SolviTech – Business Profile

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1. Company Overview

SolviTech is a technology and AI-based solutions company that helps businesses improve efficiency, automation, online presence, and customer acquisition. The company delivers customized digital and AI-driven solutions for eCommerce businesses, restaurants, schools, and service-based organizations.

2. Vision and Mission

Vision: To empower businesses with affordable, intelligent, and scalable technology solutions.

Mission: To provide reliable tech and AI solutions that automate operations, generate leads, and support sustainable business growth.

3. Services Offered

- Website Design & Development (Business, Restaurant, eCommerce)
- AI Chatbots for Customer Support and Sales
- Task Automation for Schools and Businesses
- Lead Generation Systems and CRM Integration
- AI Solutions for Business Operations
- Ecommerce Automation and Optimization
- Custom Software Development and AI Integration

4. Target Audience

- Ecommerce Business Owners
- Restaurant Owners (Websites and Online Ordering)
- School Owners and Administrators (Task Automation)
- Small and Medium Business Owners
- Any Business Seeking AI-Based Solutions

5. Unique Value Proposition

SolviTech focuses on practical AI implementation with clear business outcomes. Each solution is customized to client needs, ensuring efficiency, scalability, and measurable return on investment.

6. Business Model

SolviTech operates on a project-based, retainer, and subscription pricing model. Clients can opt for one-time development or ongoing AI support and automation services.

7. Marketing and Sales Strategy

- Social Media Marketing and Personal Branding
- Cold Email and Outreach Campaigns
- Referrals and Partner Networks
- Content Marketing focused on AI and Automation
- Direct Sales to Local and Online Businesses

8. Operations Plan

SolviTech operates remotely using cloud-based collaboration and project management tools. Agile workflows ensure timely delivery, quality control, and continuous improvement.

9. Growth and Expansion Plan

Future expansion includes building SaaS-based AI tools, expanding service offerings, hiring specialized talent, and targeting international markets.

10. Contact Information

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