

### **Q1. What is the total revenue generated by male vs. female customers?**

```
select gender, SUM(purchase_amount) as revenue
from customer
group by gender
```

### **Q2. Which customers used a discount but still spent more than the average purchase amount?**

```
select customer_id, purchase_amount
from customer
where discount_applied = 'Yes' and purchase_amount >= (select AVG(purchase_amount) from customer)
```

### **Q3. Which are the top 5 products with the highest average review rating?**

```
select item_purchased, round(avg(review_rating::numeric),2) as "Average Product Rating"
from customer
group by item_purchased
order by avg(review_rating) desc
limit 5
```

### **Q4. Compare the average Purchase Amounts between Standard and Express Shipping.**

```
select shipping_type,
ROUND(AVG(purchase_amount),2)
from customer
where shipping_type in ('Standard','Express')
group by shipping_type;
```

### **Q5. Do subscribed customers spend more? Compare average spend and total revenue**

--between subscribers and non-subscribers.

```
SELECT subscription_status,
COUNT(customer_id) AS total_customers,
ROUND(AVG(purchase_amount),2) AS avg_spend,
ROUND(SUM(purchase_amount),2) AS total_revenue
```

```
FROM customer

GROUP BY subscription_status

ORDER BY total_revenue,avg_spend DESC;
```

### **Q6. Which 5 products have the highest percentage of purchases with discounts applied?**

```
SELECT item_purchased,

       ROUND(100.0 * SUM(CASE WHEN discount_applied = 'Yes' THEN 1 ELSE 0 END)/COUNT(*),2) AS discount_rate

FROM customer

GROUP BY item_purchased

ORDER BY discount_rate DESC

LIMIT 5;
```

### **Q7. Segment customers into New, Returning, and Loyal based on their total**

-- number of previous purchases, and show the count of each segment.

```
with customer_type as (

SELECT customer_id, previous_purchases,

CASE

    WHEN previous_purchases = 1 THEN 'New'

    WHEN previous_purchases BETWEEN 2 AND 10 THEN 'Returning'

    ELSE 'Loyal'

    END AS customer_segment

FROM customer)
```

```
select customer_segment,count(*) AS "Number of Customers"

from customer_type

group by customer_segment;
```

### **Q8. What are the top 3 most purchased products within each category?**

```
WITH item_counts AS (

    SELECT category,

           item_purchased,

           COUNT(customer_id) AS total_orders,

           ROW_NUMBER() OVER (PARTITION BY category ORDER BY COUNT(customer_id) DESC) AS item_rank
```

```
FROM customer
GROUP BY category, item_purchased
)
SELECT item_rank,category, item_purchased, total_orders
FROM item_counts
WHERE item_rank <=3;
```

**Q9. Are customers who are repeat buyers (more than 5 previous purchases) also likely to subscribe?**

```
SELECT subscription_status,
COUNT(customer_id) AS repeat_buyers
FROM customer
WHERE previous_purchases > 5
GROUP BY subscription_status;
```

**Q10. What is the revenue contribution of each age group?**

```
SELECT
age_group,
SUM(purchase_amount) AS total_revenue
FROM customer
GROUP BY age_group
ORDER BY total_revenue desc;
```