# Gender Men: 88 Women: 181 Age 31-40 YEARS 21-30 YEARS 41-50 YAERS LESS THAN 2051 YEARS AND YEARS ABOVE



# **Preferred Payment**

Credit/Debit cards 148
Cash on delivery (CoD) 76
E-wallets (Paytm, Freecharge etc.) 45

# Reason Agree/Disagree Count You feel gratification shopping on your favorite e-tailer The Convenience of patronizing the online retailer Agree 138

Reliability			
Reason	Websites	Count	
Reliability of the website or application	Amazon.in	61	
Quickness to complete purchase	Amazon.com	66	
Availability of several payment options	Amazon.in, Flipkart.com	65	
Speedy order delivery	Amazon.in	107	

# Customer Satisfaction Agree/Disagre

Reason	Agree/Disagree	Count
Displaying quality Information on the website	Strongly agree	133
Satisfaction while shopping on a good quality website or application	Strongly agree	175
Net Benefit derived from shopping online can lead to users satisfaction	Strongly agree	164
User satisfaction cannot exist without trust	Strongly agree	122
Variety of listed product in several category	Strongly agree	111
Provision of complete and relevant product information	Strongly agree	135
Monetary savings	Strongly agree	148
Gives you the sense of adventure	Agree	138
Enhances your social status	Agree	101
Helps you fulfill certain roles	Agree	88
Getting value for money spent	Agree	149

# Convenient/Easy to Use

Reason	Websites	Count
Easy to use website or application	Amazon.in, Flipkart.com, Paytm.com, Myntra.com, Snapdeal.com	64
Visual appealing web-page layout	Amazon.in, Flipkart.com	87
Wild variety of product on offer	Amazon.in, Flipkart.com	130
Complete, relevant description information of products	Amazon.in, Flipkart.com	100
Fast loading website speed of website and application	Amazon.in	51

### **Assurance**

Reason	Websites	Count
Why did you abandon the "Bag", "Shopping Cart"?	Better alternative offer	133
Privacy of customers' information	Amazon.in	71
Security of customer financial information	Amazon.in	51
Perceived Trustworthiness	Amazon.in	75
Presence of online assistance through multi-channel	Amazon.in, Flipkart.com, Myntra.com, Snapdeal	61

## **BAD REMARKS**

Reason	Websites	Count
Time to get log in	Amazon.in	57
Time in displaying graphics and photos	Amazon.in, Flipkart.com	60
Late declaration of price	Myntra.com	75
Longer page loading time	Myntra.com	61
Limited mode of payment on most products	Snapdeal.com	87
Longer delivery period	Paytm.com	72
Change in Website/App design	Amazon.in	96
Disruption when moving from one page to another	Amazon.in	53