# 2. Ideation Phase

#### 2.2 Empathy Map Canvas

Date	29/06/25
Team ID	LTVIP2025TMID49628
Project Name	Visualizing housing market trends: an analysis of sale prices and features
Maximum Marks	4 Marks

#### **Empathy Map Canvas:**

An empathy map is a simple, easy-to-digest visual that captures knowledge about a user's behaviours and attitudes.

It is a useful tool to helps teams better understand their users.

Creating an effective solution requires understanding the true problem and the person who is experiencing it. The exercise of creating the map helps participants consider things from the user's perspective along with his or her goals and challenges.

# **Empathy Map**

## **Think & Feel**

- Am I making data drive conclusions?
- Are there any emerging trends?
- Concerned about market fluctuations
- Curious about regional differences

### See

- · Charts and graphs in Tableau
- Latest data on sale prices
- · Different housing features

## Hear

- Discussions with colleagues
- Market news and reports
- Client feedback

# Say & Do

- Share findings with the team
- · Focus on price trends over in
- Compare property attributes

#### Pain

- · Difficult to identify patterns
- Time-consuming analysis
- · Data quality concerns

## Gain

- · Better market understanding
- · Informed decision making
- Stronger client presentations