



HUZAIFA MUMTAZ

Business Developer Microsoft Dynamics AX/365

Contact

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🌐 @huzaifamumtaz

Profile

Microsoft Dynamics AX Functional Consultant with 4 years of experience in IT Industry.

Skilled in Microsoft Dynamics AX/365, Functional consulting, ERP Implementations.

I also bring expertise in areas such as E-Commerce, Software Quality Assurance, and Project Management.

Education

- **The University of Lahore**
BS Computer Science
(Continue)
- **Govt. Shalimar College, Lahore**
Intermediate - ICS
- **B.I.S.E. Lahore**
Matriculation

Projects

- **Pattern Costing Module (PCM)**
Polaris IT
- **Cash and Bank Management**
Polaris IT

Professional Experience

Polaris IT | MS Dynamics AX/365 Business Developer Executive | Upwork

2023 – Present

- Proficient in crafting proposals tailored for Microsoft Dynamics 365, ERP/CRM solutions.
- Adept in client communication, specializing in the US market lead generation across various freelancing platforms such as Upwork and Fiverr.
- Committed to hosting virtual meetings with clients to delve into project requisites, establish timelines, and define deliverables.
- Skilled in leading weekly client meetings to review project advancement, address challenges, and strategize solutions to ensure project objectives are met.

Polaris IT | MS Dynamics AX/365 Functional Consultant *2021 – Present*

- Set up new legal entities within the Microsoft Dynamics AX 2012 system, including organizational structures, and financial setups.
- Managed sales, purchase, and general ledgers within Microsoft Dynamics AX 2012.
- Worked on inventory and merchandise-related processes, including product setup, procurement, and vendor management.
- Set up cash and bank management for import and reconciliation automation, Showroom cash flow, and deposit management.
- Provided functional support to users by configuring the system, documenting processes, and conducting testing.
- Developed solution design documents to outline system configurations, integrations, and new customizations.
- Conducted regression testing, and validation of development, ensuring accurate implementation.
- Executed deployments of new updates, patches, and system upgrades to ensure system efficiency and functionality.