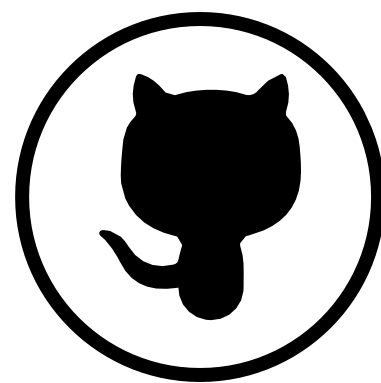


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Score Card Modeling



Problem Statement and Proposed Solutions

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Loan Approval Accuracy

Ensure deserving customers are not denied credit due to flawed assessments, preserving profitability.



Risk Identification

Detect applicants with high default risk to limit exposure and reduce potential financial losses.



Balanced Strategy

Create a robust scoring model balancing precision and recall for optimal loan decision-making.

Dataset, Goals, Objectives, and Metrics

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Dataset Overview

307,511 loan recipients, 122 attributes including demographics, income, and IDs.



Modeling Goal

Build predictive model to assess repayment capacity and flag potential defaulters.



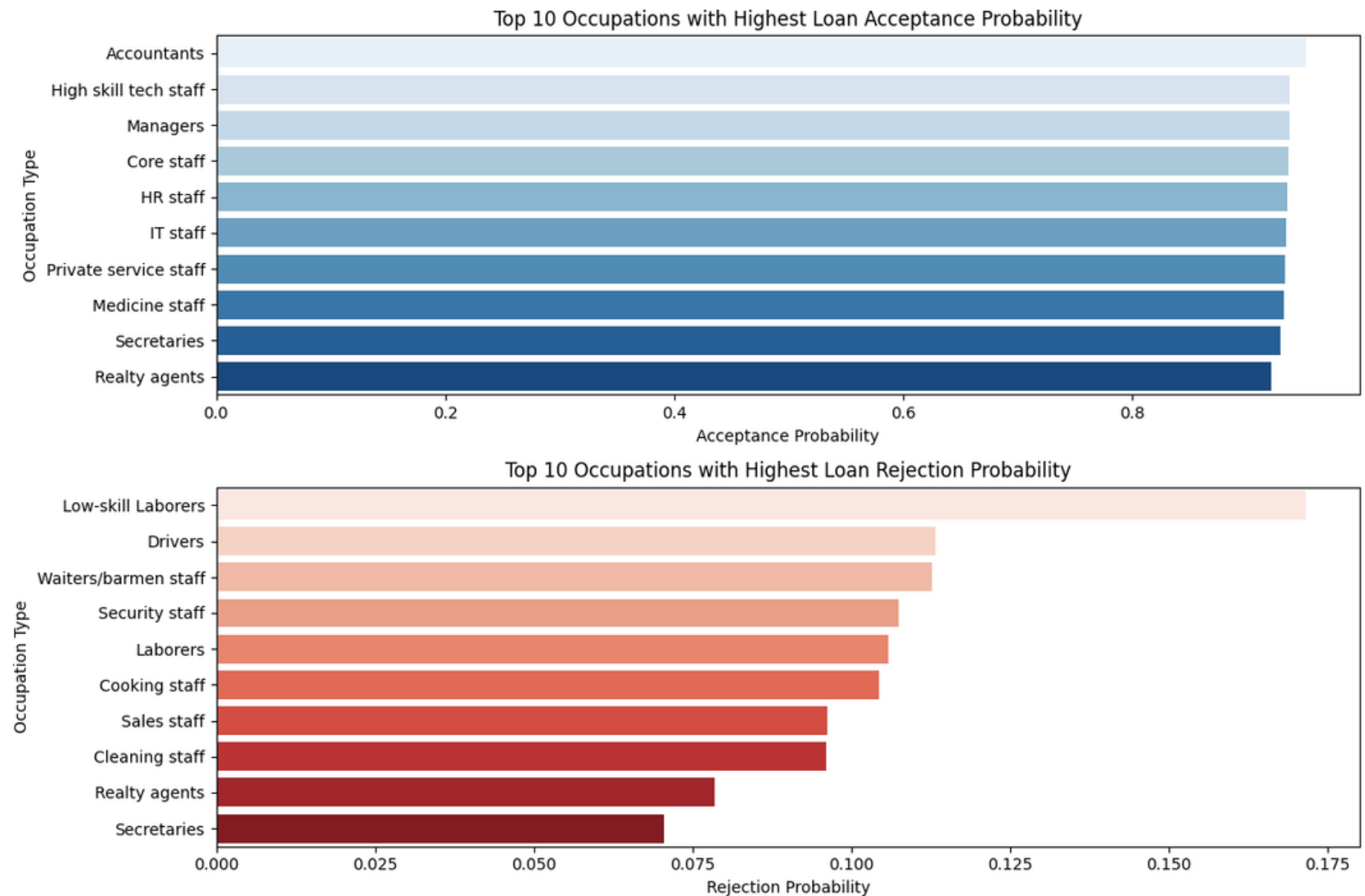
Key Metrics

Precision, Recall, and Balanced Accuracy to evaluate model performance.

Data Visualization and Business Insights

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- **Occupational Insights:** Identify professions with high loan approval rates using data visualizations.
- **Profitability Optimization:** Target segments with strong repayment behavior for marketing campaigns.
- **Data-Driven Strategies:** Leverage insights to refine loan offerings and risk profiling.



Data Preprocessing

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- **Null Value Handling:** Drop columns with $>20\%$ missing data; impute others using median/mode.
- **Feature Selection:** Remove irrelevant fields like ID and FLAG_DOCUMENT for model clarity.
- **Encoding & Balancing:** Apply label/one-hot encoding and use SMOTE for class balance.



Machine Learning Implementation and Evaluation

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Model Choice

1. Logistic Regression
2. Random Forest Classifier



Performance Metrics

Logistic Regression

Balanced Accuracy: 0.75;
Precision: 0.71;
Recall: 0.71

Random Forest Classifier

Balanced Accuracy: 0.90; Precision:
0.98; Recall: 0.82



Interpretation

Logistic Regression offers clear, audit-friendly coefficients but, with balanced accuracy 0.75 and precision/recall 0.71, still misclassifies nearly a third of cases; by contrast, Random Forest's balanced accuracy 0.90, precision 0.98, and recall 0.82 sharply cut false approvals while retaining most credit-worthy clients

Business Recommendations

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Sector Focus

Prioritize lending to high-approval occupations: Accountants, Managers, Tech Staff.



Demographic Targeting

Promote loans to married women with good histories using tailored incentives.



Model Enhancement

Improve recall, add external data, and build ML-based pre-approval systems.