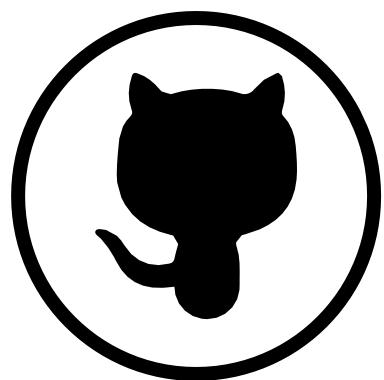


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Score Card Modeling



# Problem Statement and Proposed Solutions

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### Loan Approval Accuracy

Ensure deserving customers are not denied credit due to flawed assessments, preserving profitability.



### Risk Identification

Detect applicants with high default risk to limit exposure and reduce potential financial losses.



### Balanced Strategy

Create a robust scoring model balancing precision and recall for optimal loan decision-making.

# Dataset, Goals, Objectives, and Metrics

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### Dataset Overview

307,511 loan recipients, 122 attributes including demographics, income, and IDs.



### Modeling Goal

Build predictive model to assess repayment capacity and flag potential defaulters.



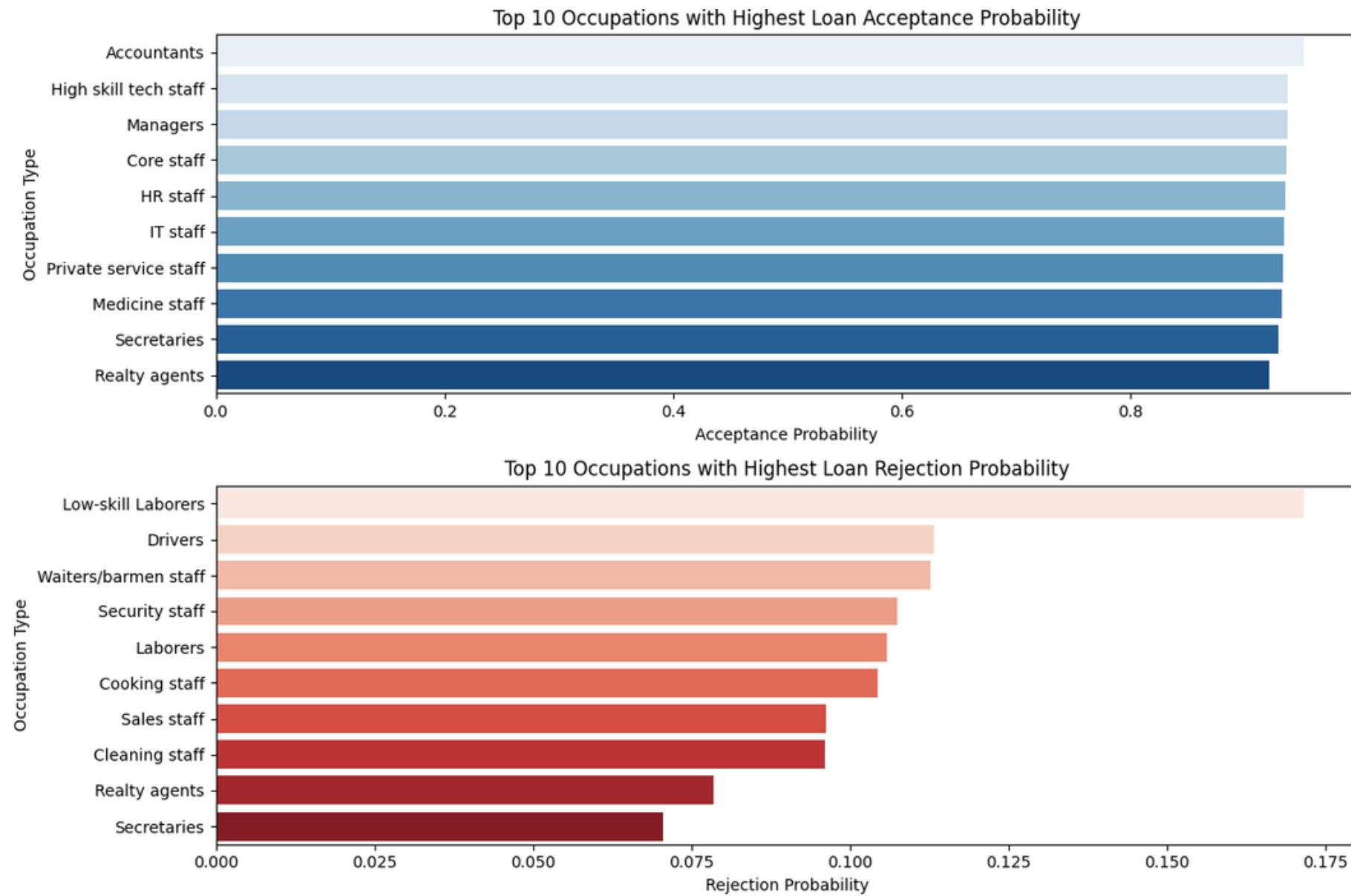
### Key Metrics

Precision, Recall, and Balanced Accuracy to evaluate model performance.

# Data Visualization and Business Insights

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- **Occupational Insights:** Identify professions with high loan approval rates using data visualizations.
- **Profitability Optimization:** Target segments with strong repayment behavior for marketing campaigns.
- **Data-Driven Strategies:** Leverage insights to refine loan offerings and risk profiling.



# Data Preprocessing

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- **Null Value Handling:** Drop columns with >20% missing data; impute others using median/mode.
- **Feature Selection:** Remove irrelevant fields like ID and FLAG\_DOCUMENT for model clarity.
- **Encoding & Balancing:** Apply label/one-hot encoding and use SMOTE for class balance.



# Machine Learning Implementation and Evaluation

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### Model Choice

1. Logistic Regression
2. Random Forest Classifier



### Performance Metrics

#### Logistic Regression

Balanced Accuracy: 0.75;  
Precision: 0.71;  
Recall: 0.71

#### Random Forest Classifier

Balanced Accuracy: 0.90; Precision:  
0.98; Recall: 0.82



### Interpretation

Logistic Regression offers clear, audit-friendly coefficients but, with balanced accuracy 0.75 and precision/recall 0.71, still misclassifies nearly a third of cases; by contrast, Random Forest's balanced accuracy 0.90, precision 0.98, and recall 0.82 sharply cut false approvals while retaining most credit-worthy clients

# Business Recommendations

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### Sector Focus

Prioritize lending to high-approval occupations: Accountants, Managers, Tech Staff.



### Demographic Targeting

Promote loans to married women with good histories using tailored incentives.



### Model Enhancement

Improve recall, add external data, and build ML-based pre-approval systems.