

APISIT ORATAI

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Website: mueangapi.github.io/ApisitOratai/ **GitHub:** Mueangapi **LinkedIn:** Apisit Oratai

Data Scientist (AI-Automation) or Business Analyst (Innovation)

Results-driven data scientist transforming business challenges into revenue opportunities through Data Products, ML solutions, and prescriptive analytics. I drive measurable ROI by turning complex datasets into actionable insights that accelerate financial growth within enterprise organizations.

WORK EXPERIENCES

Management Trainee for Credit Analyst - Krungthai Bank. **Aug 2023 - Present**

- Gathering information, Analyze and Presentation to Loan Committee.
- Evaluate project(financial feasibility), Risk and monitoring.
- Modernize working way and create an automated solution.

Business Development - CP Aextra. **Nov 2022 - Jan 2023**

- Set up operation for the business in a new market area.
- Initialize new project in order to penetrate the new market area.
- Collaborate with group party to deliver such a full-service for customer.

Investment Consultant - Bualuang Securities. **May 2022 - Aug 2022**

- Investment Product Development.
 - Developing relationships with high net-worth customers.
 - Create Dashboard and report it to teams.
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COMPETITIONS & AWARDS

Microsoft 365 copilot showcases by AIS x Microsoft x Krungthai. **Oct 2024**

Top 5 showcases

- My topic relate to "AI Automation in Loan process" (Agentic, RAG, Document Automate)

Makathon Prox Competition by Makro. **Apr 2024**

2-Days Hackathon 10 team round

- My topic relate to "Create Network and Local business Development " I name it "The Referral Prox" Aiming to turn customers into a partner.

Wolf Hack by Krungthai. **Mar 2024**

1-year Hackathon

- My team focused on "Transform Bank with new technology" I focused on bringing GenAI to loan origination platform and new growth engine.
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EDUCATION

Bachelor's degree, Economics. Grade 3.19 **Aug 2018 - Apr 2022**

Kasetsart University (Bangkhen)

- Relevant coursework in Economic Models, Statistics, and Financial Projection.
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ADDITIONAL INFORMATION

- **Technical Skills:** Python, SQL, HTML, CSS, JS/TS, REST API, Azure, Design Sprint, ANN, ML.
- **Languages:** English (TOEIC 770), Thai (Native)
- **Certifications:** Google Data Analytics Specialization, Data Scientist Professional Certificate(DataCamp)