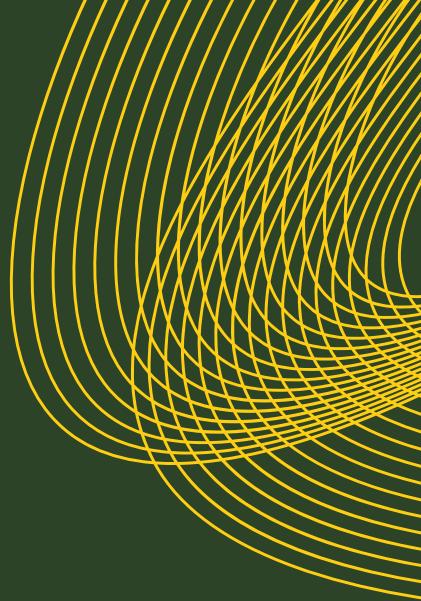




# A GUIDE TO **INVESTING**



IN  
GOMBE



GOMBE



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# FOREWORD

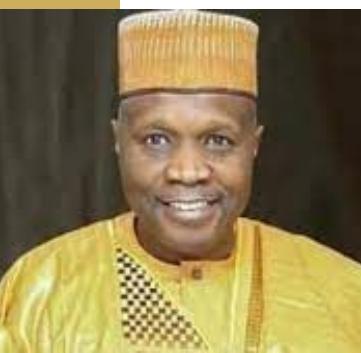
In today's rapidly changing global landscape, companies and investors are actively seeking for prime locations to invest their resources. It is in this light that the Gombe state government is reaching out to share information and showcase itself as the premier destination for businesses of all sizes.

This document serves as an initial guide for offering a conducive and stable environment for doing business for prospective investors. The government emphasizes its commitment to facilitating investments by providing a business-friendly atmosphere, support systems and opportunities for global networking, skills and knowledge exchange, and market access.

Located at the centre of the North East, Gombe state is an emerging investment destination with unmatched access to the rest of the country through Kaduna and the World through Borno, Adamawa, Yobe, and Taraba. Its robust infrastructure, combined with a skilled multilingual workforce and favourable business policies, positions it as an ideal choice for establishing any global, regional, or national headquarters. Recognized for its ease of doing business, Gombe presents a plethora of investment opportunities across diverse sectors including agriculture, mining, oil and gas, industry, digital economy, tourism, transportation, fishing, and aquaculture. Each local government area holds its own wealth and resources, promising a range of niche opportunities for savvy investors.

Our dedication to attracting investors means that we will always provide credible information for investment decisions and help you streamline the process of investing through various facilities and incentives. Investing in Gombe isn't just about accessing lucrative opportunities; it's about joining a community of welcoming individuals committed to ensuring business freedom and quality of life. As the state continues to prioritize economic advancement and international integration, investing in Gombe promises to be a rewarding journey filled with prospects and partnership.

Gombe extends a warm welcome to investors, promising a supportive environment conducive to business growth and success.



**His Excellency  
Muhammad Inuwa Yahaya  
Executive Governor  
Gombe State**





# INTRODUCTION

This booklet's goal is to provide new investors with a summary of the information necessary to make an investment in Gombe state. The guide includes information on how to get ready to invest, the start-up process itself, legal frameworks, rewards and incentives for investors, as well as helpful general knowledge on sectors. This information can be used as a starting point for investing. It is advisable to still confirm established procedures because there can be improved adjustments.



Located in Northeastern Nigeria. It was created out of Bauchi state on 1st October, 1996 by the then military Head of State, Gen. Sani Abacha.

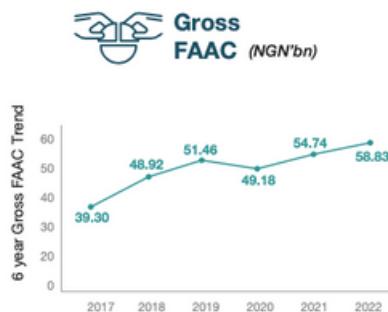
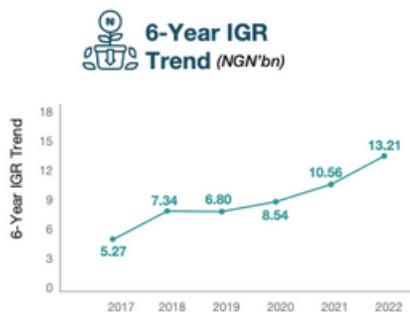
The capital and largest city is Gombe.

Gombe is one of the northeastern states in Nigeria. Which spreads over an area of 20,265 km square and made up of 11 local govt areas. It is located between latitude 9° 30" and 12° 30" north and longitude 8° 45" and 11° 45" east. It shares boundaries with Yobe in the north, Borno State in the east, Adamawa and Taraba in the south and Bauchi in the west.





# GOMBE AT A GLANCE



**Local Government Areas:** 11 LGAs: Akko, Balanga, Billiri, Dukku, Kaltungo, Kwami, Shomgom, Funakaye, Gombe, Nafada/Bajoga, Yamaltu Deba.

**Vegetation:** Tropical Savannah

**Major crops:** Yam, Cassava, Maize, Tomato, Groundnut, Cottons, Gum Arabic, Rice, Millet, Cassava, Beans, Ground Nut, Fruits and Vegetables.

**Solid minerals:** Uranium, Gypsum, Clay, Limestone, Quartz, Magnetite, Diatomite, Iron Ore, Kaolin, Potash, Trona, Mica, Silica Sand, Gypsum, Feldspar, Granite Chips, Flutters Earth.



## Estimated Total Population (2022)

**3,901,797**

2,044,542 - Male

1,857,255 - Female



**25.06%**  
IGR Growth - 2020 - 2022

**33.54%**  
Total Revenue Growth



**Total land area:**  
**17,100 Km<sup>2</sup>**

## Ability to meet Operating Expenses and make Loan Repayments with Total Revenue (NGN'bn)

Operating Expenses +  
Loan Repayments



Total Revenue





# REASONS TO INVEST IN GOMBE STATE



## PILLARS OF THE GOMBE STATE DEVELOPMENT PLAN

THE PLAN is based on "A Pillar and Arrow Approach" with the overall progress of the State depending on a small number of key pillars.



**No 1 Ranking  
Subnational Ease  
of Doing Business  
Report  
2022**



**The only State  
with a AAA  
(Exceptional  
performance)  
ranking  
2024**

The Phillips Performance Index (PPI)

- Emerging market.
- One of Nigeria's most diverse and peaceful states.
- Home to Multinationals
- Market Access to International Markets.
- Natural Resources in Abundance

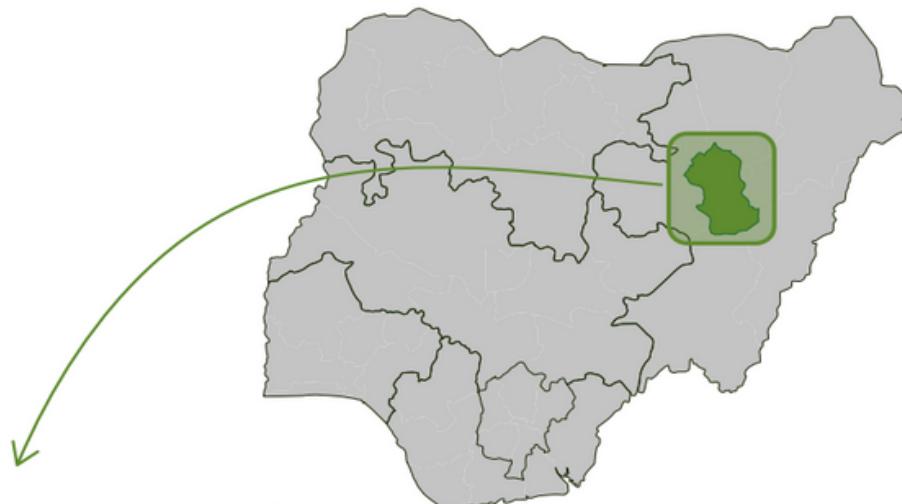


**No 1 Ranking  
Subnational Ease  
of Doing Business  
Report  
2023**

- Central to North East
- Low Risk Investment Environment
- Skilled, Young and available workforce
- Clear and large market potential for different goods & services

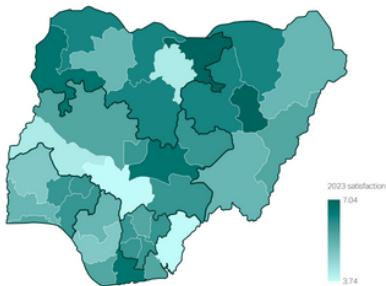


# THE STATE'S BUSINESS CLIMATE

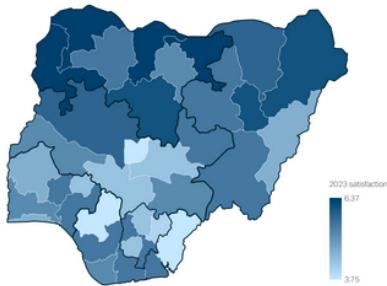


|       | 2021 | 2023 |    |
|-------|------|------|----|
| Score | 7.69 | 7.15 | ⬇️ |
| Rank  | 1    | 1    | ↔️ |

Transparency and Accessibility of Information



Regulatory Environment



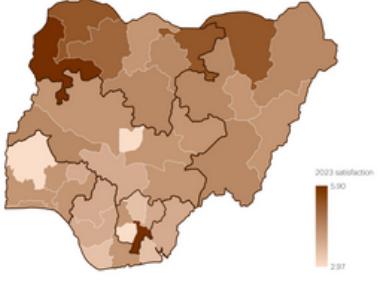
Infrastructure



Skills and Labour



Economic Opportunity



Secure and Stable Environment





# INVESTMENT OPPORTUNITIES

Gombe state presents a strong investment case due to its location and demographics. Gombe state's economy has achieved steady improvement and relative stability across many key macroeconomic indicators during recent years.

## MEDICAL BIOTECHNOLOGY

The global biotechnology market size was valued at \$752.88b in 2020 and is expected to expand at a Compound Annual Growth Rate (CAGR) of 15.83% from 2021 to 2028.

4 major European biotechnology companies, including Merck, Unizima, Rommelag, and Fredlab have announced plans to set up a Bio-Pharma Industrial Complex in Nigeria, in partnership with a Nigerian company named PIA BioPharma.

Biotechnology remains a strong investment for Nigerian farmers interested in Food Fortification. Gains globally showed that for each dollar invested in biotech crop seeds more than a threefold return of approximately \$3.5 was attained

## WAREHOUSE & LOGISTICS

- The launch of the Gombe-Kafanchan-Port Harcourt and Gombe-Kafanchan-Kaduna intercity train services on Sunday, has urged Nigerians to use them for their economic benefits.
- In order to allow a strong public health product supply chain and sustainable access to medical solutions in Nigeria, Akesis is working closely with many State governments around Nigeria to upgrade and maintain government-owned warehouses in close collaboration with local stakeholders.
- The rising trade activity in emerging economies is expected to be a key trend guiding the growth of the industry.

## WASTE RECYCLING

- The large volume of plastic waste being generated in Nigeria presents circular economic business opportunities across the plastic value chain.
- Nigeria's circular economy is set to receive a significant boost following the signing of an agreement on a sustainable plastic value chains project by the country's Federal Environment Ministry, the Japanese Embassy in Nigeria, and the UN Industrial Development Organisation (Unido).
- A Company can establish a facility to cater for phone battery recycling, solar battery recycling, and second- life use in the e-waste value chain (\$15m market).
- Landfill waste could be excavated and converted through pyrolysis to produce useable fuels for electricity as well. (\$25m opportunity)

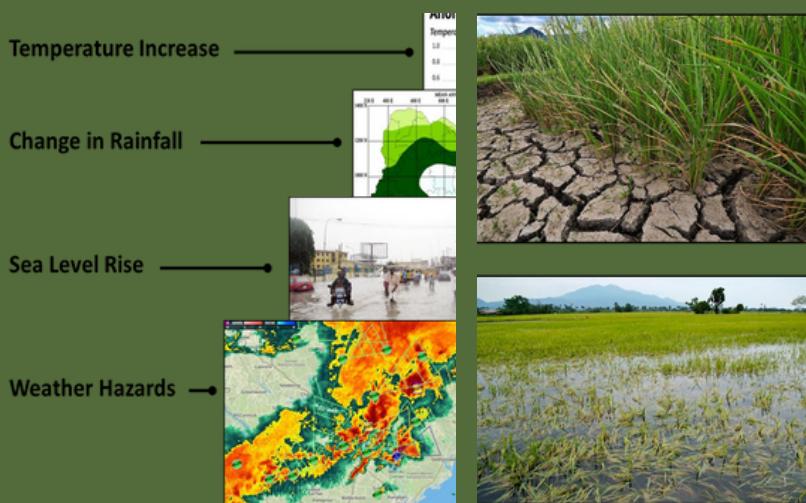
## RENEWABLE ENERGY

- Nigeria has a substantial unmet energy demand; the country's current system capacity is only 5.4 GW, despite annual consumption needs that average 12.9 GW. As a result, generators provided 74% of the energy used in Nigeria in 2019.
- An estimated US\$29Bn in economic productivity is lost annually due to erratic power supply and businesses spent ~US \$14Bn in 2017 on supplemental energy supply according to the Nigerian Rural Electrification Agency (REA)
- In the manufacturing sector alone, 86% of companies own a generator. The demand for self-generated power in the sector is approximately 8-14 GW corresponding to an annual energy spend of between US \$7Bn - \$13Bn (representing a potential CAPEX investment of US \$8 Bn - \$14Bn to replace existing power sources with Solar alternatives for example)



# REGENERATIVE AGRICULTURE

Gombe State, Nigeria faces challenges in agriculture due to climate change, such as elevated temperatures, irregular precipitation, and dry spells throughout the rainy season. The state's smallholder farmers' lives and agricultural productivity are greatly impacted by these issues. High temperatures, particularly during the busiest farming season from May to October also cause heat stress among farmers, which is negatively impacting their health and output. The state's inability to efficiently adapt to climate change is hampered by a lack of farm inputs and by insufficient access to enlightening and scientific knowledge that could enhance farming methods. The State is increasingly concerned about how climate change is affecting crop productivity, and is looking for partners to work with farmers and provide sufficient information for them to understand this phenomenon and create strategies for adaptation.



## CURRENT PRODUCTION PRACTICES ARE DEGENERATIVE AND ADD TO THE PROBLEMS!

It is difficult to realise Gombe State's aim for agricultural growth because of issues, limitations, and repercussions. Due to the ongoing devastation of natural capital. However, there is a workable, economical, and environmentally and socially responsible option that works for farming communities.....

**Regenerative agriculture practices can help mitigate climate change by reducing greenhouse gas emissions, boosting carbon sequestration, and improving soil health in the state. The state seeks partners for these practices including maintaining vegetation cover, reducing soil disturbance, reducing tillage, using cover crops, and converting marginal lands to perennial plantings. This will help the state reduce the use of synthetic fertilizers and pesticides, enhancing crop nitrogen efficiency, and encouraging plant-based diets. The state is prioritising food companies interested in investing in regenerative agriculture to reduce their environmental impact.**

### Suite of Interventions

- Holistic management
- Permaculture design
- Biodynamics
- Soil food web
- Pasture cropping
- No/low till
- Cell grazing
- Grazing integration
- Perennial crops
- Silvopasture
- Agroforestry
- Closed loop systems
- Composting
- Biochar
- Biointensive horticulture
- Keyline ploughing
- Ecological aquaculture
- Renewable energy production



# SECTOR FOCUS - TOMATO

*Regenerative agriculture practices can be applied to tomato farming by building healthy soil, increasing biodiversity, conserving water, and using natural pest management techniques*

Gombe plays a vital role in contributing to the Global GDP growth and over within the vegetable industry including over **\$1.4b in employee compensation, \$353m in business owner income, and \$801m in corporate profits.**

- Beefsteak Tomatoes
- Cherry Tomatoes
- Grape Tomatoes
- Plum Tomatoes
- Campari Tomatoes
- Patio Tomatoes
- Branfywine Tomatoes

*Gombe state has a direct link to the total tomato industry contribution to global GDP which was at 0.22% in 2018*

*Tomato activity supported nearly 33,000 full and part-time jobs earning \$1.4b in employee compensation, \$353m in business owner income, and \$801m in corporate profits and other returns.*

*With a production of 3,693,722MT per year, Nigeria is the largest tomato producer in the south of the Sahara.*

The state is instrumental in Nigeria's ranking in Tomato Production

# 70%

Tomato farming contribute a sizable percentage directly to the 70% employment of the Nigerians, employed in the agricultural sector

# 22%

The share of agricultural contribution to GDP as at Q1 2020 stood at approximately 22%.

| Northern State Output by Season (Tonnes) |                |              |                |              |
|--|----------------|--------------|----------------|--------------|
| State                                    | Wet Season     | %            | Dry Season     | %            |
| Kaduna                                   | 666,561        | 29.2%        | 1,095,513      | 27.4%        |
| Katsina                                  | 494,209        | 21.6%        | 791,202        | 19.8%        |
| <b>Gombe</b>                             | <b>231,646</b> | <b>10.1%</b> | <b>659,287</b> | <b>16.5%</b> |
| Sokoto                                   | 193,852        | 8.5%         | 416,475        | 10.4%        |
| Nasarawa                                 | 193,571        | 8.5%         | 396,338        | 9.9%         |
| Kano                                     | 192,692        | 8.4%         | 211,810        | 5.3%         |
| Zamfara                                  | 90,237         | 4.0%         | 137,550        | 3.4%         |
| Benue                                    | 89,485         | 3.9%         | 125,213        | 3.1%         |
| Bauchi                                   | 52,306         | 2.3%         | 85,208         | 2.1%         |
| Niger                                    | 43,344         | 1.9%         | 44,628         | 1.1%         |
| Jigawa                                   | 25,946         | 1.1%         | 21,807         | 0.5%         |
| Plateau                                  | 10,006         | 0.4%         | 12,165         | 0.3%         |

Gombe provides a very good and viable location for doing business based on its profitability. Production efficiency of at least 42.5% of total investment could be generated as revenue and naturally presents an opportunity to cater for the growing consumption in the country.

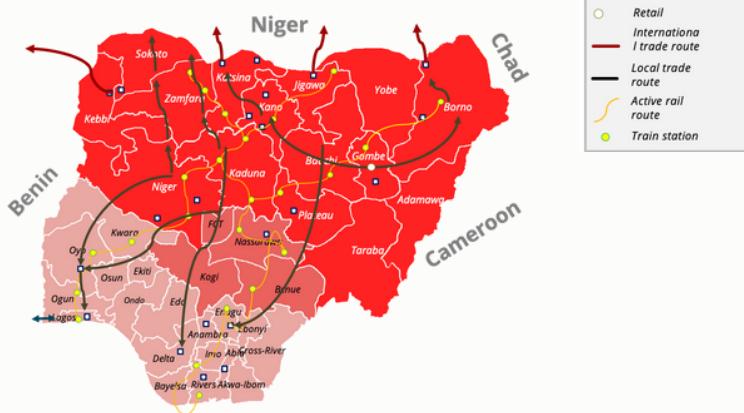
| Position  | Country        | Production (Tons) | Yield (Kg/Hectare) |
|-----------|----------------|-------------------|--------------------|
| 1         | China          | 56,423,811        | 56,199,5           |
| 2         | India          | 18,399,000        | 24,209,2           |
| 3         | USA            | 13,038,410        | 90,287,4           |
| 4         | Turkey         | 12,600,000        | 66,925,2           |
| <b>13</b> | <b>Nigeria</b> | <b>2,243,228</b>  | <b>3,905,1</b>     |



# SECTOR FOCUS - TOMATO

A haven for production - Gombe's new Mohammadu Buhari Agro-Industrial Park provides a home for processing.

## Routes To Market & Ports For Export



Major Nigerian Ports

### ELEMENTS OF THE PARK AND ITS ALLOCATIONS

#### INDUSTRIAL

40% Allocation

#### COMMERCIAL

10% Allocation

#### RESIDENTIAL

10% Allocation

#### RECREATIONAL/LANDSCAPE

10% Allocation

#### PUBLIC

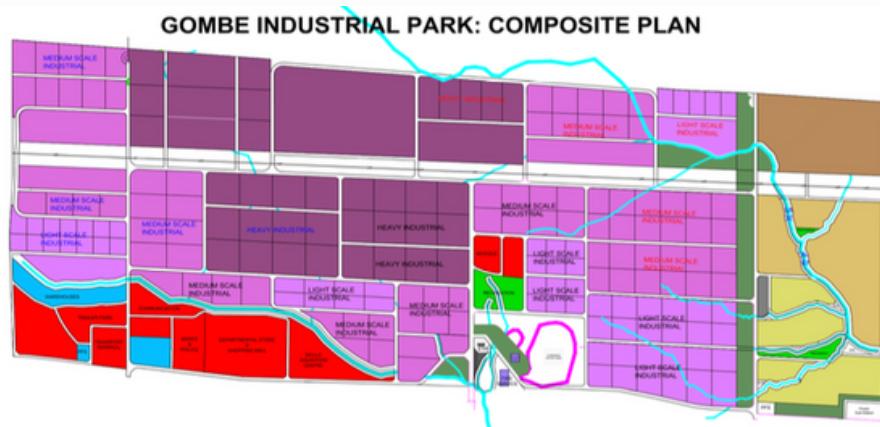
10% Allocation

#### CIRCULATION

10% Allocation

#### RESERVE

2% Allocation



### PHASE 1 COMPLETED

Gombe state has established a 1000ha Industrial Park along Gombe – Biu Road about 33km away from Gombe city and close to Dadin Kowa Dam, Yamaltu L.G.A. Features of the completed phase are listed below:

- 24 ha covering 15% of the park for Heavy industries,
- 134 ha covering 35% of the park for medium industries,
- 192 ha covering 50% of the park for Small industries.

Estimated overall power demand is 43.72MW with Industrial demand taking 52% while commercial, residential, utilities etc. 38% and a provision of 10% redundancy. This phase requires just 15.94MW which can be powered by the newly completed 40MW Dadin Kowa Hydropower station. It has a 132KV Gombe-Biu transmission line which passes through the site as an available and estimated overall daily demand for water is 6.67 MLPD for phase 1. In addition is a wastewater conveyance system made in accordance with slopes

Gombe has favourable governmental policies for large, small and medium enterprises. The GMB Industrial park provides an opportunity to grow your business and reap the benefits of your investment. **Invest in a promising future .....SelectGombe**





# SECTOR FOCUS - LIVESTOCK FARMING

The Livestock Market employs 450K farmers in the State and yields a net profit of over 30% annually.



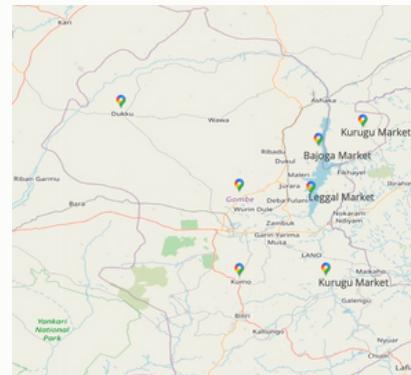
The livestock sector in Gombe State remains a hidden opportunity waiting to be harnessed:

- The State has the **Largest Grazing Reserve in Nigeria with 146,000 Ha of Land**, comprising of:
  - 6 Veterinary Clinics
  - Milk Collection Centre and Modern Abattoir
  - 16 Boreholes
- The State has a total of **10,461,194 Livestock**
- About **2.9M (75.1%) of the households** in the State own Livestock.
- There is **at least 4 livestock in every household of over 80% Residents** in the Rural Area of the State.
- The **Milk Consumption per Capita per Year** is

8L /

Grazing Friendly Policies  
The State Government has prevented farmer-herder clashes by decreeing the following:

- There should be no farming and grazing activities between 6 pm and 6 am in the State.
- Under-age grazing in any part of the State is prohibited.
- Farmers are not allowed to burn remnants of produce after harvesting their crops – so herders could benefit.
- Migrating herders are not allowed in or out of the State, until farmers must have harvested their crops.



Livestock Markets in Gombe

## MARKET OPPORTUNITY:

The State has a total of **10,461,194 Livestock**:

**739,807 Cattle**

**7,753,173 Sheep, Goats and Pigs**

**1,957,356 Poultry**

**30M Litres of Cow Milk**

## MARKET OPPORTUNITY:

The current State Milk Production can only satisfy **3.6% of the market**, there is a huge market deficit of **96.4% (830M Litres) per Annum.**

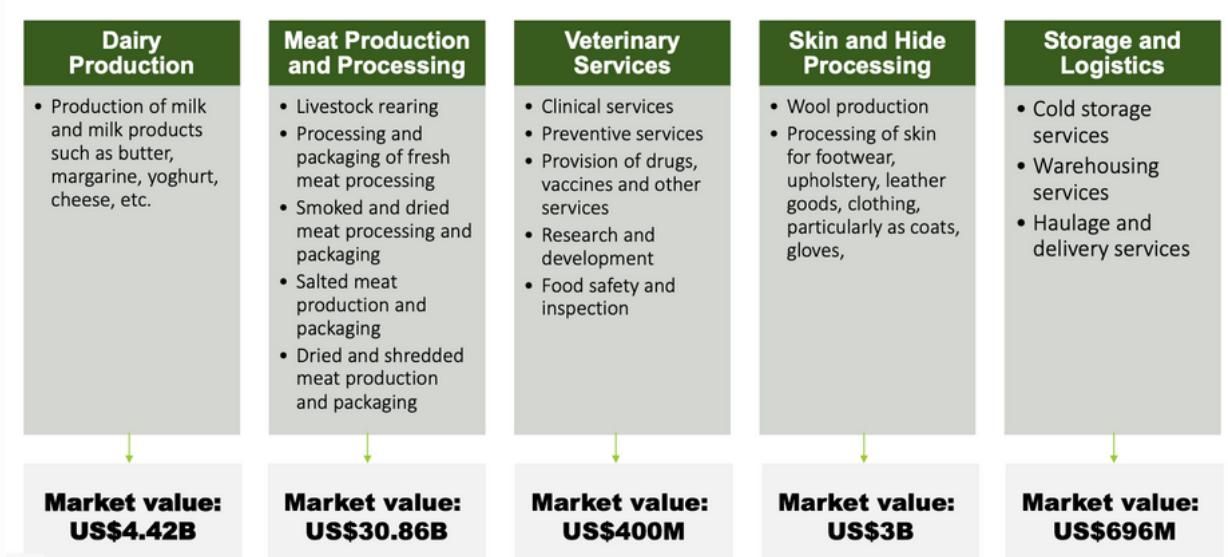
## MARKET SIZE

**N200B**

# SECTOR FOCUS - LIVESTOCK FARMING



Gombe State Government has keyed into the National Livestock Transformation Plan (NLTP) as well as the Livestock Productivity and Resilience Support (L-PRES) project of the Federal Ministry of Agriculture and Rural Development which are aimed at improving livestock production and curbing farmers/herders clashes.





# LEGAL ENVIRONMENT AT A GLANCE

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- Land Administration: the entire land administration is automated with the creation of the Gombe Geographic Information Agency.
- Business Registration: Elimination of multiple processes and fees available
- Registering Property: automation of property registration and simplified procedure.
- Enforcing Contracts: through judicial reforms to strengthen property rights and streamline judicial processes.
- Permits and Licenses: streamline processes, less costly rates, simplified procedures and less processing time.
- Tax Incentives: in addition to Federal government's pioneer status incentives, we offer fast-track registration and start-up processes and tax holidays to investors on per-need basis.



**Contact Us**

**Musa Babaji**

**Gombe State Ministry of Finance**

**0803 627 2039**

**Or**

**Contact Onyx Investment Advisory**

**Aisha Yakubu Bako on 08087000002 please**

**access indepth sector reports on**

**[www.investgombe.com](http://www.investgombe.com)**