

# Work Together to Make it Better

*Make a Difference*

## Speaking

With a partner, discuss the following questions.

1. Have you got an email account?
2. If yes, what do you use it for?
3. If no, think of occasions in which people may use their emails.

## Reading

Read the following text, then do the tasks below.

### From Microsoft to Tomatoes

One day, an unemployed man went to apply for a job with Microsoft as a cleaner. The manager said: "Let me have your e-mail address, so that I can send you a form to complete and tell you when you can start." The man said that he had no computer or email address. The manager: "Well, then, that means that you virtually don't exist and therefore can't be employed."

The man looked at the last £10 in his wallet and thought of buying tomatoes in **bulk**. Within less than 2 hours, he sold all the tomatoes at 100% **profit**. Repeating the process several times that day, he ended up with almost £100 before going to sleep that night. Getting up early every day and going to bed late, he **multiplied** his profits quickly. After a short time he bought a **cart** to transport several dozen boxes of tomatoes.

By the end of the second year, he became the owner of a **fleet** of trucks and the manager of a staff of a hundred **former** unemployed people, all selling tomatoes.

Planning for the future of his wife and children, he decided to buy life insurance. An adviser asked him for his e-mail address in order to send the final documents electronically. When the man replied that he has no e-mail, the adviser felt astonished and said: "How did you make such wealth without Internet and e-mail? Just imagine where you would-be now, if you had been connected to the internet from the very start!"

After a moment of thought, the tomato millionaire replied:

"I would be a floor cleaner at Microsoft!"

Even with the lack of technology, with determination and the required skills one can make a difference.

### Key Words

**bulk:** goods bought and sold in large quantities/wholesale

**profit:** the money that you can make in business or by selling things

**multiply:** to increase

**cart:** a vehicle with two or four wheels that is pulled by a horse

**fleet:** a group of ships or trucks

**former:** previous/past

#### A. Answer the following questions.

1. Why didn't the man succeed to have the job of a cleaner?
2. What job did he take after being rejected by Microsoft?
3. How many years did it take for him to become a millionaire?
4. At which stage do you think the millionaire should have had an e-mail?

#### B. Match (A) with (B) to make full sentences.

##### A

1. He managed a staff of

2. Repeating the process several times that day,

3. Not having an email means that

4. Planning for the future of his family

##### B

a. he decided to buy life insurance.

b. virtually you don't exist.

c. he ended up with almost £100.

d. a hundred former unemployed people, all selling tomatoes.

## Vocabulary

Choose the correct word between brackets.

1. She had a problem in the bank, so she asked to meet the (manager – manage).
2. He has no money; he has been (unemployed – unemployment) for months.
3. Life doesn't (existence – exist) on Mars.
4. I was (astonished – astonishment) when my nine-months brother could walk.

## Grammar

### Revision of: Present Simple & Present Progressive

Present simple	Present Progressive
<b>General facts</b> <i>It rarely rains in the desert.</i> <i>You play chess with 32 pieces.</i>	<b>Actions happening now</b> <i>She is reading a newspaper upstairs now.</i> <i>I'm busy, I'm doing my homework at the moment.</i>
<b>Present habits</b> <i>The birds return to the island every morning.</i> <i>Marsha goes to a sports club every Thursday.</i>	<b>Future plans and personal arrangements</b> <i>We are visiting our cousins next week.</i> <b>Temporary actions</b> <i>He's eating a lot these days.</i>

### Questions

Present simple	Present Progressive
<i>Does he travel every year?</i> <i>Do you often visit your relatives?</i>	<i>Are they having a good time?</i> <i>Is it raining?</i>

## Negative

Present simple	Present Progressive
<i>They don't usually go out in the evening.</i> <i>She doesn't always drink tea.</i>	<i>He is not studying Geography.</i> <i>They are not working nowadays.</i>

### A. Select the correct form of the verbs between brackets.

1. Every Monday, Sally (drives – is driving) her kids to football practice.
2. Usually, I (am working - work) as a secretary, but this summer, I (am studying - study) French at a language school.
3. Be quiet! John (sleeps – is sleeping).
4. Don't forget to take your umbrella. It (rains – is raining).
5. She is fit because she always (is running - runs) as an exercise.

### B. Put the verbs between brackets in the correct question form.

1. What ..... under the table? – Is there anything wrong? (you do)
2. Where ..... (she/usually/ stay) when she goes to Homs?
3. What a delicious smell! What ..... (your mother/ prepare) for dinner?
4. What time ..... (he/ wake up) on weekdays?
5. Where ..... (you / live)?