

Index	Description	FY22	FY21
9	Gross margin	135,620.00	115,856.00
8	Total cost of revenue	62,650.00	52,232.00
4	Total revenue	198,270.00	168,088.00
20	Basic	9.70	8.12
21	Diluted	9.65	8.05
2	Product	72,732.00	71,074.00
6	Product	19,064.00	18,219.00
3	Service and other	125,538.00	97,014.00
7	Service and other	43,586.00	34,013.00
5	Cost of revenue:		
19	Earnings per share:		
12	General and administrative	5,900.00	5,107.00
13	Impairment and restructuring	0.00	0.00
16	Income before income taxes	83,716.00	71,102.00
18	Net income	72,738.00	61,271.00
14	Operating income	83,383.00	69,916.00
15	Other income (expense), net	333.00	1,186.00
17	Provision for income taxes	10,978.00	9,831.00
10	Research and development	24,512.00	20,716.00
1	Revenue:		
11	Sales and marketing	21,825.00	20,117.00

Net Income

72.74K  
Goal: 61271, 18

Total Revenue

198.27K  
Goal: 168.09K  
(+17.96%)

Operating Income

83.38K  
Goal: 69.92K  
(+19.26%)

Net Income and Total revenue by Year

Net Income Total revenue

