

**Elaboration:** We refine, modify, elaborate, and give proper formate to data of inception and elicitation. That is Refined Requirement Modal.

**Negotiation:** We negotiate with the client for what is needed and what is to be eliminated. We try to create win-win situation in given budget and time.

**Specification:** Here we talk about simple specifications (also known as requirement specifications) because we currently we are talking with user/customer/stackhoder/client.

A simple specification document is submitted to the customer in a language that he/she will understand.

**Validation:** We validate that are these requirements are even practically possible to develop?

**Requirement Management:** We monitor, track, manage and control the requirements.