

# AirLine Case Study

Status	Complete
Course	Data Warehouse
Type	project
Due Date	@March 12, 2025
Days Left	1 days
Favorite	<input type="checkbox"/>
Tags	

## AirLine Project

Air Line Bus Matrix																		
Business Process Name	Fact Grain Type	Granularity	Facts	Customer	Class_services	Promotion	Aircraft	Airport	Trip_status	Flight	Booking_channel	Date	Time	Feedback	Employee	Ticket Number(DD)	EevenueType(DD)	expensesType(DD)
Segment Activity	Transaction	one row per trip even the trip has more than one stop point	overnight_stay, revenue_amount, canclation_fees, refund_amount	x	x	x	x	x	x	x		x	x			x		
Revenues	Transaction	Each row represent a specific revenue transaction associated with a passenger, flight, date	revenue_amount	x						x	x	x					x	
Expenses	Transaction	Each row represent a specific expense transaction associated with a flight and date	expense_amount							x		x						x
Profit	Transaction	summarize profit-related metrics for a specific flight and date	expenses_amount, revenue_amount, profit amount							x	x	x						
Customer Care	Transaction	Each row represent a single customer care interaction or event.	satisfaction_rate, duration	x								x	x	x	x			x

### Segment Activity

- **Business Process:** Tracks trip-related activities, including revenue, cancellations, refunds, and overnight stays.
- **Grain:** One row per trip, even if the trip has multiple stop points.
- **Fact Table:** SegmentActivityFact
  - **Measures:**
    - **overnight\_stay:** Number of overnight stays during the trip.
    - **revenue\_amount:** Revenue generated from the trip.
    - **cancellation\_fees:** Fees charged for cancellations.
    - **refund\_amount:** Amount refunded to the customer.
  - **Dimensions:**
    - **passenger\_id:** Links to the customer\_dim table to identify the passenger.
    - **class\_services\_id:** Links to the class\_services\_dim table to track the class of service purchased and flown.
    - **promotion\_id:** Links to the promotion\_dim table to track any promotions applied.
    - **flight\_id:** Links to the flight\_dim table to identify the flight.
    - **status\_id:** Links to the trip\_status\_dim table to track the trip status (e.g., confirmed, canceled).
    - **date\_id:** Links to the date\_dim table to track the date of the trip.
    - **time\_id:** Links to the time\_dim table to track the time of the trip.

## Revenues

- **Business Process:** Tracks revenue transactions associated with passengers, flights, and dates.
- **Grain:** One row per revenue transaction.
- **Fact Table:** RevenueFact
  - **Measures:**
    - **revenue\_amount:** Revenue generated from the transaction.
  - **Dimensions:**
    - **passenger\_id:** Links to the customer\_dim table to identify the passenger.
    - **date\_id:** Links to the date\_dim table to track the date of the transaction.
    - **flight\_id:** Links to the flight\_dim table to identify the flight.
    - **promotion\_id:** Links to the promotion\_dim table to track any promotions applied.
    - **booking\_channel\_id:** Links to the booking\_channel\_dim table to track the booking channel used.
    - **Revenue\_type(DD)** : a degenerating dimension that refer to where the revenue came from (ticket sales, bagging fess, etc)

## Expenses

- **Business Process:** Tracks expense transactions associated with flights and dates.
- **Grain:** One row per expense transaction.
- **Fact Table:** ExpensesFact
  - **Measures:**
    - **expense\_amount:** Expense incurred for the flight.
  - **Dimensions:**
    - **date\_id:** Links to the date\_dim table to track the date of the expense.
    - **flight\_id:** Links to the flight\_dim table to identify the flight.
    - **Expense\_type:** a degenerating dimension that refer to the what type of expense this amount paid for (e.g., fuel, crew costs)

## Profit

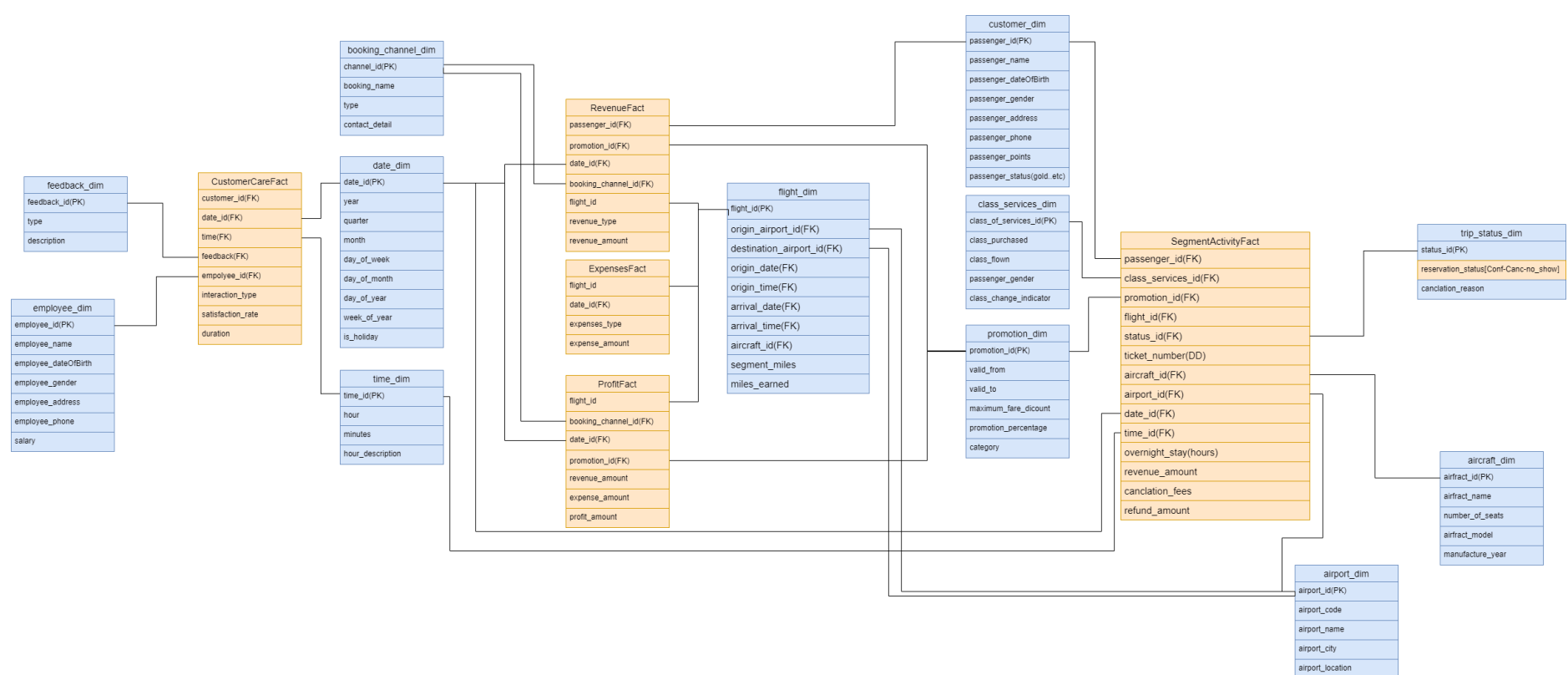
- **Business Process:** Summarizes profit-related metrics for specific flights and dates.
- **Grain:** One row per flight and date combination.
- **Fact Table:** ProfitFact
  - **Measures:**
    - **revenue\_amount:** Revenue generated from the flight.
    - **expense\_amount:** Expenses incurred for the flight.
    - **profit\_amount:** Profit calculated as revenue minus expenses.
  - **Dimensions:**
    - **flight\_id:** Links to the flight\_dim table to identify the flight.
    - **date\_id:** Links to the date\_dim table to track the date of the flight.
    - **promotion\_id:** Links to the promotion\_dim table to track any promotions applied.
    - **booking\_channel\_id:** Links to the booking\_channel\_dim table to track the booking channel used.

## Customer Care

- **Business Process:** Tracks customer care interactions, including inquiries, complaints, and feedback.
- **Grain:** One row per customer care interaction.
- **Fact Table:** CustomerCareFact
  - **Measures:**

- **satisfaction\_rate**: Customer satisfaction rating for the interaction.
- **duration**: Duration of the interaction.
- **Dimensions**:
  - **customer\_id**: Links to the customer\_dim table to identify the customer.
  - **date\_id**: Links to the date\_dim table to track the date of the interaction.
  - **feedback\_id**: Links to the feedback\_dim table to track the type and description of feedback.
  - **employee\_id**: Links to the employee\_dim table to identify the employee handling the interaction.
  - **Interaction\_type**: a degenerating dimension that refer to the way the customer contact with the company (phone call, website, etc)

## Logical Schema



## Why Choose a Dimensional Model (Star Schema)?

### 1. Simplicity and Understandability:

- The star schema is intuitive and easy to understand for business users and analysts. It consists of a central fact table surrounded by dimension tables, making it straightforward to navigate and query.

### 2. Query Performance:

- Star schemas are optimized for read-heavy operations, such as aggregations and joins, which are common in analytical queries. The denormalized structure reduces the number of joins required, improving query performance.

### 3. Scalability:

- The model is scalable and can handle large volumes of data efficiently. Fact tables store transactional data, while dimension tables store descriptive attributes, allowing for efficient storage and retrieval.

### 4. Alignment with Business Processes:

- The dimensional model aligns well with the airline's business processes, such as tracking flight activity, revenues, expenses, profits, and customer care interactions. Each fact table represents a specific business process, and the dimensions provide context for analysis.

### 5. Support for Historical Data:

- The model supports slowly changing dimensions (SCDs), such as customer\_dim, which tracks changes in customer status over time. This is critical for analyzing trends and historical data.

## What Does the Data Represent?

The data represents the airline's core business processes, including flight activity, revenue generation, expense tracking, profit analysis, and customer care interactions. Each component of the model (fact tables and dimension tables) plays a specific role in capturing and organizing this data.

Details About Each Model Component

Fact Tables

Fact tables store measurable data (facts) and are the center of the star schema. They are linked to dimension tables via foreign keys.

- SegmentActivityFact** :
  - Represents trip-related activities, such as revenue, cancellations, refunds, and overnight stays.
  - Measures:** overnight\_stay, revenue\_amount, cancellation\_fees, refund\_amount.
  - Dimensions:** passenger\_id, class\_services\_id, promotion\_id, flight\_id, status\_id, date\_id, time\_id.

```
-- Create SegmentActivityFact table
CREATE TABLE SegmentActivityFact (
  passenger_id NUMBER,
  class_services_id NUMBER,
  promotion_id NUMBER,
  flight_id NUMBER,
  status_id NUMBER,
  ticket_number VARCHAR2(50) PRIMARY KEY,
  overnight_stay NUMBER,
  revenue_amount NUMBER,
  cancellation_fees NUMBER,
  refund_amount NUMBER,
  date_id DATE,
  time_id TIMESTAMP,
  CONSTRAINT fk_passenger FOREIGN KEY (passenger_id) REFERENCES customer_dim(sk_passenger_id),
  CONSTRAINT fk_class_services FOREIGN KEY (class_services_id) REFERENCES class_services_dim(class_of_services_id),
  CONSTRAINT fk_promotion_sgement FOREIGN KEY (promotion_id) REFERENCES promotion_dim(promotion_id),
  CONSTRAINT fk_status FOREIGN KEY (status_id) REFERENCES trip_status_dim(status_id),
  CONSTRAINT fk_flight FOREIGN KEY (flight_id) REFERENCES flight_dim(flight_id),
  CONSTRAINT fk_origin_date_seg FOREIGN KEY (date_id) REFERENCES date_dim(date_id),
  CONSTRAINT fk_origin_time_seg FOREIGN KEY (time_id) REFERENCES time_dim(time_id)
);
```

- RevenueFact** :
  - Tracks revenue transactions associated with passengers, flights, and dates.
  - Measures:** revenue\_amount.
  - Dimensions:** passenger\_id, date\_id, flight\_id, promotion\_id, booking\_channel\_id.

```
-- Create RevenueFact table
CREATE TABLE RevenueFact (
  passenger_id NUMBER NOT NULL,
  date_id DATE NOT NULL,
  flight_id NUMBER NOT NULL,
  promotion_id NUMBER,
  booking_channel_id NUMBER,
  revenue_type VARCHAR2(255),
  revenue_amount NUMBER(15,2),
  CONSTRAINT pk_revenue PRIMARY KEY (passenger_id, date_id, flight_id, revenue_type),
  CONSTRAINT fk_promotion_rev FOREIGN KEY (promotion_id) REFERENCES promotion_dim(promotion_id),
  CONSTRAINT fk_booking_channel_rev FOREIGN KEY (booking_channel_id) REFERENCES booking_channel_dim(channel_id),
  CONSTRAINT fk_rev_passenger FOREIGN KEY (passenger_id) REFERENCES customer_dim(sk_passenger_id),
  CONSTRAINT fk_rev_date FOREIGN KEY (date_id) REFERENCES date_dim(date_id),
);
```

```
CONSTRAINT fk_rev_flight FOREIGN KEY (flight_id) REFERENCES flight_dim(flight_id)
);
```

- **ExpensesFact :**

- Tracks expense transactions associated with flights and dates.
- **Measures:** expense\_amount.
- **Dimensions:** date\_id, flight\_id.

```
-- Create ExpensesFact table
CREATE TABLE ExpensesFact (
  date_id DATE NOT NULL,
  flight_id NUMBER NOT NULL,
  expenses_type VARCHAR2(255),
  expense_amount NUMBER(15,2),
  CONSTRAINT pk_expenses PRIMARY KEY (date_id, flight_id, expenses_type),
  CONSTRAINT fk_exp_date FOREIGN KEY (date_id) REFERENCES date_dim(date_id),
  CONSTRAINT fk_exp_flight FOREIGN KEY (flight_id) REFERENCES flight_dim(flight_id)
);
```

- **ProfitFact :**

- Summarizes profit-related metrics for specific flights and dates.
- **Measures:** revenue\_amount, expense\_amount, profit\_amount.
- **Dimensions:** flight\_id, date\_id, promotion\_id, booking\_channel\_id.

```
-- Create ProfitFact table
CREATE TABLE ProfitFact (
  flight_id NUMBER NOT NULL,
  date_id DATE NOT NULL,
  promotion_id NUMBER,
  booking_channel_id NUMBER,
  revenue_amount NUMBER(15,2),
  expense_amount NUMBER(15,2),
  profit_amount NUMBER(15,2),
  CONSTRAINT pk_profit PRIMARY KEY (flight_id, date_id),
  CONSTRAINT fk_promotion FOREIGN KEY (promotion_id) REFERENCES promotion_dim(promotion_id),
  CONSTRAINT fk_booking_channel FOREIGN KEY (booking_channel_id) REFERENCES booking_channel_dim(channel_id),
  CONSTRAINT fk_profit_flight FOREIGN KEY (flight_id) REFERENCES flight_dim(flight_id),
  CONSTRAINT fk_profit_date FOREIGN KEY (date_id) REFERENCES date_dim(date_id)
);
```

- **CustomerCareFact :**

- Tracks customer care interactions, including inquiries, complaints, and feedback.
- **Measures:** satisfaction\_rate, duration.
- **Dimensions:** customer\_id, date\_id, feedback\_id, employee\_id.

```
-- Create CustomerCareFact table
CREATE TABLE CustomerCareFact (
  customer_id NUMBER,
  date_id DATE,
  time_id TIMESTAMP,
  feedback_id NUMBER,
  employee_id NUMBER,
  interaction_type VARCHAR2(50),
  satisfaction_rate NUMBER(5,2),
  duration NUMBER,
  CONSTRAINT pk_customer_care PRIMARY KEY (customer_id, date_id, feedback_id, employee_id,time_id),
  CONSTRAINT fk_customer_id FOREIGN KEY (customer_id) REFERENCES customer_dim(sk_passenger_id),
  CONSTRAINT fk_care_date FOREIGN KEY (date_id) REFERENCES date_dim(date_id),
```

```
CONSTRAINT fk_care_feedback FOREIGN KEY (feedback_id) REFERENCES feedback_dim(feedback_id),
CONSTRAINT fk_care_employee FOREIGN KEY (employee_id) REFERENCES employee_dim(sk_employee_id),
CONSTRAINT fk_care_time FOREIGN KEY (time_id) REFERENCES time_dim(time_id)
);
```

## Dimension Tables

Dimension tables provide context for the facts and store descriptive attributes. They are connected to fact tables via foreign keys.

- **aircraft\_dim :**

- Stores information about aircraft, such as aircraft\_name, number\_of\_seats, aircraft\_model, and manufacture\_year.
- Used to analyze flight performance based on aircraft type.

```
-- Create aircraft_dim table
CREATE TABLE aircraft_dim (
  aircraft_id NUMBER PRIMARY KEY,
  aircraft_name VARCHAR2(100),
  number_of_seats NUMBER,
  aircraft_model VARCHAR2(50),
  manufacture_year NUMBER
);
```

- **airport\_dim :**

- Stores information about airports, such as airport\_code, airport\_name, airport\_city, and airport\_location.
- Used to analyze flight routes and airport performance.

```
-- Create airport_dim table
CREATE TABLE airport_dim (
  airport_id NUMBER PRIMARY KEY,
  airport_code VARCHAR2(10),
  airport_name VARCHAR2(100),
  airport_city VARCHAR2(100),
  airport_location VARCHAR2(100)
);
```

- **customer\_dim :**

- Stores information about passengers, such as passenger\_name, passenger\_dateOfBirth, passenger\_gender, passenger\_address, passenger\_phone, passenger\_points, and passenger\_status.
- Supports analysis of customer behavior, loyalty programs, and demographics.

```
-- Create customer_dim table
CREATE TABLE customer_dim (
  sk_passenger_id NUMBER PRIMARY key,
  passenger_id NUMBER ,
  passenger_name VARCHAR2(100),
  passenger_dateOfBirth DATE,
  passenger_gender VARCHAR2(10),
  passenger_address VARCHAR2(200),
  passenger_phone VARCHAR2(15),
  passenger_points NUMBER,
  passenger_status VARCHAR2(50),
  start_date DATE DEFAULT TO_DATE('2000-01-01', 'YYYY-MM-DD'),
  end_date DATE DEFAULT TO_DATE('9999-12-31', 'YYYY-MM-DD'),
  is_current CHAR(1) DEFAULT 'Y' CHECK (is_current IN ('Y', 'N'))
);
```

- **booking\_channel\_dim :**

- Stores information about booking channels, such as booking\_name, type, and contact\_detail.

- Used to analyze revenue and bookings by channel (e.g., online, travel agency).

```
-- Create booking_channel_dim table
CREATE TABLE booking_channel_dim (
  channel_id NUMBER PRIMARY KEY,
  booking_name VARCHAR2(100),
  type VARCHAR2(50),
  contact_detail VARCHAR2(100)
);
```

- **trip\_status\_dim :**

- Stores information about trip statuses, such as reservation\_status and cancellation\_reason.
- Used to analyze trip cancellations and reservations.

```
-- Create trip_status_dim table
CREATE TABLE trip_status_dim (
  status_id NUMBER PRIMARY KEY,
  reservation_status VARCHAR2(50),
  cancellation_reason VARCHAR2(100)
);
```

- **class\_services\_dim :**

- Stores information about class of services, such as class\_purchased, class\_flown, and class\_change\_indicator.
- Used to analyze upgrades, downgrades, and class preferences.

```
-- Create class_services_dim table
CREATE TABLE class_services_dim (
  class_of_services_id NUMBER PRIMARY KEY,
  class_purchased VARCHAR2(50),
  class_flown VARCHAR2(50),
  class_change_indicator VARCHAR2(20)
);
```

- **promotion\_dim :**

- Stores information about promotions, such as valid\_from, valid\_to, maximum\_fare\_discount, promotion\_percentage, and category.
- Used to analyze the impact of promotions on revenue and bookings.

```
-- Create promotion_dim table
CREATE TABLE promotion_dim (
  promotion_id NUMBER PRIMARY KEY,
  valid_from DATE,
  valid_to DATE,
  maximum_fare_discount NUMBER,
  promotion_percentage NUMBER,
  category VARCHAR2(50)
);
```

- **time\_dim :**

- Stores time-related information, such as hour, minute, and hour\_description.
- Used to analyze flight schedules and time-based trends.

```
CREATE TABLE time_dim (
  time_id TIMESTAMP PRIMARY KEY,
  hour NUMBER(2,0) NOT NULL,    -- Stores only the hour (0-23)
  minute NUMBER(2,0) NOT NULL,  -- Stores only the minutes (0-59)
```



```
hour_description VARCHAR2(255) -- Descriptive text about the hour
);
```

- **date\_dim :**

- Stores date-related information, such as year, quarter, month, day\_of\_week, day\_of\_month, day\_of\_year, week\_of\_year, and is\_holiday.
- Used to analyze trends over time (e.g., seasonal patterns).

```
-- Create date_dim table
CREATE TABLE date_dim (
  date_id DATE PRIMARY KEY,
  year NUMBER(4,0),
  quarter NUMBER(1,0),
  month NUMBER(2,0),
  day_of_week NUMBER(1,0),
  day_of_month NUMBER(2,0),
  day_of_year NUMBER(3,0),
  week_of_year NUMBER(2,0),
  is_holiday NUMBER(1,0) CHECK (is_holiday IN (0,1))
);
```

- **flight\_dim :**

- Stores information about flights, such as origin\_airport\_id, destination\_airport\_id, origin\_date, origin\_time, arrival\_date, arrival\_time, aircraft\_id, segment\_miles, and miles\_earned.
- Used to analyze flight performance, routes, and mileage.

```
-- Create flight_dim table
CREATE TABLE flight_dim (
  flight_id NUMBER PRIMARY KEY,
  origin_airport_id NUMBER NOT NULL,
  destination_airport_id NUMBER NOT NULL,
  origin_date DATE NOT NULL,
  origin_time TIMESTAMP NOT NULL,
  arrival_date DATE NOT NULL,
  arrival_time TIMESTAMP NOT NULL,
  aircraft_id NUMBER NOT NULL,
  segment_miles NUMBER(10,2),
  miles_earned NUMBER(10,2),
  CONSTRAINT fk_origin_airport FOREIGN KEY (origin_airport_id) REFERENCES airport_dim(airport_id),
  CONSTRAINT fk_destination_airport FOREIGN KEY (destination_airport_id) REFERENCES airport_dim(airport_id),
  CONSTRAINT fk_origin_date FOREIGN KEY (origin_date) REFERENCES date_dim(date_id),
  CONSTRAINT fk_origin_time FOREIGN KEY (origin_time) REFERENCES time_dim(time_id),
  CONSTRAINT fk_arrival_date FOREIGN KEY (arrival_date) REFERENCES date_dim(date_id),
  CONSTRAINT fk_arrival_time FOREIGN KEY (arrival_time) REFERENCES time_dim(time_id),
  CONSTRAINT fk_aircraft FOREIGN KEY (aircraft_id) REFERENCES aircraft_dim(aircraft_id)
);
```

- **feedback\_dim :**

- Stores information about customer feedback, such as type and description.
- Used to analyze customer satisfaction and issues.

```
-- Create feedback_dim table
CREATE TABLE feedback_dim (
  feedback_id NUMBER PRIMARY KEY,
  type VARCHAR2(50),
  description VARCHAR2(500)
);
```



- employee\_dim** :
  - Stores information about employees, such as employee\_name, employee\_dateOfBirth, employee\_gender, employee\_address, employee\_phone, and salary.
  - Used to analyze employee performance and customer care interactions.

```
-- Create employee_dim table
CREATE TABLE employee_dim (
  sk_employee_id NUMBER PRIMARY KEY,
  employee_id NUMBER,
  employee_name VARCHAR2(35),
  employee_dateOfBirth DATE,
  employee_gender VARCHAR2(10),
  employee_address VARCHAR2(100),
  employee_phone VARCHAR2(20),
  salary NUMBER(10,2),
  start_date DATE DEFAULT SYSDATE,
  end_date DATE,
  is_current CHAR(1) DEFAULT 'Y' CHECK (is_current IN ('Y', 'N'))
);
```

Why This Design Works for our case?

- 1. Business Process Alignment:**
  - Each fact table corresponds to a specific business process (e.g., flight activity, revenue, expenses, profit, customer care), ensuring that the model supports the airline's analytical needs.
- 2. Granularity:**
  - The grain of each fact table is carefully chosen to capture the required level of detail. For example, SegmentActivityFact captures trip-level details, while RevenueFact captures transaction-level details.
- 3. Flexibility:**
  - The model is flexible and can be extended to include additional dimensions or measures as the airline's business evolves.
- 4. Historical Analysis:**
  - Slowly changing dimensions (e.g., customer\_dim) allow the airline to track changes over time, such as customer status or employee roles.
- 5. Performance:**
  - The star schema's denormalized structure ensures fast query performance, which is critical for large-scale analytical workloads.

Queries support decision making

```
--1. Flights the company’s frequent flyers take
SELECT c.passenger_id, c.passenger_name, f.flight_id, f.origin_airport_id, f.destination_airport_id, f.origin_date, f.arrival_date
FROM SegmentActivityFact s
JOIN customer_dim c ON s.passenger_id = c.sk_passenger_id
JOIN flight_dim f ON s.flight_id = f.flight_id
WHERE c.passenger_status IN ('Gold', 'Platinum', 'Aluminum', 'Titanium');
```

	PASSENGER_ID	PASSENGER_NAME	FLIGHT_ID	ORIGIN_AIRPORT_ID	DESTINATION_AIRPORT_ID	ORIGIN_DATE	ARRIVAL_DATE
1	1	Ahmed Mohamed	101	10	9	14/08/20	16/08/20
2	3	Mohamed Hassan	103	10	5	13/01/20	14/01/20
3	5	Khaled Ibrahim	105	1	10	25/05/20	27/05/20
4	7	Omar Tarek	107	1	9	01/04/20	03/04/20
5	9	Youssef Nabil	109	10	5	11/02/20	12/02/20

```
--2. What fare basis they pay
SELECT s.passenger_id, c.passenger_name, s.ticket_number, s.revenue_amount, cs.class_purchased
FROM SegmentActivityFact s
JOIN customer_dim c ON s.passenger_id = c.sk_passenger_id
```

```
JOIN class_services_dim cs ON s.class_services_id = cs.class_of_services_id
WHERE c.passenger_status IN ('Gold', 'Platinum', 'Aluminum', 'Titanium');
```

	PASSENGER_ID	PASSENGER_NAME	TICKET_NUMBER	REVENUE_AMOUNT	CLASS_PURCHASED
1	1	Ahmed Mohamed	TKT10001	500	Economy
2	7	Omar Tarek	TKT10007	520	Economy
3	5	Khaled Ibrahim	TKT10005	600	Business
4	3	Mohamed Hassan	TKT10003	1200	First Class
5	9	Youssef Nabil	TKT10009	1450	First Class

```
--3. How often they upgrade
SELECT c.passenger_id, c.passenger_name, cs.class_purchased, cs.class_flow, COUNT(*) AS upgrade_count
FROM SegmentActivityFact s
JOIN customer_dim c ON s.passenger_id = c.sk_passenger_id
JOIN class_services_dim cs ON s.class_services_id = cs.class_of_services_id
--WHERE cs.class_purchased <> cs.class_flow
WHERE cs.class_change_indicator = 'Upgrade'
AND c.passenger_status IN ('Gold', 'Platinum', 'Aluminum', 'Titanium')
GROUP BY c.passenger_id, c.passenger_name, cs.class_purchased, cs.class_flow;
```

	PASSENGER_ID	PASSENGER_NAME	CLASS_PURCHASED	CLASS_FLOW	UPGRADE_COUNT
1	5	Khaled Ibrahim	Business	First Class	1

```
--4. How they earn and redeem their frequent flyer miles
SELECT c.passenger_id, c.passenger_name, SUM(f.miles_earned) AS total_miles_earned
FROM SegmentActivityFact s
JOIN customer_dim c ON s.passenger_id = c.sk_passenger_id
JOIN flight_dim f ON s.flight_id = f.flight_id
GROUP BY c.passenger_id, c.passenger_name;
-----
SELECT
    s.passenger_id,
    c.passenger_name,
    f.segment_miles AS total_miles_redeemed
FROM SegmentActivityFact s
JOIN customer_dim c ON s.passenger_id = c.sk_passenger_id
JOIN flight_dim f ON s.flight_id = f.flight_id
AND s.revenue_amount = 0 -- zero revenue on a flight means that the passenger use his earned miles and redeem his points
```

	PASSENGER_ID	PASSENGER_NAME	TOTAL_MILES_EARNED
1	1	Ahmed Mohamed	1159.21
2	2	Sara Ahmed	2154.76
3	3	Mohamed Hassan	2549.46
4	4	Nour Amr	3699.13
5	5	Khaled Ibrahim	1481.75
6	6	Mariam Saleh	3327.22
7	7	Omar Tarek	2496.37

	PASSENGER_ID	PASSENGER_NAME	TOTAL_MILES_REDEEMED
1	6	Mariam Saleh	3162.03

```
--5. Whether they respond to special fare promotions
SELECT c.passenger_id, c.passenger_name, p.promotion_id, p.category, COUNT(*) AS times_used
FROM SegmentActivityFact s
JOIN customer_dim c ON s.passenger_id = c.sk_passenger_id
JOIN promotion_dim p ON s.promotion_id = p.promotion_id
WHERE c.passenger_status IN ('Gold', 'Platinum', 'Aluminum', 'Titanium')
```

GROUP BY c.passenger\_id, c.passenger\_name, p.promotion\_id, p.category  
ORDER BY times\_used DESC;

	PASSENGER_ID	PASSENGER_NAME	PROMOTION_ID	CATEGORY	TIMES_USED
1	3	Mohamed Hassan	2	Student Discount	1
2	1	Ahmed Mohamed	1	Seasonal	1

--6. How long their overnight stays are  
SELECT c.passenger\_id, c.passenger\_name, AVG(s.overnight\_stay) AS avg\_overnight\_stay  
FROM SegmentActivityFact s  
JOIN customer\_dim c ON s.passenger\_id = c.sk\_passenger\_id  
GROUP BY c.passenger\_id, c.passenger\_name;

	PASSENGER_ID	PASSENGER_NAME	AVG_OVERNIGHT_STAY
1	1	Ahmed Mohamed	0
2	2	Sara Ahmed	1
3	3	Mohamed Hassan	0
4	4	Nour Amr	1
5	5	Khaled Ibrahim	0
6	6	Mariam Saleh	1

--7. Proportion of frequent flyers by status  
SELECT passenger\_status, COUNT(\*) AS total\_frequent\_flyers,  
ROUND(100.0 \* COUNT(\*) / (SELECT COUNT(\*) FROM customer\_dim WHERE passenger\_status IN ('Gold', 'Platinum', 'Aluminum', 'Titanium')), 2) AS percentage  
FROM customer\_dim  
WHERE passenger\_status IN ('Gold', 'Platinum', 'Aluminum', 'Titanium')  
GROUP BY passenger\_status;

	PASSENGER_STATUS	TOTAL_FREQUENT_FLYERS	PERCENTAGE
1	Gold	8	57.14
2	Platinum	6	42.86

--8.total profit for each date to analyze profit trends over time.  
SELECT  
date\_id,  
SUM(revenue\_amount) AS total\_revenue,  
SUM(expense\_amount) AS total\_expenses,  
SUM(profit\_amount) AS total\_profit  
FROM ProfitFact  
GROUP BY date\_id  
ORDER BY date\_id;

	DATE_ID	TOTAL_REVENUE	TOTAL_EXPENSES	TOTAL_PROFIT
1	01/01/20	32990.85	14399.58	10073.26
2	02/01/20	40614.54	13965.7	28867.03
3	03/01/20	45231.27	28980.53	15054.6
4	04/01/20	51050.51	13911.63	16492.03
5	05/01/20	19738.9	9358.9	6901.84
6	06/01/20	19362.08	9554.45	13853.77
7	07/01/20	76607.51	28764.52	44902.82

--9.profitability of each flight.  
SELECT  
pf.flight\_id,  
f.origin\_airport\_id,

```

    f.destination_airport_id,
    SUM(pf.revenue_amount) AS total_revenue,
    SUM(pf.expense_amount) AS total_expenses,
    SUM(pf.profit_amount) AS total_profit
FROM ProfitFact pf
JOIN flight_dim f ON pf.flight_id = f.flight_id
GROUP BY pf.flight_id, f.origin_airport_id, f.destination_airport_id
ORDER BY total_profit DESC;

```

	FLIGHT_ID	ORIGIN_AIRPORT_ID	DESTINATION_AIRPORT_ID	TOTAL_REVENUE	TOTAL_EXPENSES	TOTAL_PROFIT
1	127	1	8	42880.11	7952.25	42438.09
2	15	3	9	27929.24	4796.04	38064.71
3	27	7	10	32709.49	1380.36	37472.28
4	187	8	3	43963.47	17279.36	35267.6
5	28	7	5	37706.38	13626.67	29920.53
6	167	2	1	30463.12	3747.1	29422.29
7	147	4	10	44295.59	19704.85	27574.58

```

--10.which booking channels generate the most profit.
SELECT
    bc.booking_name,
    SUM(pf.revenue_amount) AS total_revenue,
    SUM(pf.expense_amount) AS total_expenses,
    SUM(pf.profit_amount) AS total_profit
FROM ProfitFact pf
JOIN booking_channel_dim bc ON pf.booking_channel_id = bc.channel_id
GROUP BY bc.booking_name
ORDER BY total_profit DESC;

```

	BOOKING_NAME	TOTAL_REVENUE	TOTAL_EXPENSES	TOTAL_PROFIT
1	Direct Hotel Booking	3350458.77	1388116.59	1939331.93

```

--11.effectiveness of promotions by evaluating their contribution to profit.
SELECT
    p.category,
    SUM(pf.revenue_amount) AS total_revenue,
    SUM(pf.expense_amount) AS total_expenses,
    SUM(pf.profit_amount) AS total_profit
FROM ProfitFact pf
JOIN promotion_dim p ON pf.promotion_id = p.promotion_id
GROUP BY p.category
ORDER BY total_profit DESC;

```

	CATEGORY	TOTAL_REVENUE	TOTAL_EXPENSES	TOTAL_PROFIT
1	Winter Sale	3350458.77	1388116.59	1939331.93

```

--12.Monthly Profit Analysis
SELECT
    d.year,
    d.month,
    SUM(pf.revenue_amount) AS total_revenue,
    SUM(pf.expense_amount) AS total_expenses,
    SUM(pf.profit_amount) AS total_profit
FROM ProfitFact pf
JOIN date_dim d ON pf.date_id = d.date_id
GROUP BY d.year, d.month
ORDER BY d.year, d.month;

```

	YEAR	MONTH	TOTAL_REVENUE	TOTAL_EXPENSES	TOTAL_PROFIT
1	2020	1	1211207.83	490059.45	648552.03
2	2020	2	475427.11	204263.67	257275.98
3	2020	3	494763.85	196926.28	282769.03
4	2020	4	523390.72	218735.92	374409.3
5	2020	5	645669.26	278131.27	376325.59

```
--13.Revenue Distribution by Passenger Type
SELECT
    revenue_type,
    SUM(revenue_amount) AS total_revenue,
    COUNT(DISTINCT passenger_id) AS total_passengers
FROM RevenueFact
GROUP BY revenue_type
ORDER BY total_revenue DESC;
```

	REVENUE_TYPE	TOTAL_REVENUE	TOTAL_PASSENGERS
1	Baggage Fee	1130235.7	1
2	Ticket Sale	1129588.49	1
3	Onboard Sales	334759.96	1

```
--14.Impact of Promotions on Revenue
SELECT
    p.category,
    COUNT(DISTINCT r.passenger_id) AS total_passengers,
    SUM(r.revenue_amount) AS total_revenue
FROM RevenueFact r
JOIN promotion_dim p ON r.promotion_id = p.promotion_id
GROUP BY p.category
ORDER BY total_revenue DESC;
```

	CATEGORY	TOTAL_PASSENGERS	TOTAL_REVENUE
1	Spring Break	1	2505971.27
2	Autumn Offer	1	23657.1
3	Mega Saver	1	19823.3
4	Summer Special	1	16942.46
5	Student Discount	1	15062.92
6	Seasonal	1	13127.1

```
--15.Most Frequent Interaction Types
SELECT
    interaction_type,
    COUNT(*) AS total_interactions
FROM CustomerCareFact
GROUP BY interaction_type
ORDER BY total_interactions DESC;
```

	INTERACTION_TYPE	TOTAL_INTERACTIONS
1	In-Person	28
2	Email	25
3	Call	25
4	Chat	22

```
--16.Average Satisfaction Rate by Interaction Type
SELECT
    interaction_type,
    AVG(satisfaction_rate) AS avg_satisfaction
```

```
FROM CustomerCareFact
WHERE satisfaction_rate IS NOT NULL
GROUP BY interaction_type
ORDER BY avg_satisfaction DESC;
```

	INTERACTION_TYPE	AVG_SATISFACTION
1	In-Person	3.06642857142857142857142857142857
2	Email	2.8788
3	Chat	2.84181818181818181818181818181818
4	Call	2.6008

```
--17.Employee Performance in Handling Customer Care
SELECT
    e.employee_name,
    COUNT(*) AS total_interactions,
    AVG(ccf.satisfaction_rate) AS avg_satisfaction
FROM CustomerCareFact ccf
JOIN employee_dim e ON ccf.employee_id = e.sk_employee_id
GROUP BY e.employee_name
ORDER BY avg_satisfaction DESC;
```

	EMPLOYEE_NAME	TOTAL_INTERACTIONS	AVG_SATISFACTION
1	Ziad Essam	1	4.29
2	Tarek Mostafa	2	4.095
3	Ahmed Adel	1	4.03
4	Amira Zaki	1	3.98
5	Mohamed Moaaz	2	3.845
6	Mariam Khaled	3	3.79
7	Mohamed Salah	2	3.705

```
--18.Customer Care Trends Over Time
SELECT
    TO_CHAR(date_id, 'YYYY-MM') AS month,
    COUNT(*) AS total_interactions
FROM CustomerCareFact
GROUP BY TO_CHAR(date_id, 'YYYY-MM')
ORDER BY month ASC;
```

	MONTH	TOTAL_INTERACTIONS
1	2020-03	88
2	2020-04	12

```
--19.Average duration of interactions per type.
SELECT
    interaction_type,
    AVG(duration) AS avg_duration
FROM CustomerCareFact
WHERE duration IS NOT NULL
GROUP BY interaction_type
ORDER BY avg_duration DESC;
```

	INTERACTION_TYPE	AVG_DURATION
1	Call	34.16
2	In-Person	33.57142857142857142857142857142857
3	Chat	32.77272727272727272727272727272727
4	Email	28.2

```
--20.Unresolved Complaints
SELECT COUNT(*) AS unresolved_complaints
FROM CustomerCareFact
WHERE interaction_type = 'Complaint' AND feedback_id IS NULL;
```

	UNRESOLVED_COMPLAINTS
1	0

```
--21.top booking channel in terms of revenue by year
SELECT year, booking_channel, total_revenue
FROM (
  SELECT
    dd.year,
    bcd.booking_name AS booking_channel,
    SUM(rf.revenue_amount) AS total_revenue,
    ROW_NUMBER() OVER (PARTITION BY dd.year ORDER BY SUM(rf.revenue_amount) DESC) AS rn
  FROM RevenueFact rf
  JOIN booking_channel_dim bcd
    ON rf.booking_channel_id = bcd.channel_id
  JOIN date_dim dd
    ON rf.date_id = dd.date_id
  WHERE rf.revenue_amount IS NOT NULL
  GROUP BY dd.year, bcd.booking_name
)
WHERE rn = 1;
```

	YEAR	BOOKING_CHANNEL	TOTAL_REVENUE
1	2020	Direct Hotel Booking	2594584.15

```
--22.top revenue type
SELECT revenue_type, total_revenue
FROM (
  SELECT
    rf.revenue_type,
    SUM(rf.revenue_amount) AS total_revenue,
    RANK() OVER (ORDER BY SUM(rf.revenue_amount) DESC) AS rnk
  FROM RevenueFact rf
  WHERE rf.revenue_amount IS NOT NULL
  GROUP BY rf.revenue_type
)
WHERE rnk = 1;
```

	REVENUE_TYPE	TOTAL_REVENUE
1	Baggage Fee	1130235.7

```
--23. net profit by year
SELECT SUM(pf.profit_amount) AS net_profit
FROM ProfitFact pf
JOIN date_dim dd
  ON pf.date_id = dd.date_id
WHERE dd.year = 2020;
```

	NET_PROFIT
1	1939331.93



```
--24. net profit by month by year
SELECT SUM(pf.profit_amount) AS net_profit
FROM ProfitFact pf
JOIN date_dim dd
    ON pf.date_id = dd.date_id
WHERE dd.year = 2020
AND dd.month = 1;
```

	NET_PROFIT
1	1939331.93

```
--Top 5 Most Profitable Flights
SELECT
    pf.flight_id,
    SUM(pf.profit_amount) AS total_profit
FROM ProfitFact pf
GROUP BY pf.flight_id
ORDER BY total_profit DESC
FETCH FIRST 5 ROWS ONLY;
```

	FLIGHT_ID	TOTAL_PROFIT
1	127	42438.09
2	15	38064.71
3	27	37472.28
4	187	35267.6
5	28	29920.53

```
--Monthly Revenue Growth Rate
SELECT
    TO_CHAR(pf.date_id, 'YYYY-MM') AS month,
    SUM(pf.revenue_amount) AS total_revenue,
    LAG(SUM(pf.revenue_amount)) OVER (ORDER BY TO_CHAR(pf.date_id, 'YYYY-MM')) AS previous_month_revenue,
    ROUND((SUM(pf.revenue_amount) - LAG(SUM(pf.revenue_amount)) OVER (ORDER BY TO_CHAR(pf.date_id, 'YYYY-MM'))
    / NULLIF(LAG(SUM(pf.revenue_amount)) OVER (ORDER BY TO_CHAR(pf.date_id, 'YYYY-MM')), 0) * 100, 2) AS growth_rate
FROM ProfitFact pf
GROUP BY TO_CHAR(pf.date_id, 'YYYY-MM')
ORDER BY month;
```

	MONTH	TOTAL_REVENUE	PREVIOUS_MONTH_REVENUE	GROWTH_RATE
1	2020-01	1211207.83	(null)	(null)
2	2020-02	475427.11	1211207.83	-60.75
3	2020-03	494763.85	475427.11	4.07
4	2020-04	523390.72	494763.85	5.79
5	2020-05	645669.26	523390.72	23.36

```
--Best-Performing Promotions in Peak vs Off-Peak Seasons
SELECT
    pd.category AS promotion_category,
    CASE
        WHEN TO_CHAR(pf.date_id, 'MM') IN ('06', '07', '08', '12') THEN 'Peak Season'
        ELSE 'Off-Peak Season'
    END AS season,
    COUNT(pf.promotion_id) AS times_used,
    SUM(pf.revenue_amount) AS total_revenue
FROM ProfitFact pf
JOIN promotion_dim pd ON pf.promotion_id = pd.promotion_id
GROUP BY pd.category,
```

```
CASE
  WHEN TO_CHAR(pf.date_id, 'MM') IN ('06', '07', '08', '12') THEN 'Peak Season'
  ELSE 'Off-Peak Season'
END
ORDER BY season, total_revenue DESC;
```

	PROMOTION_CATEGORY	SEASON	TIMES_USED	TOTAL_REVENUE
1	Winter Sale	Off-Peak Season	269	3350458.77

```
--Effectiveness of Promotions by Booking Channel
SELECT
  bc.booking_name,
  pd.category AS promotion_category,
  COUNT(pf.promotion_id) AS times_used,
  SUM(pf.revenue_amount) AS total_revenue
FROM ProfitFact pf
JOIN booking_channel_dim bc ON pf.booking_channel_id = bc.channel_id
JOIN promotion_dim pd ON pf.promotion_id = pd.promotion_id
GROUP BY bc.booking_name, pd.category
ORDER BY bc.booking_name, total_revenue DESC;
```

	BOOKING_NAME	PROMOTION_CATEGORY	TIMES_USED	TOTAL_REVENUE
1	Direct Hotel Booking	Winter Sale	269	3350458.77

```
--Most Revenue and profit according to the Age Group
SELECT
  CASE
    WHEN EXTRACT(YEAR FROM rf.date_id) - EXTRACT(YEAR FROM cd.passenger_dateofbirth) < 25 THEN '18-24'
    WHEN EXTRACT(YEAR FROM rf.date_id) - EXTRACT(YEAR FROM cd.passenger_dateofbirth) BETWEEN 25 AND 34 THEN '25-34'
    WHEN EXTRACT(YEAR FROM rf.date_id) - EXTRACT(YEAR FROM cd.passenger_dateofbirth) BETWEEN 35 AND 44 THEN '35-44'
    ELSE '45+'
  END AS age_group,
  SUM(rf.revenue_amount) AS total_revenue,
  SUM(pf.profit_amount) AS total_profit
FROM RevenueFact rf
JOIN ProfitFact pf
  ON rf.flight_id = pf.flight_id
  AND rf.date_id = pf.date_id -- Ensuring correct data mapping
JOIN customer_dim cd
  ON rf.passenger_id = cd.sk_passenger_id -- Using `RevenueFact` to link passengers
GROUP BY
  CASE
    WHEN EXTRACT(YEAR FROM rf.date_id) - EXTRACT(YEAR FROM cd.passenger_dateofbirth) < 25 THEN '18-24'
    WHEN EXTRACT(YEAR FROM rf.date_id) - EXTRACT(YEAR FROM cd.passenger_dateofbirth) BETWEEN 25 AND 34 THEN '25-34'
    WHEN EXTRACT(YEAR FROM rf.date_id) - EXTRACT(YEAR FROM cd.passenger_dateofbirth) BETWEEN 35 AND 44 THEN '35-44'
    ELSE '45+'
  END
ORDER BY total_profit DESC;
```

	AGE_GROUP	TOTAL_REVENUE	TOTAL_PROFIT
1	35-44	2594584.15	1525812.43

Based on these queries choose most appropriate indexes for better performance.

Table Name	Column Name	Index Type	Reason
customer_dim	sk_passenger_id	Primary - B-Tree	Used for quick lookups and joins.
customer_dim	passenger_status	Bitmap	Low-cardinality values (Gold, Platinum, etc.). Helps with filtering.
SegmentActivityFact	passenger_id	Foreign - B-Tree	Joins with customer_dim on sk_passenger_id.
SegmentActivityFact	flight_id	Foreign - B-Tree	Joins with flight_dim on flight_id.
SegmentActivityFact	class_services_id	Foreign - B-Tree	Joins with class_services_dim on class_of_services_id.
SegmentActivityFact	promotion_id	Foreign - B-Tree	Used to join with promotion_dim.
flight_dim	flight_id	Primary - B-Tree	Used for identifying flights and joins.
flight_dim	origin_airport_id, destination_airport_id	B-Tree	Searching for flights by airport needs efficient indexing.
ProfitFact	date_id	Foreign - B-Tree	Joins with date_dim for time-based analysis.
ProfitFact	flight_id	Foreign - B-Tree	Links profit data to specific flights.
ProfitFact	booking_channel_id	Foreign - B-Tree	Joins with booking_channel_dim to analyze revenue.
RevenueFact	passenger_id	Foreign - B-Tree	Links revenue data to passengers.
RevenueFact	promotion_id	Foreign - B-Tree	Used for evaluating promotions.
CustomerCareFact	employee_id	Foreign - B-Tree	Joins with employee_dim for performance tracking.
CustomerCareFact	interaction_type	Bitmap	Low-cardinality values (e.g., Complaint, Inquiry).
CustomerCareFact	customer_id	Foreign - B-Tree	Joins with customer_dim for performance tracking

```

-- Indexes for SegmentActivityFact (Foreign Keys)
CREATE INDEX idx_segment_passenger ON SegmentActivityFact(passenger_id);
CREATE INDEX idx_segment_flight ON SegmentActivityFact(flight_id);
CREATE INDEX idx_segment_class ON SegmentActivityFact(class_services_id);
CREATE INDEX idx_segment_promotion ON SegmentActivityFact(promotion_id);

-- Indexes for ProfitFact (Foreign Keys)
CREATE INDEX idx_profit_flight ON ProfitFact(flight_id);
CREATE INDEX idx_profit_booking_channel ON ProfitFact(booking_channel_id);
CREATE INDEX idx_profit_promotion ON ProfitFact(promotion_id);
CREATE INDEX idx_profit_date ON ProfitFact(date_id);

-- Indexes for RevenueFact (Foreign Keys)
CREATE INDEX idx_revenue_passenger ON RevenueFact(passenger_id);
CREATE INDEX idx_revenue_promotion ON RevenueFact(promotion_id);

-- Indexes for CustomerCareFact (Foreign Keys)
CREATE INDEX idx_care_employee ON CustomerCareFact(employee_id);

```

```
CREATE INDEX idx_care_date ON CustomerCareFact(date_id);
create index idx_customer_care_feedback_id on customercarefact (feedback_id);
CREATE INDEX idx_customer_care_customer_id ON CustomerCareFact(customer_id);

-- Time dimension
CREATE INDEX idx_time_dim_hour ON time_dim(hour);
CREATE INDEX idx_time_dim_minutes ON time_dim(minute);

-- Flight dim
CREATE INDEX idx_flight_dim_origin_airport ON flight_dim(origin_airport_id);
CREATE INDEX idx_flight_dim_destination ON flight_dim(destination_airport_id);
CREATE INDEX idx_flight_dim_aircraft ON flight_dim(aircraft_id);
CREATE INDEX idx_flight_dim_origin_date ON flight_dim(origin_date);
CREATE INDEX idx_flight_dim_arrival_date ON flight_dim(arrival_date);

-- Composite Index for Passenger Data Queries
CREATE INDEX idx_passenger_status ON customer_dim(passenger_status);

-- Composite Index for Promotions and Revenue
CREATE INDEX idx_promotion_category ON promotion_dim(category);

-- Bitmap Index for Passenger Status (if low cardinality)
CREATE BITMAP INDEX bm_passenger_status ON customer_dim(passenger_status);

-- Function-Based Index for Date Queries
CREATE INDEX idx_date_month ON date_dim(TO_CHAR(date_id, 'YYYY-MM'));
```

Index Type	Used On	Reason
B-tree (default)	Primary keys (PK)	Ensures uniqueness and fast lookups.
B-tree	Foreign keys (FK)	Speeds up join operations.
Composite Index	Queries filtering multiple columns	Optimizes search performance.
Bitmap Index	Low-cardinality columns (e.g., passenger_status)	Improves filtering efficiency.
Function-Based Index	TO_CHAR(date_id, 'YYYY-MM')	Optimizes date-based searches.