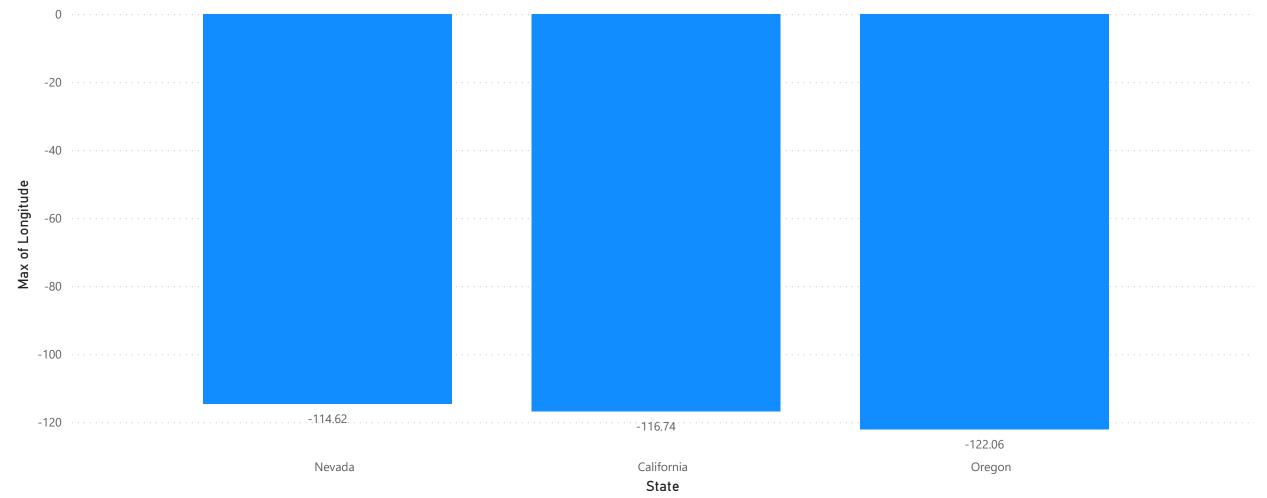
At -114.62, Nevada had the highest Max of Longitude and was 6.09% higher than Oregon, which had the lowest Max of Longitude at -122.06.

- 114.62
Max Longitude

Nevada had the highest Max of Longitude at -114.62, followed by California at -116.74 and Oregon at -122.06.

California had -116.74 Max of Longitude, Nevada had -114.62, and Oregon had -122.06.

#### Max of Longitude by State



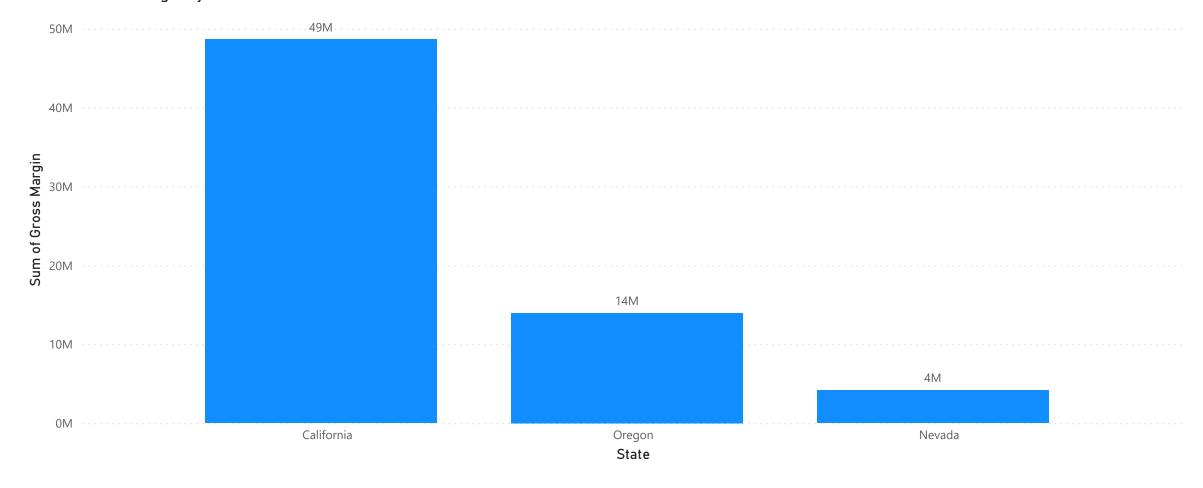
At 48,673,874.05, California had the highest Sum of Gross Margin and was 1,064.49% higher than Nevada, which had the lowest Sum of Gross Margin at 4,179,858.32.

California had the highest Sum of Gross Margin at 48,673,874.05, followed by Oregon at 13,989,586.81 and Nevada at 4,179,858.32.

California accounted for 72.82% of Sum of Gross Margin.

California had 48,673,874.05 Sum of Gross Margin, Nevada had 4,179,858.32, and Oregon had 13,989,586.81.

#### Sum of Gross Margin by State

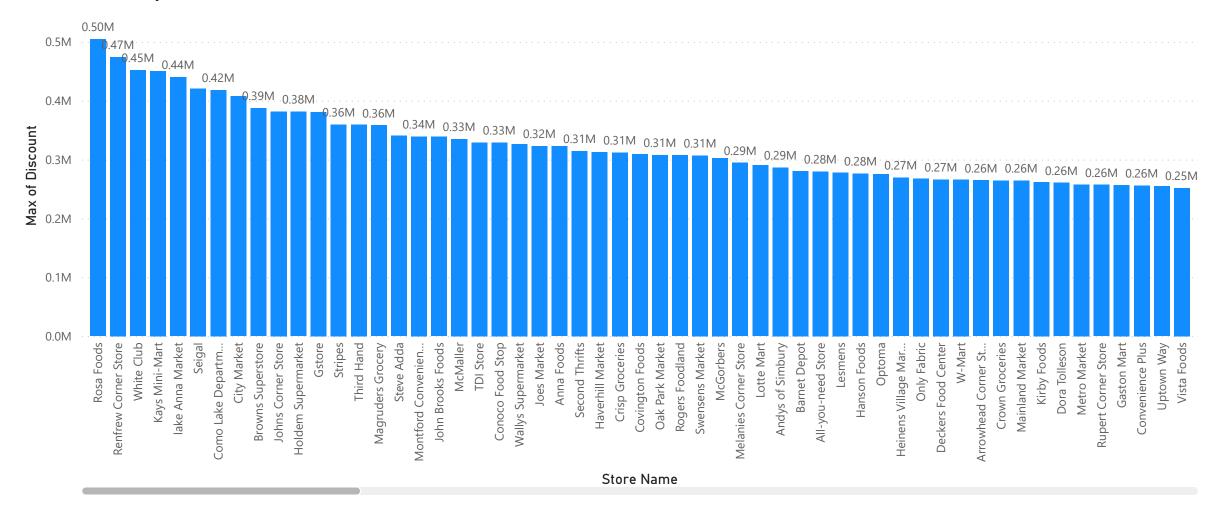


At 504,586.35, Rosa Foods had the highest Max of Discount and was 438.35% higher than Nice N Easy Grocery Shop, which had the lowest Max of Discount at 93,727.72.

Rosa Foods had the highest Max of Discount at 504,586.35, followed by Renfrew Corner Store and White Club. Nice N Easy Grocery Shop had the lowest Max of Discount at 93,727.72.

Across all 220 Store Name, Max of Discount ranged from 93,727.72 to 504,586.35.

#### Max of Discount by Store Name

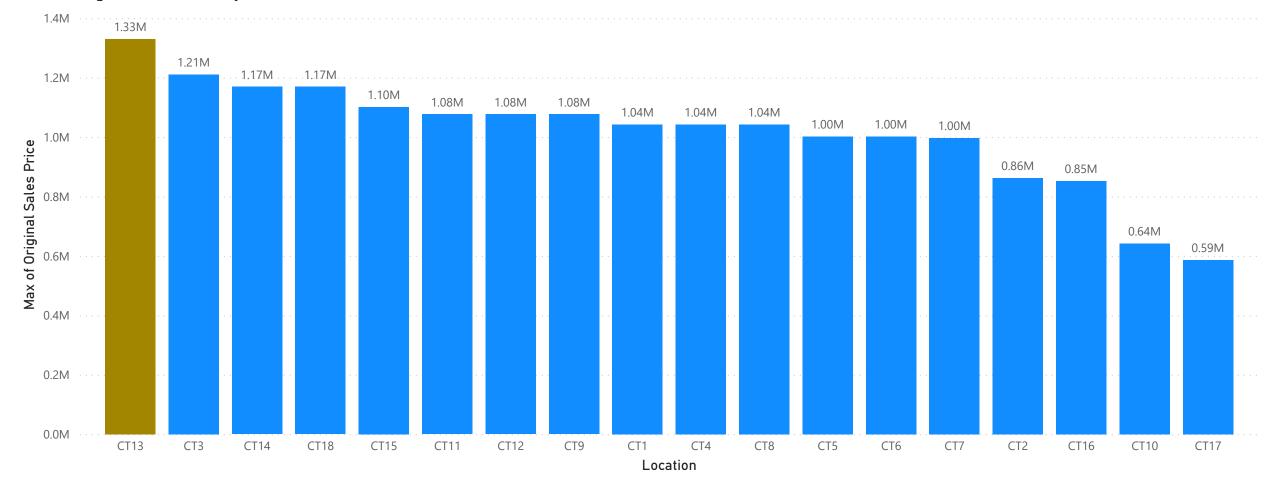


At 1,330,649.35, CT13 had the highest Max of Original Sales Price and was 127.17% higher than CT17, which had the lowest Max of Original Sales Price at 585,762.19.

CT13 had the highest Max of Original Sales Price at 1,330,649.35, followed by CT3 and CT14. CT17 had the lowest Max of Original Sales Price at 585,762.19.

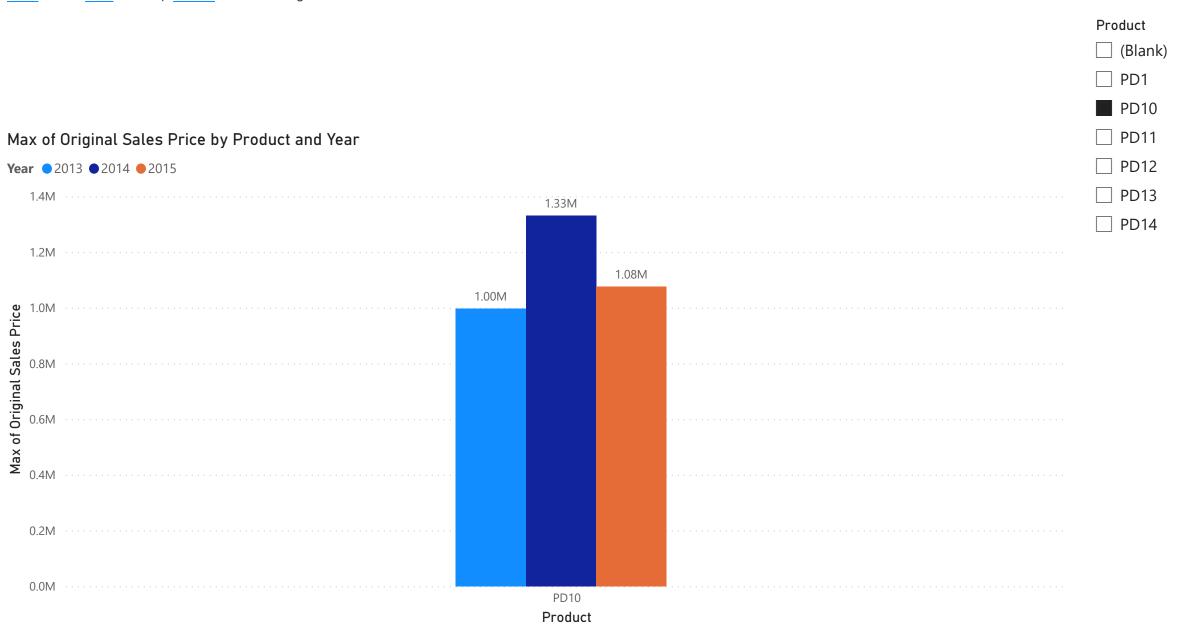
Across all 18 Location, Max of Original Sales Price ranged from 585,762.19 to 1,330,649.35.

#### Max of Original Sales Price by Location



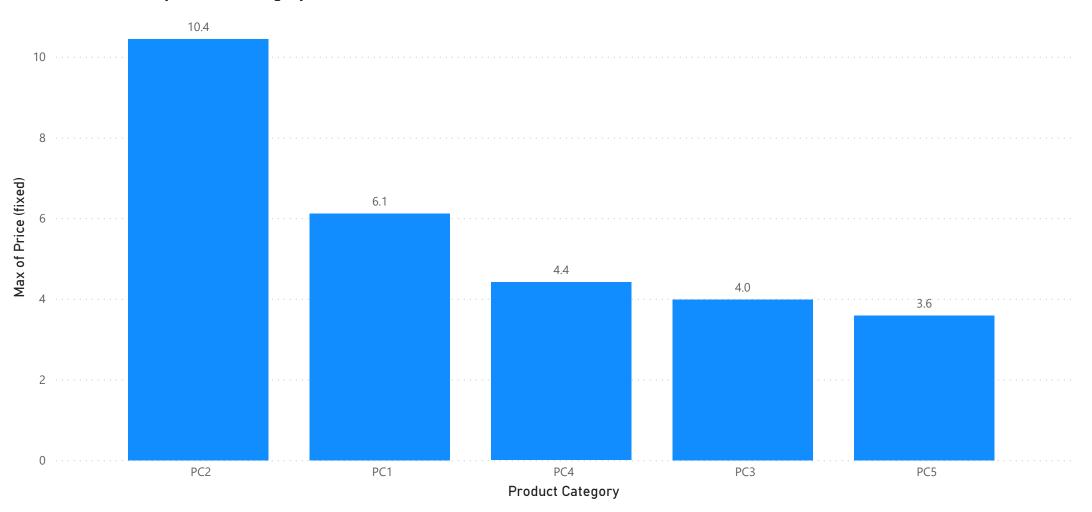
At 1,330,649.35, PD10 had the highest Max of Original Sales Price and was 166,912.08% higher than PD28, which had the lowest Max of Original Sales Price at 796.74.

Across all 27 Product, Max of Original Sales Price ranged from 796.74 to 1,330,649.35. Location CT1 CT10 □ CT11 Max of Original Sales Price by Product CT13 1.4M 1.33M ☐ CT14 CT15 1.2M ☐ CT16 Year Max of Original Sales Price 2014 (Blank) 0.4M 0.24M 0.2M 0.13M 0.12M 2013 2015 0.0M PD10 PD21 PD6 PD7 PD27 PD13 PD24 PD5 PD23 PD9 PD12 PD16 PD29 PD17 PD25 PD3 PD1 PD26 PD2 PD20 PD15 PD18 PD19 PD11 PD14 PD4 PD28 **Product** 



Across all 5 Product Category, Max of Price (fixed) ranged from 3.59 to 10.44.

## Max of Price (fixed) by Product Category



Year

☐ (Blank)

2013

2014

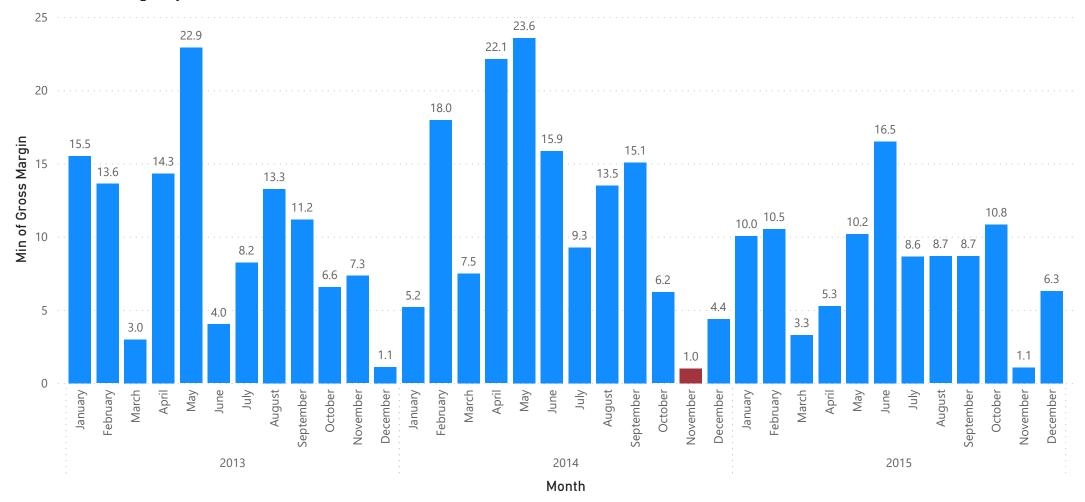
2015

Min of Gross Margin trended down, resulting in a 59.38% decrease between January 2013 and December 2015.

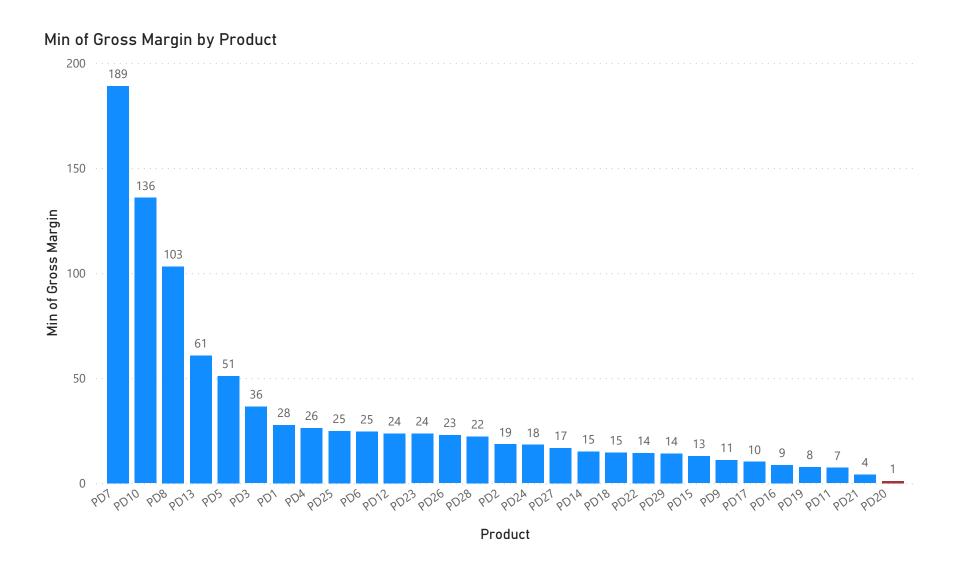
Min of Gross Margin started trending down on September 2015, falling by 27.54% (2.39) in 3 months.

Min of Gross Margin dropped from 8.69 to 6.30 during its steepest decline between September 2015 and December 2015.

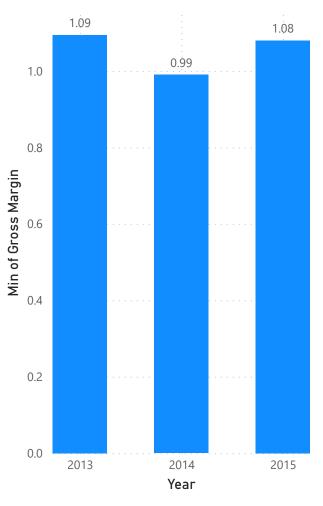
#### Min of Gross Margin by Year and Month



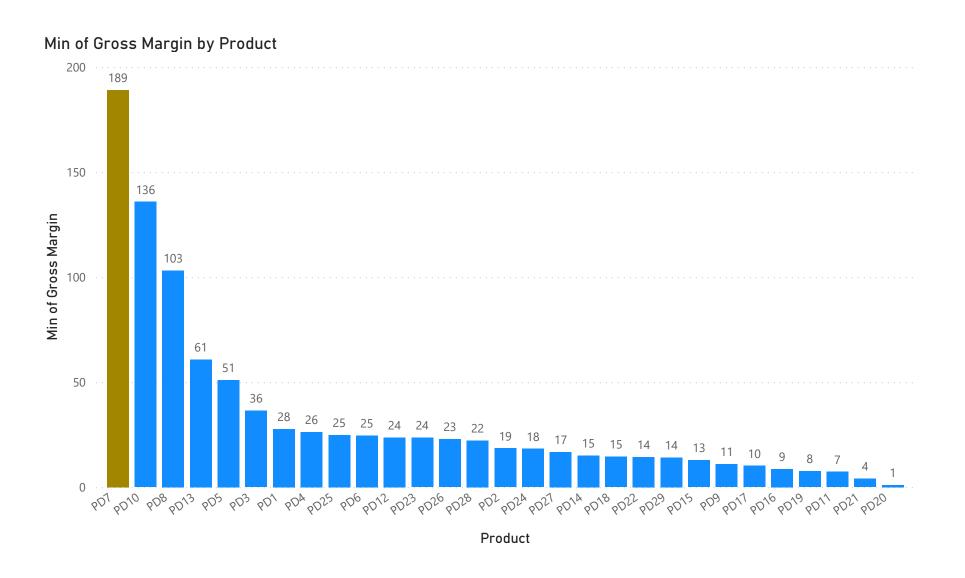
Across all 29 Product, Min of Gross Margin ranged from 0.99 to 189.13.



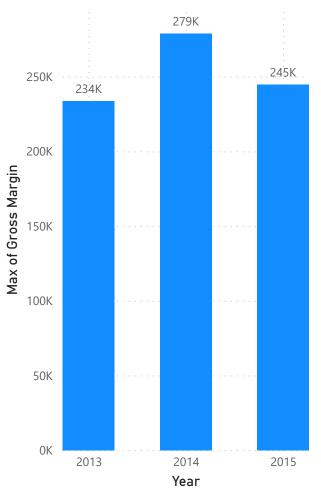
## Min of Gross Margin by Year



Across all 29 Product, Min of Gross Margin ranged from 0.99 to 189.13.



## Max of Gross Margin by Year



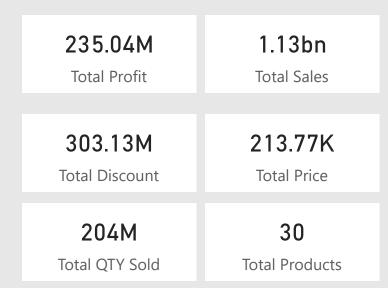
Product	Sales Manager	Average of Lattitude	Min of Quantity sold
PD14	David Carl	38.60	33
PD19	David Carl	38.47	33
PD19	James Frank	44.31	33
PD21	John Minker	39.69	33
PD21	Lois Wood	38.93	33
PD25	John Minker	39.71	33
PD28	Janet Bury	39.54	33
PD4	Gary Dumin	36.15	33
PD4	Janet Bury	38.95	33
PD6	Nancy Miller	39.85	33
PD9	John Minker	39.51	33
PD1	Gabriel Walton	37.96	50
PD1	Kiran Raj	36.87	50
PD1	Lia Armand	36.88	50
PD1	Nancy Miller	40.48	50
PD11	David Carl	38.63	50
PD11	Gabriel Walton	38.09	50
PD11	James Frank	44.31	50
PD11	Janet Bury	39.12	50
PD11	John Minker	39.96	50
PD11	Kiran Raj	36.99	50
PD11	Nancy Miller	39.91	50
PD12	David Carl	38.56	50
PD12	James Frank	44.31	50
PD12	John Minker	39.60	50
PD13	David Carl	38.56	50
PD13	Gabriel Walton	38.05	50
PD14	Ed Young	41.13	50
Total		38.48	33

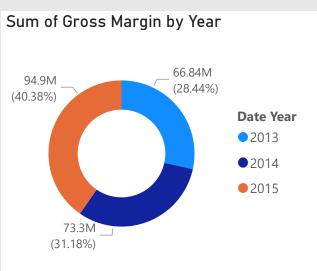
# **Executive Summary**

Select Store Name Select Product Name ~

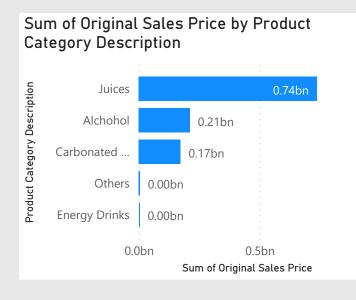
Select City Location

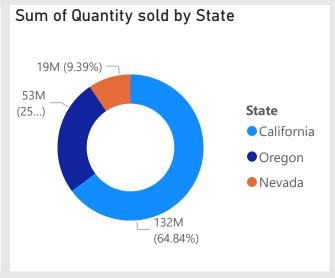
All ~

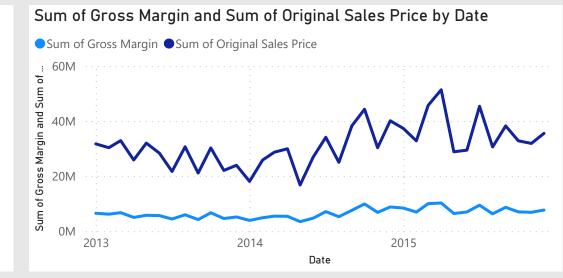












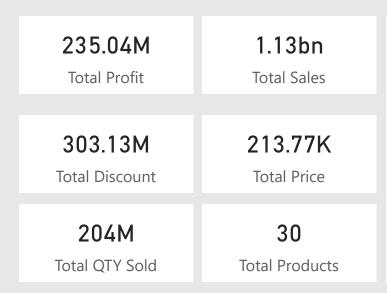
# **Product Summary**

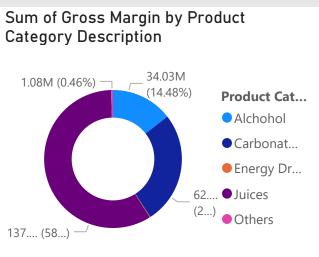
Select Store Name Select Year & Month

All ×

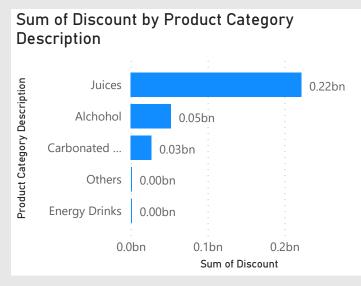
Select City Location

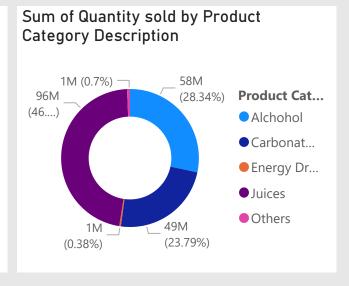
All ~













# Store Summary

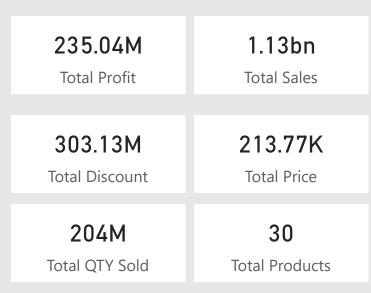
Select Sales
Manager

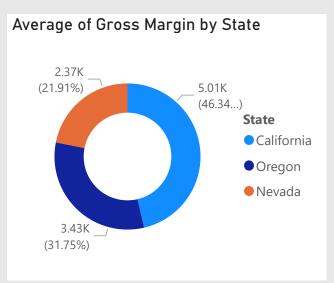
All

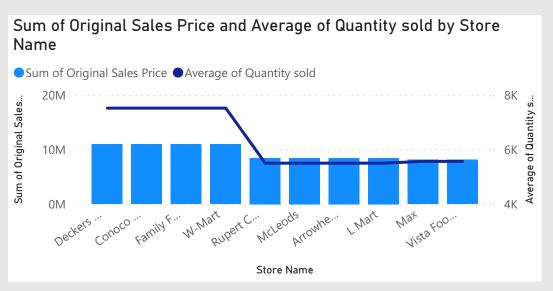
Select Year & All

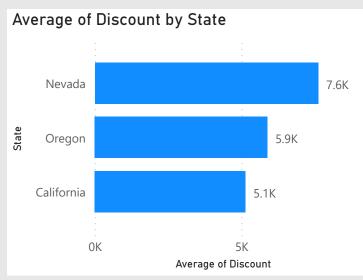
Select City Location

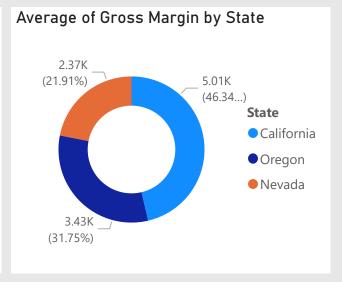
All ~

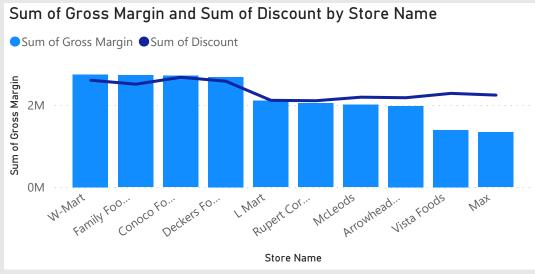












# Region and Trend Summary

Select Sales Manager Select Year & All

CT14

CT4

0M

Select Product Name

All ~

235.04M

**Total Profit** 

1.13bn
Total Sales

iotai Saies

303.13M

Total Discount

Total Price

213.77K

204M

Total QTY Sold

30

**Total Products** 

Sum of Original Sales Price by Location



Sum of Original Sales Price and Average of Quantity sold by Location

Sum of Original Sales Price Average of Quantity sold

30M

8K

8K

9 of Quantity sold

10M

6K

CT8

Location

CT6

CT7

Sum of Original Sales Price and First Month by Month

99.57M~
Goal: (Blank) (+Infinity%)

Average of Gross Margin and Last Month by Month



