

ADVENTURE WORKS



\$16,473,618

Sales

\$16,869,574

Budget

(\$396K)

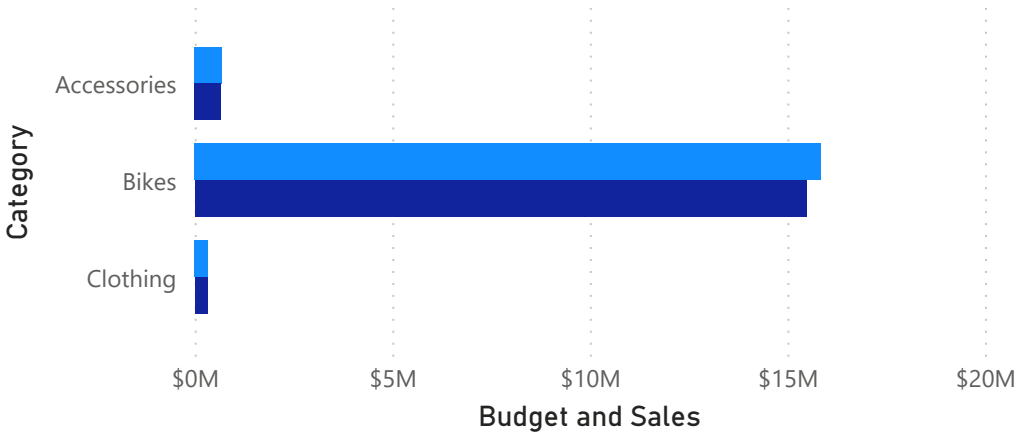
Variance

-2.35%

Variance%

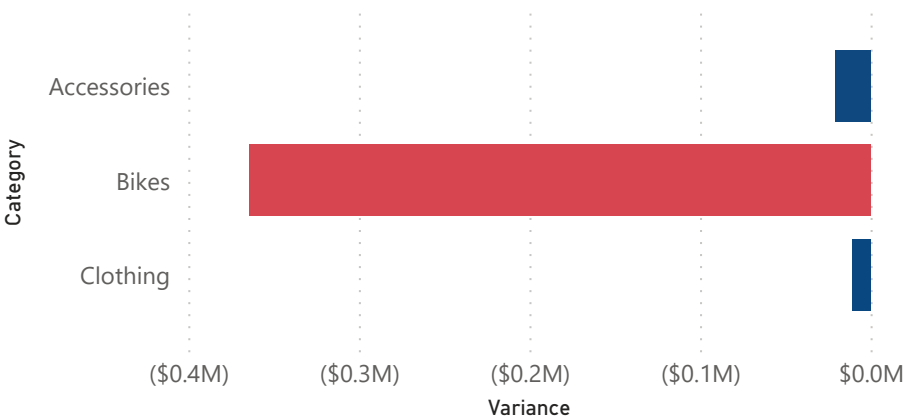
Budget and Sales by Category

Budget Sales



Variance by Category

Variance (\$0.36M) (\$0.01M)

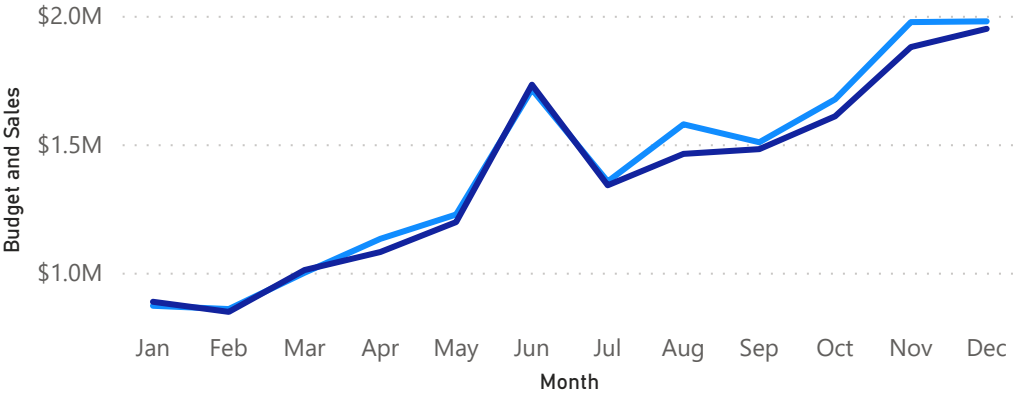


TOP PRODUCTS

| ProductName | Sales |
|-------------------------|----------------|
| Mountain-200 Black, 42 | \$979,960.73 |
| Mountain-200 Silver, 38 | \$979,035.78 |
| Mountain-200 Black, 46 | \$961,600.81 |
| Mountain-200 Black, 38 | \$954,715.84 |
| Mountain-200 Silver, 46 | \$930,315.99 |
| Mountain-200 Silver, 42 | \$909,436.08 |
| Touring-1000 Blue, 46 | \$421,980.39 |
| Road-350-W Yellow, 40 | \$418,443.54 |
| Touring-1000 Yellow, 46 | \$410,060.04 |
| Road-350-W Yellow, 42 | \$399,732.65 |
| Total | \$7,365,281.85 |

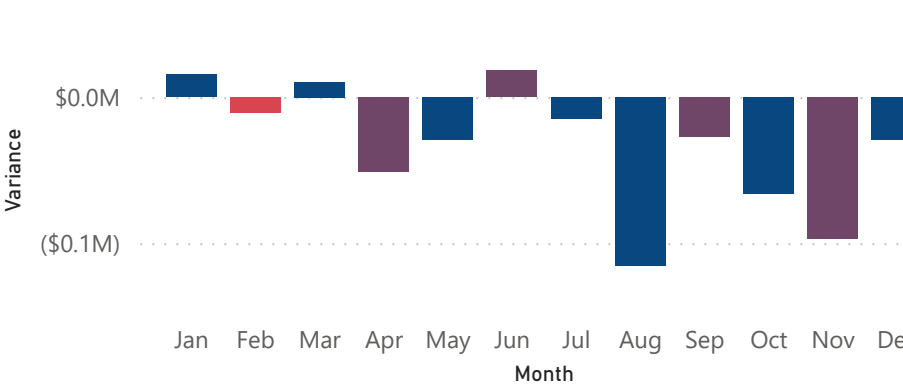
Budget and Sales by Month

Budget Sales



Variance by Month

Count of Month 29 31



TOP CUSTOMERS

| FullName | Sales |
|--------------------|--------------|
| Turner, Jordan | \$11,484.33 |
| Shan, Maurice | \$10,860.57 |
| Munoz, Janet | \$10,417.75 |
| Nara, Nichole | \$9,717.11 |
| Henderson, Kaitlyn | \$9,716.00 |
| He, Margaret | \$9,691.00 |
| Dominguez, Randall | \$9,687.72 |
| Gonzalez, Adriana | \$9,664.43 |
| Hu, Rosa | \$9,637.38 |
| Gill, Brandi | \$9,617.37 |
| Total | \$100,493.66 |