["Gradient Boosting Classifier", Gradient Boosting Classifier()],\\
 8
                 ["XGB",XGBClassifier()],
                 ["CatBoost", CatBoostClassifier(logging_level='Silent')],
                  ['RidgeClassifier',RidgeClassifier()],
11
                   ['MLPClassifier', MLPClassifier(solver='lbfgs', activation = 'tanh',
12
                         max_iter = 50, alpha = 0.001,
                        hidden_layer_sizes = (10,30),
13
14
                         random_state = 1,verbose = True)],
                   ['SGDClassifier',SGDClassifier()],
16
                   ['XGBClassifier',XGBClassifier()],
                   ['BaggingClassifier',BaggingClassifier()],
18
                   ['XGBClassifier',XGBClassifier()]
19
```

```
1 import time
2
    Classify_result=[]
    names=[]
4
    prediction=[]
    for name, classifier in Classifiers:
 6
        classifier=classifier
 7
        t1 = time.time()
        {\tt classifier.fit}(x\_{\tt train},y\_{\tt train})
 8
9
        y\_pred=classifier.predict(x\_test)
10
        t2=time.time()
11
        \verb|precision=precision_score(y_test,y_pred)|
12
        f1score = f1_score(y_test, y_pred)
13
        time\_diff = t2 -t1
14
        class_eva=pd.DataFrame([precision,f1score,time_diff])
15
        classify_result.append(class_eva)
16
        name=pd.Series(name)
17
        names.append(name)
```

```
18     y_pred=pd.Series(y_pred)
19     prediction.append(y_pred)
```

[16:03:33] WARNING: D:\Build\xgboost\xgboost-1.4.2.git\src\learner.cc:1095: Starting in XGBoost 1.3.0, the default evaluation metric used with the objective 'binary:logistic' was changed from 'error' to 'logloss'. Explicitly set eval\_metric if you'd like to restore the old behavior. [16:03:39] WARNING: D:\Build\xgboost\xgboost-1.4.2.git\src\learner.cc:1095: Starting in XGBoost 1.3.0, the default evaluation metric used with the objective 'binary:logistic' was changed from 'error' to 'logloss'. Explicitly set eval\_metric if you'd like to restore the old behavior. [16:03:39] WARNING: D:\Build\xgboost\xgboost-1.4.2.git\src\learner.cc:1095: Starting in XGBoost 1.3.0, the default evaluation metric used with the objective 'binary:logistic' was changed from 'error' to 'logloss'. Explicitly set eval\_metric if you'd like to restore the old behavior.

```
1    names = pd.DataFrame(names)
2    names=names[0].tolist()
3    names
```

```
1 ['Random Forest',
    'Support Vector Machine',
3
    'LogisticRegression',
    'KNeighbor',
5
    'Naive Bayes',
    'Decision Tree',
6
7
    'GradientBoostingClassifier',
8
    'XGB',
9
    'CatBoost',
    'RidgeClassifier',
10
11 'MLPClassifier',
    'SGDClassifier',
12
13
    'XGBClassifier',
    'BaggingClassifier',
14
15 'XGBClassifier']
```

```
1 | result = pd.concat(Classify_result,axis=1)
1 | result.columns = names
```

```
1 result.index = ["precision",'f1score',"time_diff"]
```

1 result.T

```
1  .dataframe tbody tr th {
2    vertical-align: top;
3  }
4    .
5  .dataframe thead th {
6    text-align: right;
7  }
```

|                            | precision | f1score  | time_diff |
|----------------------------|-----------|----------|-----------|
| Random Forest              | 0.546032  | 0.500728 | 0.553662  |
| Support Vector Machine     | 0.624000  | 0.501608 | 1.780465  |
| LogisticRegression         | 0.578544  | 0.477093 | 0.029593  |
| KNeighbor                  | 0.506702  | 0.507383 | 0.178499  |
| Naive Bayes                | 0.507937  | 0.584475 | 0.005983  |
| Decision Tree              | 0.476584  | 0.470748 | 0.012998  |
| GradientBoostingClassifier | 0.596215  | 0.548621 | 0.435386  |
| XGB                        | 0.550152  | 0.516405 | 0.482712  |
| CatBoost                   | 0.579618  | 0.530612 | 4.346667  |
| RidgeClassifier            | 0.614973  | 0.411449 | 0.010227  |
| MLPClassifier              | 0.612903  | 0.557185 | 0.662815  |
| SGDClassifier              | 0.736842  | 0.136585 | 0.026943  |
| XGBClassifier              | 0.550152  | 0.516405 | 0.475735  |
| BaggingClassifier          | 0.526946  | 0.498584 | 0.144153  |
| XGBClassifier              | 0.550152  | 0.516405 | 0.473733  |