

Income Statement Dashboard

Index	Description	FY21	FY22
1	Revenue:		
2	Product	71,074.00	72,732.00
3	Service and other	97,014.00	125,538.00
4	Total revenue	168,088.00	198,270.00
5	Cost of revenue:		
6	Product	18,219.00	19,064.00
7	Service and other	34,013.00	43,586.00
8	Total cost of revenue	52,232.00	62,650.00
9	Gross margin	115,856.00	135,620.00
10	Research and development	20,716.00	24,512.00
11	Sales and marketing	20,117.00	21,825.00
12	General and administrative	5,107.00	5,900.00
13	Impairment and restructuring	0.00	0.00
14	Operating income	69,916.00	83,383.00
15	Other income (expense), net	1,186.00	333.00
16	Income before income taxes	71,102.00	83,716.00
17	Provision for income taxes	9,831.00	10,978.00
18	Net income	61,271.00	72,738.00

231

Net Income

72.74K

Goal: 61.27K (+18.72%)

Total Revenue

198.27K

Goal: 168.09K (+17.96%)

Operating Income

83.38K

Goal: 69.92K (+19.26%)

