

# APISIT ORATAI

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**Website:** [mueangapi.github.io/ApisitOratai/](https://mueangapi.github.io/ApisitOratai/)

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*I'm 25 and currently work as Management Trainee at Krungthai Bank, I work mainly as an analyst who always seek new growth engine for the bank. From my experiences both jobs and hackathons I've tackled many pains in a country. With my abilities could perform both business and coding I think I'm the one you're looking for.*

## Skills & Proficiencies

- **Technical Skills:** Python, SQL, HTML, CSS, JS/TS, API, Azure, ANN, ML, Data Science, AI Automation, Git.
- **Languages:** English (TOEIC 850), Thai (Native)
- **Certifications:** Google Data Analytics Specialization, Data Scientist Professional Certificate(DataCamp)

## Experiences

### Krungthai Bank Public Co., Ltd.

Management Trainee for Credit Analyst

Aug 2023 - Present

- Gathering information, Analyze and Presentation to Loan Committee.
- Evaluate project (financial feasibility), Loan Risk and Loan Monitoring.
- Internal Process Improvement.

### CP Axtra Public Co., Ltd.

Management Trainee - Future Leader Program.

Nov 2022 - Feb 2023

- Set up new operation for the business in a new market area.
- Initialize new project in order to penetrate the new market area.
- Collaborate with Internal party to deliver an all-in-one service for customer.

### Bualuang Securities Public Co., Ltd.

Investment Consultant - Bualuang Securities.

May 2022 - Aug 2022

- Investment Product Life-Cycle Development.
- Developing relationships with high net-worth customers.
- Create Dashboard and report it to teams.

## Competitions & Awards

### Microsoft 365 copilot showcases by AIS x Microsoft x Krungthai.

Oct 2024

Top 5 showcases

- My topic relate to "AI Automation in Loan process" (Agentic, RAG, Document Automation)

### Makathon Prox Competition by Makro.

Apr 2024

2-Days Hackathon 10 team round

- My topic relate to "Create Network and Local business Development " I name it "The Referral Prox" Aiming to turn customers into a partner which bring long-term commit growth.

### Wolf Hack by Krungthai.

Mar 2024

1-year Hackathon

- My team focused on "Transform Bank with new technology" I focused on bringing GenAI to loan origination platform and new growth engine.

## Education

### Bachelor's degree, Economics. Grade 3.19

Aug 2018 - Apr 2022

Kasetsart University (Bangkhen)

- Relevant coursework in Resource Management, Economic Models, Statistics, Profit Maximization and Financial Projection.