

# Mandatory List for OIA Companies

December 2023

Version 2.0

**To be Published**

# Mandatory List



The Mandatory List consists of products and services that must be procured exclusively from local businesses, with regular updates to its contents.

## Focus Areas:



Enhancing the local market and supporting the local purchase of goods & services



Encouraging the growth of SMEs



Fostering Economic Development



Key Implementers:

- ICV Focal Points
- Procurement & Tendering Departments
- Audit Departments
- Contract Owners
- Operation/Project Managers



High quality standards should be considered as performance will be monitored on regular basis



صنع في عُمان  
Made in Oman

Made in Oman products that are not included in the list should have a 10% preference, as stated in the Procurement & Tendering Policy.

# Program Objectives

1

Supporting the local market of goods and services included in the program.



2

Giving priority to the local market to compete for opportunities.



3

Encourage the local market to manufacture products instead of importing them.



4

Encouraging SMEs to enter the market and compete in the areas included in the program.



# Methodology



# Summary



Mandatory List  
V2.0

↑ The difference  
from version 1.0

  
Total Number of  
Products & Services

**251** 144.6% ↑

  
Total Number of  
Made in Oman


**83** 59.6% ↑

  
Total Number of  
Products

**143** 83.3% ↑

  
Total Number of  
Services

**108** 336% ↑

  
13 New Categories have  
been added to the  
Mandatory List v2.0

Products				
Office Supplies & Uniform	Cleaning Products & Chemicals	Gifts	General Consumables	Cables
Wooden Pallets	Food & Beverages	Buses	Medicine	IT Equipment*
Construction Material & Services*	Transformers*	Sanitary Wear*	HSE Equipment*	
Services				
Media	Non-Destructive Testing	Waste Management	Legal	Architect
General Administration*	Human Capital Management*	Transportation & Distribution*	Maintenance Services*	Value-added Services*
	End to End Logistics*	Aviation services*	* New Category	

# Mandatory List (Products & Services)



# Fruits & Vegetables

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Fruits & Vegetables	Fruits	This item is identified as products from plants, which can either be fresh, frozen, dried, or canned.	Bananas
			Fresh Mango
			Coconut
			Papaya
	Vegetables	This item is identified as products from plants, which can either be fresh, frozen, dried, or canned.	Fresh Cucumbers
			Carrots
			Onion
			Garlic
			Potato

# Seafood

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Seafood	Fresh/Frozen Fish	This item includes all seafood products.	Fresh Shrimps
			Fresh Squids
			Frozen Fish
			Aerolated Grouper
			Santer Seabream
			Longtail Tuna
	Canned Seafood	This item includes all canned seafood products.	Yellowfin Tuna



# Office Supplies

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Office Supplies	Stationary	This is defined as any product that is used in an office.	Stickers
			Ink
			Notebook
			Pens & Pencils
			Envelopes
			Markers
			Highlighters
			Clips
			Staplers
			Tape
			Pins
			Files/Folders

# Office Supplies & Uniform

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Office Supplies	Other Office Supplies	This is defined as any product that is used in an office.	Tissue Box
			Paper A4
Uniform	Uniform	It is defined as a dress of a distinctive design or fashion worn by members of a particular group and serving as a means of identification broadly.	Service Uniform
			Working Uniform

# Cleaning Products & Chemicals

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Cleaning Products	Soaps	A substance used with water for cleaning and washing.	Hand wash liquid soap
			Toiletry Soap
Cleaning Chemicals	Sanitization	A substance used for cleaning something to make it free of bacteria.	Hand Sanitizer
			Floor Cleaning Liquid

# Fire Fighting Equipment Services

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Fire Fighting Equipment Services</b>	<b>Fire Fighting Equipment Services</b>	Equipment's designed to extinguish fires or protect the user from fire.	Fire Extinguisher

# Gifts

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Gifts	Crafting Products	Products that are produced by artisans, either completely by hand.	All kinds of crafting products
	Paintings	A picture created by putting paint on a surface.	Handmade Painting
			Manufactured Paintings
	Staff Presents & Giveaways	Gifts and small presents for workers or customers.	Personalized Notebooks
			Personalised Bookmarks
			Chocolates
			Gift Cards

# Media

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Media	Photography & Videography	Photos and videos taken in an event.	Event Photography
			Training Photography
			Social Media Photography
			Advertisement Photography
			Event Videography
			Training Videography
			Social Media Videography
			Advertisement Videography



# Media

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Media	Branding	The promotion of a particular product or company by means of advertising and distinctive design.	Brand Logo
			Imagery
			Identity
			Tagline
	Event Management	Managing the development, creation of small/large events such as ceremonies, conferences, etc.	Event Concept
			Event Coordination
			Event Venue
			Event Organizers
			Advertisements Agency

# Media

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Media	Marketing	Business of promoting products and selling services including market research and advertisement.	Social Media Marketing
			Promotions
			Banners and Brochures
			Marketing Plan



# IT Equipment

Segment Title	Commodity Title	Commodity Definition	Commodity Description
IT Equipment	IT Equipment	IT equipment used in offices.	Computer
			Scanner
			Printer
			Laptops (Entry level laptops)
			CCTV

# Maintenance Services

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Maintenance Services	Facility Maintenance	The process of preserving a condition or situation or the state of being preserved	Electrical Repair and Maintenance services
			Mechanical Repair and Maintenance services
			Refrigeration Repair and Maintenance services
			Marketing Plan
	IT Maintenance	Maintenance needed in case of an equipment/serve fail.	Hardware Maintenance
			Software Maintenance (on - premises)

# Construction Material & Services

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Construction Material & Services	Supply of Construction Materials & Services	This is defined as materials that are used for construction along with steel materials forms of steel products used for construction.	Reinforcement Steel Bars
			Round Billets
			Hot Briquetted Iron
			Cement
	Scaffold	Temporary structure that is typically made from metal poles and wood planks and is used to support construction workers, inspectors, cleaners, and others who need to work at height	Single Scaffold
			Double Scaffold
			Cantilever Scaffold
			Suspended Scaffold
			Modular Scaffold
			Rolling Scaffold

# Construction Material & Services

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Construction Material &amp; Services</b>	<b>Interior &amp; Landscaping works</b>	Services that are provided for Interior & Landscaping .	Gypsum work
			Offices Partition
			Lawn Care and Maintenance
			Planting and Garden Installation
			landscape Construction

# Legal

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Legal	Legal Services	Any service that may only be provided by a person licensed, admitted, or otherwise qualified to practice law in the jurisdiction in which the service is provided.	Manpower legal consultation
			All Kinds of translation, including Media and Legal

# Architect

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Architect</b>	<b>Architect Services</b>	Services related to the art and science of designing and building structures that includes planning, providing preliminary studies, designs, specifications, working drawings, and providing for general administration of construction contracts.	Landscaping design
			Interior design

# Waste Management

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Waste Management	Waste Management Services	This is known for collection, transport, and treatment of disposal waste.	Outsourcing Labors for Waste Segregation and Cleaning
			Collection of Used Oil/ Recycling of waste
			Disposal of Solid Waste
			Scrap Material
			End Life Tires & Rubbers
			Metal Scrap (Steel, Aluminum, Copper, etc.)
			Waste of Electrical and Electronic Equipment's (WEEE) include IT Equipment
			Lead Acid Batteries (LAB)
			Plastics
			Paper & Card Board
			Waste Management

# General Administration

Segment Title	Commodity Title	Commodity Definition	Commodity Description
General Administration	Booking Services	An act of reserving accommodation, a ticket, etc. in advance.	Hotel Bookings
			Ticket Bookings
			Event Bookings
			Accommodation Bookings
	Filing Services	This is known for storing, updating, and modifying files.	Filing and Documentation
			Organizing and Maintaining records



# General Consumables

Segment Title	Commodity Title	Commodity Definition	Commodity Description
General Consumable Products	Disposals	This is known as items on which food is served, made from cardboard.	Paper Cups
			Disposable Plates
			Disposable Bowls
			Disposable Cutlery
			Napkins
			Gloves
	Personal Care Disposals	This is known as items on which food is served, made from cardboard.	Medical Face mask
	Net bags	Disposable cardboard or plastic containers for storing vegetables and fruits and protecting them from external factors.	Net Bags for Dates
			Plastic Mesh Bags
	Coffee	Coffee	Roasted Coffee

# Non Destructive Testing

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Non Destructive Testing (NDT)	Non Destructive Testing	Nondestructive testing (NDT) is the process of inspecting, testing, or evaluating materials, components or assemblies for discontinuities, or differences in characteristics without destroying the serviceability of the part or system.	All Types of NDT

# Cables

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Cables	Cables	A conductor or group of conductors for transmitting electric power or telecommunication signals from one place to another.	Cables - Copper / Aluminum Conductors
			Optical Fiber Cables

# Wooden Pallets

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Wooden Pallets</b>	<b>Wooden Pallets</b>	A flat wooden structure that heavy goods are put onto so that they can be moved using a fork-lift truck	Heavy Duty Wooden Pallet
			Euro Wooden Pallet
			2 Way Wooden Pallet
			Way Wood Stringer Pallet
			Coil Field Wooden Pallet
			Chemical Pallets

# Wooden Pallets

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Wooden Pallets</b>	<b>Wooden Pallets</b>	A flat wooden structure that heavy goods are put onto so that they can be moved using a fork-lift truck	Hybrid Pallet
			Fumigated Pallet
			Block Pallet
			Perimeter Pallet

# Technology

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Technology	Services	This includes any services in the technology field.	IT Outsourcing (Personnel)
			IT Staff Augmentation (Consultants)
			IT Support Services (Maintenance)
			Access Control system installation
			Network Planning Services
			IoT Solutions
			App development
			Web Development

# Human Capital

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Human Capital	Human Capital Development	Refers to the economic value of a worker's experience and skills	Scholarship Management
			Tourism Courses
			Hospitality Courses
			Soft skills Training & Courses
			Writing skills Training & Courses
	HR Consultancy Services	Division of a business responsible for finding, recruiting, screening, and training job applicants	Recruitment Consultant
			Assessment Consultant
			Training Consultation
			Policies Consultation
	Communication (Customer Facing)	Division of a business responsible for communicating with other parties recruitment, evaluation, and preparation of potential job candidates, for roles that involve customer interaction.	Receptionist
			Liaising with suppliers, contractors, and other departments (eg. Call centers)

# Dairy Products

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Dairy products and eggs	Fresh Milk & butter products	This item is defined as products made from fresh milk or butter.	Salted Butter
			Unsalted Butter
			Yogurt - All Flavors
			Laban
			Fresh milk
			Fresh flavoured milk
			Cream



# Dairy Products & Eggs

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Dairy products and eggs	Dairy Products	This includes all dairy products. This includes all dairy products.	Fresh Eggs
			Frozen Eggs
			Labneh
			Cheese slices
			Cream cheese
			Cheddar cheese



# Bread & Bakery Products

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Bread and Bakery Products	Bread	This item is defined as a flour-based food product.	Flat bread
			Buns



# Oil, Confectionary Products Beverages

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Oil</b>	<b>Edible vegetable and plant oils</b>	This item is identified as oils derived from plant sources.	Vegetable oil
<b>Sugars, Sweeteners, and Confectionary Products</b>	<b>Natural Sugars or Sweeteners</b>	This item is known for food sweeteners.	White Sugar
	<b>Honey</b>	This item is known as sweet food substance.	Natural Honey
			Flavored Honey
	<b>Dates</b>	It is defined as a flowering plant species in the palm family, Aceraceae, cultivated for its edible sweet fruit.	Plain Dates
			Stuffed Dates
<b>Beverages</b>	<b>Beverages</b>	Beverages/Water	Water

# Buses

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Motor Manufacturing	Buses	This includes manufacturing and producing motors.	City Buses
			School Buses
			Coach Buses

# Medicine

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Medicine	Pharmaceutical Drugs	This includes medicine.	LPID Lowering Drugs
			Cardio Vascular Drugs
			Anti Allergic Drugs
			Anti Bacterial Drugs
			Niche & Mass Drugs
			Non Steroidal Anti Inflammatory Drugs

# Medicine

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Medicine	Pharmaceutical Drugs	This includes medicine.	Gastro Insetinal Drugs
			Anti Diabetic Drugs
			Anti Depressant Drugs
			Analgesic Antipyretic Drugs
			Central Nervous System Drugs

# Transformers

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Transformers	Transformers	Electrical device that uses the principle of electromagnetic induction to transfer energy from one electric circuit to another	Transformers
			Power Transformer
			Booster Transformer 30 MVA – 33/38kV
			Motor Duty Transformers – 25 MVA/132kV
			Furnace Transformers
			Inverter Duty Transformers up to 8MVA
			Earthing Transformers
			12/18/24 Pulse Transformers
			Multi Tap Transformers
			Rectifier Duty Transformers

# Transformers

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Transformers	Switchgear	Switching devices that all fulfill a common need	Medium Voltage Switchgear
			Low Voltage Switchgear
			E-House
			Package Sub-Stations
			Feeder Pillars



# Aviation Services

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Aviation services	Helicopters Utilities Services	Services that are provided by Helicopters	Geographical Survey
			Electrical Washing
			Arial Spray
			Load Lifting
			Advertising Banner
			Arial Filming
	Helicopters EMS	Emergency Medical Services provided by Helicopter	Medical Evacuation
	Tourism	Tourism Services provided by Helicopter	Private Transfer

# Warehouse

Segment Title	Commodity Title	Commodity Definition	Commodity Description
<b>Warehouse</b>	<b>Storage</b>	Holding of goods for various business reasons, including for consolidation or fulfilment to an industrial plant	Short Term Storage
			Long Term Storage
			Cold Storage
			Cross Docking
			Bonded Warehousing
			Secure Storage
			Industrial Fulfillment
			Stock Monitoring
			Integrated IT Solutions

# Transportation & Distribution

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Transportation & Distribution	Transportation & Distribution Solutions	Transportation of goods from one place to another along with delivering goods to the end customers	Line Haul Transport
			Last Mile Delivery
			Bulk Distribution
			Road Freight Management
			Route Optimization
			Shipment Tracking



# Value – Added Services

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Value - Added Services	Value Added Services	Extra features that a business offers	Kitting
			Labeling & Packaging
			Quality Control
			Repacking

# End to End Logistics

Segment Title	Commodity Title	Commodity Definition	Commodity Description
End to End Logistics	End to End Logistics	It covers the complete logistics cycle, starting with procurement and distribution, transport, delivery to the customers and ending with return logistics.	Global Forwarding
			Customs Clearance
			Documentation Management
			Solution Design
			Reverse Logistics

# Sanitary Wear

Segment Title	Commodity Title	Commodity Definition	Commodity Description
Sanitary Wear	Sanitary Ware	The ceramic wares designed for use in a bathroom/toilet, including WCs, sinks, urinals, etc.	Faucets
			Bathtubs
			Sink
			Bathroom Accessories
			Showers
			WC

# HSE Equipment

Segment Title	Commodity Title	Commodity Definition	Commodity Description
HSE Equipment	HSE Equipment	Safety Equipment, includes the gadgets that are used (worn, used, suspended etc.) for the protection of life and to avoid injuries or casualties.	Protective Coveralls
			Safety Shoes
			Protective Gloves
			Mobile Medical Services First Aid Kit
			Safety Boots
			Safety Helmets

# End of the Document